

## PRESS RELEASE

### Financial results for Q1 FY22

**Bajaj Finance reports consolidated profit after tax of ₹ 1,002 crore for the quarter ended 30 June 2021**

A meeting of the Board of Directors of Bajaj Finance Limited (BFL) was held today to consider and approve the unaudited standalone and consolidated results for the quarter ended 30 June 2021.

The consolidated results of BFL include the results of its wholly owned subsidiaries viz. Bajaj Housing Finance Limited (BHFL) and Bajaj Financial Securities Limited (BFinsec).

### CONSOLIDATED PERFORMANCE HIGHLIGHTS

Consolidated assets under management	- ₹ 159,057 crore	v/s	₹ 138,055 crore
Consolidated profit after tax	- ₹ 1,002 crore	v/s	₹ 962 crore

### CONSOLIDATED PERFORMANCE HIGHLIGHTS – Q1 FY22

- **New loans booked** during Q1 FY22 were 4.63 million as against 1.75 million in Q1 FY21.
- **Customer franchise** crossed a milestone of 50 million and stood at 50.45 million as of 30 June 2021 as compared to 42.95 million as of 30 June 2020, a growth of 17%. The Company acquired 1.88 million new customers in Q1 FY22 as compared to 0.53 million in Q1 FY21.
- **Assets under management (AUM) grew by 15%** to ₹ 159,057 crore (including IPO financing receivables of ₹ 2,942 crore) as of 30 June 2021 from ₹ 138,055 crore as of 30 June 2020. Core AUM growth<sup>1</sup> in Q1 FY22 was approximately ₹ 4,100 crore.
- **Net Interest Income (NII)** for Q1 FY22 **increased by 8%** to ₹ 4,489 crore as against ₹ 4,152 crore in Q1 FY21. Interest income reversal for the quarter was ₹ 451 crore as compared to ₹ 306 crore in Q1 FY21.
- **Total operating expenses to net interest income** for Q1 FY22 was 30.6% as against 27.9% in Q1 FY21. During the quarter, the Company took several actions to reduce its operating expenses to partially mitigate the financial impact caused by the second wave.
- **Loan losses and provisions** for Q1 FY22 was ₹ 1,750 crore as against ₹ 1,686 crore in Q1 FY21. During the quarter, the Company has done accelerated write offs of ₹ 113 crore of principal outstanding on account of COVID-19 related stress. The Company holds a management overlay and macro provision of ₹ 483 crore as of 30 June 2021.
- **Profit before tax** for Q1 FY22 **increased by 4%** to ₹ 1,366 crore from ₹ 1,310 in Q1 FY21.
- **Profit after tax** for Q1 FY22 **increased by 4%** to ₹ 1,002 crore from ₹ 962 crore in Q1 FY21.
- **Gross NPA and Net NPA** as of 30 June 2021 stood at 2.96% and 1.46% respectively, as against 1.40% and 0.50% as of 30 June 2020. The Company has provisioning coverage ratio of 51% on stage 3 assets and 174 bps on stage 1 and 2 assets as of 30 June 2021.
- **Capital adequacy ratio** (including Tier-II capital) as of 30 June 2021 was 28.57%. The Tier-I capital was 25.41%.

<sup>1</sup> Core AUM growth = (AUM growth for the quarter – short tenor IPO financing book + additional loan losses on account of second wave of COVID-19)





## A – Breakup of consolidated AUM and deposits book

(₹ In Crore)

AUM	As of 30 June 2021			Consolidated as of 30 June 2020	Growth
	BFL Standalone	BHFL	BFL Consolidated		
Consumer B2B – Auto Finance	11,347	-	11,347	12,802	(11%)
Consumer B2B - Sales Finance	11,175	-	11,175	9,231	21%
Consumer B2C	30,171	1,228	31,399	29,218	7%
Rural B2B	2,914	-	2,914	2,089	39%
Rural B2C	12,537	-	12,537	10,281	22%
SME lending	20,368	152	20,335	18,277	11%
Commercial lending	9,011	-	9,011	6,075	48%
Loan against securities	6,090	-	6,290	3,958	59%
IPO Financing	2,942	-	2,942	-	
Mortgage lending	13,012	39,561	51,107	46,124	11%
<b>Total AUM</b>	<b>119,567</b>	<b>40,941</b>	<b>159,057</b>	<b>138,055</b>	<b>15%</b>

Deposits	As of 30 June 2021	As of 30 June 2020	Growth
Deposits book	27,972	20,061	39%

@ Approximately 21% of the consolidated borrowings and 28% of the standalone borrowings.

