

# PRITIKA AUTO INDUSTRIES LTD

**Regd. Office :** C-94, Phase VII, Industrial Focal Point, S.A.S. Nagar (Mohali) -160 055  
**CIN :** L45208PB1980PLC046738 **Phone :** 0172-5008900, 5008901

Date: 21<sup>st</sup> May, 2025

To

Department of Corporate Services,  
National Stock Exchange of India Ltd.  
Exchange Plaza, BandraKurla Complex,  
Bandra (East),  
Mumbai - 400 051

Department of Corporate Services,  
BSE Limited  
P.J. Towers, Dalal Street,  
Mumbai --400 001

NSE Symbol: PRITIKAUTO

BSE Scrip Code: 539359

**Sub: Submission of Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on the overview of the financial position and business operations of the Company for the investors and public at large.

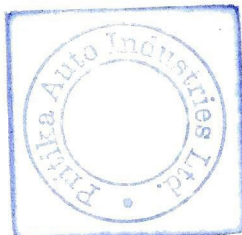
Kindly take the same on your records and oblige.

Thanking you,

Yours truly,

**For Pritika Auto Industries Limited**

  
**C.B. Gupta**  
**Company Secretary**



C.C.

**CSE Scrip Code: 18096**

The Calcutta Stock Exchange Limited  
7, Lyons Range  
Calcutta- 700 001

Encl. a/a



# Pritika Auto Industries Limited

Result Update Presentation

Q4 & FY25

# Honoring the Legacy



**Late Raminder Singh Nibber**  
**Founder**

- Strong Vision & Ethos laid down by our founder and first generation entrepreneur continues to guide the Company forward
- Mechanical Engineer started career with Escorts Limited for 10 years
- Awarded “UDYOG PATRA” for Self Made Industrialists by Institute of Trade and Industrial development in July 2003
- Ex Chairman of Confederation of Indian Industry - Mohali Zone
- Ex Member of Mohali Industries Association & PHD Chamber of Commerce



# Disclaimer

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# ***Consolidated Quarterly Financial Highlights***







**Commenting on the results, Mr. Harpreet Singh Nibber, Chairman & Managing Director, Pritika Auto Industries Limited**

"I am delighted to announce that Q4FY25 has been a pivotal quarter for the company, marking a shift from prolonged consolidation amidst macroeconomic challenges. Revenue in Q4 FY25 was reported at Rs. 101.66 crore, while EBITDA and PAT grew 25.67% and 71.10% year-on-year to Rs. 14.32 crore and Rs. 4.43 crore, respectively.

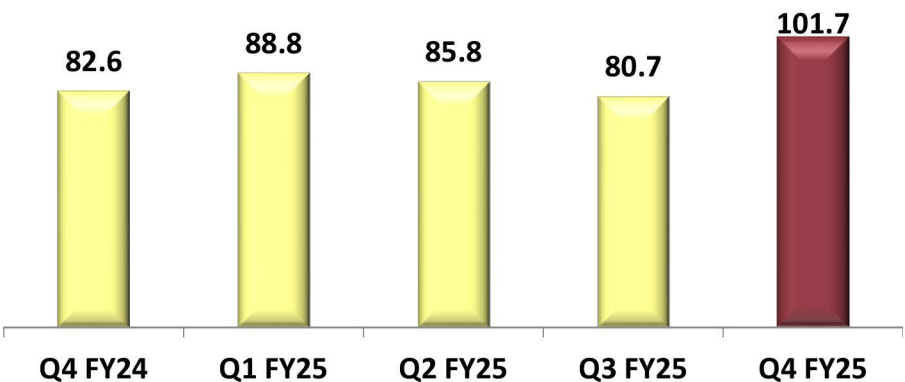
As part of our strategic growth initiatives, we remain focused on expanding our client base by actively engaging with new OEMs and exploring opportunities in high-potential sectors such as Railways and Defence. Simultaneously, we are committed to broadening our product portfolio through the development of new, value-added components that meet the evolving needs of these sectors. These efforts are expected to enhance our revenue diversity, strengthen long-term customer relationships, and position us as a key supplier across multiple industries

Looking ahead, we are targeting a revenue growth of 15% to 20% in FY26, driven by strong demand from existing clients, strategic expansion into new sectors such as Railways and Defence, and the addition of new, high-value products to our portfolio. With a clear focus on operational efficiency, client diversification, and increased capacity utilization, we are confident in our ability to achieve sustainable and profitable growth in the coming year

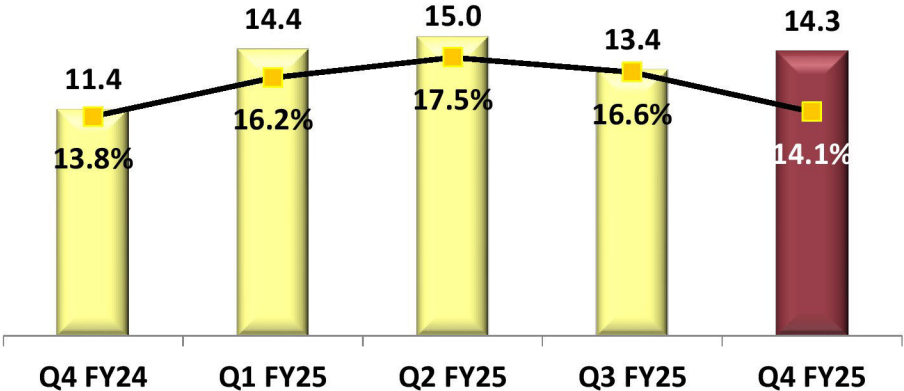
The entire team of Pritika Auto Industries limited has been instrumental in bringing us thus far and I express my sincere gratitude to all the stakeholders for their support and trust"

