

**Date: 12<sup>th</sup> February, 2025**

**Ref: UAF/2024-25/57**

To,  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400001  
(Maharashtra)

**Ref: Universal Autofoundry Limited (539314/UNIAUTO)**

**Sub.: Regulation 30- Investor Presentation**

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation for the Quarter and Nine months ended on 31<sup>st</sup> December, 2024 of our Company is enclosed herewith. The same has also been placed on the website of the Company.

Request you to take the above information on record.

Thanking you,  
Yours faithfully,  
For Universal Autofoundry Limited

VIMAL  
CHAND JAIN

Digitally signed by  
VIMAL CHAND JAIN  
Date: 2025.02.12  
16:08:51 +05'30'

Vimal Chand Jain  
Chairman and Managing Director  
DIN: 00295667

**UNIVERSAL AUTOFOUNDRY LIMITED**

Unit-1: B-307, Road No. 16, V.K.I. Area, Jaipur, Rajasthan - 302013 (India)  
Unit-2: B-51, SKS Industrial Area, Reengus, Sikar, Rajasthan - 332404 (India)  
Unit-3: A2-4, A18-20, Udhyog Vihar, Sargoth, Reengus, Sri Madhopur, Rajasthan - 332404 (India)  
E-Mail: support@ufindia.com, Cont. No.: 0141-4109598, Website: www.ufindia.com, GSTIN: 08AABCU1171A1ZV



# INVESTOR PRESENTATION

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Q3FY25





# SAFE HARBOR STATEMENT

This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements

These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade

Universal Autofoundry Ltd ("The Company"), therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof



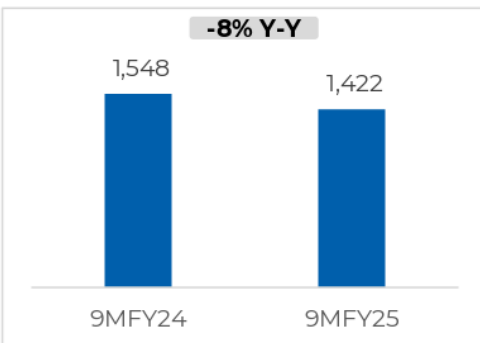
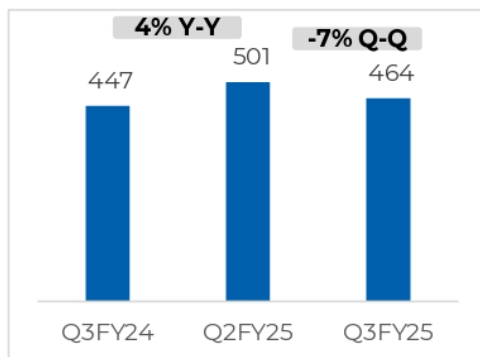
# FINANCIAL PERFORMANCE



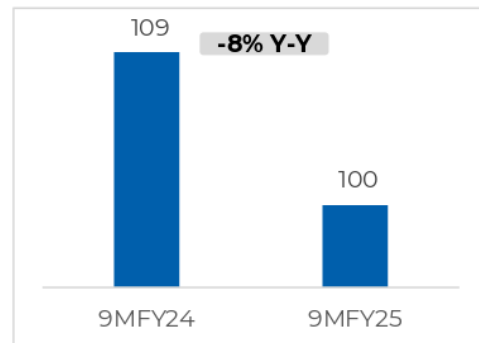
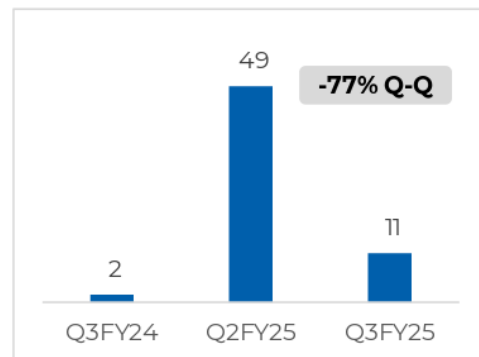


# Q3FY25 – FINANCIAL HIGHLIGHTS

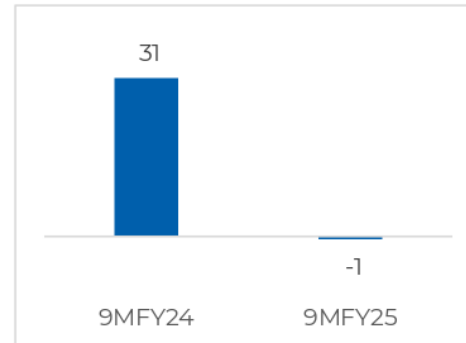
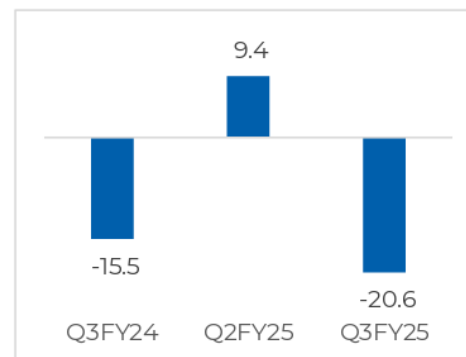
## REVENUE (₹ Mn)



