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CIN: L25111MH1988PLC048925



Date: May 08, 2025

**BSE** Limited Phiroze Jeejeebhoy Towers, Dalal Street Mumbai- 400001

Script Code: 540078

Dear Sir/Madam,

### **Sub: Investor Presentation for Q4 FY 2024-25**

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation for Q4 FY 2024-25 of the Company.

Kindly take the same on your records.

Thanking you.

Yours truly,

### FOR MITSU CHEM PLAST LIMITED

#### **Swechha Shende**

Company Secretary & Compliance Officer

Encl: as above



## Mitsu Chem Plast Limited

**Investor Presentation** 

Crafting A Sustainable Future
Through Innovation & Growth



### Safe Harbour Statement



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



## Introduction To Mitsu Chem Plast Limited: A Leading Player In Plastic Manufacturing



Since its inception in 1990, Mitsu Chem Plast Limited has grown to become a leading name in India's plastic-processing sector. The company specializes in both blow-molded and injection-molded products, operating multiple state-of-the-art facilities capable of delivering everything from standard components to fully customized solutions.

Sustainability remains central to Mitsu Chem Plast's operations. Its dedicated R&D team continuously pursues the development of eco-friendly materials and processes, in alignment with rigorous environmental, social, and governance (ESG) criteria. The company also actively supports the Make in India initiative, reinforcing its commitment to domestic manufacturing and local value creation.

Today, Mitsu Chem Plast is widely acknowledged for its technical expertise, production capacity, and forward-looking approach to innovation and responsible business practices, making it a preferred partner for clients seeking high-quality plastic solutions.

A significant milestone was reached in September 2016, when Mitsu Chem Plast was listed on the SME Platform of BSE Ltd.; this was followed by a successful migration to the BSE Main Board in May 2020.

## Introduction To Mitsu Chem Plast Limited: A Leading Player In Plastic Manufacturing





## **MISSION**

"To Challenge Ourselves Continuously To Innovate And Create Value For People Associated With Us Beyond Their Expectations And Become One Of The Finest Global Company."



## **Key Facts About Company**





35+

Years Of Experience



500+

SKU's



500+

Employment Generation



More than **30+** are fortune (India) clients



12+

Countries Export Presence



500+

Customers



Installed Capacity of **28,000 Approx.** 



**FY25** 

Revenue: ₹ 332.28 Cr EBITDA: ₹ 23.28 Cr PAT: ₹ 7.25 Cr



3

Manufacturing Facilities



18

Injection Molding Machines



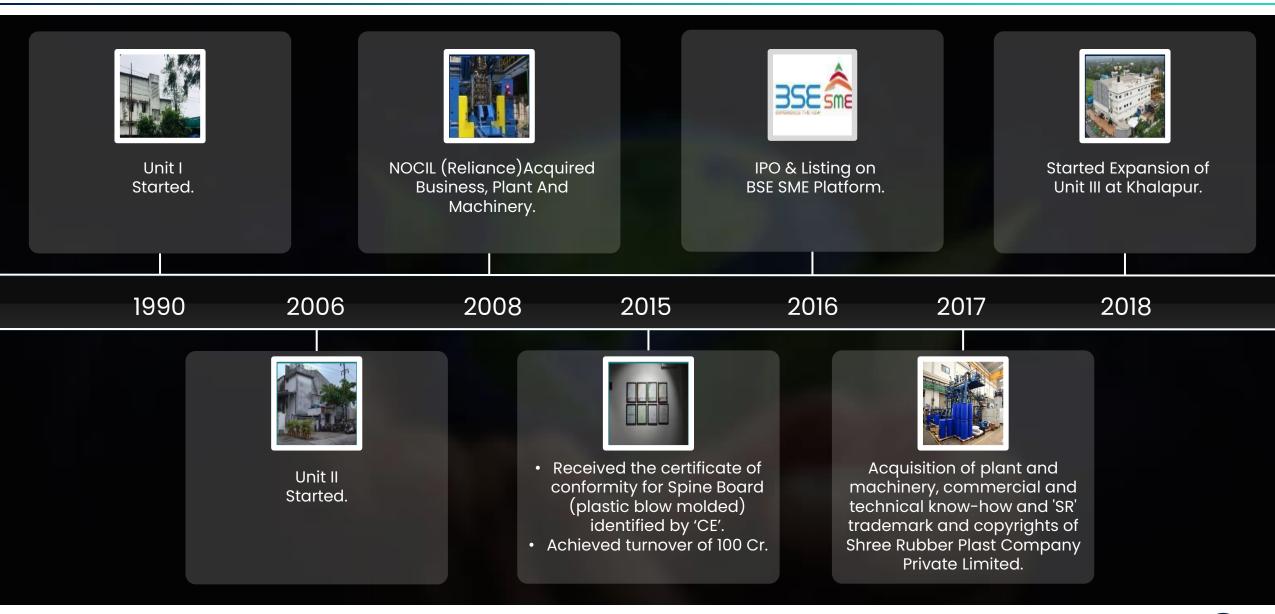
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Blow Molding Machines



## **Evolution & Growth: The Journey Of Mitsu Chem Plast Limited**



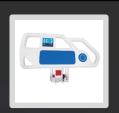


## **Evolution & Growth: The Journey Of Mitsu Chem Plast Limited**





Prince Multi Plast Ltd. Acquired Plant & Machinery, Molds and Other ancillary equipment.



- Received registration of designs for Side Railing for hospital bed.
- Incorporation of subsidiary company, Mitsu Foundation.



- Launched new product PAILS.
- Achieved turnover of ₹ 309.33 Cr.



Launched Furnastra an independent brand Aimed at hospital furniture parts.

2019

2020

2021

2022

2023

2024

2025



- Migrated to Main Board of BSE from BSE SME.
- Received Registration of designs for Head & Foot Bow for Hospital Bed with Cardiopulmonary Resuscitation Board.



- Increased installed capacity of Unit III from 10,872 MTPA to 13,179 MTPA.
- Achieved turnover of ₹ 250 Cr



Mitsu successfully completed its Rights Issue, allotted 15,05,356 equity shares, raising ₹21.68 Cr.

## Mitsu's 35 Years Of Excellence & Road To ₹ 1,000 Cr By FY28



### Mitsu celebrated 35 years of excellence, trust and innovation

Achieve ₹ 1,000 Cr in annual revenue by FY28 (threefold increase over FY24)



### Healthcare Furniture (Furnastra)

- Expansion of advanced, design-forward hospital furniture.
- Strengthening Furnastra brand with modern solutions.



### **Packaging Products**

- Increased production of pails, containers, and jerrycans.
- Focus on specialized caps and closures segment.

### **Four Pillars of Transformation**



### **Operational Excellence**

- Refine manufacturing processes
- Reduce waste
- Enhance speed & quality



### **Data Driven Marketing**

- Targeted, innovative campaigns
- Strengthen customer engagement & brand loyalty



### **Scientific Innovation**

- Robust R&D & market analysis
- Introduce state-of-the-art products with clear economic benefits



### **Empowered Teams**

- Invest in top-tier talent
- Foster cross-functional collaboration & accountability

## Commitment To Excellence: Mitsu Chem Plast's Core Values & Principles



The way of life at Mitsu Chem Plast, is inspired and guided by its seven Core Values, values that have been inculcated in every member, and today forms a performance mapping standard within the company at all levels of operations.



Investor presentation (10)

## Strengths & Competitive Advantages



**Out Of The Box Thinking** 





In House R&D Department

Value Creation By Reverse Engineering





Conceptualization
To Final Product

**Continuous Innovation** 





Capability To Handle Pp, Pe, Hdpe, Nylon & Abs For Diverse Product Range

**Consultative Approach** 





**Strong Client Relationships** 

Strong At Design & Prototyping





**Quality First** 

Investor presentation (11)

## **Versatile Manufacturing Capabilities**





Blow Molding

HDPE, PP, Filled PP

Pharma, Chemical, Food, Flavor & Fragrances, Automotive, Health care,Agrochemicals

Injection Molding

HDPE, PP, Filled PP

Pharma, Chemical, Food, Agrochemicals, Health care **Custom Molding** 

PE, PP, Filled PP

Pharma, Automotive, Hospital Bed Parts, Health care, Auto Filters





Investor presentation

## **Strategically Located Manufacturing Facilities**





Unit 1

20,000 Sq.Ft. Tarapur (Maharashtra)



Unit 2

36,000 Sq.Ft. Tarapur (Maharashtra)



### Unit 3

96,000 Sq.Ft. Khalapur (Maharashtra)



Mitsu Chem Plast
has a dedicated
depot to serve
clients in South India
and partners with a
network of
distributors to cater
to clients in North
India.



