GE T&D India Limited
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May 24, 2019

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI 400 001

Code No. 522275

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex, Bandra (East)

MUMBAI 400 051

Symbol: GET&D

Dear Sir,

Sub: **Analyst Presentation**

Further to our letter dated May 20, 2019, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh
Company Secretary

GE T&D India Limited

Financial results for the quarter and year ended on Mar 31, 2019 (Audited)

May 24, 2019

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Key Execution during 4th Quarter of 2018-19

- 50 MW Solar Power Plant for Marine Electrical in Tirunelveli, Tamil Nadu
- 400/220 kV Gas Insulated Substation (GIS) for PGCIL at Bongaigaon and Salakati in Assam
- 400 kV AIS AIS for RRVPNL in Barmer, Rajasthan
- 11 bays of 400kV GIS substation for Neyveli Lignite Corporation Limited (NLC) in Neyveli, Tamil Nadu
- 11 bays of 400 kV AIS Substation for PGCIL in Chilkaluripeta, AP (6), Narasaraopet, AP (4) and Gaya, Bihar (1)
- 27 Bays of four 765 kV AIS Substations for PGCIL in Jharsuguda, Odisha (4), Raipur, Chhattisgarh (4), Chilakaluripeta, Andhra Pradesh (16) and Gaya, Bihar (1)

....Commissioned many landmark projects that enabled integration of more than 16 GW power into the national grid during 2018-19

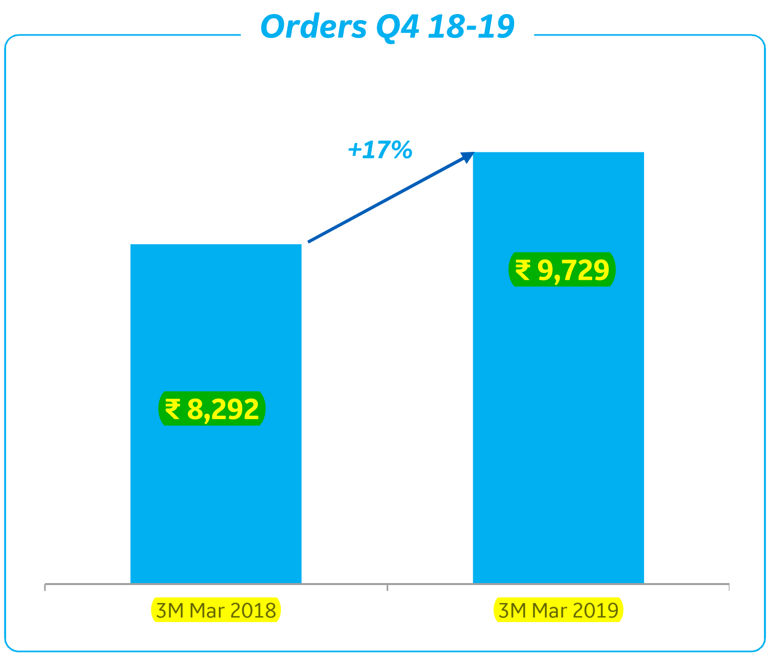
Key Orders

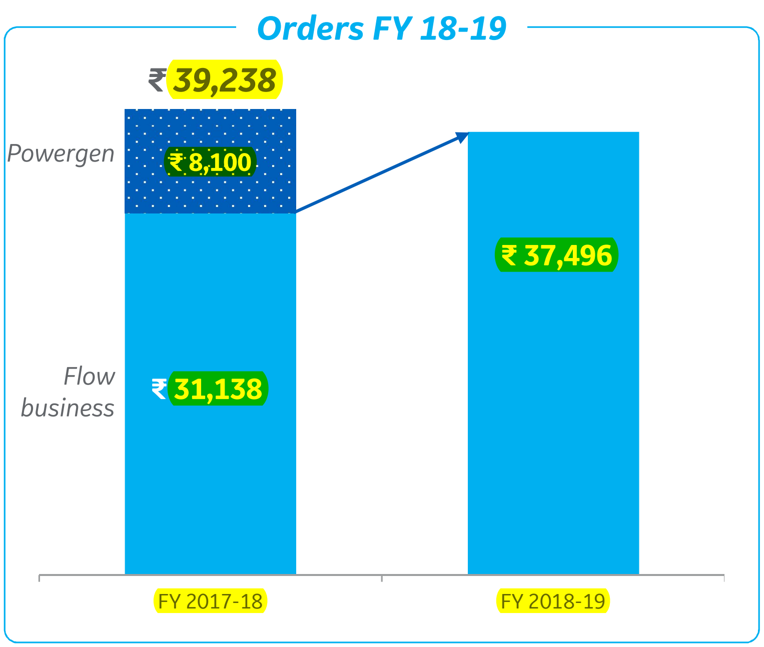
Customer	***Project***
GETCO	400/220/66 kV Gas Insulated Substation (GIS) in Shapar
PGCIL	400/220/132 kV AIS substation package as part of TBCB scheme in Jawaharpur
PGCIL	500 MVAR Thyristor Controlled Reactors (TCR) package in Kurukshetra
Damodar Valley Corporation	R&M of 3 different 220KV Substations in the state of Jharkhand
Adani	765 kV bay extension reactor package at Ghatampur

