



FIL/SE/2025-26/6

24<sup>th</sup> April, 2025

**National Stock Exchange of India Limited**

Listing Department

5<sup>th</sup> Floor, Exchange Plaza, C-1, Block-G,

Bandra-Kurla Complex, Bandra (E)

Mumbai-400 051

Security Symbol: **FILATEX**

**BSE Limited**

Listing Department

25<sup>th</sup> Floor, Pheroze Jeejeebhoy Towers

Dalal Street,

Mumbai - 400 001

Security Code: **526227**

**Sub: Investor Presentation – April 2025**

Dear Sirs/ Madam,

Pursuant to Regulation 30(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Para A of Part A of Schedule III, please find enclosed herewith the Investor Presentation – April 2025 which we propose to share with Analysts & Investors.

This is for your information and records please.

Thanking you,

Yours faithfully,

For FILATEX INDIA LIMITED

RAMAN KUMAR JHA  
COMPANY SECRETARY

Encl.: a/a

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# Investor Presentation

April 2025



# Inside the Presentation

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Overview

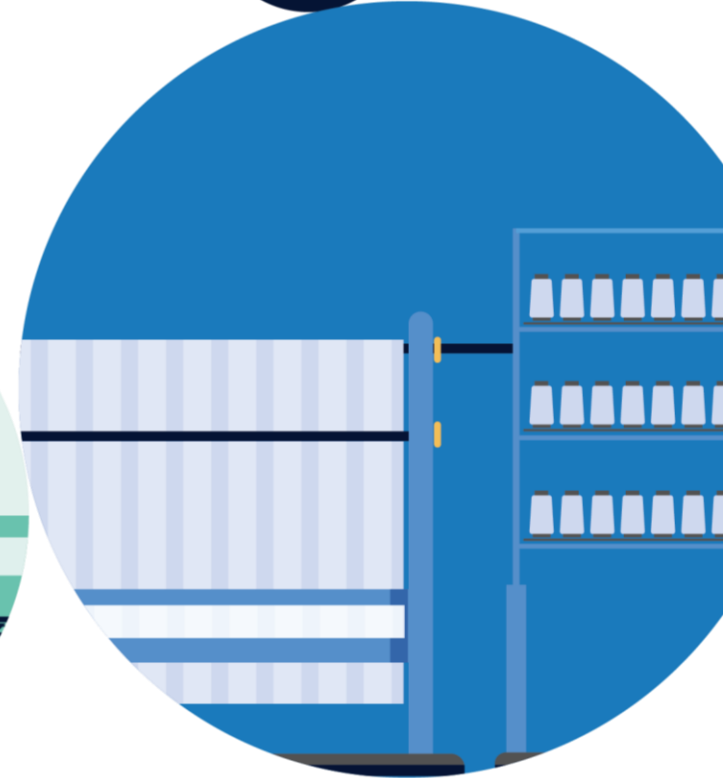
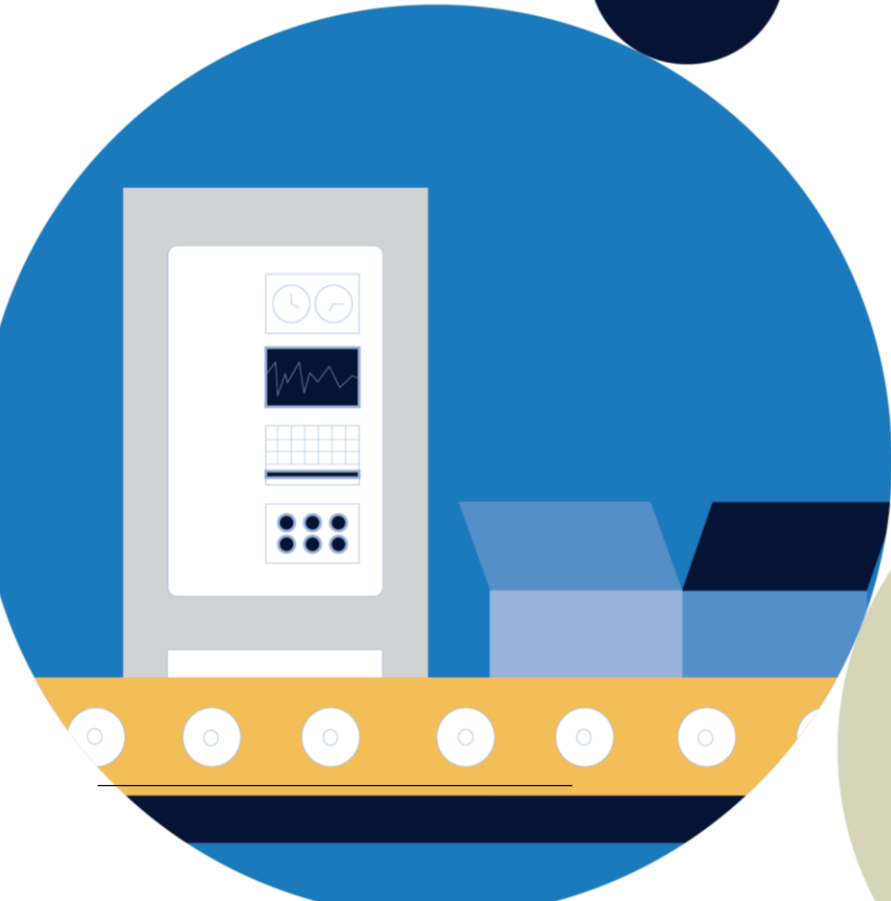
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# Key Message

