

Ref: UAF/2025-26/38

Wednesday | November 12, 2025 | Jaipur

To,
BSE Limited
Phirozee Jeejeebhoy Towers,
Dalal Street, Mumbai-400001, Maharashtra
Scrip Code: 539314 Script Symbol: UNIAUTO ISIN: INE203T01012

Sub.: Regulation 30- Investor Presentation on Q2 & H1 of FY 2025-26

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation for the Quarter and Half Year ended on September 30, 2025 of our Company is enclosed herewith. The same has also been placed on the website of the Company.

Request you to take the above information on record.

**Thanking you,
Yours faithfully,**

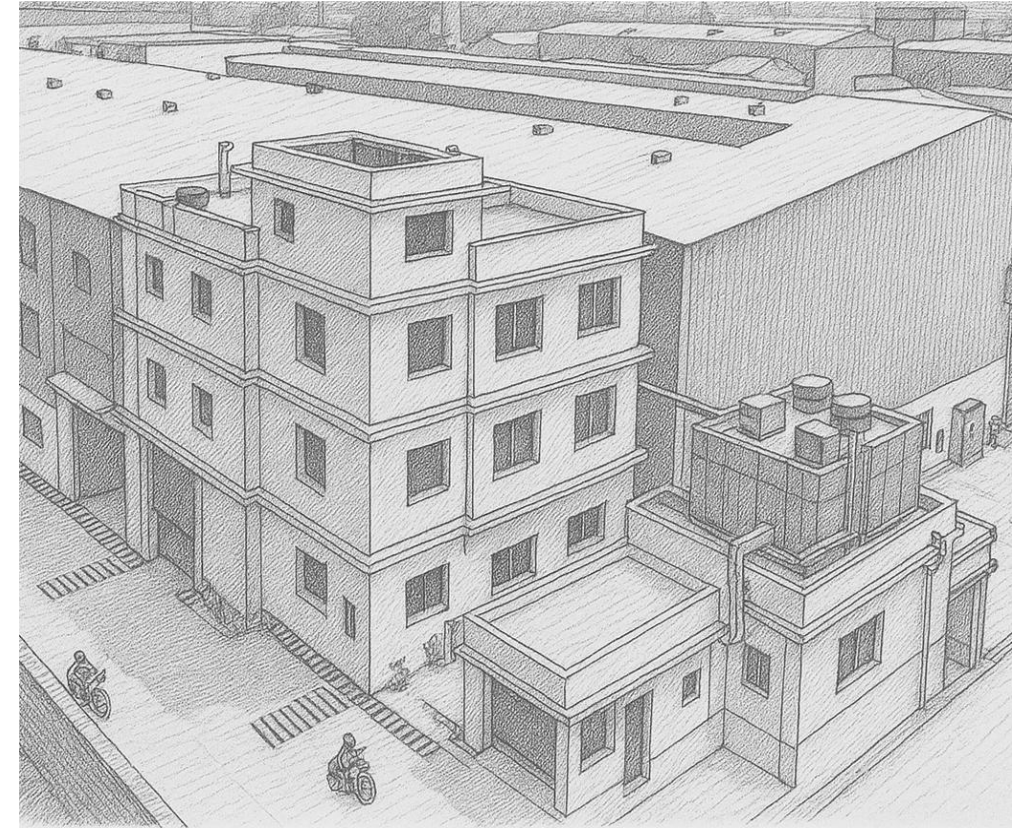
For Universal Autofoundry Limited

Vimal Chand Jain
(Chairman and Managing Director)
DIN: 00295667

Encl: A/a

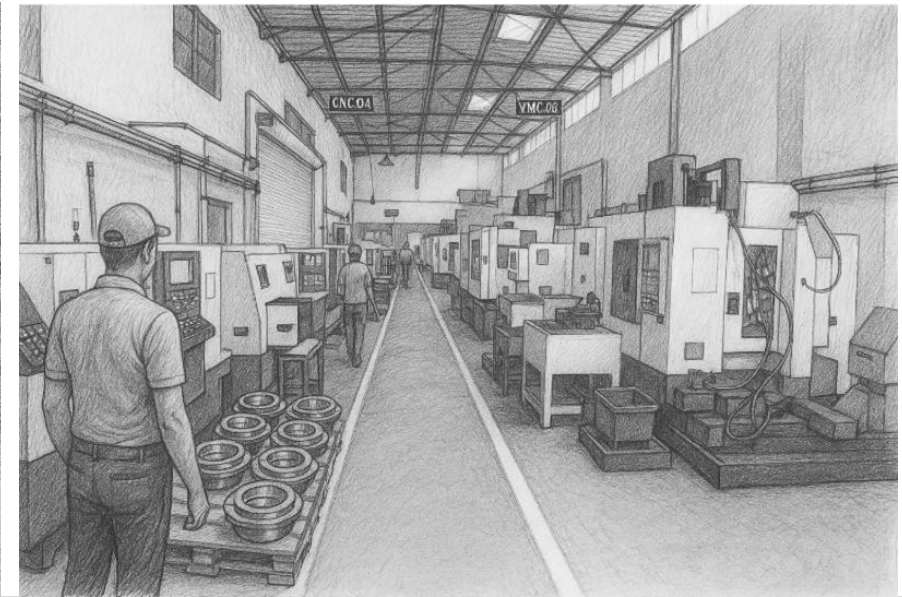
UNIVERSAL AUTOFOUNDRY LIMITED

Unit-1: B-307, Road No. 16, V.K.I. Area, Jaipur, Rajasthan - 302013 (India)
Unit-2: B-51, SKS Industrial Area, Reengus, Sikar, Rajasthan - 332404 (India)
Unit-3: A2-4, A18-20, Udhog Vihar, Sargoth, Reengus, Sri Madhopur, Rajasthan - 332404 (India)
E-Mail: support@ufindia.com, Cont. No.: 0141-4109598, Website: www.ufindia.com, GSTIN: 08AABCU1171A1ZV



INVESTOR PRESENTATION

Q2FY26





SAFE HARBOR STATEMENT

This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements

These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade

Universal Autofoundry Ltd ("The Company"), therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof



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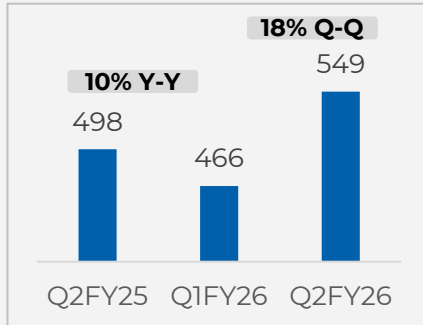
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- 2. COMPANY OVERVIEW**
- 3. CAPITAL MARKETS**
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- 5. CHARTBOOK**

