

Q2 Results of FY 2015 – 16

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(₹ in Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Sep 15	Quarter Ended Sep 14	% of Growth compare to corresponding period of P.Y.	Half Year Ended Sep 15	Half Year Ended Sep 14	F. Y. 2014 -15
Turnover - Gross	4.72%	513.64	490.48	7.28%	1,006.41	938.10	1,912.71
Turnover - Net	5.12%	481.51	458.05	7.27%	939.06	875.39	1,786.66
EBIDT	71.92%	54.07	31.45	78.84%	108.41	60.62	143.81
Interest	(44.26%)	4.37	7.84	(38.69%)	9.43	15.38	29.54
Depreciation	(8.49%)	12.61	13.78	(10.56%)	24.89	27.83	53.76
PBT	277.31%	37.09	9.83	325.56%	74.09	17.41	60.51
PAT	276.32%	25.74	6.84	314.70%	51.05	12.31	42.46

Performance Snapshot

(₹ in Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year ended 30/09/2015	Half Year ended 30/09/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income From Operations						
	(a) Net Sales / Incomes from Operations (Net of Duties and Levies)	479.05	455.08	455.66	934.14	870.88	1,778.00
	(b) Other Operating Income	2.45	2.47	2.38	4.92	4.51	8.66
	Total Income from operations (net)	481.51	457.55	458.05	939.06	875.39	1,786.66
2	Expenses						
	(a) Cost of materials consumed	155.92	193.26	185.74	349.17	366.73	687.62
	(b) Purchase of stock-in-trade	126.47	104.72	126.17	231.18	219.82	430.28
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(0.75)	(28.73)	(16.39)	(29.48)	(20.82)	14.99
	(d) Employees benefit expense	32.38	31.32	28.30	63.70	55.82	112.94
	(e) Depreciation and amortisation expense	12.61	12.28	13.78	24.89	27.83	53.76
	(f) Other expenses	117.18	105.11	103.41	222.30	194.65	403.28
	Total Expensees	443.80	417.96	441.01	861.76	844.04	1,702.85
3	Profit from Operations before Other income, Finance Cost and Exceptional Items (1-2)	37.70	39.59	17.03	77.29	31.35	83.81
4	Other Income	3.76	2.47	0.64	6.23	1.45	6.25
5	Profit from ordinary activities before finance costs and Exceptional Items (3+4)	41.47	42.06	17.67	83.52	32.79	90.06
6	Finance Cost	4.37	5.06	7.84	9.43	15.38	29.54
7	Profit from ordinary activities after finance costs and but before Exceptional Items (5-6)	37.10	37.00	9.83	74.09	17.41	60.51
8	Exceptional Items	-	-	-	-	-	-

Contd...

Performance Snapshot (Contd....)

(₹ in Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
9	Profit from Ordinary Activities before Tax (7-8)	37.10	37.00	9.83	74.09	17.41	60.51
10	Tax Expense	11.35	11.69	2.99	23.05	5.10	18.05
11	Net Profit from Ordinary Activities after Tax (9-10)	25.74	25.30	6.84	51.05	12.31	42.46
12	Extra Ordinary Items (Net of Tax Expenses)	-	-	-	-	-	-
13	Net Profit for the Year (11-12)	25.74	25.30	6.84	51.05	12.31	42.46
14	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92	14.92	14.92
	(Face Value of ₹ 10/- per Share)						
15	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year						477.51
16	Earnings Per Share (EPS)						
	(a) Basic and diluted EPS before exceptional Item for the period (₹)	17.25	16.96	4.59	34.21	8.25	28.45
	(b) Basic and diluted EPS after exceptional Item for the period (₹)	17.25	16.96	4.59	34.21	8.25	28.45
A	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding:						
	a) Number of shares	5,352,518	5,352,518	5,435,543	5,352,518	5,435,543	5,352,518
	b) Percentage of Shareholding	35.87%	35.87%	36.43%	35.87%	36.43%	35.87%
2	Promoters and Promoter Group Shareholding						
	(a) Pledged/ Encumbered						
	- Number of Shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil
	(b) Non -encumbered						
	- Number of Shares	9,570,007	9,570,007	9,486,982	9,570,007	9,486,982	9,570,007
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	64.13%	64.13%	63.57%	64.13%	63.57%	64.13%

Segment Wise Revenue, Results & Capital Employed

(₹ in Crores)

Sr. No.	Particulars	Standalone					
		Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	(a) Plastics	408.85	401.53	389.32	810.38	757.59	1,545.49
	(b) Lifestyle Furniture, Furnishings & Accessories	67.76	50.48	63.56	118.23	105.26	217.50
	(c) Others	8.48	8.18	8.50	16.67	17.70	35.15
	Total	485.09	460.19	461.38	945.28	880.54	1,798.14
	Less: Inter Segment Revenue	3.58	2.64	3.34	6.22	5.16	11.48
	Net Income from Operations	481.51	457.55	458.05	939.06	875.39	1,786.66
2	Segment Results						
	(a) Plastics	45.36	47.15	21.21	92.51	44.34	110.17
	(b) Lifestyle Furniture, Furnishings & Accessories	1.03	(2.26)	0.05	(1.24)	(5.70)	(11.06)
	(c) Others	(0.79)	(0.09)	(0.18)	(0.89)	(0.60)	0.19
	Total	45.59	44.79	21.08	90.39	38.04	99.31
	Less:						
	Interest & Finance Charges (Net)	4.37	5.06	7.84	9.43	15.38	29.54
	Other Un-allocable expenditure net of un-allocable income	4.12	2.74	3.40	6.86	5.25	9.26
	Total Profit before Tax	37.10	37.00	9.83	74.09	17.41	60.51
3	Capital Employed [Segment Assets -Segment						
	(a) Plastics	593.58	576.81	640.14	593.58	640.14	578.96
	(b) Lifestyle Furniture, Furnishings & Accessories	78.26	74.39	94.38	78.26	94.38	81.03
	(c) Others	22.16	20.37	24.21	22.16	24.21	20.29
	(d) Unallocable	(150.67)	(153.85)	(288.22)	(150.67)	(288.22)	(187.85)

