

Q1 Results of FY 2015 – 16

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(₹ in Crores)

Particulars	% of Growth compare to corresponding period of P.Y.	% of Growth compare to preceding quarter	Quarter Ended Jun 15	Quarter Ended Jun 14	Quarter Ended Mar 15	Financial Year 2014-15
Turnover - Gross	10.09%	(5.88%)	492.77	447.61	525.02	1,912.71
Turnover - Net	9.63%	(6.67%)	457.55	417.34	490.27	1,786.66
EBIDT	86.29%	8.77%	54.34	29.17	49.96	146.25
Interest	(32.89%)	(19.55%)	5.06	7.54	6.29	31.98
Depreciation	(12.60%)	0.99%	12.28	14.05	12.16	53.76
PBT	388.13%	17.46%	37.00	7.58	31.50	60.51
PAT	362.52%	16.70%	25.30	5.47	21.68	42.46

Performance Snapshot

(₹ in Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2015	Quarter Ended 31/03/2015	Quarter Ended 30/06/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Audited
1	Income From Operations				
	(a) Net Sales / Incomes from Operations (Net of Duties and Levies)	455.08	488.14	415.21	1,778.00
	(b) Other Operating Income	2.47	2.13	2.13	8.66
	Total Income from operations (net)	457.55	490.27	417.34	1,786.66
2	Expenses				
	(a) Cost of materials consumed	193.26	156.95	180.99	687.62
	(b) Purchase of stock-in-trade	104.72	101.45	93.65	430.28
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(28.73)	46.84	(4.43)	14.99
	(d) Employees benefit expense	31.32	28.48	27.52	112.94
	(e) Depreciation and amortisation expense	12.28	12.16	14.05	53.76
	(f) Other expenses	105.18	108.59	91.33	403.28
	Total Expensees	418.03	454.47	403.12	1,702.85
3	Profit from Operations before Other income, Finance Cost and Exceptional Items (1-2)	39.52	35.79	14.23	83.81
4	Other Income	2.54	2.00	0.89	6.25
5	Profit from ordinary activities before finance costs and Exceptional Items (3+4)	42.06	37.79	15.12	90.06
6	Finance Cost	5.06	6.29	7.54	29.54
7	Profit from ordinary activities after finance costs and but before Exceptional Items (5-6)	37.00	31.50	7.58	60.51
8	Exceptional Items	-	-	-	-

Contd...

Performance Snapshot (Contd....)

(₹ in Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 31/03/2013	Quarter Ended 31/12/2012	Quarter Ended 31/03/2012	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Audited
9	Profit from Ordinary Activities before Tax (7-8)	37.00	31.50	7.58	60.51
10	Tax Expense	11.69	9.82	2.11	18.05
11	Net Profit from Ordinary Activities after Tax (9-10)	25.30	21.69	5.47	42.46
12	Extra Ordinary Items (Net of Tax Expenses)	-	-	-	-
13	Net Profit for the Year (11-12)	25.30	21.69	5.47	42.46
14	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92
	(Face Value of ₹ 10/- per Share)				
15	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year				477.51
16	Earnings Per Share (EPS)				
	(a) Basic and diluted EPS before exceptional Item for the period (₹)	16.96	14.53	3.66	28.45
	(b) Basic and diluted EPS after exceptional Item for the period (₹)	16.96	14.53	3.66	28.45
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding:				
	a) Number of shares	5,352,518	5,352,518	5,484,873	5,352,518
	b) Percentage of Shareholding	35.87%	35.87%	36.76%	35.87%
2	Promoters and Promoter Group Shareholding				
	(a) Pledged/ Encumbered				
	- Number of Shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil
	(b) Non -encumbered				
	- Number of Shares	9,570,007	9,570,007	9,437,652	9,570,007
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	64.13%	64.13%	63.24%	64.13%

Segment Wise Revenue, Results & Capital Employed

(₹ in Crores)

Sr. No.	Particulars	Standalone			
		Quarter Ended 30/06/2015	Quarter Ended 31/03/2015	Quarter Ended 30/06/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue				
	(a) Plastics	401.53	425.10	368.26	1,545.49
	(b) Lifestyle Furniture, Furnishings & Accessories	50.48	59.64	41.70	217.50
	(c) Others	8.18	8.36	9.20	35.15
	Total	460.19	493.10	419.16	1,798.14
	Less: Inter Segment Revenue	2.64	2.83	1.82	11.48
	Net Income from Operations	457.55	490.27	417.34	1,786.66
2	Segment Results				
	(a) Plastics	47.15	44.44	23.14	110.17
	(b) Lifestyle Furniture, Furnishings & Accessories	(2.26)	(4.18)	(5.74)	(11.06)
	(c) Others	(0.09)	0.31	(0.42)	0.19
	Total	44.79	40.58	16.97	99.31
	Less:				
	Interest & Finance Charges (Net)	5.06	6.29	7.54	29.54
	Other Un-allocable expenditure net of un-allocable income	2.74	2.78	1.85	9.26
	Total Profit before Tax	37.00	31.50	7.58	60.51
3	Capital Employed [Segment Assets -Segment Liabilities]				
	(a) Plastics	576.81	578.96	608.97	578.96
	(b) Lifestyle Furniture, Furnishings & Accessories	74.39	81.03	89.06	81.03
	(c) Others	20.37	20.29	23.01	20.29
	(d) Unallocable	(153.85)	(187.85)	(256.92)	(187.85)

