



CIN: L24110MH1984PLC033917

MFG of SSP Fertilizer, Sulphuric Acid, Oleum 23% / 65%, Chlorosulfonic Acid, Edible Soya Oil, Soya De Oiled Cake, Lecithin, MgSO₄, ZnSO₄(Hepta & Mono Hydrate), Mix Micronutrients, Sulphur DP, SSF, Phospho Gypsum, LABSA.



Rama Phosphates Ltd.

Ref : RPL/BMD/2025

Date : May 14, 2025

To,

Bombay Stock Exchange Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers, 25 th Floor, Dalal Street, Fort, Mumbai 400 001	National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, Block G, Bandra-Kurla Complex, Bandra (East) Mumbai 400 051
Scrip Code: 524037	Symbol : RAMAPHO

Sub: Presentation for Quarter and Financial Year Ended March 31, 2025

Dear Sir/Madam,

Enclosing herewith Presentation on Company's Financial Performance for the Quarter and Financial Year Ended March 31, 2025.

This is for your information and records.

Thanking you,

Yours faithfully,

For RAMA PHOSPHATES LIMITED

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DOULAT
RAMSINGHA
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Digitally signed by
HARESH DOULAT
RAMSINGHANI
Date: 2025.05.14
20:57:23 +05'30'

HARESH D. RAMSINGHANI
CHIRMAN & MANAGING DIRECTOR
DIN 00035416

RAMA PHOSPHATES LIMITED



INVESTOR PRESENTATION FY25



Disclaimer



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Company Overview




RPL is one of the leading manufacturer of:





**FERTILIZER
SEGMENT**

-  SSP
FERTILIZER
-  MICRO-
NUTRIENTS
-  COMPLEX
FERTILIZER



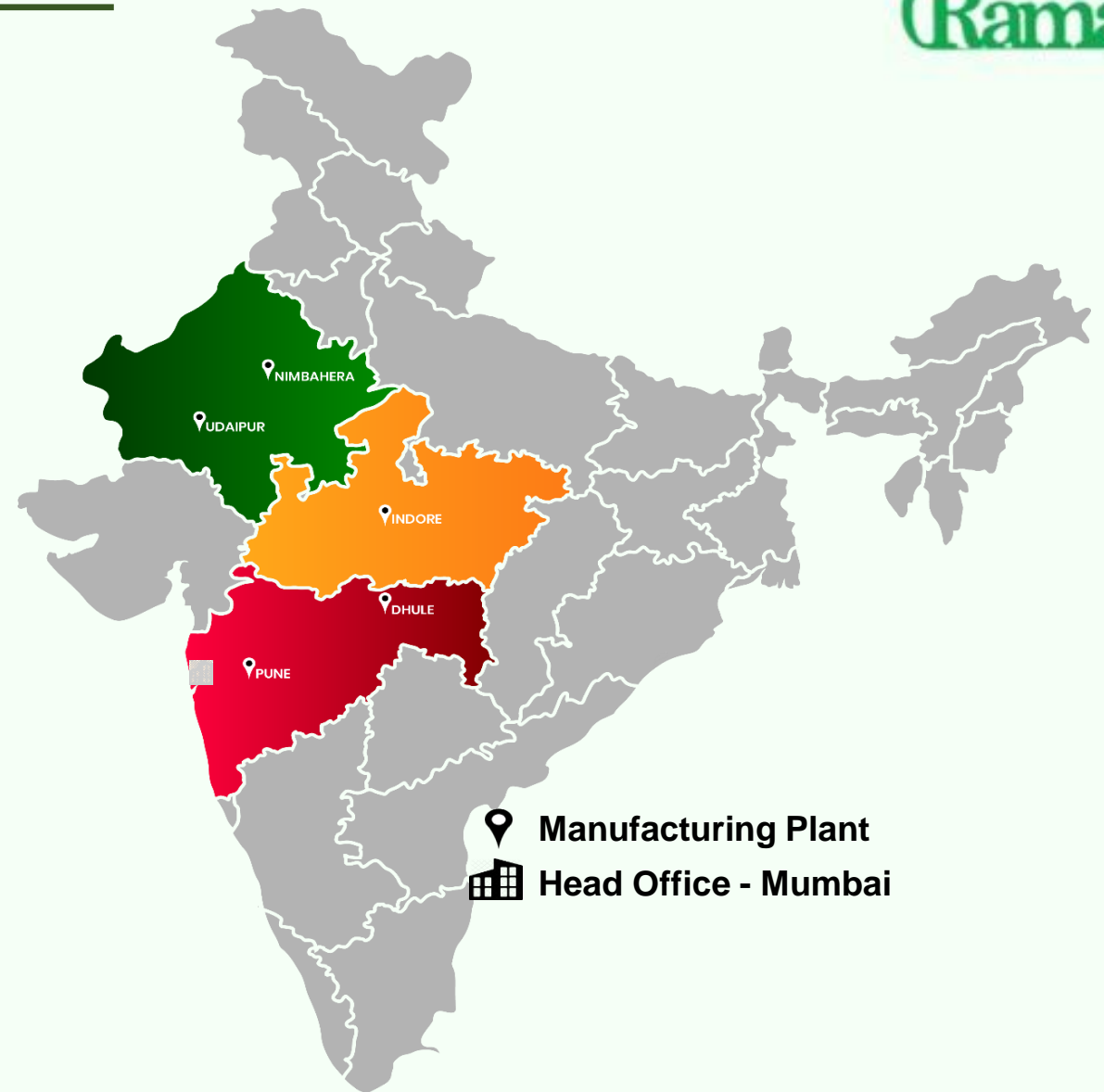
**CHEMICAL
SEGMENT**

-  SULPHURIC
ACID& OLEUM
-  SPECIALITY
CHEMICALS
SSF
-  LABSA



OIL SEGMENT

-  SOYA
DE-OILED
CAKE
-  SOYA
OIL



Trading of P&K fertilizers and import of MOP

Our Key Strength

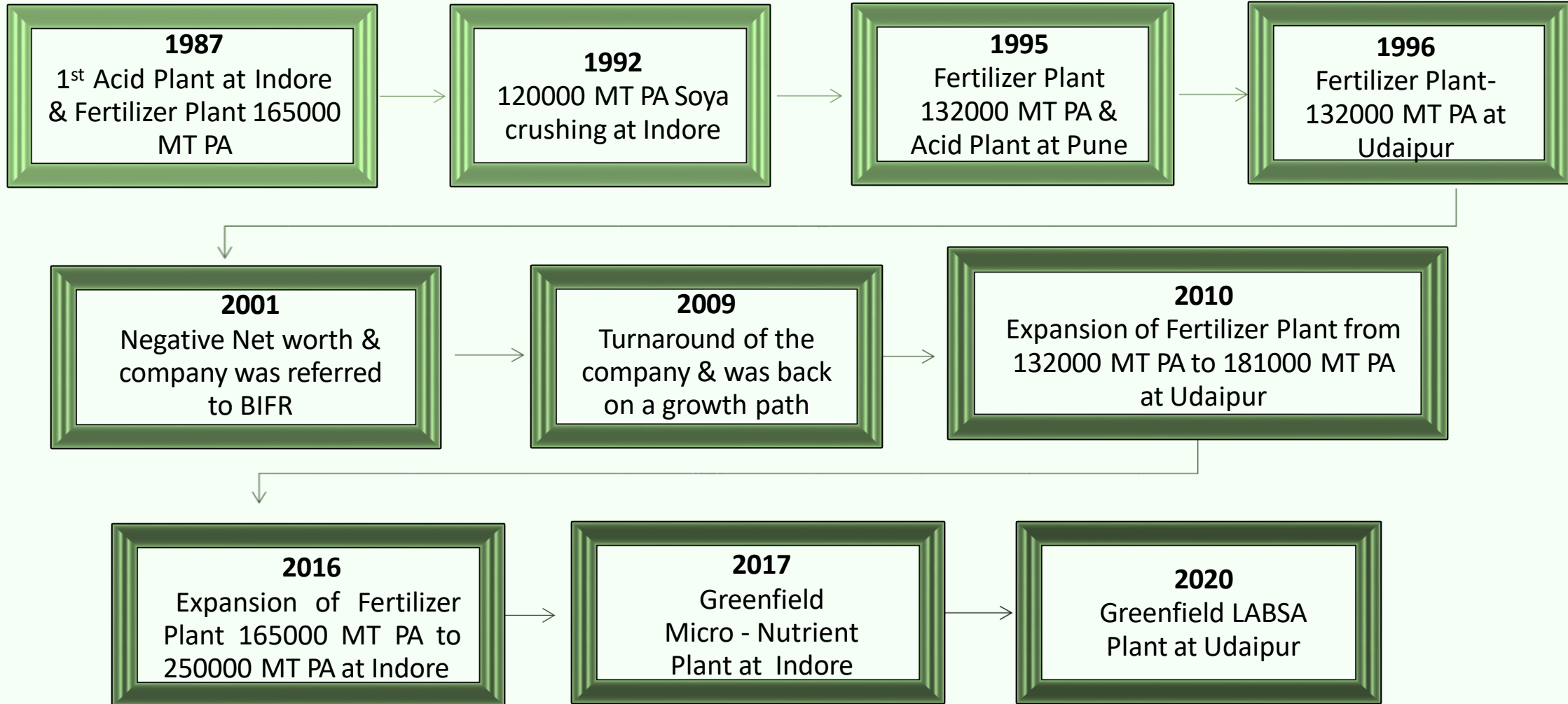


- MULTI- STATE, MULTI PRODUCT DIVERSIFIED COMPANY
- STRONG “GIRNAR” & “SURYAFUL” BRANDS WITH DIVERSE FERTILIZER PRODUCT PORTFOLIO
- BACKWARD & FORWARD INTEGRATED PLANTS
 - IN-HOUSE POWER GENERATION
 - PAN INDIA PRESENCE

