



Presentation to Investors November'2024





JK Organisation





JK Organisation - Vision and Values



Vision

- Dynamic & Successful Business Organisation
- A Socially-Valued Enterprise
- Business Integrity

Core Values

- Caring for People
- Integrity including Intellectual Honesty, Openness, Fairness & Trust
- Commitment to Excellence







JK Organisation



Lala Kamlapat Singhania



Sir Padampat Singhania -Northern Zone

JK Cement Ltd.



Lala Lakshmipat Singhania - Eastern Zone

- 1 Bengal & Assam Co. Ltd.
- 2 JK Tyre & Industries Ltd.
- 3 JK Lakshmi Cement Ltd.
- 4 JK Paper Ltd.
- 5 JK Fenner (India) Ltd.
- 6 JK Agri Genetics Ltd.
- 7 JK Insurance Ltd.
- 8 Umang Dairies Ltd.
- 9 Clinirx Ltd.
- 10 Udaipur Cement Works Ltd.



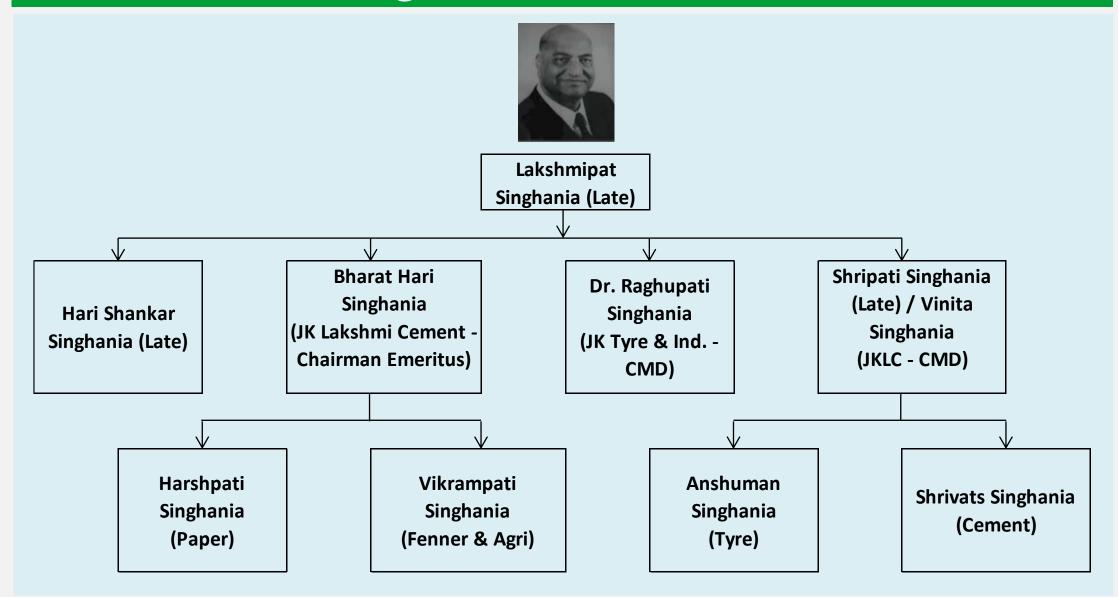
Lala Kailashpat Singhania -Western Zone

- 1. Raymond
- 2. JK Files
- 3. JK Ansell
- 4. Trinity India
- 5. Ring Aqua





JK Organisation – Eastern Zone







Prominent Businesses of JK Eastern Zone Group

Paper

JK PAPER LTD.

Creating lasting impressions

Rs. Cr. Revenue 6659

Cement

JKLAKSHMI @

Rs. Cr. Revenue 6788

J.K. organisation

Revenue 15002

Tyre

KETYRE

Rs. Cr.

Agri Genetics



Rs. Cr. Revenue 148

USD 4 Billion

30 manufacturing plants

Present in over 100 countries

More than 40,000 employment

Hospital & Health services

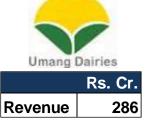


V-Belts- Oil Seals & Power Transmission Systems



Unlisted Co.

Education



Dairy Products



Defence Electronics



Clinical Research



Revenue is for FY 2023-24





JK Organisation - Eastern Zone Companies.













Index

CONTENTS PAGE NO. J K Lakshmi Cement (JKLC) Overview 9 - 12 **Macro Indicators** 13- 14 **Indian Cement Sector** 15 - 24 JKLC - ESG Initiatives 25 - 28 JKLC- Operational and Financial 29 - 63 Performance- Q2FY25 JKLC- CSR 6 64 - 69 Way Forward 70 - 72





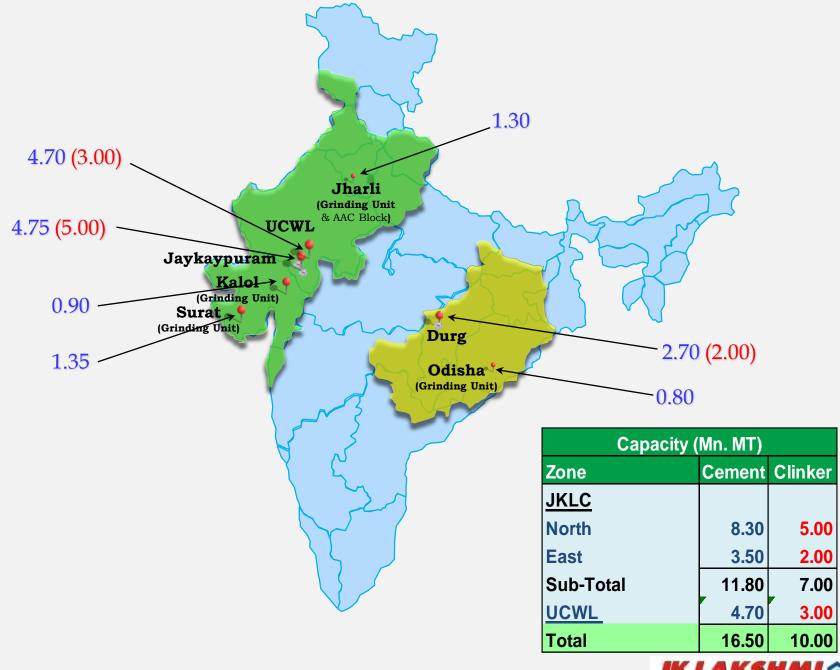
JK Lakshmi Cement Overview







JKLC & UCWL Plants -Cement/Clinker -Mn MT







J K Lakshmi Cement & Udaipur Cement Works - Product Portfolio









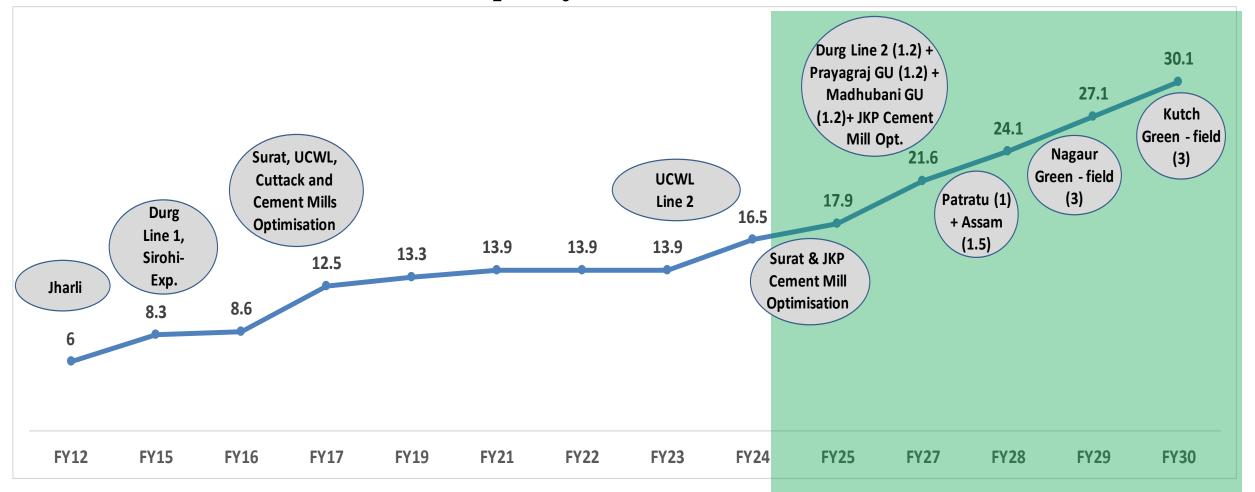




Journey So Far & Expansion Plans JKLC & UCWL (Subsidiary)

