

BAJAJ FINANCE LIMITED

PRESS RELEASE

Bajaj Finance Limited Results – 1st Quarter FY18

Bajaj Finance reports Assets under Management (AUM) of ₹ 68,883 crore and its highest ever quarterly profit after tax of ₹ 602 crore - A growth of 42% over corresponding quarter of previous year.

The Board of Directors of Bajaj Finance Limited in their meeting held today took on record the Unaudited Financial Results of the Company for the quarter ended 30 June 2017.

Performance Highlights

- **New loans booked** during Q1 FY18 ↑ 48% to 37,71,392 from 25,40,540 in Q1 FY17.
- **Assets under Management (AUM)** as of 30 June 2017 ↑ 39% to ₹ 68,883 crore from ₹ 49,608 crore as of 30 June 2016.
- **Customer franchise** as of 30 June 2017 ↑ 26% to 21.69 million from 17.18 million as of 30 June 2016.
- **Total income** for Q1 FY18 ↑ 39% to ₹ 3,165 crore from ₹ 2,282 crore in Q1 FY17.
- **Profit after tax** for Q1 FY18 ↑ 42 % to ₹ 602 crore from ₹ 424 crore in Q1 FY17.
- **Loan losses and provisions** for Q1 FY18 were ₹ 286 crore as against ₹ 180 crore in Q1 FY17. During the quarter, the Company took additional charge of ₹ 42 crore across its consumer and infrastructure finance businesses. Adjusted for this additional charge, loan losses and provisions were ₹ 244 crore.
- **Gross NPA and Net NPA** as of 30 June 2017 stood at 1.70% and 0.53% respectively. The provisioning coverage ratio stood at 69% as of 30 June 2017. The Company continues to provide for loan losses in excess of RBI requirements.

During the quarter ended 30 June 2017, as required by RBI guidelines, the Company has moved its NPA recognition policy from 120 days overdue to 90 days overdue. The comparable Gross and Net NPA at 120 days stood at 1.44% and 0.42% respectively.

- **Capital adequacy ratio** (including Tier-II capital) as of 30 June 2017 stood at 20.15%. The Tier-I capital stood at 14.20%. During the quarter, the Company has raised ₹ 600 crore by way of Tier-II bonds to augment its capital base.

BAJAJ FINANCE LIMITED

Key financial figures

(₹ crore)				
Particulars	Q1'18	Q1'17	QoQ	FY17
New loans booked (nos. in '000)	3,771	2,541	48%	10,093
Assets under management	68,883	49,608	39%	60,194
Receivables under financing activity	65,121	47,923	36%	56,832
Total income	3,165	2,282	39%	10,003
Interest expenses	1,078	883	22%	3,803
Net interest income	2,087	1,399	49%	6,200
Operating expenses	876	567	54%	2,564
Loan losses & provisions	286	180	59%	818
Profit before tax	925	652	42%	2,818
Profit after tax	602	424	42%	1,837

(₹ crore)				
Assets Under Management (AUM)	Q1'18	Q1'17	QoQ	FY17
Consumer	31,468	21,933	43%	27,159
SME	23,410	19,986	17%	22,082
Commercial *	10,089	6,001	68%	7,881
Rural	3,916	1,688	132%	3,072
Total AUM #	68,883	49,608	39%	60,194

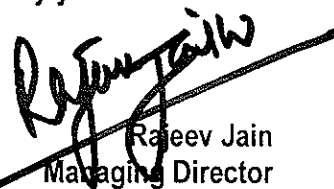
* Includes short term IPO financing book of ₹ 2,021 crore - adjusted for this the AUM growth of commercial business is 34%

Adjusted for short term IPO financing book of ₹ 2,021 crore, total AUM growth is 35%.

- Deposit book crossed a milestone of ₹ 5,000 crore and stood at ₹ 5,095 crore as of 30 June 2017 – at 10% of BFL's overall borrowings book.
- During the quarter, the Company received AAA rating from ICRA. The Company has now AAA rating from CRISIL, ICRA, CARE and India Rating.
- During the quarter, the Company's operations have been certified with CMMi SVC Level 3 (CMMi for Services). Capability Maturity Model Integration (CMMi) is best practice model for operations which has been developed by Carnegie Mellon University (USA) and administered by CMMi institute (USA).
- The Company has been ranked as one of the "Best Company to Work for" in India, for the fifth year in a row by Great Places to Work Institute.
- The Board of Directors has approved, subject to the approval of shareholders, issue of securities for an aggregate amount up to ₹ 4,500 crore through Qualified Institutions Placement to Qualified Institutional Buyers in accordance with SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009.

Pune
19 July 2017

For Bajaj Finance Limited


Raveev Jain
Managing Director

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