

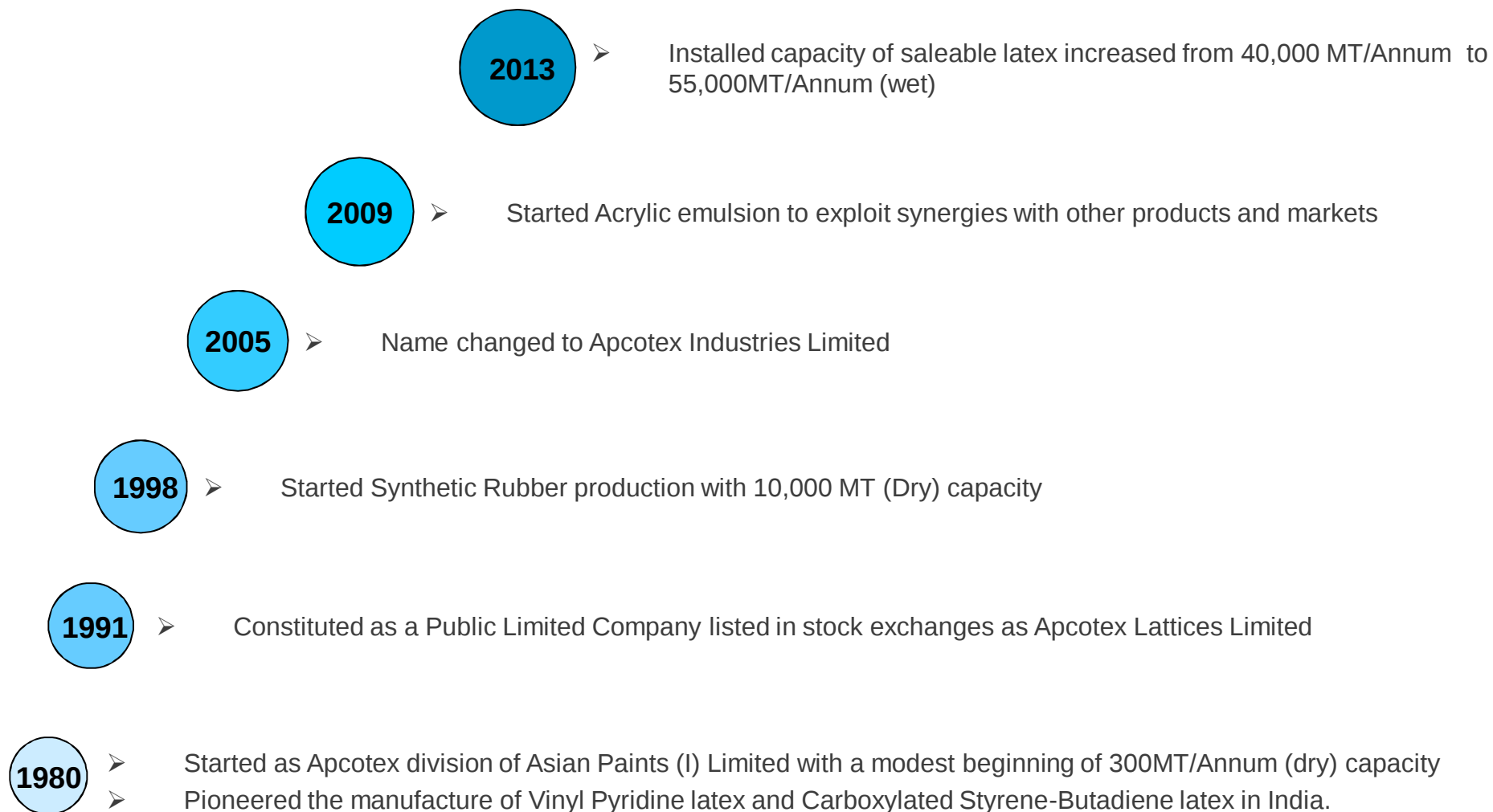
A background image featuring a complex molecular structure with blue and white spheres connected by lines, set against a dark blue gradient. The spheres are semi-transparent, and the lines are thin and blue.

apcotex industries ltd.