- “Over the last two quarters, demand has been stable but there is no improvement in the margins. In our assessment in the coming months, the margin will also improve. Imports curbs and tariffs are also likely to bring in some improvement.
- Over the year, the performance is stable and the EBIDTA margins have marginally improved – up from Rs. 239.2 crores to Rs 257.7 crores. Net profit improved from Rs. 110.7 crores to Rs 134.6 crores, an improvement of 21.6%”.

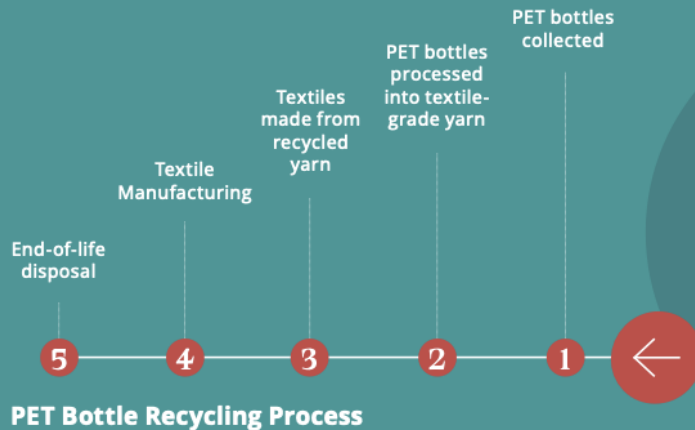
**MADHU SUDHAN BHAGERIA**  
*Chairman & Managing Director*



# Ecosis

## Pioneering Circular Textile Recycling

Every year, millions of tons of textiles end up in landfills or are incinerated, contributing significantly to environmental pollution. The fashion industry, one of the largest polluters, faces a daunting challenge in managing textile waste. Traditional recycling methods, primarily focused on PET bottle recycling, fail to offer a sustainable solution as these textiles cannot be recycled again, leading to a linear waste stream.



### Current Problems

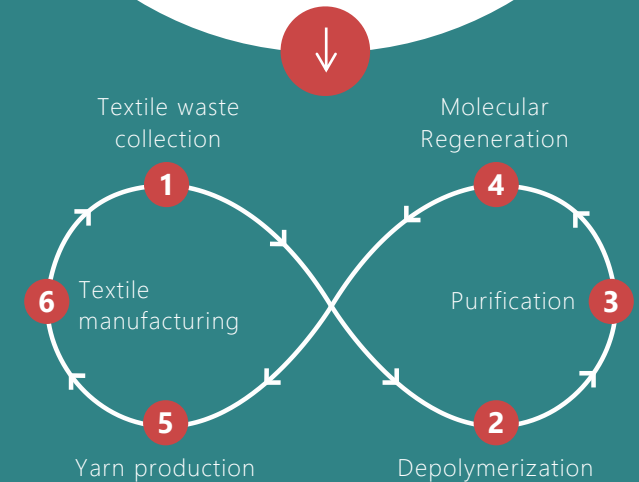
Traditional recycling methods, such as converting PET bottles into textiles, only delay the inevitable disposal of these materials. Once recycled into textile-grade yarn, these materials cannot be recycled again, creating a one-way trip to the landfill.



### Ecosis Technology The First Circular Textile Recycling Solution

Ecosis revolutionises textile recycling by introducing the first circular textile-to-textile recycling method. This innovative process allows textiles to be recycled back into new textiles, closing the loop and creating a true circular economy. This advancement not only reduces waste but also conserves resources and minimizes environmental impact.

### Ecosis Circular Recycling Process



# Financial & Operational Highlights



# Quarterly Profit And Loss Statement (Standalone)

## Summary Of Profit & Loss Statement

(Rs. in Crores)

KEY PERFORMANCE METRICS	Q4FY25	Q3FY25	Q4FY24	QoQ	YoY
Revenue from operations	1,080.02	1,068.70	1,025.84	1%	5%
Other Income	10.69	3.06	3.89		
<b>Total Income</b>	<b>1,090.71</b>	<b>1,071.76</b>	<b>1,029.73</b>	<b>2%</b>	<b>6%</b>
EBITDA	75.74	75.37	64.76	0%	17%
EBITDA Margin (%)	7.01	7.05	6.31	-1%	11%
Finance cost (including exchange fluctuation)	11.92	-2.22	3.32		
Depreciation and amortisation expenses	18.80	18.39	18.11	2%	4%
<b>Profit after tax</b>	<b>41.39</b>	<b>47.43</b>	<b>34.85</b>	<b>-13%</b>	<b>19%</b>

**₹41.39 Cr**  
Profit after Tax

**₹1,080.02 Cr**  
Revenue

**₹75.74Cr**  
EBITDA

Click here  
for [results](#)