Financial Results (Quarterly)

(₹ in Crores)

Particulars	Quarter ended Sep 15			Quarter ended Sep 14			Quarter ended Jun 15		
	Plastic	@home	Total	Plastic	@home	Total	Plastic	@home	Total
Net Sales	413.75	67.76	481.51	394.49	63.56	458.05	407.07	50.48	457.55
EBIDT	50.30	3.77	54.07	28.81	2.64	31.45	54.25	0.09	54.34
% Net sales	12%	6%	11%	7%	4%	7%	13%	0%	12%
PBT	36.07	1.03	37.10	9.79	0.04	9.83	39.26	(2.26)	37.00
PAT			25.74			6.84			25.30
%of Net Sales			5%			1%			6%

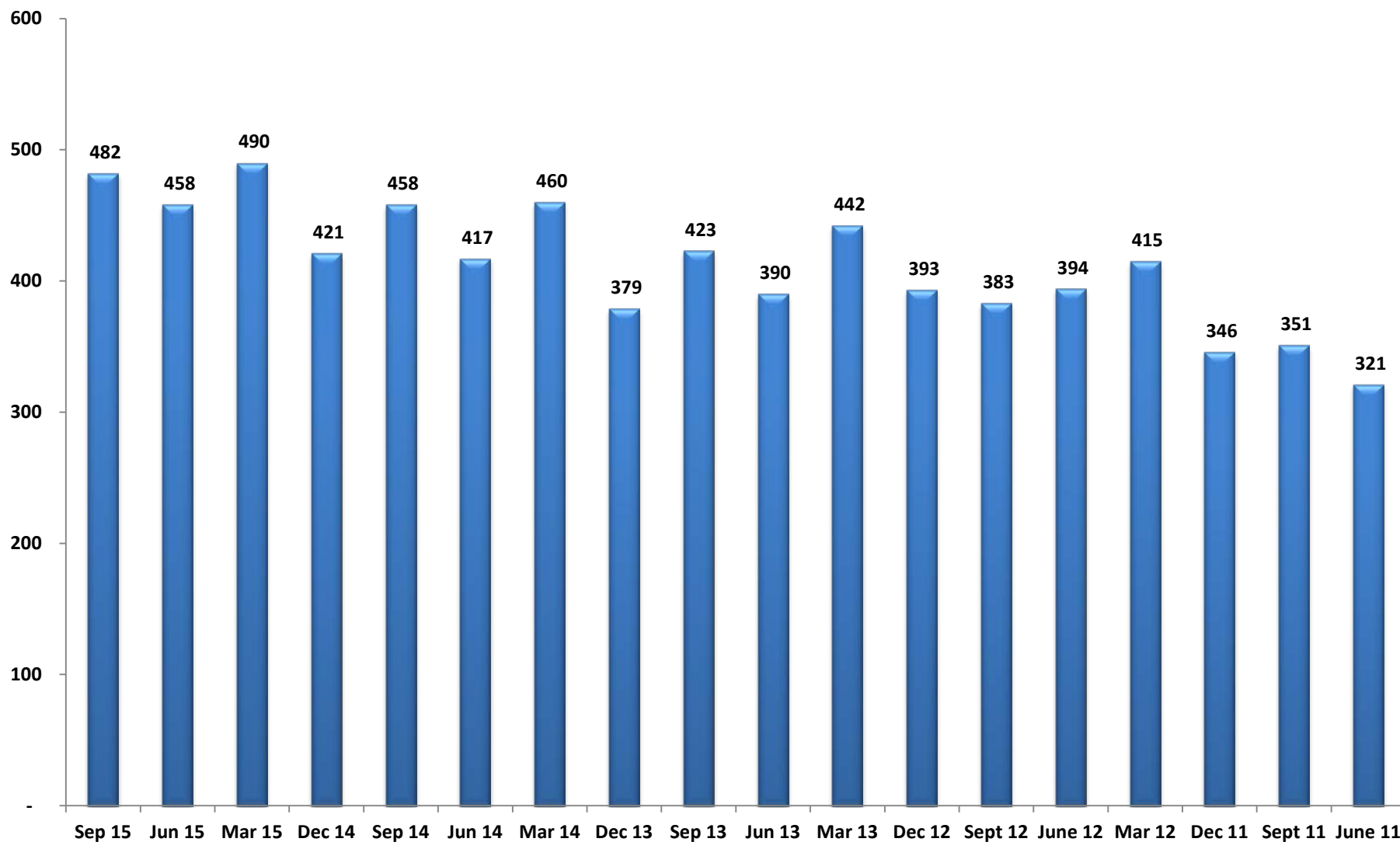
Financial Results (Half Yearly)

(₹ in Crores)

Particulars	Half Year ended Sep 15			Half Year ended Sep 14			F.Y. ended 2014-15		
	Plastic	@home	Total	Plastic	@home	Total	Plastic	@home	Total
Net Sales	820.82	118.23	939.05	770.13	105.26	875.39	1569.16	217.50	1786.66
EBIDT	104.55	3.86	108.41	61.24	(0.62)	60.62	145.73	0.51	146.25
% Net sales	13%	3%	12%	8%	-1%	7%	9%	0%	8%
PBT	75.33	(1.24)	74.09	23.11	(5.70)	17.41	71.57	(11.06)	60.51
PAT			51.05			12.31			42.46
%of Net Sales			5%			1%			2%