Investor's Meet
June 25, 2015



brief history



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factory, administration and marketing



Location: Taloja, MIDC – Mumbai, India

Distance from JNPT Port :36 kms

Distance from Airport :48 kms



product range

SYNTHETIC LATEX

SYNTHETIC RUBBER

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product: synthetic latex



Vinyl Pyridine Latex - *For dipping of Nylon, Rayon, Polyester tyre Cord*

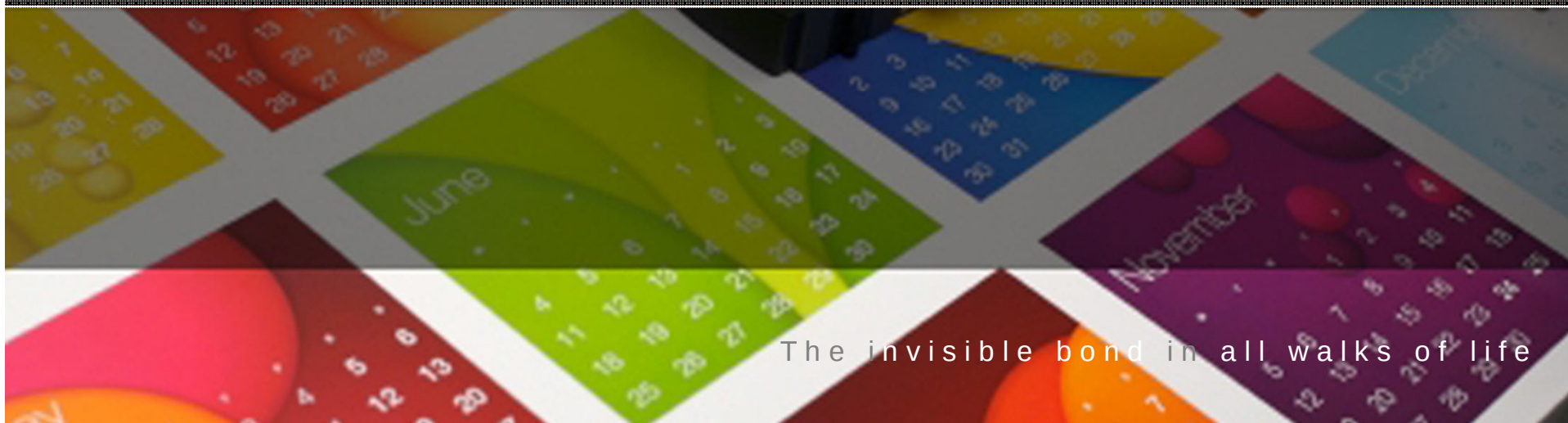
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product: synthetic latex



Carboxylated SB Latex - *For Paper and Paperboard coating*



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product: synthetic latex



Carboxylated SB Latex - *For Carpet Backing*

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product: synthetic latex



SB / Styrene Acrylic Latex - *For Bonding and Waterproofing in Construction*

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product: synthetic latex

Carboxylated SB Latex - *For Textile Finishing*

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product: synthetic latex

Carboxylated SB Latex - *For highly loaded paints and distempers*

Styrene Acrylic and Acrylic Latex - *For acrylic emulsion paints and distempers*

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product: synthetic latex

Nitrile Latex - *For Asbestos jointings, Brake Shoe Lining*



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product: synthetic rubber



High Styrene Rubber - *For Footwear and Shoe Sole*



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product range



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product range



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customer base

Tyre/Cord Dipper Industries •

- Apollo Tyres.
- Birla Tyres
- MRF
- SRF
- Rajshree Polyfil (Century Enka)

Paper & Paper board •

- ITC Ltd
- BILT
- JK Paper
- NR Group



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customer base

Rubber Industries ●

- Paragon Footwear
- Relaxo Footwear
- Banik Rubber
- Distributors all over India

