

CENTURY

Textiles and Industries Limited

REGD. OFFICE : "CENTURY BHAVAN", DR. ANNIE BESANT ROAD, WORLI, MUMBAI-400 030. INDIA.
TEL.: +91-22-2495 7000 FAX : +91-22-2430 9491, +91-22-2436 1980
E-Mail: ctil.ho@birlacentury.com Website: www.centurytextind.com
CIN-L17120MH1897PLC000163

OUR REF. :

SH/XII/2021

28th July, 2021

Corporate Relationship Department
BSE Limited
1st Floor, Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai-400 001
Scrip Code: 500040

Listing Department
National Stock Exchange of India Limited
"Exchange Plaza" 5th floor,
Bandra-Kurla Complex
Bandra (East), Mumbai-400 051.
Scrip Code: CENTURYTEX

Dear Sir/ Madam,

**Sub: Earnings Presentation of Century Textiles and Industries Limited
(‘the Company’)**

**Ref: Regulation 30 of Securities and Exchange Board of India (Listing
Obligations & Disclosure Requirements) Regulations, 2015
(‘Listing Regulations’)**

As informed in our earlier letter dated 22nd July, 2021, regarding earnings call through video conferencing to be held on Wednesday, 28th July, 2021 to discuss Q1- FY 2021-22 earnings.

In connection to the above, enclosed herewith the Earnings Presentation for Q1-FY2021-22.

This for your information and record.

Thanking you,

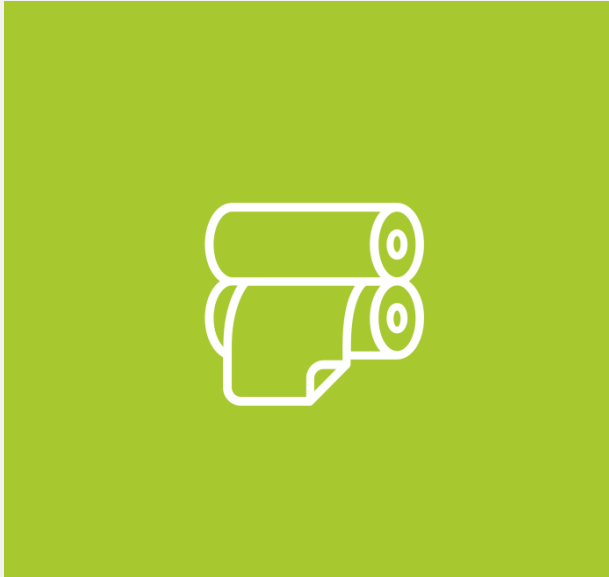
Yours truly

For **CENTURY TEXTILES AND INDUSTRIES LIMITED**


ATUL K. KEDIA
 **Company Secretary**

Encl: as above





Earnings Presentation – Q1 FY22

TABLE OF CONTENTS



Summary



Real Estate



Pulp and Paper



Textiles



Financials

Q1 FY22 KEY OPERATIONAL HIGHLIGHTS

- Overall, a healthy turnaround in financial performance driven by high operating efficiencies despite 2nd wave of COVID - 19
- Real Estate business sustained revenues due to stable collections and back of strong customer connect and outreach
- Pulp and Paper Business operated at 94% capacity utilisation driven by healthy demand in Packaging Board and Tissue segment
- Textile business operated at 80% capacity utilisation with revival in margins
- Highest focus was on Employee safety with 78% regular employees vaccinated with 1st dose

Manufacturing businesses witnesses a strong turnaround

COMPANY OVERVIEW

- Incorporated in 1897, Century Textiles and Industries Limited (CTIL) has evolved from a single unit textile mill into a diversified conglomerate under the visionary leadership of Mr. B. K. Birla.
- The company's 123-years-old legacy is built on a steadfast commitment to the development of the nation with an unwavering focus on quality and innovation, combined with agility and customer centricity, Century is in a good stead to capitalise on market opportunities.

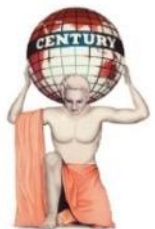
BUSINESS MIX



Birla Estates – with an aim to deliver exceptional and premium home and office spaces, the company marked its entry into the realty sector in 2016.

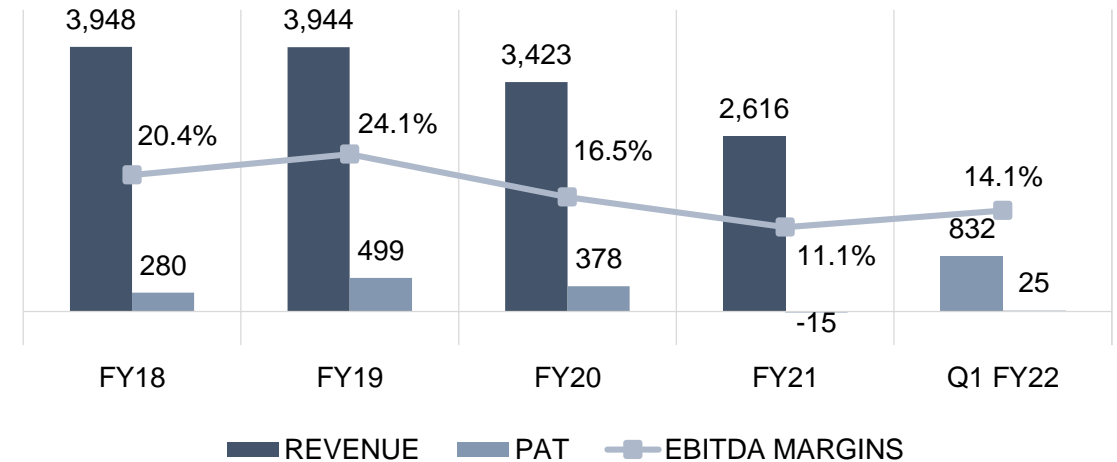


Century Paper & Pulp – is a producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp products.

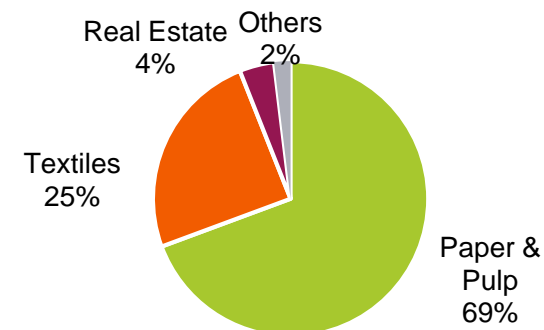


Birla Century - Produces a wide range of customised premium textiles which have applications in personal apparel and household linen.

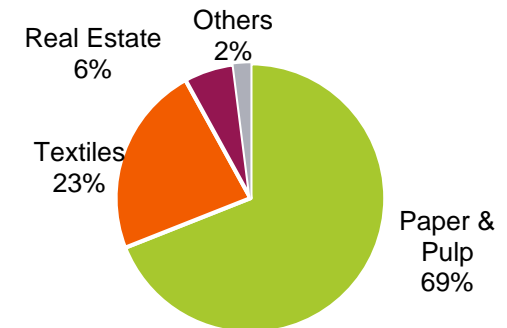
REVENUE (RS. IN CRORES) EBITDA MARGIN (%)



REVENUE MIX – Q1 FY22



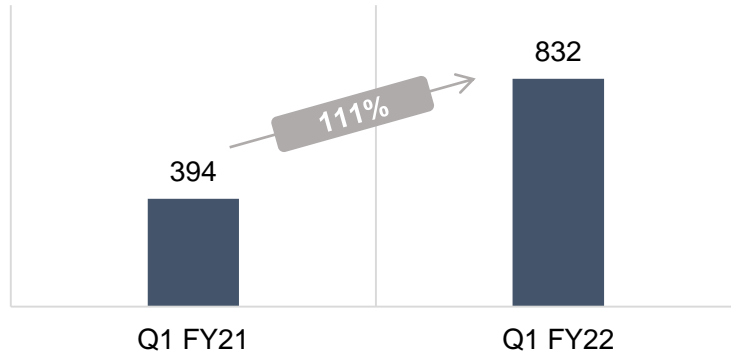
REVENUE MIX – FY21



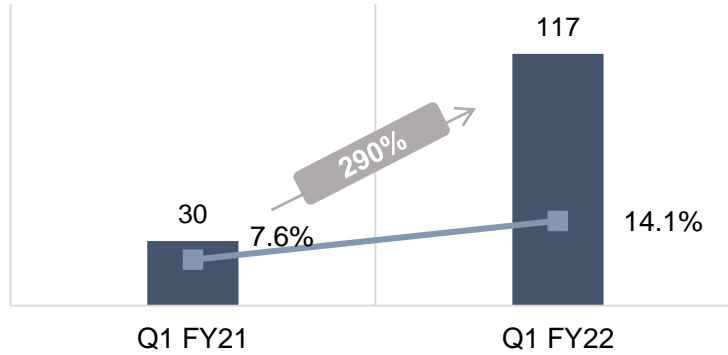
QUARTERLY CONSOLIDATED PERFORMANCE AT A GLANCE

(RS. IN CRORES)