## B – Summary of consolidated financial results

(₹ In Crore)

Particulars	Q1'22	Q1'21	QoQ	FY'21
New loans booked (numbers in million)	4.63	1.75	165%	16.88
Assets under management	159,057	138,055	15%	152,947
Receivables under financing activity	153,143	132,368	16%	146,687
Interest income	5,954	5,793	3%	23,304
Fees, commission and other income	688	593	16%	2,788
Net gain on fair value changes on investments	101	264	(62%)	591
<b>Total income</b>	<b>6,743</b>	<b>6,650</b>	<b>1%</b>	<b>26,683</b>
Interest expenses	2,254	2,498	(10%)	9,414
<b>Net interest income (NII)</b>	<b>4,489</b>	<b>4,152</b>	<b>8%</b>	<b>17,269</b>
Total operating expenses	1,373	1,156	19%	5,308
Loan losses and provisions	1,750	1,686	4%	5,969
- on stage 1 and 2	(6)	1,430	(100%)	414
- on stage 3 and write off	1,756	256	586%	5,555
<b>Profit before tax</b>	<b>1,366</b>	<b>1,310</b>	<b>4%</b>	<b>5,992</b>
<b>Profit after tax</b>	<b>1,002</b>	<b>962</b>	<b>4%</b>	<b>4,420</b>





## STANDALONE PERFORMANCE HIGHLIGHTS

### Bajaj Finance Limited –Q1 FY22

- **Assets under management (AUM) grew by 12%** to ₹ 119,567 crore as of 30 June 2021 from ₹ 106,584 crore as of 30 June 2020.
- **Net Interest Income (NII) for Q1 FY22 increased by 6%** to ₹ 4,153 crore as against ₹ 3,917 crore in Q1 FY21. Interest income reversal for the quarter was ₹ 444 crore as compared to ₹ 297 crore in Q1 FY21.
- **Loan losses and provisions for Q1 FY22 was ₹ 1,724 crore as against ₹ 1,641 crore in Q1 FY21.** The Company holds a management overlay and macro provision of ₹ 351 crore as of 30 June 2021.
- **Profit after tax for Q1 FY22 was ₹ 843 crore as against ₹ 870 crore in Q1 FY21.**

### C - Summary of standalone financial results of Bajaj Finance Limited

(₹ In Crore)

Particulars	Q1'22	Q1'21	QoQ	FY'21
New loans booked (numbers in million)	4.56	1.75	161%	16.78
Assets under management	119,567	106,584	12%	115,418
Receivables under financing activity	117,372	103,950	13%	113,090
Interest income	5,171	5,101	1%	20,419
Fees, commission and other income	663	564	18%	2,599
Net gain on fair value changes on investments	83	237	(65%)	528
<b>Total income</b>	<b>5,917</b>	<b>5,902</b>	<b>0%</b>	<b>23,546</b>
Interest expenses	1,764	1,985	(11%)	7,446
<b>Net interest income (NII)</b>	<b>4,153</b>	<b>3,917</b>	<b>6%</b>	<b>16,100</b>
Total operating expenses	1,280	1,092	17%	5,016
Loan losses and provisions	1,724	1,641	5%	5,721
- on stage 1 and 2	(12)	1,386	(101%)	215
- on stage 3 and write off	1,736	255	580%	5,506
<b>Profit before tax</b>	<b>1,149</b>	<b>1,184</b>	<b>(3%)</b>	<b>5,363</b>
<b>Profit after tax</b>	<b>843</b>	<b>870</b>	<b>(3%)</b>	<b>3,956</b>