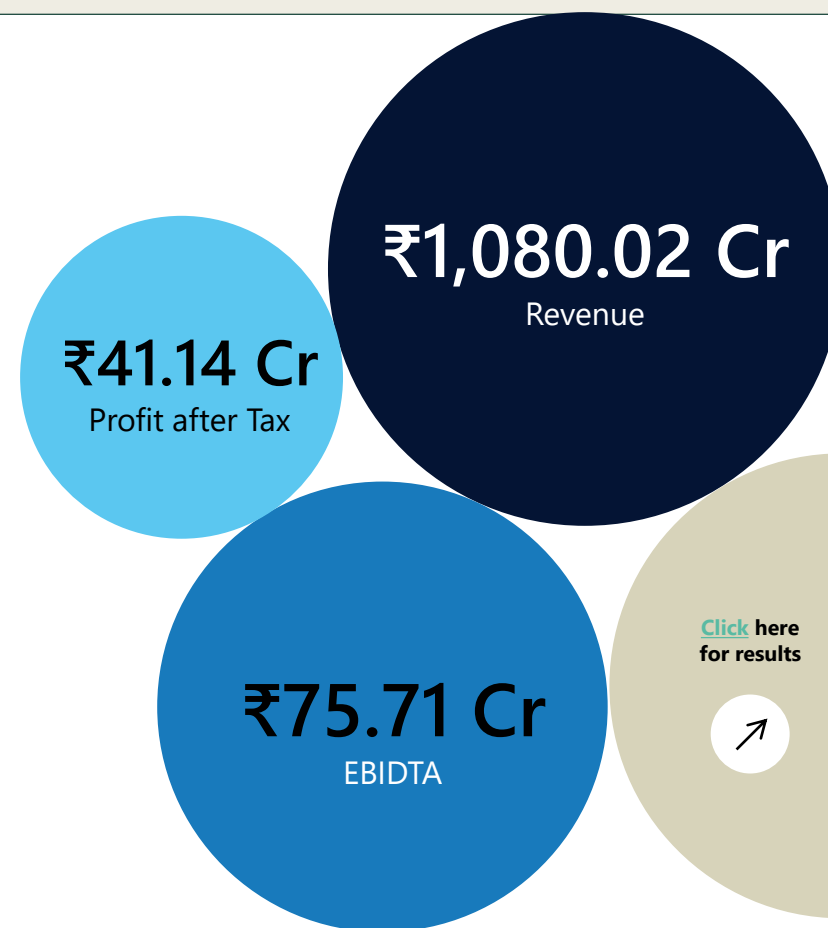


# Quarterly Profit And Loss Statement (Consolidated)

## Summary Of Profit & Loss Statement

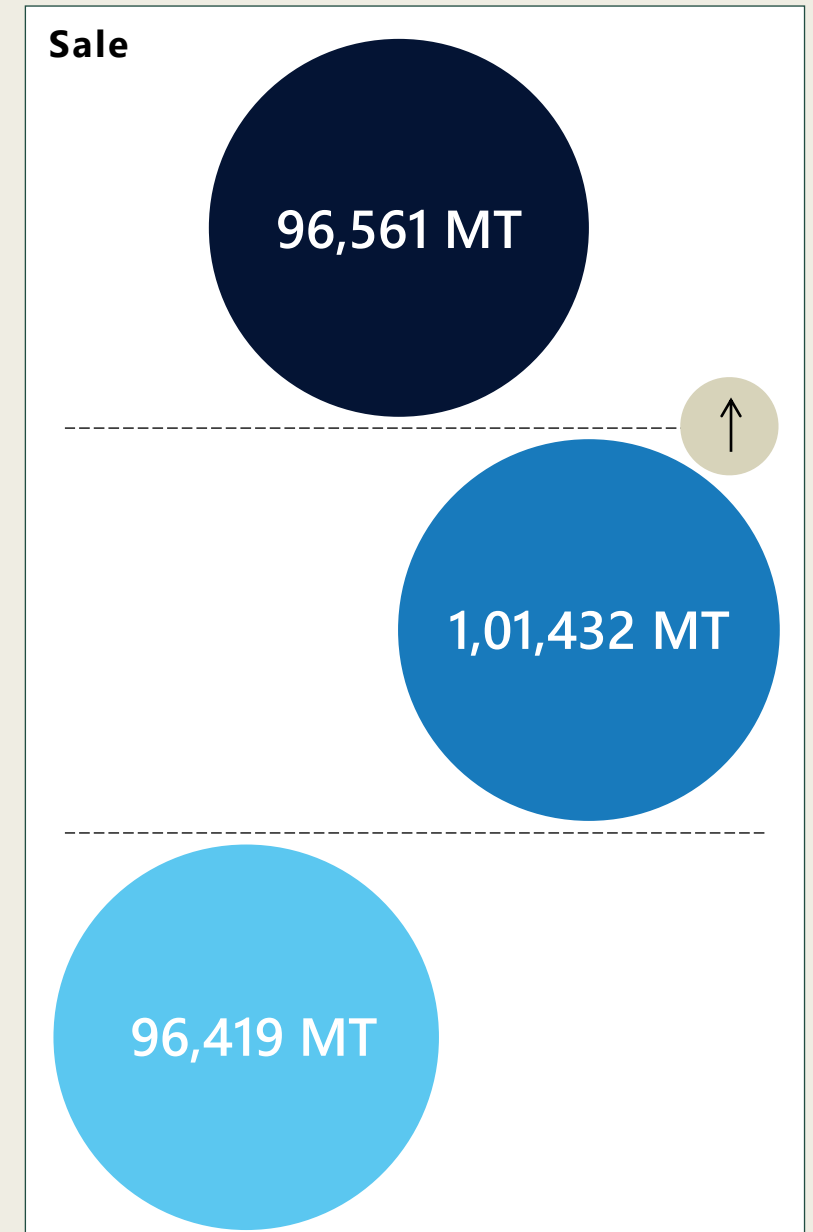
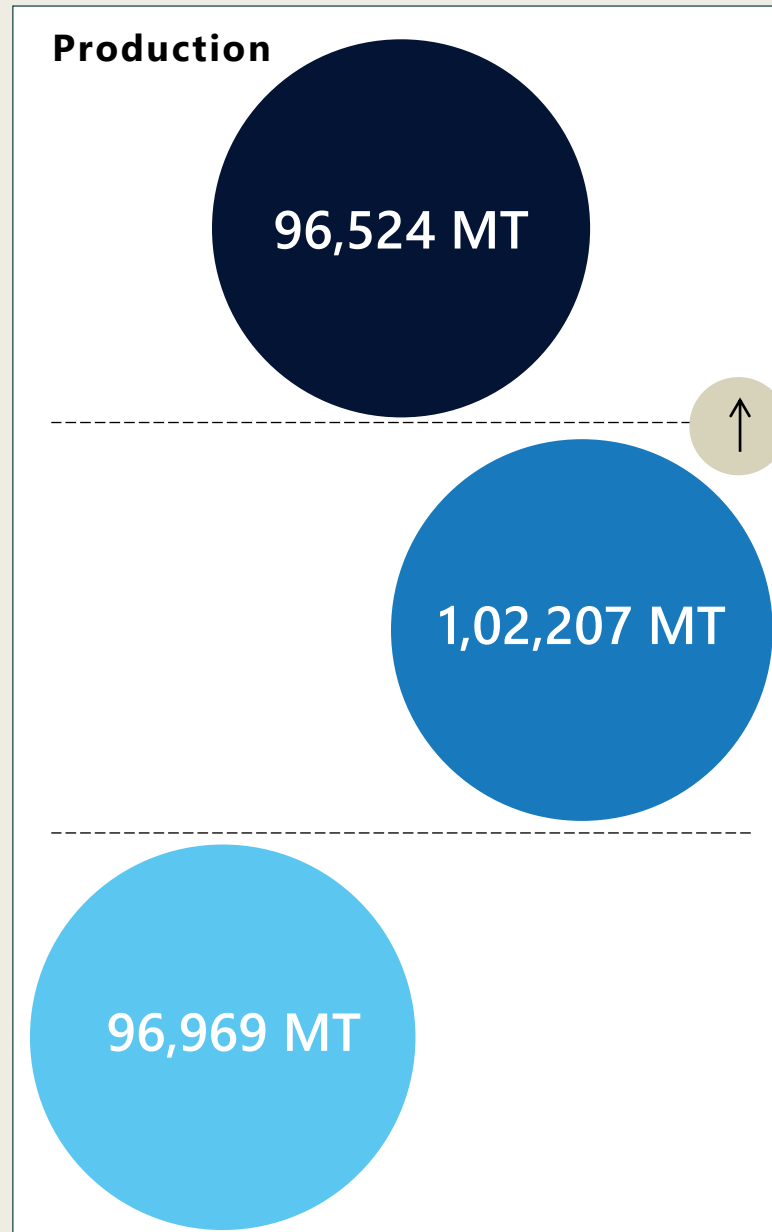
(Rs. in Crores)

KEY PERFORMANCE METRICS	Q4FY25	Q3FY25	QoQ
Revenue from operations	1,080.02	1,068.70	1%
Other Income	10.43	2.81	
<b>Total Income</b>	<b>1,090.45</b>	<b>1,071.50</b>	<b>2%</b>
EBITDA	75.71	75.33	1%
EBITDA Margin (%)	7.01	7.05	-1%
Finance cost (including exchange fluctuation)	11.89	-2.22	
Depreciation and amortisation expenses	18.80	18.39	2%
<b>Profit after tax</b>	<b>41.14</b>	<b>47.13</b>	<b>-13%</b>