## EBITDA (₹ Mn)



## PAT (₹ Mn)



## Financial Highlights

- Revenues** were +4% on a y-y basis to Rs 464 mn driven by **strong growth y-y in Commercial vehicle and construction & others segments**. **Q3 is a seasonally slow quarter**, with performance further affected due to **stocking for Q4** – the strongest quarter seasonally.
- EBITDA margins** also saw an increase of **450 bps on a y-y basis** on account of **higher realizations and cost rationalization**. Margin were **impacted on Q-Q basis** on account of,
  - Higher production** but a slowdown in sales, and
  - Higher Other Costs** (Depreciation, Power, Fuel & Wages) due to **operationalization of the new ferrous line**
- Overall Capacity Utilization** of all three ferrous HPML Lines stands at **45% during the quarter**. This is low due to the recent addition of 3rd HPML line, which is now improving with various parts under developmental phase

## Q3FY25 Financial Snapshot

**464**

Total Income  
(₹mn)

**11.1**

EBITDA  
(₹mn)

**2.4%**

EBITDA Margin  
(%)

**(20.6)**

PAT  
(₹mn)

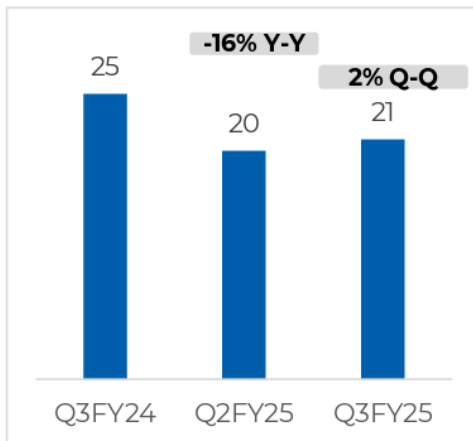
**(4.4)%**

PAT Margin  
(%)

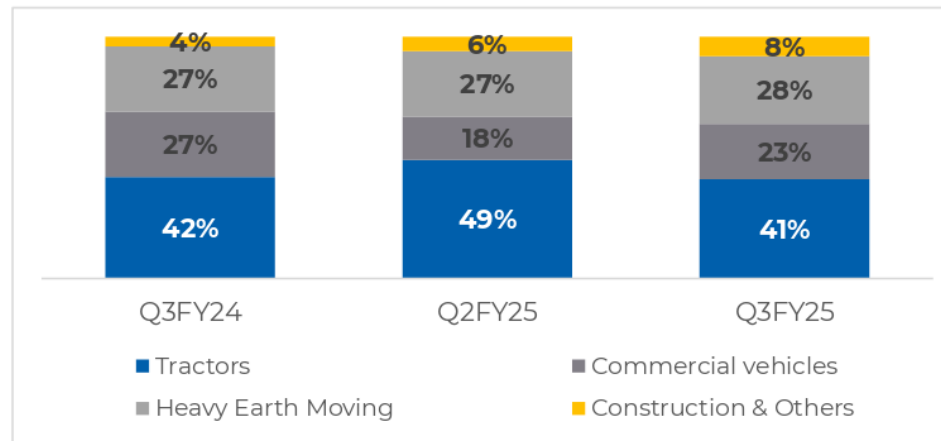


# Q3FY25 – OPERATIONAL HIGHLIGHTS

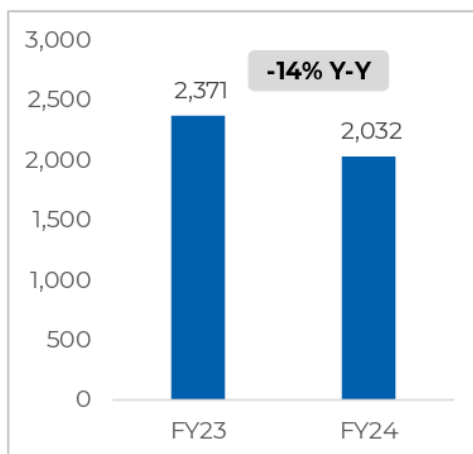
## EXPORTS (₹ Mn)



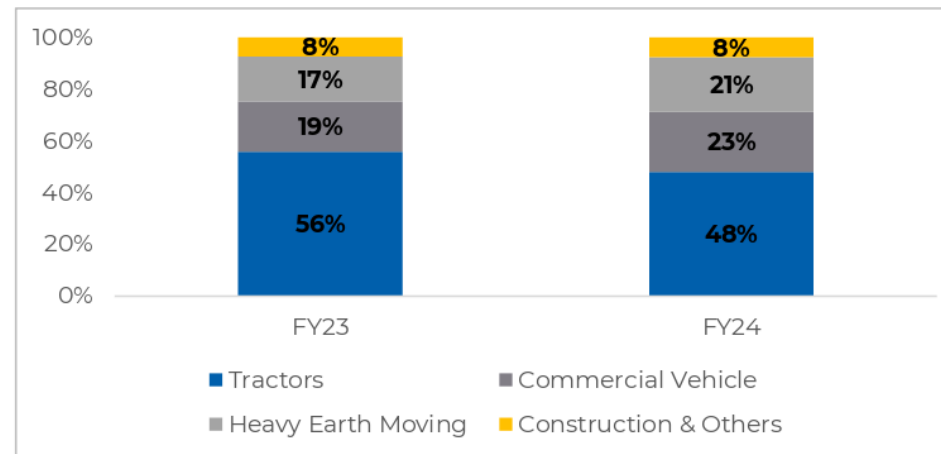
## REVENUE BREAKUP BY INDUSTRY



## REVENUES (₹ Mn)



## REVENUE BREAKUP BY INDUSTRY



## Operational Highlights

- The **New Ferrous Line (HPML Line)** is operational now with production capacity of **12000 MT / Year**. Revenue uptick should start reflecting gradually from Q1FY26 onwards
- Exports** have experienced a slight boost, increasing by 2% q-o-q on the back of **encouraging responses from international clients**.
- Commissioning of **Solar Plant (5MW) in Bikaner** proceeding as per plan. It will be commissioned by end FY25. **Significant reduction in Power costs expected post commissioning in FY26**.
- Non-ferrous Foundry Machine** installation complete. Sample development to start in **Q4FY25**
- Efforts on to reduce dependency on **cyclical tractor markets (currently 41%)** underway, to mitigate business volatility
- Continued efforts to **increase diversification** across industry groups to mitigate business volatility
- Ongoing efforts to **reduce costs and streamline operations** will see benefits into FY26