Timelines to reach 30 Million Tonnes by 2030

Capacity in Million MTPA















Macro-Indicators







Macro Indicators - Indian Economy

Indian Economy - Not with standing global headwinds, among
The fastest growing economy in the world

- Despite a broader slowdown, the Indian economy is expected to continue to grow above 6% level and remain among the fastest growing economies of the world
- Government's increasing capital spending, particularly on infrastructure, to boost growth and competitiveness.
- Robust growth in the infrastructure segment and revival of real estate.
- Fiscal deficit falling from 9.2 percent in FY21 to 5.6 percent in FY24
- Public debt has fallen from over 87 percent of GDP in F20/21 to around 83 percent in FY23
- The persisting headwinds rising borrowing costs, tightening financial conditions and ongoing inflationary pressures are expected to weigh on India's growth



(Real GDP, annual percent change)		Es	it.
CY	2023	2024	2025
World Output	3.2	3.2	3.2
Advanced Economies	1.6	1.7	1.8
United States	2.5	2.7	1.9
Euro Area	0.4	0.8	1.5
Germany	-0.3	0.2	1.3
• France	0.9	0.7	1.4
• Italy	0.9	0.7	0.7
• Spain	2.5	1.9	2.1
Japan	1.9	0.9	1.0
United Kingdom	0.1	0.5	1.5
Canada	1.1	1.2	2.3
Other Advanced Economies	1.8	2.0	2.4
Emerging Market and Developing Economies	4.3	4.2	
Emerging and Developing Asia	5.6	5.2	4.9
• China	5.2	4.6	4.1
• India	7.8	6.8	6.5
Emerging and Developing Europe	3.2	3.1	2.8
• Russia	3.6	3.2	1.8
Latin America and the Caribbean	2.3	2.0	2.5
• Brazil	2.9	2.2	2.1
Mexico	3.2	2.4	1.4
Middle East and Central Asia	2.0	2.8	4.2
Saudi Arabia	-0.8	2.6	6.0
Sub-Saharan Africa	3.4	3.8	4.0
Nigeria	2.9	3.3	3.0
South Africa	0.6	0.9	1.2
Emerging Market and Middle-income Economies	4.4	4.1	4.1
Low Income Developing Countries	4.0	4.7	5.2

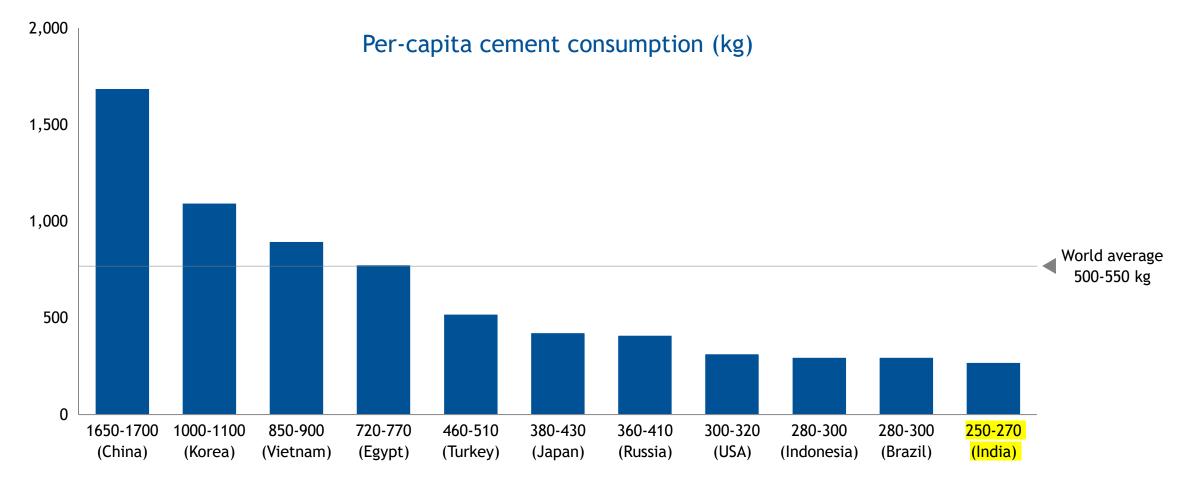
Indian Cement Sector







Indian Cement Industry- Under penetrated market













Infra and Housing to spur demand in FY2024-2030 followed by Industrial & Commercial Segments

Commercial and Industrial demand likely to pick-up amid capex push by large players, PLI scheme, overall economic recovery.

Expected to grow ~ 6%

Nuclear families: Key driver to urban housing requirement.
Focus on urban low-cost housing in coming years.

Expected to grow ~ 7%

Industrial & Commercial, 12%

Urban Housing, 28%

Infrastructure, 26%

Rural Housing, 34%

High focus on bullet trains, expressways, rail networks and metro projects. Expected to grow ~ 8%

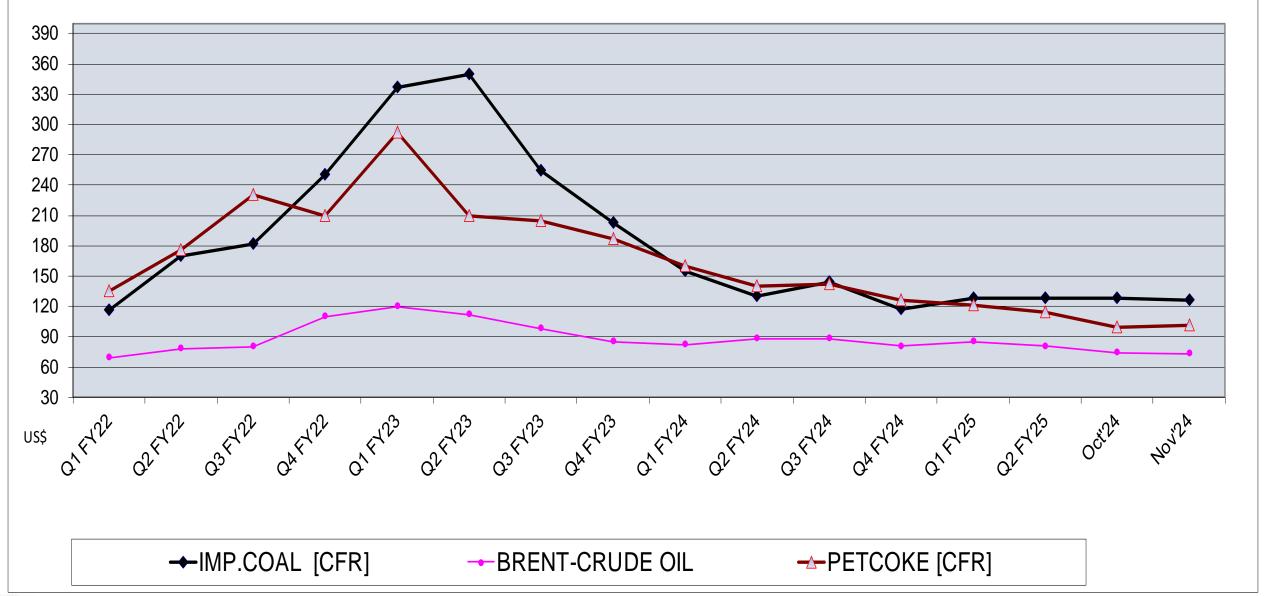
Rural low-cost housing nears completion.