… Won Key orders both from Government and Private customers despite the headwinds

Order Intake

(₹ in millions)

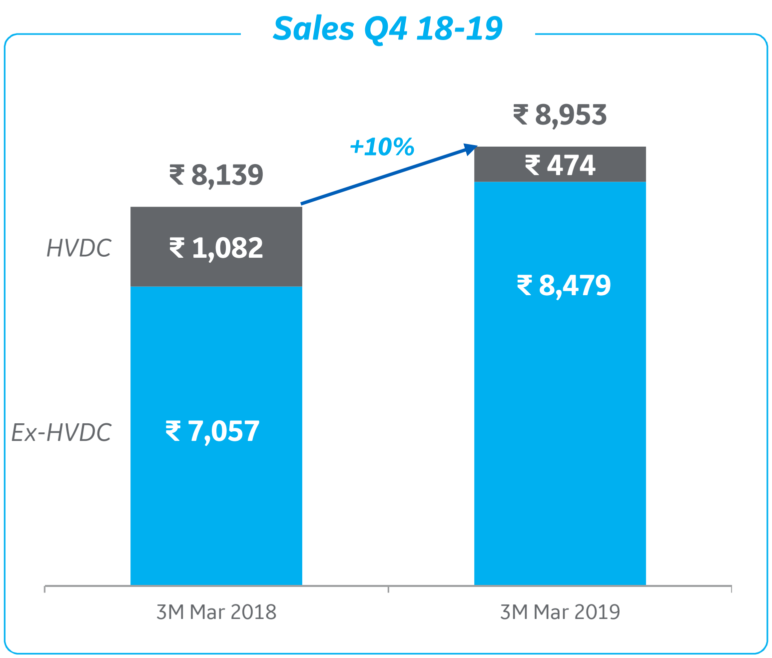


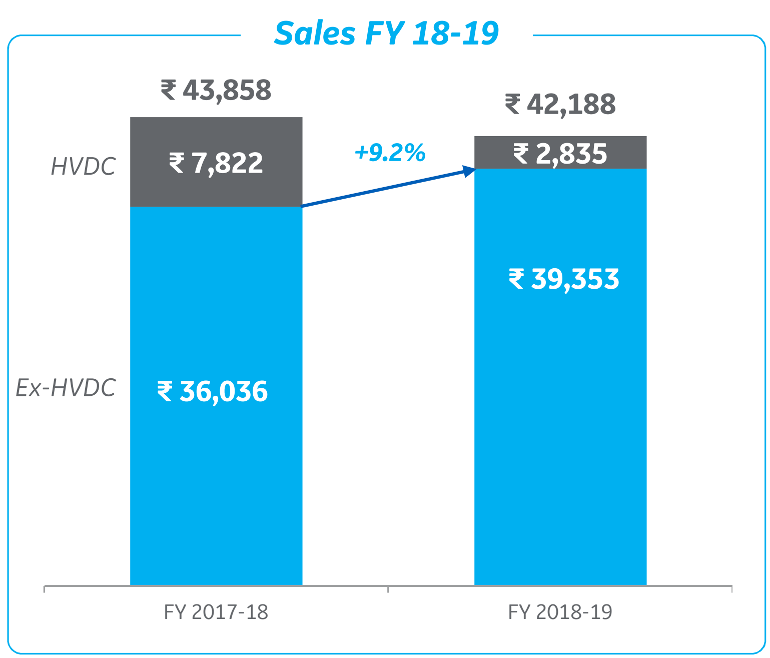


… Balanced portfolio of orders; Well positioned with an order backlog of over INR 64 billion

Sales Execution

(₹ in millions)

