



KESAR PETROPRODUCTS LIMITED

404, Naman Centre, C-31/G Block, BKC, Bandra (E), Mumbai - 400 051.

Tel: (022) 40424100 • URL - www.kesarpetroproducts.com

Date: 04.06.2025

To
The Manager
Listing Department,
Bombay Stock Exchange Limited,
P. J. Towers, Dalal Street, Fort,
Mumbai - 400001

Scrip Code: 524174

Sub.: Submission of Earnings Presentation for Q4-FY25/FY25 as per Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015.

Dear Sir,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated May 30, 2025 regarding intimation of Conference Call scheduled to be held on Monday, June 02, 2025 at 4:00 P.M. (IST), please find enclosed herewith the Q4-FY25/FY25 Earnings Presentation.

We are pleased to inform that the audio recording of the earnings call is made available on the link

<https://drive.google.com/file/d/11WYDqJkmT2vZUqCYtScblNbOpSZbgrG6/view?usp=sharing>

The Q4-FY25/FY25 Earnings Presentation is also available on the website of the Company at www.kesarpetroproducts.com.

You are kindly requested to take a note of the same.

Thanking You.

Yours Faithfully,

For Kesar Petroproducts Limited

Ramjan Kadar Shaikh
Whole Time Director
DIN: 08286732

KESAR PETROPRODUCTS LIMITED

Q4 & FULL YEAR FY25 EARNINGS CALL

02-JUNE-2025

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Financial Highlights Q4 and Full Year FY25

Financial Highlights – FY25

In ₹ Lakhs	FY 2025	FY 2024	YoY%
Revenue from Operations	18,517	14,889	24.37%
Total Income	18,765	15,656	19.86%
Cost of Materials consumed	15,531	12,679	22.49%
% of Revenue	83.87%	85.16%	
EBITDA	1,845	997	85.06%
% Margin	9.96%	6.70%	
Profit before Tax	1,331	495	168.89%
% Margin	7.19%	3.32%	
Profit after Tax	996	498	100.00%
% Margin	5.38%	3.34%	

➤ The Revenue from Operations increased 23% YoY in FY 2024 and 39% YoY in FY 2025 due to unlocking of capacities and increased production of value-added products – Alpha and Beta Blue.

➤ The EBITDA Margin increased from 6.70% in FY 2024 to 9.96% in FY 2025 and the PAT Margin increased from 3.34% in FY 2023 to 5.38% in FY 2025.

➤ The increase in margins was due to the increased production of high-margin downstream products, Alpha and Beta Blue pigments.

➤ Despite broader weakness in the domestic and global chemical industry, the company maintained operational efficiency.

Financial Highlights – Q4 FY25

In ₹ Lakhs	Q4 FY25	Q4 FY24	Q4 FY23	YoY%	QoQ%
Revenue from Operations	4,099	4,960	3,125	(17.36%)	(17.46%)
Total Income	4,018	5,167	3,162	(22.24%)	(20.02%)
Cost of Material Consumed	3,894	4,220	2,491	(7.73%)	(5.81%)
% of Revenue	95.00%	85.08%	79.71%		
EBITDA	505	404	220	25.00%	0.00%
% Margin	12.32%	8.15%	7.04%		
Profit Before Tax	372	235	15	58.30%	5.68%
% Margin	9.08%	4.74%	0.48%		
Net Profit / (Loss)	198	305	(16)	(35.08%)	(32.65%)
% Margin	4.83%	6.15%	-0.51%		



In FY 2025, Kesar Petroproducts Limited delivered a strong operational and financial performance.



In Q4 FY2025, Kesar delivered strong operational performance with double digit EBITDA Margins.



The company reported Revenue From Operations of ₹4,099 lakhs. EBITDA margin stood at 12.32%, while PAT margin was healthy at 9.08%, indicating improved profitability and cost control.

Key Operational Highlights

- Commencement of water trials to enhance the production capacity at the 6,000-ton fertilizer unit at the Company's new plant located in Ratnagiri, Maharashtra.
- Appointment of Wholetime Company Secretary, Key Management Personnel and Compliance Officer.
- Allotment of 2,02,00,000 Convertible Warrants at a price of Rs. 18.80/- each (including face value of Rs. 1/- each at a premium of Rs. 17.80/- each) by way of Preferential Issue to the 2 identified allottees of the Promoters Group & 7 identified allottees from the Non-Promoter, Public category, after receipt of stipulated amount.