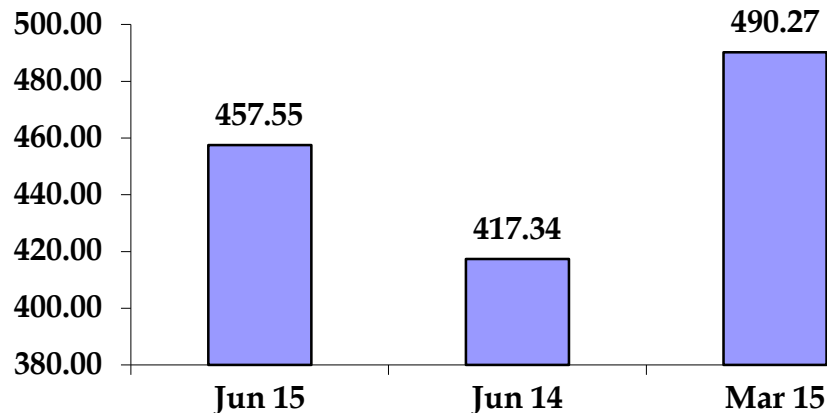
Financial Results (Quarterly)

(₹ in Crores)

Particulars	Quarter ended Jun 15			Quarter ended Jun 14			Quarter ended Mar 15		
	Plastic	@home	Total	Plastic	@home	Total	Plastic	@home	Total
Net Sales	407.07	50.48	457.55	375.64	41.70	417.34	430.63	59.64	490.27
EBIDT	54.25	0.09	54.34	32.43	(3.26)	29.17	51.73	(1.77)	49.96
% Net sales	13%	0%	12%	9%	-8%	7%	12%	(2%)	10%
PBT	39.26	(2.26)	37.00	13.32	(5.74)	7.58	35.68	(4.18)	31.50
PAT			25.30			5.47			21.68
%of Net Sales			6%			1%			4%

Performance Snapshot (Quarterly)

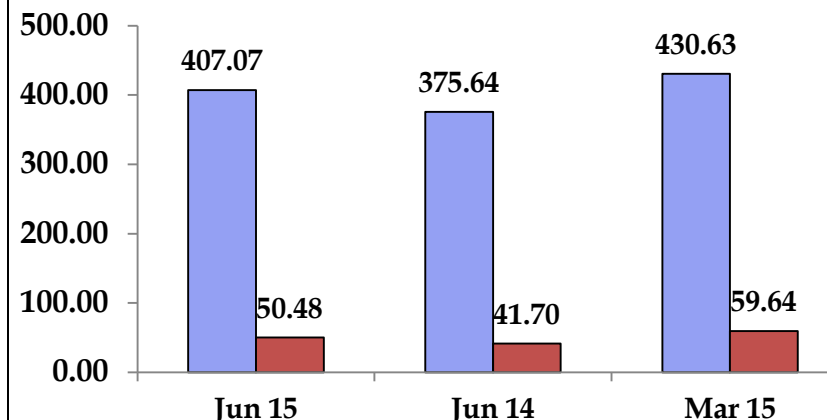
Revenue From Operations (₹ in Crores)



YoY Growth : 10%

QoQ De-Growth : (7%)

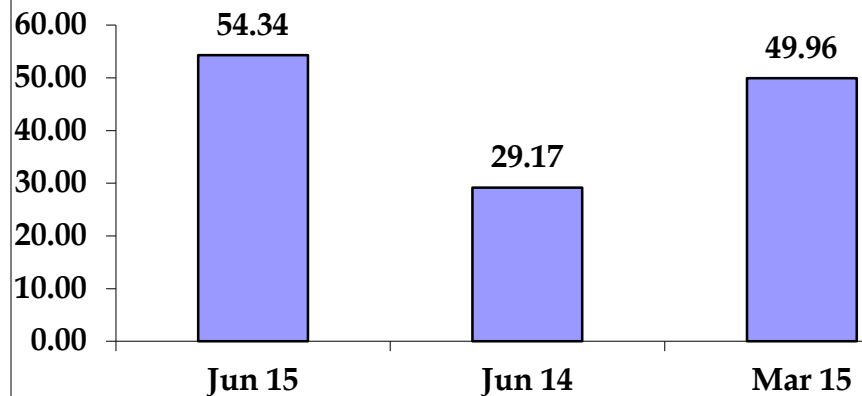
Segment Wise Revenue (₹ in Crores)



