

AIMCO PESTICIDES LIMITED

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E-mail : aimco@aimcopesticides.com • Web Site : www.aimcopesticides.com

CIN NO. L 24210MH1987PLC044362



July 23, 2020

Ref.: APL/CO/BSE/12/2020-21

To,
The Manager
The Department of Corporate Services
BSE Limited
P. J. Towers, First Floor,
Dalal Street, Mumbai – 400 001

Dear Sir / Madam,

Subject: Investor Update

Reference: Aimco Pesticides Limited (Scrip Code - 524288)

Please find enclosed herewith the copy of the Investor Update of the Company highlighting the performance and recent developments of the Company.

This is for your information and record.

Thanking You.

For Aimco Pesticides Limited

Anuradha Matkar
Company Secretary and Compliance Officer
ACS No. 57570

Encl.: a/a

**Rcgd. Office : 81/1, M.I.D.C. Indusdial Area, Lote Parshuram, P.B. No. 9,
Village Awashi, Dist. Ratnagiri - 415 707, Maharashtra
Phone : (02356) 272136 / 272137 / 272138**

AIMCO Pesticides Limited

Investor Presentation July 2020

BSE – AIMCOPEST | 524288

Bloomberg : AIM:IN

AIMCO PESTICIDES



AIMCO

AIMCO PESTICIDES LTD.

AIMCO

Q4FY20 Financial Statement Summary

Consolidated Profit and Loss Summary

Rs. In Crores

Particulars	Q4FY20 (Audited)	Q3FY19 (Unaudited)	Q4FY19 (Audited)	Y-o-Y %
Revenue from Operations	32.95	48.60	57.22	-42.4%
Total Income	32.96	49.62	60.37	-45.4%
Total Operating Expenses	30.45	45.28	54.32	-43.9%
EBITDA (Excluding OI & Exceptional Items)	2.50	3.32	2.90	-13.8%
EBITDA (Excluding OI & Exceptional Items) %	7.6%	6.8%	5.1%	+ 256 BPS
Interest Cost	0.82	0.34	0.39	110.3%
Depreciation & Amortisation	0.76	0.65	0.48	58.3%
Profit Before Taxes	0.92	2.33	2.03	-54.7%
Profit After Taxes	0.71	1.77	1.30	-45.4%
EPS	0.74	1.85	1.36	-45.6%

42.4% ▼

Q4FY20 Revenue from Operations at INR 32.95 Crore as compared to INR 57.22 Crore in Q4FY19

13.8% ▼

Q4FY20 EBITDA at INR 2.50 Crores as compared to INR 2.90 Crores in Q4FY19

45.4% ▼

Q4FY20 PAT at INR 0.71 Crores as compared to INR 1.30 Crores in Q4FY19

Click here to view Financial Results : <https://www.bseindia.com/xml-data/corpfiling/AttachLive/83205c89-ff98-41f3-8a90-d01a989b3174.pdf>





Q4FY20 Financial Statement Summary

Consolidated Balance Sheet

Rs. In Crores

Particulars	Q4FY20 (Audited)	Q4FY19 (Audited)	Y-o-Y %
Shareholders Fund	38.66	35.09	10.2%
Non Current Liabilities	4.44	2.25	97.3%
Current Liabilities	87.05	63.02	38.1%
Total	130.15	100.36	29.7%
Non Current Assets	24.73	21.06	17.4%
Current Assets	105.42	79.30	32.9%
Total	130.15	100.36	29.7%

Click here to view Financial Results : <https://www.bseindia.com/xml-data/corpfiling/AttachLive/83205c89-ff98-41f3-8a90-d01a989b3174.pdf>



Q4FY20 Financial Statement Summary

Consolidated Cash Flow Summary

Rs. In Crores

Particulars	Q4FY20 (Audited)	Q4FY19 (Audited)	Y-o-Y %
Operating profit/(loss) before working capital changes	14.09	15.18	-7.2%
Net Cash (used in)/generated from operating activities	3.52	14.34	-75.5%
Net Cash (used in)/generated from investing activities	-5.07	-6.46	-21.5%
Net Cash (used in)/generated from financing activities	3.98	-1.78	-323.6%
Net Increase/(decrease) in cash and cash equivalents	2.13	1.74	22.4%
Cash and Cash equivalents at the beginning of the year	3.58	1.84	94.6%
Cash and Cash Equivalents at the end of the year	5.71	3.58	59.5%

Click here to view Financial Results : <https://www.bseindia.com/xml-data/corpfiling/AttachLive/83205c89-ff98-41f3-8a90-d01a989b3174.pdf>

Q4FY20 Performance Discussion

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Performance
Discussion

Management Commentary

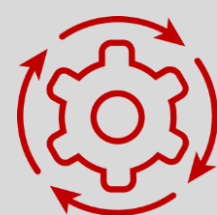
- The financial performance for Q4 FY2020 has been less than satisfactory. Revenue from Operations for Q4FY20 stood at 32.94 crores compared to 57.21 crores in Q4FY19, registering a decline of 42.2%.
- The fall in Revenue from Operations for Q4FY20 and full-FY2020 is primarily due to lower volumes in the B2B Formulations business. There was extremely unhealthy, price-driven competition from China in the previous financial year, which the company decided to stay away from, leading to sub-par performance in the B2B Formulations business.
- On the profitability front, the company did well by recording an EBITDA margin of 7.6% in Q4FY20 compared to 5.1% in Q4FY19, prominently to due good business in the Technicals product segment. The rise in the EBITDA did not translate into Net-profitability due to higher a) Finance Costs and b) Depreciation and Amortization expenses.
- On the working capital front, the company reported record-inventories of 58.19 crores in Q4FY20 compared to 46.84 crores in Q4FY19, due to higher procurement of raw materials (imported) in January and February in anticipation of supply-chain disruption due to the growing spread of COVID-19 in China at the time. This also led to an increase in Trade Payables as the company availed extended payment terms from its suppliers. Disruption in operations due to the implementation of national lockdown on 24th March 2020, led to a deferral of significant payments expected to come in the last week of March, leading to an increase in Trade Receivables.

Outlook

After adapting to new realities and overcoming the operational challenges of COVID-19, the company is witnessing a favorable external environment for almost all its product segments. A sufficient buffer of raw materials and a limited stoppage in production is proving to be a big advantage to the company. Many Technical manufacturers are facing issues with respect to raw material supply. Additionally, there is also a shortage of finished Technicals in the markets, leading to a supply crunch for Formulators, this is proving to be a tailwind for the company's Domestic Branded Formulations business. The company is confident of recording a superior performance in the FY 2020-21.



Coping with Coronavirus



General Operations

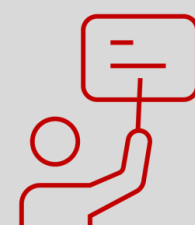
An immediate and unprompted lockdown led to disturbances in shipments and part of sales intended for March could not be booked in the same period, causing subdued performance in Q4FY20.

Production activities at Lote Parshuram remained completely halted between 24th March 2020 and 1st April 2020.

