

Date: 16th May, 2025

Ref: UAF/2025-26/06

To, BSE Limited Phirozee Jeejeebhoy Towers, Dalal Street, Mumbai-400001 (Maharashtra)

Ref: Universal Autofoundry Limited (539314/UNIAUTO)

Sub.: Regulation 30- Investor Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation for the Quarter and Financial year ended on 31st March, 2025 of our Company is enclosed herewith. The same has also been placed on the website of the Company.

Request you to take the above information on record.

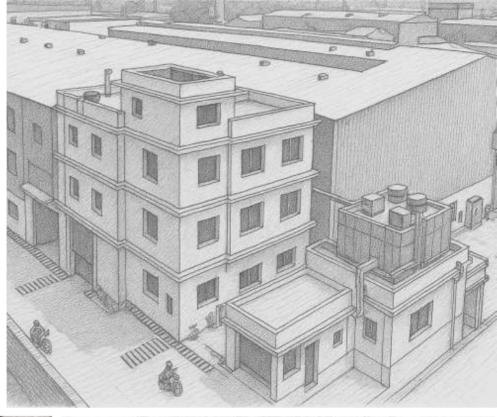
Thanking you, Yours faithfully, For Universal Autofoundry Limited

VIMAL Digitally signed by VIMAL CHAND JAIN Date: 2025.05.16 08:44:43 +05'30'

Vimal Chand Jain Chairman and Managing Director DIN: 00295667







Q4FY25 and FY25

















SAFE HARBOR STATEMENT



This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements

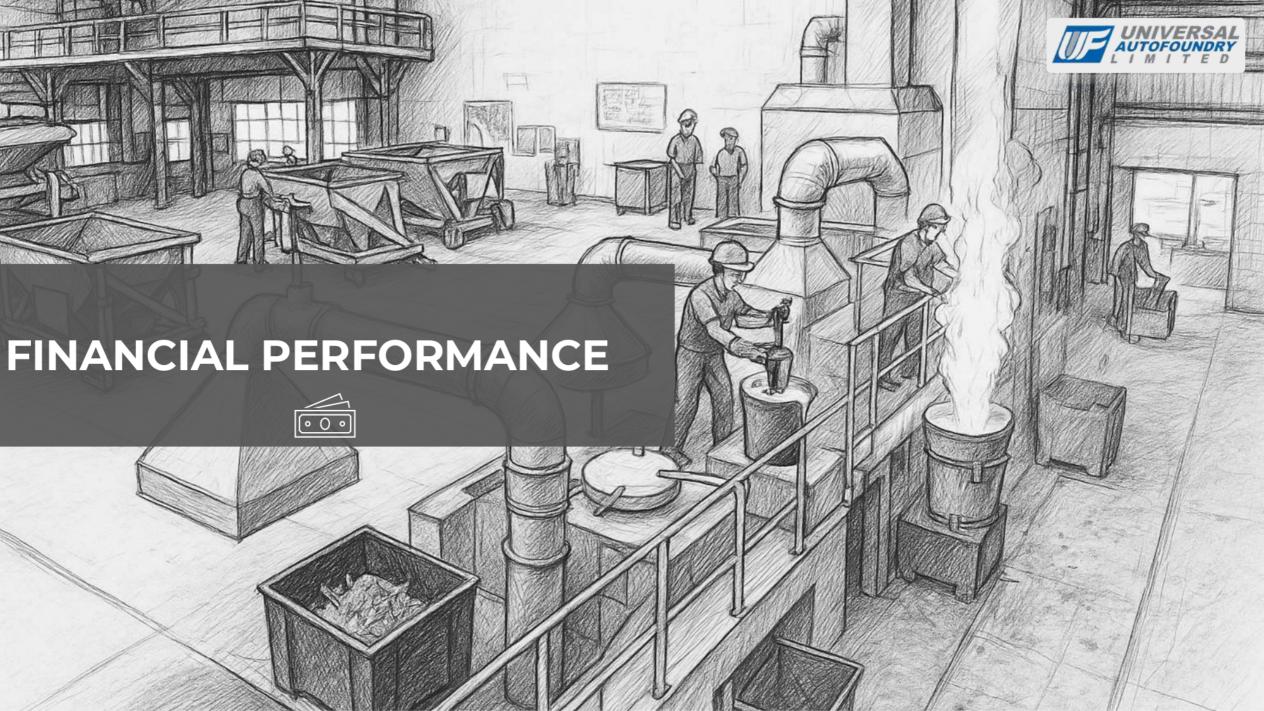
These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade

Universal Autofoundry Ltd ("The Company"), therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof

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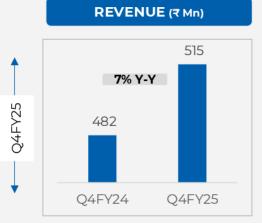
- 1. FINANCIAL PERFORMANCE
- 2. COMPANY OVERVIEW
- 3. INDUSTRY OVERVIEW
- **4. CAPITAL MARKETS**
- 5. FINANCIAL STATEMENTS
- 6. CHARTBOOK



Q4 & FY25 - FINANCIAL HIGHLIGHTS

O4FY24

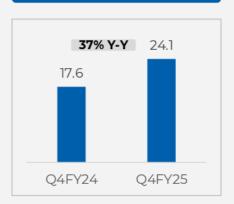






O4FY25

EBITDA (₹ Mn)



PAT (₹ Mn)







FY25 Financial Snapshot

8.8%EBITDA Margin (%)

1.2%PAT Margin
(%)

3.0% ROCE (%) **5.0%** ROE (%)