Likely to grow at a marginally slower rate in the medium term.

Growth projections at ~5%



Cost Trend of Imported Coal, Crude Oil and Pet Coke







Cost Trend of Imported Coal, Crude Oil and Pet Coke

YEAR	IMP.COAL [CFR]	BRENT-CRUDE OIL	PETCOKE [CFR]
Q1 FY22	116	69	135
Q2 FY22	170	78	176
Q3 FY22	182	80	230
Q4 FY22	250	110	210
Q1 FY23	337	120	292
Q2 FY23	350	112	210
Q3 FY23	254	98	205
Q4 FY23	203	85	187
Q1 FY24	155	82	160
Q2 FY24	130	88	140
Q3 FY24	144	88	142
Q4 FY24	117	81	126
Q1 FY25	129	85	121
Q2 FY25	128	81	114
Oct'24	128	74	99
Nov'24	126	73	101



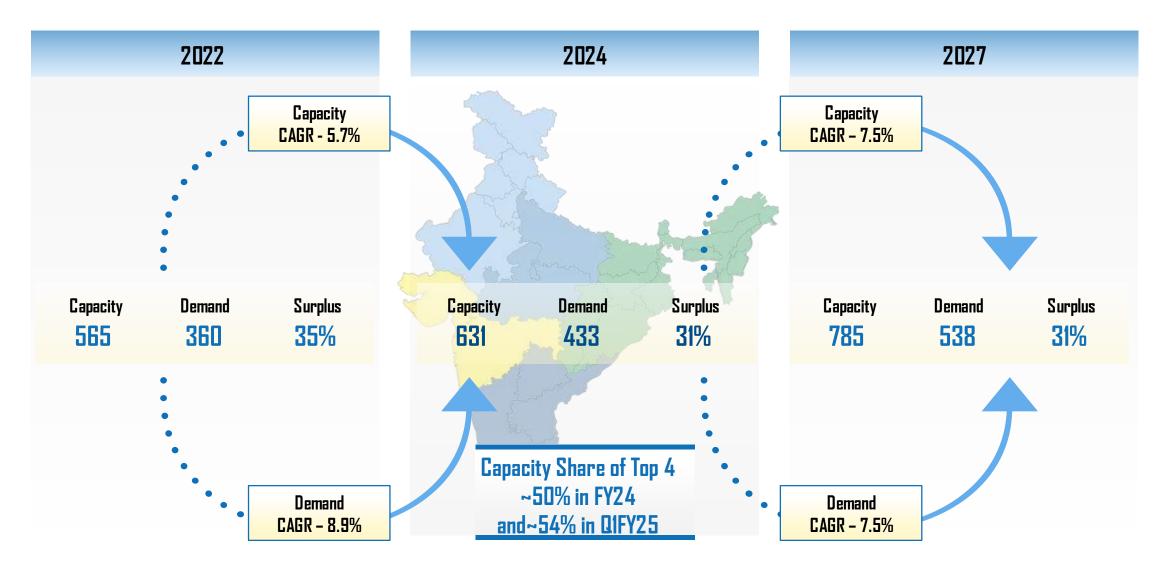
Cement Demand Supply Capability & Gap (All India)

SI. No.	Particulars	Actual		Projections		
		FY 23	FY 24	FY 25	FY 26	FY 27
1	Installed Capacity	594	631	684	739	785
2	Additions During the Year	32	43	62	49	43
3	Demand Growth %	9%	9%	7 %	8%	8%
4	Domestic Demand	393	427	455	491	530
5	Exports	6	6	7	7	8
6	Total Dispatch	399	433	462	498	538
7	Surplus Capacity on Installed Capacity	195	198	222	241	247
8	Capacity Utilisation (CU) %	67%	69%	68%	67%	69%
9	Surplus Capacity (%) on Installed Capacity	33%	31%	32%	33%	31%

^{*}Based on sectoral reports, industry estimates



All India trends in Demand Growth & Capacity Additions







Cement Demand Supply Gap (North Zone)^

SI. No.	Particulars	Actual		Projections		
		2022 - 23	2023-24	2024 - 25	2025 - 26	2026 - 27
1	Installed Capacity	118	127	135	139	147
2	Capacity Additions during the yr.	3	15	2	6	10
3	Cement Production	86	92	97	102	110
4	Demand Growth %	7 %	5%	4 %	7 %	8%
5	Domestic Demand	72	76	79	84	91
6	Net Imports from Other Zones	14	16	18	18	19
7	Capacity Utilisation	73%	73%	72%	73%	75%
8	Surplus Capacity	27%	27%	28%	27%	25%

^{*}Based on sectoral reports, industry estimates



Cement Demand Supply Gap (West Zone)^

SI. No.	Particulars	Actual		Projections		
		2022 - 23	2023-24	2024 - 25	2025 - 26	2026 - 27
1	Installed Capacity	89	92	102	117	124
2	Capacity Additions during the yr.	4	2	18	12	2
3	Cement Production	51	53	58	66	72
4	Demand Growth %	9	9	6	8	8
5	Domestic Demand	71	77	82	89	96
6	Net Imports from Other Zones	20	24	24	22	24
7	Capacity Utilisation	57%	57%	57%	56%	58%
8	Surplus Capacity	43%	43%	43%	44%	42%





Cement Demand Supply Gap (East Zone)^

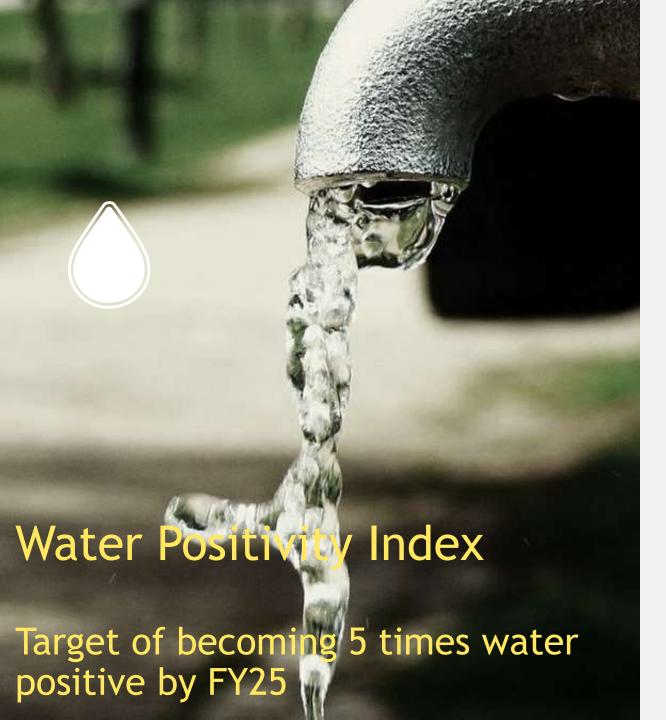
SI. No.	Particulars	Actual		Projections		
			2023-24	2024 - 25	2025 - 26	2026 - 27
1	Installed Capacity	120	130	144	158	172
2	Capacity Additions during the yr.	7.2	14.1	13.7	13.9	15
3	Cement Production	85	92	101	110	120
4	Demand Growth %	14%	12%	7 %	10%	9%
5	Domestic Demand	98	110	117	129	141
6	Net Imports from Other Zones	13	18	16	19	21
7	Capacity Utilisation	71%	71%	70%	70%	69%
8	Surplus Capacity	29%	29%	30%	30%	31%