Plastics: YoY Growth: 8%; QoQ De-Growth: (5%)

Retail: YoY Growth : 21%; QoQ De-Growth: (15%)

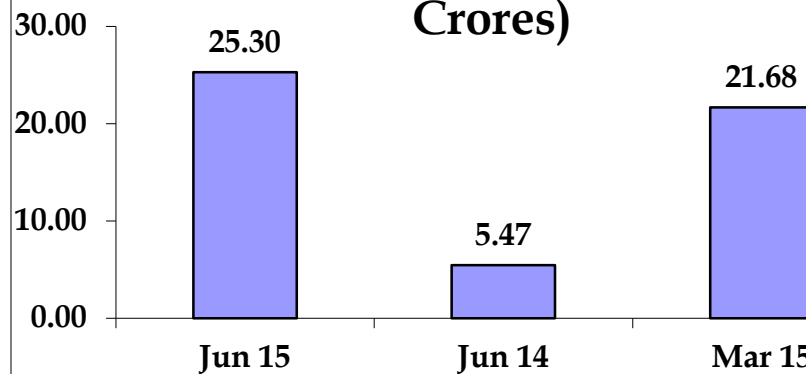
EBIDTA (₹ in Crores)



YoY Growth : 86%

QoQ Growth : 9%

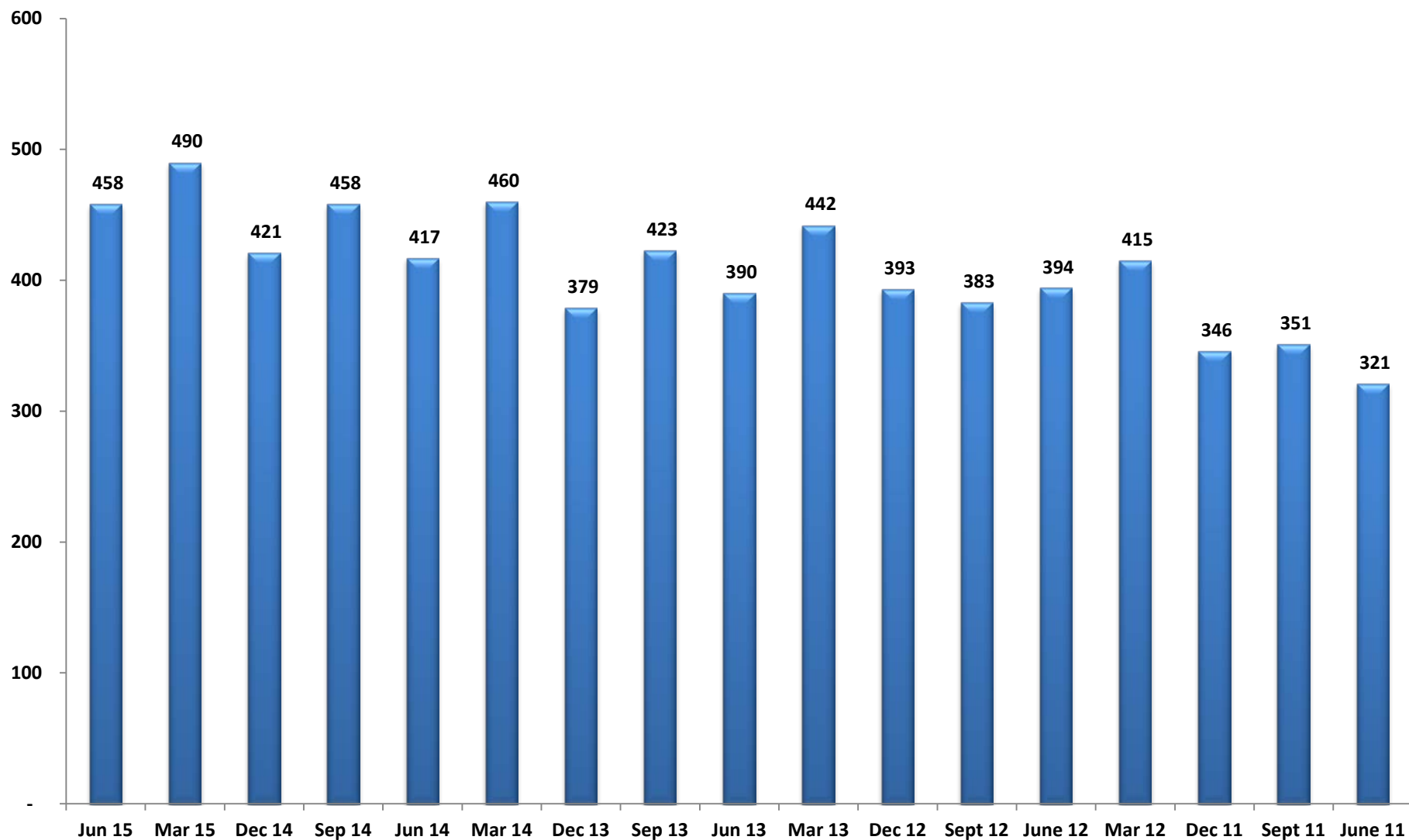
Net Profit After Tax (₹ in Crores)