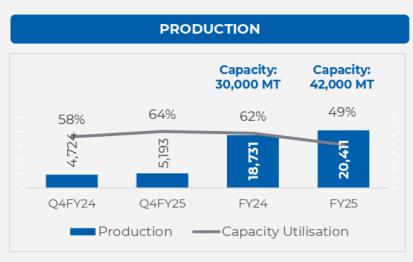
Financial Highlights

- Revenues were +7% on a y-y basis to Rs 515 mn driven by strong growth y-y in Commercial vehicle and construction segments
- **EBITDA was up +41% y-y** to Rs 69.7mn in Q4FY25. This was driven by strong performance at the gross margin level as well as control over costs
- EBITDA margins also saw an increase of 330 bps on a y-y basis on account of higher realizations and cost rationalization
- Depreciation was +64% on y-y basis to Rs.104 mn as new capacity comes onstream
- Cash Profit was +3.35% on y-y basis to Rs. 137 mn and +44% on q-q basis to Rs.61. 7 mn
- Q4 is a strong quarter and our performance to end the year gives us confidence that the momentum will carry forward into FY26

^{*}Refer Chartbook at the end for historical snapshot

Q4 & FY25 - OPERATIONAL HIGHLIGHTS

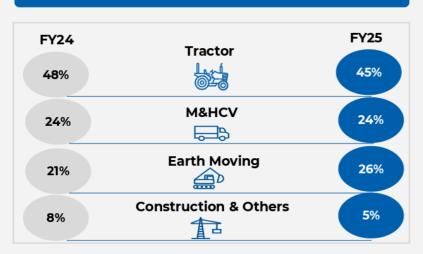






EBITDA/kg (₹)

REVENUE BREAKUP BY MARKET SEGMENT



EXPORTS (₹ Mn)



Operational Highlights

- The New Ferrous Line (HPML Line) is operational now with production capacity of 12,000 MT / Year. Revenue uptick should start reflecting gradually from Q1FY26 onwards
- Exports have experienced a slight boost, increasing by 2% q-o-q on the back of encouraging responses from international clients.
- Commissioning of Solar Plant (5MW) in Bikaner proceeding with slight delay. It is now expected to be commissioned by Jun '2025 due to the recent situation with our neighboring country. Significant reduction in Power costs expected post commissioning in FY26.
- Non-ferrous Foundry Machine installation complete.
 Samples submitted to Customer and are currently under validation.
- Efforts on to reduce dependency on cyclical tractor markets (currently 45%) underway, to mitigate business volatility. Increased diversification across industry groups to mitigate business volatility
- Ongoing efforts to reduce costs and streamline operations will see benefits into FY26
- Overall Capacity Utilization of all three ferrous HPML Lines stands at ~50% during the quarter. We expect this number to trend higher next year as unit 3 ramps up production

FUTURE ROADMAP





- UAL had historically supplied majorly to the agricultural tractor segment (formed more than 45% of total revenues in FY24-25)
- Ongoing initiatives to reduce reliance on the cyclical tractor segment to minimize business volatility and diversify operations
- M & HCV, Construction, Engineering and other sectors to form more than 75% of overall revenue mix over the next 3-5 years



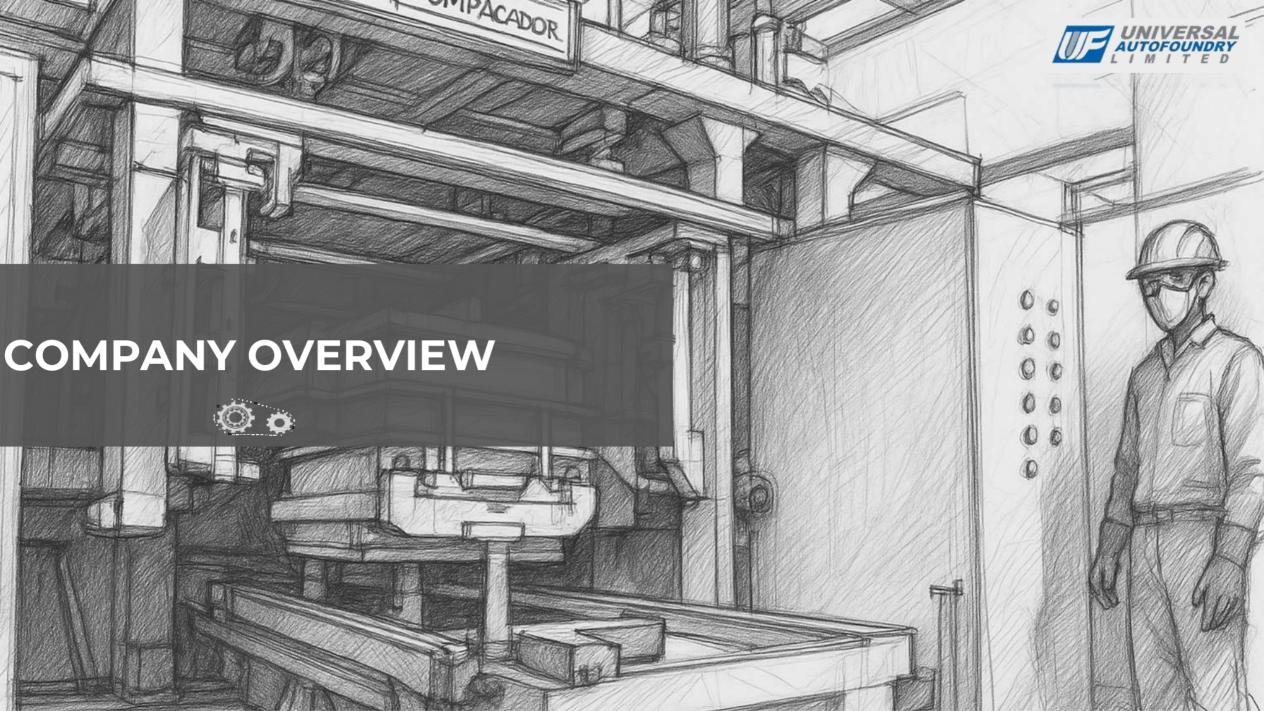
- The current capacity utilization averaged 49% in FY25. This is without unit-3 capacity
- The New Ferrous Line (HPML Line) was operational in FY25 with production capacity of 12,000 MT/ Year
- Capacity Utilization expected to improve from H1FY26 onwards to 55% inclusive of unit –3 capacity



