GE T&D India Limited
(formerly ALSTOM T&D India Limited)
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https://www.ge.com/in/ge-td-india-limited

February 20, 2019

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI 400 001

Code No. 522275

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla
Complex, Bandra (East)
MUMBAI 400 051

Symbol: GET&D

The Secretary
The Calcutta Stock
Exchange Limited
7, Lyons Range
KOLKATA 700 001

Code No. 17035

Dear Sir,

Sub: **Analyst Presentation**

Further to our letter dated February 13, 2019, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts / institutional investors scheduled today.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh
Company Secretary

GE T&D India Limited

Financial results for the quarter and nine months ended on Dec 31, 2018 (unaudited)

Feb 20, 2019 , Noida

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Key Executions

- Commissioned Pole 3 of Champa Kurukshetra HVDC project
- 40 MW and 20 MW Solar Plant commissioned for Essel at Maharashtra, Parbani
- 400 kV Series Reactor Package for PGCIL at Mandola and Ballabhgarh
- First Traveling Wave Fault Locator (TWFL) for 765kv line commissioned in Power Grid Bhiwani Moga Line
- 400/220kV AIS Substation commissioned for OPTCL in Lapanga

… Some large and critical projects commissioned during the quarter

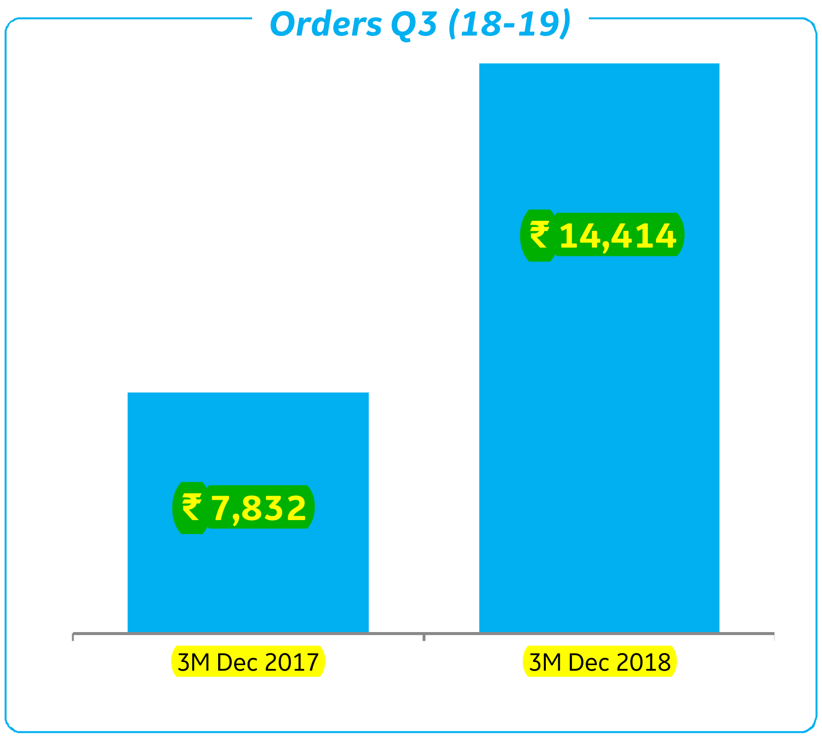
Key Orders

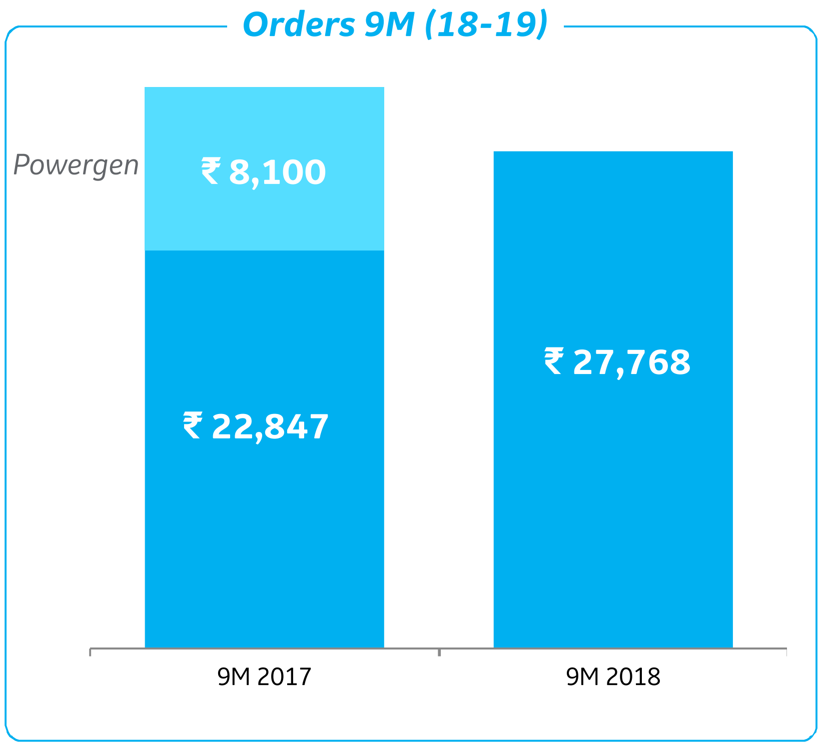
Customer	***Project***
PGCIL	400/230kV Tuticorin-II & Extension of 765/400/220 kV substation package in Bhuj
RRVPNL	A first-of-its kind grid stabilization package for Smart Transmission Network and Asset Management System
UPPTCL	420/220/132 KV GIS Substation in Shahupuri and an order for three 500 MVA transformers
Jharkhand Urja Sancharan Nigam Limited	Turnkey 132/33KV Substation package
BPCL	220KV GIS Substation in Kochi
Damodar Valley Corporation	Turnkey 220 kV GIS substation package and a retrofitting and modernisation package for five substations in West Bengal
Adani	765 kV Ghatampur Evacuation Transmission system

…Mixed Basket; Some landmark deals from PGCIL and State utilities

Order Intake

(Million ₹)

