



**February 13, 2026**

BSE Limited  
Corporate Relationship Department,  
P J Towers, Dalal Street  
Mumbai – 400 001  
**Scrip Code- 523558**

**Sub: Investor Presentation on the Un-Audited Financial Results for the Quarter ended 31<sup>st</sup> December, 2025.**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed investor presentation on the Un-Audited Financial Results of the Company for the Quarter ended 31<sup>st</sup> December, 2025.

Kindly take the above on record.

Thanking You,

For **SWISS MILITARY CONSUMER GOODS LIMITED**

**VIKAS JAIN**  
**COMPANY SECRETARY**

**SWISS MILITARY CONSUMER GOODS LIMITED**

Regd. Office: W-39, Okhla Industrial Area, Phase-II, New Delhi – 110020

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# The Growth Pulse

Q3/FY26

Investor Presentation  
Swiss Military Consumer Goods Limited

# Safe Harbour

EXCEPT FOR THE HISTORICAL INFORMATION CONTAINED HEREIN, STATEMENTS IN THIS PRESENTATION AND THE SUBSEQUENT DISCUSSIONS, WHICH INCLUDE WORDS OR PHRASES SUCH AS “WILL”, “AIM”, “WILL LIKELY RESULT”, “WOULD”, “BELIEVE”, “MAY”... “EXPECT”, “WILL CONTINUE”, “ANTICIPATE”, “ESTIMATE”, “INTEND”, “PLAN”, “CONTEMPLATE”, “SEEK TO”, “FUTURE”, “OBJECTIVE”, “GOAL”, “LIKELY”, “PROJECT”, “SHOULD”, “POTENTIAL”, “WILL PURSUE”, AND SIMILAR EXPRESSIONS OF SUCH EXPRESSIONS MAY CONSTITUTE” FORWARD-LOOKING STATEMENTS. THESE FORWARD-LOOKING STATEMENTS INVOLVE SEVERAL RISKS, UNCERTAINTIES AND OTHER FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE SUGGESTED BY THE FORWARD-LOOKING STATEMENTS. THESE RISKS AND UNCERTAINTIES INCLUDE BUT ARE NOT LIMITED TO OUR ABILITY TO SUCCESSFULLY IMPLEMENT OUR STRATEGY, OUR GROWTH AND EXPANSION PLANS, OBTAIN REGULATORY APPROVALS, OUR PROVISIONING POLICIES, TECHNOLOGICAL CHANGES, INVESTMENT AND BUSINESS INCOME, CASH FLOW PROJECTIONS, OUR EXPOSURE TO MARKET RISKS AS WELL AS OTHER RISKS. THE COMPANY DOES NOT UNDERTAKE ANY OBLIGATION TO UPDATE FORWARD-LOOKING STATEMENTS TO REFLECT EVENTS OR CIRCUMSTANCES AFTER THE DATE THEREOF





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# What's Inside

1. What We Do

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2. Quarter on Quarter Financials

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3. Our Strategy

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4. Quarterly Performance

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5. About the Company

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6. Market Trends



# What **We** do

Swiss Military Consumer Goods Limited creates lifestyle essentials rooted in precision and reliability. Our portfolio spanning travel gear, home utilities, and electronics- serves the everyday needs of India's aspirational consumers with enduring value.

**We curate a value-driven lifestyle for every Indian.**

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QoQ  
(Standalone Financials)

Q3/FY26

6,957.88

Revenue (₹ lac) Dec 25  
% Change 24.81

341.56\*

EBITDA (₹ lac) Dec 25  
% Change 6.06

223.10\*

PAT (₹ lac) Dec 25  
% Change (4.06)

VS

Q3/FY25

5,574.47

Revenue (₹ lac) Dec 24

322.05

EBITDA (₹ lac) Dec 24

232.54

PAT (₹ lac) Dec 24



\* Before Exeptional Items

QoQ  
(Consolidated Financials)

Q3/FY26

7,222.32

Revenue (₹ lac) Dec 25  
% Change 26.15

353.93 \*

EBITDA (₹ lac) Dec 25  
% Change 8.02

231.24 \*

PAT (₹ lac) Dec 25  
% Change (0.56)

VS

Q3/FY25

5,725.10

Revenue (₹ lac) Dec 24

327.65

EBITDA (₹ lac) Dec 24

232.54

PAT (₹ lac) Dec 24

\* Before Exeptional Items





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# The Momentum Continues





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# Strategic Outcome

Ensure consistent production standards

Scale efficiently to meet demand

Deliver high-quality products

Strengthen the supply chain operation



# Retail Network Expansion

50

Brand Outlets (EBOs) across India FY29

Phase 1

First pilot project started in Gujarat.