# Operational Metrics

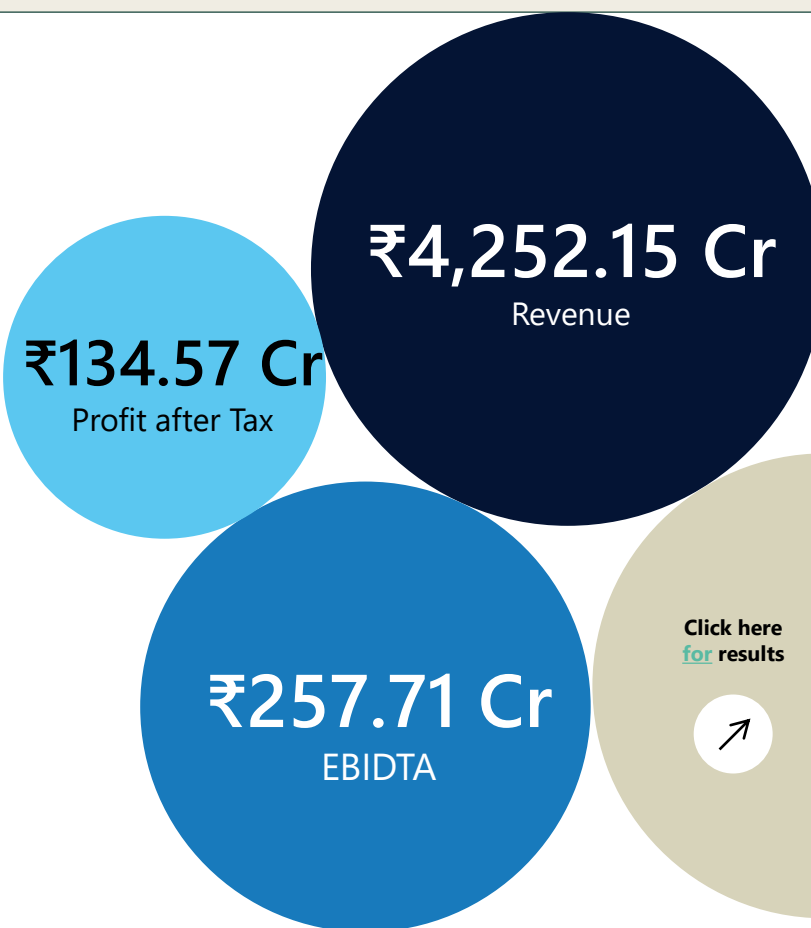


# Profit And Loss Statement (Standalone)

## Summary Of Profit & Loss Statement

(Rs. in Crores)

KEY PERFORMANCE METRICS	FY25	FY24	YoY
Revenue from operations	4,252.15	4,285.90	-1%
Other Income	20.91	14.20	47%
<b>Total Income</b>	<b>4,273.06</b>	<b>4,300.10</b>	<b>-1%</b>
EBITDA	257.71	239.16	8%
EBITDA Margin (%)	6.06%	5.58%	9%
Finance cost (including exchange fluctuation)	25.06	30.41	-18%
Depreciation and amortisation expenses	73.34	72.52	1%
<b>Profit after tax</b>	<b>134.57</b>	<b>110.66</b>	<b>22%</b>



# Annual Profit And Loss Statement

(Consolidated)

Summary Of Profit & Loss Statement		(Rs. in Crores)
KEY PERFORMANCE METRICS	FY25	
Revenue from operations	4,252.15	
Other Income	20.26	
Total Income	4,272.41	
EBITDA	257.65	
EBITDA Margin (%)	6.06%	
Finance cost (including exchange fluctuation)	25.06	
Depreciation and amortisation expenses	73.34	
Profit after tax	133.86	

₹133.86 Cr  
Profit after Tax

₹4252.15 Cr  
Revenue

₹257.65 Cr  
EBIDTA

Click [here](#)  
for results

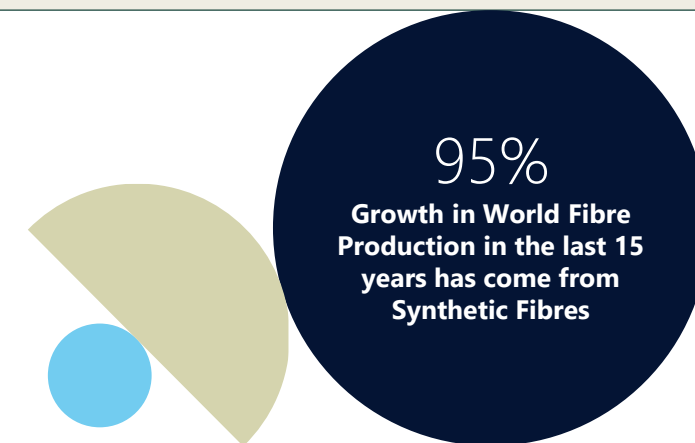
# Drivers of Synthetic Fibre Growth



# World Fibre Production (2008-2023)

## Production Capacity (In 1000MT)

FIBRES	2008	%	2023	%	CAGR	GROWTH
NATURAL FIBRES						
Raw Cotton	23,584	31.47	24,700	19.86	0.31	1,116
Other Natural Fibres	6,971	9.30	8,000	6.43	0.92	1,029
<b>Total Natural</b>	<b>30,555</b>	<b>40.69</b>	<b>32,700</b>	<b>26.29</b>	<b>0.45</b>	<b>2,145</b>
SYNTHETIC FIBRES						
Cellulose Fibres	3,464	4.62	7,900	6.35	5.65	4,436
Synthetic Fibres	41,081	54.82	83,800	67.36	4.87	42,719
<b>Total Synthetic</b>	<b>44,545</b>	<b>59.44</b>	<b>91,700</b>	<b>73.71</b>	<b>4.93</b>	<b>47,155</b>
<b>Total</b>	<b>75,100</b>	<b>100</b>	<b>1,24,400</b>	<b>100</b>	<b>3.42</b>	<b>49,300</b>



Polyester is the most widely used fibre worldwide. With an annual production of around 71 million tonnes, polyester's market share was approximately 57.2% of the global fibre production in 2023.

