



Welcome to PRAJ Industries Ltd

Contents



Performance Update



Quarter Highlights



Market Roundup

Performance Update

Performance Update



Financials : Figures in Rs cr

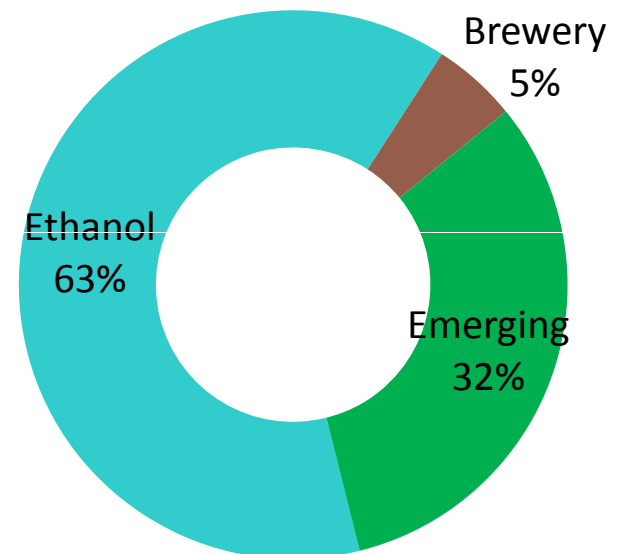
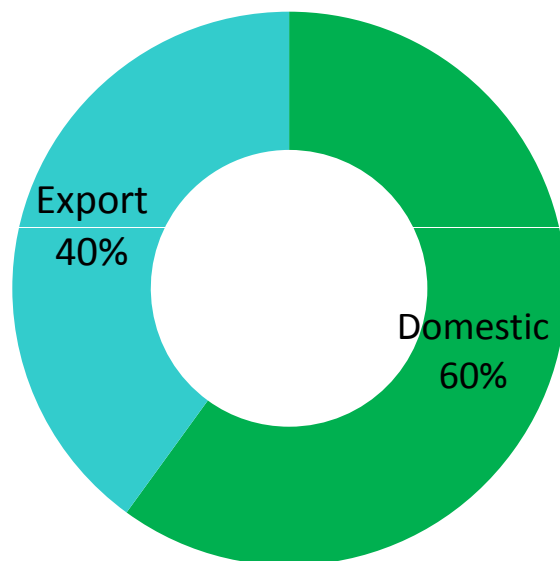
	Q1-FY13	Q4-FY13	Q1-FY 14	Comments
Revenue	200.23	266.13	173.06	A 13% drop over Q1 FY13 due to extended project cycle on account of regulatory & funding issues on client side & entry of order
EBITDA	19.31	29.49	0.48	Lower turnover
PBT	17.23	29.05	4.88	Lower turnover
PAT	13.69	16.74	3.10	Lower turnover
Order Intake	174	311	252	-

Note – all figures on consolidated basis, i.e. Praj Industries India, its local execution companies(LECs) and Neela Systems (NSL)