Hyderabad

### **State Of The Art Infrastructure**













51 Blow Molding Machines



18
Injection
Molding Machines



28,000 Approx
Metric Tonnes per annum
Installed Capacity

## **Well Certified Plant**





**PESO Certified** 



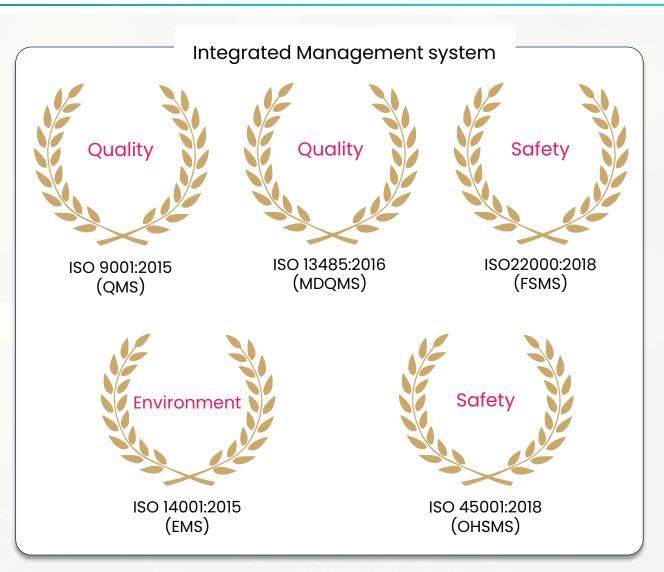
**TFS Marking** 



**CE Marking** 



**UN Certified** 



## Well Equipped With All Types Of Testing Equipment





Melt Flow Index



Visual Test



**Drop Testing** 



Closure Leakage Testing



**Dimension Test** 

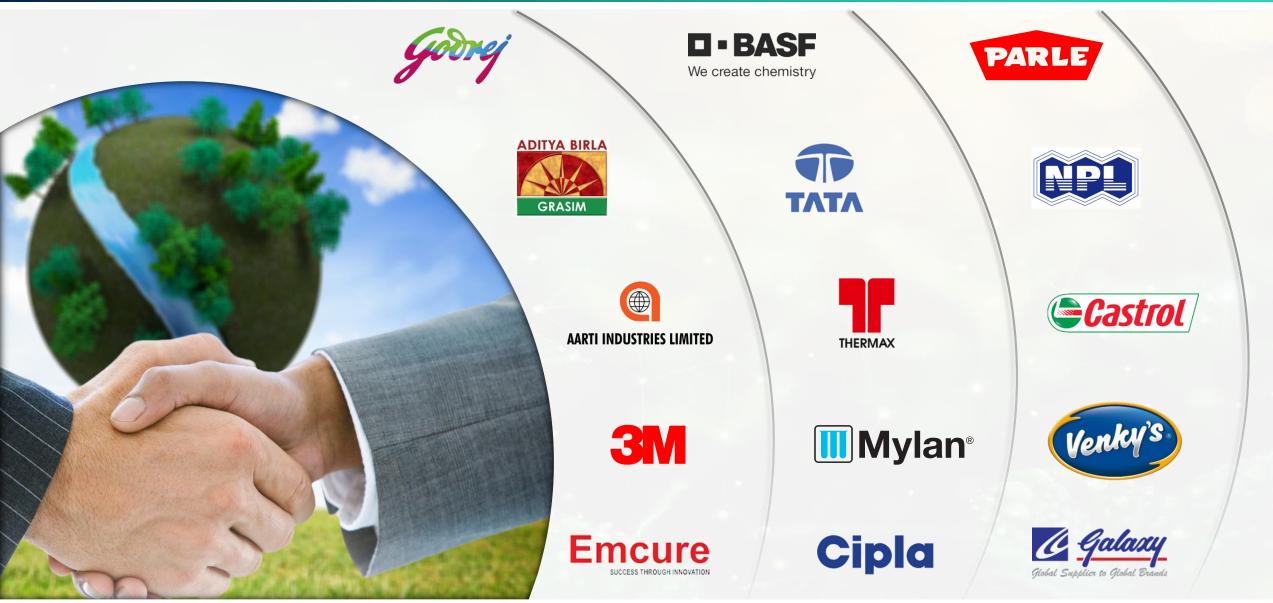


Fitment Test



## Mitsu Chem Plast Limited's Diverse Client Base & Strong Customer Relationship





With 144% export growth in FY25, Mitsu Chem Plast is leveraging global trade fairs to drive international momentum & healthcare Furniture brand visibility.



## Global Export Performance & Presence in Hospital Furniture Parts



## Mitsu has recorded an impressive 144% year-on-year growth in export value in FY25

Sr. No.	Country
1	Saudi Arabia
2	United Kingdom
3	UAE
4	Europe
5	Turkey
6	Israel
7	Kuwait
8	Malaysia
9	Portugal
10	France
11	Germany
12	Armenia
13	USA
14	Maldives
15	Japan



## Hospital Furniture Parts - Furnastra's Launch & Market Roll-out











### Arab Health, Dubai (Jan 2025)

Mitsu Chem Plast's hospital furniture parts segment proudly steps into a new era with an exciting identity as Furnastra. Rooted in Mitsu's 35 years of excellence-led trust, Furnastra is set to strengthen its industry-leading position in this specialized niche, offering high-quality, ergonomic, and durable solutions crafted for modern healthcare environments..

Mitsu's participation in Arab Health, Dubai 2025 was a resounding success, particularly with the launch of Furnastra, which was warmly received by healthcare professionals and stakeholders. The event not only enhanced our brand's reputation but also positioned Mitsu as a leading innovator in healthcare furniture solutions.

## Global Engagement & Impact: Mitsu At IMDEC







### Mitsu Chem Plast Limited at IMDEC, in Malayasia (Dec 2024)

Mitsu participated in IMDEC, Malaysia, where it showcased its latest healthcare furniture innovations. The event provided a valuable opportunity to connect with industry professionals and present ergonomic, sustainable, and functional designs aimed at enhancing healthcare environments.

## Global Engagement & Impact: Mitsu At Medica Düsseldorf











### Mitsu Chem Plast Limited at Medica Event in Germany (Nov 2024)

Mitsu proudly participated in MEDICA Trade Fair 2024, where it had the opportunity to showcase its latest healthcare innovations and engage with industry leaders and professionals. The event was a remarkable experience, fostering valuable connections and insightful discussions. Mitsu extends its gratitude to everyone who visited the booth, shared their expertise, and contributed to making the event a success.

## Global Engagement & Impact: Mitsu At Hospitalar, Brazil







### Mitsu Chem Plast Limited at the Hospitalar Event in Brazil (May 2024)

Mitsu played a pivotal role in advancing healthcare innovations and fostering global connections through collaborative ideation. Its impactful presence at the event drew interest from multiple countries, reinforcing its industry standing and leaving a lasting impression.

## Domestic Engagement & Impact: Mitsu At Medical Fair & India Health







### Medical Fair, Delhi (Mar 2025)

Mitsu Chem Plast showcased Furnastra, its specialized line of hospital furniture parts, at the Medical Fair in Delhi, drawing strong interest and appreciation from attendees. The company extends its gratitude to all visitors for their engagement, insightful feedback, and for making the event a notable success.



### Mitsu at India Health, Delhi (June 2024)

Mitsu had a fantastic exhibition in Delhi. Proudly showcased their healthcare products. The event provided an excellent opportunity to connect with new potential customers from North India. Engaging with attendees allowed them to share innovations and gather valuable feedback on their offerings.