- Improved capacity utilization to drive economies of scale and support margin expansion
- Commissioning Solar Plant (5MWp) near Bikaner. Significant reduction in Power costs (currently forms 12% of total operating expenses) expected FY26 onwards
- Ongoing efforts to reduce costs and streamline operations will see benefits into FY26



- Leverage strong domestic demand as a stable foundation for growth and expansion initiatives
- Strengthen presence in existing international markets through targeted investments and partnerships
- Scale up export capabilities, with exports projected to contribute ~10% to revenues over the next 3–5 years



ABOUT US



- World class manufacturer and Exporter of Grey Cast Iron, and Ductile Iron Machined castings
- · State of the art plants. Facilities are in Jaipur and nearby industrial hubs
- Can make any grade in Cast iron & SG Iron. Can make items starting from 5 Kg to 150
 Kgs
- Machining capabilities delivering ready-to-use product to customer
- Supplying intricate, cored and Fully Machined cast components (5 to 150 Kgs).
 Approx. 100,000 quantities of casting and machined components per Month to OEMs, MNCs and Export Market
- Installed a casting capacity of 42,000 MT / Year
- Three units with a combined built-up manufacturing area of ~22,000 Sq. Meter
- Fully integrated casting and machining operations in environmentally friendly foundry and machine shops









OUR JOURNEY





Incepted in year **1972** as a partnership firm



1995: Changed from Coke fired Cupola Furnace to Electric Induction Furnace



1999: Started producing SG (Ductile) Iron Casting Components



2003: Direct Exports started to European Countries



2022: Migrated to BSE Main Board



2019: Installed 2nd High Pressure Molding Line, Disa Flex 70 HS, reaching to a total production capacity of 30,000 MT / Annum



2015: Converted into a Public Limited Company with the name Universal Autofoundry Limited. Listed on Bombay Stock Exchange, SME Board



2009: Installed 1st High Pressure Molding Line by SINTO Japan, reaching to a capacity of 10,000 MT / Annum. Further, Universal Autofoundry was converted into Private Limited company from a partnership firm with the name Universal Autofoundry Private Limited



2023: Major expansion in Machine Shop, total 48 machine tools in-house including HMC's, VMC's, VTL's & CNC Turning Centres



2023: Exports to more than 15 countries including USA, Italy, Spain, France, Brazil, UAE, various Southeast Asian Countries, etc.



2024: Installed 3rd High Pressure Molding Line, RHINO, reaching to a total production capacity of 42,000 MT / Year



2025: Added Non-Ferrous Aluminum Casting Facility by installing an HPDC Line (400 T) & a GDC Line Set Up

MANUFACTURING FACILITIES: Unit 1











Unit 1 JAIPUR

Universal Group has installed casting capacity of 42,000 MT/Year

Three units with combined built-up manufacturing area of around 22,000 Sq. Meter, catering to different sizes of Castings

Additional 30,000 Sq. Meter of Land area available for further expansion (adjacent to Unit 3)

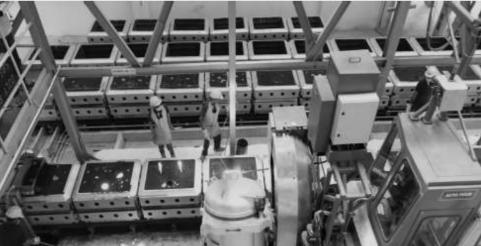
- Facility located in Jaipur
- State of the art SINTO HPML molding line capable of producing castings weighing between 5 – 25 kg
- Capacity at Unit 1 is 10,000 MT per year
- Fully integrated casting and machining operation in an environmentally friendly foundry

MANUFACTURING FACILITIES: Unit 2











Unit 2 REENGUS

- Facility located in Reengus, about 50 kms from Jaipur
- State of the art DISA FLEX 70 HS HPML molding line capable of producing castings weighing between 40 – 150 kgs
- Capacity at Unit 2 is 20,000 MT per year
- Standalone Casting operation

MANUFACTURING FACILITIES: Unit 3











Unit 3 REENGUS

- Facility located in Reengus, located about 50 kms from Jaipur
- State of the art RHINO HPML molding line capable of producing castings weighing between 20 50 kg
- Capacity at Unit 3 is 12,000 MT per year
- Machines for Aluminum
 Castings have been installed
 successfully, an HPDC Line (400
 T) & a GDC Line Set Up