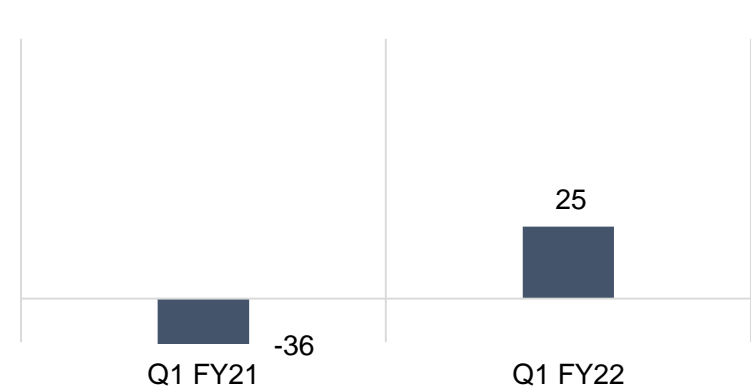
TURNOVER



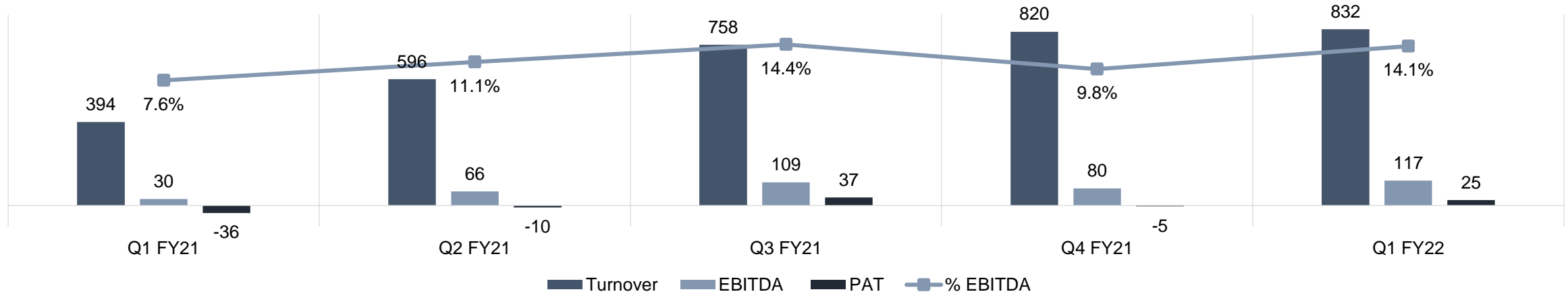
EBITDA & EBITDA MARGINS



PAT



TTM QUARTERLY PERFORMANCE

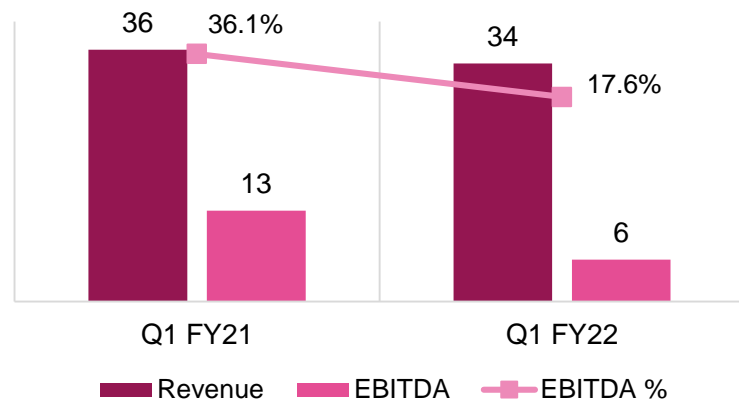


Total Net Debt Outstanding is ~Rs. 1,362 Cr. as on 30th June, 2021

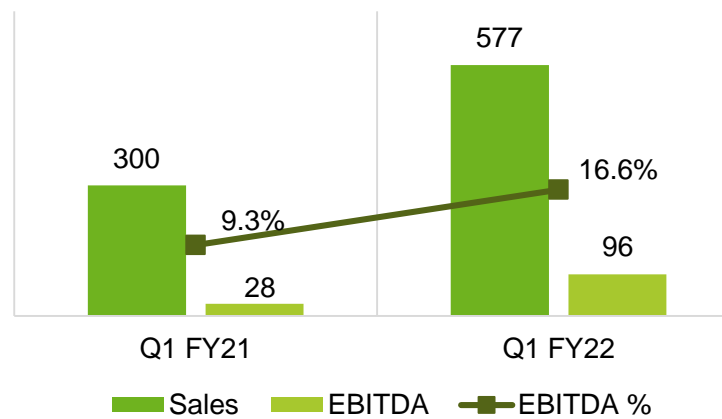
Q1 FY22 SEGMENT WISE CONSOLIDATED PERFORMANCE

(RS. IN CRORES)

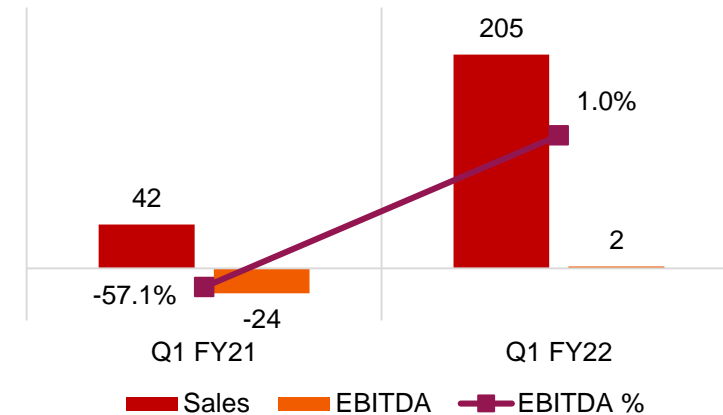
REAL ESTATE



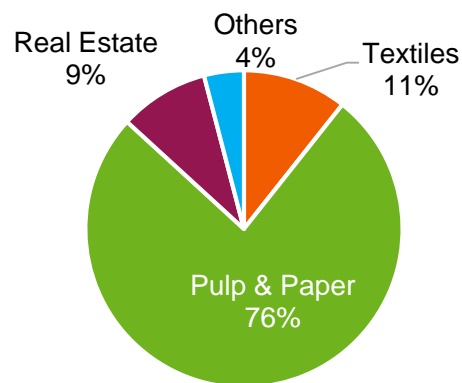
PAPER AND PULP



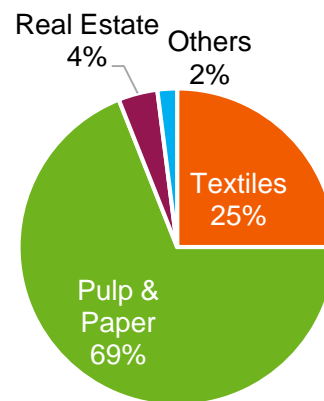
TEXTILES



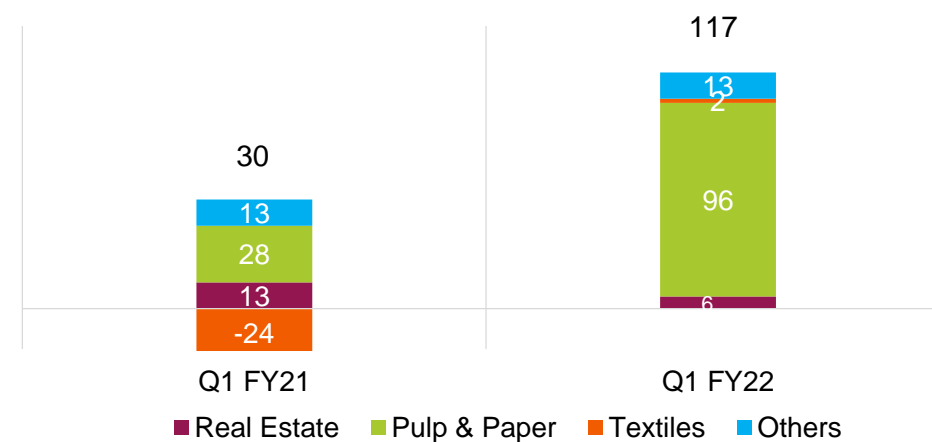
REVENUE PIE : Q1 FY21



REVENUE PIE : Q1 FY22



EBITDA BREAKUP - YoY





Real Estate

Over 36 lakh sq. ft. under construction across 3 projects

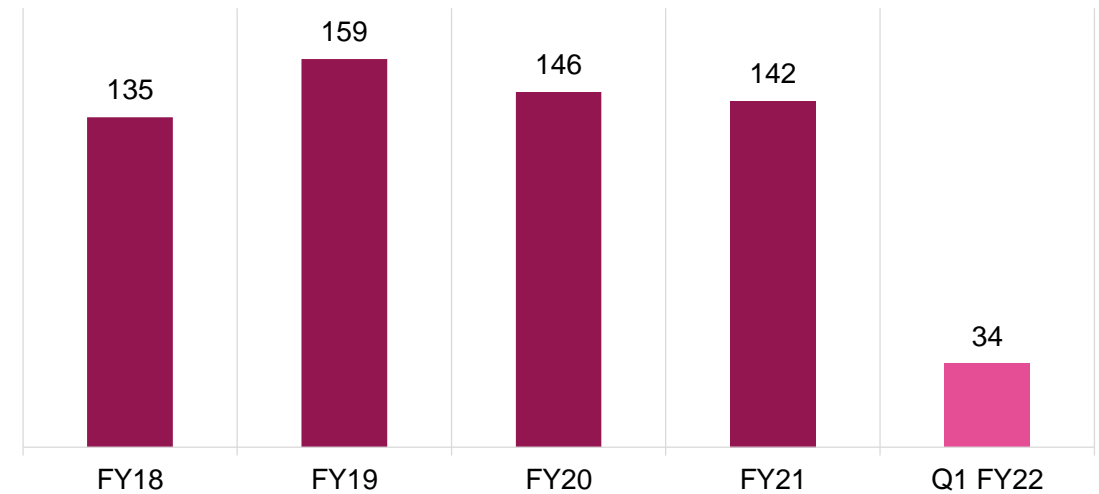
EXECUTIVE SUMMARY - REAL ESTATE

- The B. K. Birla Group forayed into the real estate sector in 2016 under the brand name 'Birla Estates'.
- The company is focused on developing land parcels owned by the Group, as well as growing the business with joint development agreements and strategic tie-ups across major cities in India.
- Furthering the Birla legacy of trust, excellence and leadership, the company aims to combine technology, innovation and sustainability to deliver premium real estate projects across commercial and residential segments.
- The vision is to transform the perception of the Indian real estate sector by delivering an exceptional experience and creating value; at every level, for every stakeholder.
- To start with, the company plans to focus on 4 markets – MMR, Bengaluru, NCR & Pune.