## Domestic Engagement & Impact: Mitsu At Medicall





### Mitsu at Medicall, Chennai (2024)

The event sparked a multitude of inquiries, underscoring the profound impact of Mitsu's presence. The company's active participation resonated across various sectors of the packaging industry. Made a memorable impression on attendees.



### Mitsu at Medicall, Delhi (2024)

Following their impactful participation in Chennai, Mitsu had a fantastic exhibition in Delhi. Showcased their healthcare products. This event offered a wonderful chance to engage with prospective customers from North India. Interacting with attendees enabled them to further showcase innovations and collect insightful feedback.

## **Domestic Engagement & Impact**





# 7th Annual Packaging Quality & Innovations Summit, Mumbai (Mar 2025)

Mitsu Chem Plast participated as an exhibit partner at the 7th Annual Packaging Quality & Innovations India Summit 2025, where it showcased its cutting-edge packaging solutions focused on functionality, visual appeal, and sustainability.



### Mitsu at Chemprotech, Mumbai (2024)

The participation in the event generated numerous inquiries, showcasing the significant impact of Mitsu's presence. The company's active involvement at the meeting made a lasting impression across various sectors of the packaging industry.



## **Together For Sustainable Future**



### A Commitment to Sustainability and Environmental Responsibility

- Mitsu's collaborative efforts will determine the well-being of planet and subsequent generations.
- Sustainability is not just a buzzword; it is a business imperative.
- Mitsu is building a more resilient and sustainable world by promoting teamwork, adopting sustainable practices, and assisting environmental preservation.
- Consumers today are looking for items that are both innovative and environmentally responsible.
- With this knowledge, mitsu's research and development focuses on producing goods using the most creative, sustainable materials, techniques, and models.
- Company's main pillars are innovation, design, and quality, and sustainability is an essential part of all three of those pillars.



## Environmental, Social, & Governance (ESG) Initiatives For A Responsible Future



### **Green Initiatives**

The Company recognizes the need to transform and adapt to changes around it for a better and sustainable tomorrow. With increased focus to go green, we at Mitsu Chem Plast are striving to choose sustainable means, offering environment-friendly products to their consumers as much as they can.



### CO<sub>2</sub> Emission

Reduce Carbon
Footprint (CO2
Emission) by initiative to
reduction in energy
consumption, diesel
consumption, etc.



## Water Conservation and Management

Rainwater collection system is being used to collect rainwater and feed into cooling tower tank during rainy season. Septic tank for sewage wastewater is use for watering the plants and gardening as a Zero Liquid Discharge system.



Reduce



Reuse



## Waste Reduction & Recycling

During Molding process, tons of pinch-off /inhouse rejection generates which gets reuse in a process by grinding it.



### **Natural Resources**

Mitsu use transparent
Polycarbonate sheets for
roofing in working place for
letting natural light and
increase day lights in plant.
Also diesel additives are used
to save diesel consumption of
our tempos.



Recycle

## Mitsu Chem Plast: Nurturing Health, Sustainability, & Safety Culture







# Mitsu Chem Plast Ltd and Rotary Club of Navi Mumbai Join Hands for a Blood Donation

Mitsu's employees, as well as members of the surrounding community came to contribute for this noble cause. The turnout was impressive, with 284 donors stepping forward to donate blood.





### Green Commitment: HMEL Team's Plant Visit at Mitsu

Mitsu hosted a memorable customer visit with the HMEL team at Khalapur Plant. Joined by Mitsu Directors, Mr. Jagdish Dedhia & Manish Dedhia, emphasizing sustainability with a special Tree Plantation activity, aligning with shared vision for progress





### Creating Safe Spaces: POSH Training at Mitsu

Mitsu prioritizes a safe workplace with recent POSH training, reinforcing commitment to inclusivity, respect, and empowerment. Ongoing education aims to cultivate a culture of dignity and mutual respect, ensuring a harassment-free workplace.



### **Together for Sustainability**

Mitsu Chem Plast Limited has once again been honored with a bronze medal certification for noteworthy contributions and proactive initiatives within the Together For Sustainability (TFS) framework Sustainability) 2023.

## Environmental, Social, & Governance (ESG) Initiatives For A Responsible Future





### Post Consume Resin (PCR) Facility

PCR (Post-Consumer Resin) is recycled plastic that has undergone the recycling process and is available to use again. PCR material / product testing and validation inhouse lab facility is available

### **Power Optimization**

We use LED lights, servo motors, controllers, sensors, automatic ventilator systems, variable frequency drives, transparent poly carbonate roof tops.





### Tree plantation: Save tree save environment

Mitsu Chem Plast demonstrated its dedication to sustainability by initiating tree plantations across their factory premises, surrounding areas, and other locations. Our commitment to environmental stewardship sets a positive example, fostering a greener and more sustainable future.

### **Envirocare Green Award**

Mitsu Chem Plast Limited has been conferred with the Special Citation in the Public Sector/ Large Corporates category at the Envirocare Green Awards 2024 for their exemplary efforts in energy conservation, carbon emission reduction, sustainable practices, waste management, and green initiatives.



## Safety Culture Enhancement & Community Health Outreach







### National Safety Week (March, 2025)

Daily workshops, live demos, and drills across all sites, to engrain safety into our culture, actions, and mindset.

### **Impact**

Deepened mitsu's safety-first mindset, reducing risk and underpinning operational excellence.

## Commitment To Sustainable Impact & Community Engagement (CSR)



During the year 2024-25, Mitsu Chem Plast made a notable contribution towards a Corporate Social Responsibility.





### **Promotion Of Sports**

Mitsu is proud to support Jash Modi in his pursuit of representing India in table tennis and winning a gold medal in the Olympics.

### **Impact**

Enabled jash modi to represent india in table tennis inspiring young athletes nationwide.



### **Promotion of Education**

Mitsu Foundation, in partnership with Shree Dombivli Mitra Mandal, has supported the construction of a new school building strengthening educational infrastructure and empowering the community through access to quality education.

### **Impact**

Enabling students to access quality education in a modern, wellequipped learning environment

## Commitment To Sustainable Impact & Community Engagement (CSR)



During the year 2024-25, Mitsu Chem Plast made a notable contribution towards a Corporate Social Responsibility.





### **Rural Area Developement**

Mitsu has launched a key CSR project in Kutch, Gujarat, focused on water conservation through rainwater harvesting, restoration of traditional water bodies, and sustainable irrigation. The initiative actively involves the local community and uses modern technology to drive change.

### **Impact**

The initiative has significantly improved water availability, boosted agricultural productivity, and enhanced the quality of life in Kutch's rural communities.





### Mitsu Foundation Medical Camp

In partnership with Bhojay Sarvoday Trust Hospital free EEG screenings, bone-disease consultations, and ENT services.

### Impact

Strengthened Mitsu's ESG profile and forged sustainable community partnerships.

## Green Achievements 2023-24 & Targets Ahead



### Targets and Goals in future



## **Energy and Carbon**

- 20% reduction in carbon intensity and overall emissions.
- 20% reduction in energy intensity.

### Water

• 15% reduction in freshwater consumption and intensity.



### Safety and Occupational Health

- · Maintain zero fatality.
- 7% reduction in LTIFR.
- 100% compliance with medical exams.
- Near miss reporting as a leading indicator as one per person per year.

