

Ref: UAF/2026-27/08

Friday| May 29, 2026| Jaipur

**To,**

**BSE Limited**

Phirozee Jeejeebhoy Towers,  
Dalal Street, Mumbai-400001, Maharashtra

**Scrip Code: 539314 Script Symbol: UNIAUTO ISIN: INE203T01012**

**Sub.: Regulation 30- Investor Presentation**

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation for the Quarter and Financial Year ended on 31<sup>st</sup> March, 2026 of our Company is enclosed herewith.

The same has also been placed on the website of the Company.

Kindly take the information on record.

**Thanking you,  
Yours faithfully,**

**For Universal Autofoundry Limited**

**(Jayanti Jha Roda)  
Company Secretary & Compliance Officer  
Membership No. A50623**

Encl:- As above

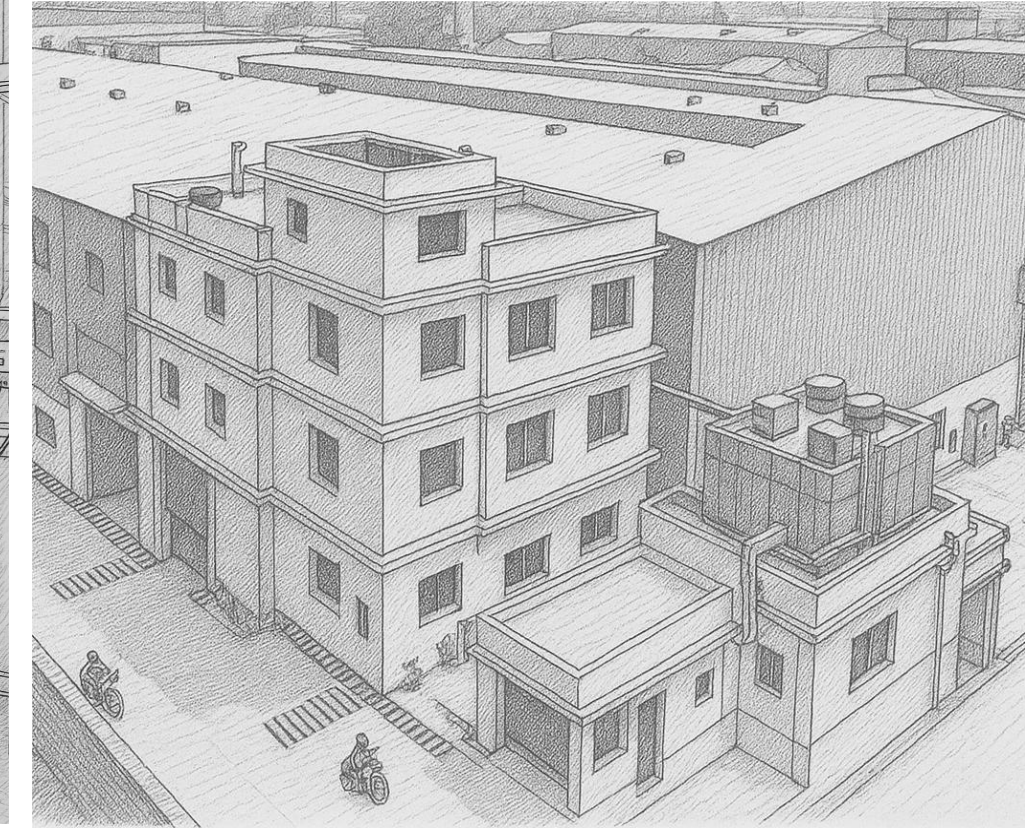
**UNIVERSAL AUTOFOUNDRY LIMITED**

Unit-1: B-307, Road No. 16, V.K.I. Area, Jaipur, Rajasthan - 302013 (India)

Unit-2: B-51, SKS Industrial Area, Reengus, Sikar, Rajasthan - 332404 (India)

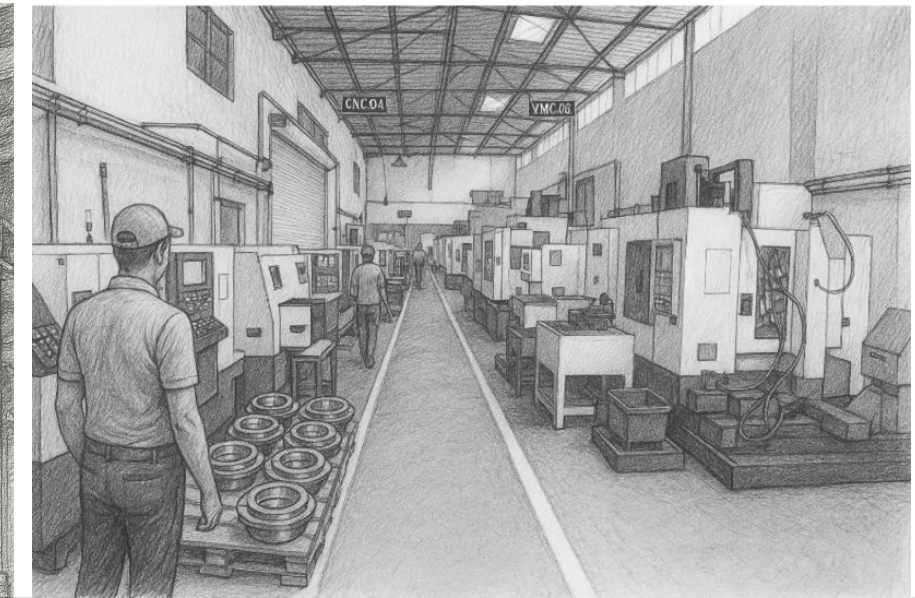
Unit-3: A2-4, A18-20, Udhog Vihar, Sargoth, Reengus, Sri Madhopur, Rajasthan - 332404 (India)

E-Mail: support@ufindia.com, Cont. No.: 0141-4109598, Website: www.ufindia.com, GSTIN: 08AABCU1171A1ZV