PRODUCT PROFILE



DIVERSIFIED BUSINESS SEGMENTS

Commercial vehicle Industry



Cylinder Hydraulic



Pulley Damper



Rear Hub

Construction Industry



Differential Case



Pulley Poly V Groove



Trunnion Support

Tractor Industry



Flange



Mass



Rear Axle Housing

Earth Moving Industry



Brake Piston Housing



Bracket



Housing Rear Axle Centre

o Engineering Industry



Flywheel Housing



Master Clutch Housing



Gear Box Housing

Export Business



Adapter Plate



Support Housing

MARQUEE CLIENTS ACROSS VERTICALS





TRACTORS

















COMMERCIAL VEHICLES











OTHERS







DIVERSIFIED GLOBAL PRESENCE





MANAGEMENT TEAM & BOARD OF DIRECTORS



VIMAL CHAND JAINChairman and Managing Director



- With over five decades of experience in the casting and foundry industry, Mr. Jain has developed extensive expertise in various aspects of manufacturing castings.
- He contributes significantly to the formulation of company policies & developmental activities.
- His responsibilities encompass the creation of business plans and fulfill the Company's vision.
- He assumes the responsibility of safeguarding company's compliance with health and legislative regulations. He maintains strong connections with trade and professional associations.
- · Bachelor's degree in Engineering (Electrical) from Osmania University, Hyderabad.

VIKRAM JAINWhole Time Director - Marketing



- Marketing specialist with a remarkable career spanning over 25 years.
- With his extensive knowledge and experience with Domestic & Overseas OEM's, he
 plays a pivotal role in shaping the company's strategic direction and achieving its
 business objectives.
- He actively engages in identifying opportunities, developing business strategies, & overseeing their implementation
- · His work is driven by ensuring the delivery of high-quality services to its valued clients
- Bachelor of Engineering (BE) in Manufacturing Engineering from BMS College of Engineering in 1999.

VINIT JAINWhole Time Director and Chief Financial Officer



- With a professional journey spanning over 28 years, Mr. Jain possesses extensive industry knowledge and experience in finance. His contributions have been invaluable to the success of Autofoundry.
- He looks after business expansion and fund-raising function of the Company.
- He is heavily involved in budget maintenance, meticulously controlling expenditures to ensure they remain within the established limits.
- He manages overall finances of the Company with a primary focus on improving profit margins.
- Bachelor of Commerce (B.Com) degree and an MBA from Shivaji University Kolhapur (1997).

GAJENDRA KUMAR TYAGIWhole Time Director - Operations And NPD



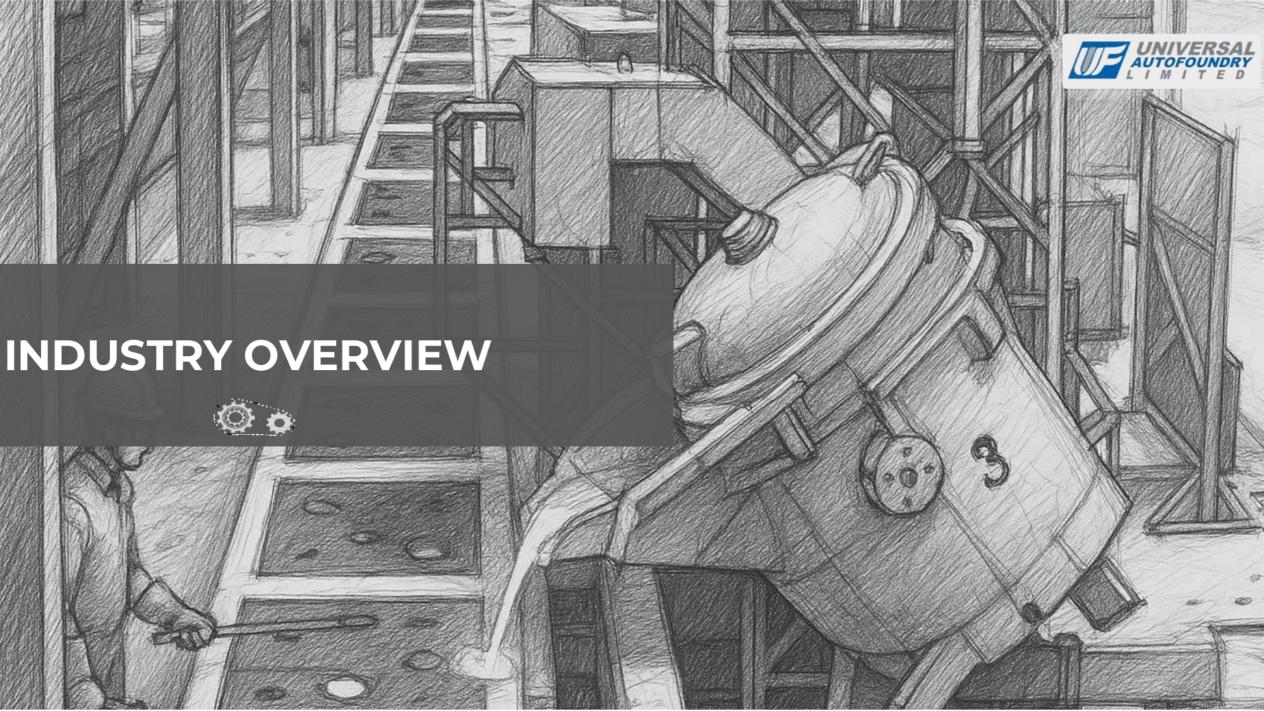
- Seasoned professional specializing in operations and new product development
- With an impressive work experience of over 50 years, he brings a wealth of expertise
 to his role.
- Bachelor of Science (BSc) degree from Jamia Millia Islamia University in 1973.