### Targets achieved till now

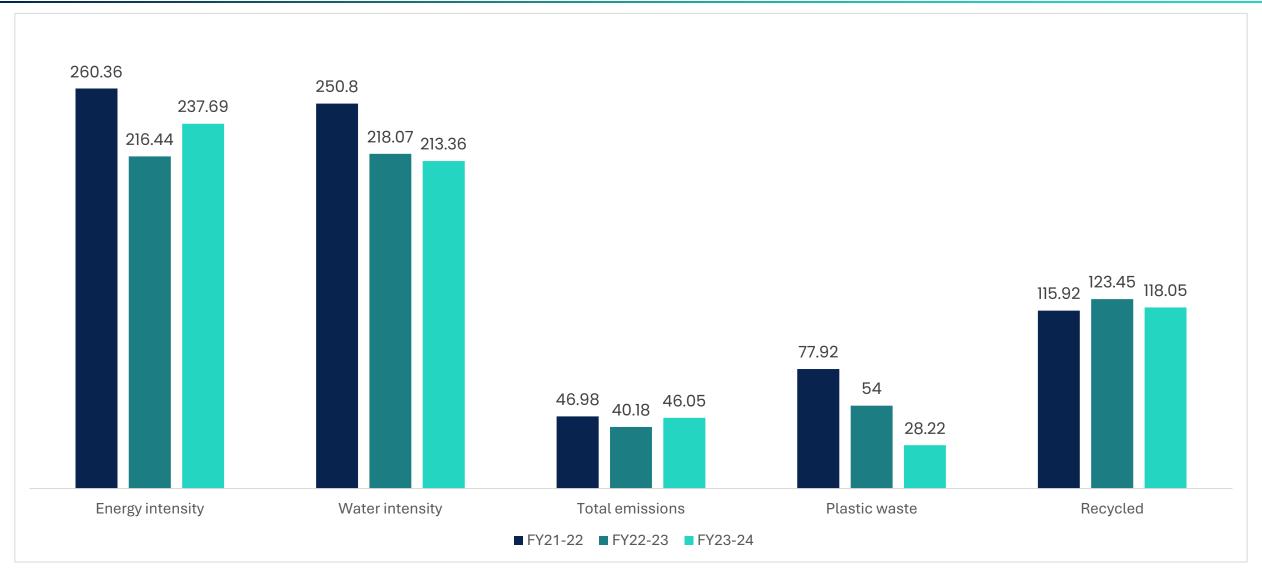
Carbon intensity (scope 1 and 2 emissions) increased by 14.91% in 2023-24. This rise was driven by the introduction of new production lines that consumed carbon without generating saleable products, contributing to the overall increase in carbon intensity.

- Energy intensity increased by 9.82% in 2023-24. Energy intensity increased by 9.82% in 2023-24. During the year, a few new production lines were commissioned. These lines consumed energy but did not result in saleable production, leading to an increase in energy intensity.
- · Rainwater harvesting structures installed for the collection & usage of rainwater as an alternative source replacing freshwater withdrawn from surface & ground sources.
- Water intensity reduced by 2.16%% in 2023-24.
- Zero fatalities in 2023-24.
- · Our LTIFR for employees is zero, however our LTIFR for workers has increased by 14.27%
- 100% compliance with initial medical examination and periodic medical examinations.
- Near miss reporting trainings initiated and targets set at all levels.

Click here to view BRSR Report

# Green Achievements 2023-24 & Targets Ahead





Above Figures are in crore of turnover (GJ/ ₹ Cr)



### **Eminent Board Of Directors**





Mr. Jagdish Dedhia Chairman & Whole Time Director

With over 35 years of experience in the plastic industry, he has been instrumental in identifying, negotiating, and implementing new business opportunities for our company.



Mr. Sanjay Dedhia Managing Director Marketing & Development

With over 20 years of experience in the plastic industry, he plays a pivotal role in overseeing sales and business development at our company. His extensive knowledge and strategic approach have been crucial in driving our growth and expanding our market presence.



Mr. Manish Dedhia Managing Director & Chief Financial Officer

With over two decades of experience in the plastics industry, he directs the company's finance and business development. In addition to his role at our company, he served as President of AIPMA for the year 2023–24.



Mr. Dilip Gosar Non-Executive Independent Director

As an esteemed independent director and a distinguished member of the Institute of Chartered Accountants of India, he has dedicated over three decades to his practice as a Chartered Accountant.



Ms. Neha Huddar
Non-Executive Independent Director

She possesses an extensive background, with over 40 years of experience in finance, compliance, and accounts. Throughout her career, she has honed her expertise, ensuring robust financial management, regulatory adherence, and precise accounting practices...

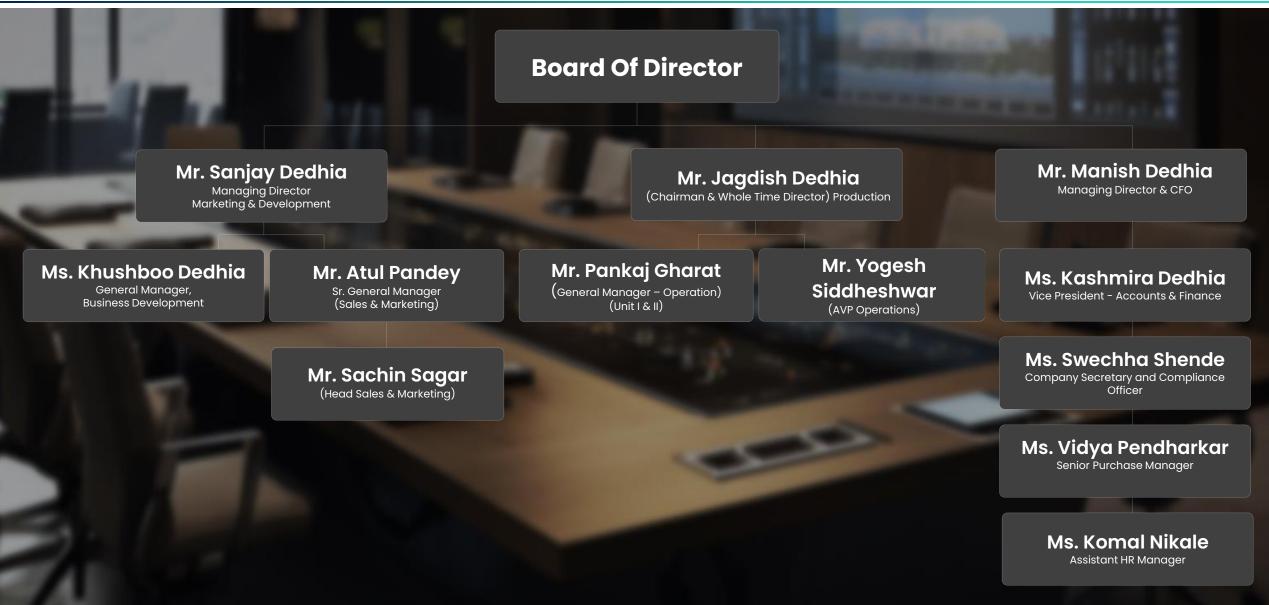


Mr. Hasmukh Dedhia Non-Executive Independent Director

He is a distinguished member of the Institute of Chartered Accountants of India , where he brings extensive expertise and insight to his role.

### Management Supported By Well Experienced Professional Team







### **Products At A Glance**



Mitsu Chem Plast posses strong capabilities in Injection Molding, Blow Molding and Custom Molding through product innovation and value engineering, the company has set new benchmarks in offering quality products and highest customer satisfaction, which has made the 'Mitsu' Brand, a name to be reckoned with.

#### Molded Industrial Packaging



#### Hospital Furniture Parts



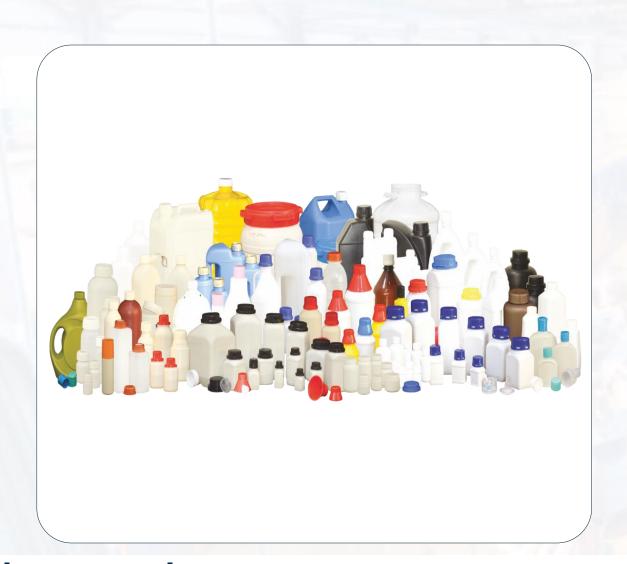
#### Infrastructure & Others



# Extensive Range Of High-quality Products: Diverse & Superior Packaging Solutions



Offering the widest range of Industrial Containers, ranging from 100 ML to 250 LTRS





# Latest Product Launches & Expansion Of Product Portfolio









# **Wide Spectrum Of Client Industries**



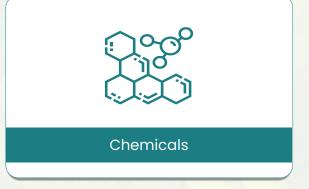








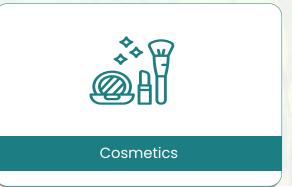
















# Furnastra – Mitsu's Dedicated Brand For Hospital Furniture





Unveiling of Furnastra an independent brand within Mitsu's portfolio. Aimed at giving hospital furniture a distinct identity and market presence.