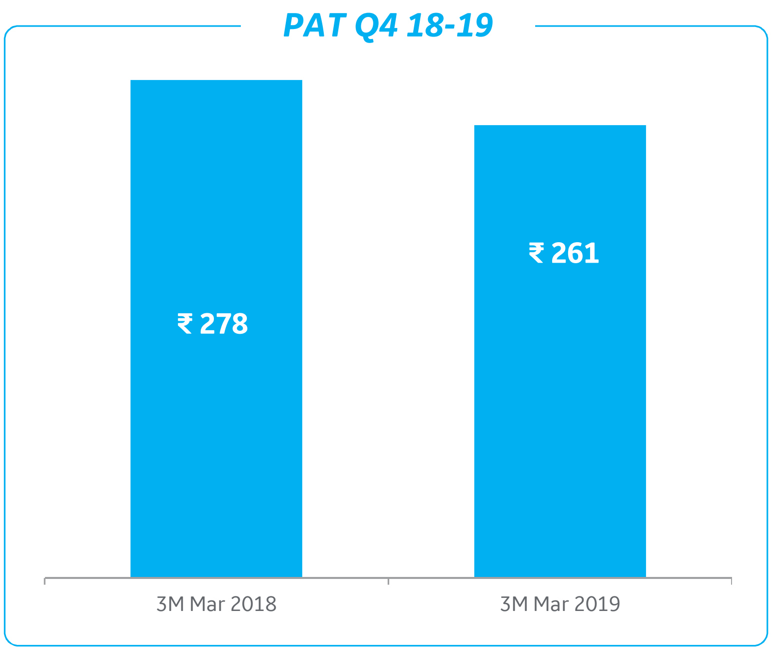


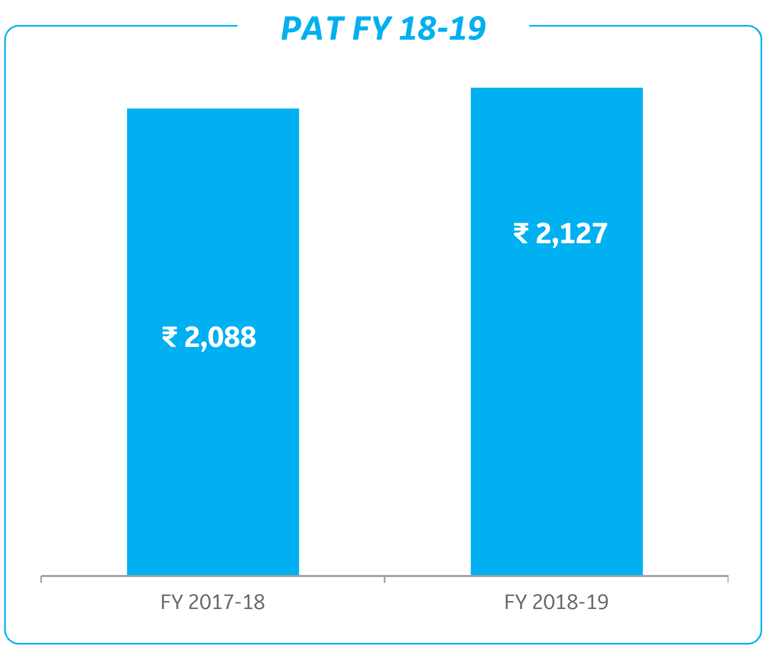


…Commissioning of several key projects pushed revenue

Profit after tax

(₹ in millions)





… Maintained margins despite challenging operating environment during 2018-19

Key Data : 4th Quarter and year ended 31st Mar'2019

(₹ in millions)

	Jan- Mar 19			April- Mar 19		
	Q4 2018-19	**Q4 2017-18**	**Change**	**FY 2018-19**	**FY 2017-18**	**Change**
Sales Revenue	**8,953**	**8,139**	**10%**	**42,188**	**43,858**	**-4%**
Operating Profit *(EBIT)*	**628**	**561**		**4,010**	**4,071**	
% of Sales	7.0%	6.9%	*+0.1 pts*	9.5%	9.3%	*+0.2 pts*
Profit Before Tax	**402**	**419**		**3,346**	**3,188**	
% of Sales	4.5%	5.1%	*-0.6 pts*	7.9%	7.3%	*+0.6 pts*
Profit After Tax	**261**	**278**		**2,127**	**2,088**	
% of Sales	2.9%	3.4%	*-0.5 pts*	5.0%	4.8%	*+0.2 pts*

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