COMMERCIAL REAL ESTATE

- **BIRLA AURORA** - Birla Aurora is a 2.6 lakh square feet leasable property with distinctively refreshing architecture owing to an unconventional elliptical design. Birla Aurora houses some of the leading brands like General Atlantic, Siemens Ltd. and many more.
- **BIRLA CENTURION** - Birla Centurion is a 3.5 lakh square feet leasable property in a highly sought after business location with splendid architecture that inspires creativity. The sophisticated design incorporates minimalistic yet contemporary trends. Brands like Vodafone Idea, CoWrks, Hindalco Industries & Woori Bank have offices in this property.

REVENUE (RS. IN CRORES)



RESIDENTIAL REAL ESTATE

- **BIRLA VANYA** - Birla Estates launched its first residential project in FY 20 in Kalyan Maharashtra and within three days of the launch company had sold over 400 units and till date 95% of the total launched inventories.
- **BIRLA ALOKYA** – This duplex homes project in Bengaluru also saw a robust sales performance
- **BIRLA NAVYA** - Birla Navya is a township project in the Golf Course extension road at Gurugram with premium floor residences. Company has achieved more than Rs. 500 Crs. of booking value since the launch of the project.

STEP TOWARDS MORE FOCUS ON GROWING BUSINESS



Leveraging:

- The Birla Brand
- Valuable portfolio of premium land parcels
- Dynamic team with extensive real estate experience
- Robust project pipeline of owned and joint development land parcels
- Strong sales and execution capability

Encash on:

- Rapid urbanization and nuclearization of families
- Rising per capita income in the long term
- Government thrust on Housing for All
- Rapid shift to becoming a professional and organised business
- Strong governance standards driven by RERA and GST implementation

Strong focus on:

- Maintaining a capital efficient, asset light model
- Delivering an exceptional experience and creating value for stakeholders
- Residential development, opportunistic approach to commercial
- Premium / mid-income residential segment
- Mumbai, NCR, Bengaluru & Pune Markets

Q1 FY22 KEY OPERATIONAL HIGHLIGHTS – REAL ESTATE



- Key Approvals for various projects on track
- Considerable improvement in collections all across during Q1 FY22 on the back of strong customer connect and outreach
- Site Operations had slightly slowed down due to Labour availability caused by the 2nd wave of COVID-19, however, by June availability improved and delay will be recovered in due course of projects.
- Our two commercial assets, Birla Aurora and Birla Centurion continue to generate stable rentals.
- Launched digital self-service channels on Whatsapp and a dedicated 'Customer App' for swift resolution of customer queries.



- Economic activity expected to gain momentum over the coming quarters led by favourable monetary conditions, abundant liquidity and optimism from the vaccine rollout
- Landowners and smaller developers will continue to partner with reputable developers through the joint development model.
- Preference for greener, safer, larger, and low-density living would be predominant
- Changes brought forward by the pandemic in terms of sales, digitization and predisposition towards branded developers would accelerate the growth of the sector.
- Trust in the Birla Brand and our product will hold us in good stead as we build up on our growth story over the coming quarters

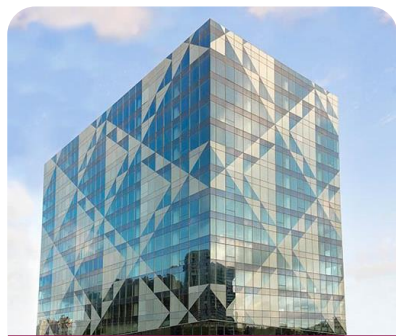
**Strong demand fundamentals and increased pace of vaccinations
are expected to drive the recovery of the sector**



BIRLA ESTATES

GEOGRAPHICAL PRESENCE

(C) - Commercial (R) Residential



BIRLA CENTURION (C)



BIRLA NAVYA & GROUP HOUSING (R)



BIRLA AURORA (C)

Golf Course Extension,
Gurugram, NCR

Worli, Mumbai

Kalyan, Maharashtra

Magadi Road, Bengaluru

Whitefield, Bengaluru



BIRLA ESTATES

MAGADI ROAD (R)



BIRLA ESTATES

CENTURY MILLS (R +C)



BIRLA VANYA (R)



BIRLA ALOKYA (R)

SUMMARY OF PRODUCT PORTFOLIO

COMMERCIAL

Name of the Project	Location	Area (Lakh sq. ft)	No. of Storeys	Annual Leasing Revenues
Birla Aurora	Worli	2.6	22	Approx Rs. 125 Cr
Birla Centurion		3.5	12	

RESIDENTIAL

Project Name	Location	Area (acres)	Saleable Area (lakh sq. ft)	Revenue Potential (Rs. In Cr)	Cumulative Booking Value (Rs. In Cr)	Project Type	Classification	Status
Birla Vanya	Kalyan, Maharashtra	22	Total 13.1 Phase I - 5.2	1,134	373	Residential – 1 BHK, 2 BHK, 3 BHK & 4 BHK	Own	Launched-Phase I
Birla Alokya	Whitefield, Bengaluru	8	5.5	393	237	Duplex homes with 3 BHK and 4 BHK spread across 2 floors	Own	Launched
Birla Navya (IF) + GH *	Golf Course Extention, Gurugram, NCR	65	Total 36.5 Phase I – 5.7	4,415	521	Residential – 2 BHK, 3 BHK & 4 BHK	JV	Launched-Phase I
Century Mills	Worli, Mumbai	30	Approx. Residential – 34 Commercial – 8	Res. – 10,000+ Comm. - lease	Yet to Launch	Product designing under progress	Own	Launch year-FY'22
Magadi Road	Magadi Road, Bengaluru	4.8	Approx 6	589	Yet to Launch	Product designing under progress	JV	Launch year-FY'22

* Currently Framework agreement is signed for group housing with revenue potential of Rs 2,150 Cr

RESIDENTIAL & COMMERCIAL SALES HIGHLIGHTS

Particulars	UOM	Q1 FY22	Q1 FY21	% chg YoY	Q4 FY21	% chg QoQ
Commercial						
Leasing Income	Rs. Cr.	30.8	31.5	-2%	29.8	3%
Average Rent Realisation (BA&BC)	Rs./sft	156.4	160.3	-2%	148.6	5%
Residential						
Booking Value	Rs. Cr.	45.2	32.3	40%	333.6	-86%
Collections	Rs. Cr.	48.2	4.6	964%	91.3	-47%

BIRLA VANYA, KALYAN – PROJECT UPDATE (LAUNCHED – Q1 FY20)



Tower B

Tower A

Tower G

Tower F



Location	Shahad, Kalyan
Area	22 acres
Saleable Area	13.12 lakh sq. ft. Phase 1 – 5.24 lakh sq. ft. launched
Revenue Potential	Rs. 1,134 Crs
Product Type	Residential – 1 BHK, 2 BHK, 3 BHK & 4 BHK
Cumulative Sales	Achieved Booking Value of Rs. 373 Crs
Construction	Construction of super structure in full swing

BIRLA ALOKYA, BENGALURU (Outright) - PROJECT UPDATE (LAUNCHED - Q3 FY20)



Location	Soukya Road, Bengaluru
Area	8.1 acres
Saleable Area	5.47 lakh sq. ft.
Revenue Potential	Rs. 393 Crs
Product Type	Residential – 3-Bed and 4-Bed Villaments
Cumulative Sales	Achieved Booking Value of Rs. 237 Crs
Construction	Construction of structure in full swing

BIRLA NAVYA, GURUGRAM (JV) – PROJECT UPDATE



Location	Sector 63 A, Gurugram, NCR
Area	65 acres
Saleable Area	36.5 lakh sq. ft. Phase 1 – 5.7 lakh sq. ft. launched
Revenue Potential	Rs. 4,415 Crs *
Product Type	Residential – 2 BHK, 3 BHK & 4 BHK
Launch Year	October 2020
Cumulative Sales	Achieved Booking Value of Rs. 521 Crs
Construction	Sample flat completed and opened for customers. Foundation work in progress

* Includes Independent Floors and Group Housing

ENVIRONMENT SOCIAL GOVERNANCE (ESG) – REAL ESTATE



ENVIRONMENT



SOCIAL

Check Dam Construction at Adivali Village, Kalyan

Background: As part of the CER initiatives for Birla Vanya project, Birla Estates teamed up with Rotary Foundation to build a check dam for the benefit of Adivali village near Kalyan

Location: Adivali Village, Ankhar-Mhaskal Gram Panchayat, Kalyan District, Thane.

Number of Beneficiaries: 3,500+

Community Impact:

- ▶ Availability of water for 2nd & 3rd crop bringing economic stability to the beneficiaries.
- ▶ Water will be available even in summer months eliminating the need of temporary migration.
- ▶ ~ 5 mn liters of water will be available for all the near by villages for drinking and household purposes.
- ▶ Water retained in the check dam will percolate into the ground and will uplift the water table of the region and surrounding area.