AWARDS AND RECOGNITIONS



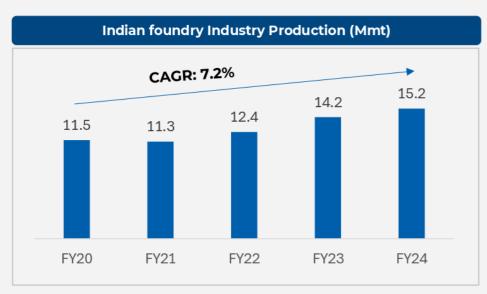






FORGING AHEAD: GROWTH OF INDIAN CASTING INDUSTRY



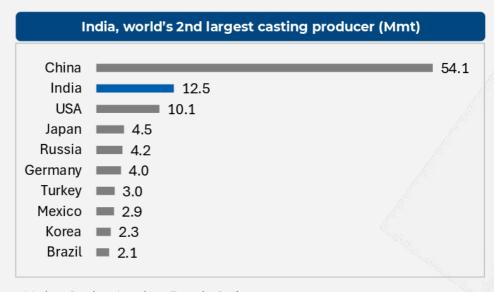


Source: https://foundryinfo-india.org



INDUSTRY OVERVIEW

- India is the second largest producer of castings, globally
- The Indian foundry industry produces various types of metal castings and cast components with applications in varied industries in the power, automotive, defense, railways, machine tools, agro machinery, tractor, earth-moving and mining machinery, electrical machinery, and oil and natural gas industries
- The automobile sector consumes >30% of castings produced in India
- Currently, there are around 5000 foundry units in the small, medium and large-scale sector



Source: Modern Casting, American Foundry Society



KEY GROWTH DRIVERS

- Vehicle Scrap Policy Implementation to boost the foundry industry significantly
- Increase in Load Capacity per Axle: Govt has enhanced goods vehicles' carrying capacity by 20-25%, driving demand for heavy vehicles
- New Manufacturing Policy Objectives target GDP manufacturing share to rise to 25% (from the current 15%).
 The role of the foundry industry thus becomes critical
- Government Focus on Infrastructure Projects further augments the demand for foundry products

INFRASTRUCTURE SPEND & ROBUST DEMAND PROPEL SECTOR **GROWTH**



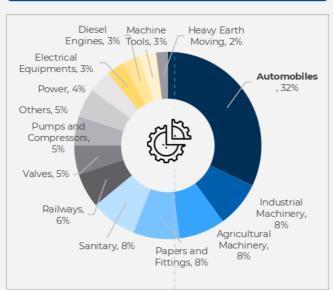
Indian foundry Industry outlook

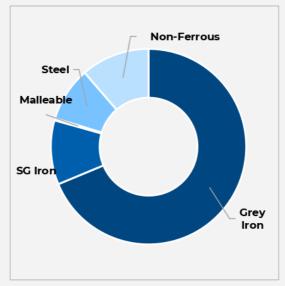
Sector wise consumers (%)

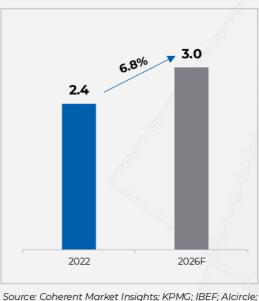
Industry Product Mix

Aluminium Castings (Mmt)









Source: https://foundryinfo-india.org

Source: News Reports Source: News Reports

- Earth Moving & CV Industry on a longterm upswing
- Govt Increasing Load Capacity Per Axle to boost demand for castings
- Major Focus on Modernisation of Railways, significant demand coming over the next decade
- Increasing Focus on Infrastructure across industries

- Business geared towards large sectors in the country
- **Expansion plans** will increase diversification
- Process underway to explore products where UAF can supply
- Grey Iron Castings Widely used due to high compressive strength, low cost, durability and ability to withstand thermal cycling
- **Ductile Iron Castings** Can be bent, twisted and deformed without fracturing

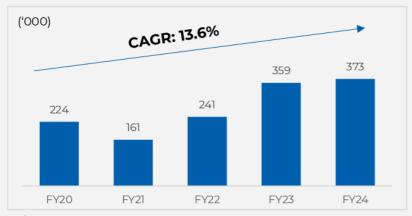
- MvJunction: S&P Global Report: Tol: PR Newswire
- · Aluminium castings preferred due to its high strength-toweight ratio, cost effectiveness, and recyclability
- It is fast emerging as preferred materials in auto & railway industry
- · Increasing acceptance and govt. incentives on the EVs to also propel Aluminium demand

https://economictimes.indiatimes.com/industry/indl-goods/svs/metals-mining/foundry-industry-aiming-to-doublemarket-size-to-usd-32-bn-in-7-years-iif/articleshow/90862994.cms?from=mdr

END-USER INDUSTRIES RIDING THE ECONOMIC GROWTH WAVE (1)



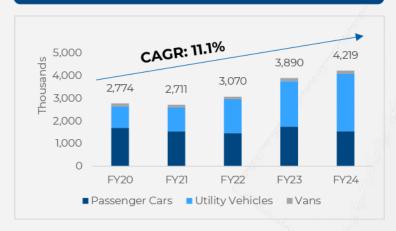
M&HCV Domestic Sales show a strong upturn backed by Infrastructure push