# INVESTOR PRESENTATION

Q4 and FY26





# SAFE HARBOR STATEMENT



This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements

These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade

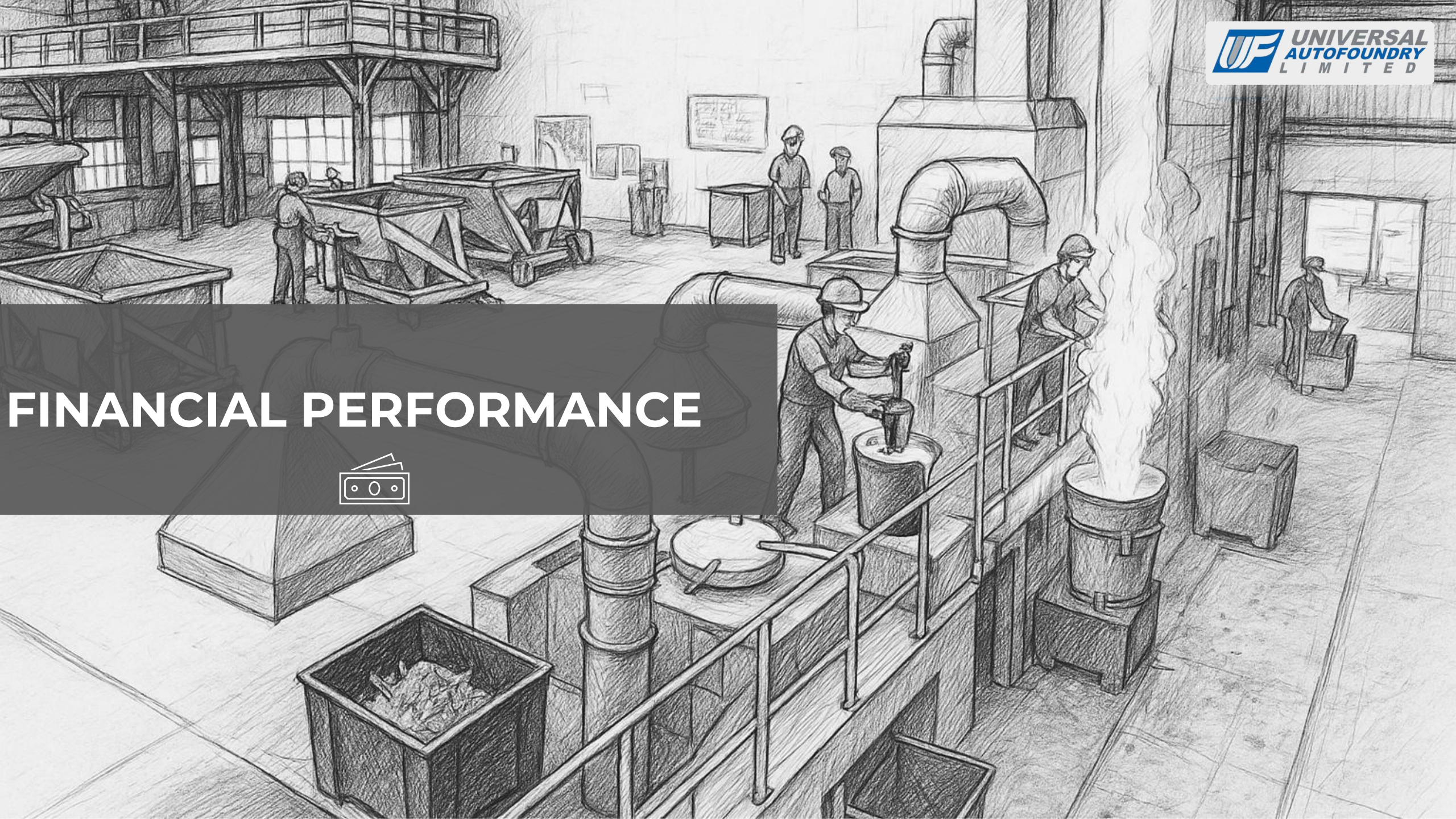
Universal Autofoundry Ltd ("The Company"), therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof



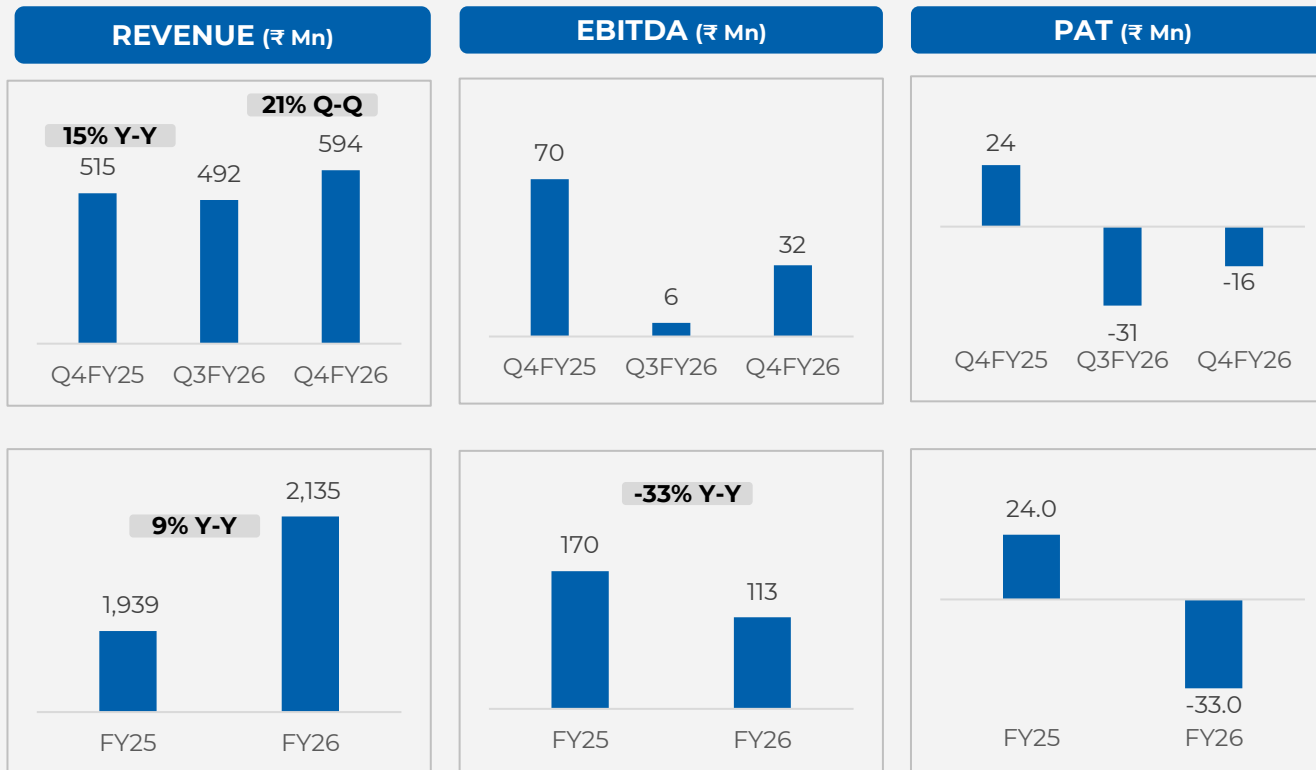
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# FINANCIAL PERFORMANCE



# Q4 and FY26 – FINANCIAL HIGHLIGHTS



## FY26 Financial Snapshot

**5.4%**  
EBITDA Margin  
(%)

**NA**  
ROCE  
(%)

**NA**  
ROE  
(%)

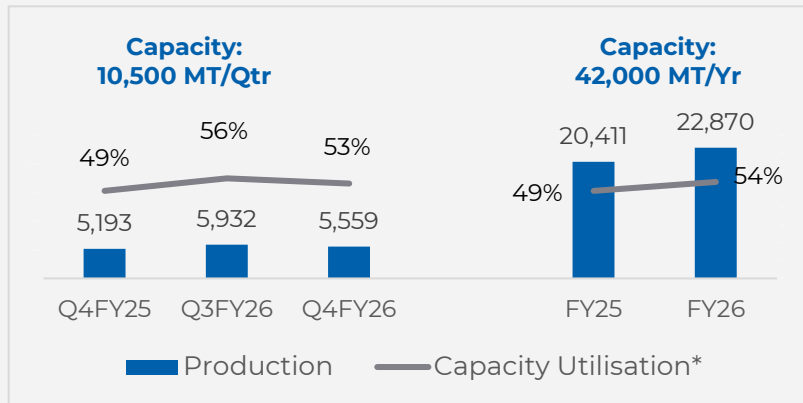
## Financial Highlights

- **Revenue momentum improved in Q4, led by better demand recovery** after Q3 softness, with growth supported by continued traction in the core tractor and M&HCV segments. We expect momentum to pick up into FY27
- **EBITDA recovered in Q4**, but margins remained below the company's normalised potential due to raw material cost pressure
- **Exports showed strong traction in Q4 and FY26**, and could become a more meaningful growth lever if recent US trade developments translate into sustained order flow
- The 5MW solar power plant commissioned in FY26 is expected to support margin improvement through lower power and fuel costs in FY27. An additional 6.5MW solar power project in Churu is also close to being commissioned (expect in H1FY27). This can be upgraded upto 8MW. Upon commissioning, we anticipate a further reduction in overall power costs

\*Refer Chartbook at the end for historical snapshot. ROE and ROCE numbers not applicable as Company incurred a loss in FY26