CHECK - DAM constructed
with Donations from
Birla Estates Pvt. Ltd
through its Directed Gift and
The Rotary Foundation
through Global Grant # 2010735
by
RC Thane Mid Town, RID 3142, INDIA (Host Club)
and
RC Walsall, RID 1210, UK (International Partner Club)
jointly with
RC Kalyan Riverside, RID 3142, INDIA (Local supporting club)
alongwith other Donors Supporting Noble Cause
R. Ann Manjusha Ballal Master Krish Ballal
Rtn. Pratik Gujar Rtn. Santosh Bade
Handed over on 24th June 2021
to Mhaskal - Ankhar Group Grampanchayat
at the hands of District Governor RI District 3142
Rtn. Dr. Sandeep Kadam
Rtn. Dr. Sanjay Joglekar Rtn. Shirish Kelkar
President RY 20 -21 Secretary RY 20-21
Project Convenor Special Thanks
Rtn. Santosh Bade Shri Satish Kothare



Pulp & Paper

Flag bearer in Paper Industry

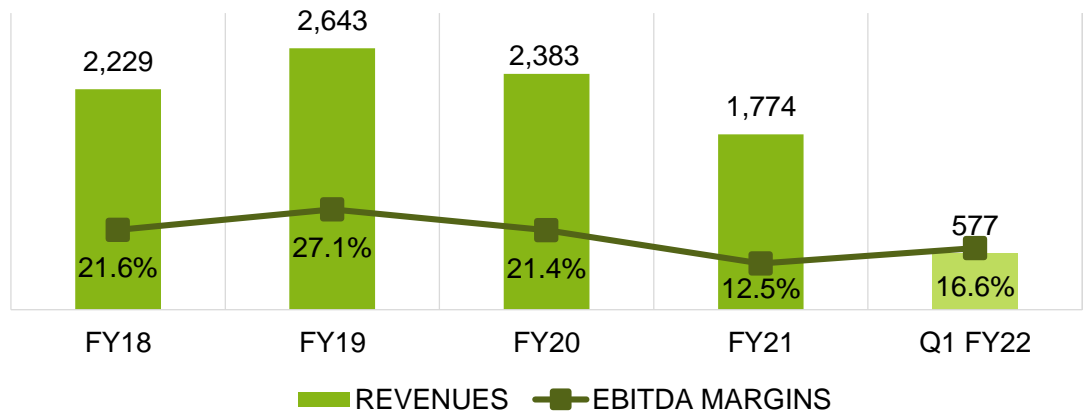
PULP & PAPER - EXECUTIVE SUMMARY

- Century Pulp and Paper (CPP) is a producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp (RGP) products.
- Established in 1984, with relentless focus on quality, the company manufactures international-grade products and is now a leading player in India's pulp and paper industry.

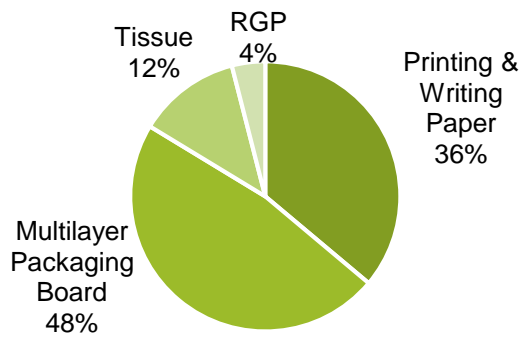
PRODUCT PORTFOLIO

- **WRITING & PRINTING PAPER** - Century Pulp & Paper range of writing and printing paper is used to produce a wide range of stationery such as notebooks and envelopes. The current capacity for Paper stands at 550 ton per day
- **MULTI LAYER PACKAGING BOARD** - With a capacity of 500 ton per day, the company manufactures packaging boards with applications in e-commerce, food, FMCG and pharma industries
- **TISSUE** - Set up in 2009 & 2021, Century is the largest and most advanced manufacturer of Jumbo Soft Tissue Paper Rolls in India. Further product diversification include Facial Tissue, Towel Grade Tissue, Napkin Tissue and Toilet Tissue with a total capacity of 200 ton per day.
- **RAYON GRADE PULP** - Rayon Grade Pulp is a highly purified form of cellulose made from wood and used in a wide variety of consumer applications including Viscose Staple Fiber, Viscose Filament Yarn and cellophane papers. The total capacity stands around 100 tons per day.

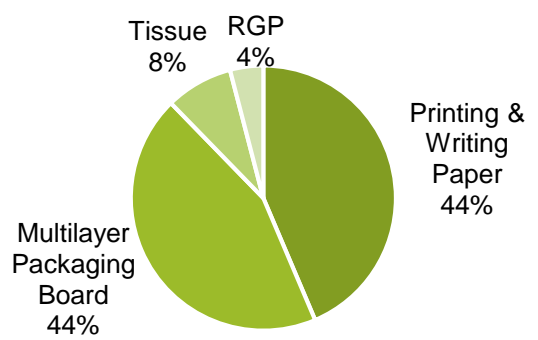
TURNOVER (RS. IN CRORES) & EBITDA MARGINS (%)



REVENUES MIX – Q1 FY22



REVENUES MIX – FY21



STEP TOWARDS MORE FOCUS ON GROWING BUSINESS



Leveraging:

- India's only integrated Pulp & Paper mill providing comprehensive solution from single location
- The Birla Brand
- Recent expanded capacity in the tissue paper segment
- In-house power generation of up to 95% of the total requirement

Encash on:

- Growth in tissue paper demand due to awareness towards hygiene & sanitation
- India's per capita paper consumption being one of the lowest compared to other developing economies like China & Indonesia
- Higher spends by Government on education and rising literacy levels
- Increased demand for packaging board for e-commerce, FMCG, Pharma & FMCD

Strong focus on:

- Cash Conservation and asset light model
- Increasing dealer network and improving working capital management
- Innovation & increasing exposure to specialty products like tissue and packaging Board
- Sustainable wood procurement

Q1 FY22 KEY OPERATIONAL HIGHLIGHTS – PULP & PAPER



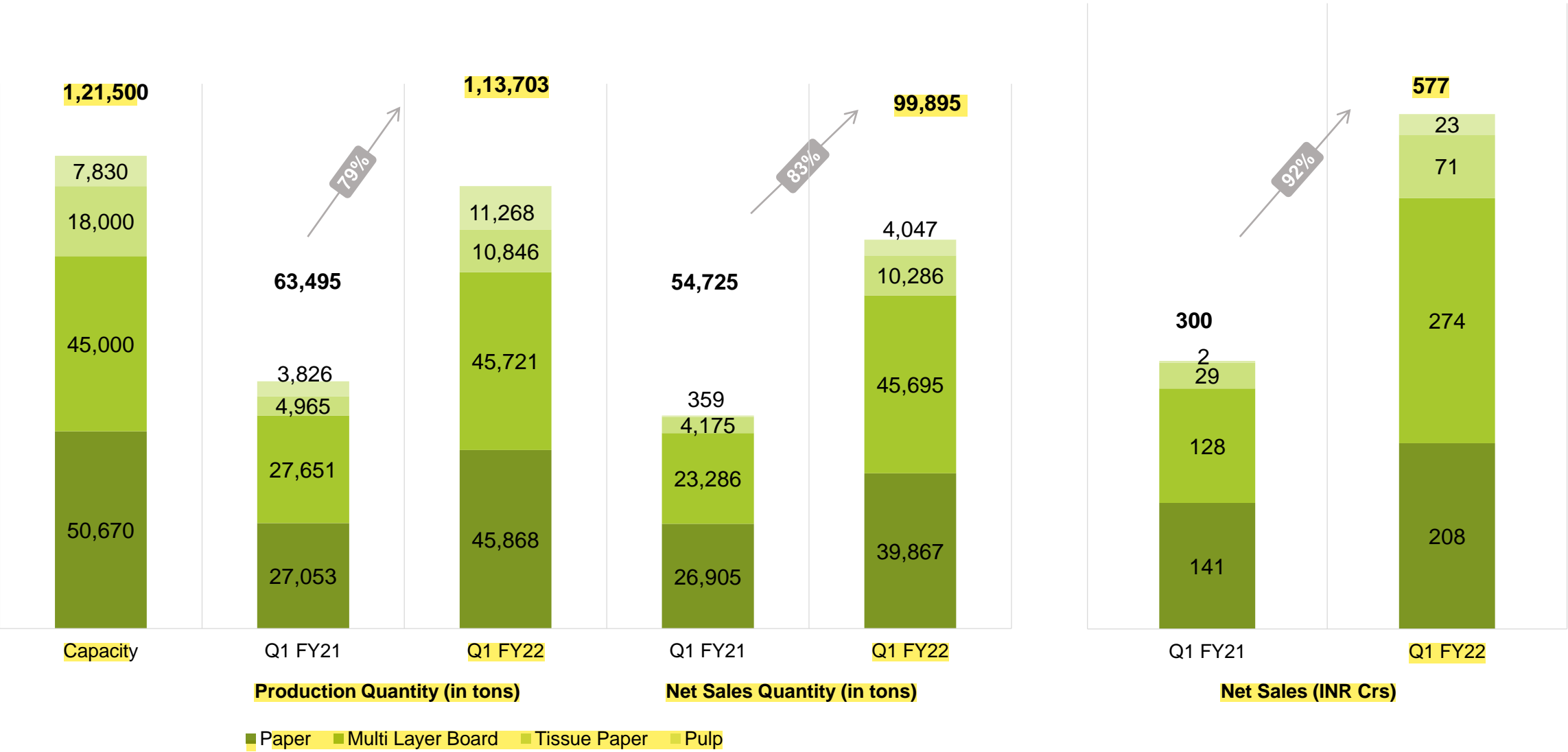
- Demand for WPP impacted during April & May, due to imposition of country-wise lockdown. However, from June, demand has seen improvement
- Strong Order flow for Board products from Pharma, FMCG & Food Packaging sectors as well as exports market
- New tissue Plant (TM7) trial production underway. Will achieve full capacity utilization in Q2 FY22
- Digitalization of the S&OP processes by implementation of a CRM system and automation of certain operational activities underway
- Imported pulp prices increased, which helped in increasing prices of Packaging Board and Tissue segment.