Historically, strong CV demand follows aging fleet trends



PV Sales to see a modest growth driven by SUV and EV demand



Source: Siam

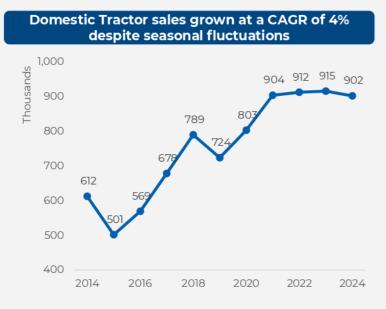
Key Demand Drivers for Auto Industry

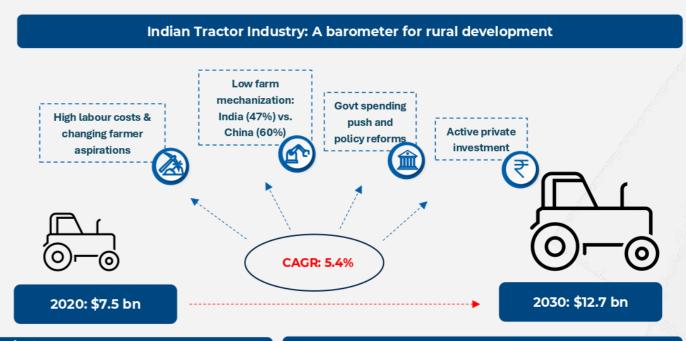
Key Drivers	Potential		Demand Driver	Projected Growth(%)
		P\	/ Industry	
New Model Launches	High [r5	Multiple Product launches done by OEMs, especially in UV segment	4-7 %
Disposable Incomes/ Economic Outlook	High [r\$	Improvement in economic activity supports demand	4-170
Semiconductor Supply	Medium	/m	Stable	
		C۱	/ Industry	
Infrastructure and Rural Demand	Medium to High	ß	Resumption of construction & infra-activities, steady rural demand	3-5%
Replacement Demand	High [r5	High replacement demand due to ageing fleets and govt mandates	

Source: ICRA

END-USER INDUSTRIES RIDING THE ECONOMIC GROWTH WAVE (2)



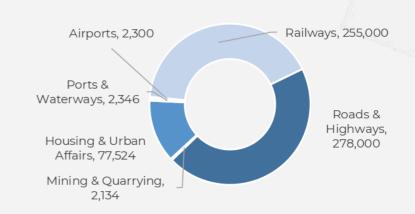




Source: Tractor and Mechanization Association, EIN Presswire

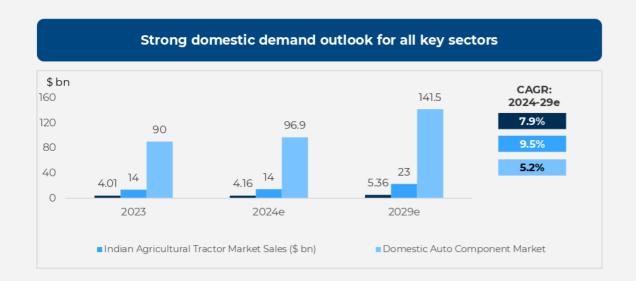


Budgetary Outlay to boost CE Industry (Rs. Cr)



STRONG DOMESTIC AND GLOBAL DEMAND DRIVING GROWTH

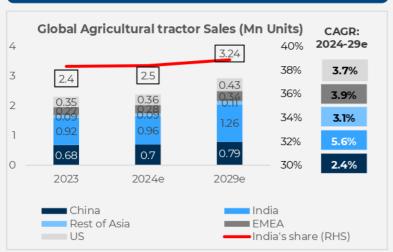




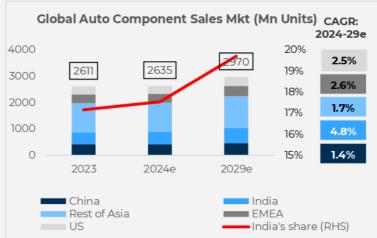
LEVERAGING DOMESCTIC AND GLOBAL DRIVERS

- Domestic demand is expected to remain a key growth driver for the company
- Local demand outlook across key focus sectors remains stable, with projected growth of 5–10%
- Company's large and diversified global presence to further support overall expansion
- India ranks among the fastest-growing markets in several key sectors, reinforcing long-term growth prospects

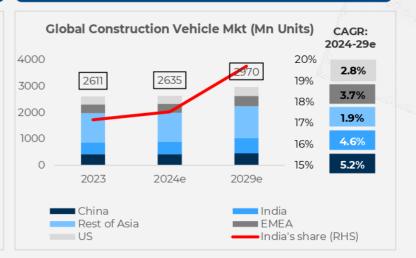
India is the fastest growing Tractor market globally



India's Auto Component mkt expected to grow at 2X the global rate



India aim to become 2nd largest Construction Equipment Industry by 2030e



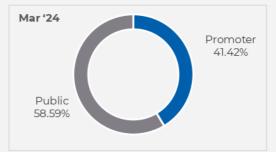


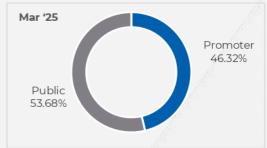
STOCK & MARKET INFORMATION



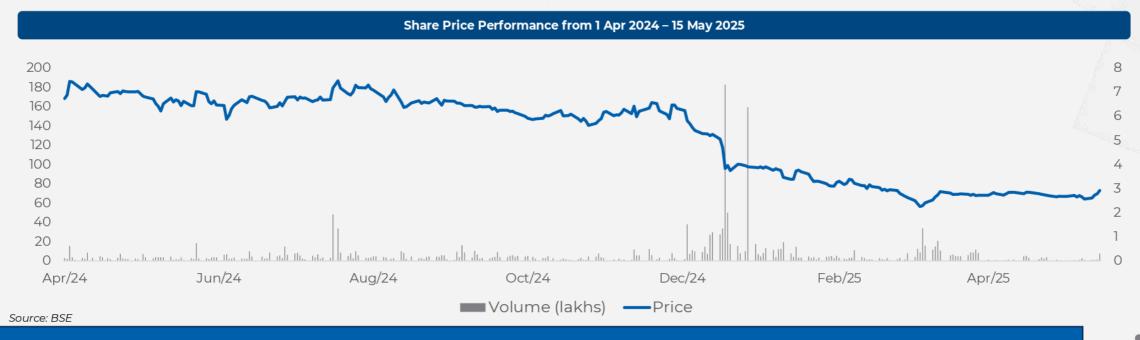
Share Price Information as on 15th May 2025 BSE: 539314 Share Price (₹) 72.9 Market Capitalization (₹ Cr) 90.6 No. of Shares Outstanding (Cr) 1.24 Face Value (₹) 10 52 week High/Low (₹) 205/53.5