# COMPANY OVERVIEW







# HISTORY



Incepted in year **1972**  
as a partnership firm



**1995:** Changed from Coke fired  
Cupola Furnace to Electric  
Induction Furnace



**1999:** Started producing  
SG (Ductile) Iron Casting  
Components



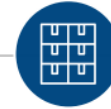
**2003:** Direct Exports started  
to European Countries



**2022:** Migrated to  
BSE Main Board



**2019:** Installed 2nd High Pressure  
Molding Line, Disa Flex 70 HS,  
reaching to a total production  
capacity of 28000 MT / Annum



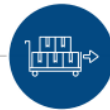
**2015:** Converted into a  
Public Limited Company  
with the name Universal  
Autofoundry Limited.  
Listed on Bombay Stock  
Exchange, SME Board



**2009:** Installed 1st High Pressure Molding Line  
by SINTO Japan, reaching to a capacity of 10000  
MT / Annum. Further, Universal Autofoundry  
was converted into Private Limited company  
from a partnership firm with the name  
Universal Autofoundry Private Limited



**2023:** Did major expansion in  
Machine Shop, total 48 machine  
tools in-house including HMC's,  
VMC's, VTL's & CNC Turning Centres



**2023:** Exports to more than 15  
countries including USA, Italy,  
Spain, France, Brazil, UAE, various  
South East Asian Countries, etc.



**2024:** Installed 3rd High Pressure  
Molding Line, RHINO, reaching  
to a total production capacity  
of 40,000 MT / Year



# ABOUT US

- World class manufacturer and Exporter of Grey Cast Iron, and Ductile Iron Machined castings
- State of the art plants
- Can make any grade in Cast iron & SG Iron Can make items starting from 5 Kg to 150 Kgs
- Machining capabilities – delivering ready-to-use product to customer
- We supply intricate, cored and Fully Machined cast components in the weight range of 5 to 150 Kgs
- We are supplying approx. 100,000 quantities of casting and machined components per Month to OEMs, MNCs and Export Market
- Facilities are in Jaipur and nearby industrial hubs
- Universal Group has installed a casting capacity of 40,000 MT / Year
- Universal Autofoundry has three units with a combined built-up manufacturing area of around 20,000 Sq. Meter
- We have fully integrated casting and machining operations in environmentally friendly foundry and machine shops





# FACILITIES



**Unit 1**  
**JAIPUR**



**Unit 2**  
**REENGUS**



**Unit 3**  
**REENGUS**

- All three facilities are in Jaipur and nearby industrial hubs
- Universal Group has installed casting capacity of 40,000 MT/Year
- Three units with combined built-up manufacturing area of around 20,000 Sq. Meter
- Fully integrated casting and machining operation in an environmentally friendly foundry

- Capacity Utilisation to improve going forward
- Major enhancement in Machining capacity planned by end of FY25
- Two "A" class Approved foundry from RDSO of Indian Railways
- Installed 3rd High Pressure Molding Line, RHINO, reaching to a total production capacity of 40,000 MT / Year





# FACILITIES – ALUMINIUM CASTING MACHINE

Aluminium Casting Machine



- Machines for Aluminium Castings have been installed successfully and the Tooling Development for 1st part is going on
- Expect to start operations on this from Q4FY25 onwards



# PRODUCTS



**Cylinder  
Hydraulic**



**Differential  
Case**



**Flange**



**Brake  
Piston Housing**



**Flywheel  
Housing**



**Adapter  
Plate**



**Pulley  
Damper**



**Pulley Poly  
V Groove**



**Mass**



**Bracket**



**Master  
Clutch Housing**



**Support  
Housing**



**Rear  
Hub**



**Trunnion  
Support**



**Rear Axle  
Housing**



**Housing Rear  
Axle Centre**



**Gear Box  
Housing**



## DIVERSIFIED BUSINESS SEGMENTS

**Commercial  
vehicle Industry**

**Construction  
Industry**

**Tractor  
Industry**

**Earth Moving  
Industry**

**Engineering  
Industry**

**Export  
Business**



# MANAGEMENT TEAM & BOARD OF DIRECTORS

## VIMAL CHAND JAIN

Chairman and Managing Director



- With over five decades of experience in the casting and foundry industry, Mr. Jain has developed extensive expertise in various aspects of manufacturing castings.
- He contributes significantly to the formulation of company policies & developmental activities.
- His responsibilities encompass the creation of business plans and fulfill the Company's vision.
- He assumes the responsibility of safeguarding company's compliance with health and legislative regulations. He maintains strong connections with trade and professional associations.
- Bachelor's degree in Engineering (Electrical) from Osmania University, Hyderabad.

