

#### **General Information**

#### **Managing Director**

**Shri Praveen Ostwal** 

#### **Board of Directors**

Shri Sunil Kothari Shri Pradeep Agarwal Shri Ashish Kothari Smt. Priyanka Surana

#### **Company Secretary**

Miss. Priyanka Bansal

#### **Registered & Corporate Office**

5-O-20, Basement, R.C. Vyas Colony, Bhilwara (Rajasthan) 311001 Ph:- 01482-237104, 239091,230060, www.krishnaphoschem.com, accounts@krishnaphoschem.com, secretarial@krishnaphoschem.com

#### Works

Unit I: Plot No. 115, 116, 117 and 118-A, 118-B, 119,120, and 126 – 133, Meghnagar Jhabua, Madhya Pradesh.

Unit II: Plot No. 142 and 143, Meghnagar Jhabua, Madhya Pradesh. Unit III: Plot No. 126-A and 134, Meghnagar Jhabua, Madhya Pradesh.

Ph. No. 07390-284989

### **Financial Institution and Bankers**

1. HDFC Bank, Bhilwara (Raj.)

2. State Bank of India, Jhabua (M.P.)

### **Statutory Auditors**

Rajneesh Kanther & Associates
90, Indira Market, Bhilwara (Rajasthan) 311001
Ph. No. 01482-227154



#### **Secretarial Auditor**

SP Jethlia & Co.
Company Secretaries
1-A-23, R.C. Vyas Colony,
Bhilwara, 311001
Ph. No. 01482-238944

### Registrar & Transfer Agent

Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West) Mumbai 400078, Maharashtra, India

Tel. No.: +91-22 - 61715400 Fax No.: +91-22 - 25960329 Website: www.linkintime.co.in Email: kpl.ipo@linkintime.co.in

#### Listed on

National Stock Exchange "SME Emerge"

#### Chairman's Message



Dear Members,

It gives me immense pleasure in presenting before you the salient performance and financial features of your company for the year ended 31st March, 2018. The period has been a satisfying year despite reduced GDP growth and severe competition. We had privilege of crossing some valuable milestones which will go a long way in enhancing stakeholders' value.

I also take this opportunity to thank our valued customers, whose continued patronage and confidence in our products inspires us to extend the best of services and enables us to provide value for their money.

Now I come to specifics and give an account of the work performed during the financial year 2017-18.

The Net Turnover for the year under review is Rs. 9575.87 Lakhs is 20% Increased of the last year and Profits before tax of the company are also increased in comparison to the last year.

The company's diversified chemical division has started production of Sulphuric Acid, Oleum, Chloro Sulphuric Acid & Liquid SO3 in the month of October and since then it has been operating fully, this will add substantially to top as well as bottom line of your company.

Being dedicated to manufacturing of BRP, SSP, GSSP, Intermediate dyes and other chemicals, we are committed to meet the demand of our customers through updating our technological capabilities including strengthening of R&D coupled with manufacturing analysis and automation solutions in line with the world's best, while maintaining continuous interaction with them to assess their emerging requirement, so as to be ready when the needs arise.

We believe that technology holds the key to food safety, energy security, access to information, and economic freedom, which are necessary for empowering our further growth. We plan to achieve the goal through our strength - the Employees; I place on record the contribution made by our employees and seek their continuous involvement in achieving the Company's objectives.

Your board is quite confident of achieving better turnover as reliance on SSP business has come down substantially during the current year to come out with better performance.

I, seek continued patronage of our valued shareholders, customers, cooperation of our employees and thank all the well-wishers who have contributed to the growth of the organization. Being part of "Ostwal Group" we express our hearty gratitude to all Directors, Executives, Staff Members & all connected with our group performance which has given their support aiming grand success.

With Warm Regards

Sd/-(Praveen Ostwal) Chairman cum Managing Director DIN: 00412207



#### **FINANCIAL HIGHLIGHTS**

(Rs.In Lacs)

Particulars	2017-18	2016-17
Revenue from operation	9575.87	7962.08
Depreciation	795.42	620.55
Misc. Exp. W/off	0.00	0.00
Profit Before Tax	636.25	614.56
Profit After Tax	354.15	330.16
Assets		
Gross Fixed Assets	15267.40	11240.25
Net Fixed Assets	11190.02	7953.93
Capital Work in Progress	0.00	2459.16
Non-Current Assets	58.25	81.68
Deferred Tax Assets	0	0
Current Assets	3679.75	4734.89
Total	14928.02	15229.66
Sources	<del>_</del>	
Equity Share capital	2490.00	2490.00
Reserves & Surplus	7123.91	6769.76
Non-Current Liabilities	2063.17	2419.75
Deferred Tax Liabilities	164.86	55.81
Current Liabilities	3086.08	3494.34
Total	14928.02	15229.66
Profit Before Tax Margin (%)	6.64	7.72
Profit After Tax Margin (%)	3.70	4.15