MARKET OUTLOOK – PULP & PAPER

- Due to closure of major paper consumption centers and in anticipation of Third wave from mutated Covid-19, order flows in 'Writing & Printing Paper' are expected to be volatile in the domestic market in the near term
- Due to Covid-19, public in general are more health & hygiene cautious, hence, an increase in per capita consumption of Tissue is expected in the Domestic as well as in the Global market
- Expect Packaging Board segment to continue to have higher demand in the future

Tissue and Board segments to drive growth in the Indian paper industry

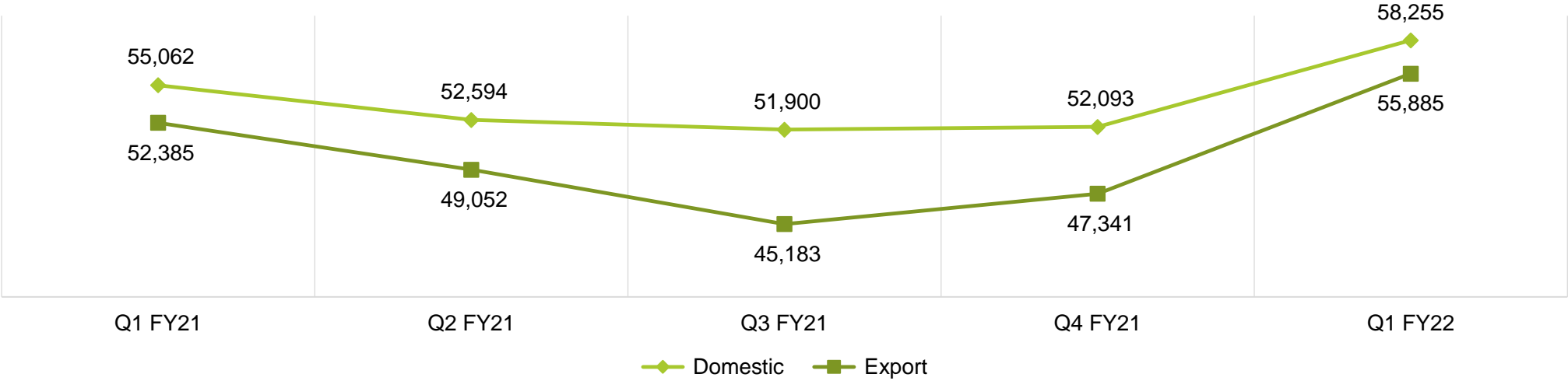
Q1 FY22 PRODUCTION & SALES



The Capacity Utilisation for Q1 FY22 was 94% as compared to 57% in Q1 FY21

MACROS

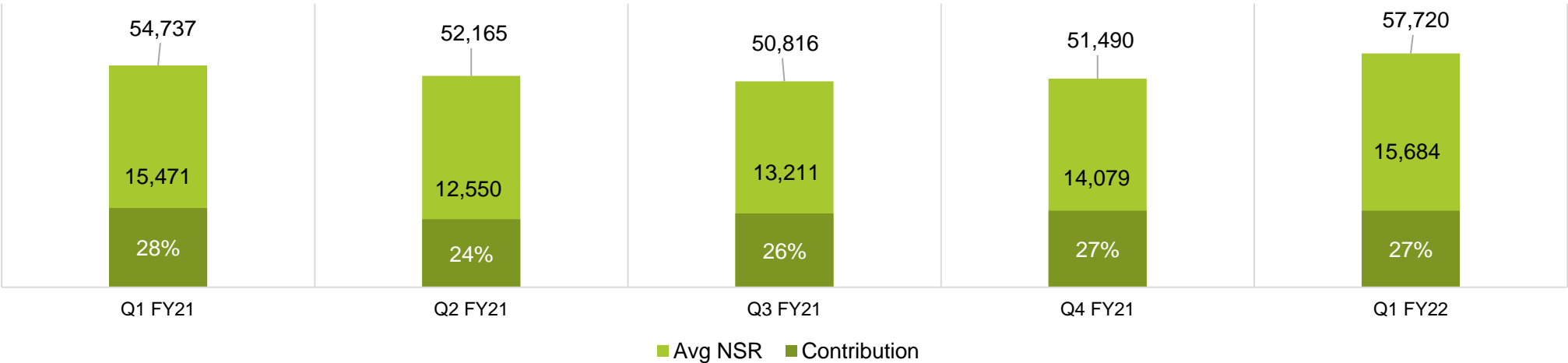
NSR MOVEMENT (INR/ TONS)



YoY	QoQ
6%	12%

YoY	QoQ
7%	18%

OVERALL CONTRIBUTION



ENVIRONMENT SOCIAL GOVERNANCE (ESG) – PULP & PAPER



ENVIRONMENT



- ▶ During summer season, falling of dry Perul (Pine tree leaves) in hill areas of Uttarakhand result in wildfire.
- ▶ Collaborated with Forest division, Nainital on collection of Perul to prevent wildfires & provide employment to ~5,000 locals.
- ▶ Further, Perul will be utilized as fuel in CPP Plant Boilers.



SOCIAL



- ▶ 75 nos. Hand Sanitizer machines & 8,428 nos. face masks distributed at milk collection centers of Bindukhatta & Halduchaur area (Uttarakhand) in May'21
- ▶ Ration (5 kg Flour, 5 Kg Rice, 1 kg pulse, 1 kg Salt & spices) distributed to 792 poor families in May & Jun' 21 in Lalkuan area



GOVERNANCE



- ▶ CPP: New tax codes created and vendor masters updated as per new tax code in the 'The Finance Act, 2021' having introduced new section '194Q' which is effective from 1st July'2021
- ▶ Robust compliances of all regulatory requirements



Textiles

World's 2nd and India's 1st LEED V4 certified textile mfg co.



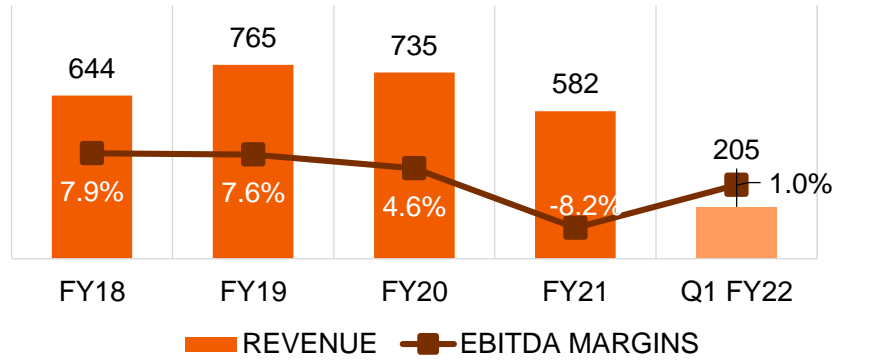
EXECUTIVE SUMMARY – CENTURY TEXTILES

- Century Textiles and Industries Limited (CTIL), was incorporated in Mumbai, India, in 1897. A state-of-the-art, vertically integrated plant, Birla Century (A Division of CTIL) was set up at Jhagadia, Bharuch, Gujarat, in the year 2008, using the best modern machinery to produce a wide range of premium textiles.
- The company’s USP is the customisation it offers clients in terms of the weave, design and texture of products. It has an extensive network of distributors and dealers in India and we also sell our exclusive range of home-textiles and other products in the global market.
- The focus is on manufacturing products of excellent and consistent quality; adding value by offering a variety of weaves, designs, and finishes; innovating continuously to create new products; and satisfying our customers with our excellent service and timely delivery.

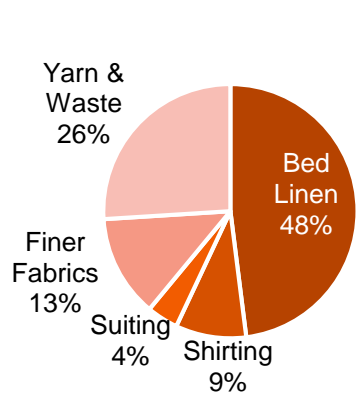
PRODUCT PORTFOLIO

- **SHIRTINGS** - Manufactures premium range elite shirting in elegant designs, weaves and colours in the range of Ne 40 to Ne 150 in singles and Ne 2/80 to Ne 2/200 in 2 plys.
- **BOTTOM WEIGHT** - As one of the leading bottom-weight fabric manufacturers in India, the company manufactures luxury bottom weights in the range of Ne 10 to Ne 4/100 and is available in whites, solids, prints, and yarn dyed with special weaves and designs.
- **FINER FABRICS** - The Birla Century range of Finer Fabrics i.e. dress materials are available in a variety of contemporary designs, weaves and colours. Poplin, cambric, lawn, twill, satin, mull, voile, dobby and slub dress materials are manufactured at the technologically-advanced factory in the range from Ne 40 to Ne 150 in singles and doubles.
- **BED LINEN** - Premium quality household linen from Birla Century includes a wide range of elegantly tailored sheets, and bed and bath coordinate pieces. Suited perfectly for domestic as well as international markets, the 100% cotton products are available in varied styles and designs in the range of 180 TC to 2000 TC.

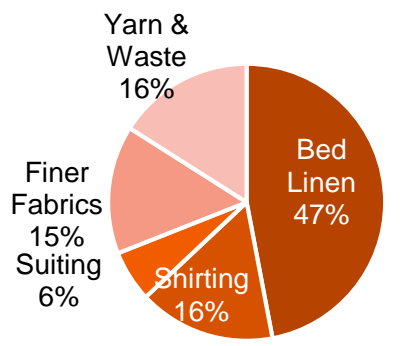
TURNOVER (RS. IN CRORES) & EBITDA MARGINS (%)



REVENUE MIX – Q1 FY22



REVENUE MIX – FY21





STEP TOWARDS MORE FOCUS ON GROWING BUSINESS



Strengths

- State-of-the-Art Vertically Integrated Plant (Fibre to Finishing)
- Birla Century Brand
- Fine spinning up to count 200 ne
- Legacy of Textile for more than 100 years
- STEP Certification – 1st fabric manufacturing company in India to receive this for sustainability



Growth Drivers

- US-China trade war has increased demand of Indian products in USA
- RCEP (Regional Comprehensive Economic Partnership) non signing at present helps India's domestic market
- Go-green & zero discharge at Bharuch unit, justifies parameters of global brand
- Opened LLC at USA to cater big brands, regional retailers, hospitality industries, etc.