FINANCIAL PERFORMANCE

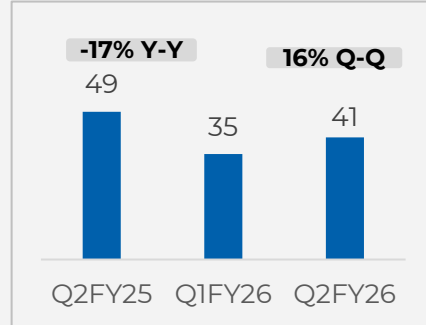


Q2FY26 and H1FY26 – FINANCIAL HIGHLIGHTS

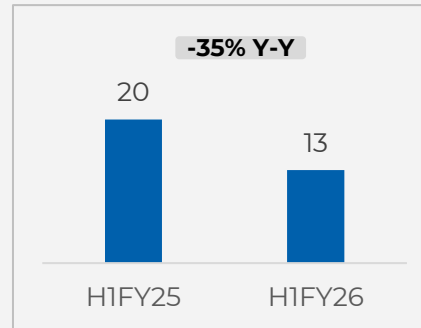
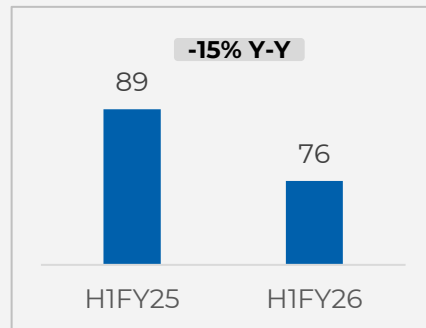
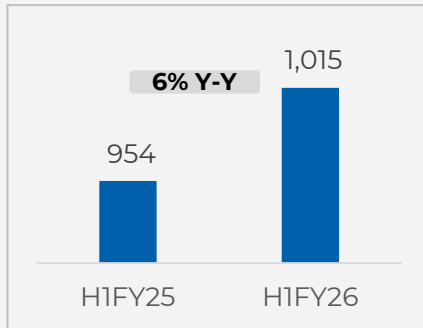
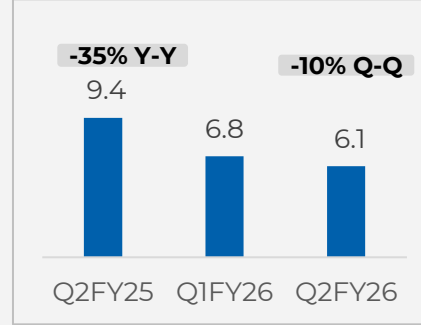
REVENUE (₹ Mn)



EBITDA (₹ Mn)



PAT (₹ Mn)



Q2FY26 Financial Snapshot

7.4%
EBITDA Margin
(%)

1.1%
PAT Margin
(%)

5.1%
ROCE
(%)

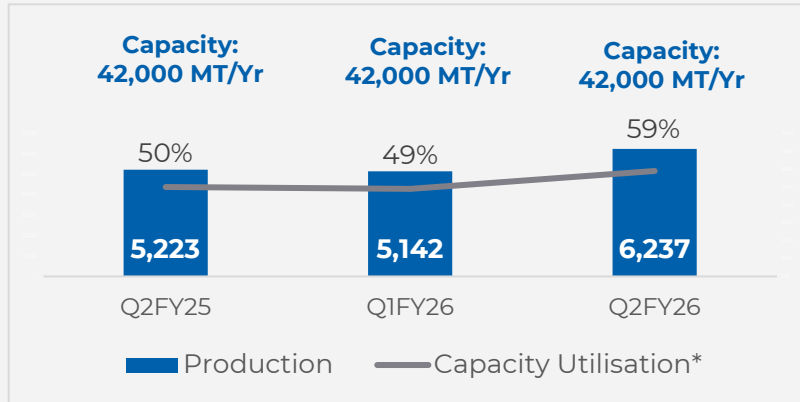
3.4%
ROE
(%)

Financial Highlights

- **Revenues** grew **10%** on a y-y basis to Rs 549 mn. After a slow Q1, momentum has picked up in Q2 and is expected to continue going forward driven by higher capacity utilization
- **Volume growth** was **19%** y-y during the quarter. **Tractor** segment showed **good growth**, given peak season, but **Earth moving equipment** volumes were **soft**. Given the **continued strength in Tractor Sales**, and a **cyclically strong period for Earth-moving equipment**, we expect the **Volume growth momentum to stay**.
- **Exports business** was robust during the quarter (**up 24% on a y-y basis**). We expect this momentum to continue as we head into the **cyclically strong H2**.
- **EBITDA** although down **17% y-y** to 41mn, has shown an **uptick sequentially (up 16% Q-Q)**, with **EBITDA margins stable at 7.4%**. Primary reason for EBITDA decline was higher raw material costs on a y-y basis.
- **Solar power plant (5MW)** is now **fully operational (commissioned on 24th July 2025)**. We expect this to show up in **reduced Power and Fuel costs starting Q3** as rebates get passed on by the government.