Performance Update



Q1- FY14 Revenue Breakup Revenue - Rs. 173.06 cr



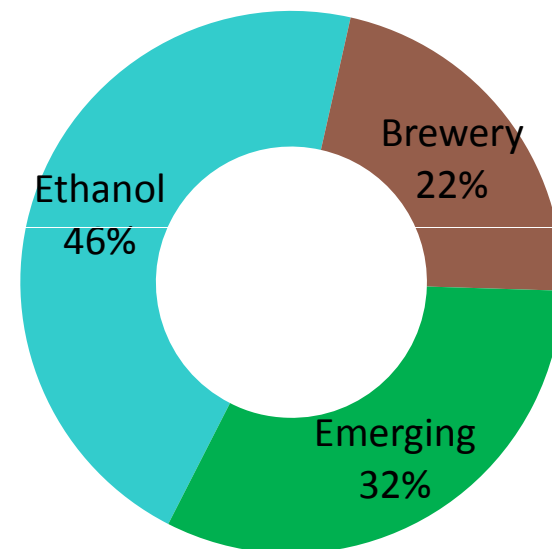
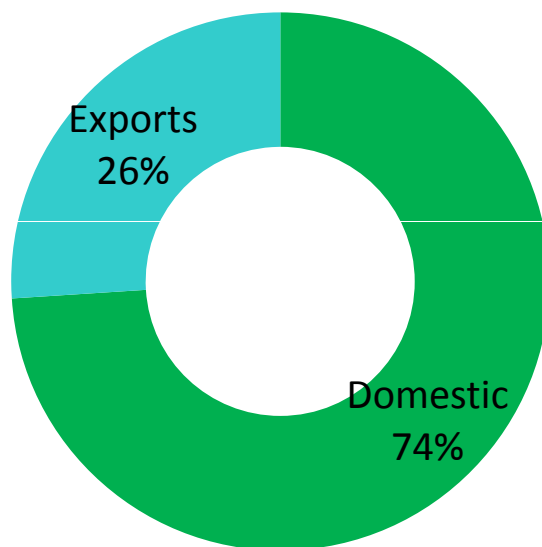
Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Neela Systems.