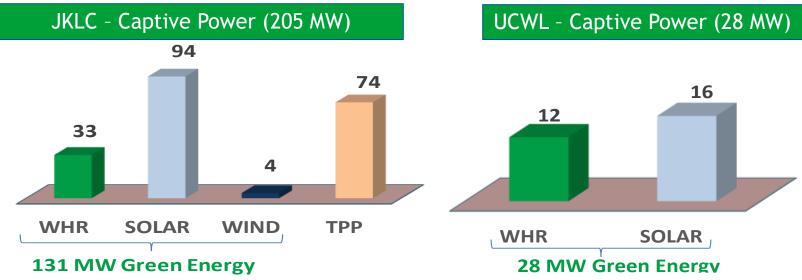




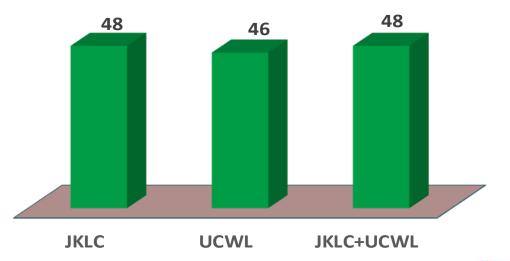




Share of Renewable Energy in Total Installed Captive Power Capacity (MW) at JK Lakshmi Cement and UCWL



Share of Green Energy in Total Power Requirement (%) *







Increasing Thermal Substitution Rate



In FY24, JKLC has achieved a TSR% of 7%



To enhance the TSR%, we have ordered pre & co processing facilities



TSR% to be increased to 20% at JKLC FY 30







J K Lakshmi Cement:

Operational & Financial Performance Q2FY25





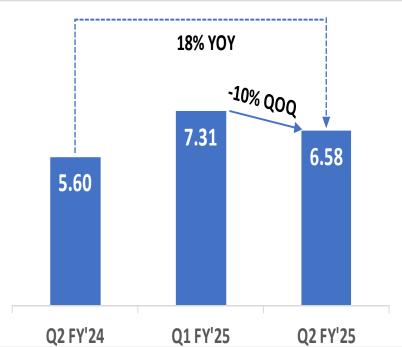
Lakh Tons



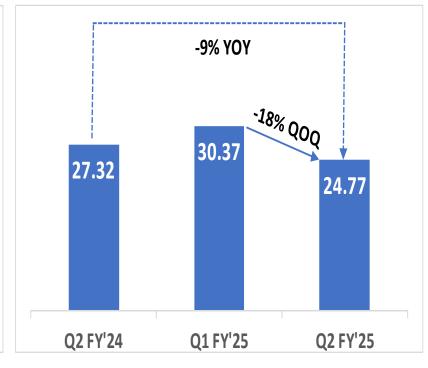
Q1 FY'25

Q2 FY'25

UCWL



Consolidated

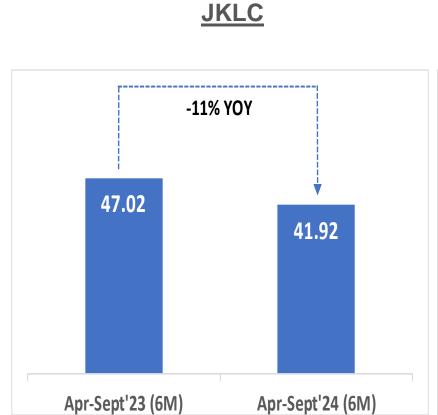




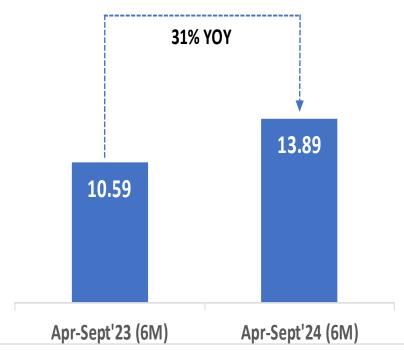
Q2 FY'24



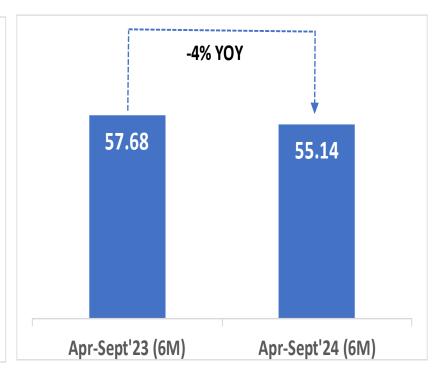
Lakh Tons



UCWL



Consolidated







Capacity Utilisation

Particulars	Apr.20 - Mar.21	Apr.21 - Mar.22	Apr.22 - Mar.23	Apr.23 - Mar.24	Apr.24 - Sept.24
	(12M)	(12M)	(12M)	(12M)	(6M)
All India	57%	64%	67%	69%	63%
North + Gujarat Zone	52%	63%	66%	66%	65%
JK Lakshmi Cement - North/West	77%	86%	86%	85%	75%
East Zone	48%	67%	71%	71%	75%
JK Lakshmi Cement - East	78%	72%	81%	90%	78%
JK Lakshmi Cement -Overall	78%	82%	85%	86%	76%





Region-wise Cement Sales - North/West (JKLC)

Regions	2020-21 (12M)	2021-22 (12M)	2022-23 (12M)	2023-24 (12M)	2024-25 (6M)
	% sales	% sales	% sales	% sales	% sales
Gujarat/Maharashtra	37	39	46	51	52
Rajasthan / MP	38	40	35	33	33
North	25	21	19	16	15



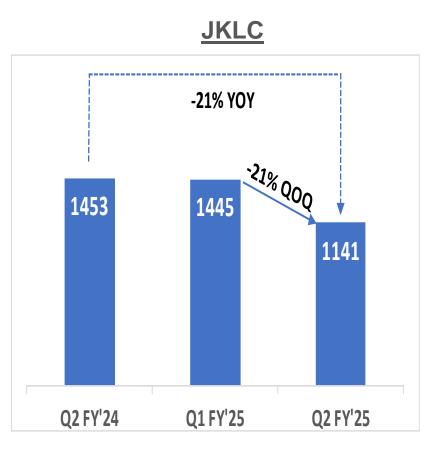


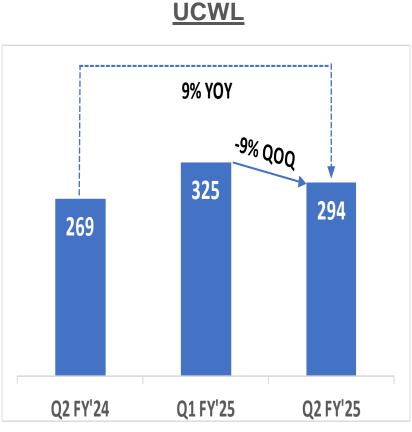
Region-wise Cement Sales – East (JKLC)

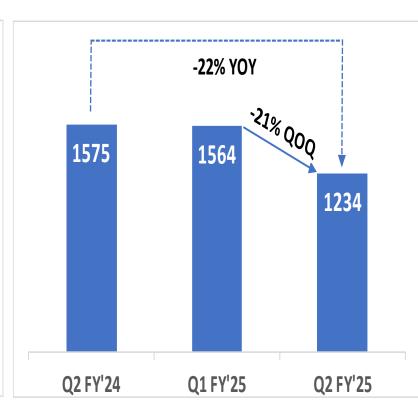
Regions	2020-21 (12M)	2021-22 (12M)	2022-23 (12M)	2023-24 (12M)	2024-25 (6M)
	% sales	% sales	% sales	% sales	% sales
Chhattisgarh	42	41	41	40	44
Odisha	25	26	25	26	26
Madhya Pradesh	13	15	14	10	10
Maharashtra	9	10	8	8	7
Others	11	8	12	16	13