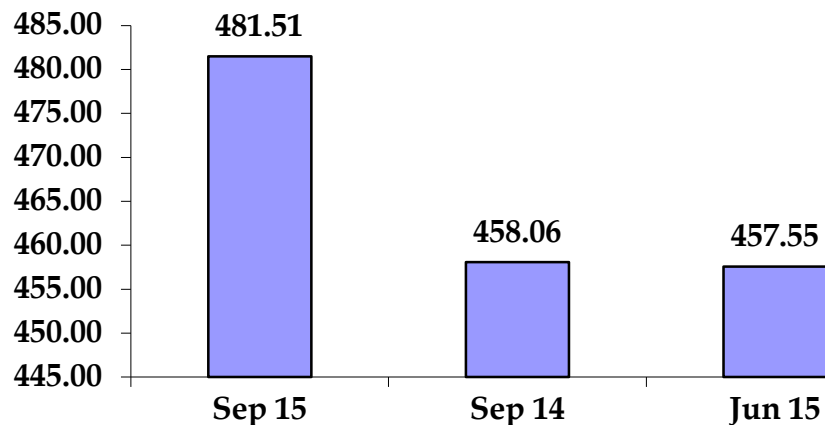
Quarterly Net Sales (Company)

(₹ in Crores)



Performance Snapshot (Quarterly)

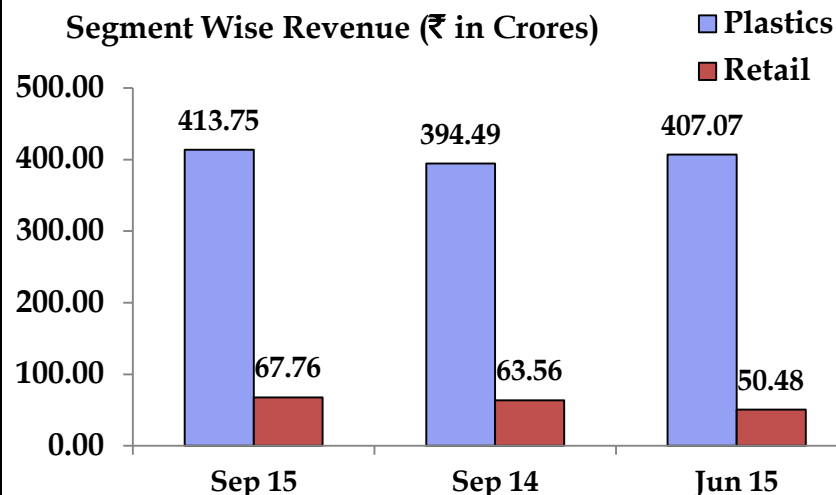
Revenue From Operations (₹ in Crores)



YoY Growth : 5%

QoQ Growth : 5%

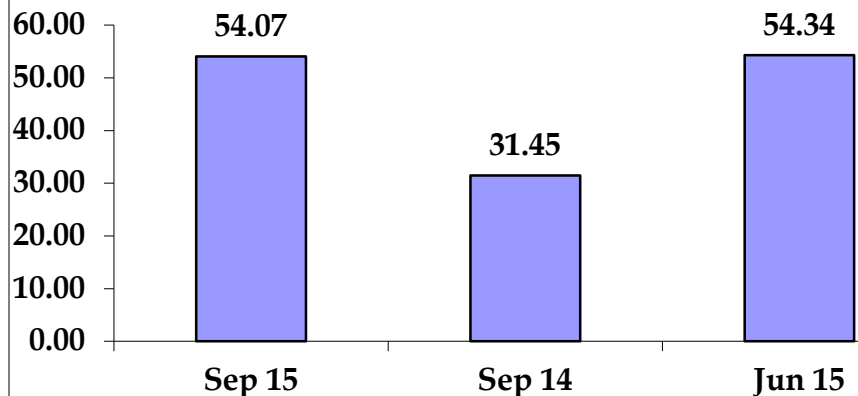
Segment Wise Revenue (₹ in Crores)



Plastics: YoY Growth: 5%; QoQ Growth: 2%

Retail: YoY Growth : 7%; QoQ Growth: 34%

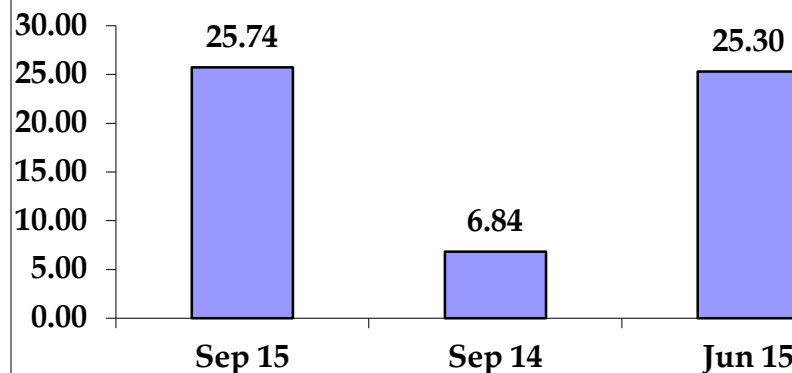
EBIDTA (₹ in Crores)



YoY Growth : 72%

QoQ Growth : 0%

Net Profit After Tax (₹ in Crores)



YoY Growth : 276%

QoQ Growth : 2%

Income Statement Summary (Quarterly)

(₹ in Crores)