# Durability & Performance

Engineered for highdemand healthcare environments.



# Smart & Ergonomic Design

Combines modern aesthetics with enhanced patient comfort



# Customer-Centric Solutions

Customizable products designed to adapt to evolving healthcare needs.

Furnastra Taps into the growing demand for innovative, long-lasting hospital furniture. Positions Mitsu to capture additional market share in the healthcare sector.



Upholding Mitsu Chem's core values



Innovation



Quality



**Customer Satisfaction** 

Furnastra leverages established expertise in hospital furniture to drive future growth.

# Pioneers In Hospital Bed & Ancillary Furniture









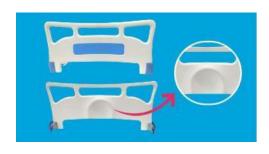
### Rescue & Safety Equipment







#### Patented Solution For CPR Emergencies







Innovative concept of inbuilt CPR profile on the backside of the bow for CPR emergencies

# **Hospital Furniture Parts**



























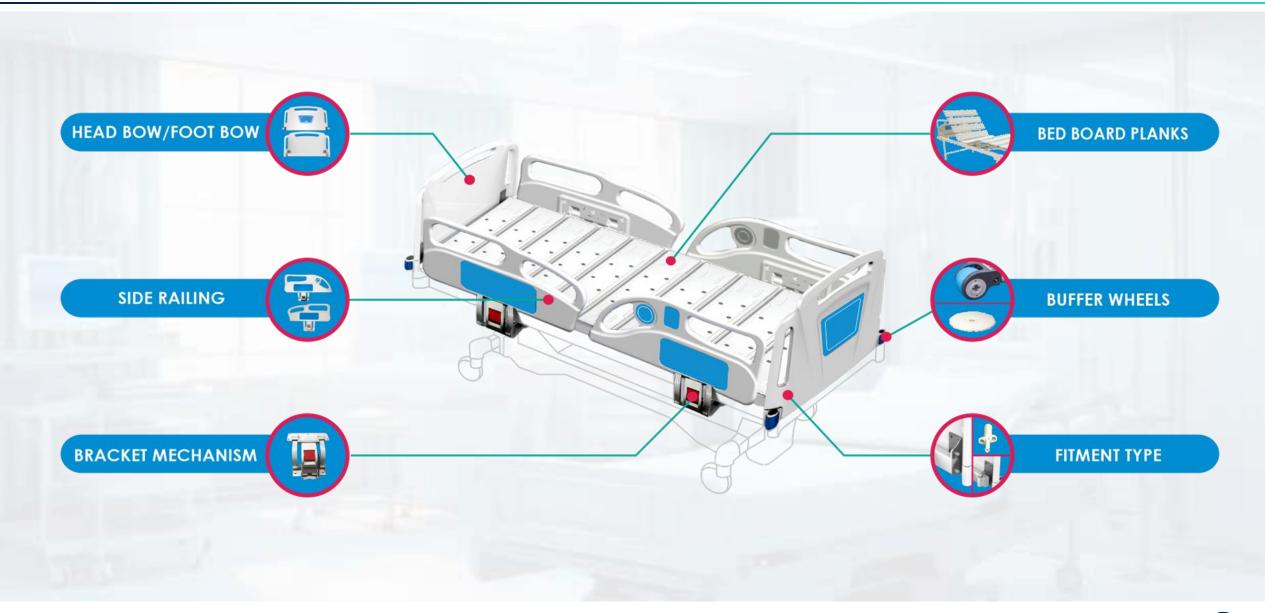






# **Hospital Bed Parts**





### Mattress Platform & Key Features



### Mattress platform

### **Bed Board Plank**



#### **Bed Board Liners**



Top View Bottom View

#### **Features**

- 4 section mattress platform for hospital beds
- 2 Easy to clean/wash
- 3 Easy to assemble
- Lightweight but very sturdy
- Modular system enables time saving during bed manufacturing
- Suitable for bed size 2,270\*942mm
- Made from ultra-high-density polyethylene
- 8 X-ray compatible

### **Customized Furniture Solution Provider**



### Impressive aesthetics, robust design and durability has helped growth in this niche business sections













# Expertise In Custom Molded Components & Fuel Tank Assemblies



Impressive aesthetics, robust design and durability has helped growth in this niche business sections











# **Injection Molding Offerings**



### Significant Capabilities In Injection Molding Ranging From 60 Tones To 450 Tones



















# **Insights Into The Plastic Molding Industry**



The demand for molded plastics is projected to increase significantly due to the extensive expansion and development in the Construction, Automotive, And Packaging Sectors.

1

The Indian plastic processing industry comprises approximately 30,000 units that use injection molding, blow molding, extrusion, and calendaring to create a wide range of products.

The plastics industry is currently home to about 50,000 industries, most of which are micro, small, and medium-sized enterprises (MSMEs).

These enterprises contribute Rs. 3.5 lakh crore (US\$ 42.89 billion) to India's economy

and employ more than 50,000 people.

The country recycles plastic at a rate of 60%, which is higher than that of developed nations.

5

The "Make in India,"
"Skill India," "Swachh
Bharat," and "Digital
India" initiatives of the
government are
increasing plastic
production, and by
2027, it is expected
that the plastics
industry will generate
Rs. 10 lakh billion (US\$
122.54 billion) annual
revenue, with two lakh
tonnes of exports.

4

"According to India Plastics Pact's (IPP) Roadmap to 2030, the target is to eliminate all unnecessary plastic waste and items, and make 100% of plastic packaging reusable, recyclable or compostable by the year 2030. The starting point is to establish a list of plastic packaging products that are unneeded or troublesome and take action to solve them through redesign and innovation. New technology and higher-quality plastic will also help India progress towards this goal."

### Insights Into The Plastic Molding Industry



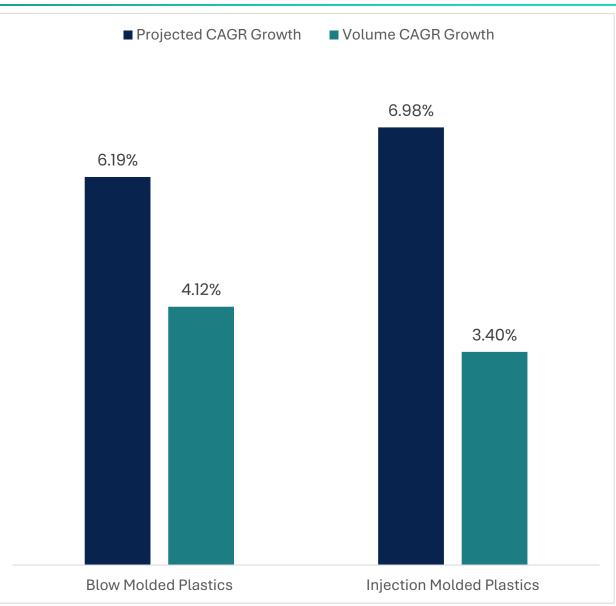
#### **Blow Molded Plastics**

- The Indian blow molded plastics market is expected to experience a significant growth rate.
- It is projected to grow at a CAGR of 6.19%, reaching ₹49,96,01,840.82 Lakhs.
- In terms of volume, it is anticipated to grow at a CAGR of 4.12%, reaching 5,929.682 Kilo Tons in 2030.

#### **Blow Molded Plastics**

- The India injection molded plastics market is expected to witness robust growth.
- By value, it is projected to grow at a CAGR of 6.98%, reaching ₹3,28,44,099.59 Lakhs in 2030.
- In terms of volume, it is anticipated to grow at a CAGR of 3.40%, reaching 14,148.509 Kilo Tons in 2030.