# Quarterly Financial Highlights – Q4 FY25

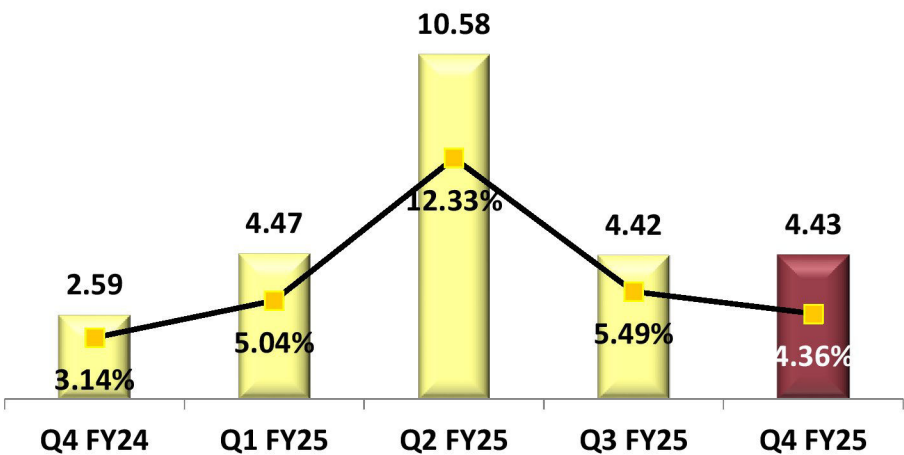
Revenue (Rs. Cr)



EBITDA (Rs. Cr) / Margin (%)



PAT (Rs. Cr) / Margin (%)





# Quarterly Financial Highlights – Q4 FY25

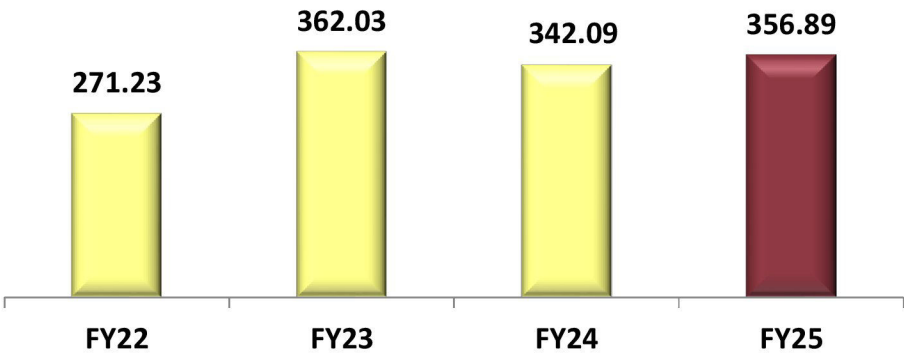
Consolidated ( Rs. Cr)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25
Total Income from operations	101.66	82.58	23.11%	80.65
Other Operating revenue	0.00	0.00		0.00
<b>Net Revenue</b>	<b>101.66</b>	<b>82.58</b>	<b>23.11%</b>	<b>80.65</b>
Raw Materials	51.45	42.95	20%	37.59
Employee Cost	9.22	8.69	6.13%	8.32
Other Cost	26.67	19.54	36.50%	21.36
<b>Total Expenditure</b>	<b>87.34</b>	<b>71.18</b>	<b>22.70%</b>	<b>67.27</b>
<b>EBITDA (Excluding other income)</b>	<b>14.32</b>	<b>11.40</b>	<b>25.67%</b>	<b>13.38</b>
<b>EBITDA margin (%)</b>	<b>14.09%</b>	<b>13.80%</b>	<b>29 bps</b>	<b>16.59%</b>
Other Income	1.01	0.80		0.43
Depreciation	4.65	4.19		4.84
Interest	4.75	4.48		3.61
<b>Profit Before Tax</b>	<b>5.94</b>	<b>3.53</b>	<b>68.22%</b>	<b>5.36</b>
Tax	1.51	0.94		0.93
<b>Profit After Tax</b>	<b>4.43</b>	<b>2.59</b>	<b>71.10%</b>	<b>4.42</b>
<b>PAT Margin (%)</b>	<b>4.36%</b>	<b>3.14%</b>	<b>122 bps</b>	<b>5.49%</b>
<b>Basic EPS (Rs.)</b>	<b>0.19</b>	<b>0.18</b>	<b>5.56%</b>	<b>0.19</b>

- **Net Revenue** in Q4 FY25 was **Rs. 101.66 crore** as against Rs. 82.58 crore in Q4 FY24, YoY growth of 23.11%
- **EBITDA** was at **Rs. 14.32 crore** in Q4 FY25 as against Rs. 11.40 crore in Q4 FY24 with **EBITDA Margin improving by 29 bps** from 13.80% to 14.09% on y-o-y basis
- **Profit after Tax** was at **Rs. 4.43 crore** in Q4 FY25 increased by 71.10%