	Quarter ended Sep 15		Quarter ended Sep 14		Quarter ended Jun 15		Growth/ (De-Growth) Over	
Particulars	Amt	%	Amt	%	Amt	%	Sep 14	Jun 15
Revenues	485.27	100%	458.68	100%	460.01	100%	6%	5%
Material Consumed	281.63	58%	295.53	64%	269.25	59%	(5%)	5%
Employees Cost	32.38	7%	28.30	6%	31.32	7%	14%	3%
Operating expenditure	117.18	24%	103.40	23%	105.11	23%	13%	11%
EBIDTA	54.07	11%	31.45	7%	54.33	12%	72%	0%
Depreciation	12.61	3%	13.78	3%	12.28	3%	(8%)	3%
Interest and Finance Charges	4.37	1%	7.84	2%	5.06	1%	(44%)	(14%)
Profit before Tax	37.09	8%	9.83	2%	36.99	8%	277%	0%
Tax Expense	11.35	2%	2.99	1%	11.69	3%	280%	(3%)
Net Profit after Tax	25.74	5%	6.84	1%	25.30	5%	276%	2%

Income Statement Summary (Half Yearly)

(₹ in Crores)

	Half Year ended Sep 15		Half Year ended Sep 14		F.Y. 2014-15	
Particulars	Amt	%	Amt	%	Amt	%
Revenues	945.29	100%	876.83	100%	1792.91	100%
Material Consumed	550.88	58%	565.74	65%	1132.88	63%
Employees Cost	63.70	7%	55.82	6%	112.94	6%
Operating expenditure	222.30	24%	194.65	22%	403.28	22%
EBIDTA	108.41	11%	60.62	7%	143.81	8%
Depreciation	24.89	3%	27.83	3%	53.76	3%
Interest and Finance Charges	9.43	1%	15.38	2%	29.54	2%
Profit before Tax	74.09	8%	17.41	2%	60.51	3%
Tax Expense	23.04	2%	5.10	1%	18.05	1%
Net Profit after Tax	51.05	5%	12.31	1%	42.46	2%

Balance Sheet Summary

(₹ in Crores)

Particulars	As at 30th Sep 2015	As at 31st Mar 2015	Particulars	As at 30th Sep 2015	As at 31st Mar 2015
EQUITY AND LIABILITIES			ASSETS		
Shareholders' Funds			Non-current Assets		
(a) Share Capital	14.92	14.92	(a) Fixed Assets		
(b) Reserves and Surplus	529.45	477.51	(i) Tangible assets	261.99	281.66
Non-current liabilities			(ii) Intangible assets	1.43	2.01
(a) Long term borrowings	22.18	43.94	(iii) Capital work-in-progress	10.66	1.36
(b) Deferred tax liability (net)	11.32	15.78	(b) Non-current investments	25.62	25.56
(c) Other Long term Liabilities	38.80	37.07	(c) Long-term loans and advances	50.34	52.17
(c) Long term provisions	6.04	6.96	(d) Other Non Current Assets	1.28	1.07
Current Liabilities			Current assets		
(a) Short term borrowings	113.17	125.24	(a) Inventories	307.06	276.67
(b) Trade Payables	111.02	95.32	(b) Trade Receivables	239.44	231.55
(c) Other current liabilities	72.89	80.82	(c) Cash and Bank Balance	10.69	8.20
(d) Short term provisions	25.75	22.91	(d) Short-term loans and advances	33.15	35.98
			(e) Other current assets	3.90	4.24
TOTAL	945.55	920.48	TOTAL	945.55	920.48

(in Crores)

Name of the Company	Currency	Quarter ended Sep 15		Quarter ended Sep 14	
		Turn Over	Net Profit / (Loss)	Turn over	Net Profit / (Loss)
NBSSPL	INR	40.04	5.22	25.17	2.83
CNPL	INR	5.55	1.05	4.49	1.06
NEPPL	SLR	24.35	3.60	21.06	0.67
	INR	11.33	1.67	9.98	0.32
NCB- FZE	AED	0.31	0.01	0.61	0.04
	INR	5.54	0.18	10.26	0.67
Total	INR	62.46	8.12	49.90	4.88
Our Share	INR		4.58		2.86

- NBSSPL - Nilkamal BITO Storage Systems Pvt. Ltd. (Joint Venture)
- CNPL - Camro Nilkamal Private Limited (Joint Venture)
- NEPPL - Nilkamal Eswaran Plastic Pvt. Ltd (Sri Lankan Subsidiary)
- NCB - FZE - Nilkamal Crates & Bins FZE (Ajman subsidiary)

(in Crores)