YoY Growth : 363%

QoQ Growth : 17%

Quarterly Net Sales (Company)



Income Statement Summary (Quarterly)

(₹ in Crores)

	Quarter ended Jun 15		Quarter ended Jun 14		Quarter ended Mar 15		Growth/ (De-Growth) Over	
Particulars	Amt	%	Amt	%	Amt	%	Jun 14	Mar 15
Revenues	460.09	100%	418.23	100%	492.27	100%	10%	-7%
Material Consumed	269.25	59%	270.21	65%	305.24	62%	0%	(12%)
Employees Cost	31.32	7%	27.52	7%	28.48	6%	14%	10%
Operating expenditure	105.18	23%	91.33	22%	108.59	22%	15%	(3%)
EBIDTA	54.34	12%	29.17	7%	49.96	10%	86%	9%
Depreciation	12.28	3%	14.05	3%	12.16	2%	(13%)	1%
Interest and Finance Charges	5.06	1%	7.54	2%	6.29	1%	(33%)	(20%)
Profit before Tax	37.00	8%	7.58	2%	31.51	6%	388%	17%
Tax Expense	11.69	3%	2.11	1%	9.82	2%	454%	19%
Net Profit after Tax	25.30	5%	5.47	1%	21.69	4%	362%	17%

(in Crores)

Name of the Company	Currency	Quarter ended Jun 15		Quarter ended Jun 14	
		Turn Over	Net Profit / (Loss)	Turn over	Net Profit / (Loss)
NBSSPL	INR	25.82	2.19	18.05	1.00
CNPL	INR	4.70	1.08	4.85	1.17
NEPPL	SLR	22.24	3.23	16.99	(0.09)
	INR	10.48	1.52	7.85	(0.04)
NCB- FZE	AED	0.40	0.03	0.50	0.02
	INR	6.95	0.52	8.19	0.33
Total	INR	47.95	5.31	38.94	2.46
Our Share	INR		3.31		1.38

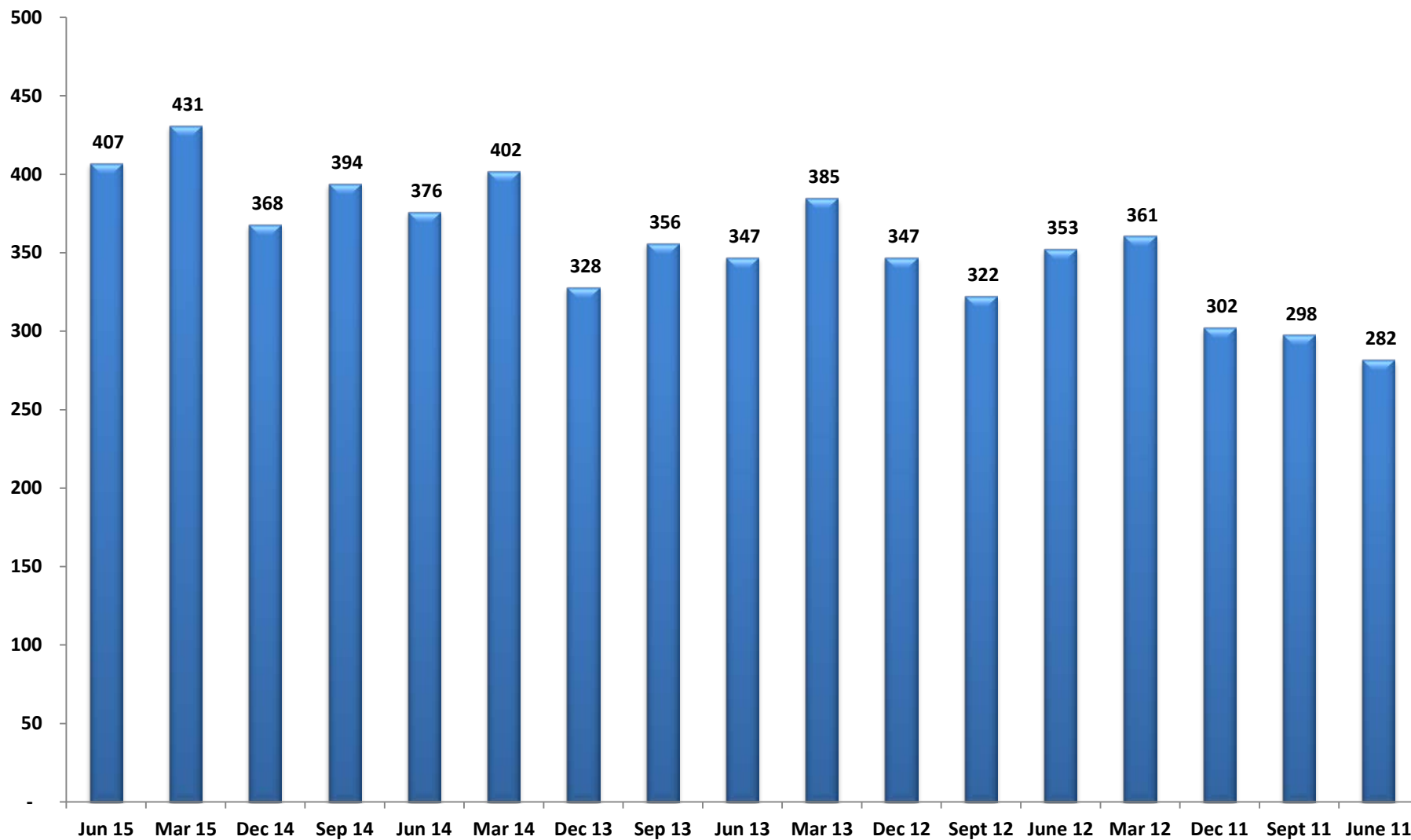
- NBSSPL - Nilkamal BITO Storage Systems Pvt. Ltd. (Joint Venture)
- CNPL - Camro Nilkamal Private Limited (Joint Venture)
- NEPPL - Nilkamal Eswaran Plastic Pvt. Ltd (Sri Lankan Subsidiary)
- NCB - FZE - Nilkamal Crates & Bins FZE (Ajman subsidiary)