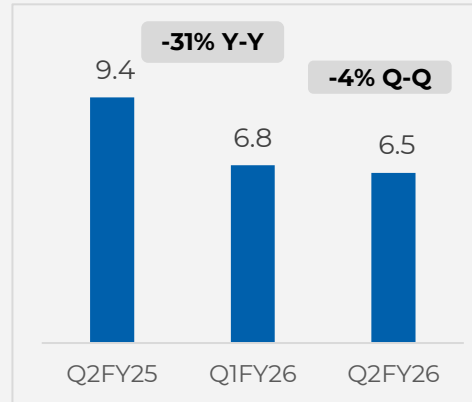
Q2FY26 – OPERATIONAL HIGHLIGHTS

PRODUCTION

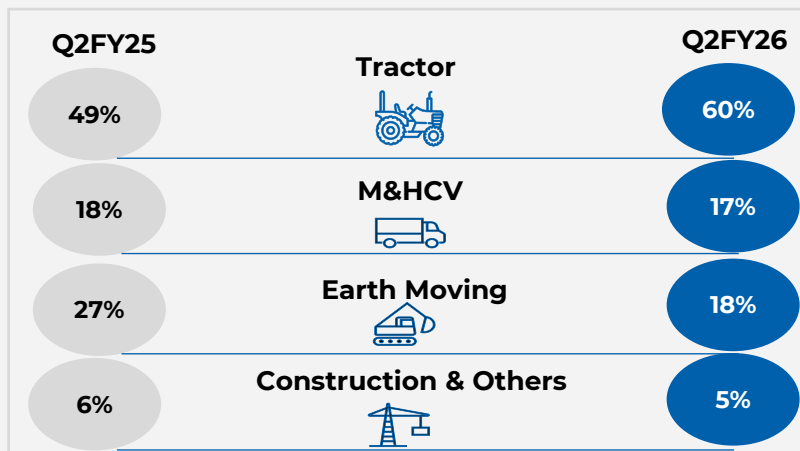


*Capacity Utilization has been annualized

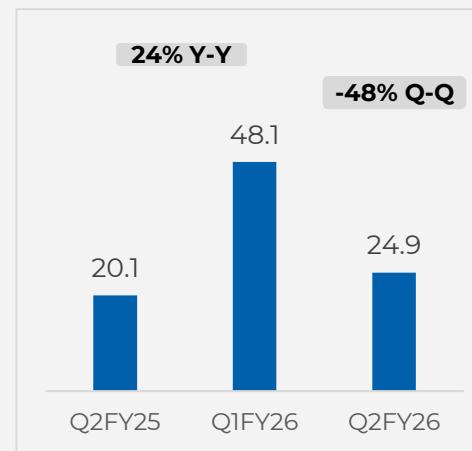
EBITDA/kg (₹)



REVENUE BREAKUP BY MARKET SEGMENT



EXPORTS (₹ Mn)



Operational Highlights

- The **New Ferrous Line (HPML Line)** is operational now with production capacity of **12,000 MT / Year**. Currently, we are operating **one full shift**. As business scales, we expect utilization levels to improve into FY26 and beyond.
- Exports** have witnessed robust growth with an increase of 24% Y-Y but down Q-Q. We've had very **encouraging responses from international clients**, a key focus area, and we continue to build products & team capabilities to service this market.
- Non-ferrous Foundry Machine** installation is complete. Samples submitted to Customer continue to be under validation.
- First half** of the year is **peak season** for **Tractor** segment. **Heavy equipment** is more **indexed** to the **second half**. This **allows us** to **mitigate business volatility** with seasonality of each segment baked into our planning.
- Overall Capacity Utilization** of all three ferrous HPML Lines stands at **~59% during the quarter**. We expect this number to trend higher next year as unit 3 ramps up production



STRATEGIC COLLABORATION WITH KRANTI INDUSTRIES



Partnership Overview

Seven-year agreement with Kranti Industries Ltd. for an integrated casting and machining model effective



Operational Structure

UAL to lease Sargoth machining premises and equipment to Kranti Industries. Machines from the Jaipur plant will be shifted to Sargoth and used as the central machining hub



Unit Management

Kranti Industries will exclusively manage machining of UAL's casting components, ensuring seamless coordination



Value Chain Integration

Partnership aims to build an integrated value chain, improve quality, efficiency, and optimize costs



Geographic Expansion

Expands Kranti's presence in Northern India and allows UAL to focus on core foundry strengths



Timeline

The collaboration becomes effective from January 1, 2026, and will remain active for seven years, with a three-year lock-in period



Leadership Vision

Company leaders highlight significant operational synergies, innovation, and enhanced customer focus

FUTURE ROADMAP



FOCUS ON HIGH GROWTH SECTORS

- UAL had historically supplied majorly to the agricultural tractor segment (**formed more than 45% of total revenues in FY24-25**)
- Ongoing initiatives to **reduce reliance on the cyclical tractor segment** to minimize business volatility and diversify operations
- M & HCV, Construction, Engineering and other sectors to **form more than 75%** of overall revenue mix over the next 3-5 years



IMPROVE CAPACITY UTILIZATION

- **The current capacity utilization averaged 53% in FY25. This is without unit-3 capacity**
- **The New Ferrous Line** (HPML Line) **was operational in FY25** with production capacity of 12,000 MT/ Year
- **Capacity Utilization expected to improve** from H2FY26 onwards to **65% inclusive of unit –3 capacity**



DRIVE OPERATIONAL EFFICIENCY

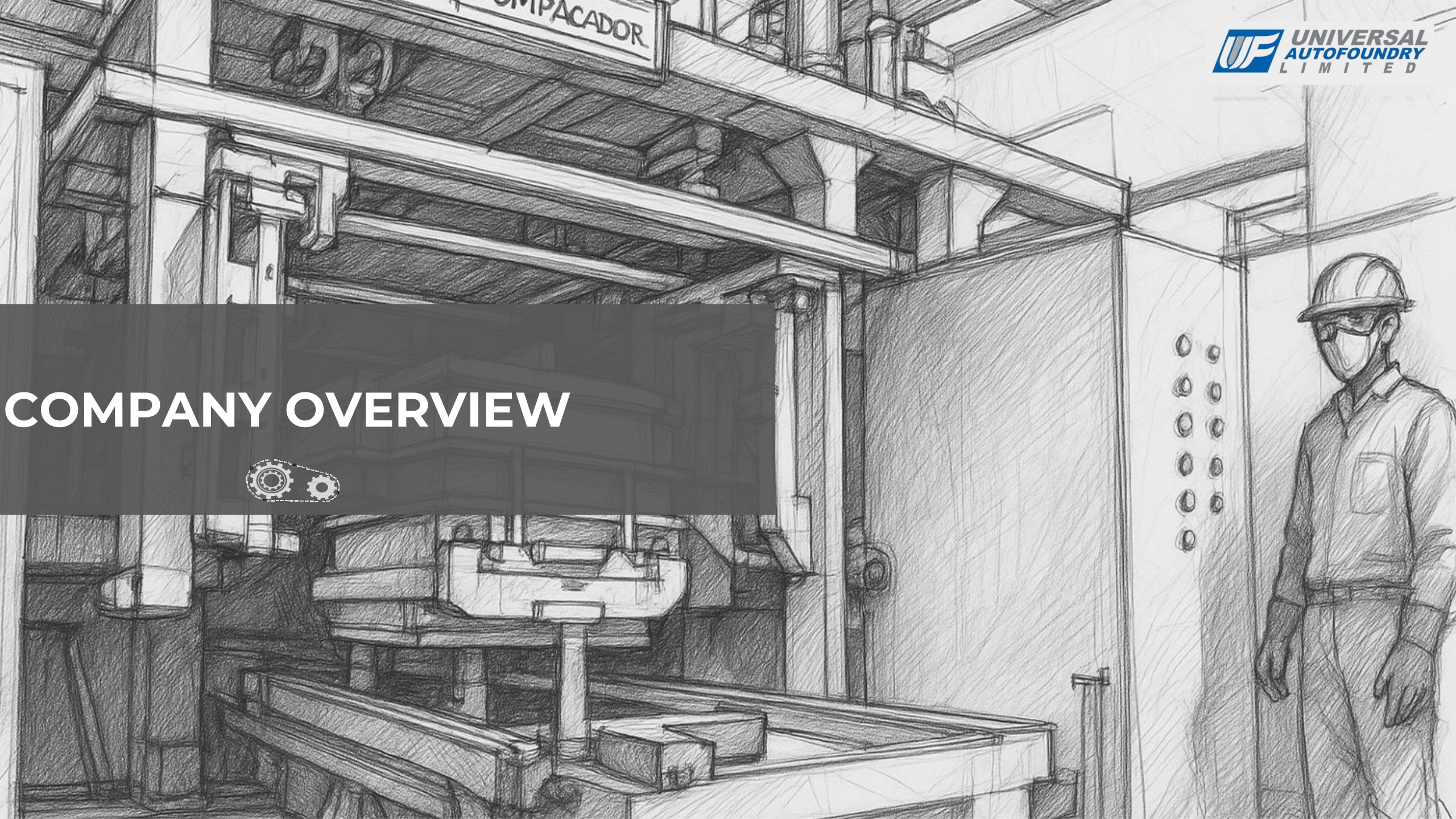
- Improved capacity utilization to **drive economies of scale** and **support margin expansion**
- Commissioning Solar Plant (5MWp) near Bikaner. **Significant reduction in Power costs (currently forms 12% of total operating expenses) expected FY26 onwards**
- Ongoing efforts to reduce costs and streamline operations will see benefits into FY26