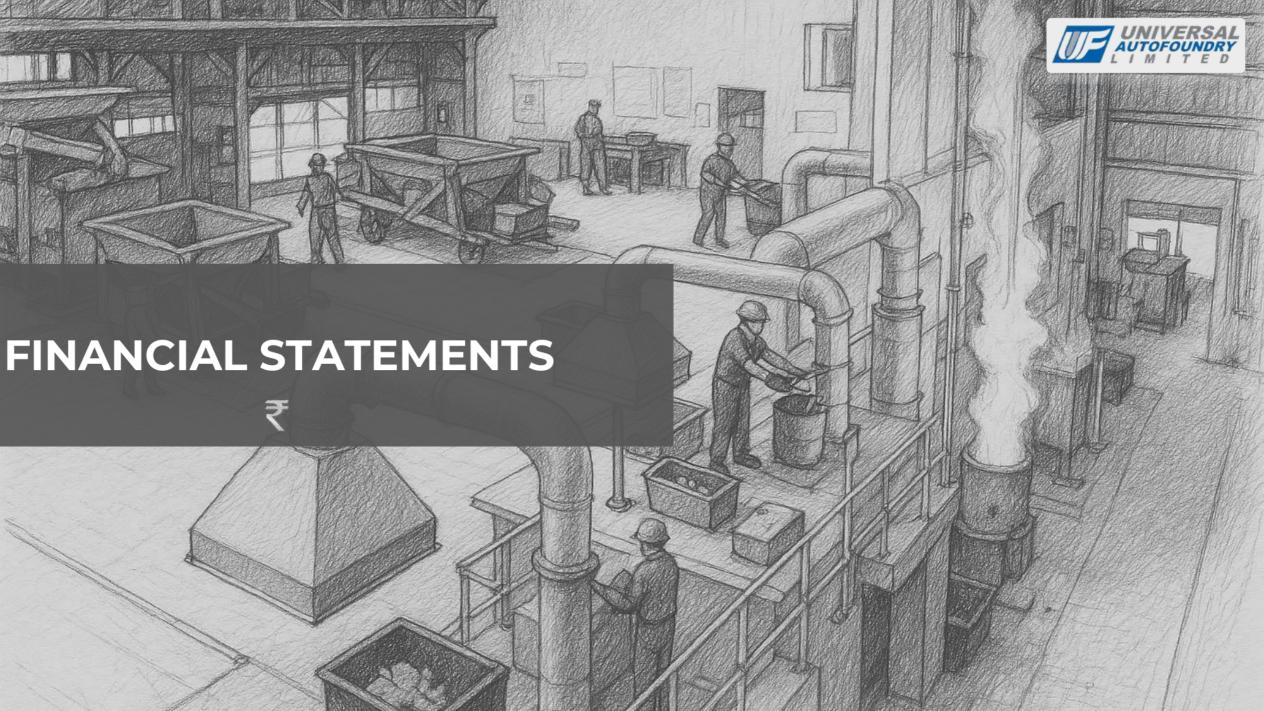
Shareholding Pattern 31st Mar 2025 vs 31st Mar 2024





Promoter shareholding increased by ~5% in December '24





FINANCIAL SNAPSHOT



Profit & Loss (₹ Millions)	Q4 FY25	Q4 FY24	Y-Y (%)	FY25	FY24	Y-Y (%)
Revenue from Operations	515	482	6.9%	1,934	2,025	(4.5%)
Other Income	1.5	2.4		5.4	7	
Total Income	517	484	6.6%	1,939	2,032	(4.6%)
Expenses						
Cost of Material Consumed	224	258	(13.2%)	1,062	1,151	(7.7%)
Changes in Inventories of WIP & Finished Goods	22	16		(32)	33	
Employee Cost	78	63	24.2%	299	270	10.5%
Finance Cost	8	7		33	26	
Depreciation and Amortisation Expense	29	17		104	63	
Other Expenses.	122	98		441	419	
Total Expenses	484	459	5.6%	1,906	1,963	(2.9%)
Profit/ (Loss) Before Exceptional Items and Tax	32	26		33	69	
Less: Tax Provision	8	8		9	20	
PAT	24.1	17.6	37.2%	24	49	(52%)

HISTORICAL FINANCIALS



Profit & Loss (₹ Millions)	FY 2023	FY 2024	FY 2025
Revenue from Operations	2,362	2,025	1,934
Other Income	9	7	5
Total Income	2,371	2,032	1,939
Expenses			
Cost of Material Consumed	1,562	1,151	1,062
Changes in Inventories of WIP & Finished Goods	(75)	33	(32) 299 33 104
Employee Cost	212	270	
Finance Cost	40 68	26	
Depreciation and Amortisation Expense		63	
Other Expenses.	416	419	441
Total Expenses	2,223	1,963	1,906
Profit/ (Loss) Before Exceptional Items and Tax	148	69	33
Less: Tax Provision	30	24	6
Less: Deferred Tax Provision	13	-4	3
PAT	105	49	24