Construction Industries ●

- Pidilite Industries
- Sika
- Fosroc

Carpet Industries ●

- Obeetee Industries
- ABC industries



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export customer base



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DCS process control



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quality assurance lab



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product development lab



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product application lab



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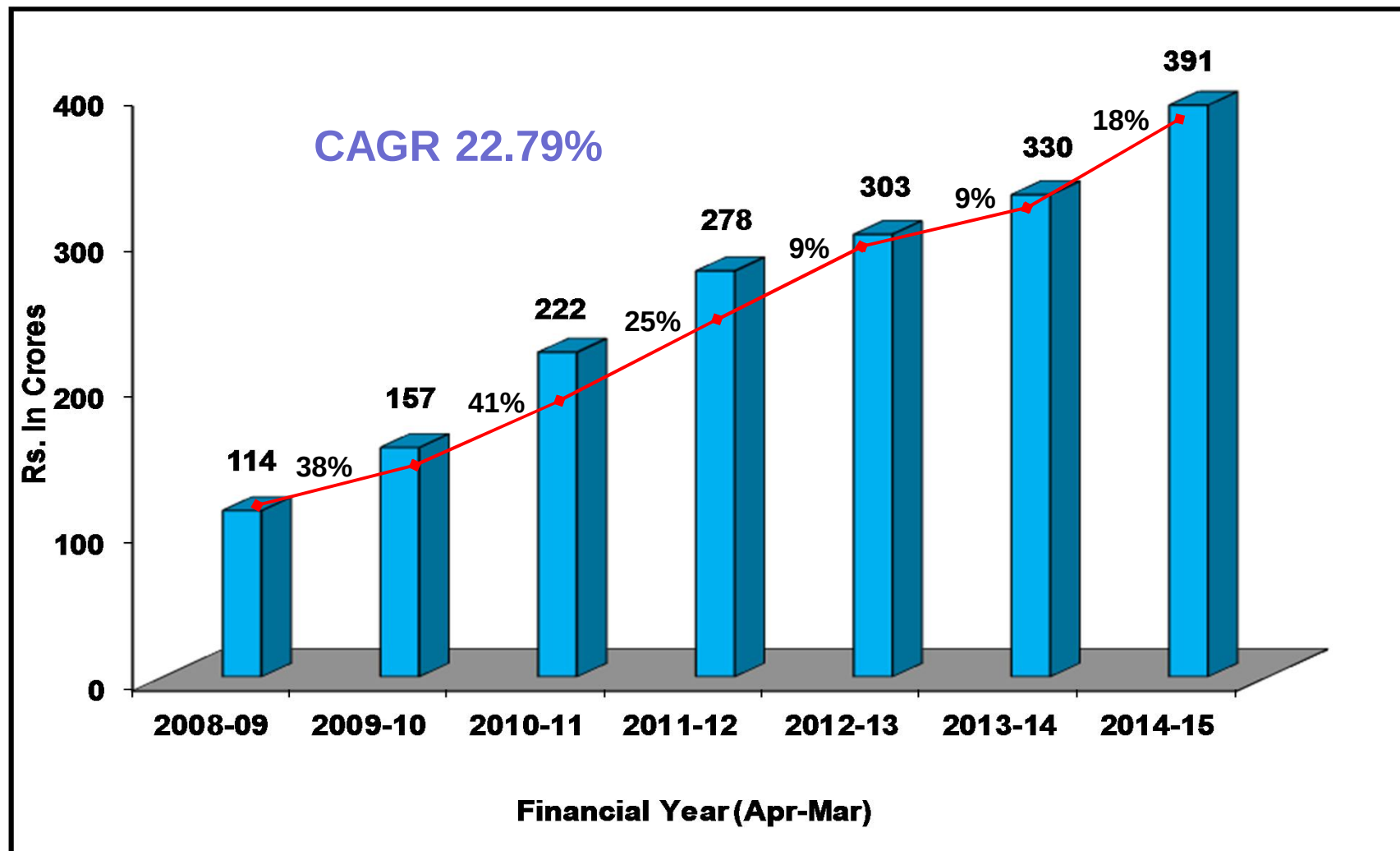
best practices