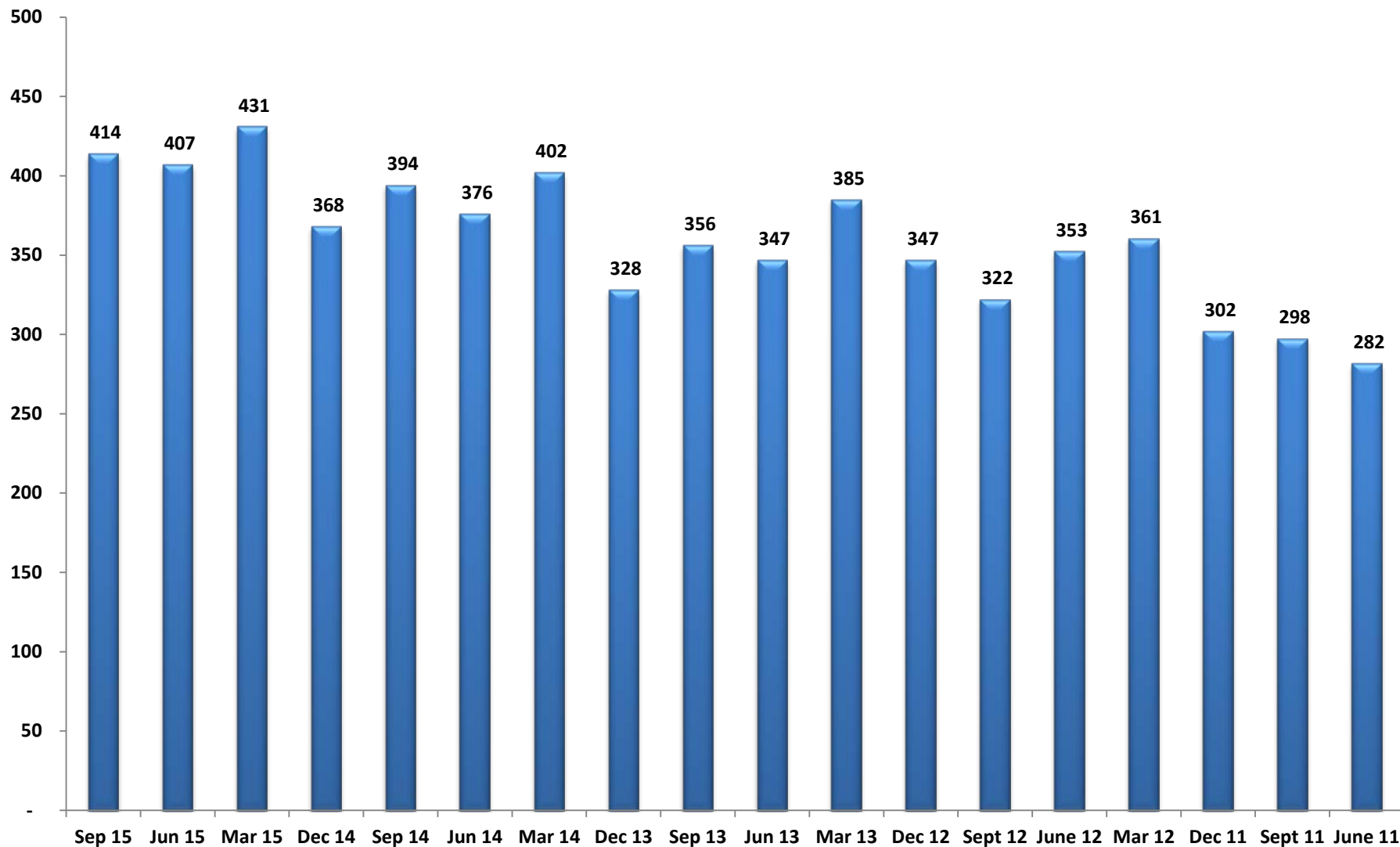
Name of the Company	Currency	Half Year ended Sep 15		Half Year ended Sep 14	
		Turn Over	Net Profit / (Loss)	Turn over	Net Profit / (Loss)
NBSSPL	INR	65.86	7.42	43.03	3.83
CNPL	INR	10.25	2.13	9.34	2.24
NEPPL	SLR	46.60	6.83	38.09	0.56
	INR	21.68	3.18	18.04	0.27
NCB- FZE	AED	0.71	0.04	1.10	0.09
	INR	12.69	0.71	18.51	1.51
Total	INR	110.48	13.44	88.92	7.85
Our Share	INR		7.90		4.75

- NBSSPL - Nilkamal BITO Storage Systems Pvt. Ltd. (Joint Venture)
- CNPL - Camro Nilkamal Private Limited (Joint Venture)
- NEPPL - Nilkamal Eswaran Plastic Pvt. Ltd (Sri Lankan Subsidiary)
- NCB - FZE - Nilkamal Crates & Bins FZE (Ajman subsidiary)

Business Review

Plastics - Business Review

Plastics – Quarter Wise Sales



Plastics - Income Statement Summary (Quarterly)

(₹ in Crores)

	Quarter ended Sep 15		Quarter ended Sep 14		Quarter ended Jun 15		Growth/ (De-Growth) Over	
Particulars	Amt	%	Amt	%	Amt	%	Sep 14	Jun 15
Revenues	417.53	100%	395.23	100%	409.60	100%	6%	2%
Material Consumed	246.42	59%	259.63	66%	242.03	59%	(5%)	2%
Employees Cost	26.82	6%	23.64	6%	26.01	6%	13%	3%
Operating expenditure	93.99	23%	83.14	21%	87.31	21%	13%	8%
EBIDTA	50.30	12%	28.82	7%	54.25	13%	75%	(7%)
Depreciation	9.86	2%	11.19	3%	9.93	2%	(12%)	(1%)
Interest and Finance Charges	4.37	1%	7.84	2%	5.06	1%	(44%)	(14%)
Profit before Tax	36.07	9%	9.79	2%	39.26	10%	268%	-8%
Tax Expense	11.35	3%	2.99	1%	11.69	3%	280%	(3%)
Net Profit after Tax	24.72	6%	6.80	2%	27.57	7%	264%	(10%)

Plastics - Income Statement Summary (Half Yearly)