HISTORICAL FINANCIALS



Balance Sheet (₹ Millions)	2023	2024	2025
Equity And Liabilities			
Equity			
(A) Equity Share Capital	121	124	124
(B) Other Equity	459	556	581
(C) Money against warrants		49	49
Total Equity (1)	580	729	754
Non-current Liabilities			
Long Term	166	205	155
Provisions	6	6	6
Deferred Tax Liabilities (Net)	4	0	3
Total Non-current Liabilities	176	211	164
Current Liabilities			
Borrowings	381	164	305
Trade Payables	193	118	127
Other Financial Liabilities	2	1	2
Provisions	31	27	8
Other Current Liabilities	33	49	50
Total Current Liabilities (3)	640	359	493
Total Equity And Liabilities (1+4)	1,396	1,300	1,411
Assets			
Non-current Assets			
Property, Plant And Equipment	362	349	611
Capital Work-in-progress Deferred Tax Assets	3	332	90
Other Non-current Assets	59	50	34
Total Non-current Assets	425	731	735
Current Assets			
Inventories	203	170	235
Trade Receivables	476	374	404
Cash And Cash Equivalents	257	0.2	2
Bank Balances	0	0	0
Other Current Assets	34	22	29
Other financial assets	1	2	5
Total Current Assets	971	569	676
Total Assets	1,396	1,300	1,411

Cash Flow Statement (₹ Millions)	2023	2024	2025
Cash Flows from Operating Activities			
Profit for the period	105	49	24
Adjustments for:			
Income tax expense	43	20	9
Finance costs	40	26	33
Interest income	(1)	(2)	(2)
Depreciation and Amortisation	68	63	104
(Profit)/Loss on sale of Fixed Assets	-	0	(0.1)
Operating Profit before Working Capital Changes	256	156	170
Movements in working capital:			
(Increase) / Decrease in trade receivables	(177)	102	(30)
Increase / Decrease in other liabilities (current & noncurrent)	15	16	2
(Increase)/decrease in inventories	(64)	33	(65)
(Increase)/decrease in other assets (current & noncurrent)	(39)	(14)	(16)
Increase/ (Decrease) in trade and other payables	14	(75)	9
Increase/(Decrease) in other liabilities & Provisions	(1)	IS	0
Cash Generated from Movements in Working Capital	(253)	63	(100)
Cash generated from operations	3	220	70
Income taxes (paid)/Refund received	(30)	(17)	(20)
Net Cash Generated by Operating Activities - (A)	(27)	203	50
Cash Flows from Investing Activities			
Interest received	0.7	2	2
Payments for PP&E	(25)	(359)	(108)
Proceeds from disposal of PP&E		1	C
Investments	-	-	0
Net Cash (Used in)/Generated by Investing Activities- (B)	(25)	(356)	(106)
Cash Flows from Financing Activities			
Proceeds from issue of equity instruments of the Company	257	52	0
Proceeds from issue of convertible warrants of the Company		49	
Proceeds from/repayment of long-term borrowings	(18)	40	(50)
Proceeds from/repayment of short-term borrowings	105	(217)	141
Dividends Paid		-	
Interest and Finance Charges	(39)	(26)	(33)
Net (Used in)/ Generated in Financing Activities - (C)	303	(103)	58
Net Increase/ (Decrease) in Cash and Cash Equivalents		(100)	
(A+B+C+D)	251	(257)	2
Cash and cash equivalents at the beginning of the period	6	257	0.2
Cash and Cash Equivalents at the end of the period	257	0.2	2.3



Chartbook

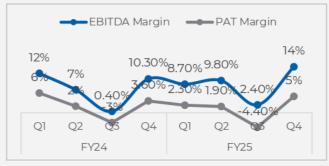


Revenue (Rs mn)





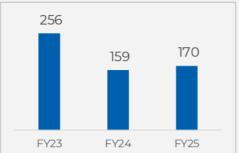
EBITDA and PAT Margin



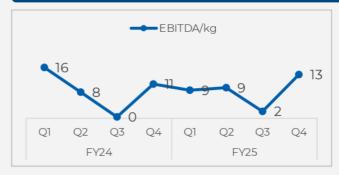


EBITDA (Rs mn)





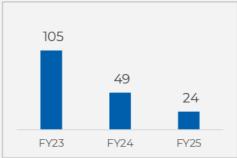
EBITDA / Kg



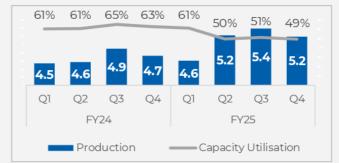


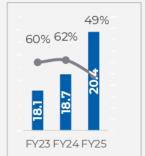
PAT (Rs mn)





Production ('000 mt) and Capacity Utilization





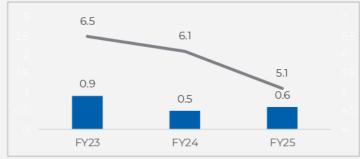
Chartbook



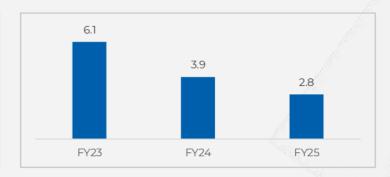
Borrowings (Rs mn)



Debt/Equity & Interest Coverage Ratio



Fixed Asset Turnover Ratio



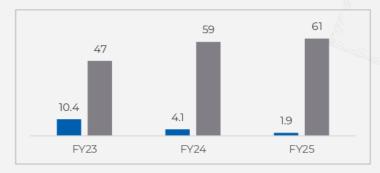
ROE & ROCE (%)



Current Ratio



EPS & BVPS (Rs)





THANK YOU

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