After resuming production, with 10% manpower in April, the company has been ramping-up production each day and is confident of attaining pre-COVID levels in July first week.

Initially faced a lot of logistical and operational challenges, prominently related to the movement of goods and managing workforce.

Completely adhering to safety guidelines issued by authorities.



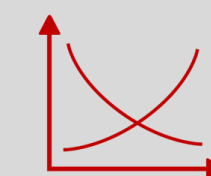
Demand Scenario

Worldwide lockdowns and prevention of movement led to a lot of disturbances in the value chain.

This created a momentary demands-supply mismatch for the last few months, which created an opportunity for integrated players, like Aimco, who were able to maintain production and cater to the markets.

The company did well in the aforementioned period, especially in its B2C formulations business. The outlook for CY2020-21 remains untethered from this pandemic.

The company is also witnessing an increasing preference of Indian suppliers in the Agrochemical industry globally, over its Chinese competitors. The repercussions of recent events on China have led many countries to prefer us over our international competition.



Supply Scenario

Indian agrochemical industry's dependence on Chinese manufacturers for raw materials & intermediates led to some disturbances in the supply chain, in February-March.

The company did not face any severe effects from the same, as it maintains sufficient buffer for imported raw materials.



Financial Impact

Certain revenue was deferred in Q4FY20 due to disturbances in production and dispatch of goods.

Barring some extension in payments (prevalent across the industry), the company does not foresee any strain on its financial position due to this pandemic.



Recent Industry Developments

Draft Order on Ban of 27 Agrochemicals

Ministry of Agriculture has proposed to ban (import, manufacture, sale, transport, distribute and use) 27 Pesticides (12 Insecticides, 7 Herbicides, 8 Fungicides) via its draft notification dated 14th May 2020.

This draft order has taken the entire industry by surprise, especially given the poor timing of the order.

These 27 chemicals are a big part of the Indian Agrochemical industry's business. In fact, Indian manufacturers are globally competitive in the manufacturing of these products and a large of these products are also exported to many developed markets like the USA, European Union, Asian countries, etc.

One of our key products - Chlorpyrifos is on the list.

However, the company is confident on withdrawal of the said ban, given the unanimous protest received from the industry among other factors.

Growing Locust Attacks

Locusts attacks that erupted last year in the African continent have found their way into the Indian subcontinent, with prominent effects being recorded in Western and Northern parts of the country.

These attacks can prove detrimental to the farmers if not dealt with an immediate and full retaliation, using various pesticides and other means.

One of our key products i.e. Chlorpyrifos has been recommended by the Ministry of Agriculture for use against Locust attacks.

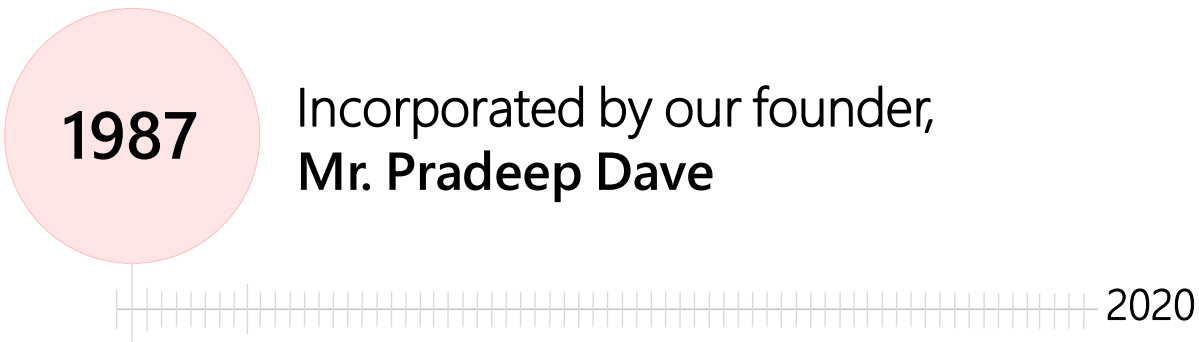
This has given a boost to our B2C formulations business, as we have a few highly-acclaimed brands in this category.

Also luckily for India, the Locust attacks have somewhat coincided with the early monsoon in the country. Monsoon prevents the growth of Locust and the effects are expected to wear off after this season.

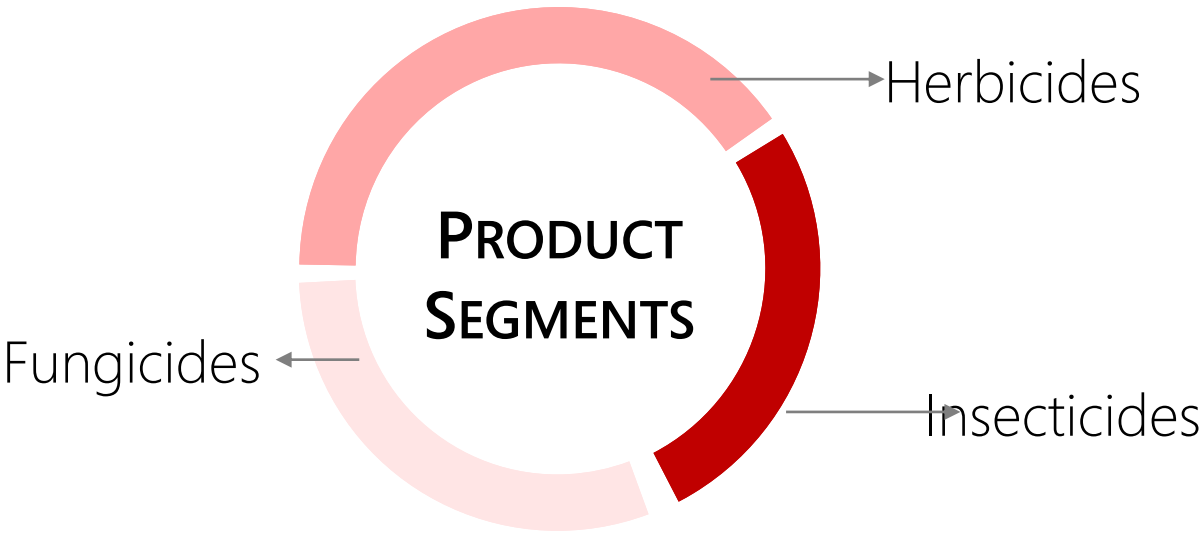
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Introduction



Incorporated in 1987 by our founder **Mr. Pradeep P Dave**, Aimco Pesticides Limited (APL) is a key player in the Agro Chemicals space.



The company is into manufacturing, marketing & exporting of technical grade chemicals & formulations of Insecticides, Fungicides and Herbicides.



Strong export presence in ~42 countries globally.

Government Registered Export house

Recognised for it's acumen in Technical grade chemicals

In its vast history spanning over 4 decades, the company has been *credited with introducing & commercializing many Agro-chemicals in India.*

→ **First Indian company to manufacture Chlorpyrifos & Triclopyr**

First Indian company to manufacture Chlorpyrifos & Triclopyr Technical in India; right after Dow Chemicals (USA).