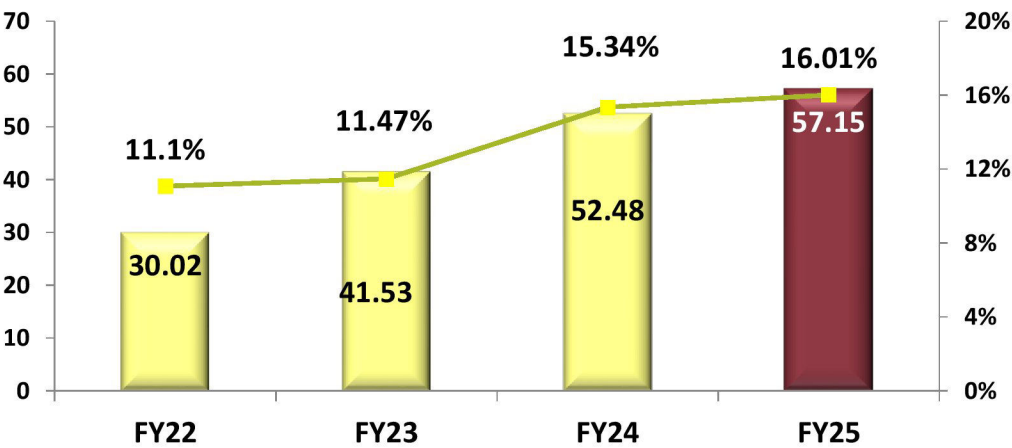
# Yearly Financial Highlights



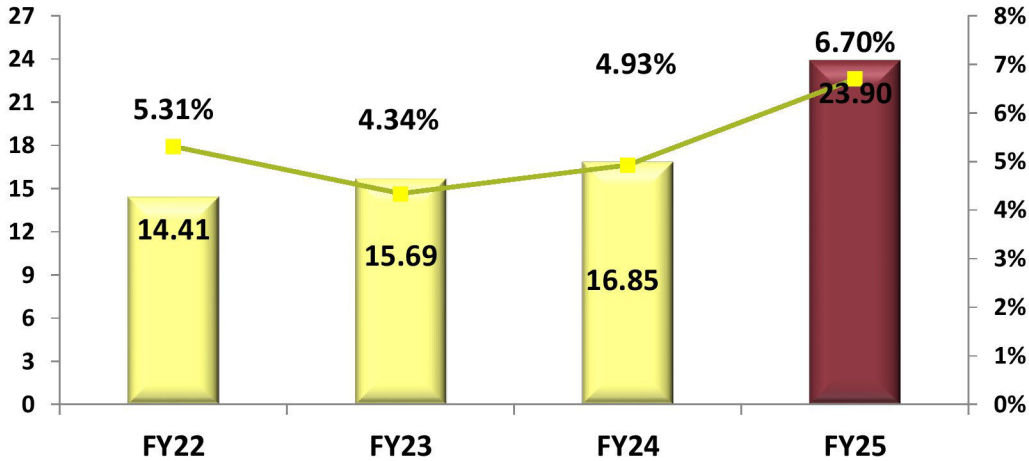
Revenue (Rs. Cr)



EBITDA (Rs. Cr) / Margin (%)



PAT (Rs. Cr) / Margin (%)





# Yearly Financial Highlights – FY25

Consolidated ( Rs. Cr)	FY25	FY24	Y-o-Y
Total Income from operations	356.89	342.09	
Other Operating revenue	0.00	0.00	
<b>Net Revenue</b>	<b>356.89</b>	<b>342.09</b>	<b>4.32%</b>
Raw Materials	175.17	183.25	
Employee Cost	34.15	31.60	
Other Cost	90.41	74.76	
<b>Total Expenditure</b>	<b>299.74</b>	<b>289.62</b>	<b>3.49%</b>
<b>EBITDA (Excluding other income)</b>	<b>57.15</b>	<b>52.48</b>	<b>8.90%</b>
<b>EBIDTA margin (%)</b>	<b>16.01%</b>	<b>15.34%</b>	<b>67 bps</b>
Other Income	9.43	1.62	
Depreciation	19.75	16.72	
Interest	16.03	14.78	
<b>Profit Before Tax</b>	<b>30.80</b>	<b>22.59</b>	<b>36.32%</b>
Tax	6.89	5.74	
<b>Profit After Tax</b>	<b>23.90</b>	<b>16.85</b>	<b>41.85%</b>
<b>PAT Margin (%)</b>	<b>6.70%</b>	<b>4.93%</b>	<b>177 bps</b>
<b>Basic EPS (Rs.)</b>	<b>1.03</b>	<b>1.18</b>	<b>(12.71%)</b>

# Balance Sheet as on 31<sup>st</sup> March 2025

Rs. Cr	As on 31 <sup>st</sup> March '25	As on 31 <sup>st</sup> March '24
<b>Equity</b>	<b>256.66</b>	<b>224.42</b>
Equity Share Capital	33.30	32.08
R&S	203.52	179.72
Non Controlling Interest	19.84	12.62
<b>Non-Current Liabilities</b>	<b>89.42</b>	<b>77.41</b>
<b>Financial Liabilities</b>		
Long Term Borrowing	75.46	66.00
Provisions	3.13	3.17
Deferred Tax Liabilities	7.88	6.41
Other LT Liabilities	2.95	1.84
<b>Current Liabilities</b>	<b>156.76</b>	<b>137.61</b>
<b>Financial Liabilities</b>		
Short term Borrowings	93.86	83.36
Trade Payables	21.80	20.49
Other Financial Liabilities	33.20	26.58
Other Current Liabilities	4.99	4.11
Provisions	0.64	0.55
Current Tax Liability	2.27	2.52
<b>Total Equity &amp; Liabilities</b>	<b>502.84</b>	<b>439.44</b>

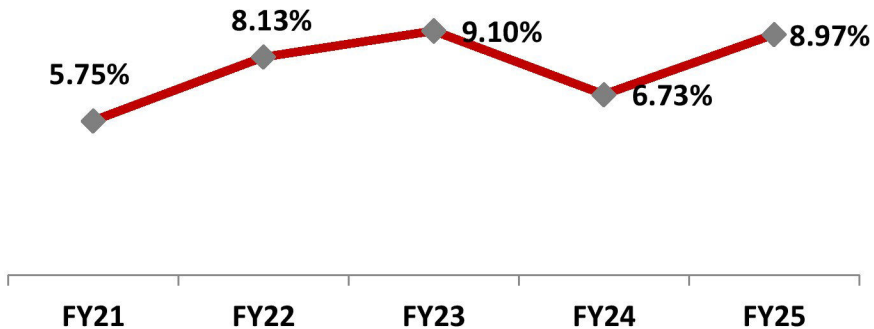
Rs. Cr	As on 31 <sup>st</sup> March '25	As on 31 <sup>st</sup> March '24
<b>Non-current Assets</b>	<b>273.82</b>	<b>238.64</b>
Property, Plant and Equipment	220.37	205.47
Capital work in progress	19.65	1.88
Goodwill on Consolidation	25.92	25.92
<b>Financial Assets</b>		
Non Current Investments	2.02	0.40
Other Financial Assets	1.56	0.97
Deferred Tax Assets/ (Liability)	2.36	1.84
Long term Loans & Advances	0.00	0.00
Other Non Current Assets	1.95	2.18
<b>Current Assets</b>	<b>229.02</b>	<b>200.80</b>
Inventories	145.54	120.42
<b>Financial Assets</b>		
Trade Receivables	44.08	37.52
Cash & Cash Equivalents	2.04	2.32
Bank	5.21	2.91
Other Financial assets	16.35	17.15
Short term Loans & Advances	0.00	0.00
Other Current Assets	15.81	20.49
<b>Total Assets</b>	<b>502.84</b>	<b>439.44</b>