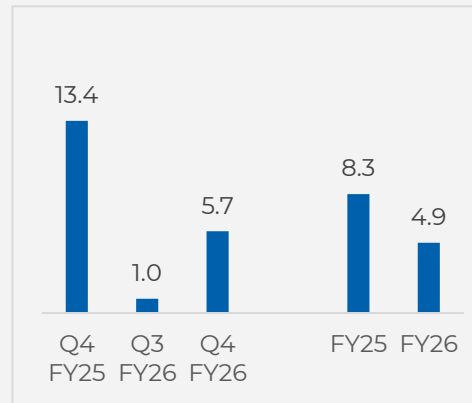
# Q4 and FY26 – OPERATIONAL HIGHLIGHTS

## PRODUCTION

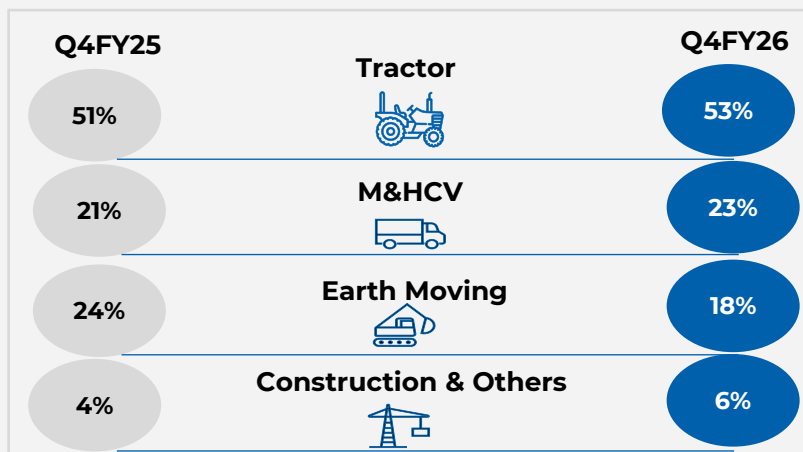


\*Capacity Utilization has been annualized

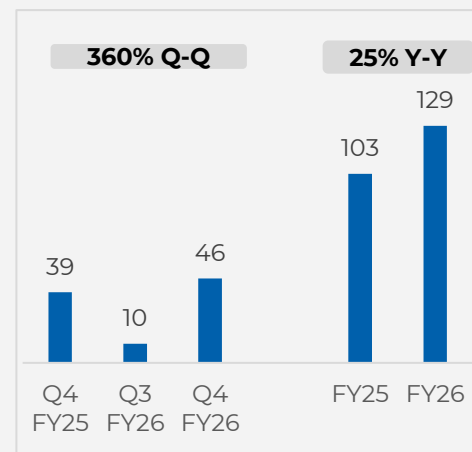
## EBITDA/kg (₹)



## REVENUE BREAKUP BY MARKET SEGMENT



## EXPORTS (₹ Mn)



## Operational Highlights

- New contractual arrangement with Kranti Industries is operational from January 2026. We expect synergies to show over the medium term both on topline and profitability
- Production performance remained **stable** through FY26, with Q4 showing some sequential moderation but still reflecting better scale versus the previous year. **Capacity utilisation improved** on a full-year basis, but below optimal levels, leaving meaningful operating leverage upside as volumes ramp up
- **The New Ferrous Line (HPML Line)** continues to operate at a capacity of 12,000 MT per year, currently running **one full shift**. As volumes ramp up, we expect further improvement in utilization levels over the coming quarters
- EBITDA per kg stood at ₹5.7 in Q4, improving considerably from Q3 but still below last year levels. We expect this to return to long term averages into the next few quarters
- Segment mix remained broadly favourable, with tractors and M&HCV continuing to drive the bulk of revenue, while earth-moving and construction provide incremental growth optionality.



## FOCUS ON HIGH GROWTH SECTORS

- UAL had historically supplied majorly to the agricultural tractor segment (**formed more than 45% of total revenues in FY24-25**)
- Ongoing initiatives to **reduce reliance on the cyclical tractor segment** to minimize business volatility and diversify operations
- M & HCV, Construction, Engineering and other sectors to **form more than 75%** of overall revenue mix over the next 3-5 years



## IMPROVE CAPACITY UTILIZATION

- **The current capacity utilization averaged 54% in FY26**
- **The New Ferrous Line** (HPML Line) **was operational in FY25** with production capacity of 12,000 MT/ Year
- **Capacity Utilization expected to improve** from FY27 onwards to 65% **inclusive of unit –3 capacity**



## DRIVE OPERATIONAL EFFICIENCY

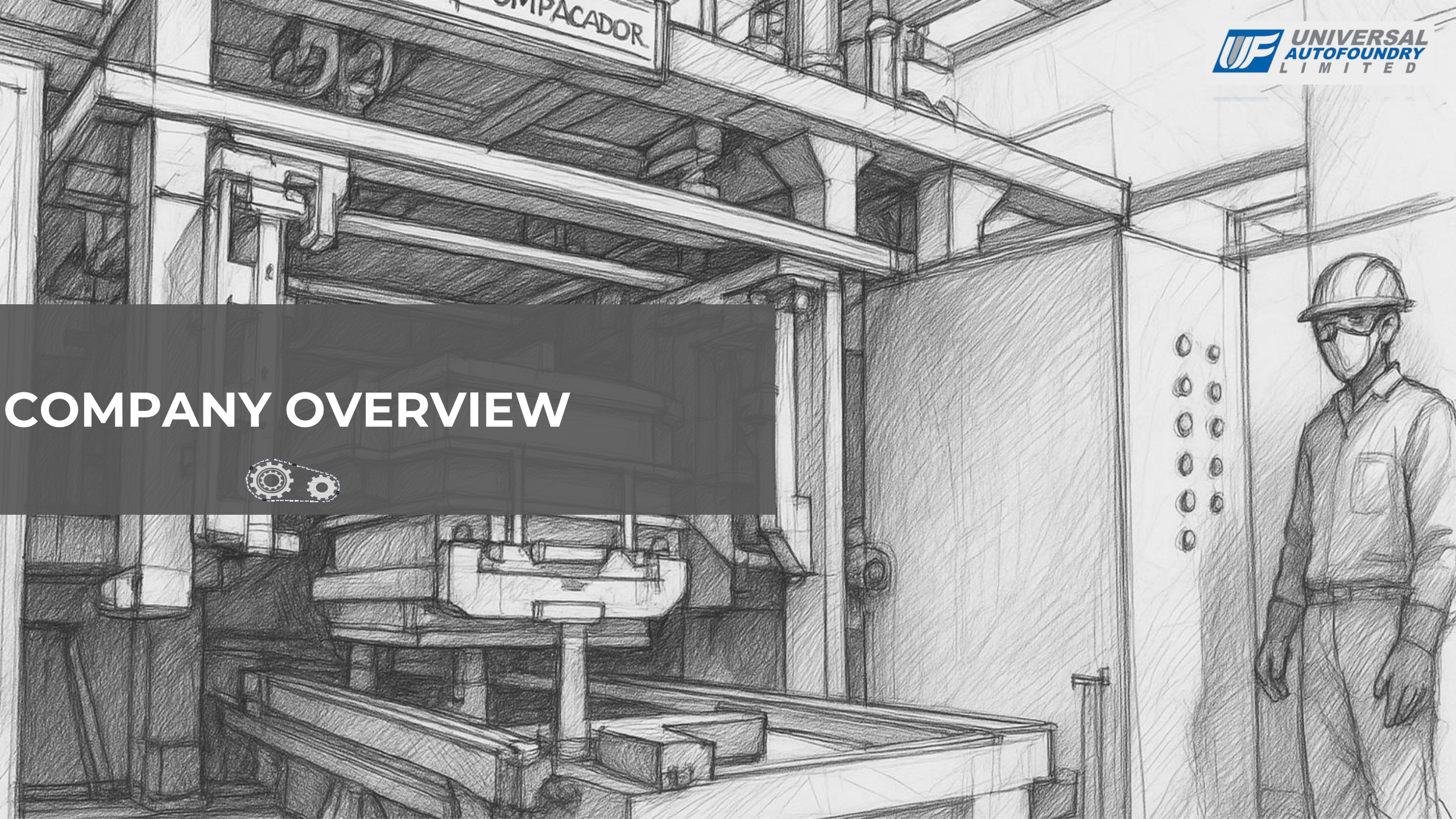
- Improved capacity utilization to **drive economies of scale** and **support margin expansion**
- Commissioning Solar Plant (6.5 MW upgradable to 8MW) near Bikaner.
- Ongoing efforts to reduce costs and streamline operations will see benefits into FY27