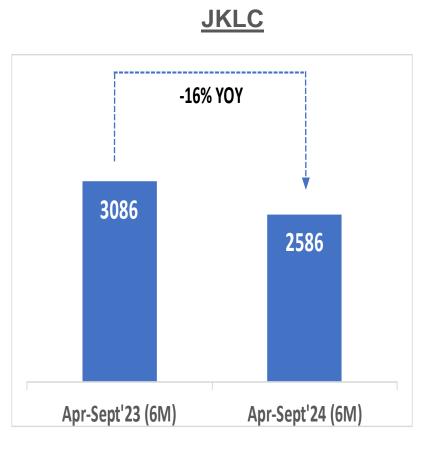


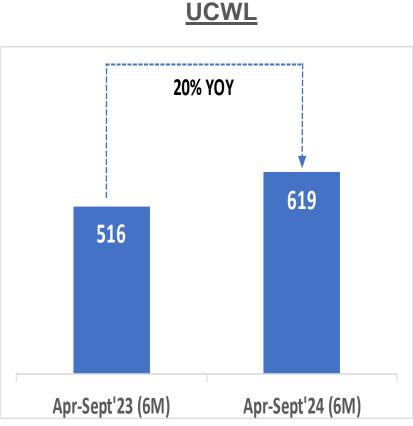
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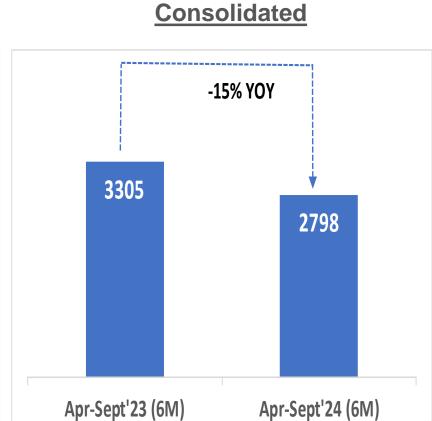




₹ in Crore











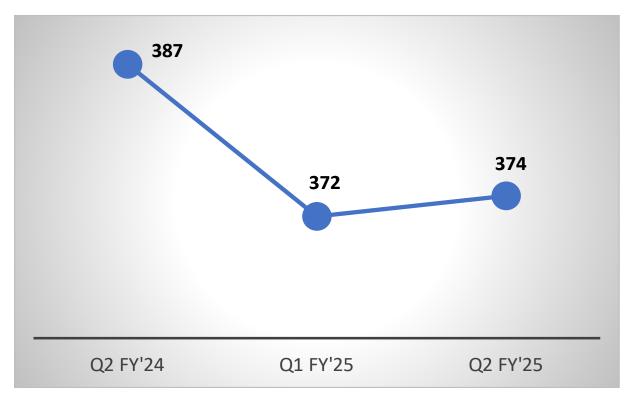
Cost Trend

Fuel Cost and Lead Distance - JKLC

Fuel Cost ₹ / K.Cal.



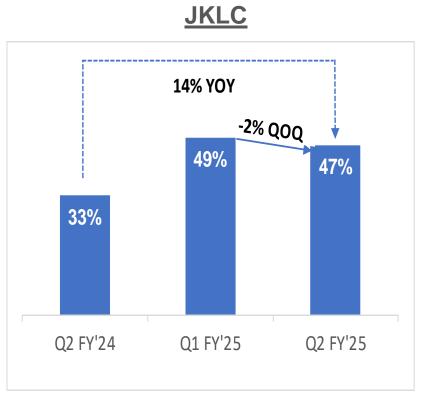
Lead Distance (Kms.)

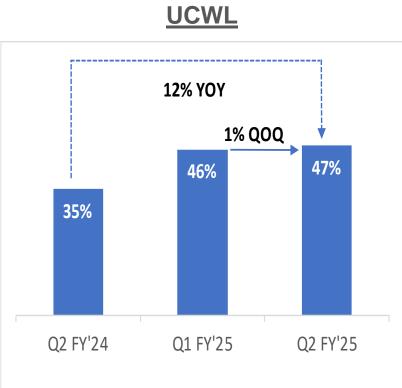




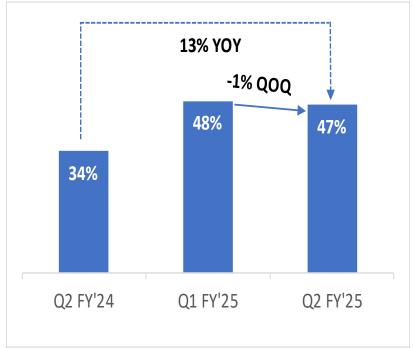


Renewable Energy - Quarterly





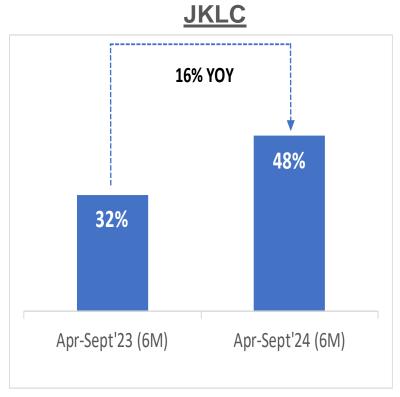
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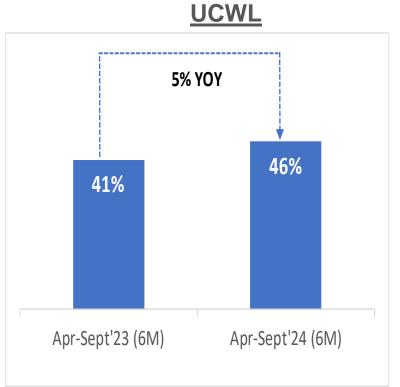


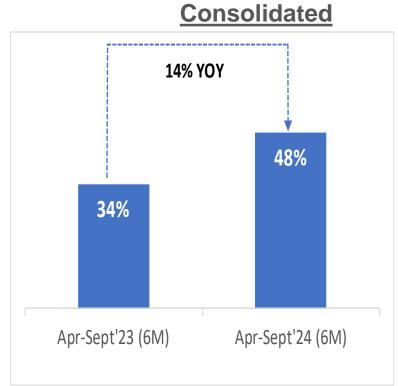




Renewable Energy – (Six Months ended 30.09.2024)