Advantages

- Increased penetration of organised retail, better demographics and rising income levels
- Abundant availability of raw material - cotton
- Growing exports demand and direct catering to big brands in USA



- Demand for Home Textiles continues to do good because of people spending more time in home and looking for upgrade in home furnishings
- Margins are under pressure in Home Textiles since brands are emphasizing on Organic cotton & imported fibre whose prices are disproportionately increasing which cannot be passed on to the end customers
- Apparel Fabric market remains uncertain as demand from retail needs to come back to normal. However, August to December 21, being festive season, demand is expected to be stable
- Birla century bagged the National Energy Management Award in Textiles category, at the SEEM Gold Awards held virtually on 26th June'21

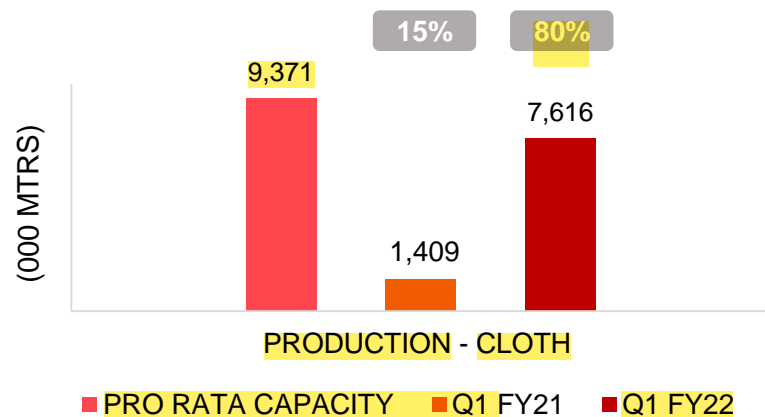


- The textile market on an average operated around 75% capacity in Q1 FY22 but inventories got built up at factory level
- Expect business to come back to normal by upcoming festive season on back of vaccination drive running in full swing
- Sustainable range and health care products are seeing rise in demand due to growing hygiene awareness
- At Birla Century, focus continues in sustainable and health care aspects for product development

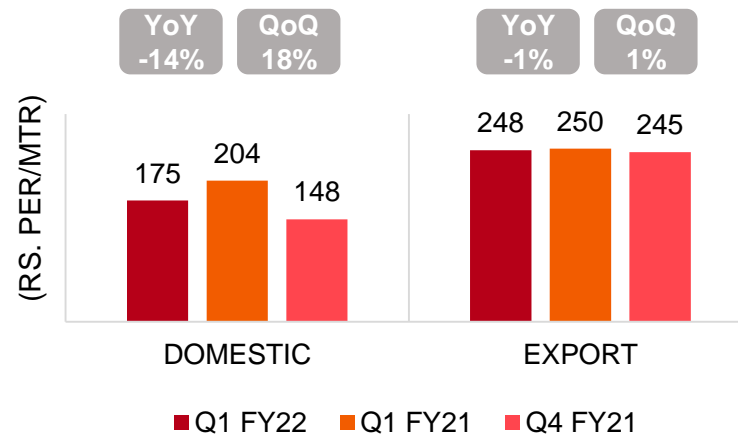
Sustainable Range and Health Care products to witness rise in demand



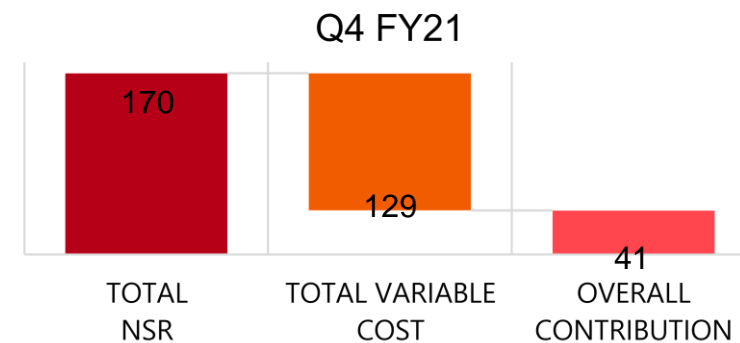
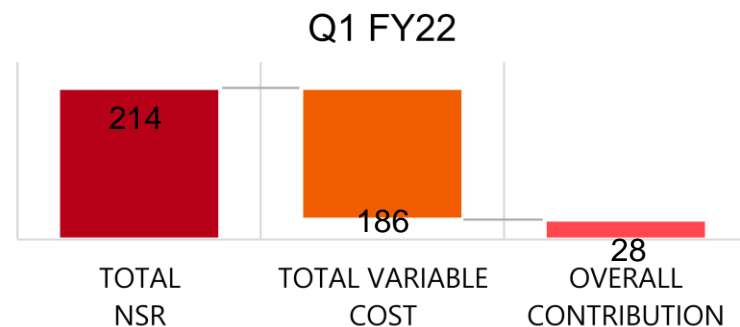
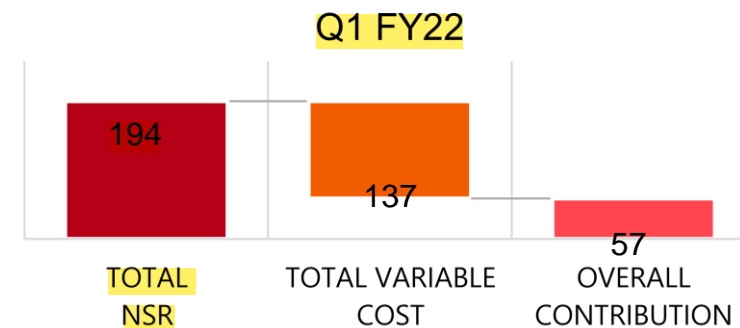
CLOTH – CAPACITY UTILISATION



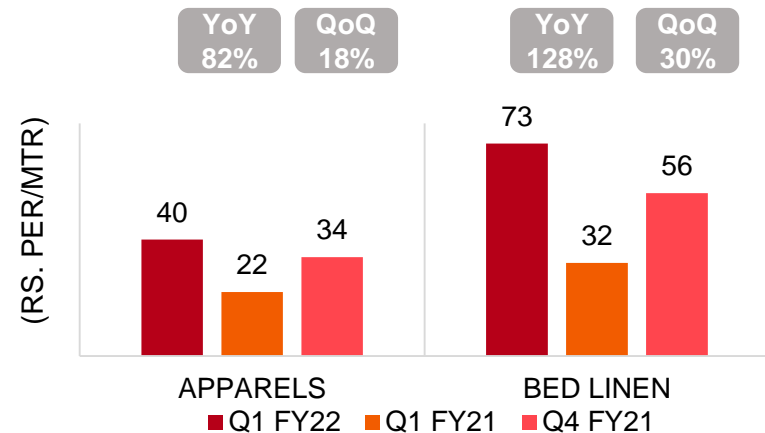
NET SALES REALISATIONS



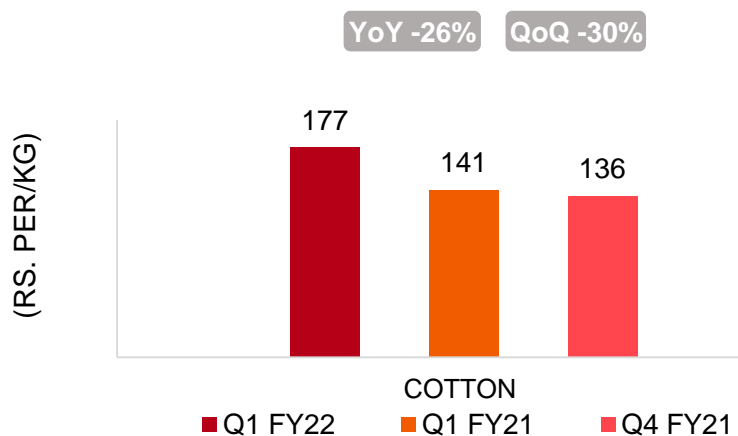
OVERALL CONTRIBUTION (RS. PER/MTR)