DIVERSIFY ACROSS NEW GEOGRAPHIES

- **Leverage strong domestic demand as a stable foundation for growth and expansion initiatives**
- Strengthen presence in existing international markets through targeted investments and partnerships
- Scale up export capabilities, with exports projected to contribute **~10% to revenues over the next 3–5 years**

COMPANY OVERVIEW



- World class manufacturer and Exporter of Grey Cast Iron, and Ductile Iron Machined castings
- State of the art plants. Facilities are in Jaipur and nearby industrial hubs
- Can make any grade in Cast iron & SG Iron. Can make items starting from 5 Kg to 150 Kgs
- Machining capabilities – delivering ready-to-use product to customer
- Supplying intricate, cored and Fully Machined cast components (5 to 150 Kgs). Approx. 100,000 quantities of casting and machined components per Month to OEMs, MNCs and Export Market
- Installed a casting capacity of 42,000 MT / Year
- Three units with a combined built-up manufacturing area of ~22,000 Sq. Meter
- Fully integrated casting and machining operations in environmentally friendly foundry and machine shops



OUR JOURNEY



Incepted in year **1972**
as a partnership firm



1995: Changed from Coke fired
Cupola Furnace to Electric
Induction Furnace



1999: Started producing
SG (Ductile) Iron Casting
Components



2003: Direct Exports started
to European Countries



2022: Migrated to
BSE Main Board



2019: Installed 2nd High Pressure
Molding Line, Disa Flex 70 HS,
reaching to a total production
capacity of 30,000 MT / Annum



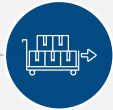
2015: Converted into a
Public Limited Company
with the name Universal
Autofoundry Limited.
Listed on Bombay Stock
Exchange, SME Board



2009: Installed 1st High Pressure Molding Line
by SINTO Japan, reaching to a capacity of
10,000 MT / Annum. Further, Universal
Autofoundry was converted into Private Limited
company from a partnership firm with the
name Universal Autofoundry Private Limited



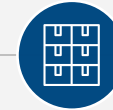
2023: Major expansion in
Machine Shop, total 48 machine
tools in-house including HMC's,
VMC's, VTL's & CNC Turning
Centres



2023: Exports to more than 15
countries including USA, Italy,
Spain, France, Brazil, UAE, various
Southeast Asian Countries, etc.



2024: Installed 3rd High Pressure
Molding Line, RHINO, reaching
to a total production capacity
of 42,000 MT / Year



2025: Added Non-Ferrous
Aluminum Casting Facility by
installing an HPDC Line (400 T) &
a GDC Line Set Up

MANUFACTURING FACILITIES: Unit 1

Unit 1 JAIPUR



Universal Group has installed casting capacity of 42,000 MT/Year

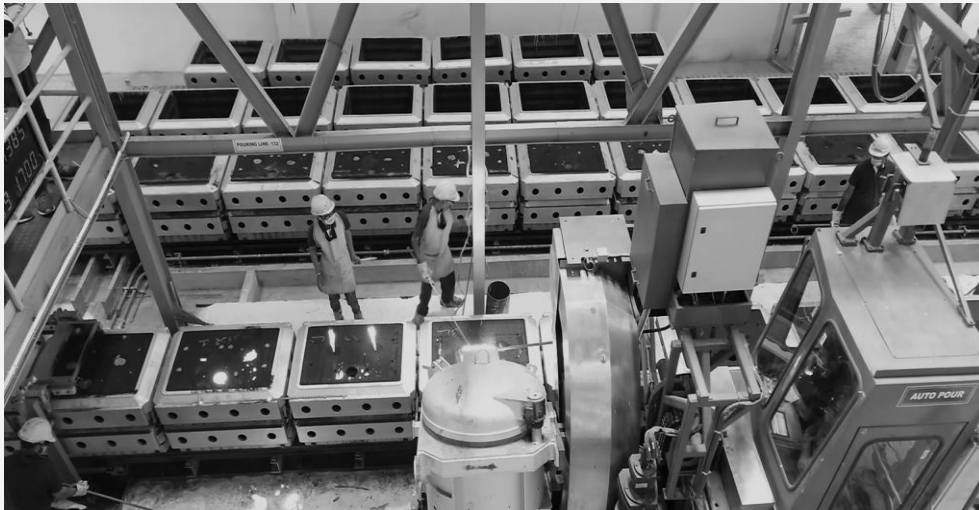
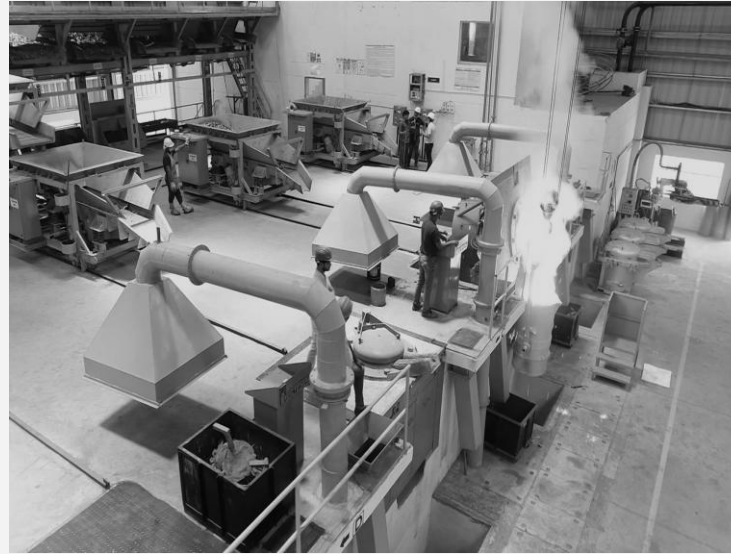
Three units with combined built-up manufacturing area of around 22,000 Sq. Meter, catering to different sizes of Castings