Phase 2

Second pilot project started in South India.

**Strategic Outcome**

Stronger market presence + Better customer experience





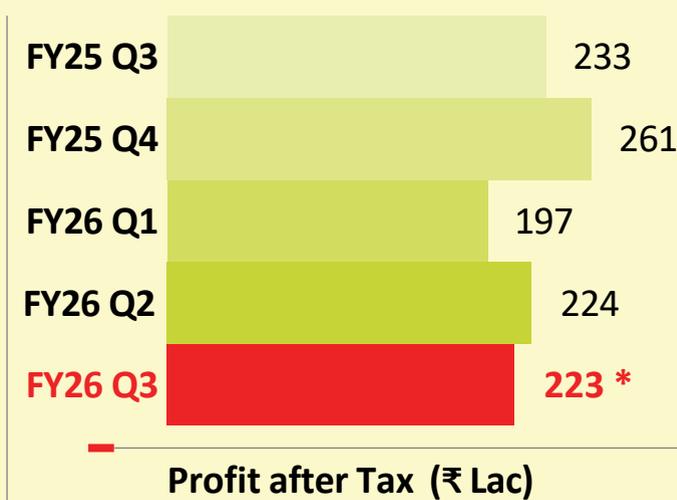
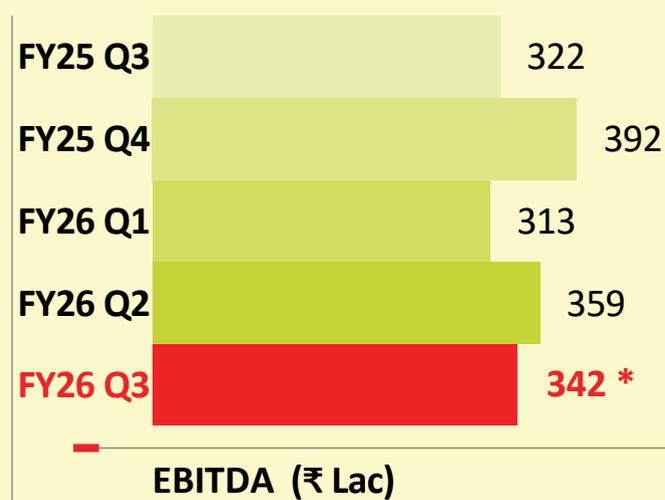
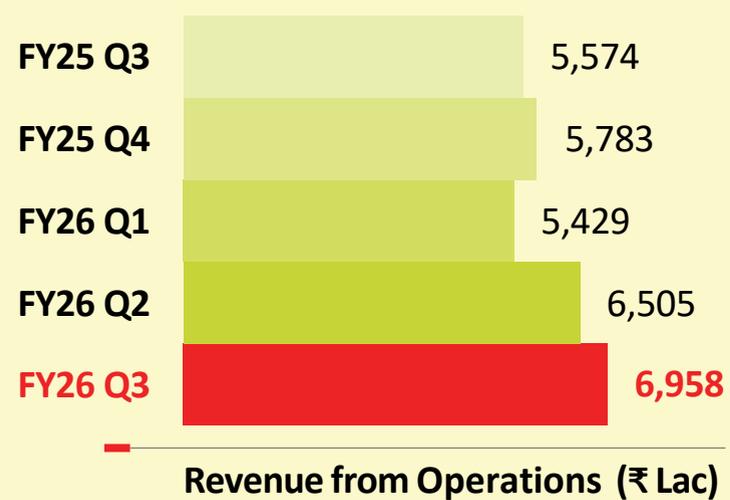
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# Establishing New Standards



