GE T&D India Limited
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November 11, 2020

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI 400 001

Code No. 522275

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla
Complex, Bandra (East)
MUMBAI 400 051

Symbol: GET&D

Dear Sir,

Sub: **Analyst Presentation**

Further to our letter dated November 4, 2020, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

MANOJ
PRASAD
SINGH

Digitally signed by MANOJ PRASAD SINGH
DN: cn=MANOJ PRASAD SINGH c=IN o=Personal
Reason: I am the author of this document
Location:
Date: 2020-11-11 15:58+05:30

Manoj Prasad Singh
Company Secretary

GE T&D INDIA LIMITED

Unleashing Limitless Energy

Analyst Presentation

Q2 / H1 Financial Year 2020-21

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Executive Summary

- *Strong Execution in Q2, FY 20-21 after lifting of Covid 19 Lockdowns.*
- *Order decisions delayed during Q2 FY 20-21 due to Covid-19. Picking up gradually.*
- *Focus on operational excellence, cash collection and supply chain recovery.*
- *Cost saving actions being undertaken.*
- *Healthy Order back log of ₹ 53 Billion; >1.5 years of revenue.*

Keeping Your Lights ON!

Update on GETDIL Plants and Sites

Padappai (AIS/GIS)

Post completion of Chennai lockdown period; operations are scaled up from 6th July onwards and Padapai is operating with operator strength upto 95% for AIS & 90% for GIS Activity.

Pallavaram (GA)

Business as usual. Factory layout redesigned to maintain social distancing and necessary actions are taken to adhere to PPE norms. Manufacturing is operational at 100%.

Hosur (AIS)

Post completion of Bengaluru lockdown on 14th July gradual ramp up in progress; currently operating at 90% operator strength

Vadodara (Transformers)

95% operational (590 HC/Day)

Project Sites

Total sites : 73, All Operational
(Resource Strength on average 85% of pre-Covid numbers following social distancing norms)

Noida (Corporate, Projects & Engg Office)

100% employees working. in office / remotely

Safety is our top priority

NATIONAL SAFETY COUNCIL OF INDIA

GREEN TRIANGLE FOR SAFETY

SAFETY AWARDS - 2019

Construction Sector

Group B: Non-Building Streets, Roads, Railways, Tramways, Airfields, Irrigation, Drainage, Embankment & Navigation Work, Flood Control Work, Generation, Transmission and Distribution of Power, Water Work, Oil & Gas Installation, Electric Lines, Wireless, Radio, Television, Telephone, Telegraph and Overseas Communication, Dams, Canals, Reservoirs, Watercourses, Tunnels, Bridges, Viaduct, Aqueducts, Pipelines, Towers, Cooling towers, Transmission towers, Factory and those not covered in Gr-A)

CERTIFICATE OF APPRECIATION

This Certificate is awarded to

The Establishment : GE T&D India Ltd., Dhamtari, Chhattisgarh - 493663

for

The Project : 400/220 KV Substation, CSPTCL, Dhamtari

of

The Client : Chhattisgarh State Power Transmission Co. Ltd., Raipur, Chhattisgarh - 491 221

in recognition of appreciable achievement in Occupational Safety & Health during the Assessment Year 2018

LALIT R. GABHANE
DIRECTOR GENERAL

Navi Mumbai: 20th March, 2020

CSPTCL DHAMTARI PROJECT

NATIONAL SAFETY COUNCIL OF INDIA

GREEN TRIANGLE FOR SAFETY

SAFETY AWARDS - 2019

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CERTIFICATE OF APPRECIATION

This Certificate is awarded to

The Establishment : GE T & D India Ltd., Sampatchak, Patna, Bihar 803 201

for

The Project : PGCIL, SS03 PACKAGE (Patna, Gaya, Jharsuguda, Raipur & Siliguri)

of

The Client : Power Grid Corporation of India Limited, Patna, Bihar 803 201

in recognition of appreciable achievement in Occupational Safety & Health during the Assessment Year 2018