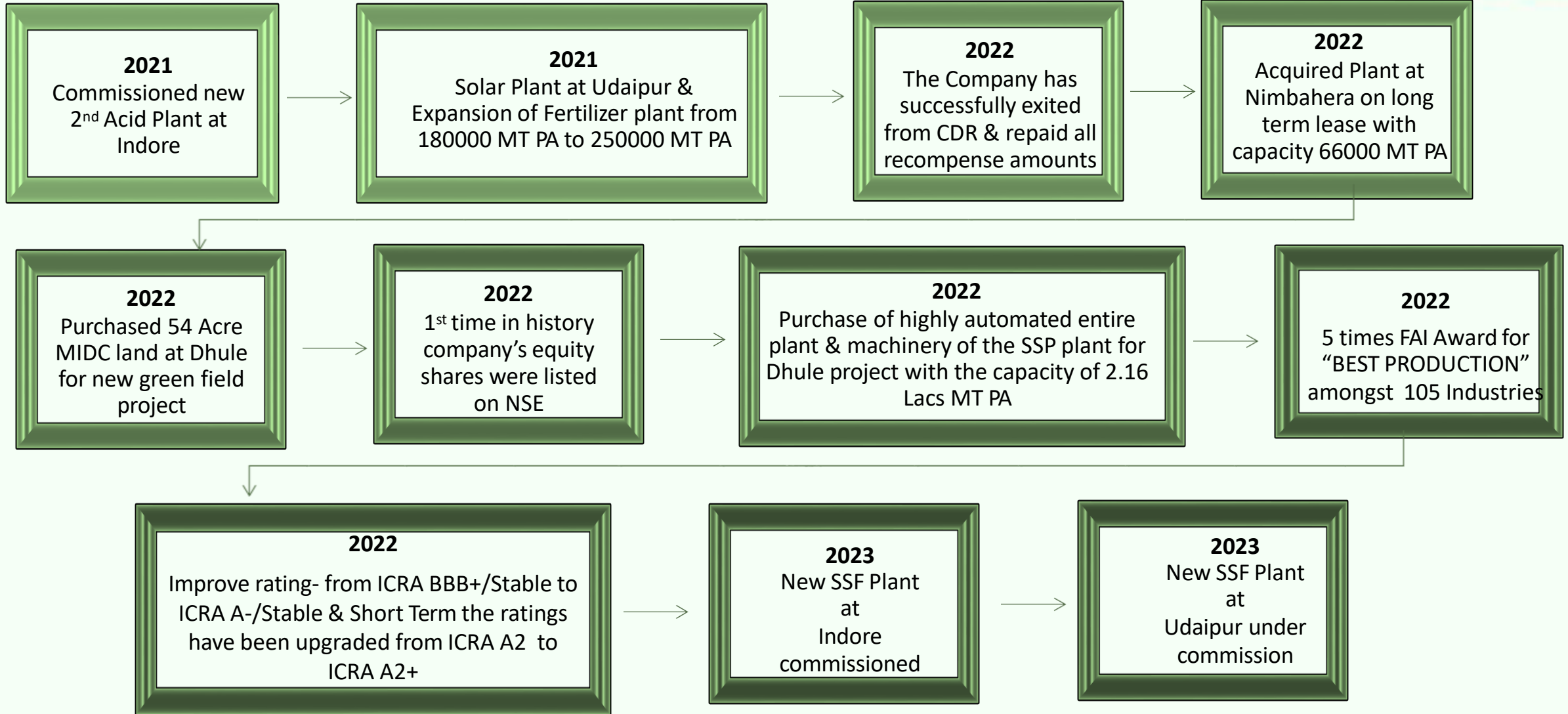


- STRONG DISTRIBUTION NETWORK ACROSS 11 STATES
- ZERO WASTE COMPANY
- FAST PACE GROWTH WITH NO TERM LOAN
- ZERO TERM LOAN
- ICRA RATED A- CREDIT RATING