FABRIC CONTRIBUTION



INPUT PRICE – COTTON

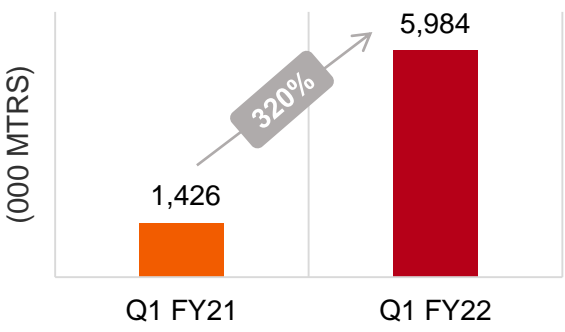




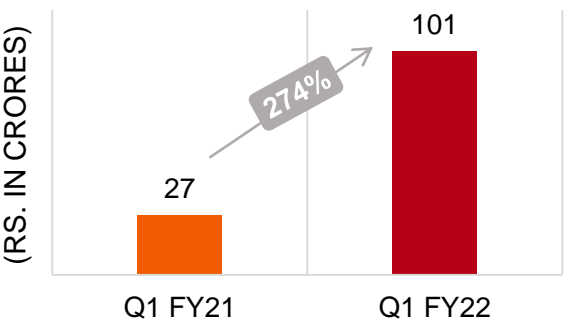
SALES – Q1 FY22

CLOTH

NET SALES QUANTITY

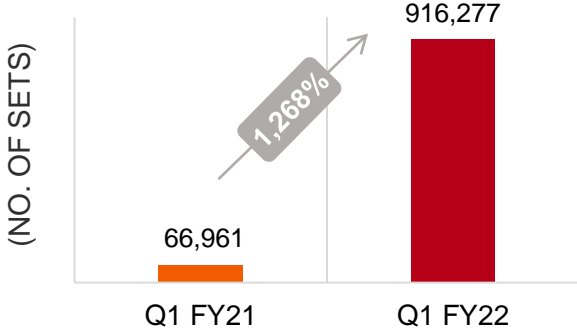


NET SALES

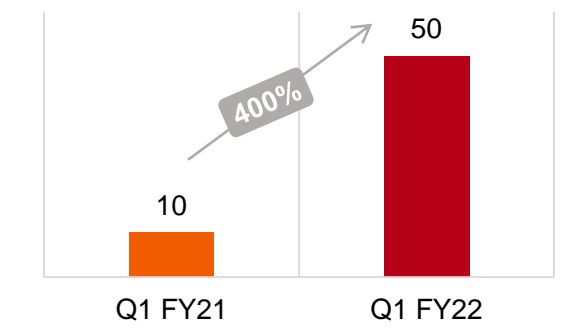


BED SHEETS

NET SALES QUANTITY

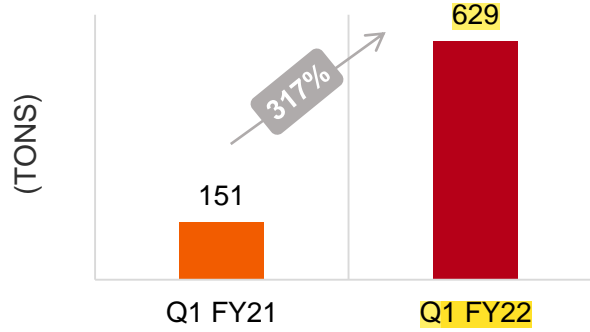


NET SALES

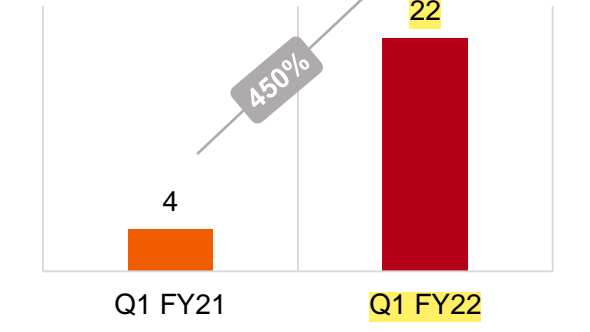


YARN

NET SALES QUANTITY

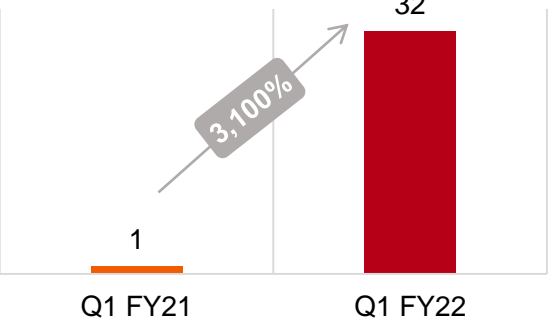


NET SALES



OTHERS

NET SALES





ENVIRONMENT



- ▶ ATFD (Agitated Thin Film Dryer) for evaporation of water from effluent & Sludge Dryer for drying of sludge powder became operational.
- ▶ Overall, 90% reduction in landfill became possible due to above installments.
- ▶ Awarded with SEEM Gold award for energy management.



SOCIAL



- ▶ Covid-19 and Vaccination Awareness Camps organised in nearby villages.
- ▶ Distributed Masks in School, Villages and dedicated Covid Hospital of Western Railway.
- ▶ Vaccination camp organised inhouse helped to vaccinate 95% employees with first dose



Financial Summary

PROFIT & LOSS – Q1 FY22

(RS. IN CRORES)

Particulars	Q1 FY 21	Q4 FY 21	Q1 FY 22 Actual	Variance Q on Q		Variance Y on Y	
				Amount	%	Amount	%
Continuing Operations							
Sales							
Textiles	42	200	205	5	2%	163	388%
Pulp & Paper	300	566	577	11	2%	277	92%
Real Estate	36	35	34	-1	-4%	-2	-6%
Others	16	19	16	-3	-15%	NA	NA
Total Sales	394	820	832	12	1%	438	111%
EBITDA							
Textiles	-24	-9	2	NA	NA	NA	NA
Pulp & Paper	28	80	96	16	20%	68	243%
Real Estate	13	-1	6	NA	NA	NA	NA
Others	13	11	13	2	22%	0	0%
Interest income of income tax refund							
Total EBITDA	30	80	117	37	46%	87	290%
Less : Finance Cost	21	16	13	-3	-18%	-8	-38%
PBDT	9	64	104	40	63%	95	1056%
Less : Depreciation	57	58	57	1	2%	0	0%
PBT	-48	6	47	41	683%	NA	NA
Tax	-12	-11	22	NA	NA	NA	NA
Net Profit after Tax	-36	-5	25	NA	NA	NA	NA
Discontinuing Operations							
Profit after Tax	-4	-5	-4	NA	NA	NA	NA
Total Net Profit after Tax	-40	-10	21	NA	NA	NA	NA

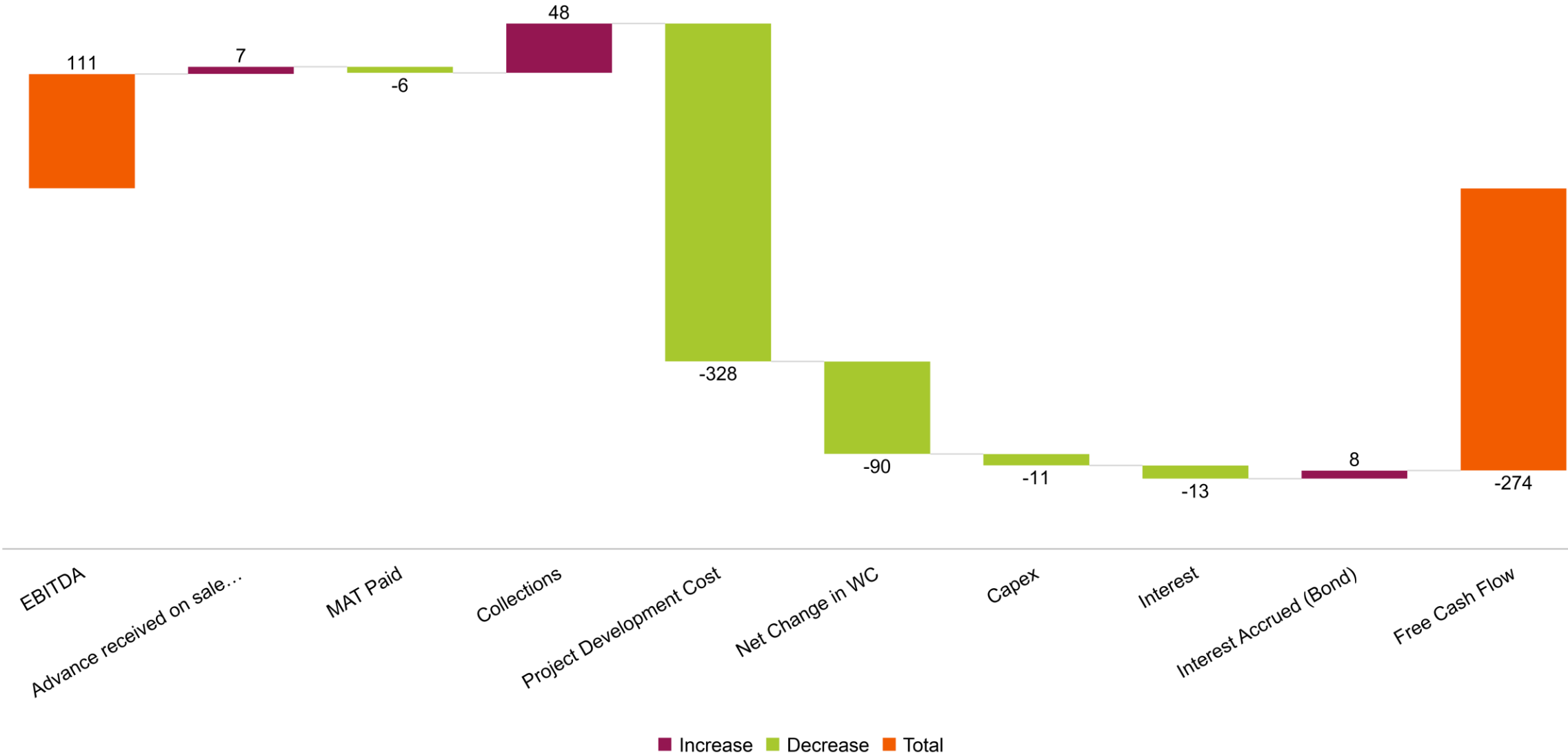
CASH FLOW – Q1 FY22

(INR. IN CRORES)

	Particulars	Textile	Rayon	Pulp & Paper	Birla Estates	H.O.	Sub Total	Yarn & Denim	Grand Total
	EBITDA	2	13	96	6	-	117	(6)	111
	Advance received on sale of Yarn and Denim unit						-	7	7
	MAT Paid					(6)	(6)		(6)
	Collections				48		48		48
	Project Development cost				(328)		(328)		(328)
	Net Change in Working Capital	(17)	(12)	(67)	6	-	(90)		(90)
A)	Operating Cash Flow	(15)	1	29	(268)	(6)	(259)	1	(258)
	Capital Expenditure	(2)	-	(9)	-	-	(11)	-	(11)
B)	Investing Cash Flow	(2)	-	(9)	-	-	(11)	-	(11)
	Interest	(3)	(2)	(3)	(5)	-	(13)		(13)
	Interest accrued on bond					8	8		8
C)	Financing Cash Flow	(3)	(2)	(3)	(5)	8	(5)	-	(5)
D)	Free Cash Flow (A+B+C)	(20)	(1)	17	(273)	2	(275)	1	(274)
	<u>Sources of Fund Required</u>								
	Loan Taken / (Repaid)								337
	Bank Balance & Investment Reduced /(Increase)								(63)
	Net								274

CASH FLOW – Q1 FY22

(INR CRORES)



STATEMENT OF OUTSTANDING LOAN

(INR CRORES)			
Particulars	O/s as on 31-12-2020	O/s as on 31-03-2021	O/s as on 30-06-2021
Long Term Loans	580	578	526
Average Rate of Interest	6.85%	6.85%	6.85%
Short Term and Working Capital Loans	79	3	372
Average Rate of Interest	3.07%	4.00%	3.60%
NCD	400	400	400
Average Rate of Interest	7.65%	7.65%	7.65%
Total CTIL Loans	1,059	981	1,298
Average Rate of Interest as on date	6.87%	7.17%	6.17%
Standalone Loan Taken by Birla Estate Pvt.Ltd	32	44	64
	7.25%	7.20%	7.20%
Total Consolidated Loans	1,091	1,025	1,362
Average Interest for Quarter	6.88%	7.17%	6.21%