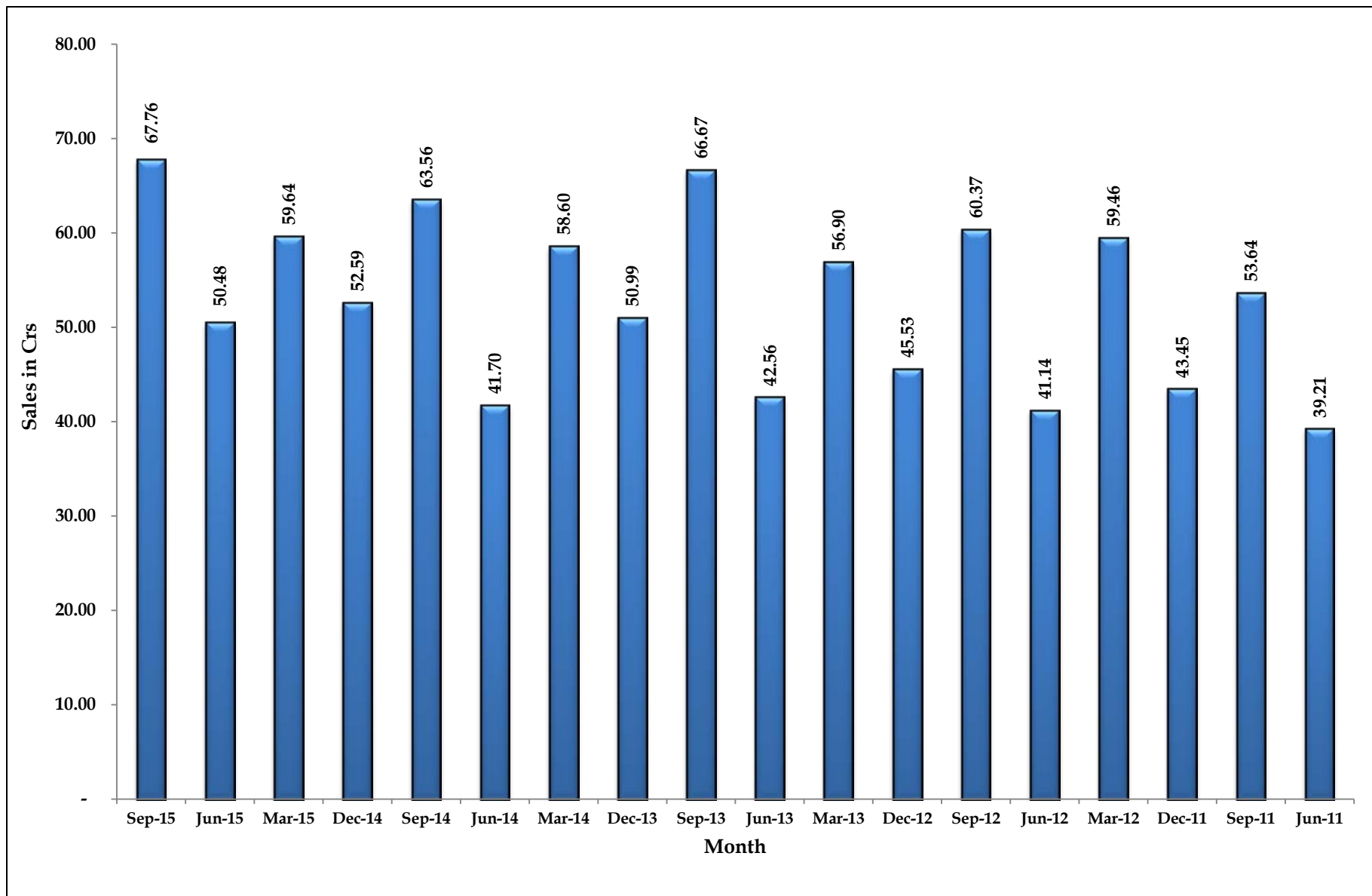
(₹ in Crores)

	Half Year ended Sep 15		Half Year ended Sep 14		F.Y. 2014-15	
Particulars	Amt	%	Amt	%	Amt	%
Revenues	827.13	100%	771.84	100%	1575.74	100%
Material Consumed	488.45	59%	507.06	66%	1011.63	64%
Employees Cost	52.83	6%	46.62	6%	93.68	6%
Operating expenditure	181.30	22%	156.91	20%	325.54	21%
EBIDTA	104.55	13%	61.25	8%	144.89	9%
Depreciation	19.79	2%	22.76	3%	43.78	3%
Interest and Finance Charges	9.43	1%	15.38	2%	29.54	2%
Profit before Tax	75.33	9%	23.11	3%	71.57	5%
Tax Expense	23.05	3%	5.10	1%	18.05	1%
Net Profit after Tax	52.28	6%	18.01	2%	53.52	3%