Source: India Plastics Manufacturers' Association (AIPMA), Indian Plastics Federation, Packaging Industry Association of India, Plastics Trade Association, IPMMI, PIAI, PMMAI Company Annual Report, Primary Interviews, Reports and Data



### Global Hospital Industry Outlook & Opportunities For Hospital Furniture Supply



#### Saudi Arabia - A Transformation Under Vision 2030

- Massive Investment: Over \$65 billion earmarked to revamp healthcare infrastructure.
- Strategic Initiatives: Launching 21 health clusters; targeted privatization of 290 hospitals and 2,300 primary health centers.
- Modernization Drive: Expansion of e-health services and a shift from 40% to 65% private sector participation, creating a strong demand for modern hospital facilities and furniture.



#### UAE - Emerging Regional Hub for Healthcare Innovation

- Healthcare Ambition: Focus on transforming the UAE into a regional medical tourism and innovation hub.
- World-Class Facilities: Expansion of healthcare infrastructure supported by institutions like Cleveland Clinic and Mayo Clinic.
- Modernization Needs: Rapid development to serve an 11+ million population underlines the importance of high-quality, contemporary hospital furniture.

#### **Europe - Steady Growth Amid Demographic Shifts**

- **Demographic Dynamics:** Aging population combined with low fertility and migration increases demand for healthcare.
- Revenue Stability: Hospital revenues forecast to grow at a 2.2% CAGR, ensuring continuous investment in facility upgrades.
- Market Opportunity: The need for innovative, patient-centric environments boosts demand for state-of-the-art hospital furniture.

# USA - Dynamic Market with Evolving Care Models

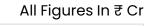
- Innovation & Consolidation: A vast and evolving industry marked by hospital mergers, partnerships, and a shift towards outpatient care.
- Patient-Centric Trends: Increasing demand for quality care with state-of-the-art technology and personalized services drives facility upgrades.
  - Competitive Environment: Pressure to reduce costs while enhancing care quality prompts hospitals to invest in modern, efficient infrastructure including advanced furniture solutions.

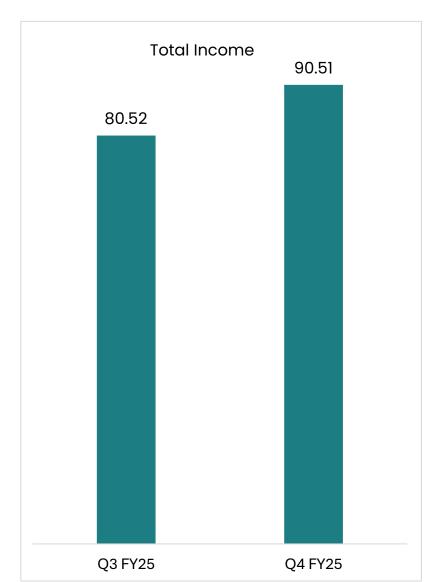
Source: International Trade Administration, IBIS World, Statista

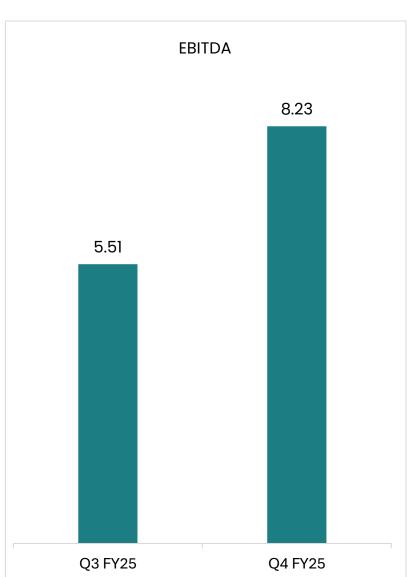


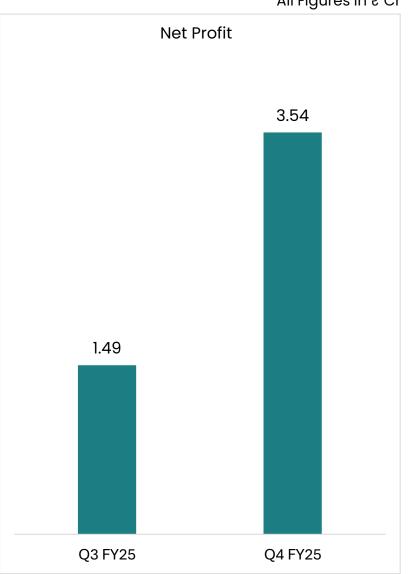
# **Quarterly Performance Highlights QoQ**











# **Q4 FY25 Consolidated Data**

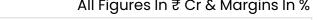


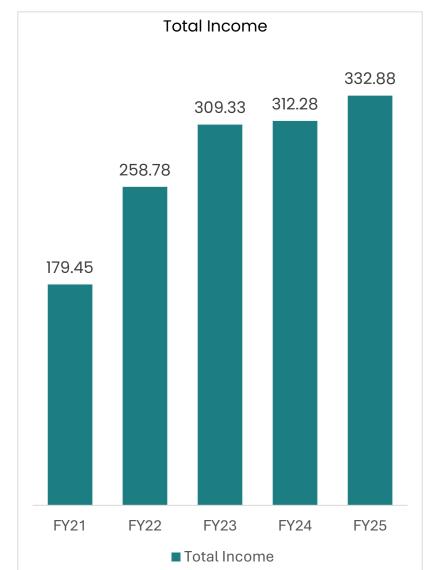
In ₹ Cr

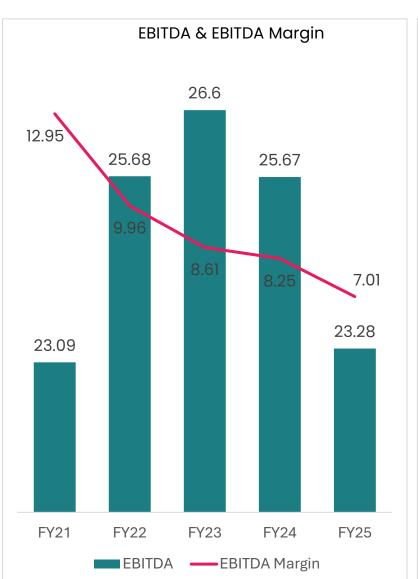
					In ₹ Cr
Particulars	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25
Revenues	82.27	80.13	81.22	80.46	90.47
Other Income	0.28	0.27	0.24	0.06	0.04
Total Income	82.55	80.40	81.46	80.52	90.51
Expenses	74.75	75.32	76.48	74.95	82.25
EBITDA	7.52	4.81	4.74	5.51	8.23
EBITDA Margin	9.14%	6.00%	5.82%	6.84%	9.09%
Interest	2.40	1.91	1.69	1.64	1.75
Depreciation	1.61	1.66	1.72	1.75	1.76
Profit Before Tax	3.79	1.50	1.57	2.18	4.76
Net Profit	2.83	1.09	1.14	1.49	3.54
EPS In ₹	2.28	0.81	0.84	1.09	2.61

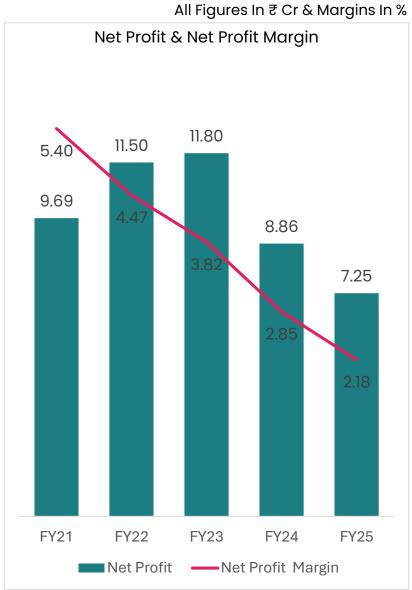
# **Key Financials**











# **Profit & Loss Statement**



In ₹ Cr

					In ₹ Cr
Particulars	FY21	FY22	FY23	FY24	FY25
Revenues	178.33	257.72	308.97	311.25	332.28
Other Income	1.11	1.15	0.36	1.03	0.60
Total Income	179.45	258.87	309.33	312.28	332.88
Raw Material costs	104.15	164.12	204.29	202.52	211.97
Employee costs	14.24	17.27	19.94	20.94	24.84
Other Expenses	36.85	50.65	58.15	62.12	72.18
Total Expenditure	155.24	232.04	282.30	285.58	309.00
EBITDA	23.09	25.68	26.60	25.67	23.28
Finance Costs	5.99	5.60	6.83	8.80	6.99
Depreciation	4.42	4.82	5.28	6.02	6.89
PBT	13.81	16.41	14.83	11.89	10.01
Tax	4.11	4.91	3.03	3.03	2.76
Reported Net Profit	9.69	11.50	11.80	8.86	7.25