Business Review

Plastics - Business Review

Plastics – Quarter Wise Sales

(₹ in Crores)



Plastics - Income Statement Summary (Quarterly)

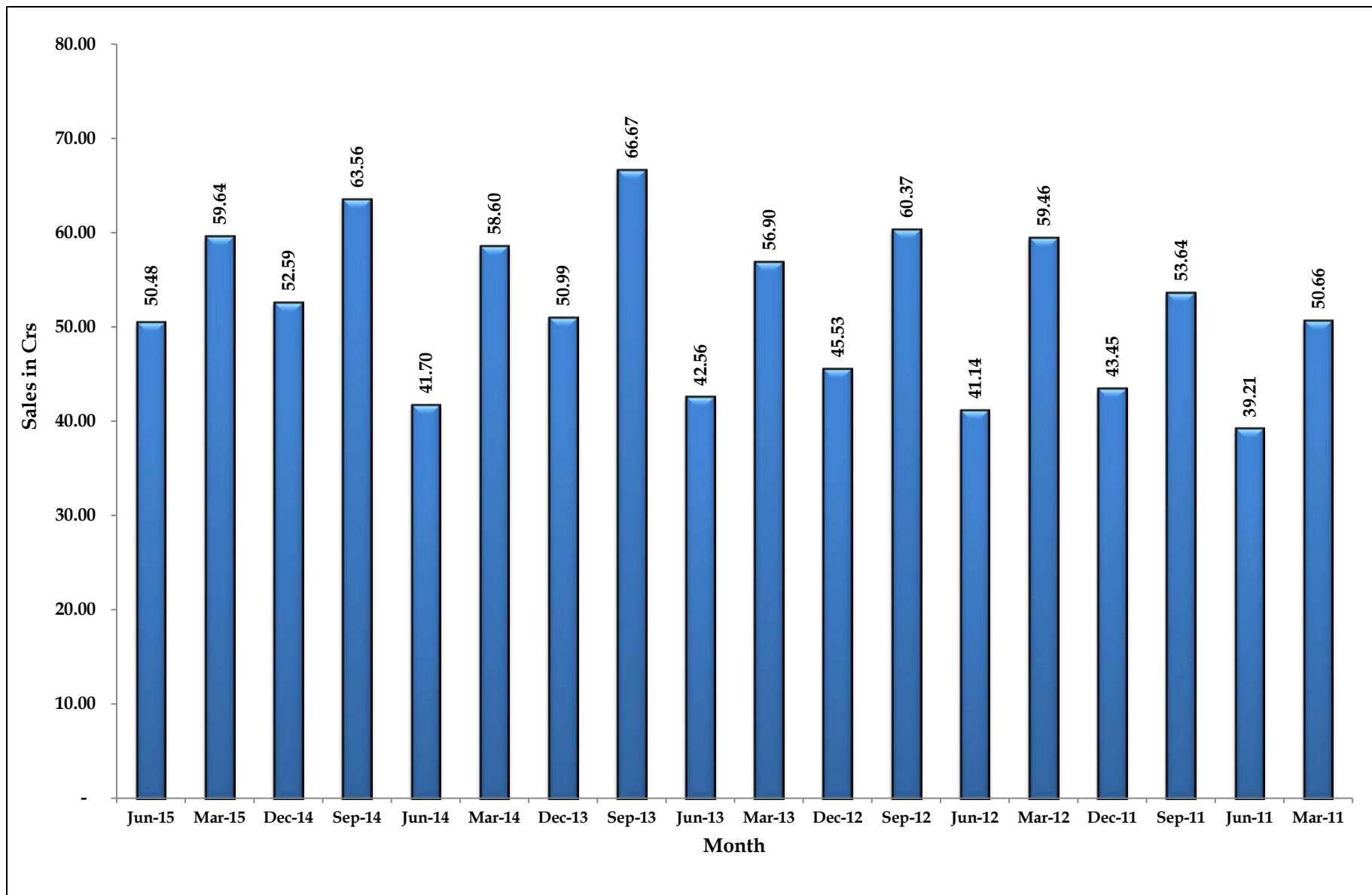
(₹ in Crores)