Additional 30,000 Sq. Meter of Land area available for further expansion (adjacent to Unit 3)

- Facility located in Jaipur
- State of the art SINTO HPML molding line capable of producing castings weighing between 5 – 25 kg
- Capacity at Unit 1 is 10,000 MT per year
- Fully integrated casting and machining operation in an environmentally friendly foundry

MANUFACTURING FACILITIES: Unit 2

Unit 2 REENGUS



- Facility located in Reengus, about 50 kms from Jaipur
- State of the art DISA FLEX 70 HS HPML molding line capable of producing castings weighing between 40 – 150 kgs
- Capacity at Unit 2 is 20,000 MT per year
- Standalone Casting operation

MANUFACTURING FACILITIES: Unit 3

Unit 3 REENGUS



- Facility located in Reengus, located about 50 kms from Jaipur
- State of the art RHINO HPML molding line capable of producing castings weighing between 20 – 50 kg
- Capacity at Unit 3 is 12,000 MT per year
- Machines for Aluminum Castings have been installed successfully, an HPDC Line (400 T) & a GDC Line Set Up



PRODUCT PROFILE

DIVERSIFIED BUSINESS SEGMENTS

**Commercial
vehicle Industry**



**Cylinder
Hydraulic**



**Pulley
Damper**



**Rear
Hub**

**Construction
Industry**



**Differential
Case**



**Pulley Poly
V Groove**



**Trunnion
Support**

**Tractor
Industry**



Flange



Mass



**Rear Axle
Housing**

**Earth Moving
Industry**



**Brake
Piston Housing**



Bracket



**Housing Rear
Axle Centre**

**Engineering
Industry**



**Flywheel
Housing**



**Master
Clutch Housing**



**Gear Box
Housing**

**Export
Business**



**Adapter
Plate**



**Support
Housing**

MARQUEE CLIENTS ACROSS VERTICALS



TRACTORS



ESCORTS



COMMERCIAL VEHICLES



ASHOK LEYLAND



OTHERS





DIVERSIFIED GLOBAL PRESENCE



MANAGEMENT TEAM & BOARD OF DIRECTORS

VIMAL CHAND JAIN

Chairman and Managing Director



- With over five decades of experience in the casting and foundry industry, Mr. Jain has developed extensive expertise in various aspects of manufacturing castings.
- He contributes significantly to the formulation of company policies & developmental activities.
- His responsibilities encompass the creation of business plans and fulfill the Company's vision.
- He assumes the responsibility of safeguarding company's compliance with health and legislative regulations. He maintains strong connections with trade and professional associations.
- Bachelor's degree in Engineering (Electrical) from Osmania University, Hyderabad.

VIKRAM JAIN

Whole Time Director - Marketing



- Marketing specialist with a remarkable career spanning over 25 years.
- With his extensive knowledge and experience with Domestic & Overseas OEM's, he plays a pivotal role in shaping the company's strategic direction and achieving its business objectives.
- He actively engages in identifying opportunities, developing business strategies, & overseeing their implementation
- His work is driven by ensuring the delivery of high-quality services to its valued clients
- Bachelor of Engineering (BE) in Manufacturing Engineering from BMS College of Engineering in 1999.

VINIT JAIN

Whole Time Director and Chief Financial Officer



- With a professional journey spanning over 28 years, Mr. Jain possesses extensive industry knowledge and experience in finance. His contributions have been invaluable to the success of Autofoundry.
- He looks after business expansion and fund-raising function of the Company.
- He is heavily involved in budget maintenance, meticulously controlling expenditures to ensure they remain within the established limits.
- He manages overall finances of the Company with a primary focus on improving profit margins.
- Bachelor of Commerce (B.Com) degree and an MBA from Shivaji University Kolhapur (1997).

GAJENDRA KUMAR TYAGI

Whole Time Director - Operations And NPD



- Seasoned professional specializing in operations and new product development
- With an impressive work experience of over 50 years, he brings a wealth of expertise to his role.
- Bachelor of Science (BSc) degree from Jamia Millia Islamia University in 1973.

AWARDS AND RECOGNITIONS



"Export Excellence Star Performer Award in Industrial Castings Large Enterprise" for the financial years 2019-20 & 2020-21 at the recent Regional Awards Ceremony hosted and conferred by Engineering Exports Promotion Council EEPC INDIA. The Awards were presented by the Honorable Chief Minister of Delhi Smt. Rekha Gupta and by H.E. Dr. Philipp Ackermann, German Ambassador to India in an event held at New Delhi on 28th May 2025.