#### Registered Office: 5-O-20, Basement, R.C. Vyas Colony, Bhilwara, 311001 Rajasthan CIN: L24124RJ2004PLC019288

#### NOTICE

NOTICE is hereby given that the **14**<sup>th</sup> **Annual General Meeting** of the Members of **Krishana Phoschem Limited** will be held on Thursday, **27**<sup>th</sup> **September, 2018 at 03:30 P.M.** at Hotel Kanchi Resorts, Pur Road, Bhilwara, 311001 (Rajasthan) to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To consider and adopt (a) the audited financial statement of the Company for the financial year ended March 31, 2018 and the reports of the Board of Directors and Auditors thereon and in this regard, the following resolutions pass as Ordinary Resolutions:
- "RESOLVED THAT the audited financial statement of the Company for the financial year ended March 31, 2018 and the reports of the Board of Directors and Auditors thereon laid before this meeting, be and are hereby considered and adopted.
- 2. To appoint a Director in place of Mr. Sunil Kothari (DIN 02056569), who retires by rotation and being eligible, offers himself for re-appointment and in this regard, pass the following resolution as an Ordinary Resolution:
- "RESOLVED THAT pursuant to the provisions of Section 152 of the Companies Act, 2013, Mr. Sunil Kothari (DIN 02056569), who retires by rotation at this meeting and being eligible has offered herself for re-appointment, be and is hereby re-appointed as a Director of the Company, liable to retire by rotation."

#### **SPECIAL BUSINESS:**

- 3. To approve and ratify the remuneration of the Cost Auditor(s) for the financial year ending 31st March 2019 and in this regard to consider and if thought fit, to pass with or without modification(s) the following as an Ordinary Resolution:
- "RESOLVED THAT Shareholders hereby ratify the actions of the Board of Directors pursuant to the provisions of Section 148(3) and other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, for approving recommendation of Audit Committee for remuneration at such remuneration as shall be fix by the board of directors of the

company to M/s K.C. Moondra & Associates, Cost Auditor(s) to conduct the cost audit of the Company for the financial year ending 31st March 2019.

**4.** To Approval of related party transactions with Related Parties and in this regard, to consider and if thought fit, to pass with or without modification(s) the following as an Ordinary Resolution:

"RESOLVED THAT pursuant to provisions of Section 188 and applicable provisions, if any, of the Companies Act, 2013 read with the Rules made thereunder (including any statutory modification(s) or re-enactments thereof for the time being in force) Related Party Transaction Policy of the Company and other statutory provisions, rules, regulations etc. as may be applicable, and subject to such approvals, consents, sanctions and permissions as may be necessary, consent of the members of the company be accorded to the Board of Directors of the company to enter into contracts and/or agreements with related parties as defined under the Act with respect to Sale, purchase or supply of goods or materials, leasing of property of any kind, availing or rendering of any services, appointment of agent for purchase or sale of goods, materials, services or property or appointment of such related party to any office or place of profit in the company, or its subsidiary or associate company or any other transactions of whatever nature with related parties in any financial year up to the maximum 150 Crore (Rupees One Hundred Fifty Crore Only) per annum as provided in the table in forming part of the Explanatory statement."

"RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

**5.** To Approval of Loans to Directors/Interested Parties and in this regard, to consider and if thought fit, to pass with or without modification(s) the following as an Special Resolution:

"RESOLVED THAT pursuant to Sections 185 and other applicable provisions of if any, of the Companies Act, 2013 ("the Act"), and Rules made there under as may be amended, from time to time, the company hereby accord the consent of the members of the company to advance any loan including any loan represented by a book debt, or give any guarantee or provide any security in connection with any loan taken by any person in whom any of the director of the company is interested for an aggregate amount not exceeding Rs. 100.00 Crore (Rupees One Hundred Crore Only), at any time together with the existing loan, guarantee and security subject to such conditions as may be prescribed.

"RESOLVED FURTHER THAT the board shall ensure that such transactions are in the ordinary course of business and not prejudicial to any of the parties as well as fair and reasonable to the business needs of the company.

"RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds, matters, and things as, in its absolute discretion, may be considered necessary, expedient or desirable and to settle any question or doubt that may arise in

relation thereto in order to give effect to the foregoing resolution or otherwise considered by the Board of Directors to be in the interest of the Company.