About The Company

At A Glance

- A leading pigments manufacturer specialising in Phthalocyanine Blue Crude and its downstream pigments in India
- Expanded its global footprint to 55 countries

Centralised Manufacturing Facility

Located at Lote Parshuram, the Chemical Belt of Maharashtra



1,500 tons

Production Capacity per month

1,000 tons

Utilization Capacity per month

15%

Market Share in India

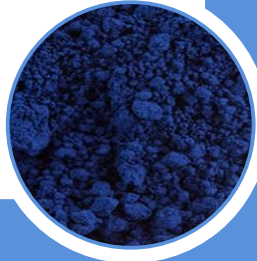


Certification

Our Product Portfolio

- Product Name:
 - CPC Crude Blue
 - Activated Crude CPC Blue
- Used as Raw Material for producing downstream pigments
- 600 metric tons out of 900 metric tons is the Utilized Capacity/month

CPC Crude Blue



Alpha Blue

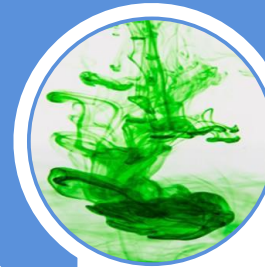


- Product Name:
 - Alpha Blue 15.0
 - Alpha Blue 15.1
- Raw Material : CPC Crude Blue & Sulphuric Acid
- 150 metric tons out of 250 metric tons is the Utilized Capacity/month

- Product Name:
 - Beta Blue 15.3
 - Beta Blue 15.4
- Raw Material : CPC Crude Blue & Salt
- 200 metric tons out of 300 metric tons is the Utilized Capacity/month