Performance Update



Q1- FY14 Order Intake

Order Intake – Rs. 252 cr

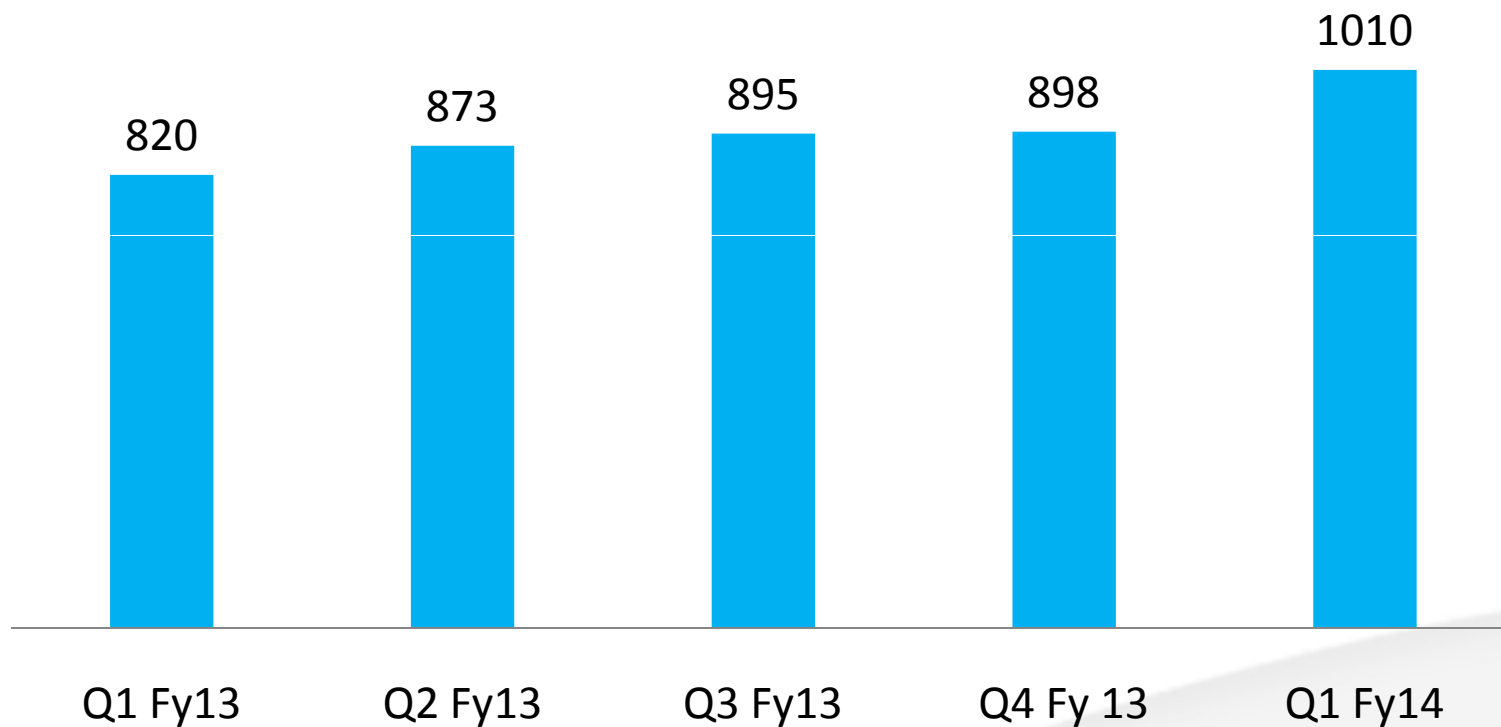


Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and NSL.

Performance Update



Order backlog at the end of each quarter Values in Rs cr



Note – all figures on consolidated basis, i.e. Praj Industries India, its local execution companies and Neela Systems.

Order Backlog Breakup

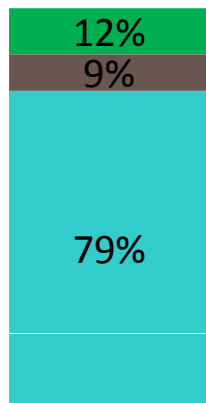


Emerging

Brewery

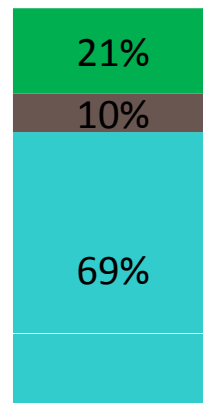
Ethanol

820 Cr



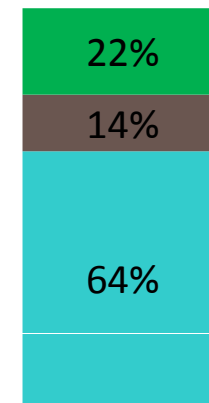
Q1 FY13

898 Cr



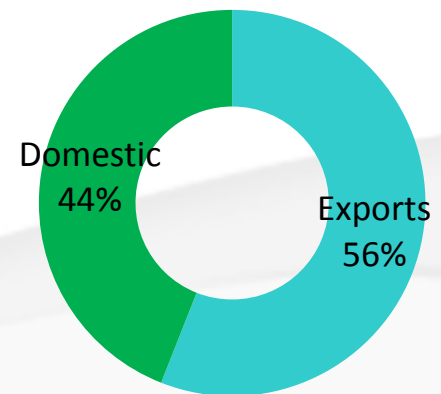
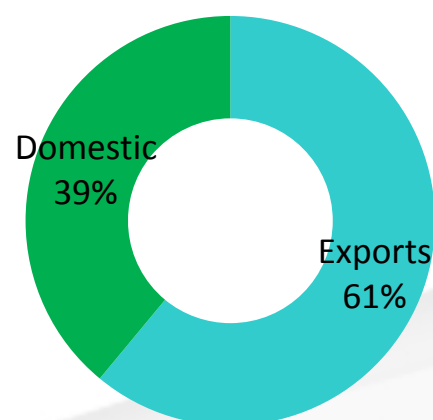
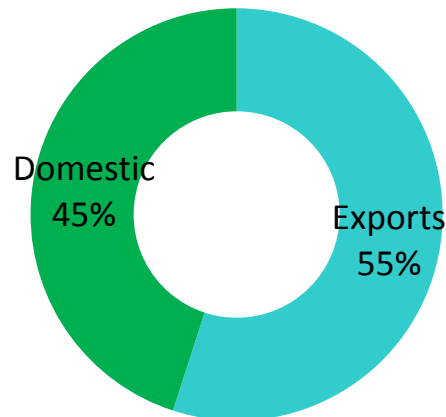
Q4 FY13