Dated: 24/08/2018 Place: Bhilwara By Order of the Board of Directors For Krishana Phoschem Limited

Sd/(Priyanka Bansal)
Company Secretary & Compliance Officer

#### **NOTES:**

- 1. The explanatory Statement pursuant to Section 102 of the Companies Act, 2013 in respect of the Business under Item No. 3, 4, and 5 of the accompanying notice is annexed hereto.
- 2. In respect of Resolution at item no. 2, a statement giving additional information on Directors seeking appointment/re-appointment is annexed herewith as required under SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 (SEBI Regulations).
- 3. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself and proxy need not be a member of the company. The proxies to be effective should be deposited at the Registered Office of the Company not later than 48 hours before the commencement of the meeting.

As per Section 105 of the Companies Act, 2013 and Rule 19, Sub-Rule (2) of the Companies (Management and Administration) Rules, 2014, a person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights.

Provided that a member holding more than ten percent, of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or shareholder.

- 4. Members seeking any information or clarification are requested to send in written queries to the Company in advance, before the date of the meeting by mail at <a href="mailto:secretarial@krishnaphoschem.com">secretarial@krishnaphoschem.com</a> or by post.
- 5. Members/Proxies and authorized representative are requested to bring their copy of Annual Report, the Attendance Slip sent herewith, duly filled in, for attending the meeting.



- 6. Corporate members intending to send their authorized representative to attend the meeting are requested to send to the company a certified copy of the board resolution authorizing their representative to attend and vote on their behalf.
- 7. In case of joint holders attending the meeting, only such joint holder who is higher in the order of name will be entitled to vote.
- 8. Relevant documents referred to in the notice and explanatory statement are open for inspection at the registered office of the company on all working days up to the date of the meeting.
- 9. The Register of Members and the Share Transfer Books of the Company will remain closed from September 22, 2018 to September 27, 2018 (both days inclusive). The Notice is being sent to all the Members, whose names appear in the Register of Members/List of Beneficial Owners, received from National Securities Depository Limited (NSDL)/Central Depository Services (India) Limited (CDSL) as on Friday, 17<sup>th</sup> August 2018.
- 10. The Ministry of Corporate Affairs (vide circular nos. 17/2011 and 18/2011 dated April 21 and April 29, 2011 respectively), has undertaken a 'Green Initiative in Corporate Governance' and allowed companies to share documents with its shareholders through an electronic mode. Members are requested to support this green initiative by registering / updating their e-mail addresses, in respect of shares held in dematerialized form with their respective Depository Participants and in respect of shares held in physical form with Link Intime India Private Limited.
- 11. Members holding shares in dematerialized form are requested to intimate all changes pertaining to their bank details such as bank account number, name of the bank and branch details, MICR code and IFSC code, mandates, nominations, power of attorney, change of address, change of name, e-mail address, contact numbers, etc., to their depository participant (DP). Changes intimated to the DP will then be automatically reflected in the Company's records which will help the Company and the Company's Registrars and Transfer Agents, Link Intime India Private Limited to provide efficient and better services. Members holding shares in physical form are requested to intimate such changes to Link Intime India Private Limited.
- 12. Electronic copy of the Annual Report for the FY 2017-18, Notice of the Annual General Meeting of the Company with Attendance Slip and Proxy Form is being sent to all the members whose email ID's are registered with the Company/Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. Members may note that this Notice and the Annual Report 2017-18 will also be available on the Company's website viz. www.krishnaphoschem.com.
- 13. As per Notification issued by Ministry of corporate Affairs dated March 19, 2015 with reference to the Companies (Management and Administration) Rules, 2014, Companies covered under Chapter XB and XC as per SEBI (ICDR) Regulations, 2009 will be exempted from E-voting



provisions. Company is covered under Chapter XB and is listed on SME platform of NSE EMERGE. Hence, company is not required to provide E-voting facility.

14. The route map showing directions to reach the venue of the Annual General Meeting is annexed.

Dated: 24/08/2018 Place: Bhilwara By Order of the Board of Directors For Krishana Phoschem Limited

Sd/-(Priyanka Bansal) Company Secretary & Compliance Officer

Explanatory Statement Pursuant To Section 102 of the Companies Act, 2013

#### Item No. 3

The Board of Directors of the Company, on the recommendation of the Audit Committee, approved the appointment and remuneration of M/s K.C. Moondra & Associates, Cost Accountant, to conduct the cost audit of the Company for the financial year ending 31st March, 2019. In terms of the provisions of Section 148(3) of the Companies Act, 2013 read with Rule 14(a) (ii) of the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditor is required to be ratified by the Members of the Company. Accordingly, consent of the Members is sought to ratify the remuneration payable to the Cost Auditors.