- Quality management system has been certified for ISO9001: 2008 version (TUV Ind. Ltd.)
- We are also certified for the Environment and Health management system ISO 14001:2004 & OHSAS 18001:2007.
- Activities for TOTAL PRODUCTIVE MAINTENANCE (TPM) initiated company wide with assistance from CONFEDERATION OF INDIAN INDUSTRIES since 2005 for achieving :
 - Zero defects
 - Zero loss
 - Zero breakdown
 - Zero accident
- Apcotex has been awarded the prestigious “EXCELLENT IN CONSISTENT TPM COMMITMENT” by the Japan Institute of Plant Maintenance (JIPM), Japan in 2013.
- Apcotex is in the process of implementing “Responsible Care” which is another international standard for safety, health & environment.
- Under CSR initiative The Company has undertaken projects in the areas of Healthcare, Education, and Vocational Training for village women and social projects around the area surrounding the factory.
- Received the Silver Certificate of Merit from ‘The Economic Times India Manufacturing Excellence Awards 2012’ for enhancing Manufacturing and Supply Chain Excellence’

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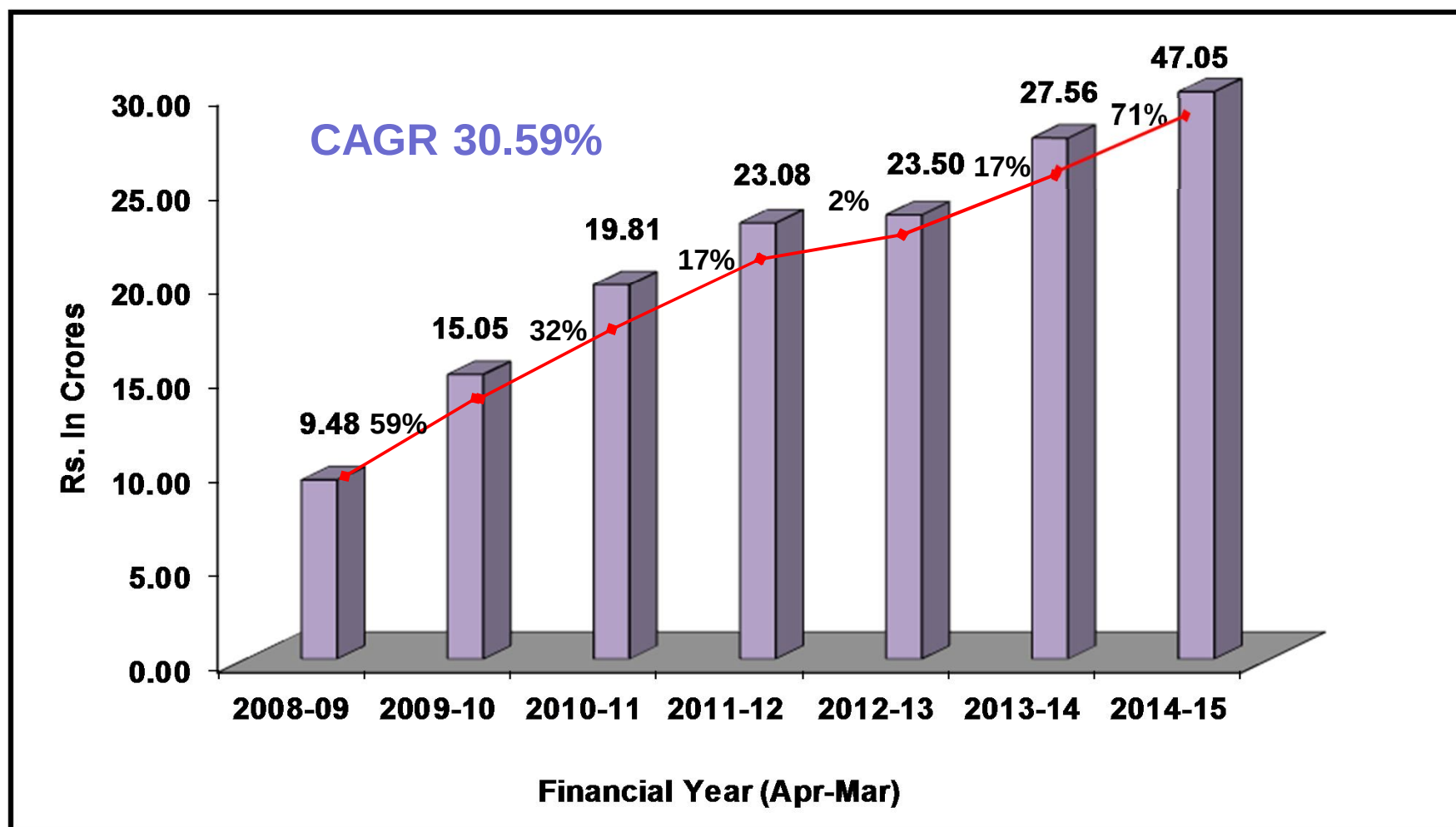
sales revenue trend