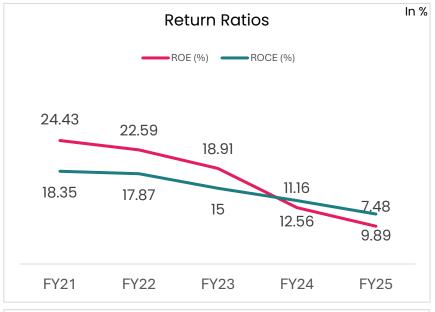
### **Balance Sheet**

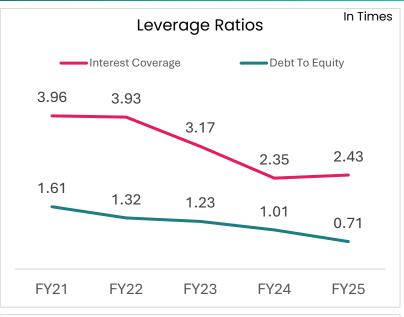


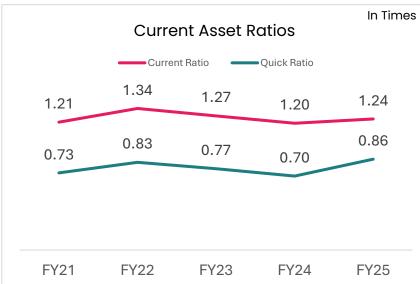
											In ₹ Cr
Equities & Liabilities	FY21	FY22	FY23	FY24	FY25	Assets	FY21	FY22	FY23	FY24	FY25
Equity	12.07	12.07	12.07	12.83	13.58	Non Current Assets					
Reserves	27.58	38.85	50.35	66.55	83.40	Fixed Assets	61.00	62.51	81.99	88.05	91.43
Net Worth	39.65	50.92	62.42	79.38	96.98	New Comment Investor and					
Non Current Liabilities						Non Current Investments	0.76	0.32	0.00	0.01	0.13
Long Term Borrowing	31.96	28.55	37.64	24.69	11.43	Other Non Current Financial Assets	1.73	2.00	1.65	2.78	3.42
Deferred Tax Liabilities	4.61	5.54	5.32	5.73	6.19	Other Non Current Assets	3.04	0.72	4.82	2.11	0.70
Other Long Terms Liabilities	0.35	0.60	1.63	0.13	0.44	Total Non Current Assets	66.53	65.55	88.46	92.95	95.68
Long Term Provision	0.01	0.00	0.00	0.02	0.21	Current Assets					
<b>Total Non Current Liabilities</b>	36.93	34.69	44.59	30.57	18.26	Para and Arabia a	00.50	00.00	20.07	41.17	20.04
Current Liabilities						Inventories	22.53	29.30	32.07	41.17	30.34
Short Term Borrowings	32.06	38.60	39.45	55.25	57.53	Trade Receivables	29.15	41.45	47.22	52.25	63.48
Trade Payables	10.53	14.19	23.56	21.40	14.69	Cash & Bank Balance	0.74	2.14	0.11	0.10	0.05
Other Current Financial Liabilites	0.13	0.21	0.40	3.05	2.87	Other Current Financial Assets	2.50	2.90	3.64	3.59	4.03
Other Current Liabilities	3.05	3.11	4.32	4.37	4.59	Current Tax Assets (Net)	0.00	0.00	0.07	0.00	0.00
Short Term Provision	2.00	2.07	2.28	0.00	0.00	Other Current Assets	3.12	2.75	5.45	4.28	1.88
Current Tax Liabilities (Net)	0.22	0.30	0.00	0.33	0.52	Total Current Assets	58.04	78.54	88.56	101.39	99.78
Total Current Liabilities	47.99	58.48	70.01	84.39	80.21						
Total Liabilities	124.57	144.09	177.02	194.34	195.46	Total Assets	124.57	144.09	177.02	194.34	195.46