1010 Cr



Q1 FY14

Continual Rise in Share of Emerging Businesses



Quarter Highlights

Quarter Highlights



Praj Moves forward on the 2nd Gen Cellulosic Ethanol Program

- ◆ Ground breaking at Shirala, Sangli Dist. Maharashtra (India) - **South Asia's First Cellulosic Ethanol Plant**
- ◆ In advance discussions with other strategic partners
- ◆ Plans to incorporate biochemicals development
- ◆ Capacity : 100 MT dry biomass (initially corn stover, corn cobs and bagasse)

UK's largest bioethanol plant for Vivergo Fuels goes on stream

- ◆ Employs Praj technology
- ◆ Praj has also supplied equipment for the plant
- ◆ Demonstrates Praj's capability of engineering and equipment fabrication for large sized plant, meeting international standards

Quarter Highlights



Breakthrough for brewery business in Africa, a growth market, with a Rs 53.6 crore order from SAB, Namibia

- ◆ An endorsement of Praj's preparations to take on more brewery projects in the continent
- ◆ Follows an order in Myanmar in the FY 2012-13
- ◆ In line with Company's plans to extend the brewery business beyond borders

Water and Wastewater Treatment Group receives an order for Zero Liquid Discharge systems from a leading yarn manufacturing company

- ◆ Will lead to higher prequalification rate for Praj
- ◆ Emerging businesses contribute 32% to Q1-FY14 revenues
- ◆ In line with the goal of 30% contribution by emerging businesses to the top line

Quarter Highlights



Neela Systems gains big ticket order with a breakthrough from Hospira, a global specialty pharmaceuticals company

- ◆ Marquee Client in the Pharmaceutical Sector
- ◆ Equipment and build-out for a state-of-the-art facility at Vizag, Andhra Pradesh
- ◆ Also receives an export order from Central Asia

- ◆ Praj pays out dividend of 81% (Rs. 1.62 per share of Rs. 2/- each)
- ◆ Dividend Yield at a respectable 5%
- ◆ Company will shift registered and head office from Q3 to another location which will allow for greater collaboration

Market Roundup

Market Roundup

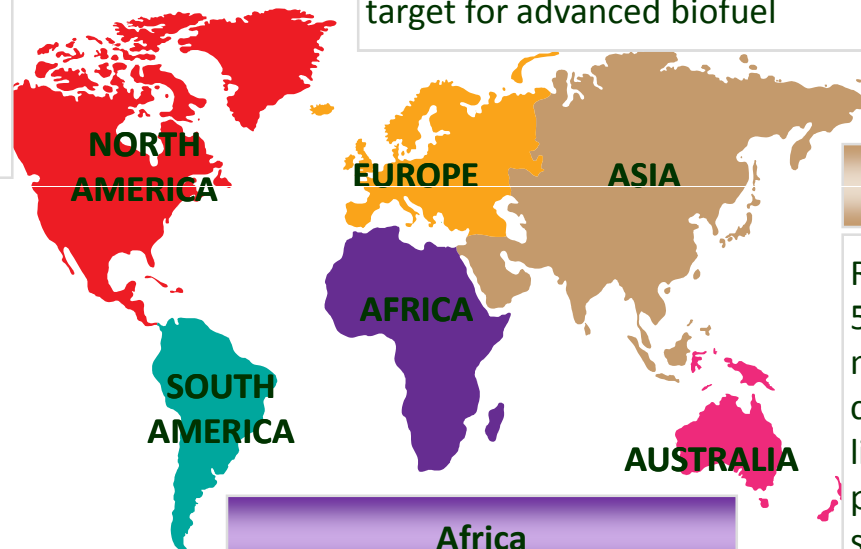


North America

President Obama reinstates Biofuels in climate change action plan
RFS 2013 targets need 16.55 billion gallons of renewable fuels incl 6 million gallons of cellulosic ethanol

Europe

Food crop-based biofuels should make up a maximum 5.5% of the EU's energy mix for transport fuel by 2020, 2% sub-target for advanced biofuel



Asia and India

Re-tendering for the balance 50% of required quantity to meet 5% ethanol blending concluded. Attractive prices likely to improve margins of producers. The new sugar season will likely see more quantities being offered.