	Quarter ended Jun 15		Quarter ended Jun 14		Quarter ended Mar 15		Growth/ (De-Growth) Over	
Particulars	Amt	%	Amt	%	Amt	%	Jun 14	Mar 15
Revenues	409.60	100%	376.52	100%	432.64	100%	9%	(5%)
Material Consumed	242.03	59%	247.43	66%	270.74	63%	(2%)	(11%)
Employees Cost	26.01	6%	22.98	6%	23.12	5%	13%	13%
Operating expenditure	87.31	21%	73.68	20%	87.04	20%	18%	0%
EBIDTA	54.25	13%	32.43	9%	51.74	12%	67%	5%
Depreciation	9.93	2%	11.57	3%	9.76	2%	(14%)	2%
Interest and Finance Charges	5.06	1%	7.54	2%	6.29	1%	(33%)	(20%)
Profit before Tax	39.26	10%	13.32	4%	35.69	8%	195%	10%
Tax Expense	11.69	3%	2.11	1%	9.82	2%	454%	19%
Net Profit after Tax	27.57	7%	11.21	3%	25.87	6%	146%	7%

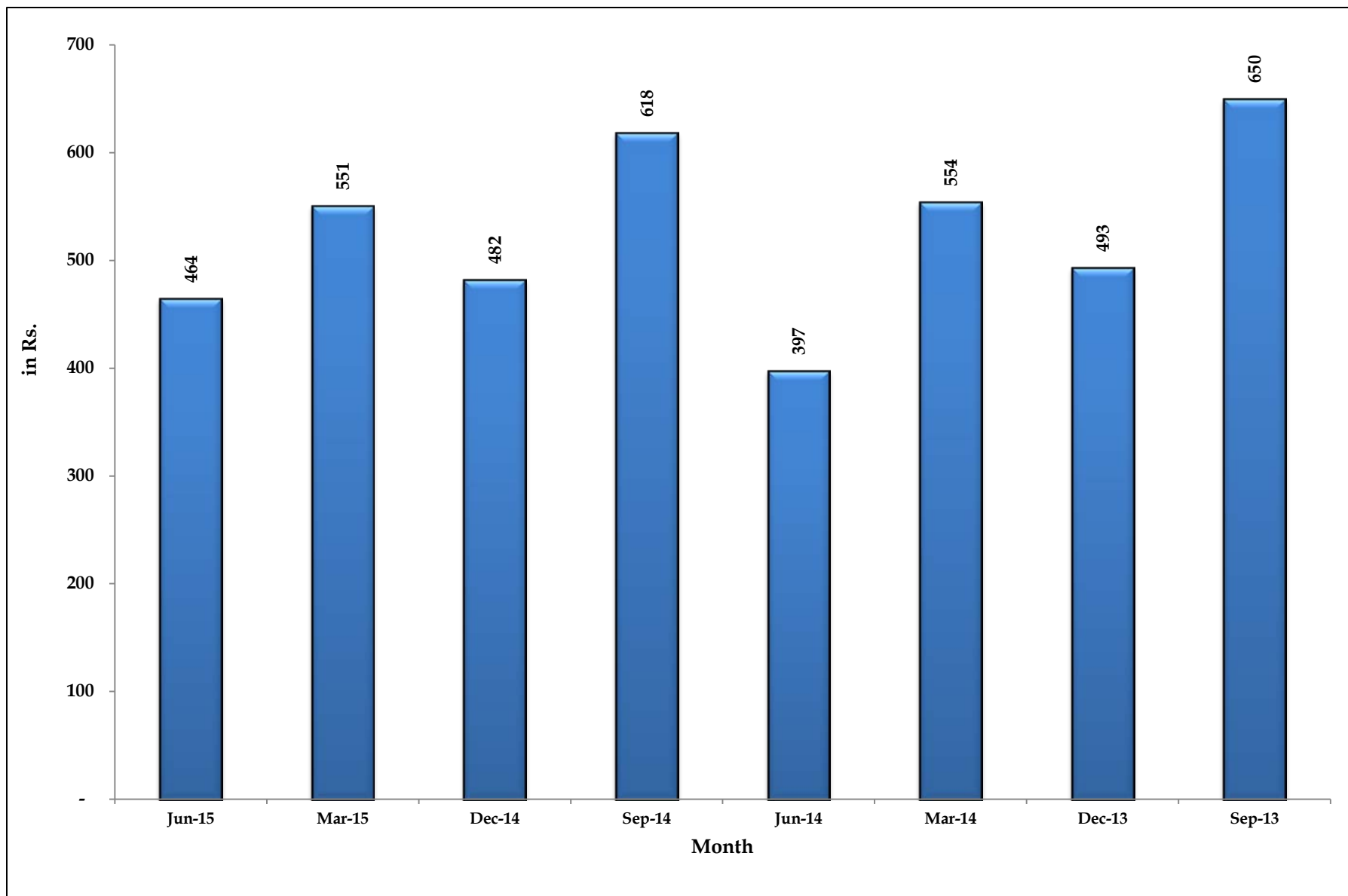
@home – Business Review

Retail Quarter Wise Sales

(₹ in crs.)

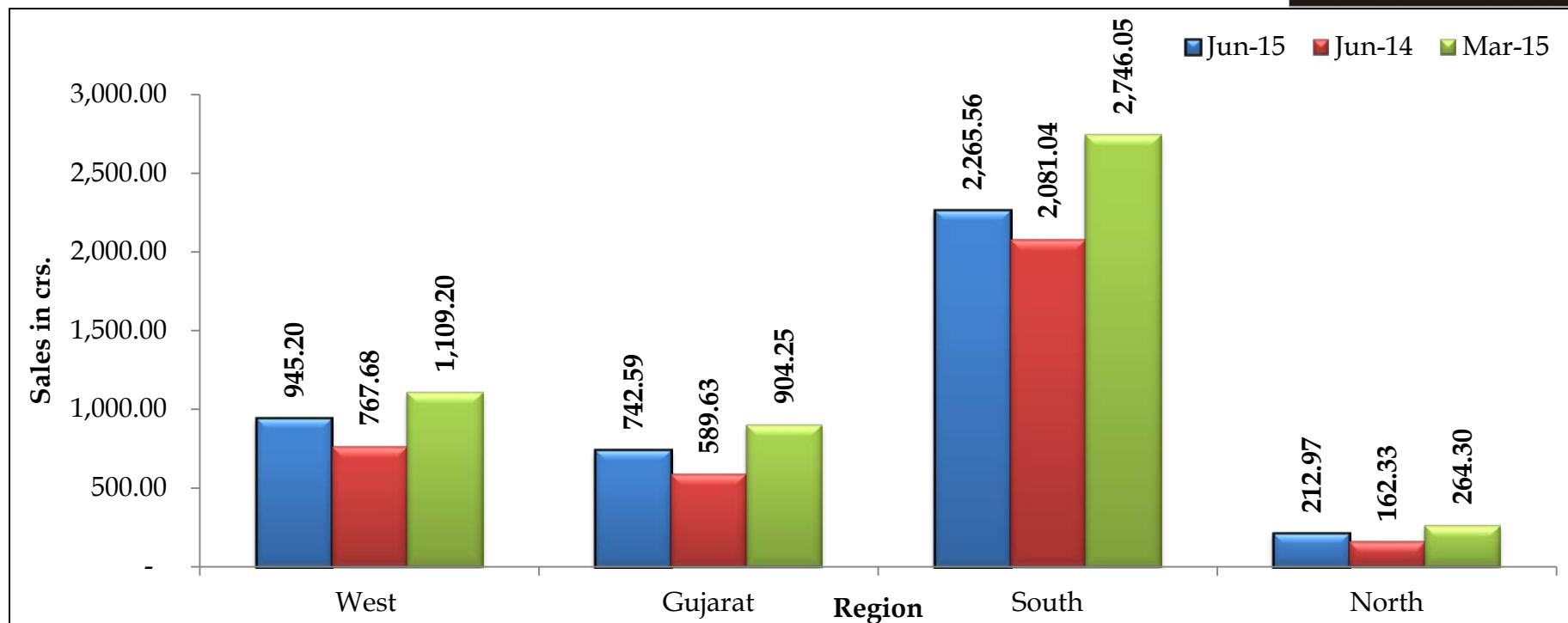


Sales Per Sq. ft. per Quarter



Region wise Quarter wise Sales

(₹ in Crores)



No. of Stores

5

3

9

2

Area (Sq. ft.)