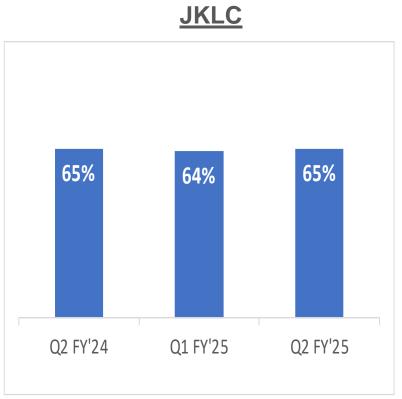


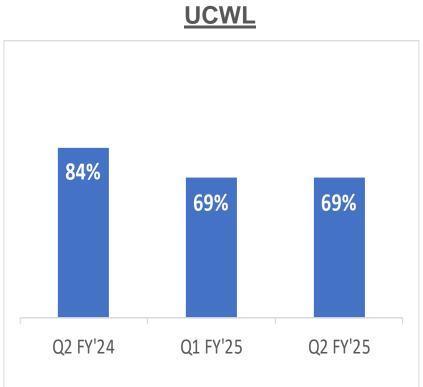




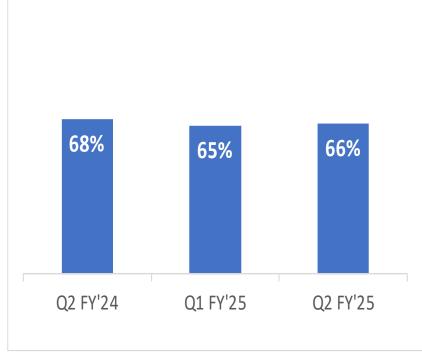
Product Mix

Blended Cement - Quarterly





Consolidated

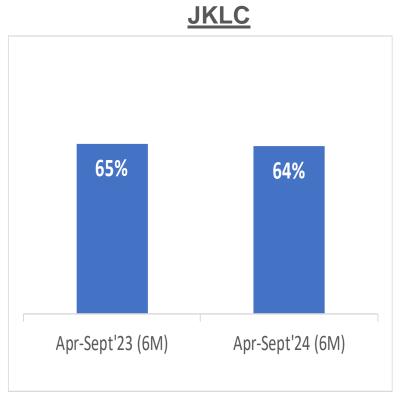


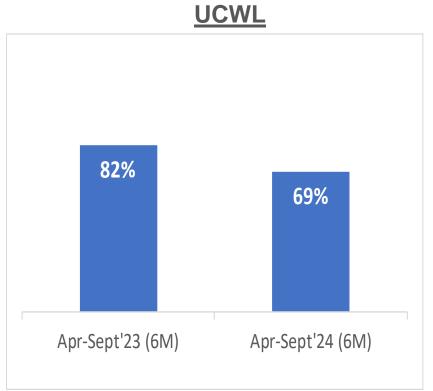


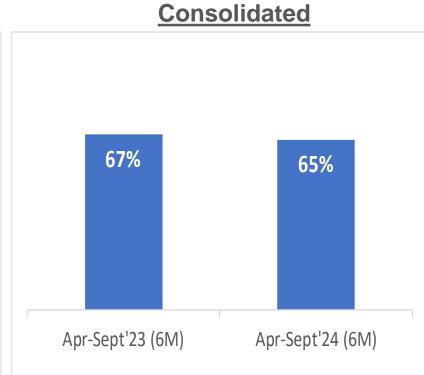


Product Mix

Blended Cement - (Six Months ended 30.09.2024)





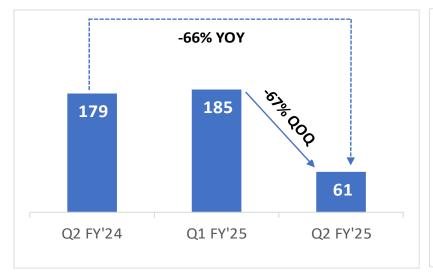




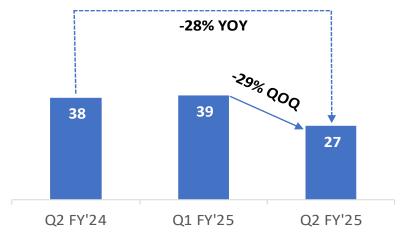


Profitability - Quarterly

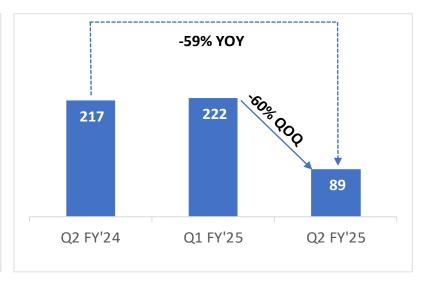
JKLC



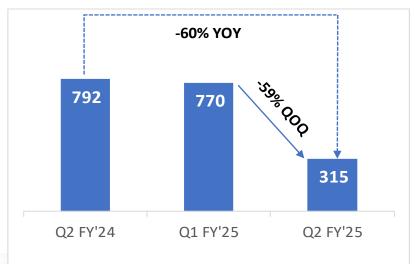
<u>UCWL</u> <u>EBIDTA* - ₹ in Crore</u>

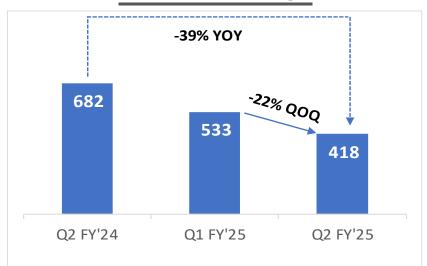


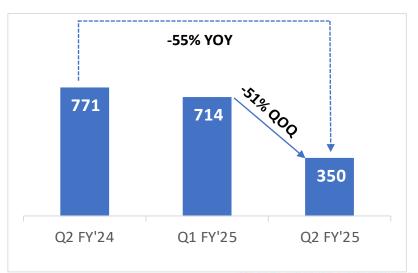
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EBIDTA* - ₹ / Ton





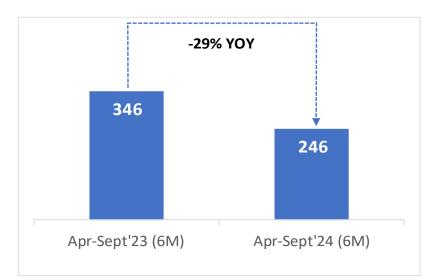




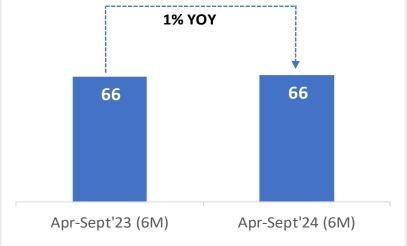


Profitability – (Six Months ended 30.09.2024)

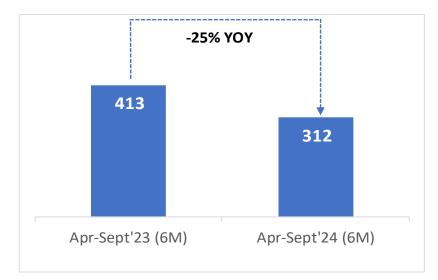
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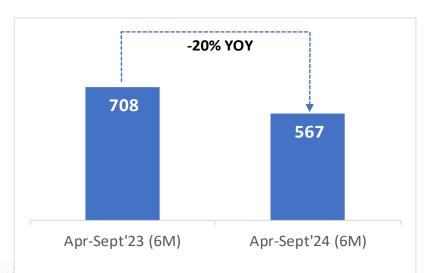
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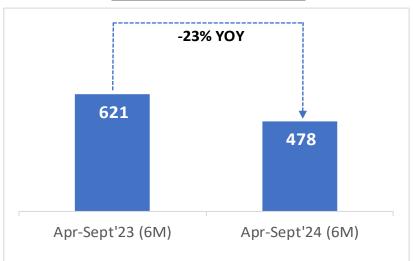


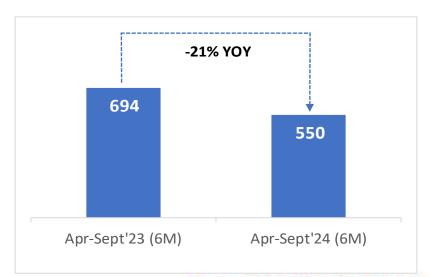
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EBIDTA* - ₹ / Ton