Rapidly changing fashion trends and modern living standards will drive the growth of high-end polyester fibres with high durability, quick-drying, and easy-to-clean properties. Polyester fibres are also exclusively used for sports and athleisure clothing due to their lightweight and moisture-wicking properties, further accelerating market growth.

Source: DNFI & Textile Exchange

# Growth Drivers For Indian MMF Industry

1

## SHIFT IN DEMAND TOWARDS MMF

The global textiles business is transitioning from cotton to man-made fibres (MMF) and technical textiles. To encourage this transformation, the Indian government has enacted a number of schemes and regulations, including the PLI scheme, the National Technical Textiles Mission (NTTM), and MITRA.

2

## INCREASING ONLINE TREND

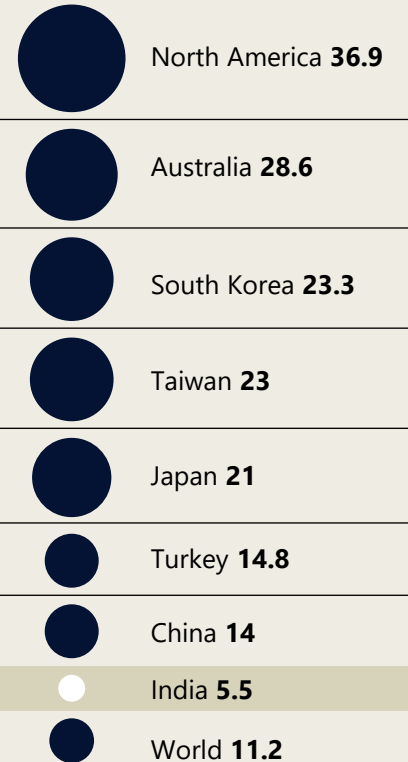
Low ticket sizes, deep discounts, the availability of a more comprehensive product range, and shopping festivals have all contributed to significant online sales in recent years. Moving forward, changing lifestyles combined with increased internet access among the general population would pave the way for a convenient and hassle-free online shopping experience, boosting demand in the textile sector.

3

## LOWER THAN WORLD AVERAGE PER CAPITA FIBRE CONSUMPTION

India's per-capita fibre consumption is 5.5 kg, which is less than half the global average of 11 kg. The consumption of MMF in the country (56%) is lower than the global average (69%) and that of developed countries, indicating a huge potential for MMF in the country.

## Per-capita Consumption Of All Fibres (In Kgs)



# Company Overview



# Company Overview

Filatex India Limited is among the country's leading manufacturers of Polyester Filament Yarn focused on capitalising synergies created through its integrated business model.

Driven by capable leadership, the Company remains focused on increasing capacities, widening its reach, maximizing efficiency, allocating capital effectively, and ensuring sustainability.

Empowering  
**India's  
Textile Industry**  
Growth

2500+  
Team members embracing  
the culture of integrity  
and delivering value

AA- & A1+  
Latest long term & short-  
term Credit Rating

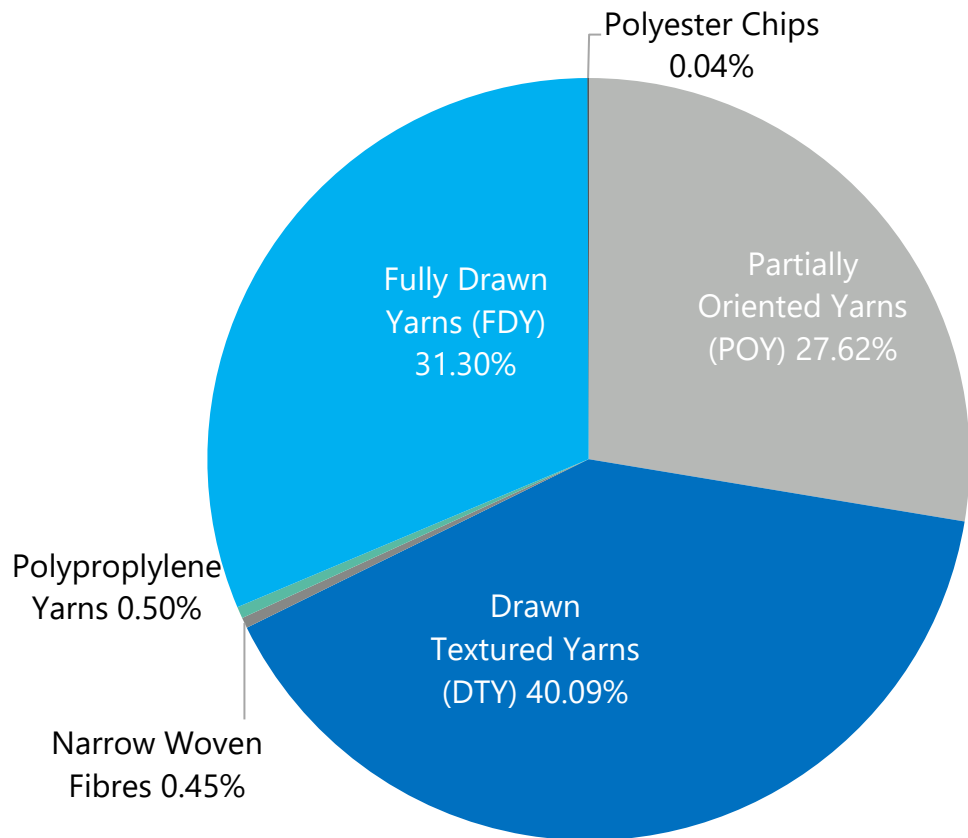
30+ Years  
Experience in  
manufacturing  
yarn