67,600

35,284

1,72,418

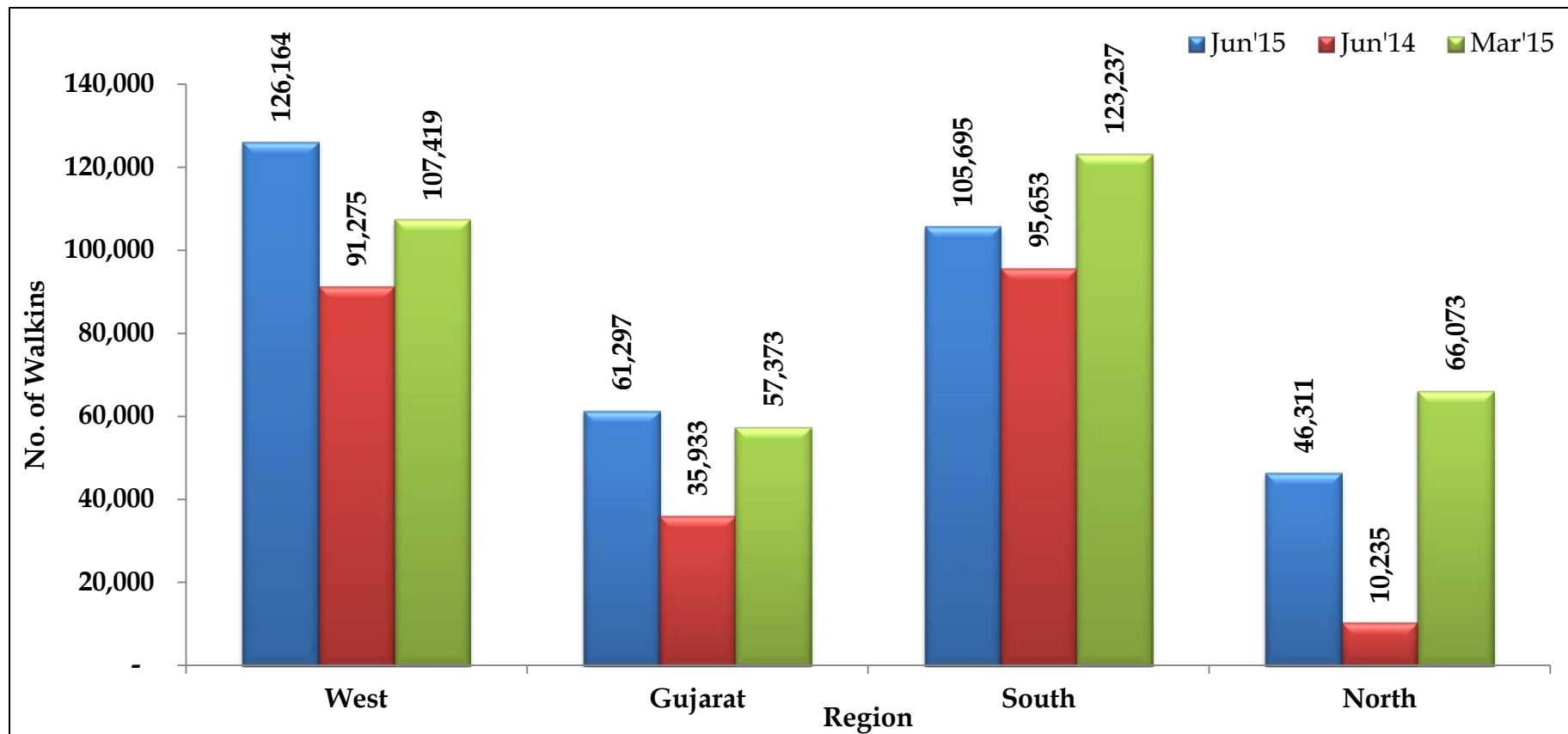
41,780

West - YOY Growth : 23.12%, QoQ De-Growth : (14.79%)

Gujarat - YOY Growth : 25.94%, QoQ De-Growth : (17.88%)

South - YOY Growth : 8.87%, QoQ De-Growth : (17.50%)

North - YOY Growth : 31.19%, QoQ De-Growth : (19.42%)



West - YOY Growth : 38.22%, QoQ Growth : 17.45%

Gujarat - YOY Growth : 70.59%, QoQ Growth : 6.84%

South - YOY Growth : 10.50%, QoQ De-Growth : (14.23%)

North - YOY Growth : 352.48%, QoQ De-Growth : (29.91%)

@home - Income Statement Summary (Quarterly)

(₹ in Crores)

	Quarter ended Jun 15		Quarter ended Jun 14		Quarter ended Mar 15		Growth/ (De-Growth) Over	
Particulars	Amt	%	Amt	%	Amt	%	Jun 14	Mar 15
Revenues	50.49	100%	41.71	100%	59.63	100%	21%	(15%)
Material Consumed	27.22	54%	22.78	55%	34.50	58%	19%	(21%)
Employees Cost	5.31	11%	4.54	11%	5.36	9%	17%	(1%)
Operating expenditure	17.87	35%	17.65	42%	21.54	36%	1%	(17%)
EBIDTA	0.09	0%	(3.26)	(8%)	(1.77)	(3%)	(103%)	(105%)
Depreciation	2.35	5%	2.48	6%	2.40	4%	(5%)	(2%)
Profit before Tax	(2.26)	(4%)	(5.74)	(14%)	(4.18)	(7%)	(61%)	(46%)

Thank you