S.No.	Particulars	Q2 FY 25	Q1 FY 25	Q2 FY 24	QOQ % Inc / Dec	YOY % Inc / Dec
1	Net Sales	1141	1445	1453	-21%	-21%
2	PBIDT	73	277	194	-74%	-62%
3	PBDT	56	258	171	-78%	-67%
4	PBT	6	211	123	-97%	-95%
5	PAT	8	156	83	-95%	-91%
6	EPS	0.64	13.28	7.06	-95%	-91%





S.No.	Particulars	Q2 FY 25	Q1 FY 25	Q2 FY 24	QOQ % Inc / Dec	YOY % Inc / Dec
1	Net Sales	294	325	269	-9%	9%
2	PBIDT	28	40	38	-30%	-26%
3	PBDT	0	11	27	-96%	-98%
4	PBT	-25	-14	17	-	-248%
5	PAT	-18	-10	12	•	-251%
6	EPS	-0.33	-0.18	0.23	•	-243%





S.No.	Particulars	Q2 FY 25	Q1 FY 25	Q2 FY 24	QOQ % Inc / Dec	YOY % Inc / Dec
1	Net Sales	1234	1564	1575	-21%	-22%
2	PBIDT	98	235	231	-59%	-58%
3	PBDT	55	187	198	-71%	-72%
4	PBT	-29	118	141	-124%	-120%
5	PAT	-19	68	96	-128%	-120%
6	EPS	-1.19	5.97	7.88	-120%	-115%





S.No.	Particulars	Apr-Sept'24	Apr-Sept'23	YOY % Inc / Dec
1	Net Sales	2586		-16%
2	PBIDT	350	375	-7%
3	PBDT	313	329	-5%
4	PBT	217	235	-8%
5	PAT	164	158	4%
6	EPS	13.92	13.42	4%





S.No.	Particulars	Apr-Sept'24	Apr-Sept'23	YOY % Inc / Dec
1	Net Sales	619	516	20%
2	PBIDT	68	66	3%
3	PBDT	12	42	-72%
4	PBT	-39	23	-268%
5	PAT	-29	16	-275%
6	EPS	-0.51	0.39	-231%



S.No.	Particulars	Apr-Sept'24	Apr-Sept'23	YOY % Inc / Dec
1	Net Sales	2798	3305	-15%
2	PBIDT	333	439	-24%
3	PBDT	242	372	-35%
4	PBT	89	260	-66%
5	PAT	48	176	-72%
6	EPS	4.79	14.54	-67%







S.No.	Particulars	FY 24	FY 23	YOY % Inc / Dec
1	Net Sales	6320	6071	4%
2	PBIDT	928	767	21%
3	PBDT	841	675	25%
4	PBT	646	481	34%
5	PAT	424	331	28%
6	EPS	36.06	28.11	28%





S.No.	Particulars	Apr-Mar'24	Apr-Mar'23	YOY % Inc / Dec
	Net Sales	1164	1031	13%
2	PBIDT	197	135	46%
3	PBDT	129	87	47%
4	PBT	85	50	68%
5	PAT	61	36	71%
6	EPS	1.25	1.15	9%





₹ in Crore	
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S.No.	Particulars	FY 24	FY 23	YOY % Inc / Dec
1	Net Sales	6788	6452	5%
2	PBIDT	1120	896	25%
3	PBDT	970	763	27%
4	PBT	732	534	37%
5	PAT	488	369	32%
6	EPS	40.10	30.48	32%



SI.	Particulars	As at	As at
No.		30.09.2024	31.03.2024
A	ASSETS		
(1)	Non-current Assets	4400	4334
(2)	Current Assets		
(a)	Current Assets	1110	1073
(b)	Cash and Cash Equivalent	285	501
		1395	1574
	TOTAL ASSETS	5795	5908
В	EQUITY AND LIABILITIES		
(1)	EQUITY (NET WORTH)	3191	3081
(2)	LIABILITIES		
(1)	Borrowings	694	709
	Other Liabilities	1910	2118
	TOTAL EQUITY AND LIABILITIES	5795	5908



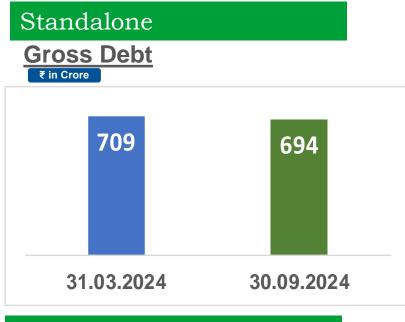


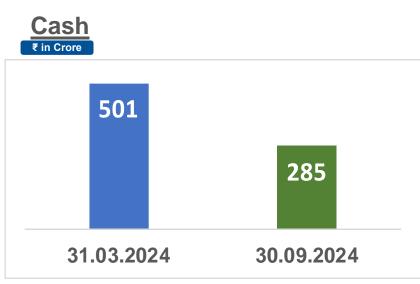
SI.	Particulars	As at	As at
No.		30.09.2024	31.03.2024
Α	ASSETS		
(1)	Non-current Assets	6093	5806
(2)	Current Assets		
(a)	Current Assets	1216	1202
(b)	Cash and Cash Eqivalent	409	642
		1625	1844
	TOTAL ASSETS	7718	7650
В	EQUITY AND LIABILITIES		
(1)	EQUITY (NET WORTH)	3439	3357
(2)	LIABILITIES		
(I)	Borrowings	2199	2025
(II)	Other Liabilities	2080	2268
	TOTAL EQUITY AND LIABILITIES	7718	7650

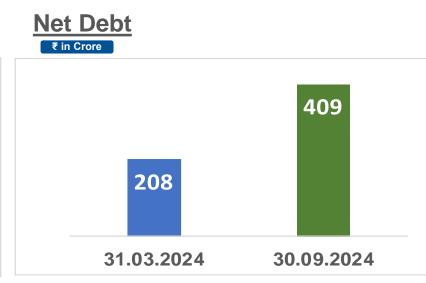




Debt Profile



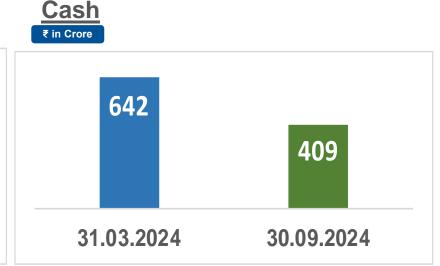


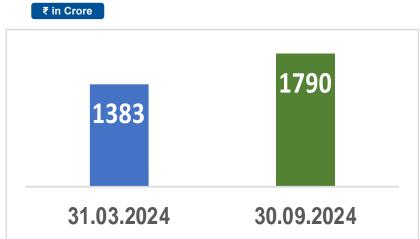


Consolidated

Gross Debt ₹ in Crore

2025 2199 31.03.2024 30.09.2024



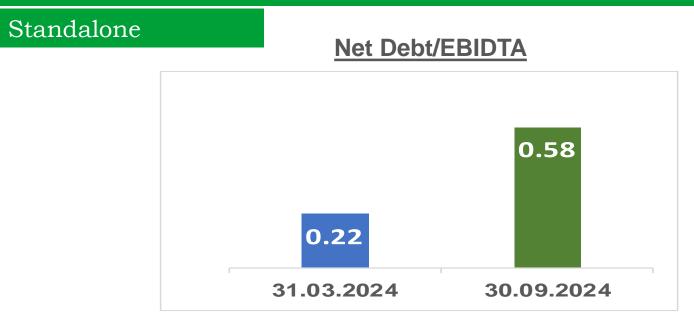


Net Debt





Standalone Debt Profile







Consolidated

Net Debt/EBIDTA



Net Debt/Equity







2.50 Mn. Ton
Expansion Project
at
UCWL



SI.	Particulars	Rs. Cr.
No.		
1	- Capacity - Clinker (Lac. Ton)	15.00
	Capacity - Clinker (Lac. Ton)Capacity - Cement (Lac. Ton)	25.00
2	Project Cost	1650
3	Commissioned	March'24

SI.	Financing of Project	Rs. Cr.
No.		
1	- Internal Accrual 100	
	- Rights Issue 450	550
2	Term Loan	1100
3	Debt : Equity Ratio	2:1

Railway Siding at Durg

SI. No.	Particulars	Rs. Cr.
1	Project Cost	325
2	Expected Commissioning	
	Phase - I	Sept'24
	Phase - II	March'26
SI.	Financing of Project	Rs. Cr.
No.		
1	- Internal Accrual	100





2.25:1

225

Debt : Equity Ratio

Term Loan

Surat Grinding Unit - Expansion

	SI.	Particulars	Rs. Cr.
	No.		
•	1	- Capacity - Cement (Lac. Ton)	13.50
	2	Project Cost	225
	3	Expected Commissioning	March'25
	SI.	Financing of Project	Rs. Cr.