2  
manufacturing units state  
of the art with integrated  
manufacturing operations

4,10,040 MT  
Annual manufacturing  
capacity for FY 25-26



# Our Products



**FY 2024-25**

- 1 POLYESTER CHIPS:** Industrial intermediate product used to manufacture Polyester yarns.
- 2 FULLY DRAWN YARNS /FDY:** Fully drawn polyester filament yarn is directly used for producing all kinds of fabrics specially for children and ladies.
- 3 POLYPROPYLENE MULTIFILAMENT CRIMP YARNS:** In different shades and deniers, PP yarns are being used for Socks, Under Garments and Sports Wear.
- 4 POLYESTER PARTIALLY ORIENTED YARNS /POY:** Intermediate product which post texturizing is used for knitting & weaving different kinds of fabrics.
- 5 DRAWN TEXTURED YARNS/ DTY:** Produced by drawing & heating POY through a texturing process. It is used for manufacturing fabrics for multiple applications.
- 6 NARROW WOVEN FABRICS:** Used in manufacture of Carpets, Rugs, Tapes, Ribbons and Zippers

# Catering To Diverse End-users

1

## Apparel

Polyester's widespread use in clothing and apparel can be attributed to its unique combination of characteristics that make it suitable for various applications.

2

## Women Wear & Inner Wear

Polyester is widely used in women's wear such as dresses, blouses, skirts, and jackets.

3

## Home Textiles & Furnishings

The use of polyester in home textiles is vast and varied, catering to functional needs while offering aesthetic versatility.

4

## Athleisure & Outerwear

In the realm of sportswear and activewear, polyester's moisture-wicking ability is highly valued.

5

## Industrial

Polyester's utilization in the industrial sector is multifaceted, stemming from its unique properties such as strength, chemical resistance, and adaptability.