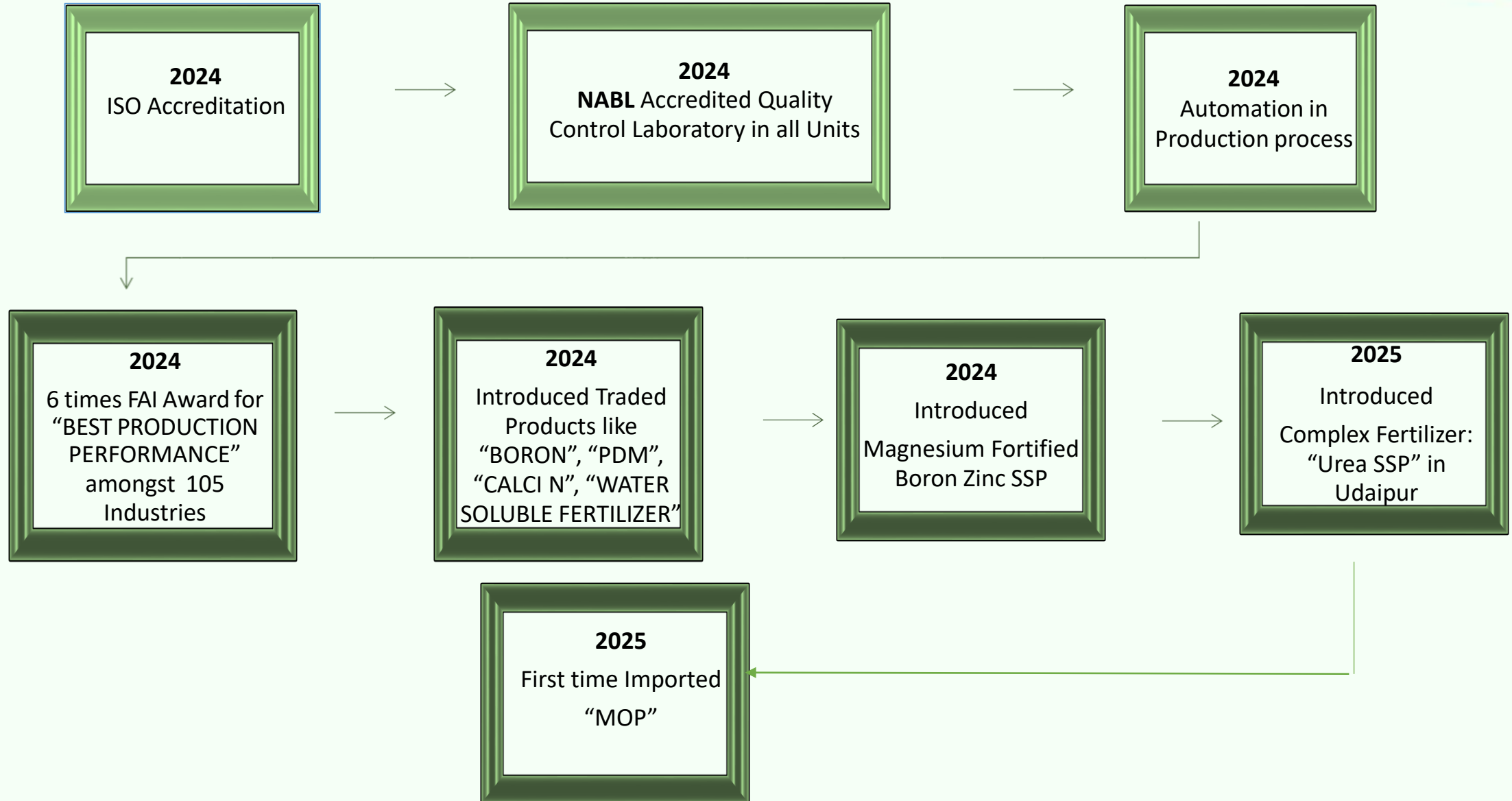
How We Have Turnaround



How We Have Turnaround



How We Have Turnaround



Production Capacity



INDORE OIL

- ❖ SA* – 55000 MT
- ❖ Soya Ex – 120000 MT
- ❖ Soya Refinery – 30000 MT



UDAIPUR

- ❖ SSP – 250000 MT
- ❖ LABSA – 18000 MT
- ❖ SSF – 990 MT PA
- ❖ S Power – 792 KWP



DHULE

Proposed

- ❖ SSP – 216000 MT



INDORE FERTILIZER

- ❖ SSP – 250000 MT
- ❖ SA* – 100000 MT
- ❖ SSF – 1080 MT PA
- ❖ Micro – 25000 MT
- ❖ Power – 2.40 MW



PUNE

- ❖ SSP – 132000 MT
- ❖ SA* – 56100 MT
- ❖ SSF – 540 MT PA
- ❖ NPK – 60000 MT
- ❖ Gypsum – 72000 MT
- ❖ Power – 0.60 MW