## VIKRAM JAIN

Whole Time Director - Marketing



- Marketing specialist with a remarkable career spanning over 24 years.
- With his extensive knowledge and experience with Domestic & Overseas OEM's, he plays a pivotal role in shaping the company's strategic direction and achieving its business objectives.
- He actively engages in identifying opportunities, developing business strategies, & overseeing their implementation
- His work is driven by ensuring the delivery of high-quality services to its valued clients
- Bachelor of Engineering (BE) in Manufacturing Engineering from BMS College of Engineering in 1999.

## VINIT JAIN

Whole Time Director and Chief Financial Officer



- With a professional journey spanning over 25 years, Mr. Jain possesses extensive industry knowledge and experience in finance. His contributions have been invaluable to the success of Autofoundry.
- He looks after business expansion and fund-raising function of the Company.
- He is heavily involved in budget maintenance, meticulously controlling expenditures to ensure they remain within the established limits.
- He manages overall finances of the Company with a primary focus on improving profit margins.
- Bachelor of Commerce (B.Com) degree and an MBA from Shivaji University Kolhapur (1997).

## GAJENDRA KUMAR TYAGI

Whole Time Director - Operations And NPD



- Seasoned professional specializing in operations and new product development
- With an impressive work experience of over 50 years, he brings a wealth of expertise to his role.
- Bachelor of Science (BSc) degree from Jamia Millia Islamia University in 1973.