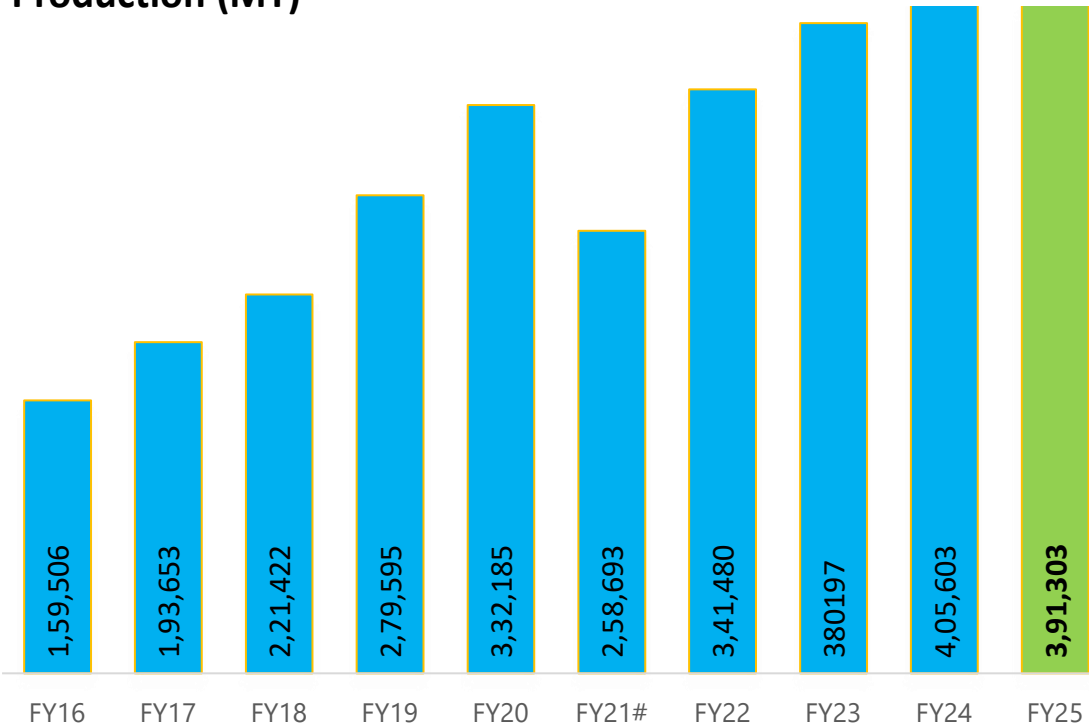
6

## Healthcare & Medtech

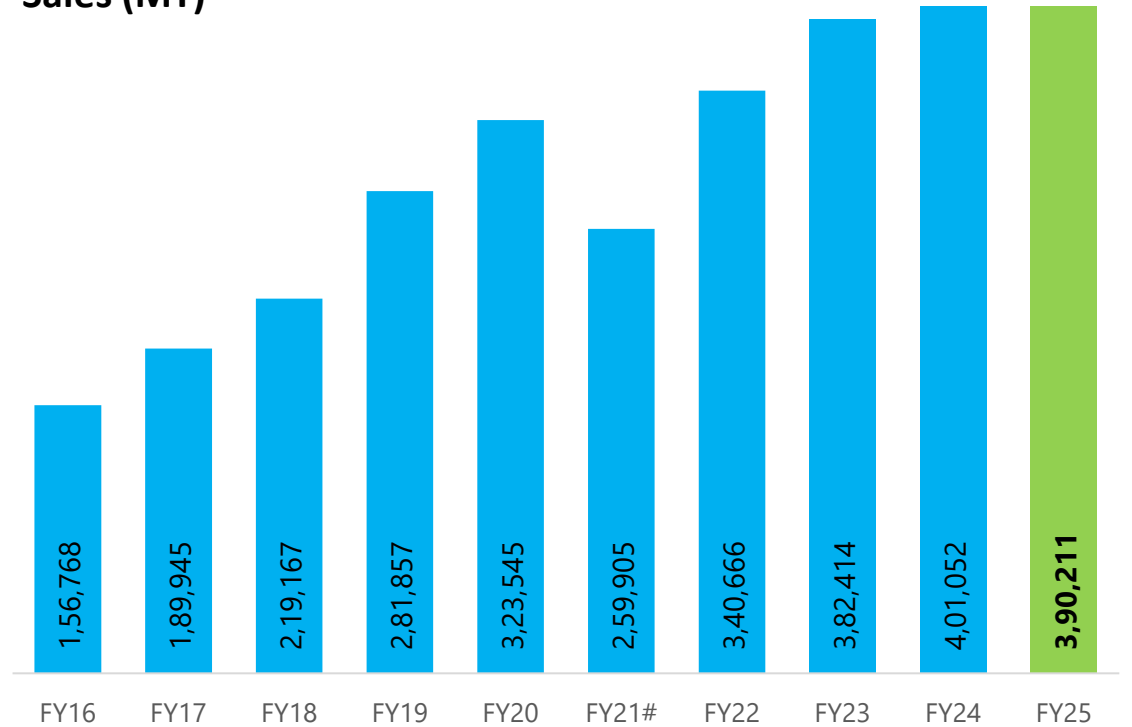
Polyester filament yarn (PFY) plays a vital role in the healthcare sector, meeting diverse needs due to its high tensile strength, flexibility, and biocompatibility.

# Operational Growth

Production (MT)



Sales (MT)



# Due to national lockdown and COVID-19 restrictions, the plants were shut for almost 8 weeks and upon resumption, were permitted to operate at an initial capacity of 30%. With a gradual increase in production, the company has finally achieved yarn capacity utilization exceeding 90% in September 2020.

\* Includes Job Work of 6,530MT (in FY16) and 10,487MT (in FY17)

# Commitment to Ethical Governance 2024-25

Zero

Corruption/bribery cases received

Zero

Whistle-blower cases

96.43%

Attendance in Board meetings

50%

Independent Directors

19

Board and Board committee meetings held during the year



# Growth With Purpose



# Being A Responsible Corporate Citizen

## Focus on Renewable Energy

We currently source power from rooftop solar power plants at both its plants, with 1 MW at Dahej and 0.91 MW at Dadra as well as 0.9 MW from a 3<sup>rd</sup> party hybrid wind solar plant. Committed to further reducing our carbon emissions, we are also procuring renewable energy from a hybrid wind and solar power plant with a capacity of 10.8 MW in Gujarat. In order to take advantage of the recently developed inter-state transmission system, we have also started to procure power from a solar power plant of 12.5 MW in Rajasthan.

Power used from renewable source in FY 24-25 in Dahej – 722.35 Lacs unit which is ~26% of total power consumption

Recycled water used in FY 24-25 in Dahej – 4.28 Lacs Kiloliters which is ~39% of total water consumption



# Being A Responsible Corporate Citizen

## Environment Conservation

We recycle our packaging materials, paper tubes and wooden pallets. In addition, to do our bit towards environment conservation, we use a composite food waste machine that produces fertilizer from the canteen food waste. This is then used to maintain the green cover outside and inside our premises. We also treat our effluent water in the plant and reuse it for non-drinking purposes, thus following a zero liquid discharge policy.

## Prioritising Recycling

After undertaking research activities and successful lab trials to develop a scalable way to recycle polyester waste including textile waste, we set up a pilot plant with a capacity of 1.5 tonnes/day. This pilot plant helped us optimise the process parameters for scaling operations and now, we are planning to set up facilities for manufacturing recycling chips with a capacity of 27,000 MTPA.



# Growing With Our Communities

We have always prioritized sustainability and social responsibility as much as the business. We continue to fulfil our role as a responsible corporate citizen by investing in a range of initiatives that target the current needs of the local communities as well as their future development.

Supporting Those In Need During The Pandemic

Empowering Communities





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