## DIVERSIFY ACROSS NEW GEOGRAPHIES

- **Leverage strong domestic demand as a stable foundation for growth and expansion initiatives**
- Strengthen presence in existing international markets through targeted investments and partnerships
- Scale up export capabilities particularly after the trade deals with EU and US. Exports projected to contribute **~10% to revenues over the next 3 years**

# COMPANY OVERVIEW



# ABOUT US

- **World class manufacturer and Exporter of Grey Cast Iron, and Ductile Iron Machined castings**
- **State of the art plants. Facilities are in Jaipur and nearby industrial hubs**
- **Can make any grade in Cast iron & SG Iron. Can make items starting from 5 Kg to 150 Kgs**
- **Machining capabilities – delivering ready-to-use product to customer**
- **Supplying intricate, cored and Fully Machined cast components (5 to 150 Kgs). Approx. 100,000 quantities of casting and machined components per Month to OEMs, MNCs and Export Market**
- **Installed a casting capacity of 42,000 MT / Year**
- **Three units with a combined built-up manufacturing area of ~22,000 Sq. Meter**
- **Fully integrated casting and machining operations in environmentally friendly foundry and machine shops**



# OUR JOURNEY



Incepted in year **1972** as a partnership firm



**1995:** Changed from Coke fired Cupola Furnace to Electric Induction Furnace



**1999:** Started producing SG (Ductile) Iron Casting Components



**2003:** Direct Exports started to European Countries



**2022:** Migrated to BSE Main Board



**2019:** Installed 2nd High Pressure Molding Line, Disa Flex 70 HS, reaching to a total production capacity of 30,000 MT / Annum



**2015:** Converted into a Public Limited Company with the name Universal Autofoundry Limited. Listed on Bombay Stock Exchange, SME Board



**2009:** Installed 1st High Pressure Molding Line by SINTO Japan, reaching to a capacity of 10,000 MT / Annum. Further, Universal Autofoundry was converted into Private Limited company from a partnership firm with the name Universal Autofoundry Private Limited



**2023:** Major expansion in Machine Shop, total 48 machine tools in-house including HMC's, VMC's, VTL's & CNC Turning Centres



**2023:** Exports to more than 15 countries including USA, Italy, Spain, France, Brazil, UAE, various Southeast Asian Countries, etc.



**2024:** Installed 3rd High Pressure Molding Line, RHINO, reaching to a total production capacity of 42,000 MT / Year



**2025:** Added Non-Ferrous Aluminum Casting Facility by installing an HPDC Line (400 T) & a GDC Line Set Up

# MANUFACTURING FACILITIES: Unit 1



## Unit 1 JAIPUR

**Universal Group has installed casting capacity of 42,000 MT/Year**

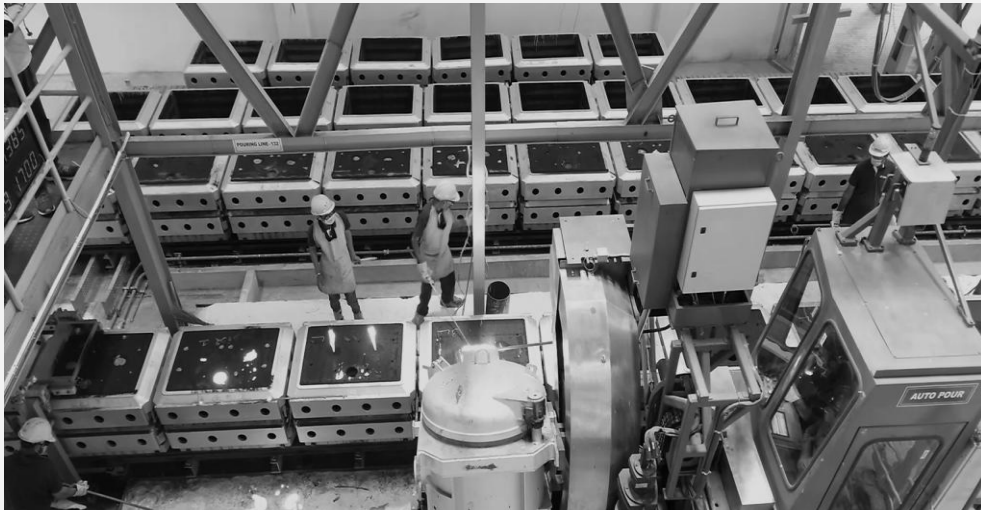
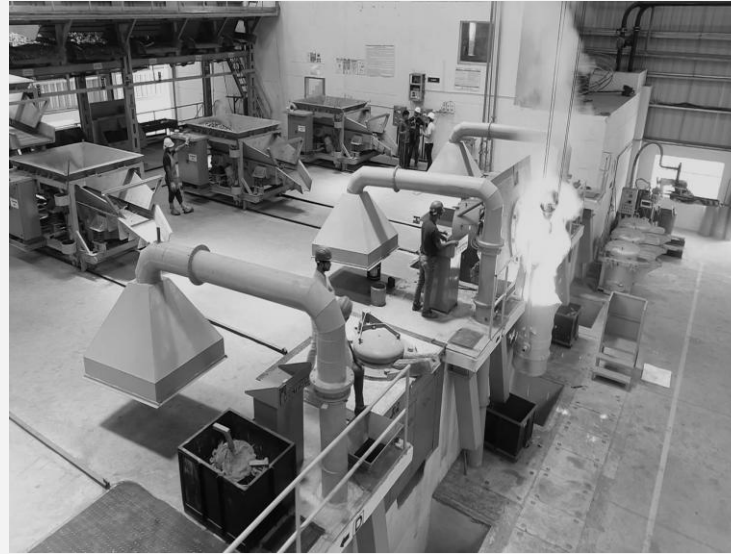
**Three units with combined built-up manufacturing area of around 22,000 Sq. Meter, catering to different sizes of Castings**

**Additional 30,000 Sq. Meter of Land area available for further expansion (adjacent to Unit 3)**

- Facility located in Jaipur
- State of the art SINTO HPML molding line capable of producing castings weighing between 5 – 25 kg
- Capacity at Unit 1 is 10,000 MT per year
- Fully integrated casting and machining operation in an environmentally friendly foundry

# MANUFACTURING FACILITIES: Unit 2

## Unit 2 REENGUS



- Facility located in Reengus, about 50 kms from Jaipur
- State of the art DISA FLEX 70 HS HPML molding line capable of producing castings weighing between 40 – 150 kgs
- Capacity at Unit 2 is 20,000 MT per year
- Standalone Casting operation

# MANUFACTURING FACILITIES: Unit 3



## Unit 3 REENGUS

- Facility located in Reengus, located about 50 kms from Jaipur
- State of the art RHINO HPML molding line capable of producing castings weighing between 20 – 50 kg
- Capacity at Unit 3 is 12,000 MT per year
- Machines for Aluminum Castings have been installed successfully, an HPDC Line (400 T) & a GDC Line Set Up