NIMBAHERA

- ❖ SSP – 66000 MT



***SA: SULPHURIC ACID**

RECENTLY LAUNCHED PRODUCTS



Launched on
08th Jan 24



Launched on
9th Mar 24



Launched on
7th May 24



Launched on
14th May 24



Launched on
20th Aug 24



Launched on
09th Jan 25



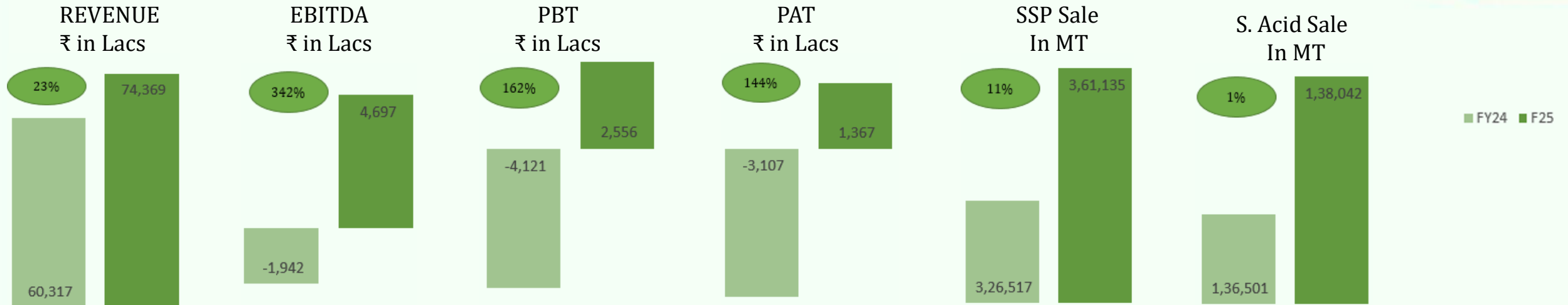
Launched on
4th Mar 24



FINANCIAL SUMMARY

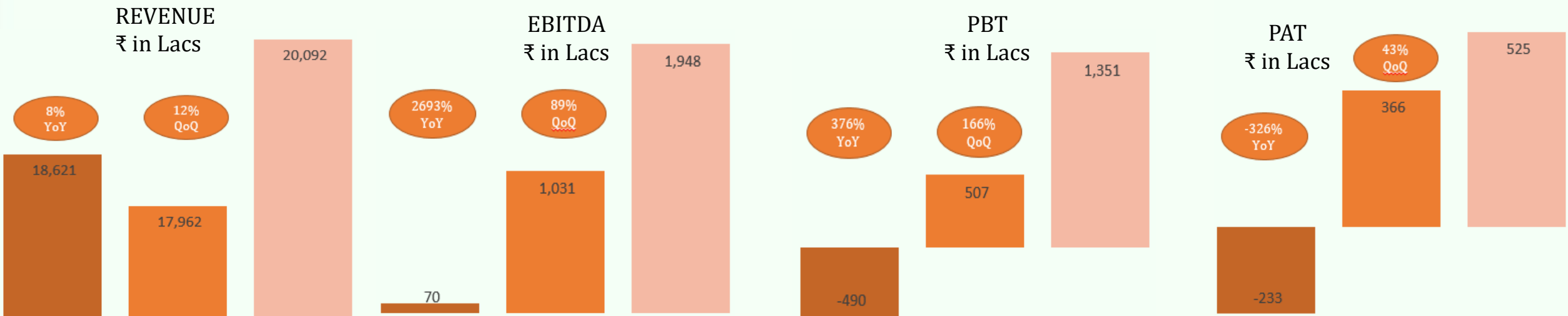


YEARLY



QUARTERLY

■ Q4 FY24 ■ Q3 FY25 ■ Q4 FY25



KEY HIGHLIGHTS

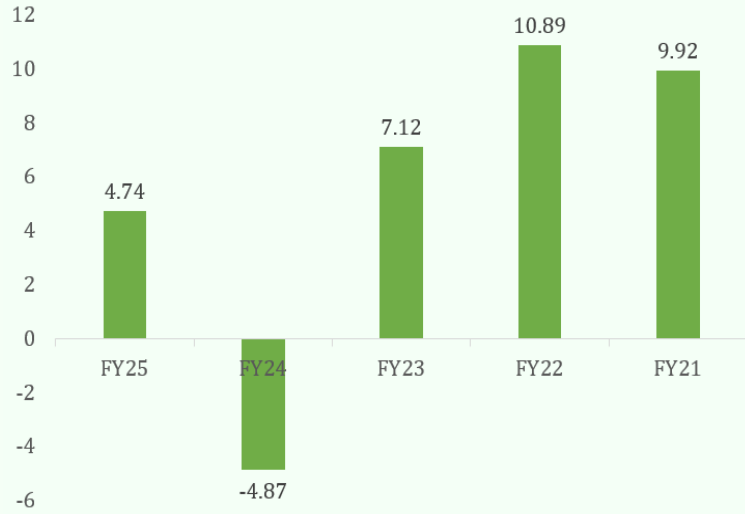


- ❖ **EBITDA surged 342%** FY25 to ₹4697Lacs from Negative ₹1942Lacs in FY24, supported by strong performance in **Sulphuric Acid & Fertilizer Division**
- ❖ **PBT turned positive, rising 162%** to ₹2,556 lakhs in FY25 from a loss of ₹4,121 lakhs in FY24
- ❖ **PAT increased by 144%**, rising from a loss of ₹3,107 lakhs in FY24 to a profit of ₹1,367 lakhs in FY25
- ❖ **Introduction of Urea-SSP and NPK** significantly boosted contribution
- ❖ **MOP imports and P&K fertilizer trading** provided strong growth support
- ❖ **FY26 SSP contract** renewal with **Hindustan Urvarak & Rasayan Limited (HURL)** (~1 lakh MT) reinforces revenue stability and enhances top-line outlook
- ❖ ICRA reaffirmed A- **credit rating**
- ❖ **1st Phase of Dhule location New project** on track