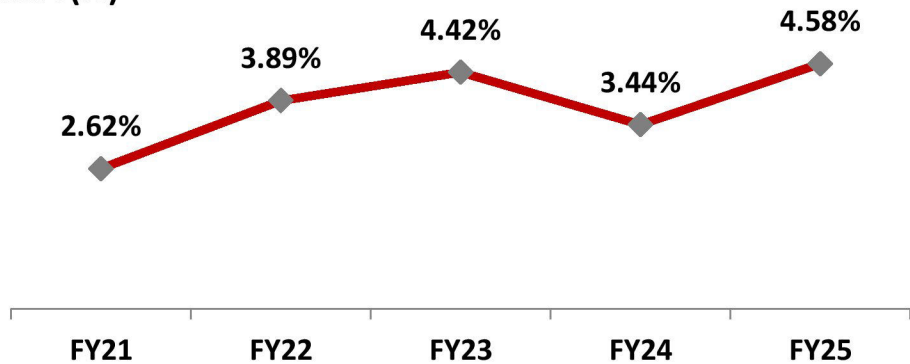
# Key Ratios



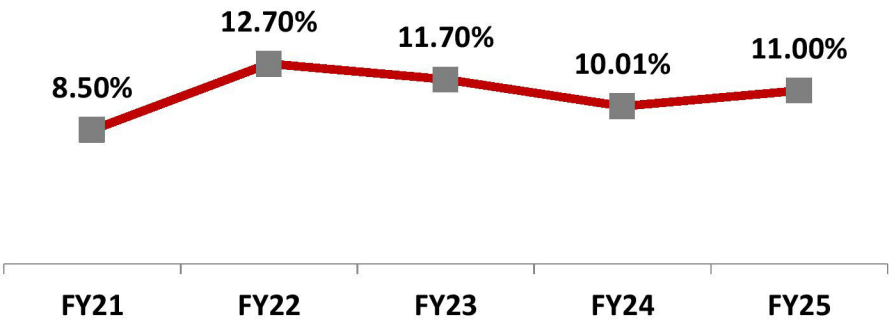
RoE (%)



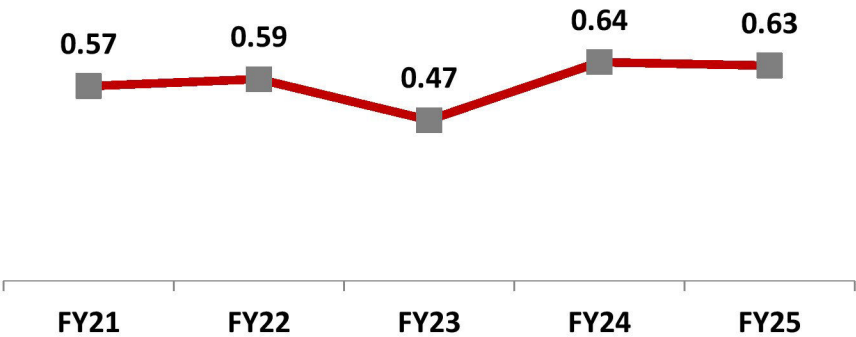
RoA (%)



RoCE (%)



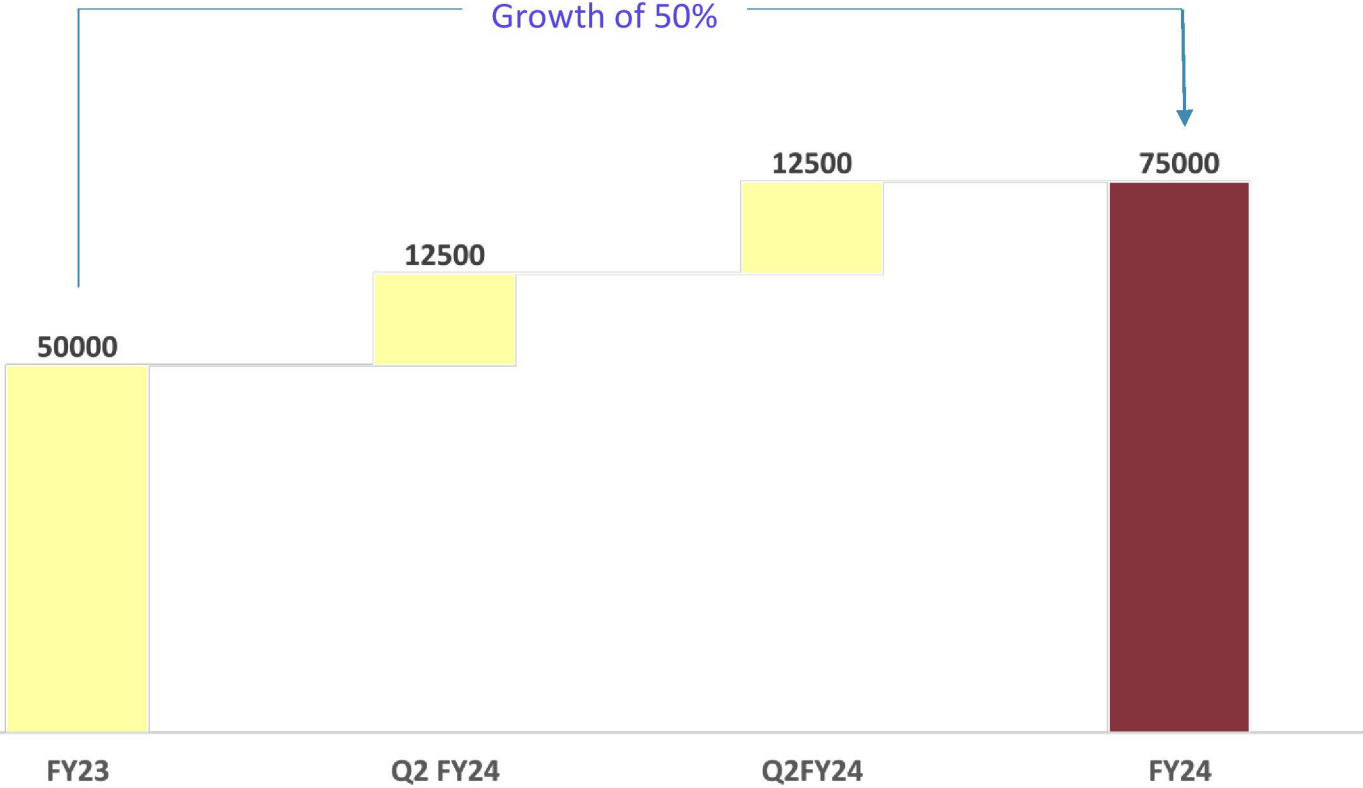
Net Debt/Equity (x)