→ **Second Indian company to manufacture Imidacloprid after Bayer India**



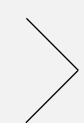
History and Evolution

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Pesticides
Limited

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Presentation

History &
Evolution

01



Incorporation & early history

- Established in 1987
- Listed on BSE in 1993
- Setup a centralized manufacturing unit in Lote Parshuram in 1993
- 1st India company to manufacture & commercialize Chlorpyrifos technical in 1993
- Commenced exports in 1995
- Established R&D centre recognized by Department of Science & Technology, GOI since 1996
- 1st India company to manufacture & commercialize Triclopyr technical in 2001

02



Debt restructuring & operational turnaround

- RoCE depleted in existing investments due to entry of excessive competition in key products
- Chlorpyrifos turned unprofitable, with more than a dozen plants manufacturing it in the country
- Domestic formulations business under-stress due to severe and continuous droughts in '98-'00
- This all led to low profitability and an inability to service debt. Debt accumulated due to unapplied interest being converted into term loans.
- In between FY10-14, the company offered OTS to banks, completed debt restructuring and turned debt-free by the end of FY2014.

03

Turning profitable and building a foundation

- Post restructuring, the first objective of the company was to turn & stay profitable at all levels
- Company remained agile, utilizing every available business opportunity to turn profitable and rebuild reserves
- Undertook major maintenance & upgradation at Lote Parshuram Facility between FY16-19
- Established a strong footing
- Key focus on scaling manufacturing for technical grade chemicals
- Introduced Bifenthrin technical in 2017





Corporate Ethos

Mission

To the **serve the farmer** at the very grass root level, by enhancing farm yields using our understanding and respect for the natural ecological processes

Vision

To be peerless among the stalwarts of the agrochemical industry, by offering the very best of agro-inputs to the farmer, through constant innovation and tailor-made solutions that provide the highest levels of customer satisfaction sustainably.

Environmentally Conscious

The company has recently pledged to attain ZERO LIQUID EFFLUENT discharge status in next 5 years.



CSR Activities



As part of its CSR Program, Aimco Pesticides Limited has funded the construction of a new school building with superior infrastructure and advanced facilities for a Primary & Secondary Ashram School – Village Ganjad, Taluka Dahanu, District Palghar.



Aimco as of today



AIMCO PESTICIDES
AIMCO

AIMCO PESTICIDES LTD.

HEAD OFFICE
AIMCO HOUSE,
8 TH ROAD SANTACRUZ (EAST)
MUMBAI 400055 (INDIA)

REGD. OFFICE
B-1/1, M.I.D.C. INDUSTRIAL AREA,
LOTE PARSHURAM, TAL-KHED,
DIST-RATNAGIRI 415722
MAHARASHTRA

AIMCO PESTICIDES
AIMCO

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AIMCO

AIMCO PESTICIDES LTD.
PLANT LAYOUT
INDEX

SECURITY

NOTICE
CELL PHONES
PROHIBITED

SMOKE
PROHIBITED

YOU ARE UNDER CCTV
SURVEILLANCE
आपका सारा काम सी.टी.वी. की नजर में
होगा।

Business Segments

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Business
Segments

Technical

31% Contribution

Primary Revenue Stream

Captive usage to develop formulations & sales to formulators in India & abroad



Primarily in Australia, USA

B2B Formulations

48% Contribution

Primary Revenue Stream

Formulations either sold in bulk packaging or in retail packaging.



Primarily in Brazil, Africa and Gulf Markets

Branded Formulations

12% Contribution

Secondary Revenue Stream

Domestic sales of branded formulation directly to end-consumers (B2C) through our own distribution



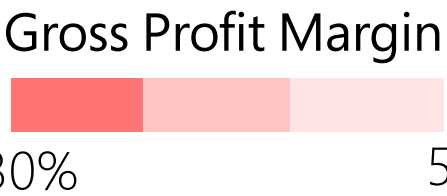
Primarily in West Bengal, Gujarat, Orrisa, Andhra Pradesh, Tamil Nadu, Madhya Pradesh, Maharashtra etc

Trading

10% Contribution

Secondary Revenue Stream

Opportunistic trading business in our product categories.