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EBITDA



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financial highlights

	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	CAGR % (FY09 – FY15)
Gross Sales	11410.10	15681.97	22165.76	27789.77	30262.47	33035.43	39114.46	22.79
Net Sales / Income from operations	10230.08	14579.73	20273.74	25488.97	27262.40	29703.28	35508.10	23.05
Operating EBITDA	886.24	1463.48	1771.58	2149.71	2351.97	2513.02	4147.29	29.33
Other Income	62.25	41.20	208.97	158.21	-1.71	243.41	557.53	44.11
EBITDA	948.49	1504.68	1980.55	2307.92	2350.26	2756.43	4704.82	30.59
PBT	713.74	1257.26	1506.82	1631.20	1804.14	1665.12	3482.85	30.24
PAT	448.39	832.79	1072.36	1146.38	1280.53	1314.33	2468.06	32.88
EPS	4.32	8.03	10.34	11.06	12.35	12.68	23.80	32.88
Operating (%) EBITDA Margin	8.66%	10.04%	8.71%	8.41%	8.60%	8.44%	11.66%	--
OPM %	9.27%	10.32%	10.52%	9.77%	8.63%	9.28%	13.25%	--
NPM %	4.38%	5.71%	5.27%	4.48%	4.68%	4.41%	6.95%	--



important ratios

	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15
Debt Equity Ratio	--	0.26	0.42	0.83	0.61	0.83	0.31
Book Value per Share	50.16	55.65	61.91	67.29	75.42	82.84	96.20
Int. Coverage Ratio	49.10	25.89	6.92	5.91	9.11	5.02	11.74
Return on Net Worth	8.09%	14.43%	16.70%	16.43%	16.38%	15.41%	24.74%
Core ROCE	24.52%	21.49%	24.28%	21.67%	25.12%	21.77%	39.73%
ROCE	13.14%	16.64%	19.34%	18.95%	19.24%	18.85%	32.69%

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financial highlights

	Quarter Ended		% Growth	Yearly		% Growth
	31-Mar-15	31-Mar-14	(YoY Q4)	2014-15	2013-14	(YoY - Annual)
Gross Sales	8555.20	8984.24	-4.78%	39114.46	33035.43	18.40%
Net Sales	7709.97	8090.59	-4.70%	35508.10	29703.28	19.54%
Operating EBITDA	1093.04	665.66	64.20%	4147.14	2513.02	65.03%
Other Income	65.46	33.22	97.05%	557.53	243.41	129.05%
EBITDA	1158.50	698.88	65.77%	4704.67	2756.43	70.68%
PBT	879.94	427.00	106.07%	3482.85	1665.12	109.17%
PAT	577.14	367.27	57.14%	2468.06	1314.33	87.78%
EPS	--	--		23.80	12.68	--
Op. EBITDA Margin %	14.18%	8.22%	--	11.66%	8.44%	--
OPM %	15.03%	8.64%	--	13.25%	9.26%	--
NPM%	7.49%	4.54%	--	6.95%	4.41%	--