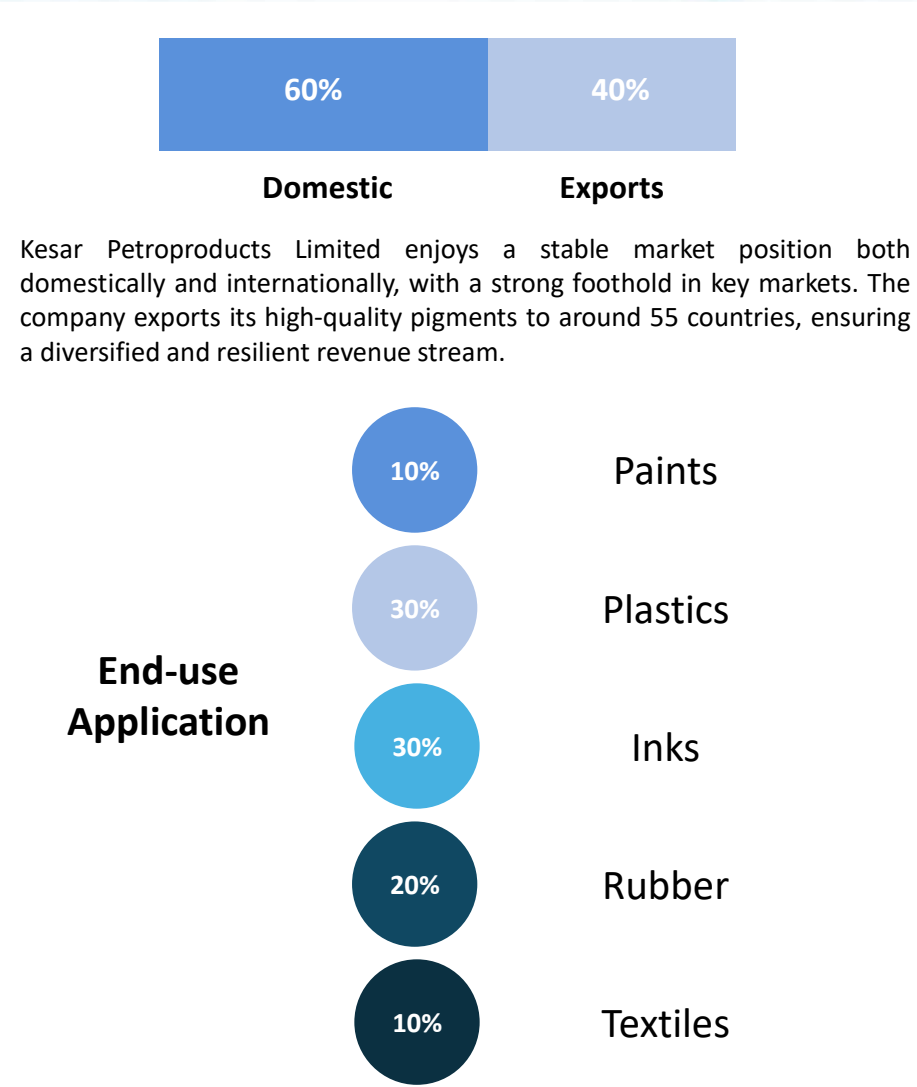
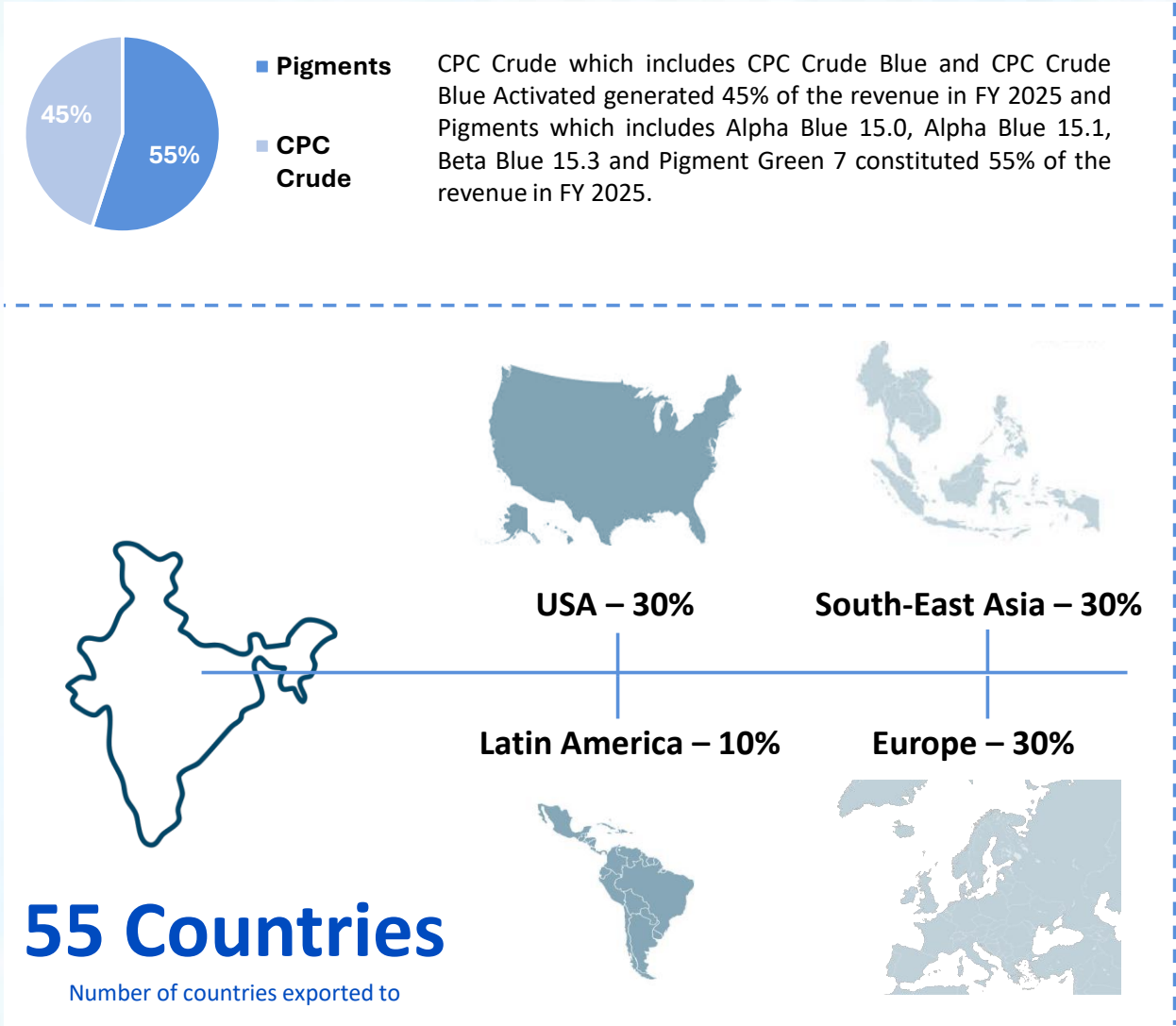


Beta Blue



Pigment Green 7

- Product Name:
 - Pigment Green 7
- Raw Material : CPC Crude
- 50 metric tons out of 50 metric tons is the Utilized Capacity/month



Management Team

Chairman



Dinesh Sharma

With 20+ years of experience in the chemical industry and expertise in large-scale operations, he is a Chartered Accountant and Law Graduate. Under his leadership, the company is recognized as a trusted, high-quality global supplier.

CEO



Shreyas Sharma

Graduating with a B.Tech in Dyes and Pigments from UDCT in 2008, he brings 9 years of industry experience, including 4 years on the production shop floor, contributing valuable hands-on expertise to the company.