Vietnam has approved biofuel development projects by 2015

Africa

More African countries resort to ethanol blending including Zambia. Major sugar producers in South Africa plan for ethanol blending

Market Roundup



Pharmaceutical Industry - India

- ◆ Stringent FDA norms will lead to upgradation of existing facilities
- ◆ Exim Bank offers funding for upgradation of export facilities in line with FDA norms
- ◆ Recent estimates put the Pharma water & wastewater market treatment to move up to Rs 9.47 billion by 2016, a 5 Year CAGR of 13.3 per cent

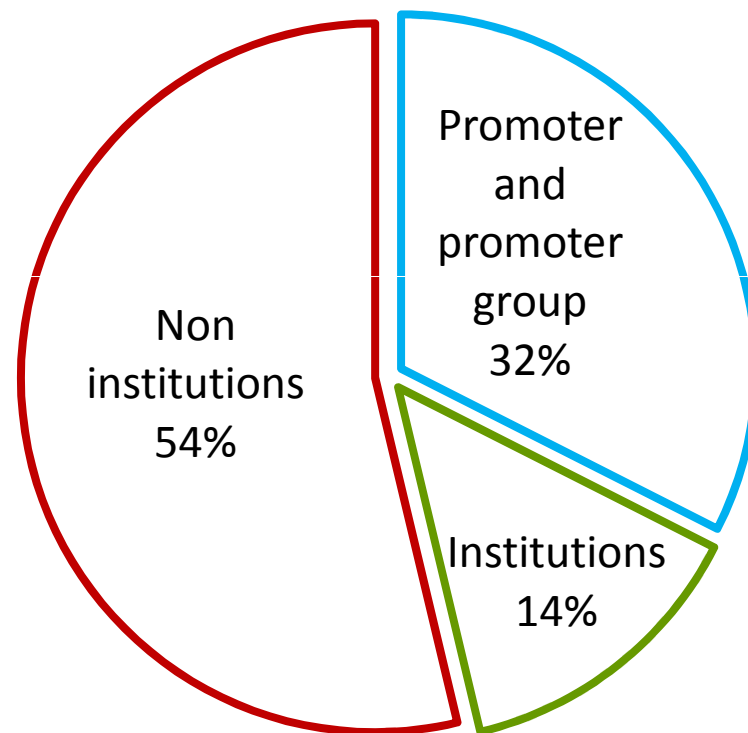
Textile Industry - India

- ◆ Textile exports from India increased 11% over the corresponding quarter
- ◆ Indian textile policy to focus on upgradation of export facilities

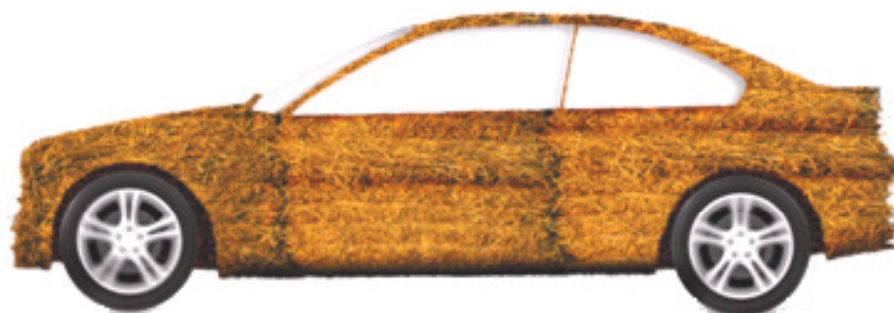
Performance Update



Shareholding Pattern as of 30th June, 2013



Thank you..



Disclaimer



Certain statements in this presentation concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our industry of operations including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, cost overruns on contracts, client concentration, our ability to manage our international operations, our ability to successfully complete and integrate potential acquisitions, liability for damages on our contracts, the success of the companies in which Praj Industries Ltd. has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

Praj Industries Ltd. may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.