# MARQUEE CLIENTS ACROSS VERTICALS



## TRACTORS



ESCORTS



## COMMERCIAL VEHICLES

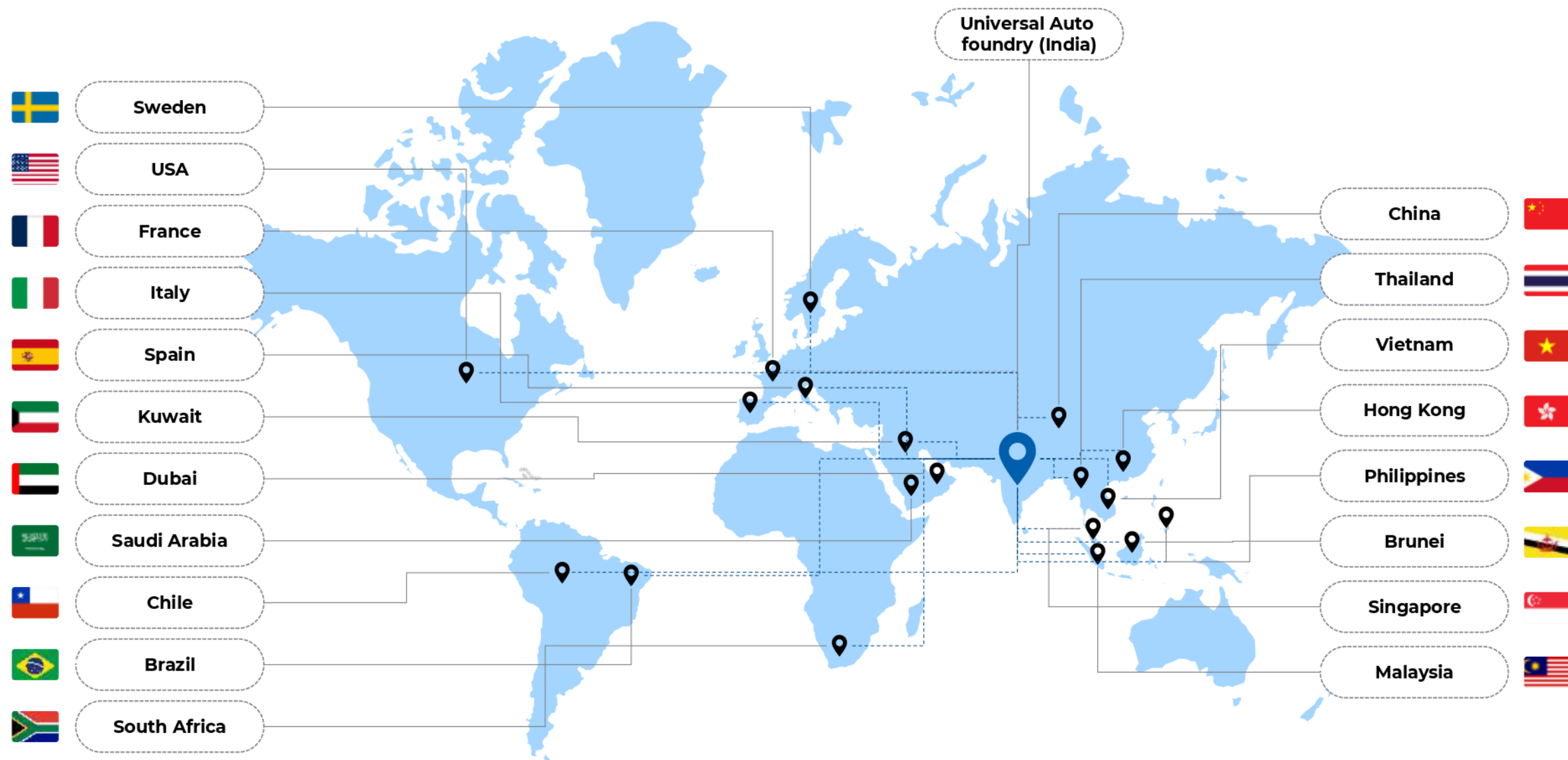


ASHOK LEYLAND



## OTHERS





# INDUSTRY OVERVIEW







## INDUSTRY OVERVIEW

- India is the **second largest producer** of castings, globally
- The Indian foundry industry produces various types of metal castings and cast components with applications in varied industries in the **power, automotive, defense, railways, machine tools, agro machinery, tractor, earth-moving and mining machinery, electrical machinery, and oil and natural gas** industries
- The **automobile sector** consumes around **40% of castings** produced in India
- Currently, there are around **5000 foundry units in the small, medium and large-scale sector**
- industry employs **500,000 people** directly and another **15,00,000** indirectly
- Avg. Productivity Per unit: **2341 TPA**
- Exports: \$5.2 Bn. Potential to Grow to USD 12-15 Bn in next 7-10 years
- Outlook: Needs to Grow 3 folds producing 30 Mn Tons/PA in next 10 years to support “MAKE IN INDIA”
- Investments Needed: USD 6-8 Bn in 10 years



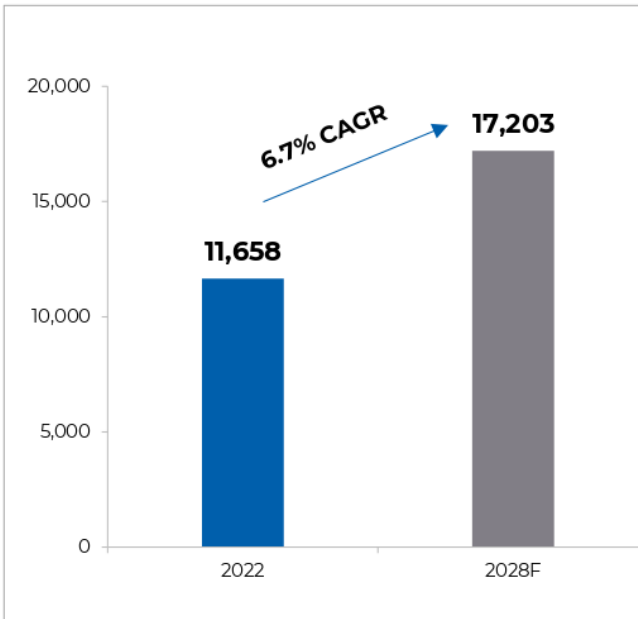
## KEY GROWTH DRIVERS

- **Vehicle Scrap Policy** Implementation to boost the foundry industry significantly
- Increase in **Load Capacity per Axle**: Govt has enhanced goods vehicles' carrying capacity by 20-25%, driving demand for heavy vehicles
- **New Manufacturing Policy** Objectives target GDP manufacturing share to rise to 25% (from the current 15%). The role of the foundry industry thus becomes critical
- Foundry Sector has been **upgrading facilities and technologies** for enhanced productivity and capacity. Major expansions and technological initiatives are underway, with investments exceeding INR 6-8 Bn
- Government Focus **on Infrastructure Projects** further augments the demand for foundry products



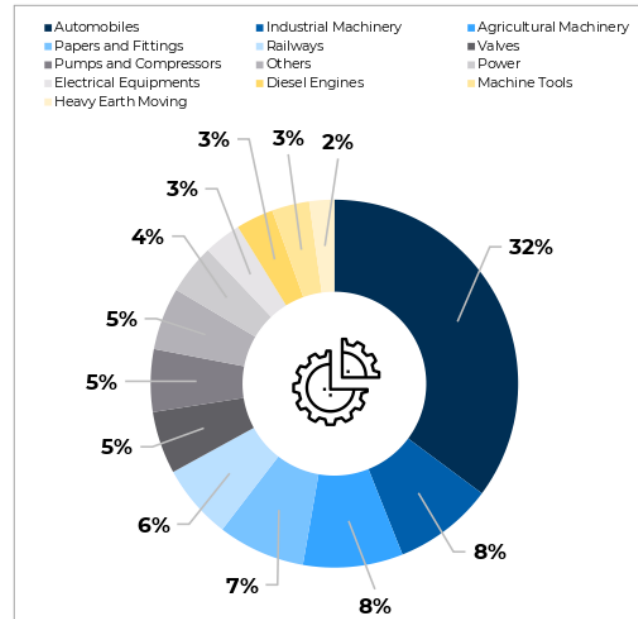
# PRODUCTS & END USER INDUSTRIES

## Indian foundry Industry size (USD mn)



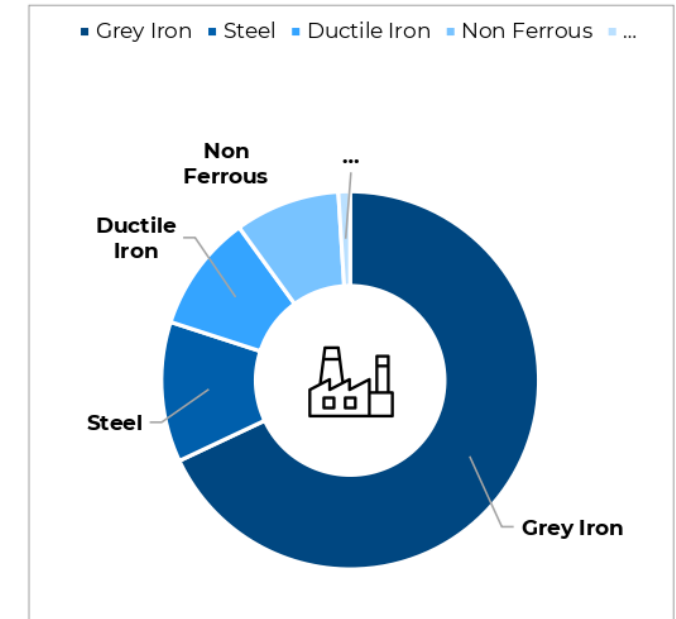
- **Earth Moving & CV** Industry on a long term upswing
- Government Increasing **Load Capacity Per Axle** which will aid increase need for castings
- Major Focus on **Modernisation of Railways**, significant demand coming over the next decade
- Increasing Focus on **Infrastructure Industry**, wide use across industries