CFO



Jignesh Desai

With 25+ years of experience, he is a B.Com graduate (Mumbai University, 1998) and an Intermediate-level Chartered Accountancy candidate. He excels in managing accounting operations and driving business growth.

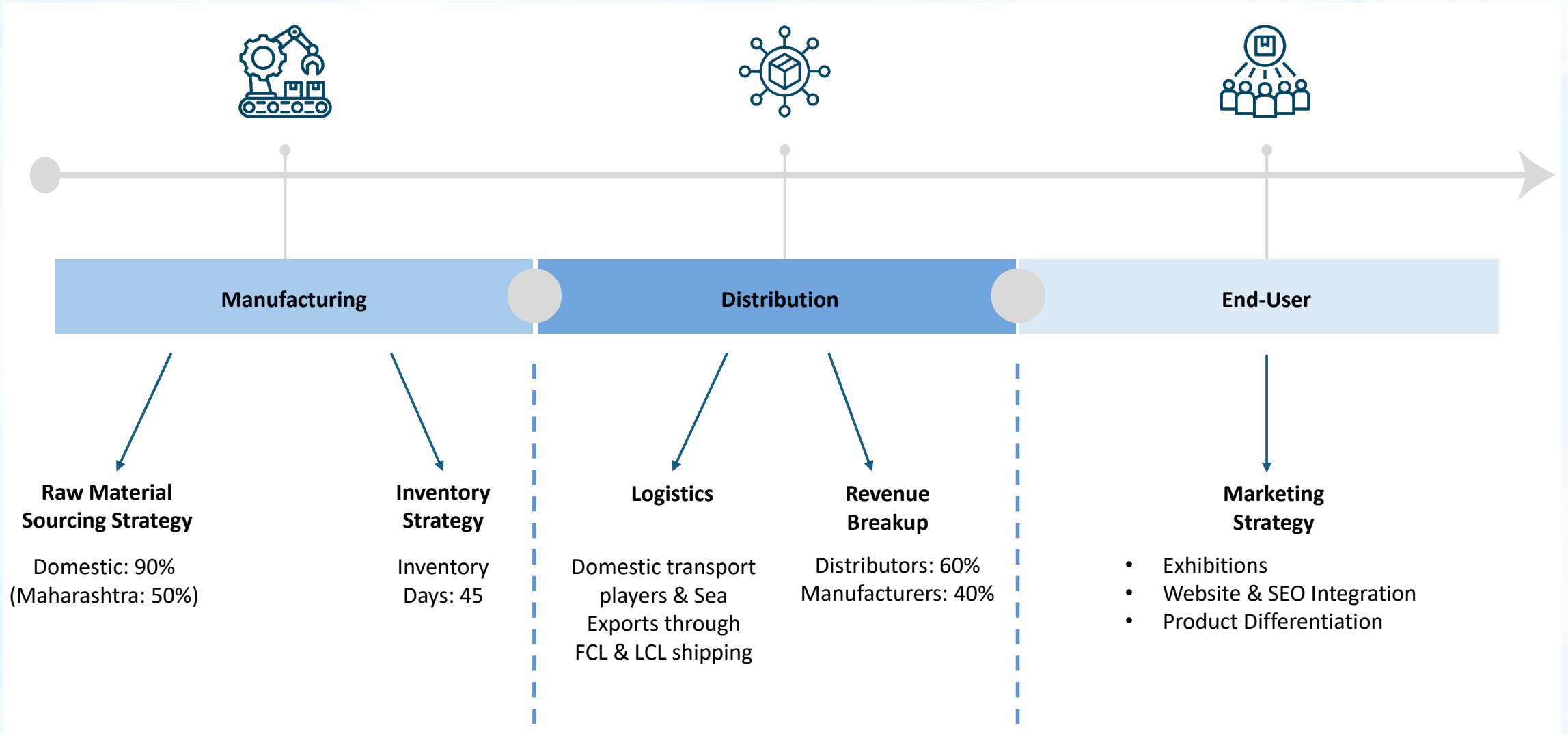
Plant
Head



Shrinivas Holennavar

He has 46 years of experience in the chemical industry, including 30 years as Site Head. He has worked with organizations like Inventys Research and Metrochem Industries, excelling in HSE, quality, production, and process innovations.

Business Model



Concluding Remarks

Concluding Remarks

- Kesar Petroproducts Limited delivered strong growth and sustained profitability despite persistent challenges in the chemical industry, reflecting its operational resilience.
- The company has been on a path of accelerating growth and increasing margins with a commitment to innovation and operational excellence.
- FY 2025 was a year of shifting gears with focus on high-margin products and commencement of trial runs for the production of by-products at its fertilizer plant located in Ratnagiri, Maharashtra.

Q&A