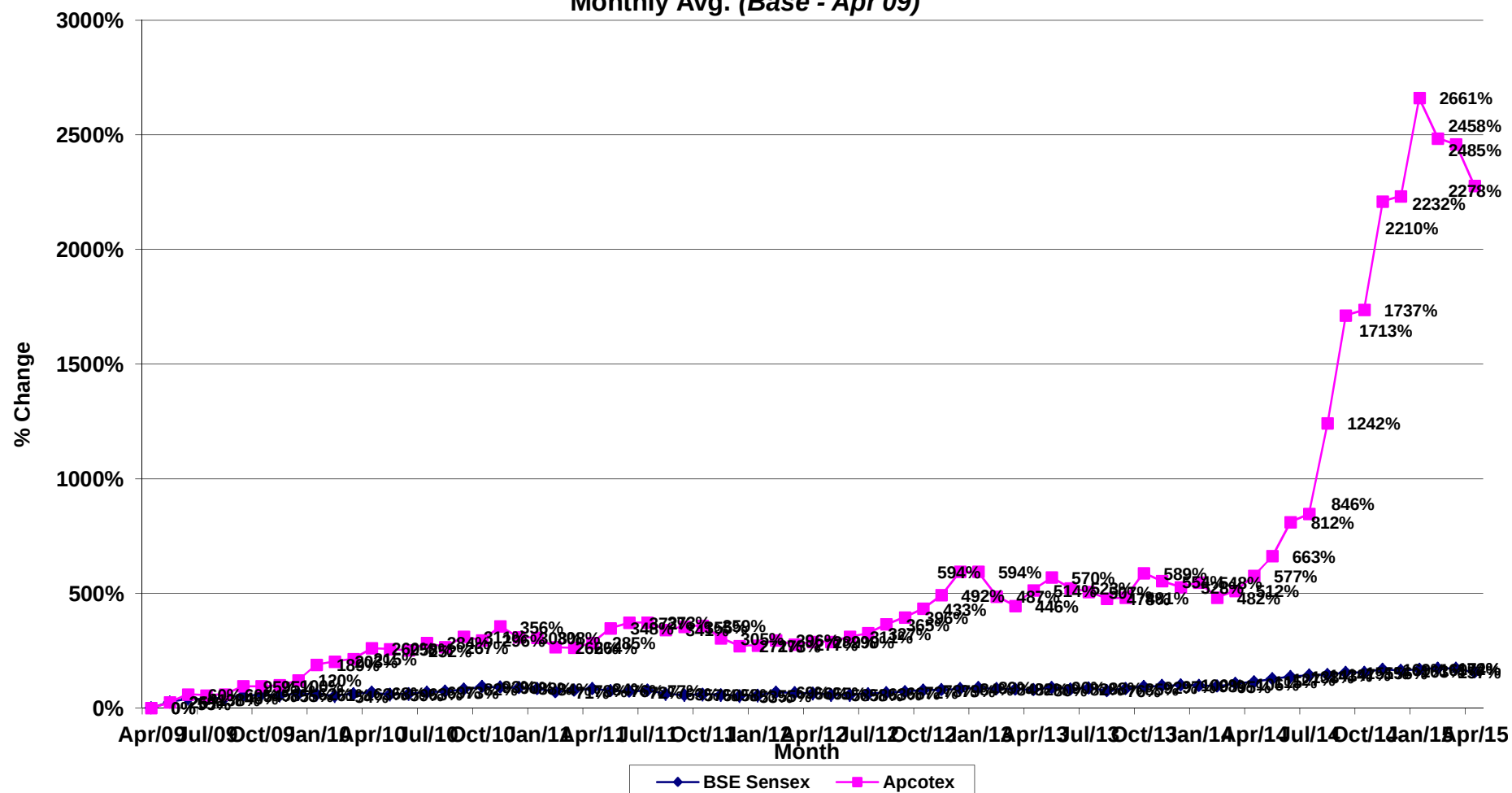
Figures in Rs. Lacs

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share performance on BSE

Apcotex V/s BSE Sensex (in %)
Monthly Avg. (Base - Apr'09)



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THANK YOU