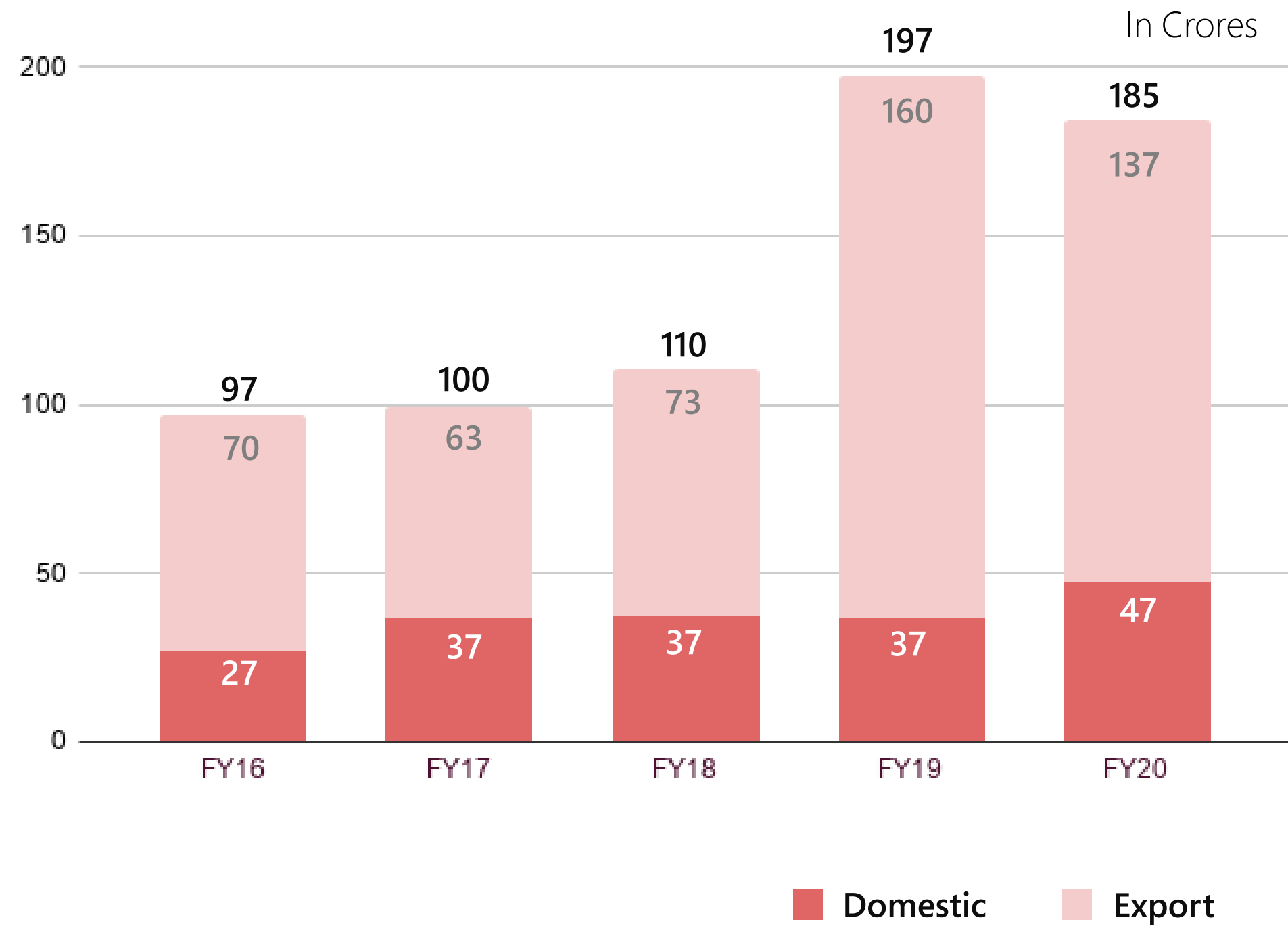


*% contribution of FY20

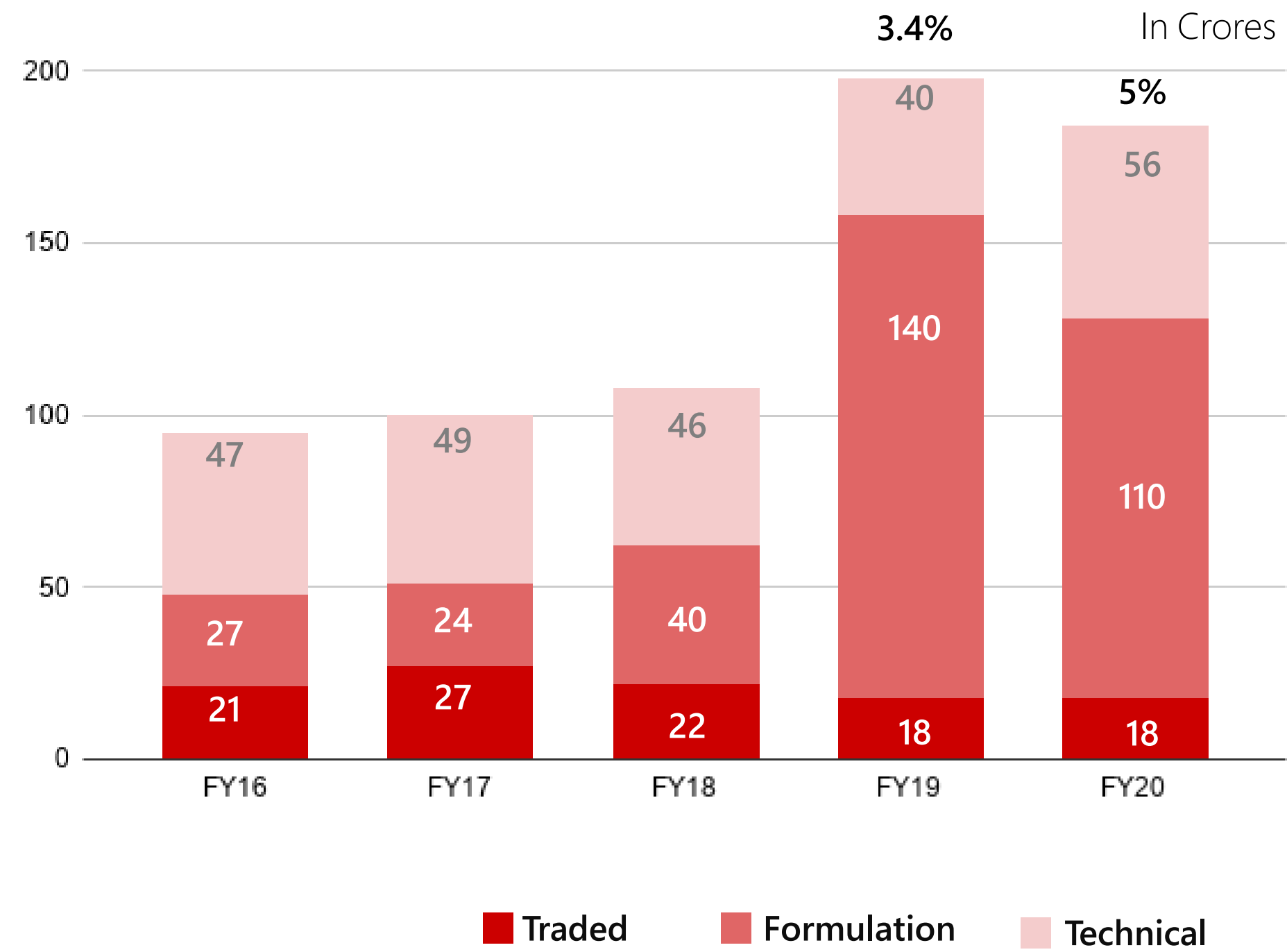


Revenue Mix

Geography Wise



Product Category Wise



* Figures Rounded Off



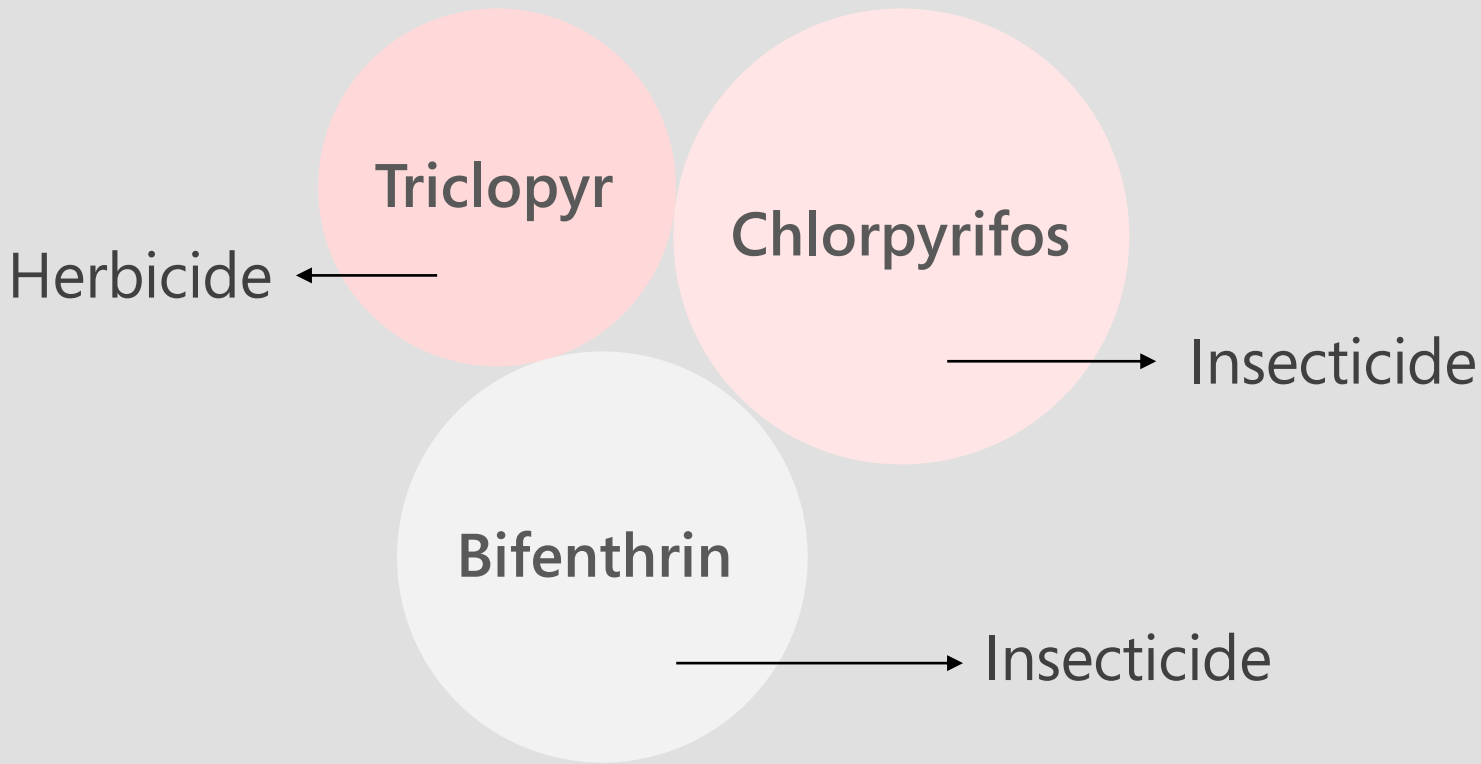
TECHNICAL



11 Technical Manufactured

Manufacturing about a dozen technical grade chemicals in Insecticides, Fungicides and Herbicides categories.

Key Technical Grade Chemicals Manufactured



FORMULATIONS

80 Formulations manufactured

Manufacturing about 80 formulations (45 actively) for internally manufactured technical's or procured technical grade chemicals

Categories of Formulation's manufactured



Product
Portfolio

Domestic Branded Business

200+ SKU's



Age Group
of brands –
2+ Decade

Top Selling Brands

- Anaconda
- Pyriban

Presence in *branded formulations*
since 1995 with a brief pause
between 2000-04

Management Outlook

The company is working towards adding new molecules in its portfolio while also expanding its geographical reach, with a strict focus on receivables.



Undertaking *responsible*
& *cautious* growth in this
segment

Mode of Operation

1. Building sales offices
2. Appointing Distributors
3. Actively Marketing Products

35 

Dedicated marketing &
sales team for domestic
branded business – **35**
personnel



Expanding Geographical Reach

The company is working
towards **adding new**
molecules in its portfolio
while also **expanding its**
geographical reach, with a
strict **focus on receivables**



Branded Formulations