## Sector wise consumers (%)



- Business geared towards **large sectors** in the country
- **Expansion plans** will increase diversification
- **Railways and Passenger Vehicles** are adjacencies with large opportunity
- Process underway to explore products where UAF can supply

## Industry Product Mix

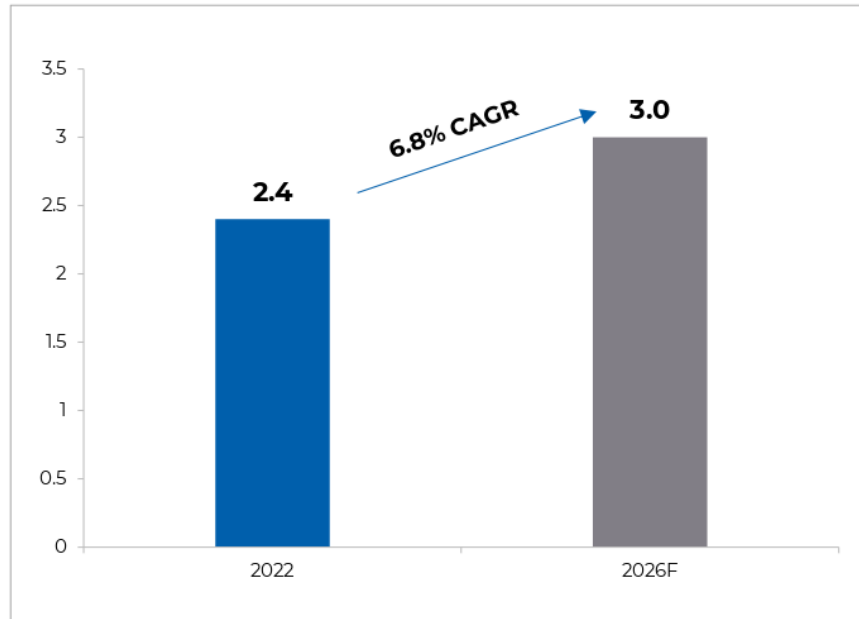


- **Grey Iron Castings** – Widely used due to high compressive strength, low cost, durability and ability to withstand thermal cycling
- **Ductile Iron Castings** - Can be bent, twisted and deformed without fracturing



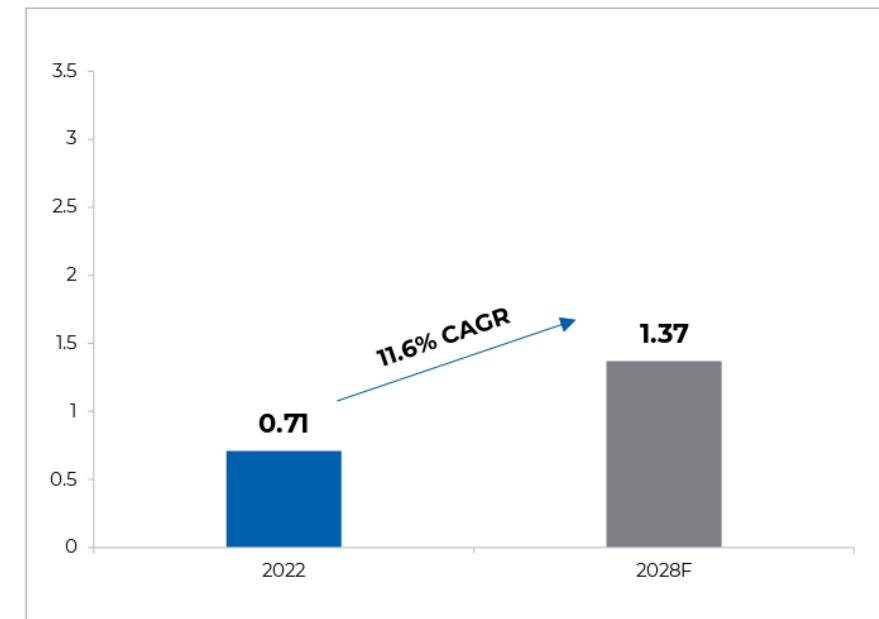
# GROWTH OPPORTUNITIES & TAILWINDS

Aluminium Castings Tonnes (mn)



- **Aluminium castings** are fast emerging as one of the most preferred materials in the automobile and railways industry due to its **high strength-to-weight ratio, cost effectiveness, and recyclability**
- **Increasing acceptance and govt. incentives on the EVs** may also propel aluminium demand as this category has **higher intensity of aluminium usage than ICE vehicles**
- India will be the "**stand-out growth market**" for **aluminium consumption** in the future as it pursues construction projects to resolve an infrastructure deficit