# Steady Quarterly Performance

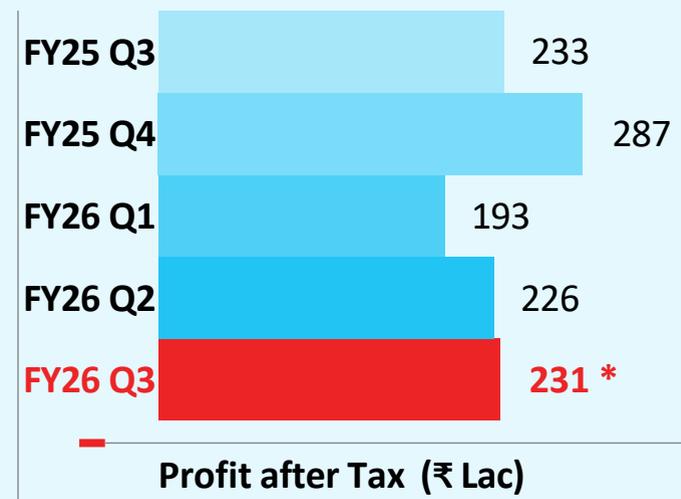
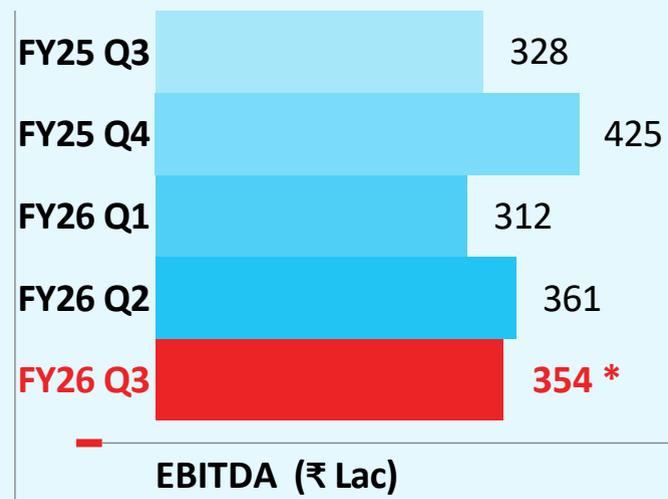
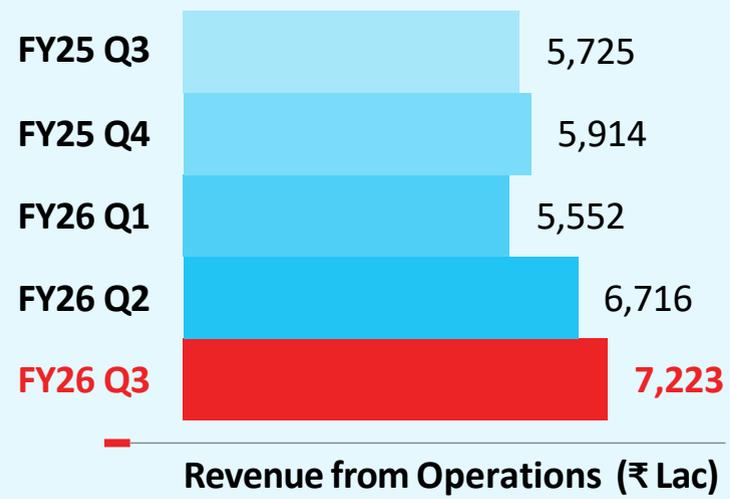
(Standalone)