# Other Metrics

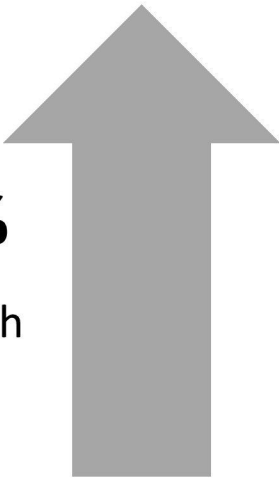


Installed Capacity (tons)



**9.56%**

YoY growth



**Production volumes for FY25 was at 40,286**  
v/s 36,772 tons in FY24

Capacity build up in line with growth plans and being future ready

# *Company Overview*

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# Company Snapshot



Amongst India's Top  
Manufacturers of  
Machined Casted  
Components



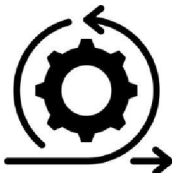
**5 Plants**  
Strategically located Plants  
in North India



Strong  
Pan India presence



**51+ years**  
Promoter's experience in  
the Industry



**75,000 tons**  
Installed  
Capacity Per Annum

## FY25 - Financial Metrics



**40,286**

Production Volume



₹ **356.89 Crs**

Revenue from Operations



₹ **57.15 Crs**

EBITDA  
↑ 8.90% YoY



**11.0%**

ROCE



**9.31%**

ROE

# Vision & Mission

- To be First choice among Original Equipment's Manufacturers for Machined Castings
- To be One of the Largest Producers of Machined Castings in India

## Vision

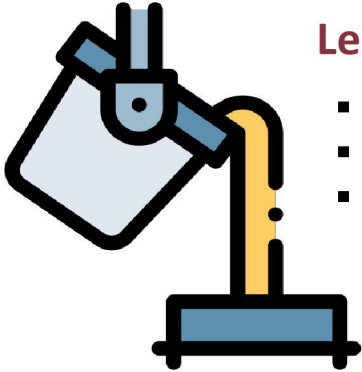


## Mission

- Installed capacity of 1,00,000 tons of Machined Castings



# Company at a glance



## Leading manufacturer of tractor components in India

- Incorporated in 1980
- ~5 decades of experience in Castings
- Business of manufacturing & selling of tractors and other automotive parts, components & engineering goods

## Diversified Portfolio

- Axle Housings, Wheel Housings, Hydraulic Lift Ho usings, End Cover, Plate Differential Carrier, Cylin der Blocks, Crank Cases

## Among biggest component suppliers in Machined Casting

- Supply to OEMs like M&M, Swaraj, TAFE, Escorts, SML Isuzu, TMTL, Ashok Leyland, New Holland Tractors India Ltd, Brakes India Ltd.



## Modern Manufacturing Facilities

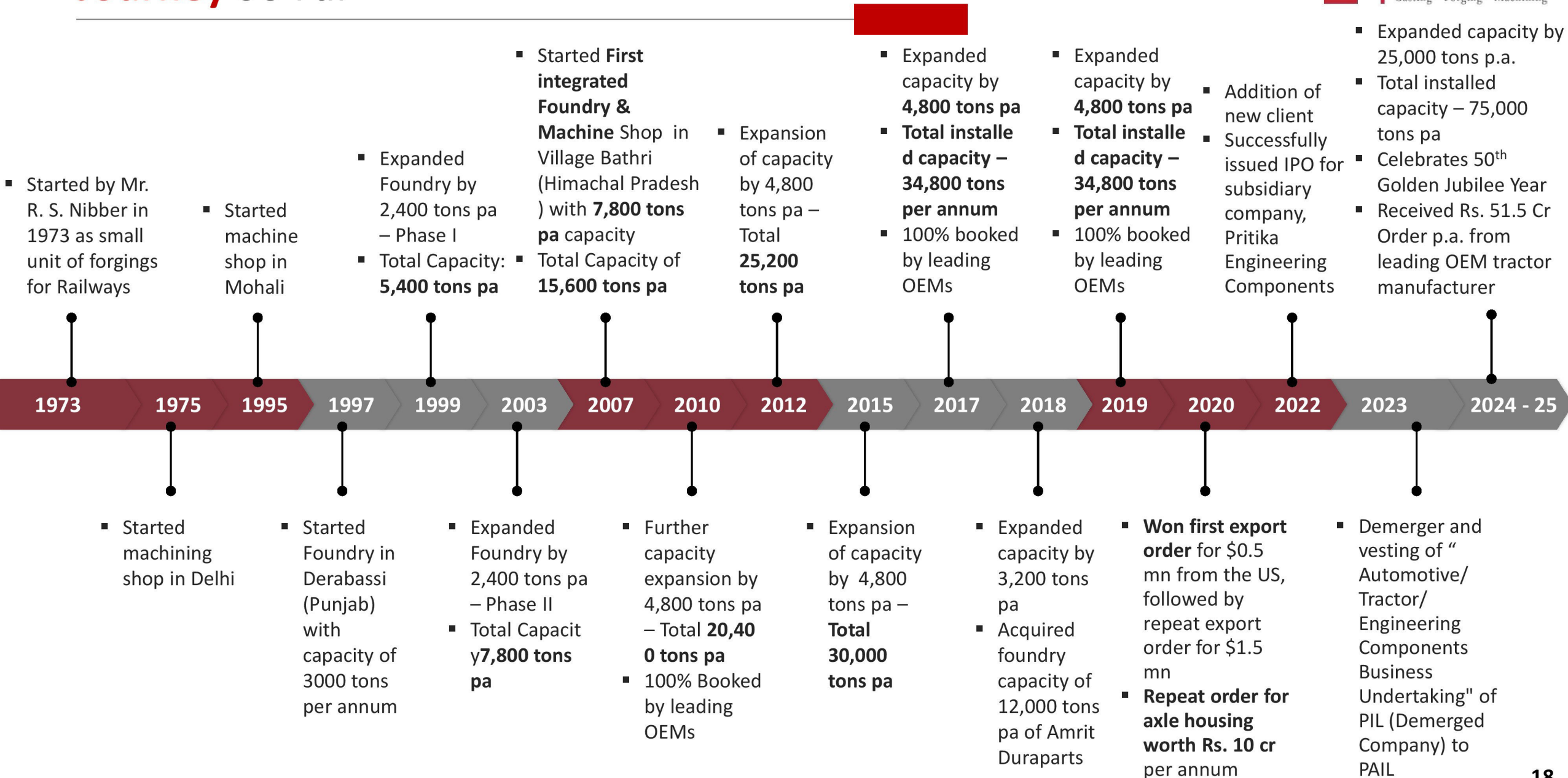
- Punjab and Himachal Pradesh
- Total installed capacity:- 75,000 tons