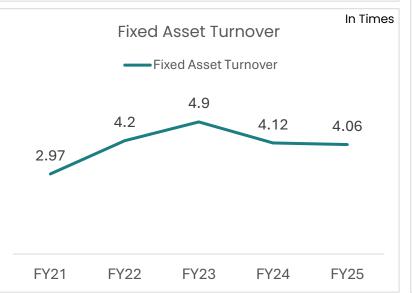
# **Key Ratios**

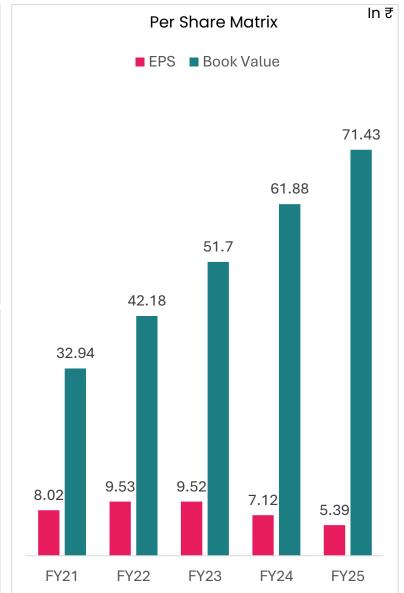






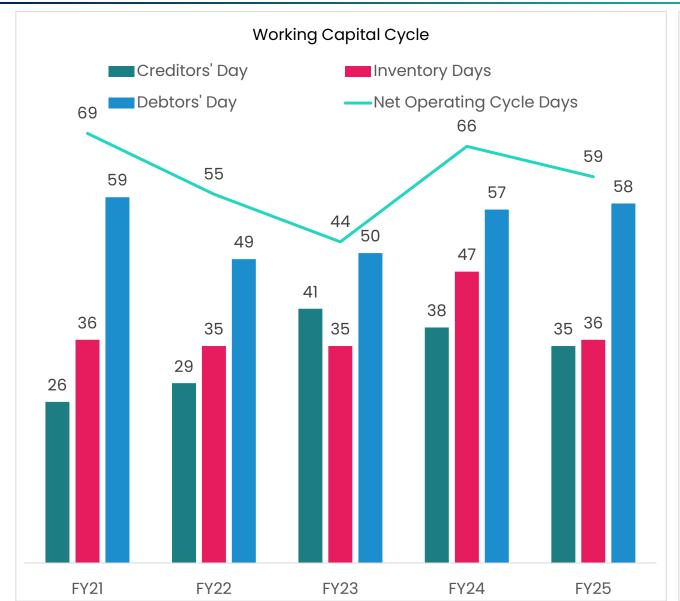


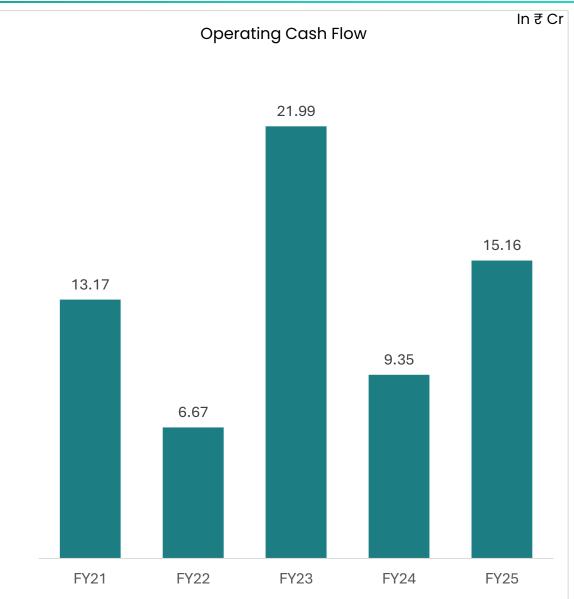




# **Operating Matrix**

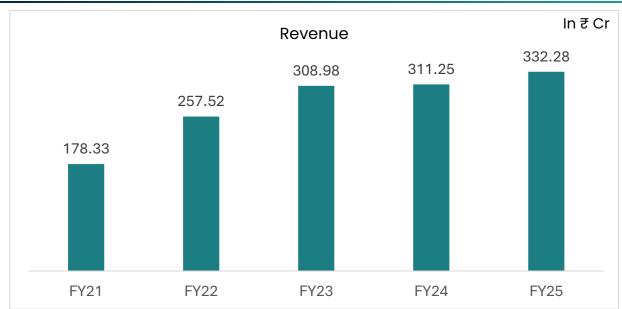


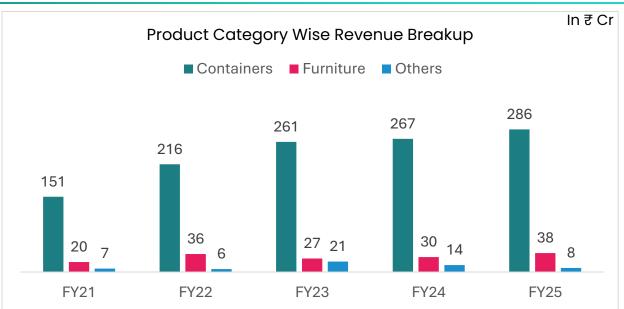


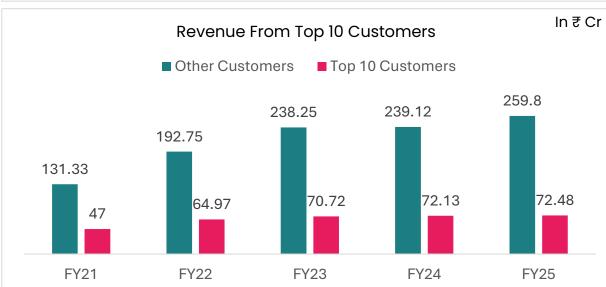


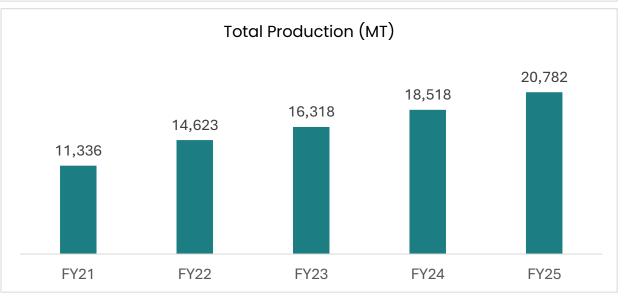
### **Revenue & Production Matrix**













### **Stock Data**



BSE: 540078   ISIN: INE317V01016	As on 07-05-2025
Share Price (₹)	99.08
Market Capitalization (₹ Cr)	134.34
No. of Shares Outstanding (Cr)	1.35
Face Value (₹)	10.00
52 week High-Low (INR)	164.00/83.25

Corporate Actions						
Ex Date	Dividend (₹)	Bonus	Rights Issue			
19 Sep 2019	0.50					
28 Jan 2020		2:1				
01 Sep 2020	0.20					
08 Sep 2021	0.20					
12 Sep 2022	0.20					
07 Sept 2023	0.20					
16 Feb 2024			1:8			
20 Aug 2024	0.20					
08 May 2025	0.20					



Source - BSE Investor presentation

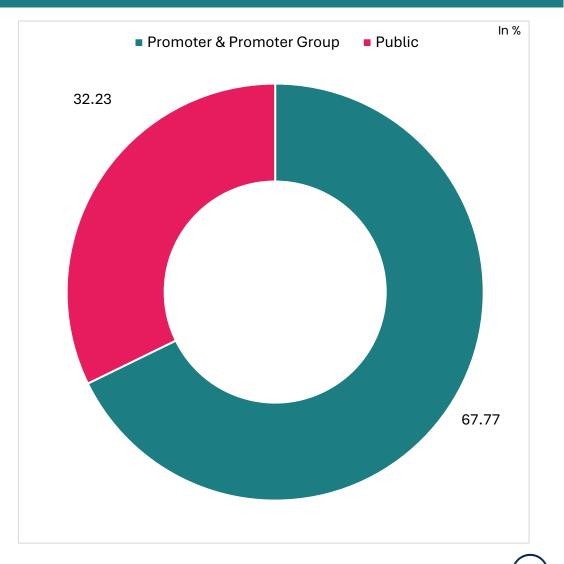
# **Shareholding Data**



### Marquee Shareholders

Name of Shareholder	Holding Shares		
Jaya Chandrakant Gogri	1,88,500		
Dheeraj Kumar Lohia	1,37,356		

### As on 31-03-2025



### Mitsu Chem Plast's Awards & Accolades





Certificate of Appreciation (Feb 2025) Awarded by Deepak



Unmatched Dedication Award by HORIBA at the Synergy Business Partner Meet 2024.



Sustainability Leader of the Year at Federation of Indian Chambers of Commerce & Industry (FICCI) Awards 2024.



BRIT Best - West Region Award in Rigid Packaging (FY 2023-24) by Britannia



Excellence Award Reliance Jio BP Mobility Limited



Envirocare green Award 2024



Best Showman Award at Medicall Exhibition



Appreciation for promoting gender equality Godrej Interio 2023



### Mitsu Chem Plast's Awards & Accolades









Best SME of the year 2016 for innovation and invention SME Chamber of India



Excellence in Healthcare SME (Hospital Equipment) ET Polymers 2018



India 100 SME 2019 Axis Bank jointly with India SME Forum



Excellence in Healthcare (SME) ET Polymers 2020



Excellence in Medical Devices & Healthcare Equipment (SME) ET Polymers 2022



Excellence in Plastic Industry 2022 AIPMA-AMTEC



### **Investment Rationale**







### Market Leadership & Proven Track Record

With over 35 years in plastic processing, Mitsu Chem Plast has evolved into a leading blow- and injection-molding specialist in India, leveraging multiple state-of-the-art facilities and a dedicated R&D team focused on eco-friendly innovations



### **Strong Growth Trajectory & Capacity Expansion**

From achieving ₹100 Cr turnover in 2015 to ₹ 332.28 Cr in 2025, the company has steadily expanded capacity—and targets ₹1,000 Cr revenue by 2028, a threefold increase over 2024



### Strategic Roadmap for Value Creation

The "Four Pillars of Transformation"—Healthcare Furniture (brand "Furnastra"), enhanced Packaging Products, Operational Excellence, and Data-Driven Marketing—provide a clear, actionable blueprint to triple revenues by 2028

### **Investment Rationale**







### Rapidly Growing Export Footprint

Export revenues surged by 144% in FY25, driven by participation in global events like Arab Health, Medica Düsseldorf, and Hospitalar Brazil, positioning Mitsu for further international expansion



### Resilient, Diversified Client Base

Serving over a dozen high-growth sectors—including pharmaceuticals, agrochemicals, cosmetics, FMCG, food, and healthcare—mitigates dependence on any single end market and captures broad industry tailwinds



### **ESG Leadership & Sustainability Initiatives**

Certified to ISO 14001 & 45001, Mitsu has set targets to reduce carbon intensity by 20%, energy intensity by 20%, and water consumption by 15%, while earning a bronze medal in the Together For Sustainability framework and the Envirocare Green Award 2024



# Thank You

#### Ms. Swechha Shende

Company Secretary and Compliance Officer Mitsu Chem Plast Ltd.

329, Gala Complex, Din Dayal Upadhyay Road, Mulund West, Mumbai - 400 080

Phone: 022 - 2592 00 55

Email: investor@mitsuchem.com

Website: <a href="https://www.mitsuchem.com/">https://www.mitsuchem.com/</a>

To stay informed about the latest updates of

Mitsu Chem Plast Limited











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