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Branded
Formulations



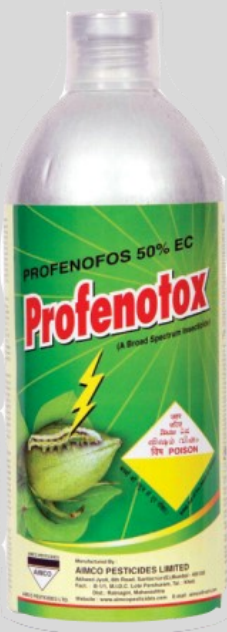
BYKILL (Bifenthrin
2 EC, 2 G, 10 EC)



BYKILL (Bifenthrin
2 EC, 2 G, 10 EC)



PYRIBAN (Chlorpyrifos 20% EC)



PROFENOTOX
(Profenofos 50% EC)



AIMCO- DDVP
(Dichlorvos 6% EC)



Anaconda 505 (Chlorpyrifos
50%, Cypermethrin 5 EC)

Manufacturing Facility



The company operates out of one manufacturing facility located at **Lote Parshuram, Ratnagiri in the state of Maharashtra.**

Set up in 1993

This unit was set up in 1993, as a measure to centralize the manufacturing operations & enter technical manufacturing. Prior to 1993, the company had 4 formulations plant spread throughout the country.

23,000 sq. mt

This facility is located on a plot admeasuring ~23,000 Sq. Mt., with ~50% land available for further development



Fully equipped manufacturing facility.

Pilot Plant with capability to carry out various reactions such as - distillation, dehydration, filtration, washing, etcetera.

Manufacturing both technical grade chemicals and formulations.

~250 Personnel

Total capacity to manufacture & current utilization



Largest Triclopyr manufacturing capacity in India and Number 3 globally.

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Manufacturing
Facility



3000 Tones

Annual Capacity of
Technical Products

20 kl

Daily Manufacturing Capacity
of Liquid Formulations

20 Tones

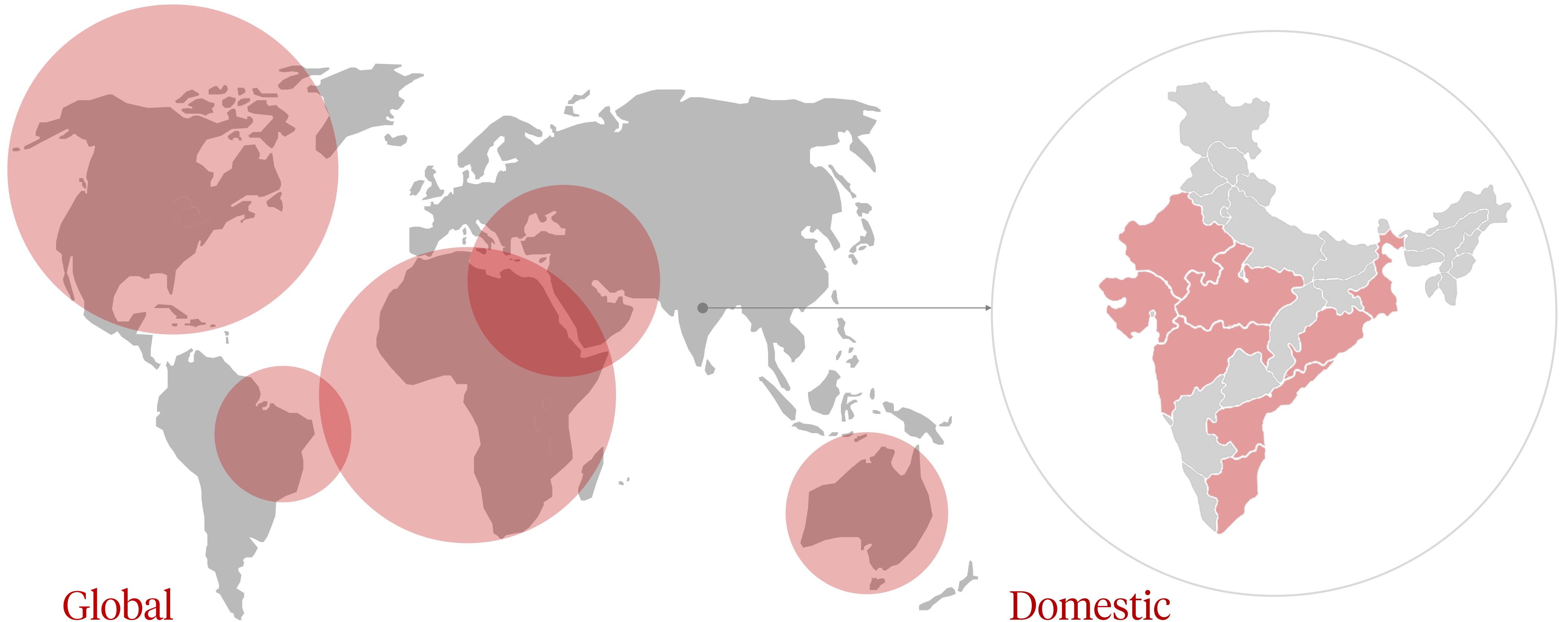
Daily Manufacturing Capacity
of Granules Formulations

