

Date: 13.05.2022

Department of Corporate Services
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

The Manager, Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, C - 1,
Block G, Bandra - Kurla Complex,
Bandra (E), Mumbai – 400051

BSE Scrip Code-523329

NSE Symbol- ELDEHSG

Subject: Press Release

Dear Sir/Madam,

Please find enclosed a copy of Press Release on the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2022.

You are requested to take the above information on record.

Thanking you,
For **Eldeco Housing and Industries Limited**

Chandni Vij
Company Secretary
Mem No. : A46897



Eldeco Housing & Industries Ltd.

Eldeco Housing closes FY 22 with highest ever bookings & collections at INR 265 cr and INR 152 cr respectively

- 179% growth clocked in bookings value and 18% growth in collections
- PAT Margin goes up from 34% to 40% YoY

New Delhi, May 13, 2022: Eldeco Housing and Industries Ltd. (EHIL) (NSE: ELDEHSG | BSE: 523329), a leading Lucknow-based real estate player, announced its results for the fourth quarter and full year of financial year 2021-22.

Management Comments:

Commenting on the results, **Mr. Pankaj Bajaj, Chairman & Managing Director** said, *“The housing sector continues to see a healthy demand. In fact, the residential real estate, which was grappling with weak demand for years, after the pandemic is now struggling to replenish the inventory levels to keep up the supply. Many micro markets, including within Lucknow, are now out of inventory and fresh supply in terms of launchable new projects is low. Therefore, in spite of a strong demand environment, we may not see major expansion in sales in the coming quarters. The challenge of rising input costs will be mitigated by this low supply scenario enabling the market to absorb the pass through of cost escalations.”*

He also added- *“Our Q4 numbers have been stable, and we have been able maintain our profit margins. We are not seeing any major challenge in delivering all our projects within committed timelines, and some of them ahead of schedule. We are looking to add more projects in the coming quarters to maintain the supply pipeline in order to meet the demand.”*

Key Highlights

- Booking Value: Highest ever Booking of Rs. 265 crores in FY22 versus Rs. 95 crores in FY21- growth of 179%. 7.0 lakh Sq. Ft booked in FY22 versus 2.5 lakh Sq. Ft in FY21- growth of over 175%
- Collections: Highest ever Collections of Rs. 152 crores in FY22 versus Rs. 128 crores in FY21 - growth of 18%
- Construction Spends: At ₹ 73 Crores in FY22 versus ₹ 34 Crores in FY21- growth of 115%
- Land Acquired in FY22: 22 acres in FY22 vs 2 acres in FY21- growth of 1000%

Key Financial highlights (Consolidated):

Particulars	Q4FY22	Q4FY21	YoY Change	Q3FY22	QoQ Change	FY22	FY21	YoY Change
Revenues	28.9	40.2	-28%	42.7	-32.3%	126.9	159.4	-20.4%
EBITDA	20.6	19.9	4%	20.2	1.9%	69.9	74.5	-6.1%
Finance Cost	0.7	0.5	34%	0.1	534.1%	1.0	0.9	15.7%
PBT	19.8	19.3	3%	19.9	-0.6%	68.3	73.0	-6.5%
PAT	14.5	14.0	4%	14.9	-2.4%	50.8	54.2	-6.3%
EBITDA Margin	71.3%	49.6%	2175 bps	47.3%	2397 bps	55.1%	46.7%	839 bps
PBT Margin	68.5%	48.0%	2048 bps	46.6%	2187 bps	53.8%	45.8%	799 bps
PAT Margin	50.2%	34.8%	1538 bps	34.8%	1540 bps	40.0%	34.0%	603 bps

Note: PAT is after adjusting Minority Interest.

About Eldeco Housing and Industries Limited:

Eldeco Housing and Industries Ltd. is engaged in the promotion, construction, development and sale of townships, residential and commercial properties. The Company was founded in 1985 and is based in Lucknow, India. Its current projects include Eldeco City, an integrated township in 133 Acres at I.I.M. Road, Lucknow; Eldeco Saubhagyam, a group housing project of approx. 11.9 lakh square feet (sq.ft.); Eldeco Eternia, a group housing project of over 4.30 lakh sq. ft; Eldeco Shaurya, a 43 acres residential township project and Eldeco Regalia, a 33 acres mini township project. EHIL is part of the Eldeco Group, which has presence in most states of North India. The Company has had an uninterrupted dividend paying track record since inception.

Investors Relations Contact Details:

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DISCLAIMER:

Certain statements in this document that are not historical facts, are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, industry risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Eldeco will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further information please visit www.eldecogroup.com

Eldeco Housing & Industries Ltd.

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