## Strong Pan India Customer presence

- Strong demand for products across key markets in India



# Journey So Far



# Strong Management Team



**Mr. Harpreet Singh Nibber**

**Chairman & Managing Director**



**Mr. Narinder Kumar Tyagi**

**Director Finance & CFO**



**Mr. Ajay Kumar Rai**

**Executive Director**



**Mr. Navpreet S. Sujlana**

**Senior General Manager- Sales & Marketing**

# Key Strengths

## Over five decade old strong & established brand

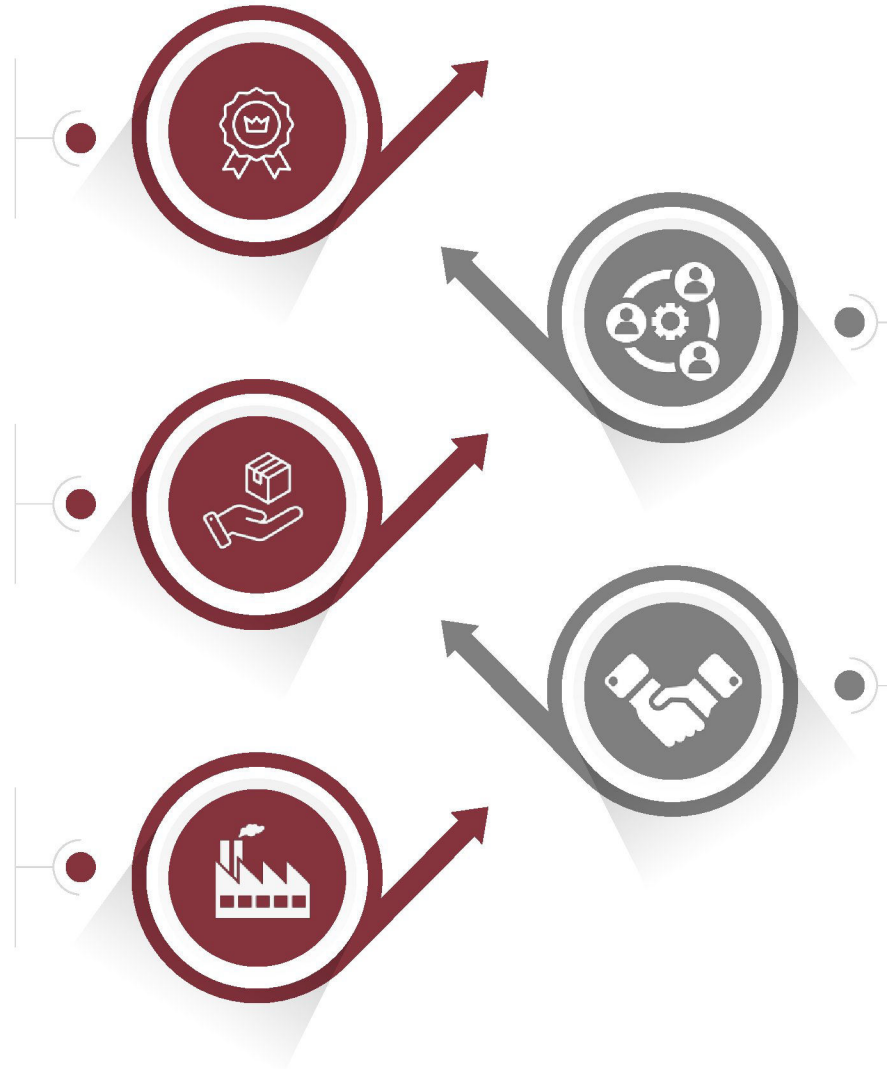
- Among leading manufacturers of tractor components in India

## Diversified Product offerings

- Manufactures diverse range of products
- Continual expansion of product offerings

## Fully Integrated manufacturing set up

- Integrated operations from casting to machining
- "Ready to use" products for OEM's



## Reputed and established Management

- Dynamic Experienced Leadership
- Vast experience in Tractor and Auto Components leads to maintain business viability & steer business through operational hurdles

## Long standing association with key Customers

- Escorts – 50+ years
- TAFE – 27+ years
- M&M – 19+ years



# *Industry Overview*

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# Foundry / Casting Industry