None of the Directors or Key Managerial Personnel and their relatives, are concerned or interested (financially or otherwise) in this Resolution.

The Board commends the Ordinary Resolution set out at Item no. 3 for the approval of Members.

#### Item No. 4

The Provision of Section 188(1) of the Companies Act, 2013 that govern Related Party Transactions require a company to obtain prior approval of the Board of Directors and where the value of transactions entered or to be entered into exceeds the threshold limits as mentioned in the said section, prior approval of Shareholders by way of Ordinary Resolution is required.

All disclosures prescribed to be given under the provisions of the Companies Act, 2013 and the Companies (Meetings of Board and its Powers) Rules, 2014 are provided in the table appended below for the perusal of the members.

# COSTWAL KRISHANA PHOSCHEM LIMITED

Name of the Related Party	Nature of relationship	Nature of the transaction	Expected Value of the transactions per annum	Director or KMP who is interested
Ostwal Phoschem (India) Limited	Holding Company	Sale, purchase, supply of goods and availing/ rendering of services, selling or otherwise disposing of, or buying, property of any kind, Directly or through Appointment of Agent, Leasing of Property of any kind	30 Crore	Pankaj Ostwal, Praveen Ostwal
Krishana Phoschem Limited	Interested Director	Sale, purchase, supply of goods and availing/ rendering of services, selling or otherwise disposing of, or buying, property of any kind, Directly or through Appointment of Agent, Leasing of Property of any kind	30 Crore	Pankaj Ostwal, Praveen Ostwal
Seasons Agro Chem India Private Limited	Interested Director	Sale, purchase, supply of goods and availing/ rendering of services, selling or otherwise disposing of, or buying, property of any kind, Directly or through Appointment of Agent, Leasing of Property of any kind	15 Crore	Pankaj Ostwal, Praveen Ostwal
Nirmala Real Infrastructure Private Limited	Interested Director	Sale, purchase, supply of goods and availing/ rendering of services, selling or otherwise disposing of, or buying, property of any kind, Directly or through Appointment of Agent, Leasing of Property of any kind	5 Crore	Pankaj Ostwal, Praveen Ostwal
RV Spinners Private Limited	Interested Director	Sale, purchase, supply of goods and availing/ rendering of services, selling or otherwise disposing of, or buying, property of any kind, Directly or through Appointment of Agent, Leasing of Property of any kind	1 Crore	Pankaj Ostwal, Praveen Ostwal
Kanchi Resort Private Limited	Interested Director	Sale, purchase, supply of goods and availing/ rendering of services, selling or otherwise disposing of, or buying, property of any kind, Directly or through Appointment of Agent, Leasing of Property of any kind	10 Crore	Pankaj Ostwal, Praveen Ostwal
Pankaj Ostwal	Interested Director	Selling or otherwise disposing of, or buying, property of any kind,	5 Crore	-

		Directly or through Appointment		
		of Agent, Leasing of Property of		
		any kind		
Praveen Ostwal	Interested	Selling or otherwise disposing of,	5 Crore	-
	Director	or buying, property of any kind,		
		Directly or through Appointment		
		of Agent, Leasing of Property of		
		any kind		
Mahendra	Relative	Selling or otherwise disposing of,	5 Crore	-
Kumar Ostwal		or buying, property of any kind,		
		Directly or through Appointment		
		of Agent, Leasing of Property of		
		any kind		
Ekta Jain	Relative	Selling or otherwise disposing of,	5 Crore	-
		or buying, property of any kind,		
		Directly or through Appointment		
		of Agent, Leasing of Property of		
		any kind		
Nitu Jain	Relative	Selling or otherwise disposing of,	5 Crore	-
		or buying, property of any kind,		
		Directly or through Appointment		
		of Agent, Leasing of Property of		
		any kind		

Members are hereby informed that pursuant to second proviso of section 188(1) of the Companies Act, 2013, no member of the company shall vote on such ordinary resolution to approve any contract or arrangement, if such member is a related party.

Except Pankaj Ostwal, and Praveen Ostwal, none of the Directors, Key Managerial Persons of the Company and their relatives is/are concerned or interested in the resolution.

The Board Recommends the ordinary Resolution set out at Item no. 4 for the approval of Members.