## DIVERSIFIED BUSINESS SEGMENTS

Commercial  
vehicle Industry

Construction  
Industry

Tractor  
Industry

Earth Moving  
Industry

Engineering  
Industry

Export  
Business



Cylinder  
Hydraulic



Differential  
Case



Flange



Brake  
Piston Housing



Flywheel  
Housing



Adapter  
Plate



Pulley  
Damper



Pulley Poly  
V Groove



Mass



Bracket



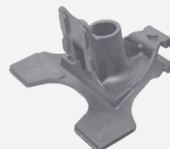
Master  
Clutch Housing



Support  
Housing



Rear  
Hub



Trunnion  
Support



Rear Axle  
Housing



Housing Rear  
Axle Centre



Gear Box  
Housing

# MARQUEE CLIENTS ACROSS VERTICALS



## TRACTORS



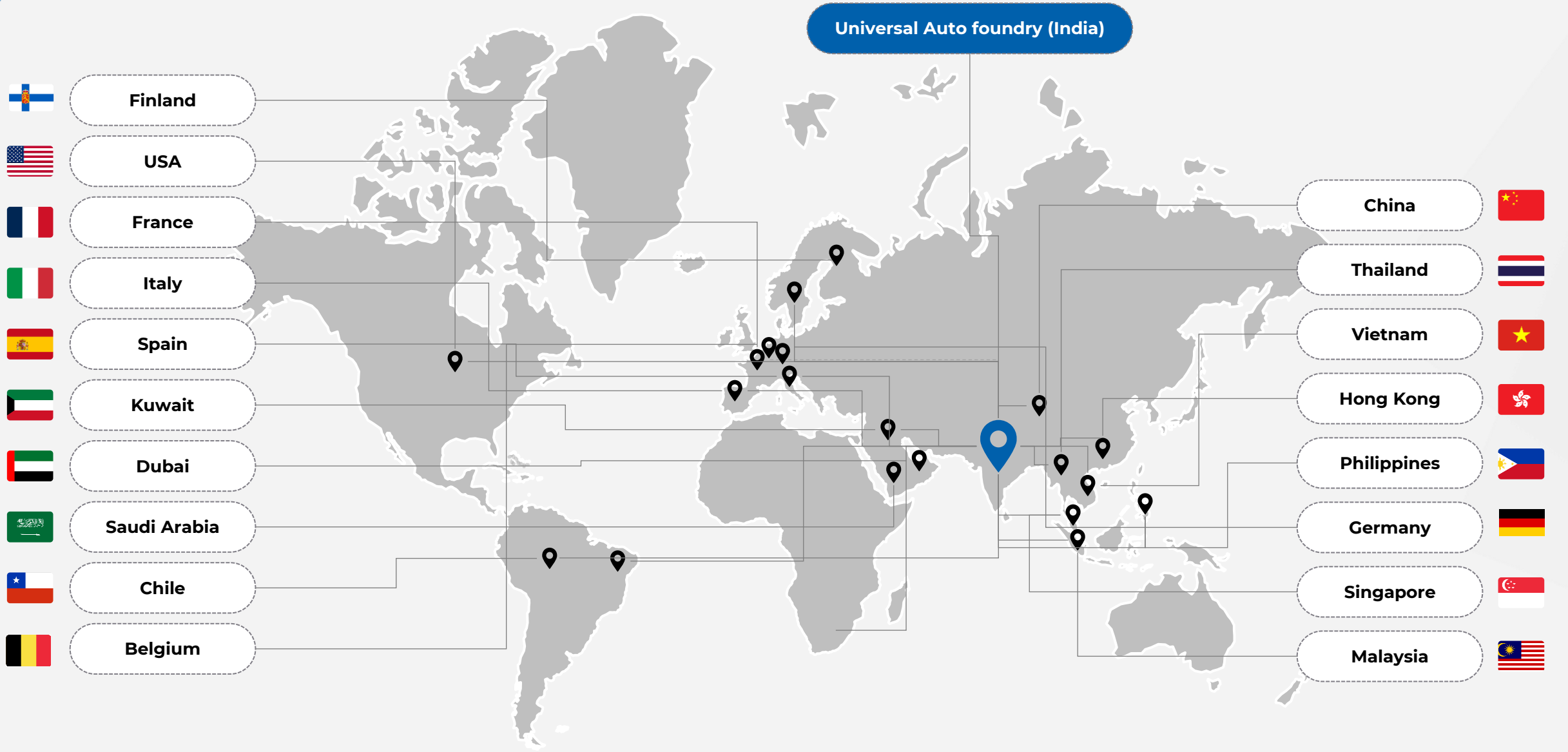
## COMMERCIAL VEHICLES



## OTHERS



# DIVERSIFIED GLOBAL PRESENCE



# MANAGEMENT TEAM & BOARD OF DIRECTORS

## VIMAL CHAND JAIN

Chairman and Managing Director



- With over five decades of experience in the casting and foundry industry, Mr. Jain has developed extensive expertise in various aspects of manufacturing castings.
- He contributes significantly to the formulation of company policies & developmental activities.
- His responsibilities encompass the creation of business plans and fulfill the Company's vision.
- He assumes the responsibility of safeguarding company's compliance with health and legislative regulations. He maintains strong connections with trade and professional associations.
- Bachelor's degree in Engineering (Electrical) from Osmania University, Hyderabad.

## VINIT JAIN

Whole Time Director and Chief Financial Officer



- With a professional journey spanning over 28 years, Mr. Jain possesses extensive industry knowledge and experience in finance. His contributions have been invaluable to the success of Autofoundry.
- He looks after business expansion and fund-raising function of the Company.
- He is heavily involved in budget maintenance, meticulously controlling expenditures to ensure they remain within the established limits.
- He manages overall finances of the Company with a primary focus on improving profit margins.
- Bachelor of Commerce (B.Com) degree and an MBA from Shivaji University Kolhapur (1997).

## VIKRAM JAIN

Whole Time Director - Marketing



- Marketing specialist with a remarkable career spanning over 25 years.
- With his extensive knowledge and experience with Domestic & Overseas OEM's, he plays a pivotal role in shaping the company's strategic direction and achieving its business objectives.
- He actively engages in identifying opportunities, developing business strategies, & overseeing their implementation
- His work is driven by ensuring the delivery of high-quality services to its valued clients
- Bachelor of Engineering (BE) in Manufacturing Engineering from BMS College of Engineering in 1999.

## GAJENDRA KUMAR TYAGI

Whole Time Director - Operations And NPD



- Seasoned professional specializing in operations and new product development
- With an impressive work experience of over 50 years, he brings a wealth of expertise to his role.
- Bachelor of Science (BSc) degree from Jamia Millia Islamia University in 1973.

# AWARDS AND RECOGNITIONS



**Star Performer Award in Product Group for 2021-22 & 2022-23**  
**54th & 55th Export Awards in Ferrous Industrial Castings - Medium Enterprise category**  
 by EEPC India (Engineering Export Promotion Council)  
 at Jaipur on 23rd December '2025 !!!



**Kaizen Award (Silver)**  
**17th CII NATIONAL COMPETITIVENESS & CLUSTER SUMMIT 2024**  
 by CII - Centre of Excellence for Competitiveness for SMEs Confederation of Indian Industry  
 on Tuesday-Wednesday; 8-9 October 2024, at India Habitat Centre, New Delhi !!!