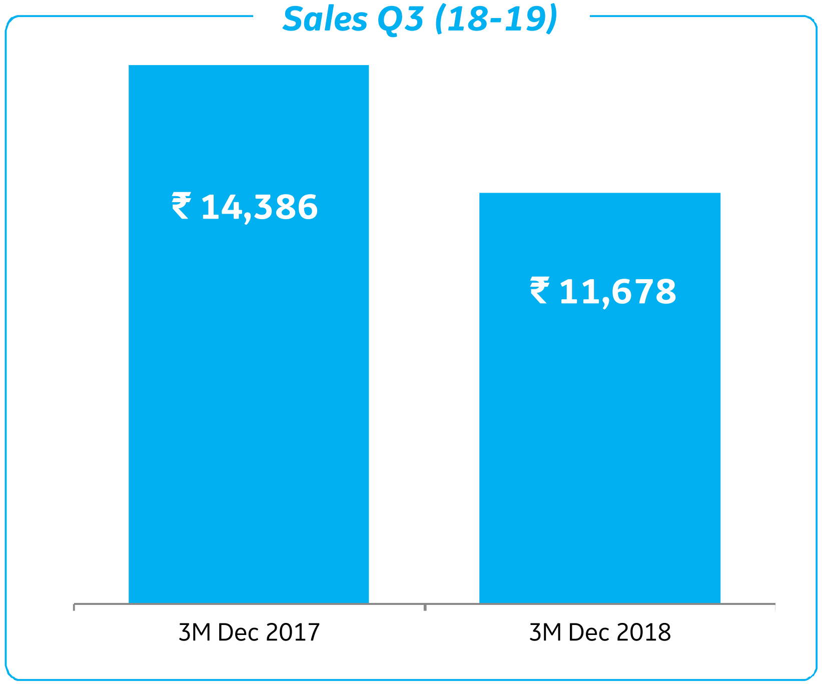


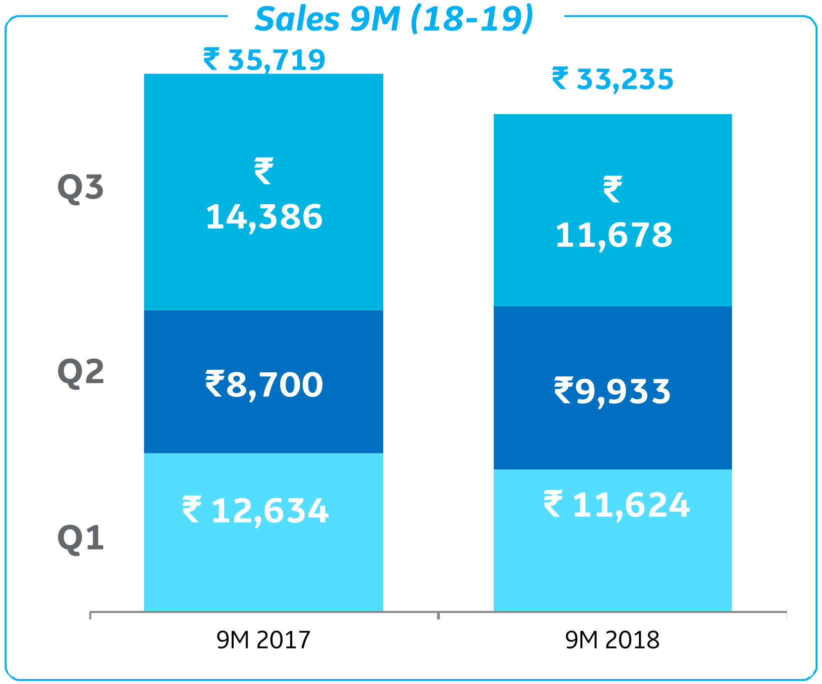


...Power market size stable, well positioned with order backlog of over 64 BINR as of Dec-18
....Further,~5BINR contracts signed/won in Q4 18-19 till date

Sales Execution

(Million ₹)