LALIT R. GABHANE
DIRECTOR GENERAL

Navi Mumbai: 20th March, 2020

PGCIL SS03 Package

Certificate of appreciation received from

NATIONAL SAFETY COUNCIL OF INDIA

Delivering from the Frontline

Key Execution during Q2, FY 2020-21

Commissioned 66 kV 5 GIS bays for HPPTCL at Urni

Commissioned 132 kV 40 bays of GIS for HMEL at Bhatindra

Commissioned 132 kV 2 bays for OPTCL VO of GIS Extn at Chandbali

Energized 132kV 40 MVA 2^{nd} trafo issued by OPTCL at Bhubaneswar

Energized 765kV 2 bays of Generator Trafo#2 with Tie Bay for NTPC, Darlipalli

Commissioned 400kV 125 MVAR Bus Reactor for NTPC at Kahalgaon

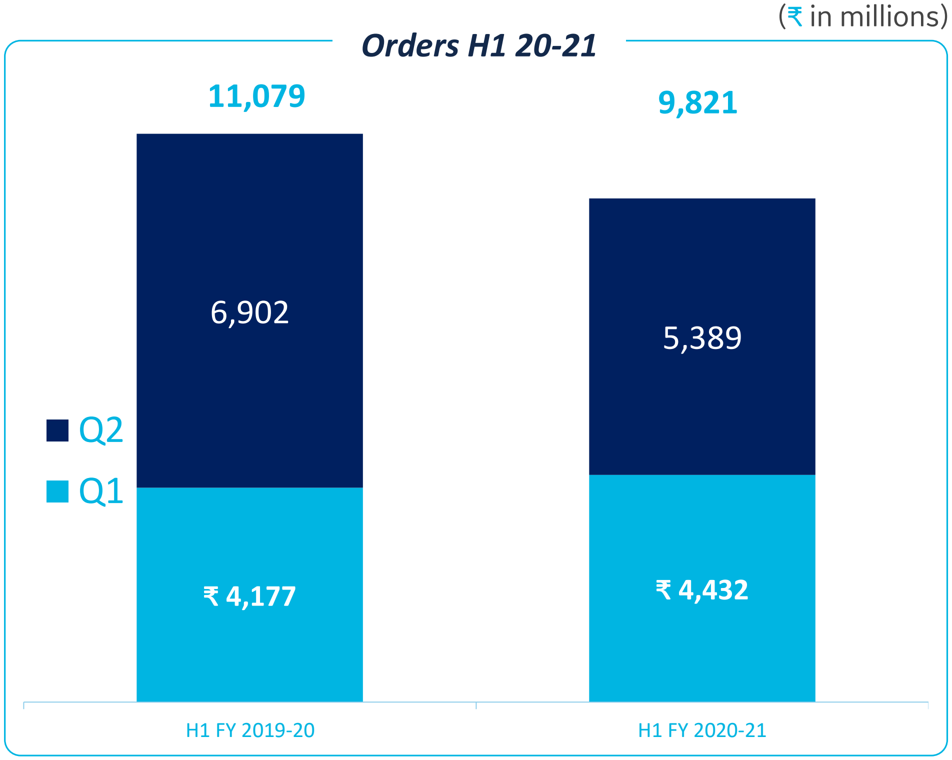
Commissioned 400 kV 03 bays & 220 kV 06 AIS bays for PGCIL at Bhuj

Energized 765kV 1 AIS bay for GTL ADANI Extn package at Gr. Noida

ORDER INTAKE

Q2 / H1 FY 2020-21

(₹ in millions)



L1 position of 5,000 MINR Orders at end of Sep 20

Key Orders booked during Q2, FY 20-21

- SJVNL - 420kV Gas Insulated Substation (GIS) package including transformers and reactors at Dhalkebar in Nepal
- OPTCL - Implementation of 7 No.s 220 KV Sub Station Automation
- TPDDL- 66 kV Gas Insulated Substation (GIS) package at Bhalswa in Delhi
- Avaada – 2 No.s 150MVA 400 KV Power Transformers at Bikaner

Financial Data

Q2 / H1 FY 2020-21

(₹ in millions)

	Q2 2020-21	Q2 2019-20	Change	H1 2020-21	H1 2019-20	Change
Sales	**8,709**	**8,211**	**6.1%**	**15,137**	**15,547**	**-2.7%**
EBITDA	**428**	**39**	**1009.3%**	**431**	**463**	**-6.7%**
% of Sales	4.9%	0.5%	+4.4 pts	2.8%	3.0%	-0.2 pts
Profit Before Tax	**132**	**-772***	**117.0%**	**-131**	**-712***	**81.6%**
% of Sales	1.5%	-9.4%	+10.9 pts	-0.9%	-4.6%	+3.7 pts
Profit After Tax	**86**	**-811**	**111.0%**	**-117**	**-777**	**84.9%**
% of Sales	1.0%	-9.9%	+10.9 pts	-0.8%	-5.0%	+4.2 pts

* Including exceptional loss of 536 MINR

Net Borrowings of ₹ 4,429 MINR as at Sep 30, 2020 vs ₹ 4,604 as at June 30, 2020 & 4,302 MINR as at Mar 31, 2020

THANK YOU

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