SI. No.	Financing of Project	Rs. Cr.
1	- Internal Accrual	75
2	Term Loan	150
3	Debt : Equity Ratio	2:1





Durg - Expansion

SI.	Particulars	Rs. Cr.
No.		
1	- Capacity - Clinker (Lac. Ton)	23.00
	- Capacity - Clinker (Lac. Ton) - Capacity - Cement (Lac. Ton)	46.00
2	Project Cost	2500
3	Expected Commissioning	March'27

SI. No.	Financing of Project	Rs. Cr.
1	- Internal Accrual	750
2	Term Loan	1750
3	Debt : Equity Ratio	2.33 : 1



JKLC

Shareholding Pattern

As on 30.09.2024

1	Promoters & Promoter Group	46.34%
II	FIIs,MFs,Banks etc.	36.48%
Ш	Public	17.18%
	Total	100.00%
I	Total Share Capital (Rs. Cr.)	58.85
П	Total No. of Shares (Cr.)	
	(Face Value Rs. 5/- each)	11.77





UCWL

Shareholding Pattern

As on 30.09.2024

1	Promoters & Promoter Group	75.00%
11	FIIs,MFs,Banks etc.	0.13%
Ш	Public	24.87%
	Total	100.00%
I	Total Share Capital (Rs. Cr.)	224.22
Ш	Total No. of Shares (Cr.)	
	(Face Value Rs. 4/- each)	56.05





Consistent Dividend Payout Ratio

- >18% for FY 2024.
- >13% for FY 2023.
- >14% for FY 2022.
- >12% for FY 2021.
- > 15% for FY 2020.
- > 13% for FY 2019.
- > 13% for FY 2018.
- > 13% for FY 2017.
- >56% for FY 2016.
- >30% for FY 2015.
- >20% Average for last 10 Years

JKLC

Shareholder's Friendly Initiatives





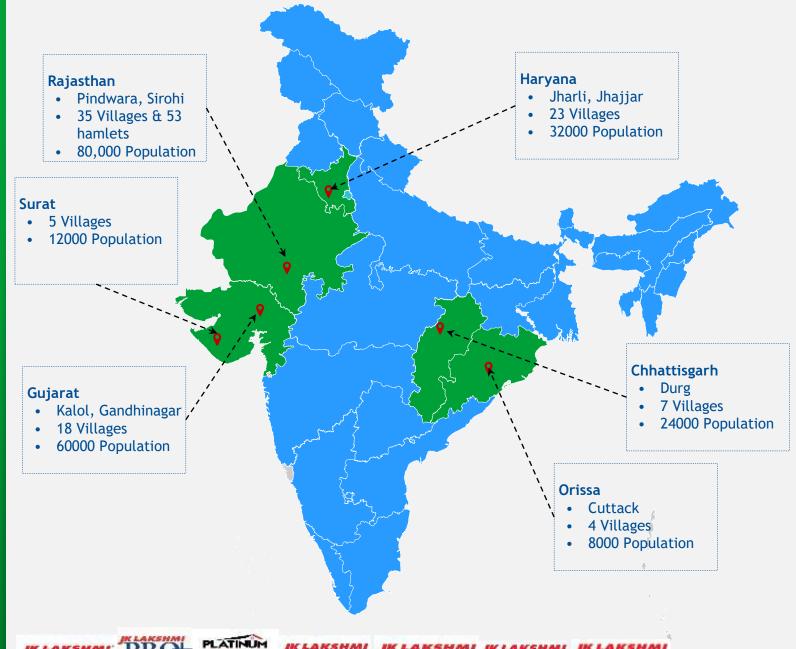






Our CSR Footprints & Population Coverage -

Directly Impacting more than 2.25 L people













Our CSR Vision

To strengthen community relationship and to bring sustainable change in quality of life of neighborhood community through innovative solutions in Health, Education, Livelihoods and Rural Development.

Health, Water & Sanitation



Education



Livelihood & Skill Development



Rural Development













Health & Education Projects























Promoting Multiple Livelihoods

























JKLC CSR has been recognized through multiple awards



Sirohi unit received "Outstanding Performance in CSR Excellence Trophy-2021" by The Employers Association of Rajasthan



Durg unit received "8th Greentech CSR Award 2021 for Outstanding Achievement in Promotion of Health Care" by Greentech Foundation, New Delhi



Jhajjar unit received ""Indian CSR Award for Best Women Employment *Initiative of the Year (Corporate),* 2022."" by Greentech Foundation, New Delhi













Way Forward - JKLC

The Board of Directors of the Company, at their Meeting held on 31st July 2024, have approved a Composite Scheme of Amalgamation and Arrangement (The Scheme) for amalgamation of the 3 Subsidiary Companies, viz Udaipur Cement Works Ltd, Hansdeep Industries & Trading Company Ltd & Hidrive Developers and Industries Private Ltd into & with the Company w.e.f. the Appointed Date of 1st April 2024 subject to the requisite Statutory & Regulatory Approvals, as applicable.

> Project for Capacity Expansion of 2.50 Mn. Ton at UCWL was commissioned in March'2024.

> The Company has taken-up for implementation setting up of additional Cement Grinding Unit of 1.35 Million Tonnes Per Annum at its existing Surat Grinding Unit.





Way Forward - JKLC

- The Company has tied-up under the Captive Route, sourcing of Solar Power of 40 MW for its Integrated Cement Plant at Durg in Chhattisgarh. With this Sourcing, the Share of Renewable Power at Durg Cement Plant has increased from 36% to 80% from October 2023.
- The Company is expanding the Clinker Capacity at its integrated Cement Plant at Durg in Chhattisgarh by putting up an Additional Clinker Line of 2.3 Million Tonnes Per Annum & Four Cement Grinding Units aggregating to 4.6 Million Tonnes Per Annum at Durg in Chhattisgarh and also Three Split Location Cement Grinding Units with aggregate Cement Grinding Capacity of 3.4 Million Tonnes Per Annum at Prayagraj in Uttar Pradesh, Madhubani in Bihar & Patratu in Jharkhand.
- The Company is foraying in North Eastern Market of India for setting up a Clinkerisation Unit of 1 Mn.MT and Cement Grinding Unit of 1.5 Mn. MT through Greenfield Expansion in the State of Assam.
- > The Company has deep penetration in rural markets.





Way Forward - JKLC

- > Short Term rating continues at A1+ (highest possible rating) (CRISIL & CARE).
- > Long Term rating is 'AA' by CRISIL and CARE.
- > Efficiency Parameters amongst best in Industry.
- > One of the Least Cost Producer of Cement in Industry.
- > Key Financial Ratios well within accepted Norms.
- > Has Become a PAN India Player (Barring South) with a Capacity of 17 Mn.
- > Plans ready to cross 30 Mn. MT by FY'30.