Usage of Aluminium by Transport Sector



- Foray in to non-ferrous (Aluminium) casting to be **margin accretive** (Cater to current set of customers)
- **Strong proxy to CV, Heavy earth movers, Tractor's & Railway** as Infrastructure development in country gaining traction
- Capitalise on approval from **railway's; Increasing focus and higher capital outlay** by Government of India
- Ability to serve machined and semi – machined grey iron casting product have made them a preferred partner for OEMs
- **Locational advantage:** Concentration of Tractors, Heavy Earth Movers & CV manufacturers in North
- **Capacity expansion of 12,000 MT** with newer product offering will drive volume growth with existing OEMs ( Financial closure achieved, Commercialisation by FY25)

Source: Coherent Market Insights; KPMG; IBEF; Alcircle; MyJunction; S&P Global Report; Times of India; PR Newswire



# FINANCIAL STATEMENTS





# FINANCIAL SNAPSHOT

| Profit & Loss (₹ Millions)                             | Q3 FY25       | Q3 FY24       | Y-Y (%)     | Q2 FY25    | Q-Q (%)     | 9M FY25      | 9M FY24      | Y-Y (%)       |
|--|---------------|---------------|-------------|------------|-------------|--------------|--------------|---------------|
| Revenue from Operations                                | 465           | 445           | 4%          | 498        | (7%)        | 1,418        | 1,543        | (8%)          |
| Other Income   | (0.1)         | 2.5           |             | 2.8        |             | 3.8          | 4.6          |               |
| <b>Total Income</b>                                    | <b>464</b>    | <b>447</b>    | <b>4%</b>   | <b>501</b> | <b>(7%)</b> | <b>1,422</b> | <b>1,548</b> | <b>(8%)</b>   |
| <b>Expenses</b>  |               |               |             |            |             |              |              |               |
| Cost of Material Consumed                              | 280           | 284           | (2%)        | 292        | (4%)        | 838          | 892          | (6%)          |
| Changes in Inventories of WIP & Finished Goods         | (15)          | (13)          |             | (21)       |             | (55)         | 17           |               |
| Employee Cost  | 74            | 74            | 0%          | 78         | (6%)        | 221          | 208          | 6%            |
| Finance Cost   | 9             | 7             |             | 9          |             | 25           | 20           |               |
| Depreciation and Amortisation Expense                  | 30            | 16            |             | 26         |             | 75           | 46           |               |
| Other Expenses.  | 115           | 100           |             | 103        |             | 318          | 322          |               |
| <b>Total Expenses</b>                                  | <b>492</b>    | <b>469</b>    | <b>4.9%</b> | <b>488</b> | <b>0.8%</b> | <b>1,422</b> | <b>1,504</b> | <b>(5.5%)</b> |
| <b>Profit/ (Loss) Before Exceptional Items and Tax</b> | <b>(28)</b>   | <b>(21.6)</b> |             | <b>14</b>  |             | <b>0</b>     | <b>43</b>    |               |
| Less: Tax Provision                                    | 7             | 6             |             | 4          |             | 1            | 12           |               |
| <b>PAT</b>   | <b>(20.6)</b> | <b>(15.5)</b> |             | <b>9.4</b> |             | <b>(1)</b>   | <b>31</b>    |               |



# HISTORICAL FINANCIALS

| Profit & Loss (₹ Millions)                             | 2022         | 2023         | 2024         |
|--|--------------|--------------|--------------|
| Revenue from Operations                                | 1,625        | 2,362        | 2,025        |
| Other Income   | 6            | 9            | 7            |
| <b>Total Income</b>                                    | <b>1,631</b> | <b>2,371</b> | <b>2,032</b> |
| <b>Expenses</b>  |              |              |              |
| Cost of Material Consumed                              | 1,108        | 1,562        | 1,151        |
| Changes in Inventories of WIP & Finished Goods         | (44)         | (75)         | 33           |
| Employee Cost  | 169          | 212          | 270          |
| Finance Cost   | 29           | 40           | 26           |
| Depreciation and Amortisation Expense                  | 70           | 68           | 63           |
| Other Expenses.  | 336          | 416          | 419          |
| <b>Total Expenses</b>                                  | <b>1,668</b> | <b>2,223</b> | <b>1,963</b> |
| <b>Profit/ (Loss) Before Exceptional Items and Tax</b> | <b>(37)</b>  | <b>148</b>   | <b>69</b>    |
| Less: Tax Provision                                    | -            | 30           | 24           |
| Less: Deferred Tax Provision                           | -10          | 13           | -4           |
| <b>PAT</b>   | <b>-27</b>   | <b>105</b>   | <b>49</b>    |