**Manufacturing
Capacity**

Geographical Footprint

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Global

42 Exporting to ~**42 Countries** both developed and developing markets.

1 International Sales Office

● Primary markets - North American, Latin American, African and Australian continent.

Domestic

5 Domestic Branch Offices

285 Active Distributors (Domestic & Abroad)

Geographical
Footprint



Aimco's Value Chain

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Aimco's
Value
Chain

1. Product & Process Identification

- First focus is on our area of competence and expertise in the given chemistry, the process of manufacturing, etcetera.
- For future product additions (technical), only products with at least 30%-40% GPM are considered.
- Second preference assigned to the acceptability and market-size of the given product in our key strongholds globally.
- Lastly, the product is shortlisted for further research and development.

2. Pilot Manufacturing & Data Collection

Data collection as per the requirements of the market in which the product is to be registered.

3. Product Registration

Registration either of the technical, formulation or both depending upon the requirement of the market. Product registration may take anywhere between 6 months to 5 years depending upon the country.

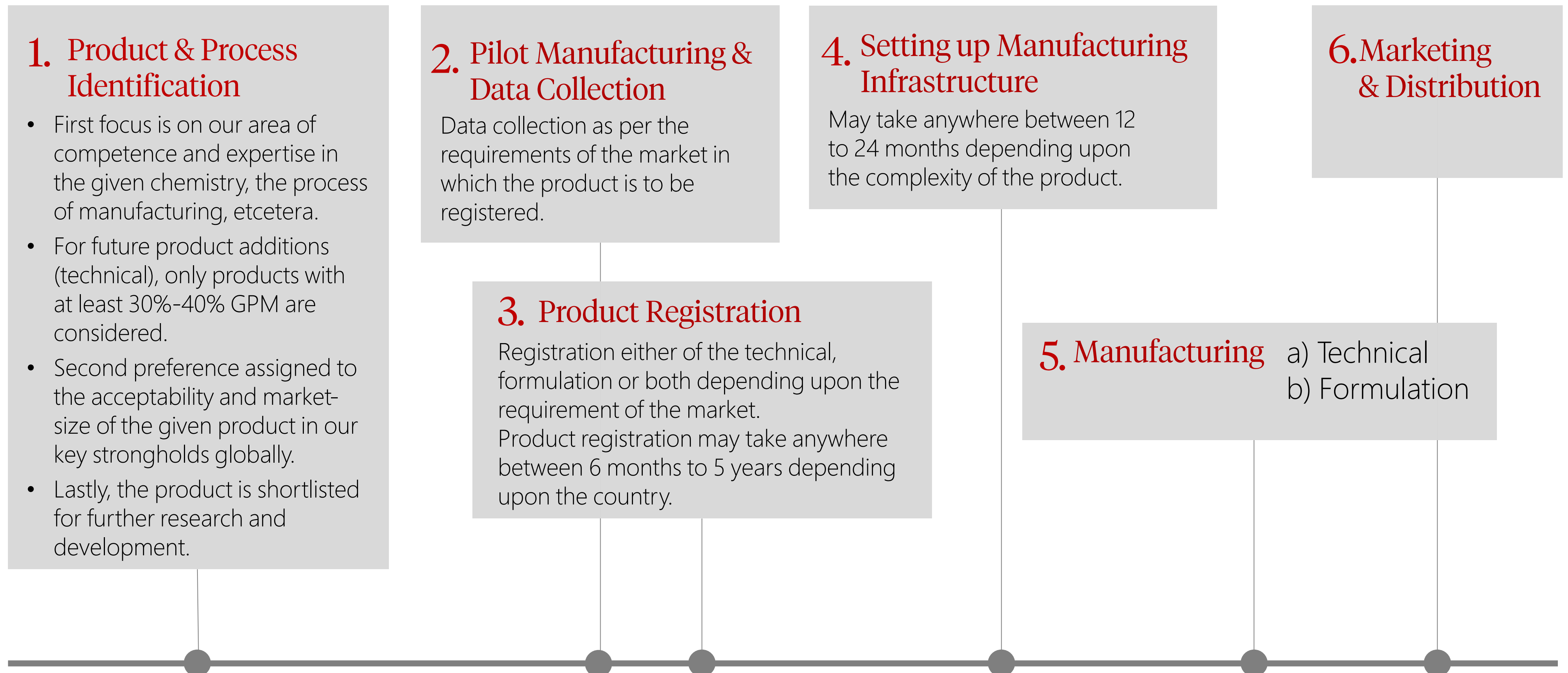
4. Setting up Manufacturing Infrastructure

May take anywhere between 12 to 24 months depending upon the complexity of the product.

5. Manufacturing

a) Technical
b) Formulation

6. Marketing & Distribution



Research & Development

Department Head

R&D department headed by Dr. Samir Dave

Certified R&D Centre

Department of Science & Technology, GOI certified R&D Centre at Lote Parshuram factory site, since 1996.

Team of 15 staff

A team of 15 chemists, scientists, and staff working in the R&D Department.

In-House R&D

Entirely in-house R&D developed products – Triclopyr Acid & Esters, Neo Nicotinoids Pesticides, among others.