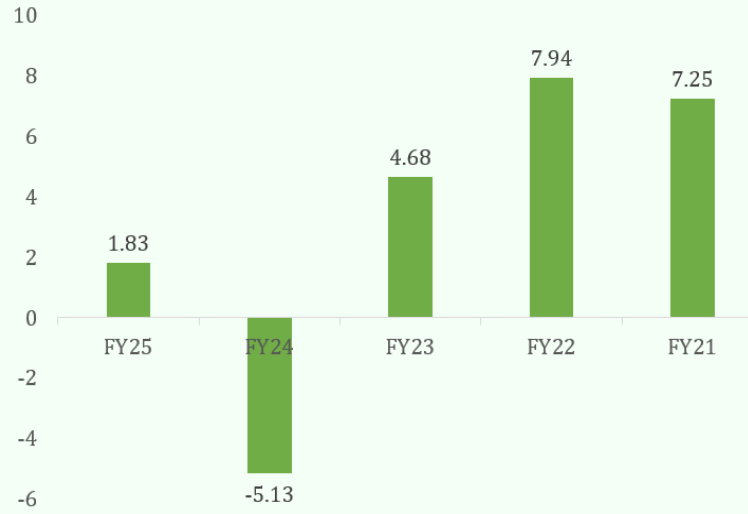
RATIO



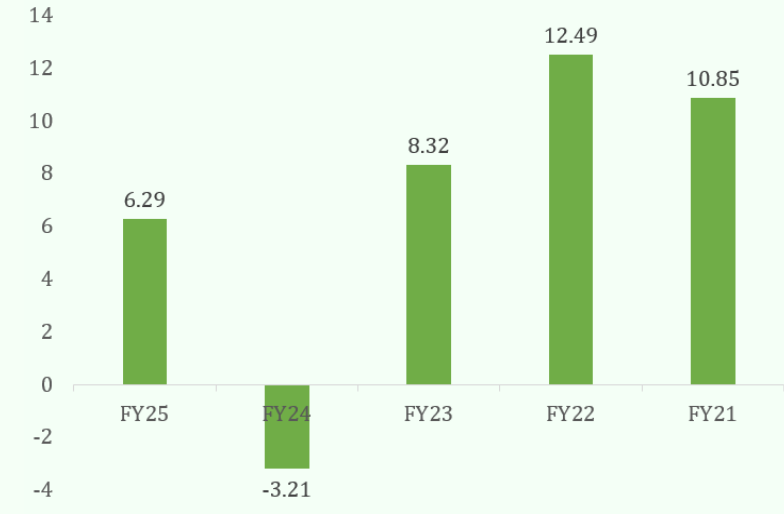
Operating Profit Margin (%)



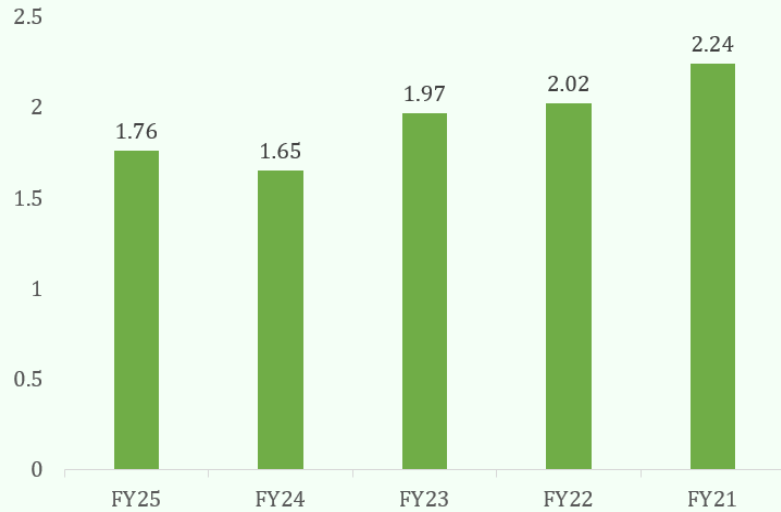
Net Profit Margin (%)



EBITDA Margin (%)