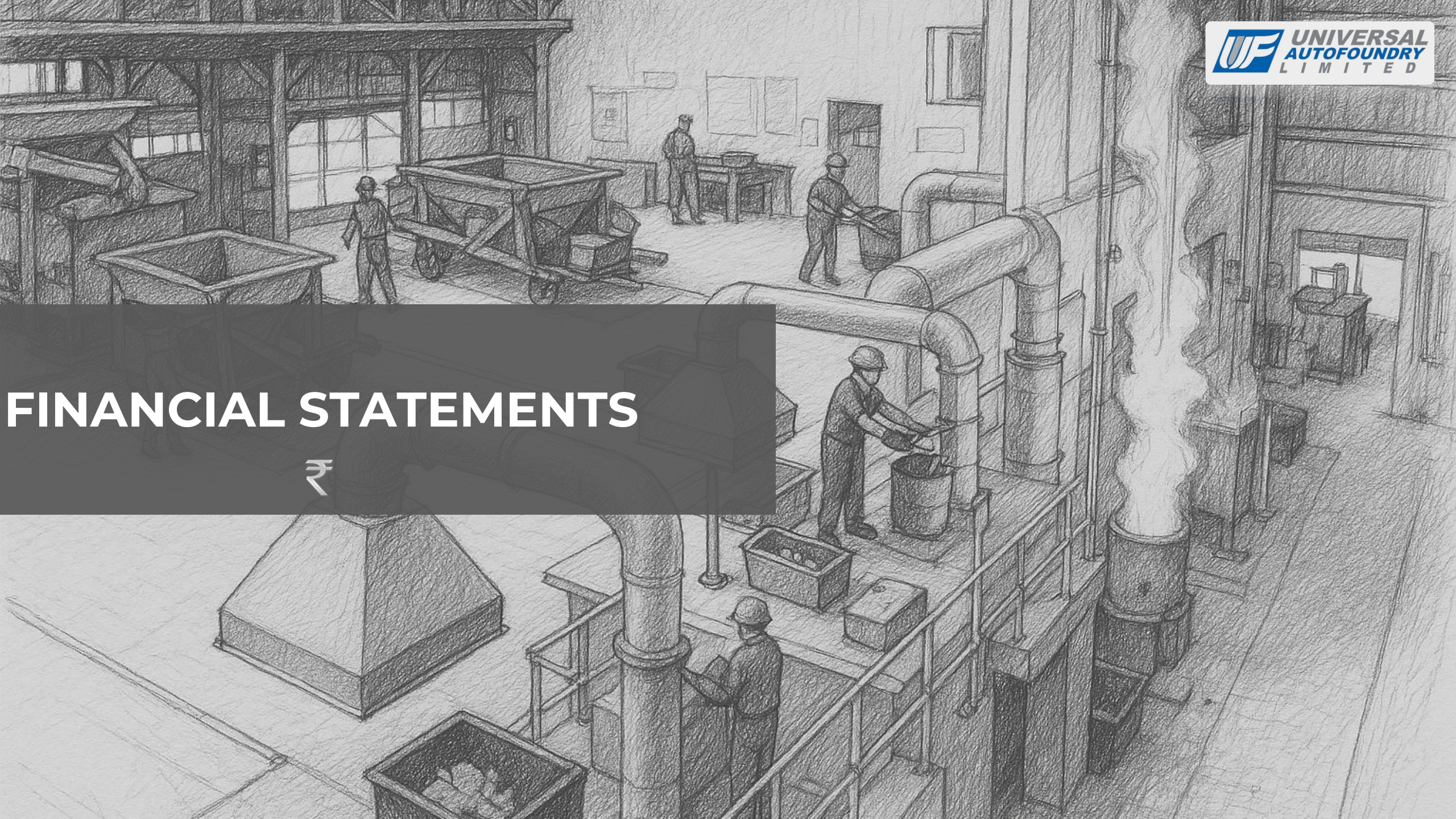


**Export Excellence Star Performer Award in Industrial Castings Large Enterprise** for FY 2019-20 & FY 2020-21 at the Regional Awards hosted and conferred by Engineering Exports Promotion Council EEPC INDIA.

The Awards were presented by the Honorable Chief Minister of Delhi Smt. Rekha Gupta and by H.E. Dr. Philipp Ackermann, German Ambassador to India on 28th May 2025.

# FINANCIAL STATEMENTS

₹



# FINANCIAL SNAPSHOT

Profit & Loss (₹ Millions)	Q4 FY26	Q3 FY26	Q-Q (%)	Q4 FY25	Y-Y (%)	FY26	FY25	Y-Y (%)
Revenue from Operations	594	492	21%	515	6%	2,101	1,934	9%
Other Income	22	2		2		34	5	
<b>Total Income</b>	<b>616</b>	<b>494</b>	<b>25%</b>	<b>517</b>	<b>6%</b>	<b>2,135</b>	<b>1,939</b>	<b>10%</b>
<b>Expenses</b>								
Cost of Material Consumed	266	295		224		1,168	1,062	
Changes in Inventories of WIP & Finished Goods	84	(19)		22		25	(32)	
Employee Cost	70	77		78		299	299	
Finance Cost	16	13		8		43	33	
Depreciation and Amortisation Expense	36	30		29		115	104	
Other Expenses.	165	134		122		530	441	
<b>Total Expenses</b>	<b>638</b>	<b>530</b>	<b>20%</b>	<b>484</b>	<b>8%</b>	<b>2,180</b>	<b>1,906</b>	<b>14%</b>
<b>Profit/ (Loss) Before Exceptional Items and Tax</b>	<b>(21)</b>	<b>(36)</b>		<b>32</b>		<b>(45)</b>	<b>33</b>	
Less: Tax Provision	(6)	(6)		8		(12)	9	
<b>PAT</b>	<b>(16)</b>	<b>(31)</b>		<b>24</b>		<b>(33)</b>	<b>24</b>	

# HISTORICAL FINANCIALS

Profit & Loss (₹ Millions)	FY 2024	FY 2025	FY 2026
Revenue from Operations	2,025	1,934	2,101
Other Income	7	5	34
<b>Total Income</b>	<b>2,032</b>	<b>1,939</b>	<b>2,135</b>
<b>Expenses</b>			
Cost of Material Consumed	1,151	1,062	1,168
Changes in Inventories of WIP & Finished Goods	33	(32)	25
Employee Cost	270	299	299
Finance Cost	26	33	43
Depreciation and Amortisation Expense	63	104	115
Other Expenses.	419	441	530
<b>Total Expenses</b>	<b>1,963</b>	<b>1,906</b>	<b>2,180</b>
<b>Profit/ (Loss) Before Exceptional Items and Tax</b>	<b>69</b>	<b>33</b>	<b>(45)</b>
Less: Tax Provision	24	6	3
Less: Deferred Tax Provision	-4	3	(15)
<b>PAT</b>	<b>49</b>	<b>24</b>	<b>(33)</b>

# HISTORICAL FINANCIALS

Balance Sheet (₹ Millions)	FY 2024	FY 2025	FY 2026
<b>Equity And Liabilities</b>			
<b>Equity</b>			
(A) Equity Share Capital	124	124	124
(B) Other Equity	556	581	595
(C) Money against warrants	49	49	0
<b>Total Equity (1)</b>	<b>729</b>	<b>754</b>	<b>719</b>
<b>Non-current Liabilities</b>			
Long Term	205	155	303
Provisions	6	6	7
Other Financial Liabilities			69
Deferred Tax Liabilities (Net)	0	3	0
<b>Total Non-current Liabilities</b>	<b>211</b>	<b>164</b>	<b>379</b>
<b>Current Liabilities</b>			
Borrowings	164	305	319
Trade Payables	118	127	156
Other Financial Liabilities	1	2	4
Provisions	27	8	3
Other Current Liabilities	49	50	33
<b>Total Current Liabilities (3)</b>	<b>359</b>	<b>493</b>	<b>537</b>
<b>Total Equity And Liabilities (1+4)</b>	<b>1,300</b>	<b>1,411</b>	<b>1,636</b>
<b>Assets</b>			
<b>Non-current Assets</b>			
Property, Plant And Equipment	349	611	726
Capital Work-in-progress	332	90	25
Other Non-current Assets	50	34	138
Deferred Tax Assets (Net)			11
<b>Total Non-current Assets</b>	<b>731</b>	<b>735</b>	<b>901</b>
<b>Current Assets</b>			
Inventories	170	235	197
Trade Receivables	374	404	455
Cash And Cash Equivalents	0.2	2	0.1
Other Current Assets	22	29	72
Other financial assets	2	5	9
<b>Total Current Assets</b>	<b>569</b>	<b>676</b>	<b>734</b>
<b>Total Assets</b>	<b>1,300</b>	<b>1,411</b>	<b>1,636</b>