FINANCIAL STATEMENTS

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FINANCIAL SNAPSHOT

| Profit & Loss (₹ Millions) | Q2 FY26 | Q1 FY26 | Q-Q (%) | Q2FY25 | Y-Y (%) | H1 FY26 | H1 FY25 | Y-Y (%) |
|--|---------|------------|---------|--------|---------|---------|---------|---------|
| Revenue from Operations | 549 | 466 | 18% | 498 | 10% | 1,015 | 954 | 6% |
| Other Income | 5.0 | 4.9 | | 2.8 | | 10 | 4 | |
| Total Income | 554 | 471 | 18% | 501 | 10% | 1,025 | 958 | 7% |
| Expenses | | | | | | | | |
| Cost of Material Consumed | 320 | 287 | | 292 | | 607 | 558 | |
| Changes in Inventories of WIP & Finished Goods | -10 | (31) | | -21 | | -41 | -39 | |
| Employee Cost | 81 | 71 | | 78 | | 152 | 147 | |
| Finance Cost | 6 | 8 | | 9 | | 14 | 16 | |
| Depreciation and Amortisation Expense | 24 | 25 | | 26 | | 49 | 45 | |
| Other Expenses. | 122 | 109 | | 103 | | 231 | 203 | |
| Total Expenses | 543 | 469 | 16% | 488 | 11% | 1,012 | 930 | 9% |
| Profit/ (Loss) Before Exceptional Items and Tax | 10.2 | 2.2 | 365% | 13.6 | -25% | 12 | 28 | -56% |
| Less: Tax Provision | 4.1 | (4.6) | | 4.2 | | -1 | 8 | |
| PAT | 6.1 | 6.8 | -10% | 9.4 | -35% | 13.0 | 20.0 | -35% |

HISTORICAL FINANCIALS

| Profit & Loss (₹ Millions) | FY 2023 | FY 2024 | FY 2025 |
|--|--------------|--------------|--------------|
| Revenue from Operations | 2,362 | 2,025 | 1,934 |
| Other Income | 9 | 7 | 5 |
| Total Income | 2,371 | 2,032 | 1,939 |
| Expenses | | | |
| Cost of Material Consumed | 1,562 | 1,151 | 1,062 |
| Changes in Inventories of WIP & Finished Goods | (75) | 33 | (32) |
| Employee Cost | 212 | 270 | 299 |
| Finance Cost | 40 | 26 | 33 |
| Depreciation and Amortisation Expense | 68 | 63 | 104 |
| Other Expenses. | 416 | 419 | 441 |
| Total Expenses | 2,223 | 1,963 | 1,906 |
| Profit/ (Loss) Before Exceptional Items and Tax | 148 | 69 | 33 |
| Less: Tax Provision | 30 | 24 | 6 |
| Less: Deferred Tax Provision | 13 | -4 | 3 |
| PAT | 105 | 49 | 24 |

HISTORICAL FINANCIALS

| Balance Sheet (₹ Millions) | 2023 | 2024 | 2025 | H1 FY26 |
|---|--------------|--------------|--------------|--------------|
| Equity And Liabilities | | | | |
| Equity | | | | |
| (A) Equity Share Capital | 121 | 124 | 124 | 124 |
| (B) Other Equity | 459 | 556 | 581 | 643 |
| (C) Money against warrants | | 49 | 49 | 0 |
| Total Equity (1) | 580 | 729 | 754 | 767 |
| Non-current Liabilities | | | | |
| Long Term | 166 | 205 | 155 | 261 |
| Provisions | 6 | 6 | 6 | 6 |
| Deferred Tax Liabilities (Net) | 4 | 0 | 3 | 0.8 |
| Total Non-current Liabilities | 176 | 211 | 164 | 267 |
| Current Liabilities | | | | |
| Borrowings | 381 | 164 | 305 | 320 |
| Trade Payables | 193 | 118 | 127 | 131 |
| Other Financial Liabilities | 2 | 1 | 2 | 1 |
| Provisions | 31 | 27 | 8 | 10 |
| Other Current Liabilities | 33 | 49 | 50 | 65 |
| Total Current Liabilities (3) | 640 | 359 | 493 | 528 |
| Total Equity And Liabilities (1+4) | 1,396 | 1,300 | 1,411 | 1,562 |
| Assets | | | | |
| Non-current Assets | | | | |
| Property, Plant And Equipment | 362 | 349 | 611 | 578 |
| Capital Work-in-progress | 3 | 332 | 90 | 197 |
| Other Non-current Assets | 59 | 50 | 34 | 38 |
| Total Non-current Assets | 425 | 731 | 735 | 813 |
| Current Assets | | | | |
| Inventories | 203 | 170 | 235 | 253 |
| Trade Receivables | 476 | 374 | 404 | 447 |
| Cash And Cash Equivalents | 257 | 0.2 | 2 | 0.4 |
| Other Current Assets | 34 | 22 | 29 | 30 |
| Other financial assets | 1 | 2 | 5 | 18 |
| Total Current Assets | 971 | 569 | 676 | 749 |
| Total Assets | 1,396 | 1,300 | 1,411 | 1,562 |

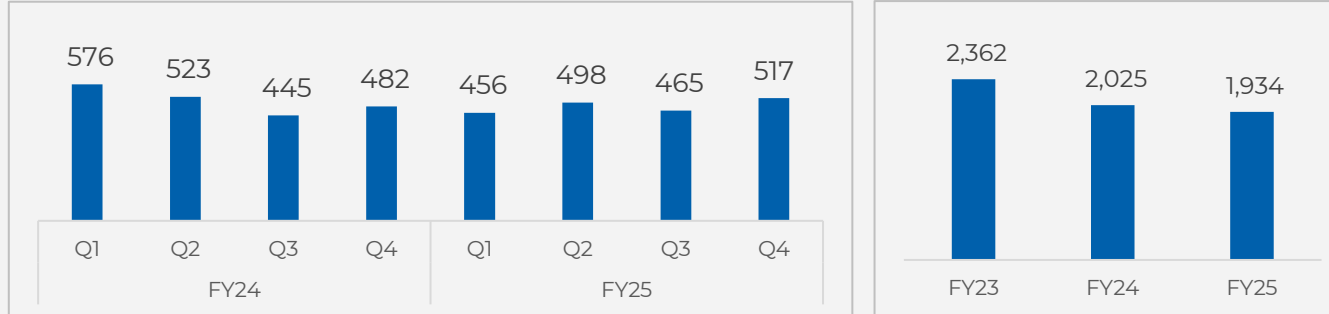
| Cash Flow Statement (₹ Millions) | 2023 | 2024 | 2025 |
|--|--------------|--------------|--------------|
| Cash Flows from Operating Activities | | | |
| Profit for the period | 105 | 49 | 24 |
| Adjustments for: | | | |
| Income tax expense | 43 | 20 | 9 |
| Finance costs | 40 | 26 | 33 |
| Interest income | (1) | (2) | (2) |
| Depreciation and Amortisation | 68 | 63 | 104 |
| (Profit)/Loss on sale of Fixed Assets | - | 0 | (0.1) |
| Operating Profit before Working Capital Changes | 256 | 156 | 170 |
| Movements in working capital: | | | |
| (Increase) / Decrease in trade receivables | (177) | 102 | (30) |
| Increase / Decrease in other liabilities (current & noncurrent) | 15 | 16 | 2 |
| (Increase)/decrease in inventories | (64) | 33 | (65) |
| (Increase)/decrease in other assets (current & noncurrent) | (39) | (14) | (16) |
| Increase/ (Decrease) in trade and other payables | 14 | (75) | 9 |
| Increase/(Decrease) in other liabilities & Provisions | (1) | 1 | 0 |
| Cash Generated from Movements in Working Capital | (253) | 63 | (100) |
| Cash generated from operations | 3 | 220 | 70 |
| Income taxes (paid)/ Refund received | (30) | (17) | (20) |
| Net Cash Generated by Operating Activities - (A) | (27) | 203 | 50 |
| Cash Flows from Investing Activities | | | |
| Interest received | 0.7 | 2 | 2 |
| Payments for PP&E | (25) | (359) | (108) |
| Proceeds from disposal of PP&E | - | 1 | 0 |
| Investments | - | - | 0 |
| Net Cash (Used in)/Generated by Investing Activities- (B) | (25) | (356) | (106) |
| Cash Flows from Financing Activities | | | |
| Proceeds from issue of equity instruments of the Company | 257 | 52 | 0 |
| Proceeds from issue of convertible warrants of the Company | | 49 | |
| Proceeds from/ repayment of long-term borrowings | (18) | 40 | (50) |
| Proceeds from/ repayment of short-term borrowings | 105 | (217) | 141 |
| Dividends Paid | - | - | |
| Interest and Finance Charges | (39) | (26) | (33) |
| Net (Used in)/ Generated in Financing Activities - (C) | 303 | (103) | 58 |
| Net Increase/ (Decrease) in Cash and Cash Equivalents (A+B+C+D) | 251 | (257) | 2 |
| Cash and cash equivalents at the beginning of the period | 6 | 257 | 0.2 |
| Cash and Cash Equivalents at the end of the period | 257 | 0.2 | 2.3 |