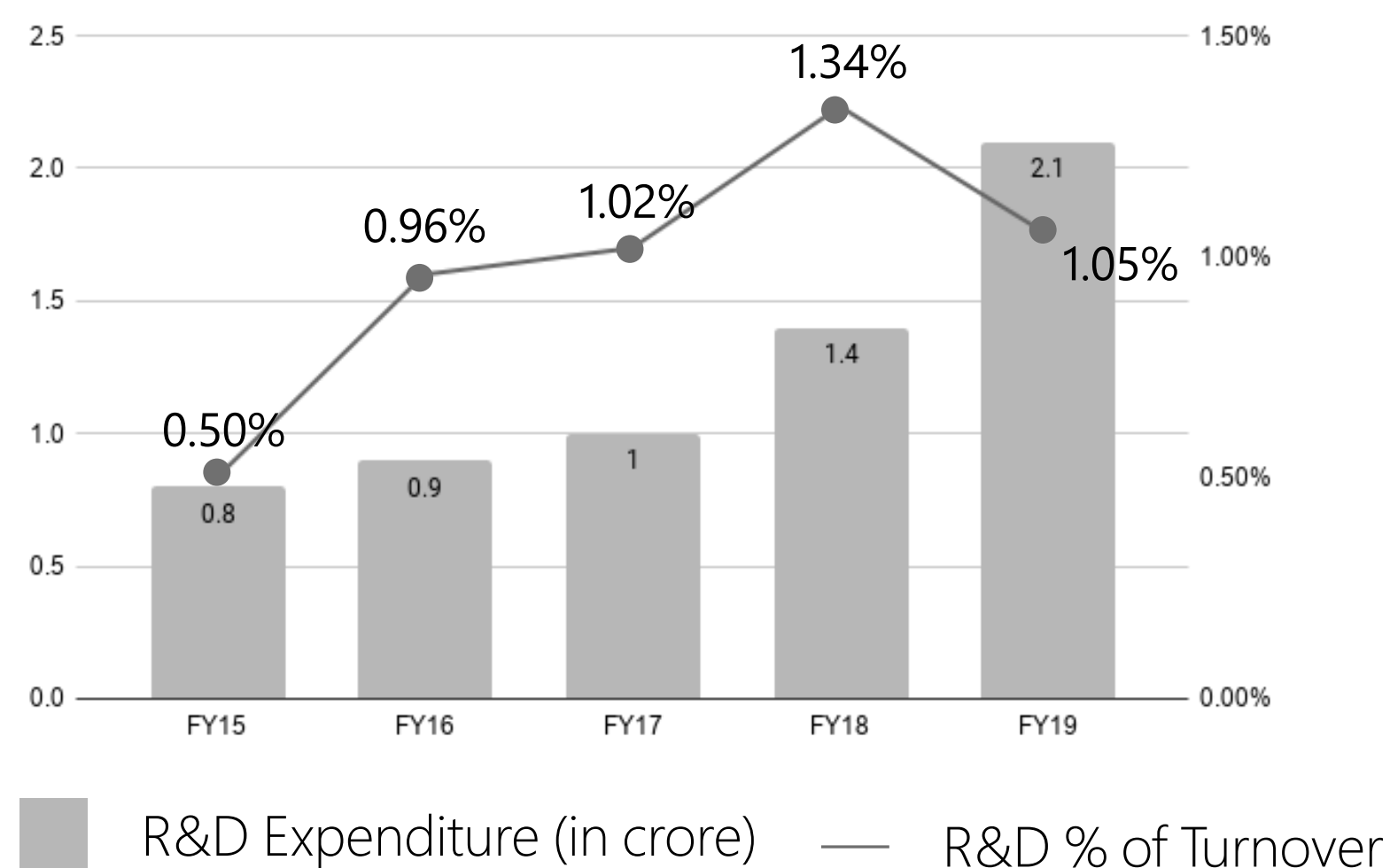
Each of Aimco's current commercial product is developed & commercialized using in-house R&D.

Expanding Portfolio

Actively working towards adding molecules and expanding Aimco's technical grade chemicals portfolio.

Newer Formulations

Additionally, working on developing newer & innovative formulations.



R&D Focus

- Process development
- Technology to manufacture off patented products
- Process efficiency, higher productivity and cost reductions
- Product development
- Customized formulations

Management Team



Mr. Pradeep Dave
Founder & Executive Director

B.Sc. (Chemistry) from MU

Serves as the President of Pesticides Manufacturers & Formulators Association of India (PMFAI) for 23+ years

Chairman of the confederation of All India Small & Medium Pesticides Manufacturers Association (CAPMA)

Under his leadership APL became first Indian co. to mf. Chlorpyrifos & Triclopyr technical



Mr. Elizabeth Srivastav
Managing Director

Qualified in M.Sc. In Bio Chemistry from MU

Associated with the company from (year) and appointed as Managing Director in 2013

More than 30 years of experience in Agro Chemicals industry

Handles International Business at APL



Dr. Samir Dave
Executive Director

Qualified Ph.D. in Synthetic Organic Chemistry from MU

20+ years of extensive experience in organic synthesis, research and process development.

Founder & Director of Agrocare – a global Agrochemical Association registered in Belgium. Also a board member of “Agriculture Skill Council of India”

Instrumental in introducing new molecules over last decade.

Production, Product Development, Research & Development



Mr. Ashit Dave
Executive Director & CFO

Qualified B.Com, MEP –IIM Ahmedabad

Business executive with wide expertise in chemicals & agrochemicals industry

Looks after Finance, Administration, Commercial Aspects of Business



Board of Director’s

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Board of
Directors



Mr. Dushyant Patel
Non-Executive
Independent Director

Mr. Dushyant D. Patel, aged 60 years, holds a degree in Electrical Engineering and possesses more than 25 years of experience in the various areas of business including investment, finance and marketing.

Mr. Ram Gopal Kaja
Non-Executive and
Independent Director

Mr. Kaja is a Chartered Accountant with wide experience in Finance and Corporate Legal matters.

Mr. Mayoora Amin
Non-Executive and
Independent Director

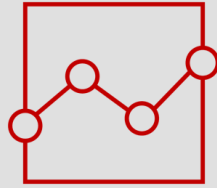
Mr. Amin has diversified work experience of more than 45 years in various areas like manufacturing and marketing of electronics, medical equipment, defence instruments, textiles in India as well as abroad. Mr. Amin had been a president of Bombay Industries Association in the year(s) 1995-96 and Rotary Club of Bombay Airport in the year(s) 2013-14. Mr. Amin was an honorary faculty of Bio-Medical Engineering at Bhagubhai Polytechnic, for a decade.

Mr. Suresh Bhatt
Non-Executive and
Independent Director

Mr. Bhatt has work experience of more than 50 years in the Agrochemical Industry. He is the Managing Director of Dinkal Agro Products Private Limited, a company that specializes in crop organic nutrition technologies and veterinary supplements. Mr. Bhatt is an esteemed executive leader who has been awarded the Udyog Rattan (1984) and Udyog Shree (1986) by the Government of India for his contributions to the industry. Mr. Bhatt has also served in various capacities on the Pesticides Manufacturer’s Association of India (PMFAI), one of India's premier agrochemical associations.

Aimco Going Forward





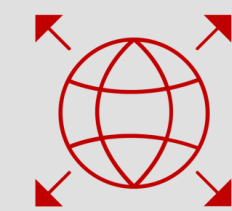
Identifying products for commercial development

In the last few years, since our operational turnaround, the company has been constantly focusing on adding newer molecules to its product portfolio.



Investing in product development, data collection and registration

After the initial development phase, the company is investing in data collection and product registration globally, which is a very time and capital intensive procedure.



Expanding technical portfolio

The company has a principal focus on expanding its competencies in its technical grade portfolio. That is the area in which its strength lies.