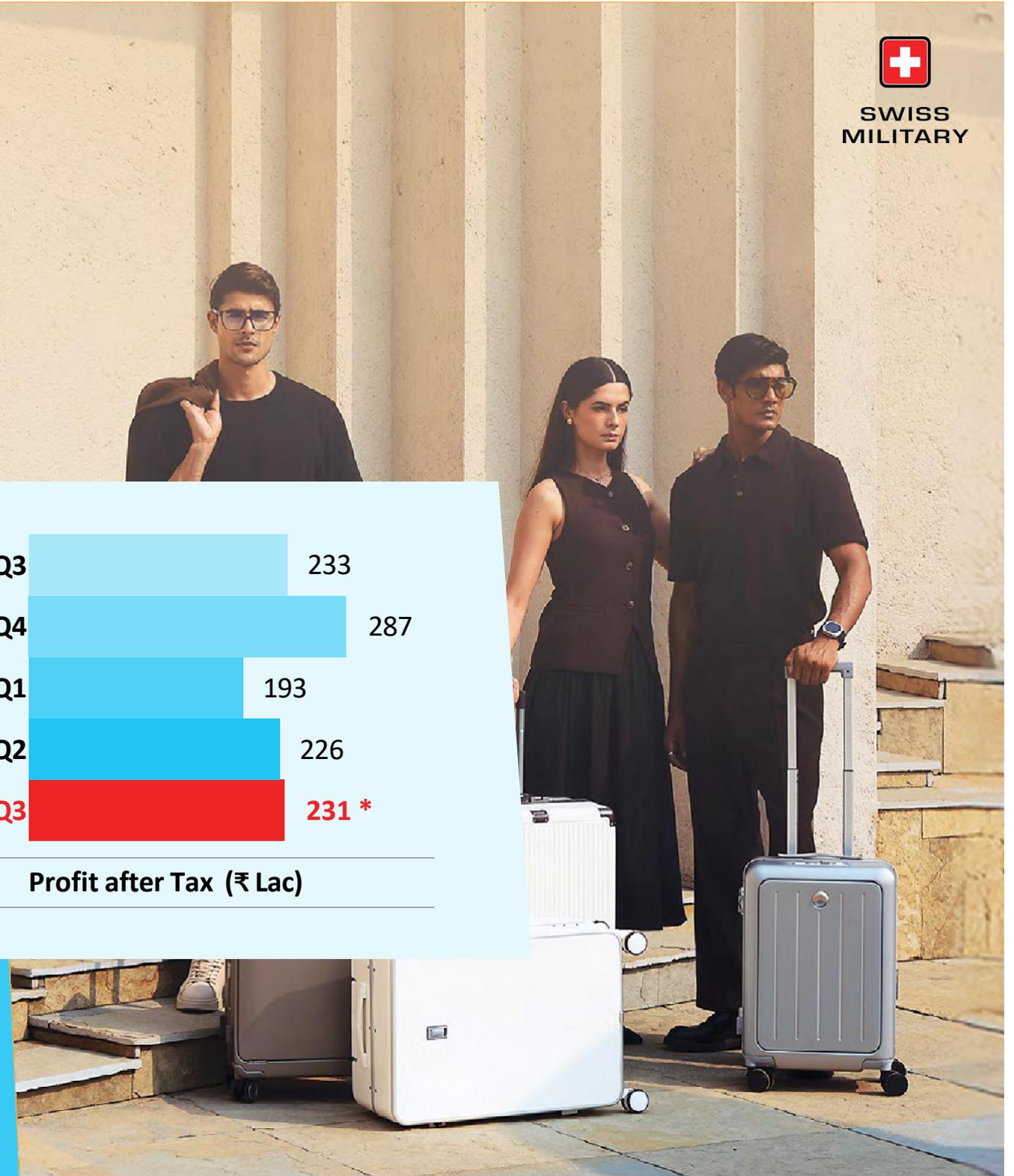
\* Before Exeptional Items

# Steady Quarterly Performance

(Consolidated)



\* Before Exeptional Items





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# About the **Company**

**15+**

Manufacturing partners

**1,500+**

Product skus

**200+**

Cities of presence

**110+**

Distributors

**3400+**

multi-brand outlets

**15+**

E-commerce portals  
marketing our products



## Our Motivation



### VISION

The vision of the Swiss Military is to be the most coveted & loved brand in India for its quality and reliability.



### MISSION

Swiss Military's mission is to continue its unfailing commitment to offering world-class products at affordable prices.

# Why We Stand Out

Strategic partnerships with white-label  
manufacturing partners

In-house manufacturing capabilities

Strong brand recall with global heritage

Harness omnichannel marketing to  
engage target customers





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# Market Trends

A Closer look into the Potential Market-

**5.2** billion

Expected visits in  
domestic tourism by 2030.

US\$ **125** billion

Travel market projected to reach by 2027.

US\$ **130.6** billion

Travel market projected to reach by 2027.

# Market Trends

An uplift in disposable incomes, coupled with tax relief and easing inflationary pressures, is reshaping consumer sentiment across both urban and rural India.

## Income & Consumption Expansion

**US\$ 10,000**

An annual disposable income of around 25.8% of Indian households will have by 2027.

**70%**

Growth in per capita income by 2030.

**US\$ 410 billion**

Indians to spend on travel by 2030.

## Infrastructure-Led Demand Multiplier

**50+**

New air ports planned to operationalise by 2030.

**500**

Railway Station to be redeveloped by 2027.

**1,300**

Railway Station is under development of "Amrit Bharat Scheme"

Strong travel and mobility demand

Expanding middle-class consumption

**Opportunity Implication**

Increased formalisation and financing penetration opportunities

Infrastructure-led regional economic growth



# Union Budget 2026: Policy & Infrastructure Momentum Driving Travel Ecosystem Growth

The 'build-before-demand' approach, combined with thematic tourism circuits, is setting the stage for India's tourism expansion.

## Core Initiatives

- New high-speed rail links to boost connectivity
- Policy push for travel-tech platforms
- Five regional medical tourism hubs announced
- Stronger focus on nature-led and experiential travel
- New Buddhist tourism circuit introduced

## Numbers to focus on-

**10,000**

Tourist guide structured training.

**₹22.5 trillion**

Travel & Tourism expected contribution in India's GDP in FY26.

**₹5,000 crore**

Announced for "Growth Connector" framework to develop City Economic Regions (CERs) in next five years.

**₹550 crore**

Allocated to revive unserved airstrips in Budget 2026.

**₹2,103 crore**

Funds proposed to the Ministry of Civil Aviation in Budget 2026.

**164**

Operational airports till January 2026.

# Upcoming Market Opportunity Implication

Strong travel demand pipeline

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Regional tourism & consumption expansion

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Improved last-mile connectivity

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Ecosystem formalisation and service  
quality upgrade

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**THANK  
YOU**

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