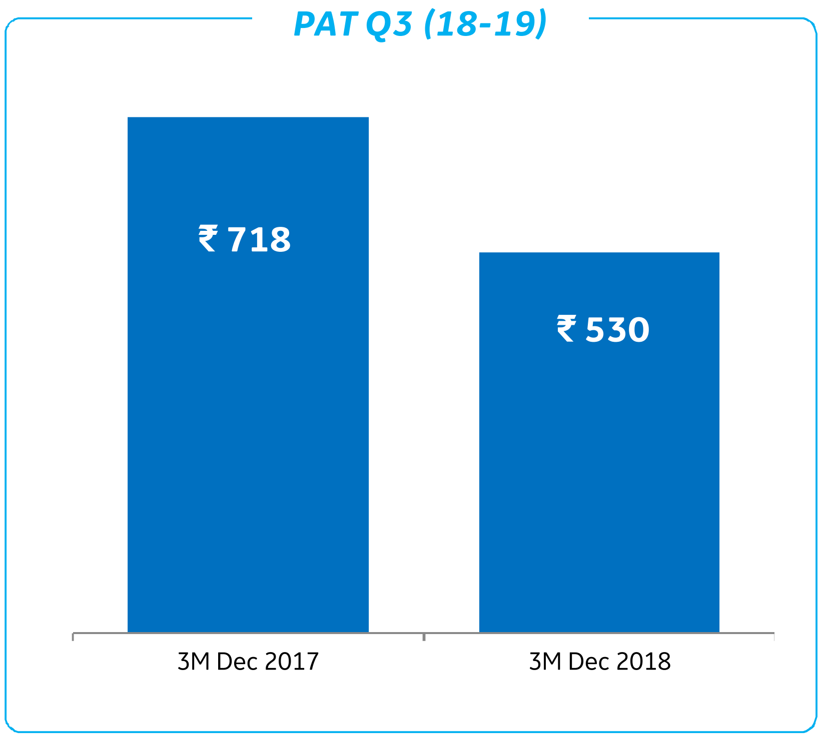


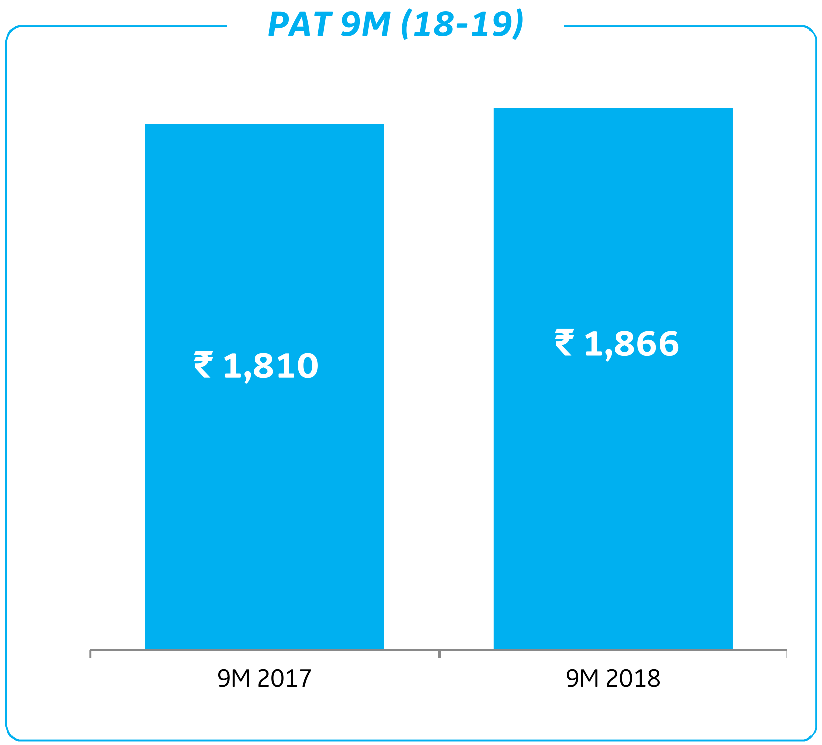
	Q3 17-18	Q3 18-19		9M 17-18	9M 18-19	
Total Sales	14,386	11,678		35,719	33,235	
HVDC	3,607	838		6,740	2,361	
Sales (Ex-HVDC)	**10,779**	**10,840**	*+0.5%*	**28,979**	**30,874**	*+6.5%*

… Operational performance in line

Profit after tax

(Million ₹)





… Cost optimization and operational excellence continues

Key Data : 3rd Quarter and 9M YTD ended 31st Dec 2018

(Million ₹)

	Oct- Dec 18			April- Dec 18		
	Q3 2018-19	Q3 2017-18	Change Δ	9M 2018-19	9M 2017-18	Change Δ
Sales Revenue	**11,678**	**14,386**	**-19%**	**33,235**	**35,719**	**-7%**
Operating Profit (EBIT)	**1,021**	**1,337**		**3,382**	**3,510**	
% of Sales	8.7%	9.3%	*-0.6 pts*	10.2%	9.8%	*+0.4 pts*
Profit After Tax	**530**	**718**		**1,866**	**1,810**	
% of Sales	4.5%	5.0%	*-0.5 pts*	5.6%	5.1%	*+0.5 Pts*

Thank you

http://www.ge.com/in/ge-td-india-limited

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