Aimco is making continuous efforts to add

- a) Chemicals which would prove to be profitability **margin assertive** and
- b) Have an **opportunity size bigger** than our current products

Long Term Decisions

Outlook

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Outlook

Existing technical products	Additions in technical portfolio	CAPEX	Branded Domestic Formulations	Profitability
We will be focusing on ramping up production, and if necessary capacity, for remunerative products like Bifenthrin in the FY2020-21. The idea is to invest incremental capital only towards margin assertive products, even in our existing portfolio.	There are a few products under development in various categories such as Herbicides, Insecticides, and Plant Growth Regulators (PGR). The company is certain of commercializing at least one key product in FY2021-22.	The company has certain planned capital expenditure for FY2020-21 towards a) Effluent Treatment Plant facility and b) upgradation, automation, and replacement of equipment.	The company is undertaking a steady but very cautious growth in this segment. However, external tailwinds that are expected to last this year will give a boost to this business in FY2020-21. At present, we are receiving good response in this business segment.	Due to reasons communicated, earlier in this presentation, among other factors, we are expecting a healthy improvement in the profitability margins of FY2020-21.



Financial Statements and Market Statistics





Financial Statement Summary

Consolidated Profit & Loss Summary

Rs. In Crores

Particulars	FY2020	FY2019	FY2018	FY2017
Revenue from Operations	185.24	197.25	110.19	102.47
Total Income	188.99	203.98	115.42	104.50
Total Operating Expenses	171.34	183.85	100.99	89.95
EBITDA	13.89	13.40	9.20	12.52
EBITDA %	7.5%	6.8%	8.3%	12.2%
Interest Cost	1.99	0.63	0.31	0.25
Depreciation and Amortisation	2.66	1.73	0.98	0.60
Profit Before Taxes	9.24	11.04	7.91	11.67
Profit After Taxes	6.65	7.72	4.98	11.34
EPS	6.94	8.05	5.33	12.28



Financial Statement Summary

Consolidated Balance Sheet Summary

Rs. In Crores

Particulars	FY2020	FY2019	FY2018	FY2017
Shareholder’s Fund	38.66	35.09	28.69	18.16
Non Current Liabilities	4.44	2.25	1.43	1.42
Current Liabilities	87.05	63.02	39.90	39.73
Total	130.15	100.36	70.02	59.31
Non Current Assets	24.73	21.06	17.62	19.31
Current Assets	105.42	79.30	52.40	40.00
Total	130.15	100.36	70.02	59.31



Financial Statement Summary

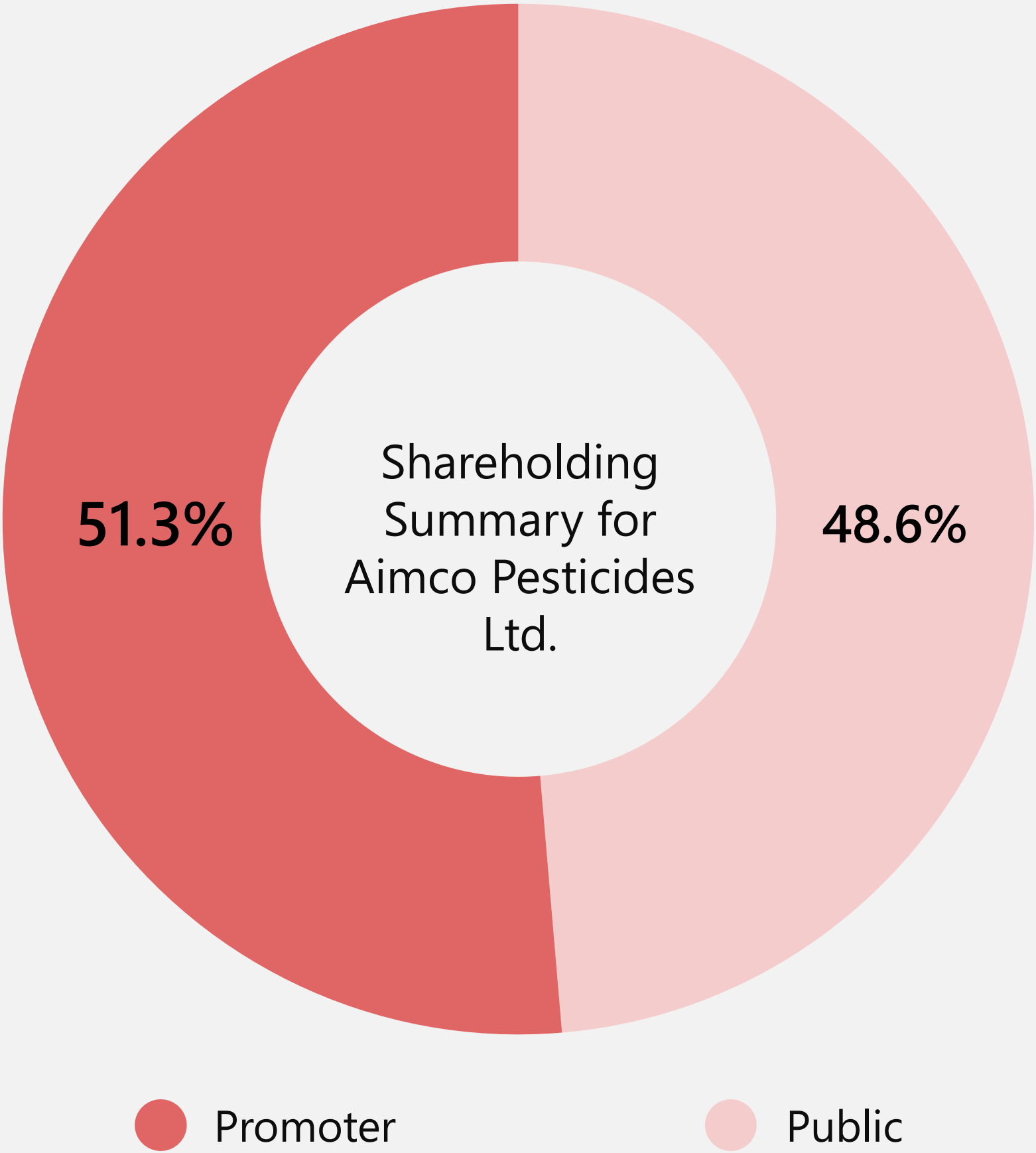
Consolidated Cash Flow Summary

Rs. In Crores

Particulars	FY2020	FY2019	FY2018	FY2017
Operating profit/(loss) before working capital changes	14.09	15.18	8.54	12.11
Net Cash (used in)/generated from operating activities	3.52	14.34	4.25	6.81
Net Cash (used in)/generated from investing activities	-5.07	-6.46	-3.16	-8.89
Net Cash (used in)/generated from financing activities	3.98	-1.78	0.34	0.00
Net Increase/(decrease) in cash and cash equivalents	2.13	1.74	1.43	-2.08
Cash and Cash equivalents at the beginning of the year	3.58	1.84	0.41	2.48
Cash and Cash Equivalents at the end of the year	5.71	3.58	1.84	0.40

Current Market Price	65.85
52 Week High/Low	141.00/32.40
Market Capitalization	62.55 Cr
Shares Outstanding	0.95 Cr
BSE Scrip Code	524288

Market Price Data as on 20th July, 2020





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