# HISTORICAL FINANCIALS

| Balance Sheet (₹ Millions)                | 2022       | 2023         | 2024         | 1H FY25      |
|---|------------|--------------|--------------|--------------|
| <b>Equity And Liabilities</b>             |            |              |              |              |
| <b>Equity</b>                             |            |              |              |              |
| (A) Equity Share Capital                  | 101        | 121          | 124          | 124          |
| (B) Other Equity                          | 117        | 459          | 556          | 577          |
| (C) Money against warrants                |            |              | 49           | 49           |
| <b>Total Equity (1)</b>                   | <b>218</b> | <b>580</b>   | <b>729</b>   | <b>750</b>   |
| <b>Non-current Liabilities</b>            |            |              |              |              |
| Long Term                                 | 184        | 166          | 205          | 207          |
| Provisions                                | 6          | 6            | 6            | 57           |
| Deferred Tax Liabilities (Net)            | -          | 4            | 0            | 4            |
| <b>Total Non-current Liabilities</b>      | <b>190</b> | <b>176</b>   | <b>211</b>   | <b>213</b>   |
| <b>Current Liabilities</b>                |            |              |              |              |
| Borrowings                                | 277        | 381          | 164          | 225          |
| Trade Payables                            | 179        | 193          | 118          | 96           |
| Other Financial Liabilities               | 2          | 2            | 1            | 0            |
| Provisions                                | 2          | 31           | 49           | 15           |
| Other Current Liabilities                 | 18         | 33           | 27           | 82           |
| <b>Total Current Liabilities (3)</b>      | <b>478</b> | <b>640</b>   | <b>359</b>   | <b>418</b>   |
| <b>Total Equity And Liabilities (1+4)</b> | <b>886</b> | <b>1,396</b> | <b>1,300</b> | <b>1,381</b> |
| <b>Assets</b>                             |            |              |              |              |
| <b>Non-current Assets</b>                 |            |              |              |              |
| Property, Plant And Equipment             | 407        | 362          | 349          | 662          |
| Capital Work-in-progress                  | 1          | 3            | 332          | 24           |
| Deferred Tax Assets                       | 9          |              |              |              |
| Other Non-current Assets                  | 21         | 59           | 50           | 34           |
| <b>Total Non-current Assets</b>           | <b>438</b> | <b>425</b>   | <b>731</b>   | <b>719</b>   |
| <b>Current Assets</b>                     |            |              |              |              |
| Inventories                               | 139        | 203          | 170          | 213          |
| Trade Receivables                         | 299        | 476          | 374          | 432          |
| Cash And Cash Equivalents                 | 6          | 257          | 0.2          | 0.2          |
| Bank Balances                             | 0          | 0            | 0            | 0            |
| Other Current Assets                      | 4          | 34           | 22           | 10           |
| Other financial assets                    | 1          | 1            | 2            | 5            |
| <b>Total Current Assets</b>               | <b>448</b> | <b>971</b>   | <b>569</b>   | <b>661</b>   |
| <b>Total Assets</b>                       | <b>886</b> | <b>1,396</b> | <b>1,300</b> | <b>1,381</b> |

| Cash Flow Statement (₹ Millions)                                       | 2022        | 2023         | 2024         |
|--|-------------|--------------|--------------|
| <b>Cash Flows from Operating Activities</b>                            |             |              |              |
| Profit for the period  | (27)        | 105          | 49           |
| Adjustments for:   |             |              |              |
| Income tax expense   | (10)        | 43           | 20           |
| Finance costs  | 29          | 40           | 26           |
| Interest income  | (1)         | (1)          | (2)          |
| Depreciation and Amortisation  | 70          | 68           | 63           |
| (Profit)/Loss on sale of Fixed Assets                                  | (0)         | -            | 0            |
| <b>Operating Profit before Working Capital Changes</b>                 | <b>62</b>   | <b>256</b>   | <b>156</b>   |
| Movements in working capital:  |             |              |              |
| (Increase) / Decrease in trade receivables                             | 43          | (177)        | 102          |
| Increase / Decrease in other liabilities (current & noncurrent)        | (23)        | 15           | 16           |
| (Increase)/decrease in inventories                                     | (52)        | (64)         | 33           |
| (Increase)/decrease in other assets (current & noncurrent)             | (3)         | (39)         | (14)         |
| Increase/ (Decrease) in trade and other payables                       | 20          | 14           | (75)         |
| Increase/(Decrease) in other liabilities & Provisions                  | 1           | (1)          | 1            |
| <b>Cash Generated from Movements in Working Capital</b>                | <b>(13)</b> | <b>(253)</b> | <b>63</b>    |
| <b>Cash generated from operations</b>                                  | <b>49</b>   | <b>3</b>     | <b>220</b>   |
| Income taxes (paid)/ Refund received                                   | (4)         | (30)         | (17)         |
| <b>Net Cash Generated by Operating Activities - (A)</b>                | <b>44</b>   | <b>(27)</b>  | <b>203</b>   |
| <b>Cash Flows from Investing Activities</b>                            |             |              |              |
| Interest received  | 0.5         | 0.7          | 2            |
| Payments for PP&E  | (63)        | (25)         | (359)        |
| Proceeds from disposal of PP&E   | 4           | -            | 1            |
| Investments  | -           | -            | -            |
| <b>Net Cash (Used in)/Generated by Investing Activities- (B)</b>       | <b>(58)</b> | <b>(25)</b>  | <b>(356)</b> |
| <b>Cash Flows from Financing Activities</b>                            |             |              |              |
| Proceeds from issue of equity instruments of the Company               |             | 257          | 52           |
| Proceeds from issue of convertible warrants of the Company             |             |              | 49           |
| Proceeds from/ repayment of long-term borrowings                       | 15          | (18)         | 40           |
| Proceeds from/ repayment of short-term borrowings                      | 34          | 105          | (217)        |
| Dividends Paid   | (4)         | -            | -            |
| Interest and Finance Charges   | (29)        | (39)         | (26)         |
| <b>Net (Used in)/ Generated in Financing Activities - (C)</b>          | <b>16</b>   | <b>303</b>   | <b>(103)</b> |
| <b>Net Increase/ (Decrease) in Cash and Cash Equivalents (A+B+C+D)</b> | <b>3</b>    | <b>251</b>   | <b>(257)</b> |
| Cash and cash equivalents at the beginning of the period               | 3           | 6            | 257          |
| Cash and Cash Equivalents at the end of the period                     | <b>6</b>    | <b>257</b>   | <b>0.2</b>   |




# THANK YOU

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