OUTSTANDING LOAN

Real Estate



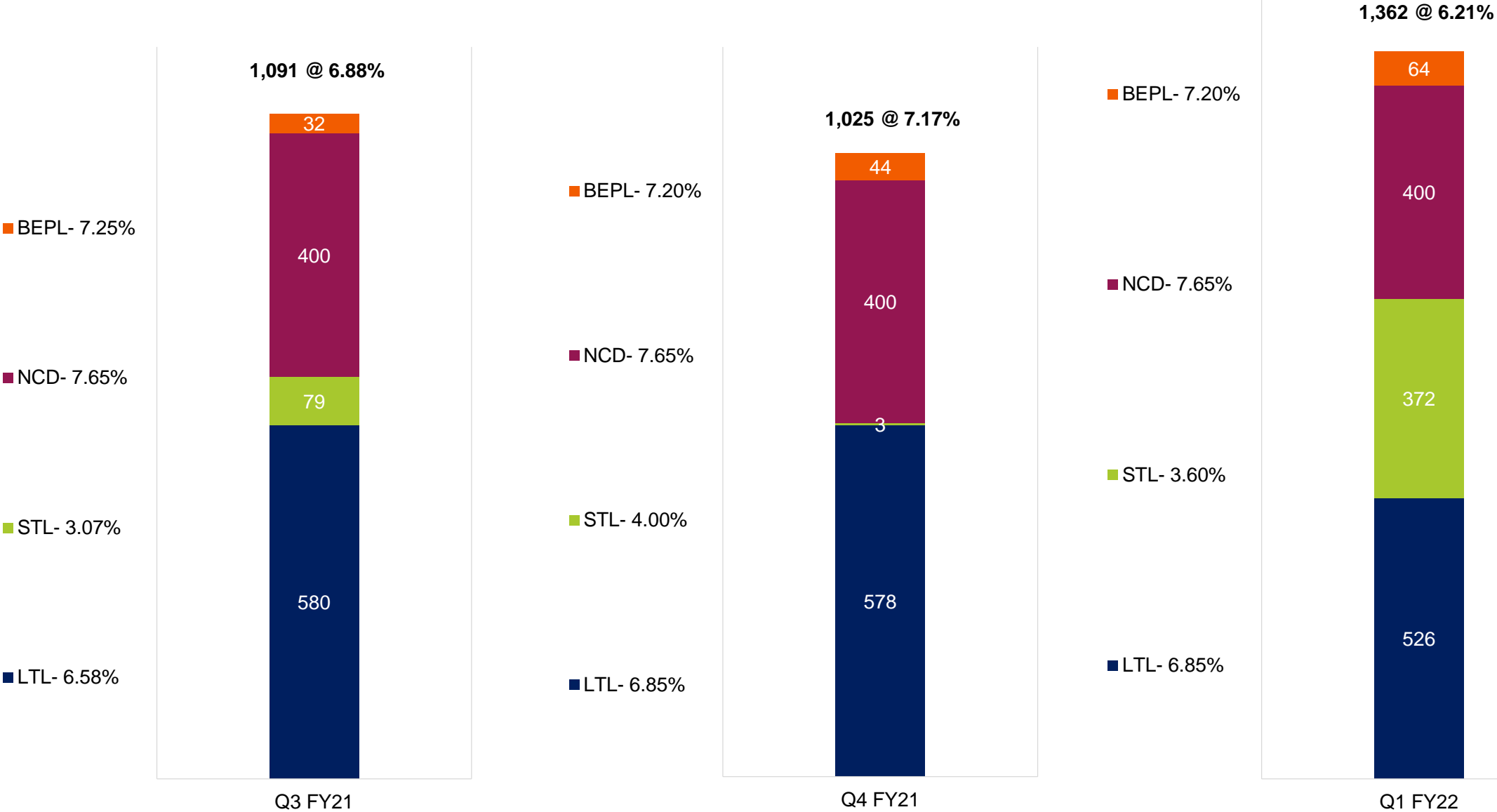
Pulp & Paper



Textiles



Financials



FINANCIAL PERFORMANCE

Real Estate



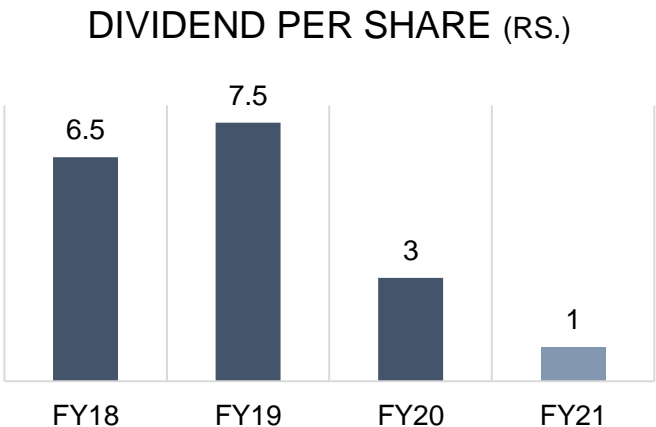
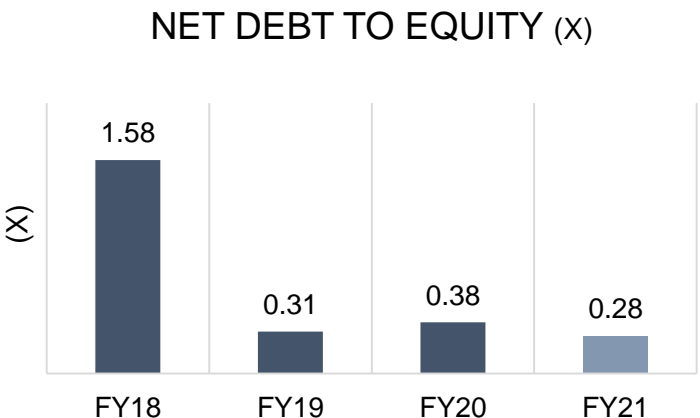
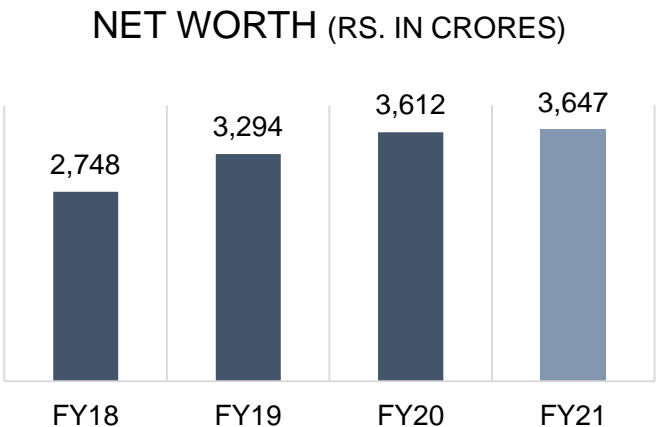
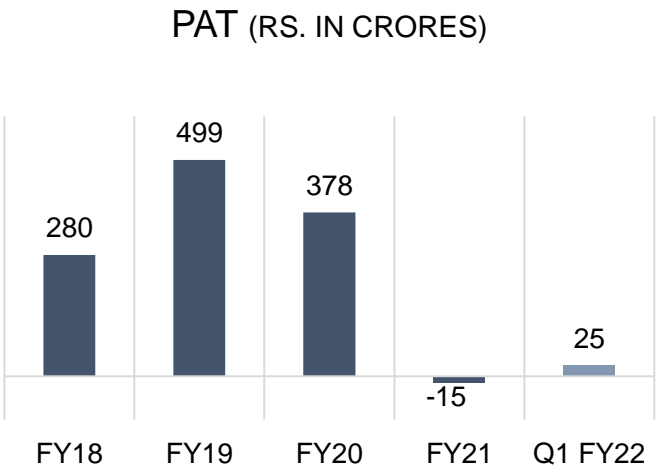
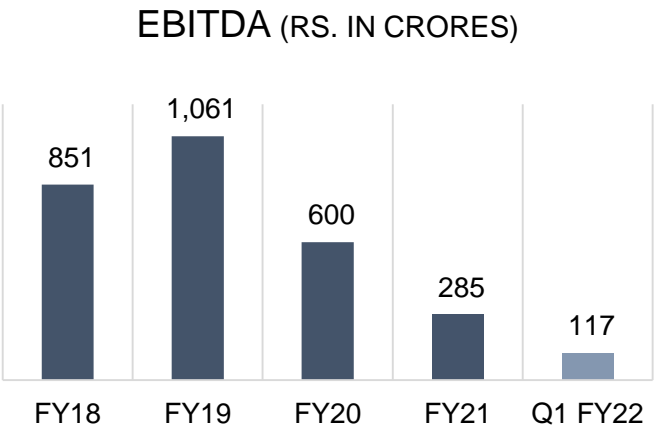
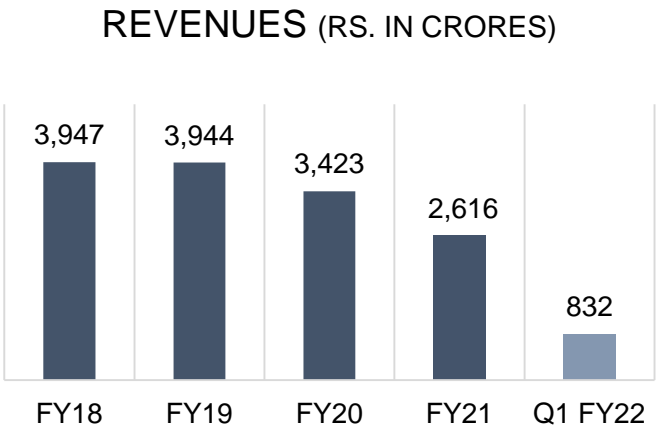
Pulp & Paper



Textiles



Financials



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Mr. Anuj Sonpal
Valorem Advisors
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Thank You