Chartbook

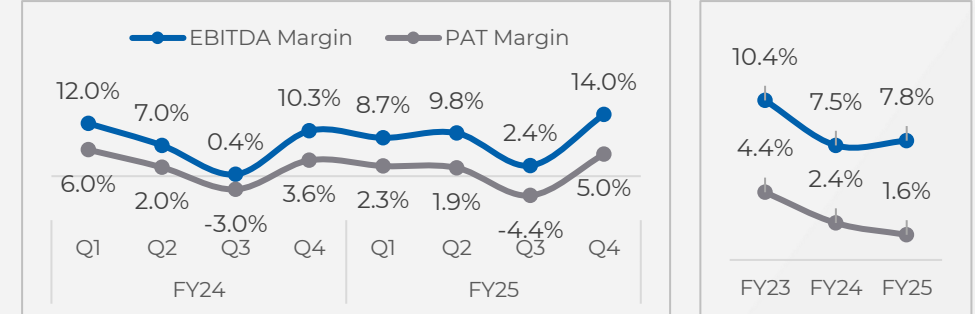


Chartbook (1/2)

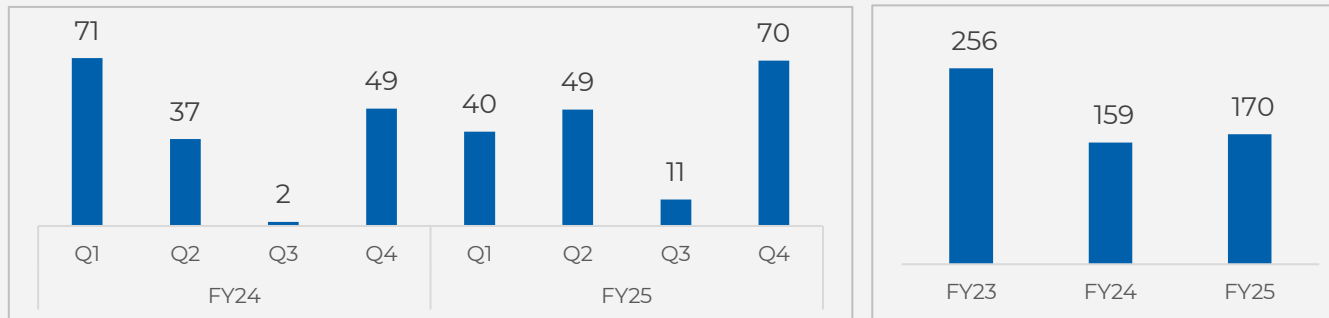
Revenue (Rs mn)



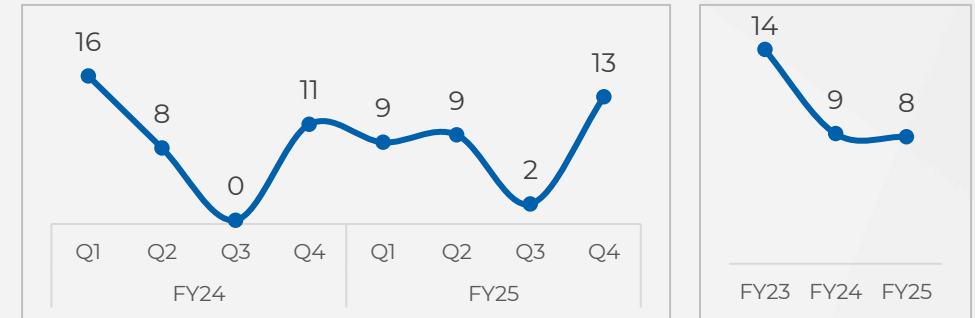
EBITDA and PAT Margin



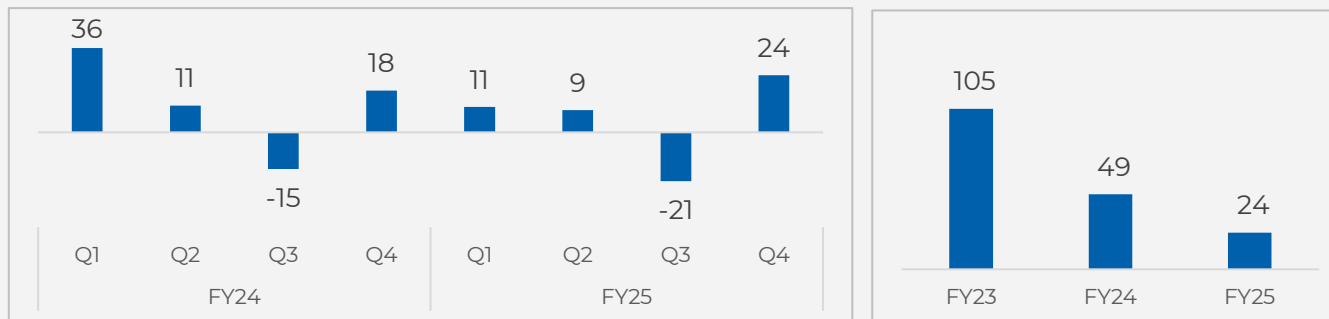
EBITDA (Rs mn)