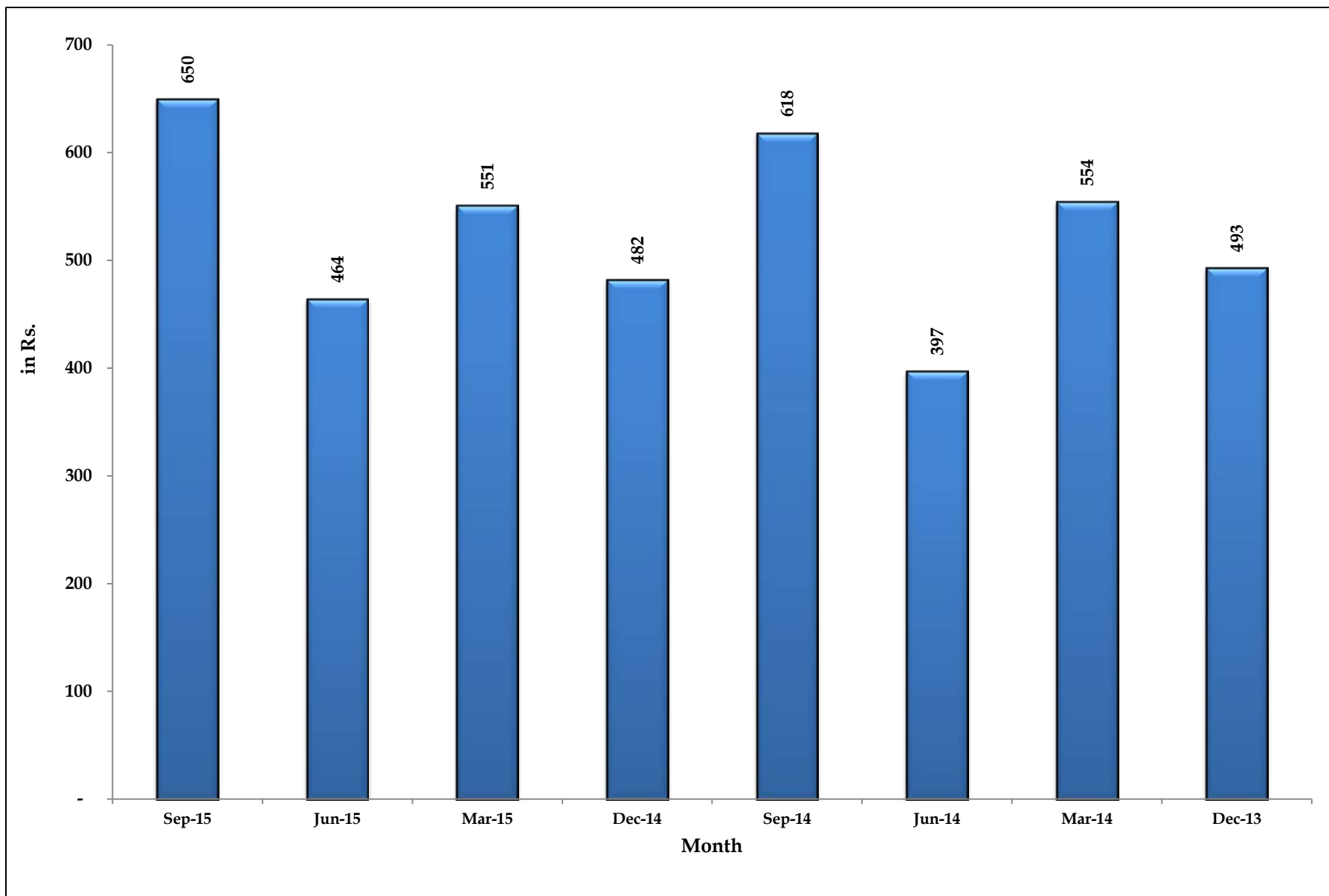
@home – Business Review

Retail Quarter Wise Sales

(₹ in crs.)

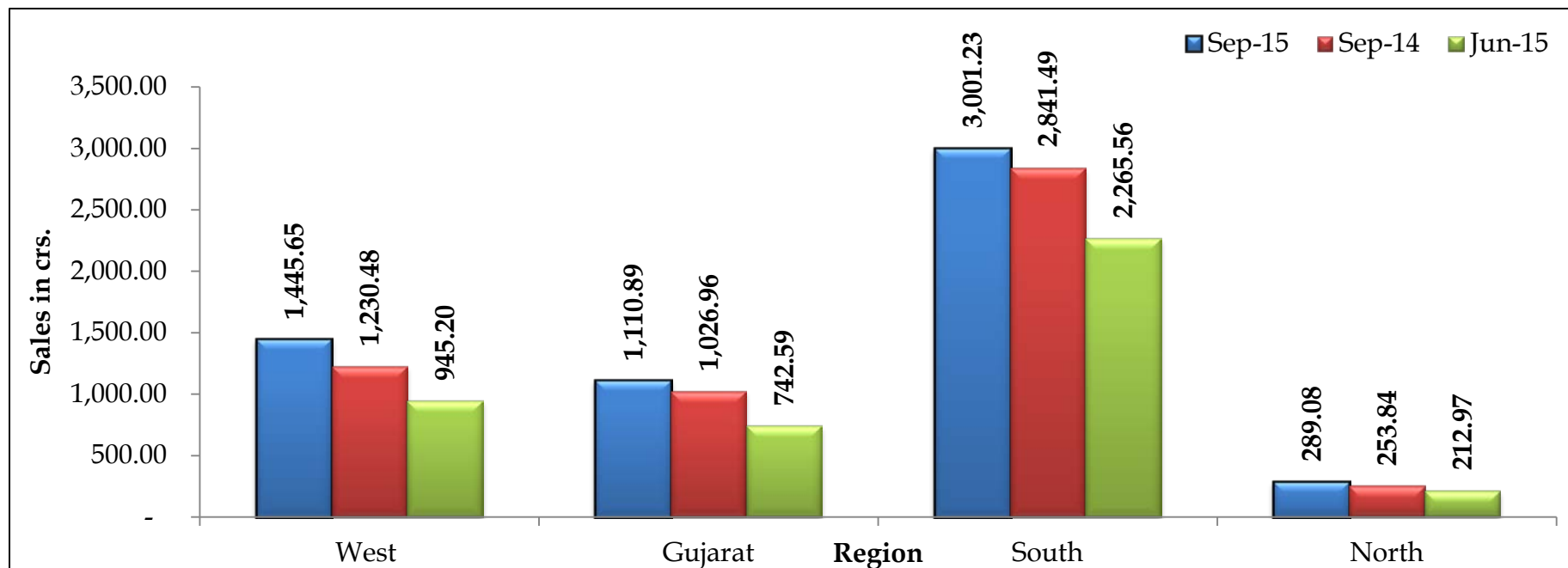


Sales Per Sq. ft. per Quarter



Region wise Quarter wise Sales

(₹ in Crores)



No. of Stores

5

3

9

2

Area (Sq. ft.)