## India Industry Overview

**2<sup>nd</sup>**

India ranks globally in casting production

**~ 5,000 Units**

Foundry Industry comprises a cross small, medium, and large-scale sectors

**15,00,000 Jobs**

Indirectly supporting

**\$ 5.2 bn**

Export earnings from Castings

**30 mn tons p.a.**

Industry aims to triple production over next decade

**~ 40%**

Automotive sector consumes country's castings output

**5,00,000 People**

Directly employing

**2,341 Tons p.a.**

Average productivity per unit

**\$ 12 - 15 bn**

Export earnings potential to reach within next 7-10 years

**\$ 6-8 bn**

Investment required over next 10 years

## Key Growth Drivers

**01**

Vehicle Scrap Policy to greatly benefit foundry industry

**02**

Government's 20-25% increase in load capacity per axle for goods vehicles boosts demand for heavy vehicles, benefiting foundry sector

**03**

New Manufacturing Policy aims to elevate manufacturing GDP share to 25%, underscoring foundry industry's critical role

**04**

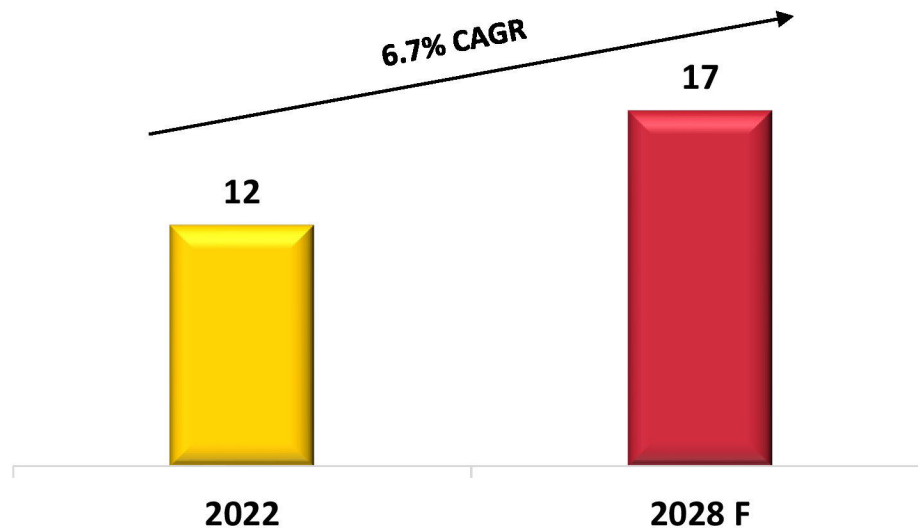
Foundry sector invests over INR 6-8 billion to upgrade facilities and boost productivity

**05**

Government's emphasis on infrastructure projects drives demand for foundry products, fostering industry growth and development

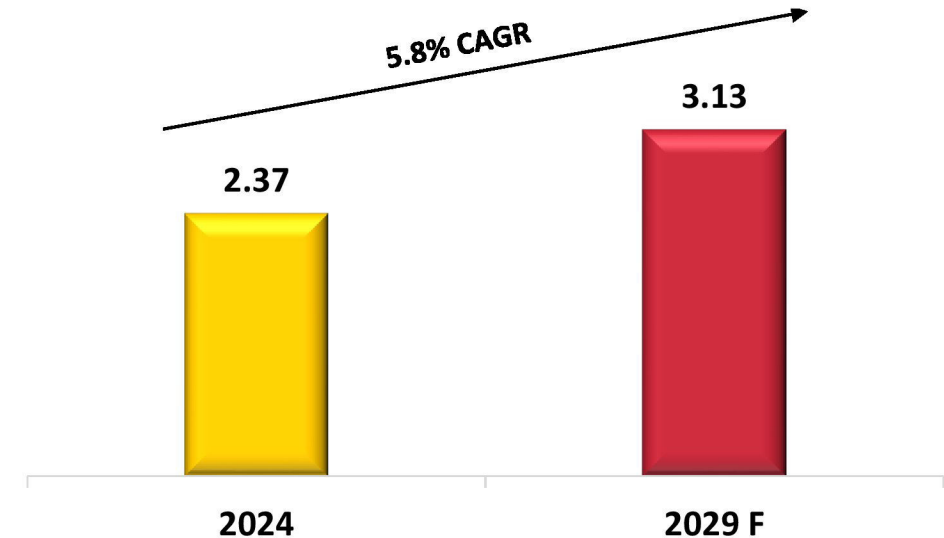
# Tractor Industry Outlook

Indian Foundry Industry size (USD bn )



- Long-term growth expected in Earth Moving & CV Industry
- Government's increase in load capacity per axle to boost demand for castings
- Major modernization efforts in railways to boost demand in next decade
- Increasing focus on infrastructure across industries, driving demand for castings

Indian Agricultural Tractor market (USD bn)



- Increased tractor demand due to good farming conditions, government support, and market factors
- India among the world's largest tractor markets, dominated by key Indian and international manufacturers
- Government subsidies and mechanization schemes driving future tractor sales growth

With cutting-edge engineering prowess and a commitment to harnessing advanced technology, Pritika Auto Industries Limited is primed to meet burgeoning requirements of industry, paving way for substantial growth & development



