

Date: October 21, 2024

To,  
**Listing Department**  
**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street, Fort  
Mumbai-400 001

**Listing Department**  
**National Stock Exchange of India Limited**  
Bandra Kurla Complex  
Bandra East  
Mumbai – 400 051

**BSE Scrip Code: 539289**

**NSE Symbol: AURUM**

Dear Sir/Madam,

**Sub.: Media Release - Consolidated and Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2024.**

In continuation of our letter of October 21, 2024 on the Consolidated and Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2024, we send herewith a copy of Media Release being issued by the Company in this regard.

The Consolidated and Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2024, approved by the Board of Directors and the Media Release thereon will also be available on the Company's website [www.aurumproptech.in](http://www.aurumproptech.in).

You are requested to take the above on record.

Thanking you.

For **Aurum PropTech Limited**

**Sonia Jain**  
**Company Secretary &**  
**Compliance Officer**

## Resilient revenue trend and consistent improvement in profitability

### Summary of Results

Key Metric	Performance	Improvement
Total Income	<b>INR 136.7 crores in H1FY25</b> , compared to INR 105.2 crores in H1 FY24.	30% YoY growth
EBITDA	<b>19.5% in H1FY25</b> as compared to -1.0 % in H1 FY24	2,050 BPS YoY improvement
Adjusted EBITDA	<b>-5.0 % in H1 FY25</b> as compared to -28.6% in H1 FY24	2,360 BPS YoY improvement
PBT	<b>-18.9% in H1 FY25</b> as compared to -44.9% in H1 FY24	2,600 BPS YoY improvement

*Note: Adjusted EBITDA is defined as EBITDA as per Ind AS reporting (+) ESOP expenses (-) rental expenses pertaining to 'Ind AS 116 leases.*

H1 FY25 demonstrated revenue growth continuum, enhanced revenue quality and improved path to profitability. Total Income grew **30% Y-o-Y to ₹ 136.7 crores in H1 FY25** compared to ₹ 105.2 crores in H1 FY24. Profitability metrics across EBITDA, Adjusted EBITDA and PBT demonstrated a year-on-year improvement in trend. The business was reorganised into three business segments with a focus on Rental, Distribution and Capital offerings.

### Key Highlights:

**Rental business segment** demonstrated 32% revenue growth which was majorly driven by expansion in rental offerings and improved wallet share. The Co-living business added two new cities, increased the number of properties and launched short stays contributing to higher revenue growth. The Family Rentals business added more revenue streams with NestAway Lite and managed services thus increasing customer base and wallet share.

**Distribution business segment** saw an increased account base and account penetration. Addition of new locations has yielded outstanding results to the Data Analytics business. Realignment of the Sales Automation business brought more focus on technology, scale and improved profitability.

**Capital business segment** commenced transformation of the fractional ownership business into SEBI regulated SM-REIT model.

**Commenting on the results, Onkar Shetye, Executive Director of Aurum PropTech, said:**

“Our H1 FY25 results demonstrated growth across Rental, resilience across Distribution and institutionalisation across the Capital business segment. Our commitment on profitable path to growth with a focus enhanced revenue quality and scale was demonstrated in our business performance across all three segments”.

## MEDIA RELEASE

### **About Aurum PropTech:**

Aurum PropTech Limited ([www.aurumproptech.in](http://www.aurumproptech.in)) is a publicly listed company (BSE: 539289; NSE: AURUM) dedicated to bringing digital transformation to the real estate sector through its integrated PropTech ecosystem.

### **About Aurum Ventures:**

Aurum Ventures is a new-age real estate group with end-to-end capabilities, leveraging digital technology to enhance the real estate sector's operational efficiency.

### **Forward-looking statements:**

This press release may contain forward-looking statements based on current expectations and projections, which involve certain risks and uncertainties that could cause actual results to differ materially.

### **For details please contact:**

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