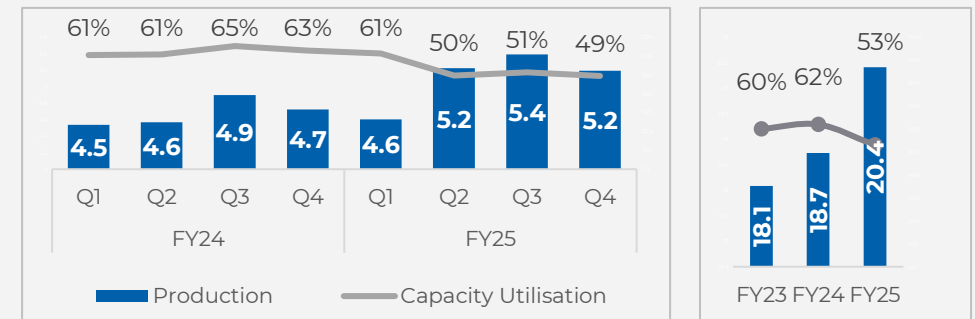
EBITDA / Kg



PAT (Rs mn)



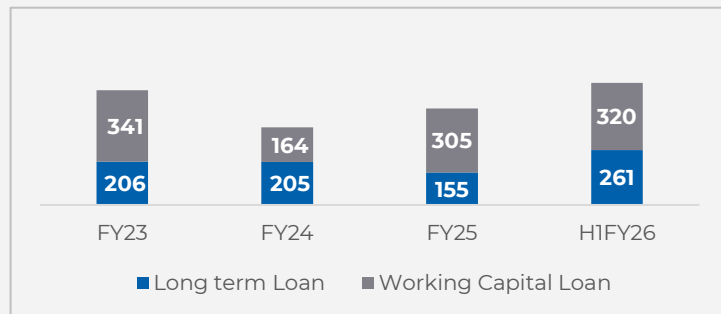
Production ('000 mt) and Capacity Utilization



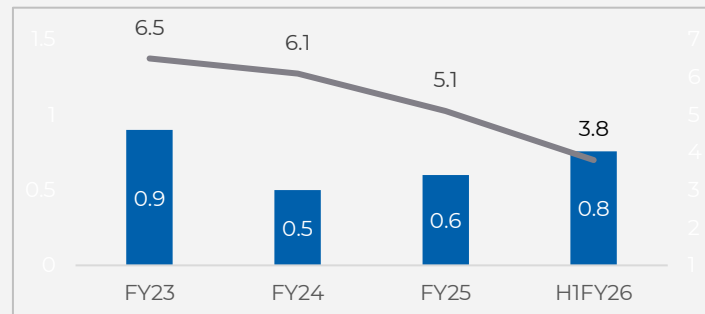


Chartbook (2/2)

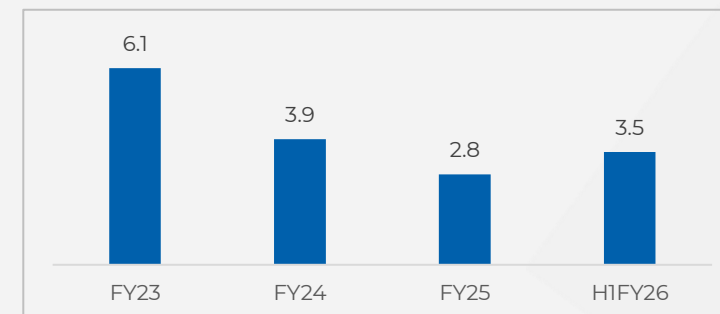
Borrowings (Rs mn)



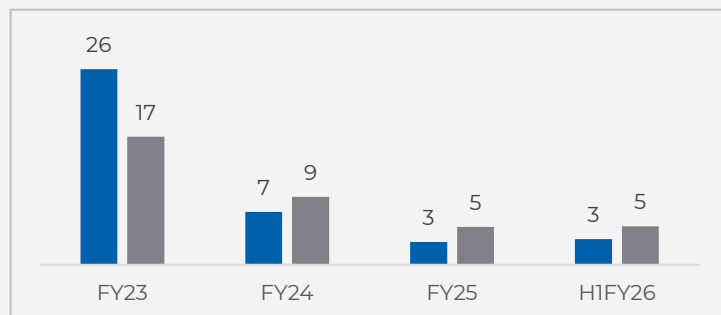
Debt/Equity & Interest Coverage Ratio



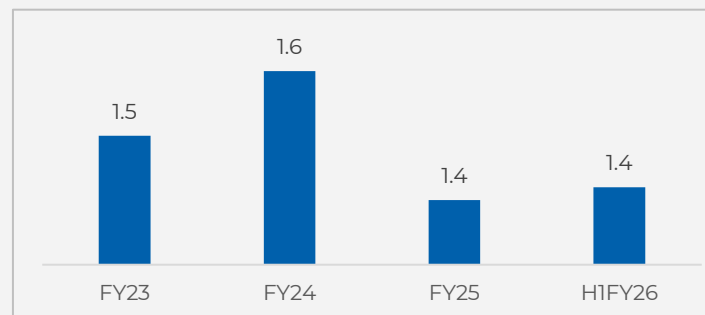
Fixed Asset Turnover Ratio



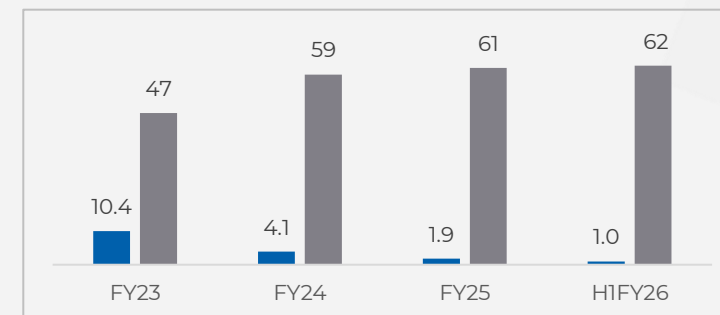
ROE & ROCE (%)



Current Ratio



EPS & BVPS (Rs)







THANK YOU

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