## PERFORMANCE HIGHLIGHT OF SUBSIDIARIES

### Bajaj Housing Finance Limited – Q1 FY22

- **Assets under management (AUM) grew by 24%** to ₹ 40,941 crore as of 30 June 2021 from ₹ 32,982 crore as of 30 June 2020.
- **Net Interest Income for Q1 FY22 increase by 38%** to ₹ 335 crore from ₹ 243 crore in Q1 FY21.
- **Loan losses and provisions for Q1 FY22 was ₹ 26 crore as against ₹ 45 crore in Q1 FY21.**



- **Profit after tax** for Q1 FY22 **increased by 75%** to ₹ 161 crore to ₹ 92 crore in Q1 FY21.
- **Gross NPA and Net NPA** as of 30 June 2021 stood at 0.28% and 0.18% respectively, as against 0.08% and 0.05% as of 30 June 2020. The Company has provisioning coverage ratio of 36% on stage 3 assets and 87 bps on stage 1 and 2 assets as of 30 June 2021
- **Capital adequacy ratio** (including Tier-II capital) as of 30 June 2021 was 22.07%

## D - Summary of standalone financial results of Bajaj Housing Finance Limited

(₹ In Crore)

Particulars	Q1'22	Q1'21	QoQ	FY'21
Assets under management	40,941	32,982	24%	38,871
Receivables under financing activity	35,762	28,423	26%	33,419
Interest income	777	691	12%	2,877
Fees, commission and other income	29	38	(24%)	218
Net gain on fair value changes on investments	16	27	(41%)	60
<b>Total income</b>	<b>822</b>	<b>756</b>	<b>9%</b>	<b>3,155</b>
Interest expenses	487	513	(5%)	1,966
<b>Net interest income (NII)</b>	<b>335</b>	<b>243</b>	<b>38%</b>	<b>1,189</b>
Total operating expenses	91	74	23%	329
Loan losses and provisions	26	45	(43%)	247
- on stage 1 and 2	6	44	(86%)	199
- on stage 3 and write off	20	1	1900%	48
<b>Profit before tax</b>	<b>218</b>	<b>124</b>	<b>76%</b>	<b>613</b>
<b>Profit after tax</b>	<b>161</b>	<b>92</b>	<b>75%</b>	<b>453</b>

## Bajaj Financial Securities Limited (BFinsec)

- BFinsec acquired 52,504 new retail and HNI customers in Q1 FY22. Customer franchise as of 30 June 2021 stood at 95,128.
- Total Income for Q1 FY22 was ₹ 14.98 crore and Q1 FY21 was ₹ 2.88 crore.
- BFinsec made a net loss of ₹ 3.23 crore for Q1 FY22.

Pune  
20 July 2021



For Bajaj Finance Limited

*Rajeev Jain*  
Rajeev Jain  
Managing Director



### Brief profile

Pramit Jhaveri presently acts as advisor and mentor to start ups, corporates and family offices. He is Advisor - Premji Invest and Senior Advisor - PJT Partners. Prior to his current activities, Pramit was Vice Chairman - Banking, Asia Pacific Citi. He served as Chief Executive Officer of Citibank India from 2010 to 2019. He retired from Citibank in November 2019 after a distinguished career in banking of 32 years, having joined the firm as a 23 year old in 1987.

Pramit serves as a Trustee on the Board of several philanthropic, non-profit entities in India. These include: Tata Trusts, which is amongst India's oldest and most pre-eminent philanthropic institutions; Pratham Education Foundation, an NGO dedicated to the quality education of underprivileged children; India Foundation for the Arts, a grants making organisation supporting practice, research and education in the arts; and the World Monuments Fund India, an organisation involved in conserving and preserving India's architectural heritage.

Pramit has a Bachelor of Commerce degree from Sydenham College, Mumbai University and an MBA from the Simon School of Business, University of Rochester. He is an avid tennis player, a keen follower of cricket and soccer and a long standing collector of Indian contemporary art.