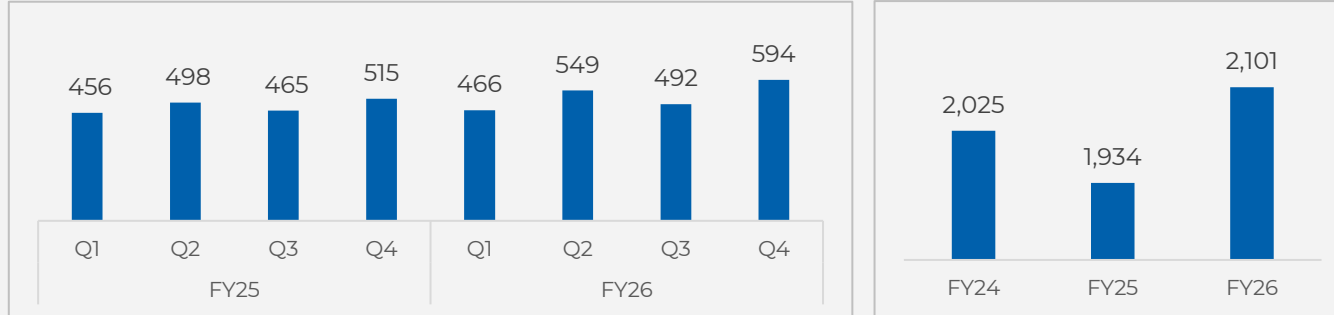
Cash Flow Statement (₹ Millions)	FY 2024	FY 2025	FY 2026
<b>Cash Flows from Operating Activities</b>			
Profit for the period	49	24	(33)
Adjustments for:			
Income tax expense	20	9	(12)
Finance costs	26	33	39
Interest income	(2)	(2)	(2)
Depreciation and Amortisation	63	104	115
(Profit)/Loss on sale of Fixed Assets	0	(0.1)	(1)
Interest on Lease Liability			3
Provision of ECL			1
Lease Rentals and Others		1	(21)
<b>Operating Profit before Working Capital Changes</b>	<b>156</b>	<b>169</b>	<b>90</b>
Movements in working capital:			
(Increase) / Decrease in trade receivables	102	(29)	(50)
Increase / Decrease in other liabilities (current & noncurrent)	16	2	(17)
(Increase)/decrease in inventories	33	(65)	38
(Increase)/decrease in other assets (current & noncurrent)	(14)	(15)	(6)
Increase/ (Decrease) in trade and other payables	(75)	9	29
Increase/(Decrease) in other liabilities & Provisions	1	0	5
<b>Cash Generated from Movements in Working Capital</b>	<b>63</b>	<b>(98)</b>	<b>(2)</b>
<b>Cash generated from operations</b>	<b>220</b>	<b>71</b>	<b>88</b>
Income taxes (paid)/ Refund received	(17)	(20)	(11)
<b>Net Cash Generated by Operating Activities</b>	<b>203</b>	<b>51</b>	<b>77</b>
<b>Cash Flows from Investing Activities</b>			
Interest received	2	2	2
Payments for PP&E	(359)	(108)	(192)
Proceeds from disposal of PP&E	1	0	1
Investments	-	0	0
<b>Net Cash (Used in)/Generated by Investing Activities</b>	<b>(356)</b>	<b>(106)</b>	<b>(190)</b>
<b>Cash Flows from Financing Activities</b>			
Proceeds from issue of equity instruments of the Company	52	0	0
Proceeds from issue of convertible warrants of the Company	49	0	0
Proceeds from/ repayment of long-term borrowings	40	(50)	147
Proceeds from/ repayment of short-term borrowings	(217)	141	14
Lease Liability repayment	-	-	(5)
Interest and Finance Charges	(26)	(33)	(42)
Increase / (Decrease) in other non-current financial liabilities		(1)	(4)
<b>Net (Used in)/ Generated in Financing Activities</b>	<b>(103)</b>	<b>58</b>	<b>110</b>
<b>Net Increase/ (Decrease) in Cash and Cash Equivalents</b>	<b>(257)</b>	<b>2</b>	<b>(2)</b>
Cash and cash equivalents at the beginning of the period	257	0.2	2.3
Cash and Cash Equivalents at the end of the period	<b>0.2</b>	<b>2.3</b>	<b>1.2</b>

# Chartbook

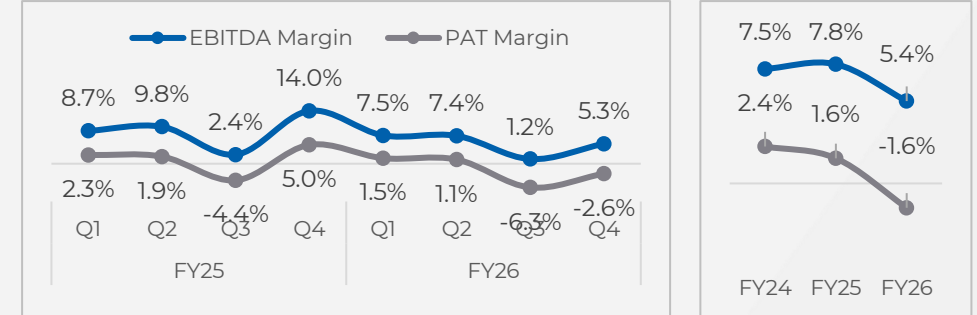


# Chartbook (1/2)

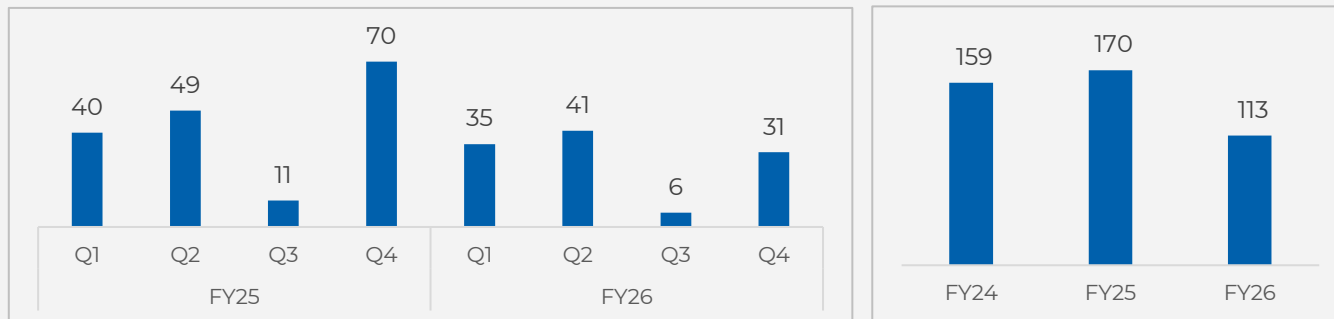
## Revenue (Rs mn)