# ***Business Overview***

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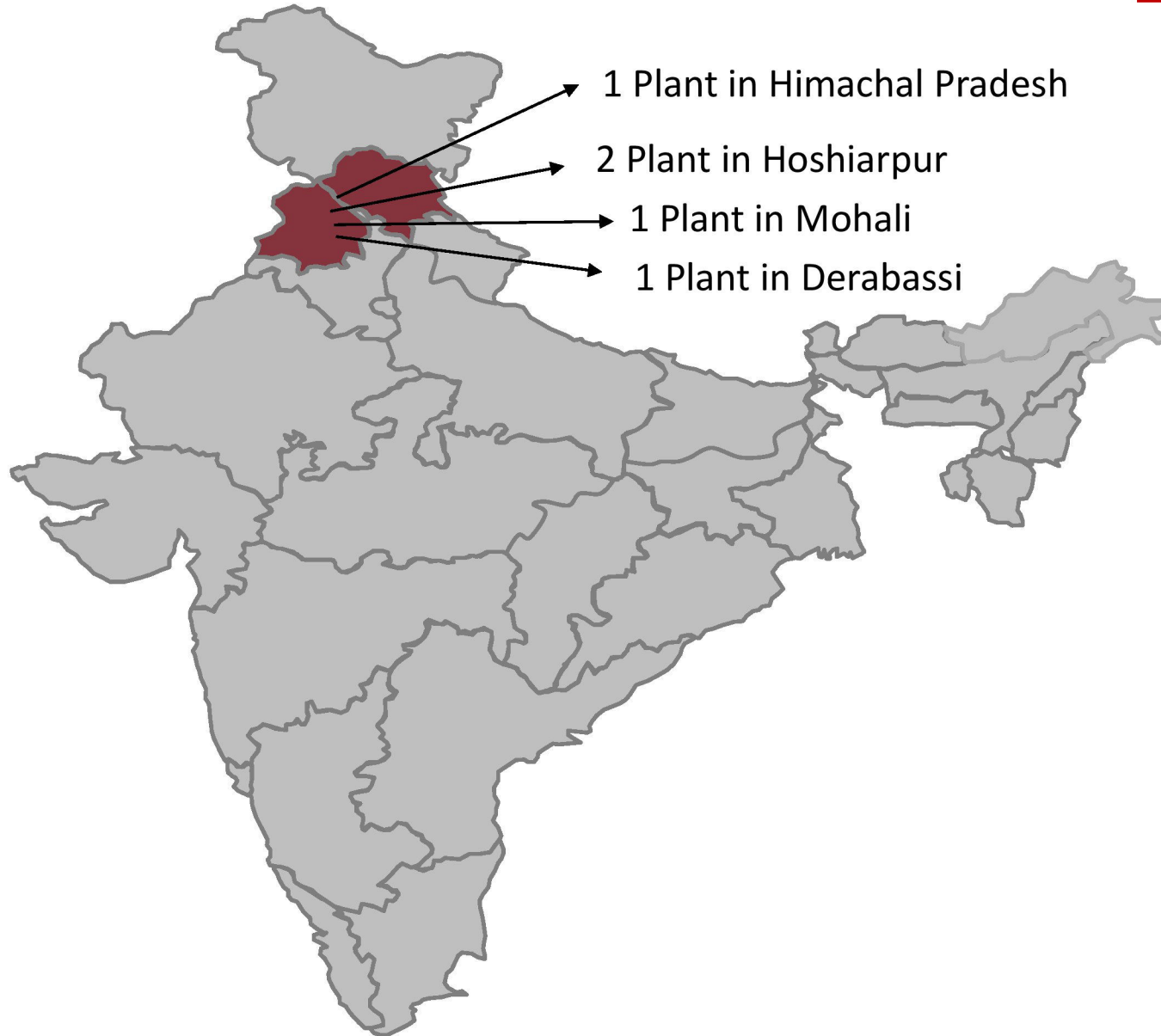


# State of art manufacturing facilities

- State of the art manufacturing facilities situated in Derabassi, Hoshiapur and Mohali in Punjab and Tahliwal in Himachal Pradesh
- Pritika has installed capacity of 75,000 tons per year
- Fully integrated casting and machining operation in an environmentally friendly foundry



# Strategic Location



- With strategically located plants within close proximity to key OEMs, Pritika is the only major tractor components manufacturer in this region
- ~60 % of India's tractors manufactured in this region



# Diversified Product Portfolio



# Key Customers



Brakes India Private Limited



ASHOK LEYLAND



Case New Holland



# Awards & Recognition

AWARDS	YEAR	ORGANIZATION
Best Quality	2001	CII – SIDBI India Engineering Trade Fair
2 <sup>nd</sup> Best Display Award	2005	Centre for International Trade & Industry at Made in Punjab Show
Best Quality Performance	2010-11	Swaraj Ltd.
Award For Casting Commodity	2012	Mahindra & Mahindra
Best Supplier	2012	TAFE
Best Kaizen	2013-14	TAFE
Star of Asia Award	2015	Economic Growth Society of India
India's Best Company of the year 2017- Best Automotive Components Manufacturing Company	2017	IBC Info Media Pvt. Ltd.
Award for Corporate Excellence	2018	Make in India Foundation (MIIF)



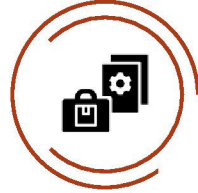


***Pritika Engineering***  
***Components Limited***  
***(PECL)***





*Established Player in Castings & Forgings for Tractor & Automotive OEM industry*



*Niche & Comprehensive Product Portfolio to cater wider customers*



*Long standing core customer base consisting of leading OEMs*



*Well-Invested in Lost Foam Technology to enhance the production & enhance long-term growth*

## About

- 70.81% of Pritika Engineering Components Limited is held by Pritika Auto Industries Ltd

## Recent Development

- The expanded capacity of PECL includes 14,000 tons from existing facilities, an additional 12,000 tons from the Meeta acquisition, totaling approximately 26,000 tons

# ***Way Ahead***

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## Geographical Diversification

- Expand in Geographically strategic locations of India
- Continue to focus on export opportunities and increase export contribution in revenues

## New Product Development

- Continued focus to keep adding new products in basket of products
- Develop Value Added products

## Capacity Expansion

- On course of achieving target of 1,00,00 tons installed capacity

01

02

03

04

05

06

## Growing Opportunity in LCV segment

- ~7% volumes goes to LCV, we can increase our presence there

## Export Opportunities

- Fully equipped manufacturing facilities of global standards – to provide opportunity to global OEMs
- Incremental Capex, partially, to be dedicated towards export market

## Key Focus Areas

- Improve operational efficiencies
- Margin expansion
- Gain in Market Share



# THANK YOU

**Pritika Auto Industries Limited.**

**Ms. Nisha Saini**

EA to MD

[nisha@pritikagroup.com](mailto:nisha@pritikagroup.com)

[www.pritikagroup.com](http://www.pritikagroup.com)

**Adfactors PR**

**Mr. Amit Sharma**

[amit.sharma@adfactorspr.com](mailto:amit.sharma@adfactorspr.com)

**Mr. Rupesh Rege**

[rupesh.rege@adfactorspr.com](mailto:rupesh.rege@adfactorspr.com)

[www.adfactorspr.com](http://www.adfactorspr.com)