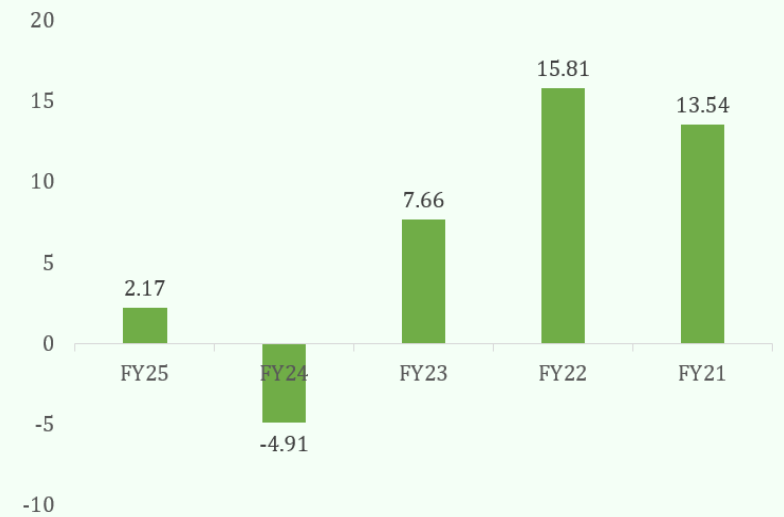
Current Ratio (X)



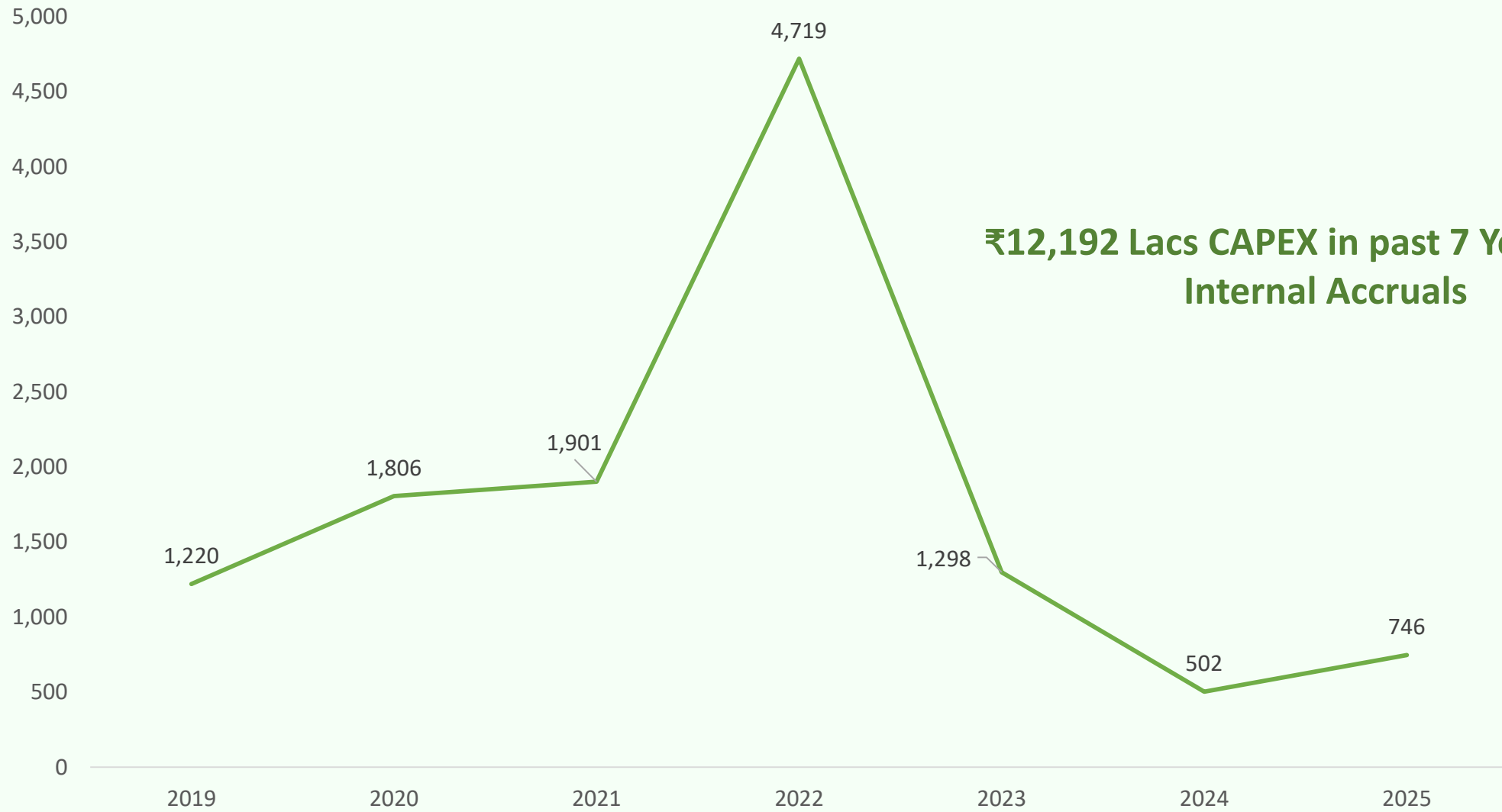
Debt Equity Ratio (X)