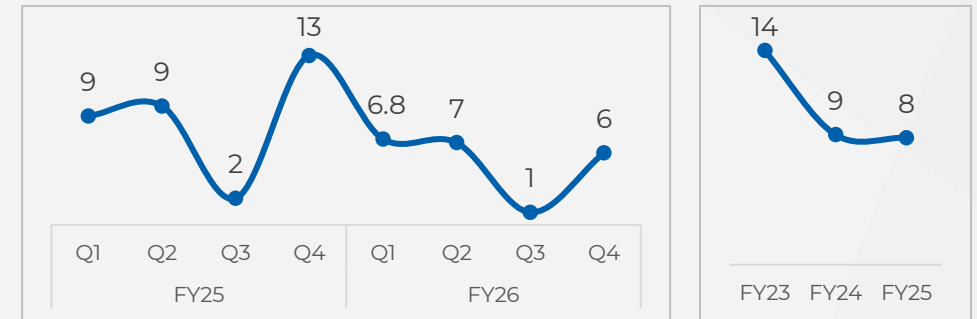
## EBITDA and PAT Margin



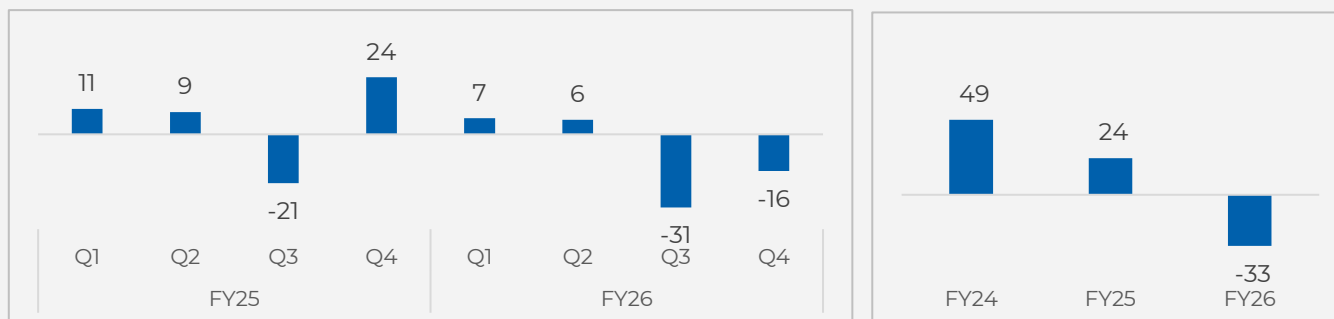
## EBITDA (Rs mn)



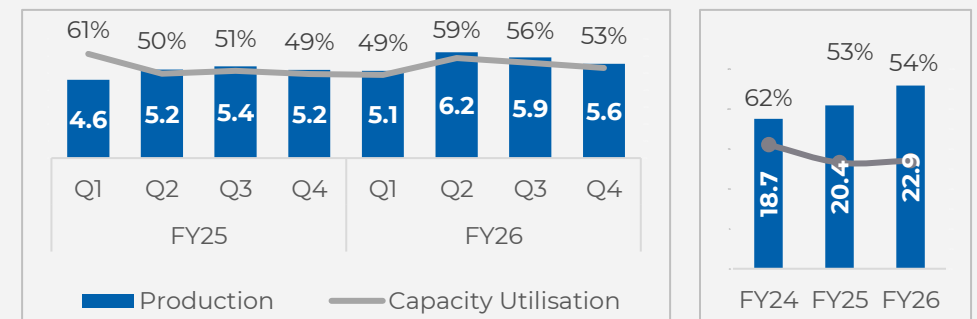
## EBITDA / Kg



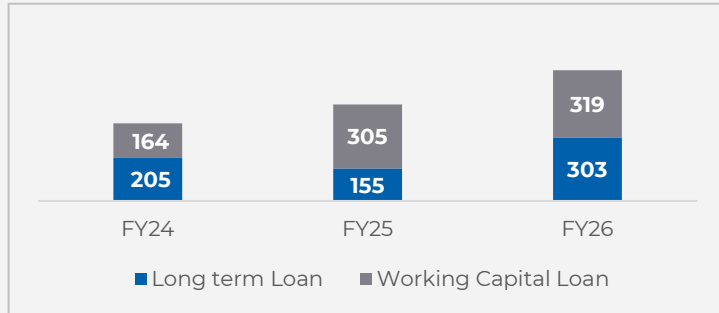
## PAT (Rs mn)



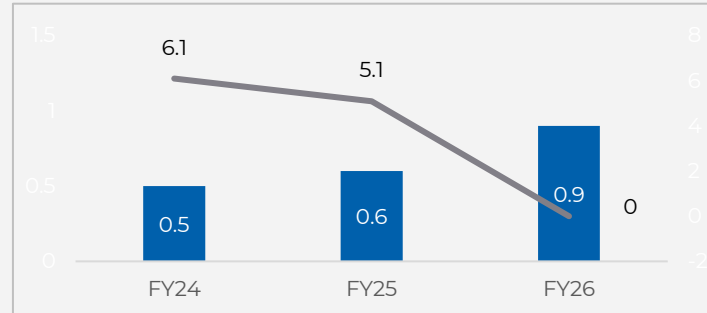
## Production ('000 mt) and Capacity Utilization



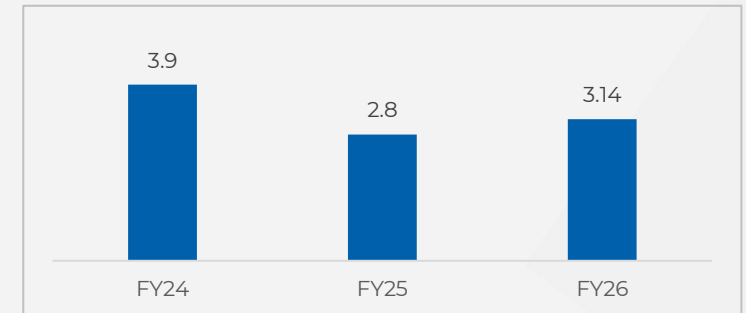
### Borrowings (Rs mn)



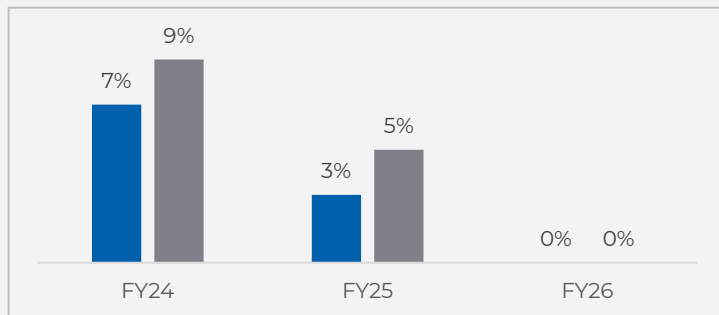
### Debt/Equity & Interest Coverage Ratio



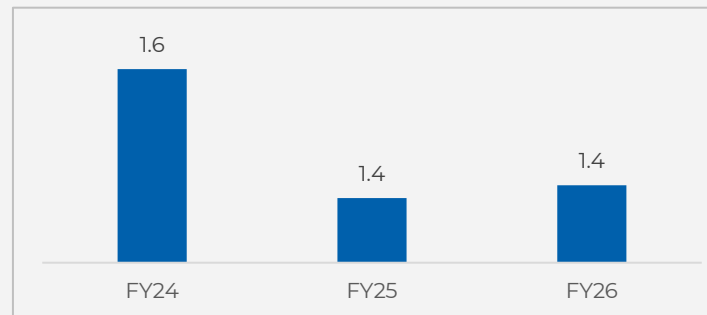
### Fixed Asset Turnover Ratio



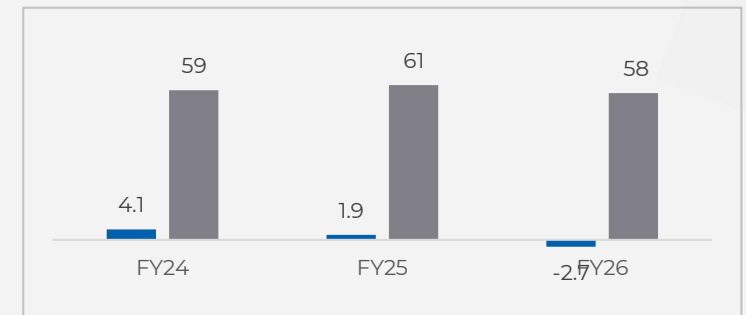
### ROE & ROCE (%)



### Current Ratio



### EPS & BVPS (Rs)




Interest Coverage Ratio, ROE and ROCE nos not applicable as Company incurred a loss in FY26




# THANK YOU

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