70,121

35,599

1,72,073

41,786

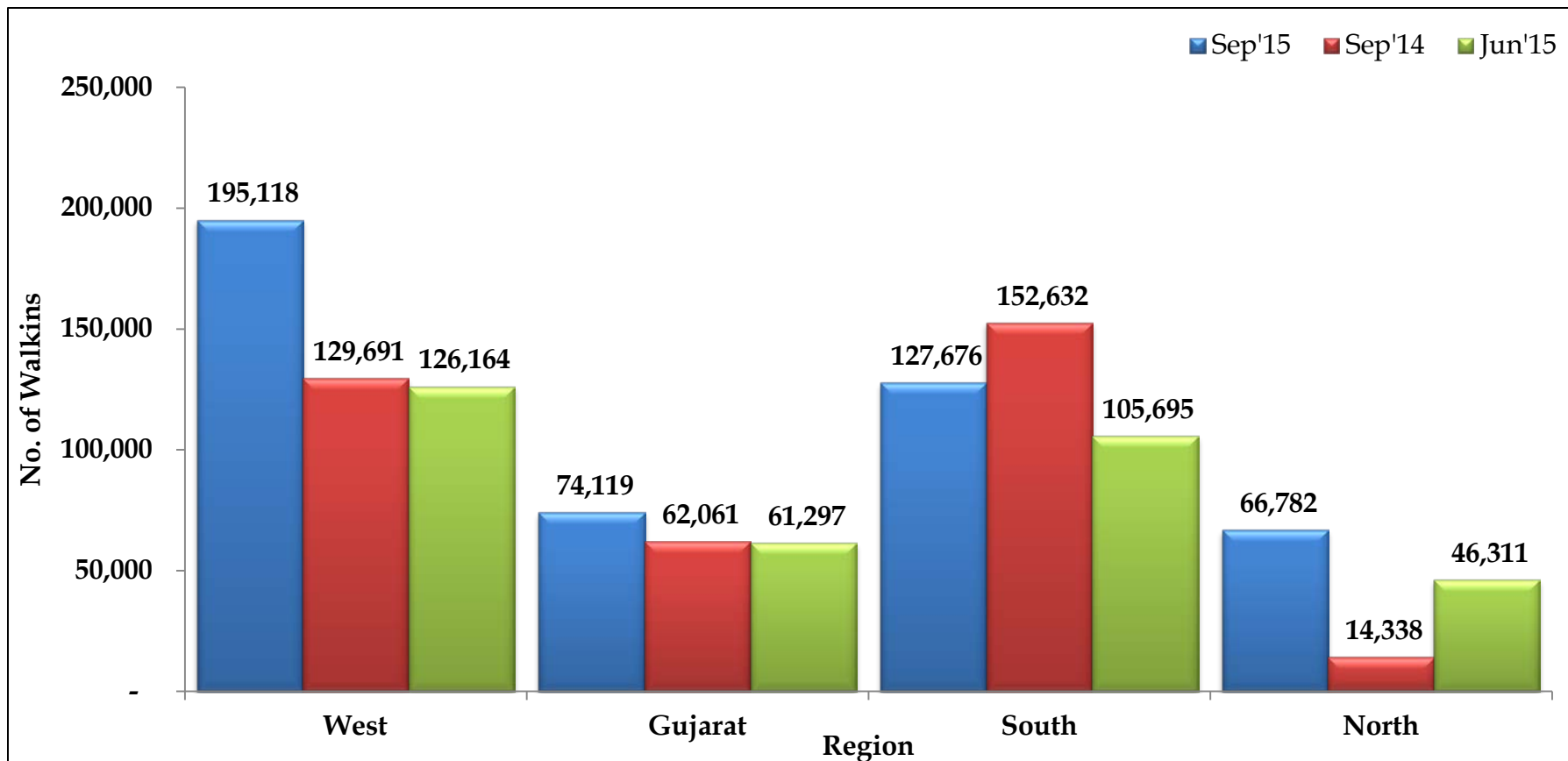
West - YOY Growth : 17.49%, QoQ Growth : 52.95%

Gujarat - YOY Growth : 8.17%, QoQ Growth : 49.60%

South - YOY Growth : 5.62%, QoQ Growth : 32.47%

North - YOY Growth : 13.88%, QoQ Growth : 35.74%

Region wise quarter wise Walk-in



West - YOY Growth : 50.45%, QoQ Growth : 54.65%

Gujarat - YOY Growth : 19.43%, QoQ Growth : 20.92%

South - YOY Growth : -16.35%, QoQ Growth : 20.80%

North - YOY Growth : 365.77%, QoQ Growth : 44.20%

@home - Income Statement Summary (Quarterly)

(₹ in Crores)

	Quarter ended Sep 15		Quarter ended Sep 14		Quarter ended Jun 15		Growth/ (De-Growth) Over	
Particulars	Amt	%	Amt	%	Amt	%	Sep 14	Jun 15
Revenues	67.74	100%	63.45	100%	50.49	100%	7%	34%
Material Consumed	35.21	52%	35.90	57%	27.22	54%	(2%)	29%
Employees Cost	5.56	8%	4.66	7%	5.31	11%	19%	5%
Operating expenditure	23.19	34%	20.26	32%	17.87	35%	14%	30%
EBIDTA	3.78	6%	2.63	4%	0.09	0%	44%	4100%
Depreciation	2.75	4%	2.59	4%	2.35	5%	6%	17%
Profit before Tax	1.03	2%	0.04	0%	(2.26)	(4%)	2475%	(146%)

@home - Income Statement Summary (Half Yearly)

(₹ in Crores)

	Half Year ended Sep 15		Half Year ended Sep 14		F.Y. 2014-15	
Particulars	Amt	%	Amt	%	Amt	%
Revenues	118.16	100%	104.99	100%	217.17	100%
Material Consumed	62.43	53%	58.68	56%	121.26	56%
Employees Cost	10.87	9%	9.20	9%	19.25	9%
Operating expenditure	41.00	35%	37.74	36%	77.74	36%
EBIDTA	3.86	3%	(0.63)	(1%)	(1.08)	0%
Depreciation	5.10	4%	5.07	5%	9.98	5%
Profit before Tax	(1.24)	(1%)	(5.70)	(5%)	(11.06)	-5%

Thank you