Return on Assets (%)



CAPEX



TURNOVER OF LAST 10 YEARS



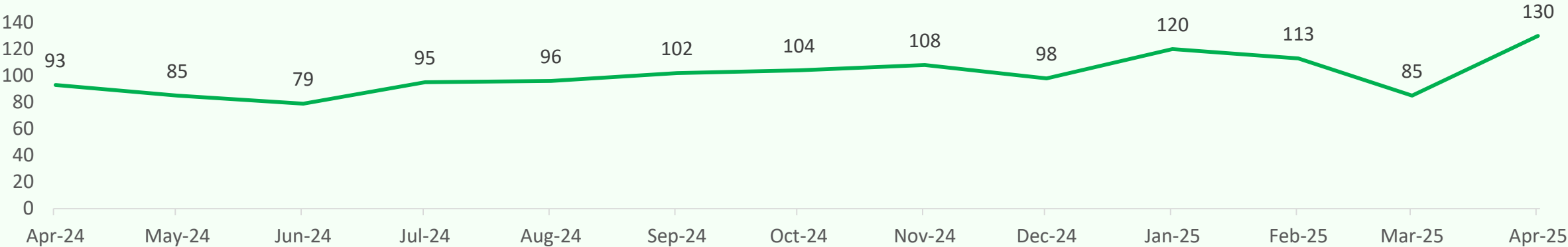
DHULE PROJECT PROGRESS



- ❑ As of March 31, 2025, **the total investment** made in our upcoming Dhule project, funded entirely through internal accruals, stands at **₹27.13 crore**.
- ❑ The project is progressing at a rapid pace.
- ❑ Various key **statutory compliances** for the Dhule project have been largely completed, ensuring alignment with regulatory requirements and supporting smooth project execution.
- ❑ We expect to commence **production by Q4 FY26**.

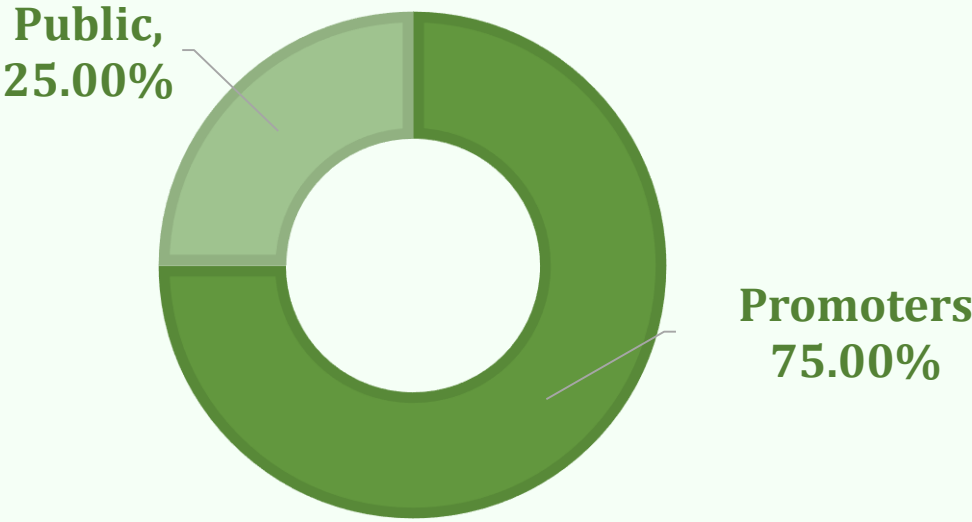


SHARE PRICE TREND



FACE VALUE : ₹5/SHARE
MARKET CAP: ₹398Cr
BOOK VALUE : ₹102/SHARE
EPS : ₹3.86/SHARE

SHAREHOLDING PATTERN



VISION



- ❖ To become 1000+ Crore Company
- ❖ Capacity expansion by commissioning of Dhule plant
- ❖ To strengthen industrial chemical portfolio as a step towards de-risk the company from volatility
- ❖ Digital Transformation by developing B2C online platforms
- ❖ End consumer engagement approach through digital tools
- ❖ To become more environment friendly
- ❖ To diversify into P&K Fertilizers Imports
- ❖ Community enrichment & welfare of the poor people
- ❖ To launch new non-subsidized fertilizers through strong channel partner base
- ❖ To focus on value added fertilizer products & soya division
- ❖ R&D Association with Agriculture Universities to develop customized / value added fertilizers



Thank You

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