#### Item No. 5

In order to conduct business and align with various legislations, policies, guidelines laid down by various statutory authorities the company in the ordinary course of business is required to advance any loan including any loan represented by a book debt, or give any guarantee or provide any security in connection with any loan taken by its directors, relatives, associates and any person in whom any of the director of the company is interested directly or indirectly as per section 185 of Companies Act, 2013 for an aggregate amount not exceeding Rs. 100.00 Crore (Rupees One Hundred Crore Only), at any time together with the existing loan, guarantee and security which requires approval of members by a Special Resolution.

In the light of provisions of the Companies Act, 2013, the Board of Directors of your Company has approved the proposed loans, guarantee or security are utilized by the borrowing company for its principal business activities.

All the Directors are concerned or interested in the aforesaid resolution.

The Board recommends the Ordinary Resolution set out at Item no. 5 for the approval of Members.

Dated: 24/08/2018 Place: Bhilwara By Order of the Board For Krishana Phoschem Limited

Sd/(Priyanka Bansal)
Company Secretary & Compliance Officer

## INFORMATION PURSUANT TO REGULATION 36(3) OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURES REQUIREMENTS) REGULATION, 2015

As required under the SEBI (Listing Obligations and Disclosures Requirements) Regulation, 2015 the particulars of Directors who are proposed to be appointed/reappointed at the forthcoming Annual General Meeting are as follows:

#### Reappointment

Mr. Sunil Kothari (DIN 02056569) retires by rotation at the forthcoming Annual General Meeting and is eligible for reappointment.

Mr. Sunil Kothari aged 42 years, is the Whole Time Director & Chief Financial Officer of our Company. He is a Chartered Accountant by qualification. He is associated with our Company since 2008. He assisted in managing the financial matters of the company. He has been appointed as the Chief Financial Officer of the Company with effect from July 16, 2014 and Director with effect from February 14, 2008. He is young and dynamic person, having 11 years' experience and he is presently looking into the financial and technical matters of the Company.

Mr. Sunil Kothari is not a relative to the Chairman and Managing Director.

Mr. Sunil Kothari is a Whole Time Director of Krishana Phoschem Limited. He is a Member of Corporate Social Responsibility Committees of the Board of Company.

Mr. Sunil Kothari does not hold any shares of the Company.

Name of the member(s):

## DSTWAL KRISHANA PHOSCHEM LIMITED

#### **Proxy Form**

[Pursuant to Section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

## Krishana Phoschem Limited CIN: L24124RJ2004PLC019288

Registered Office: 5-O-20, Basement, R.C. Vyas Colony, Bhilwara 311001 Rajasthan

www.krishnaphoschem.com, secretarial@krishnaphoschem.com

14th Annual General Meeting - 27th September 2018

Regis	tered address:			
E-mai	il Id:			
Folio	No/ Client Id:			
	being the member(	s) of shares of the ab	ove named compa	any, hereby appoint
S.	Name	Address	E- mail Id	Signature
No				
1.				
2.				
3.				

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 14<sup>th</sup> Annual General Meeting of the Company, to be held on the Thursday, 27th day of September, 2018 at 03.30 P.M. at Hotel Kanchi Resorts, Pur Road, Bhilwara, Rajasthan 311001 and any adjournment thereof in respect of such as are indicated below:

Resolution	Doublevalous of Dosslytion		Vote Option*		
No.	Particulars of Resolution	For	Against	Abstain	
	Ordinary Business				
1	To consider and adopt (a) the audited				
	Financial Statement of the Company for the				
	financial year ended on 31st March, 2018				
	and the reports of the Board of Directors				
	and Auditors thereon.				
2	Re-Appointment of director in place of Sh.				
	Sunil Kothari, who retires by rotation and				
	being eligible, seeks re-appointment.				

## OSTWAL KRISHANA PHOSCHEM LIMITED

	Special Business		
3	To Approve and ratify the remuneration of the Cost Auditor(s) for the Financial Year ending 31st March 2019.		
4	To Approval of Related party transactions with Related Parties.		
5	To Approval of Loans to Directors/ Interested Parties.		

Signed this day of 2018	
	Affix Revenue
Signature of the member	Stamp of not
	less than Rs.
Signature of Proxy holder(s)	0.15

Note: 1. This form, in order to be effective should be duly stamped, completed, signed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

2. \*It is optional to indicate your preference. If you leave the for, against or abstain column blank against any or all resolutions, your proxy will be entitle to vote in the manner as he/she may deem appropriate.

## OSTWAL KRISHANA PHOSCHEM LIMITED

#### Attendance Slip Krishana Phoschem Limited CIN: L24124RJ2004PLC019288

Registered Office: 5-O-20, Basement, R.C. Vyas Colony, Bhilwara 311001 Rajasthan

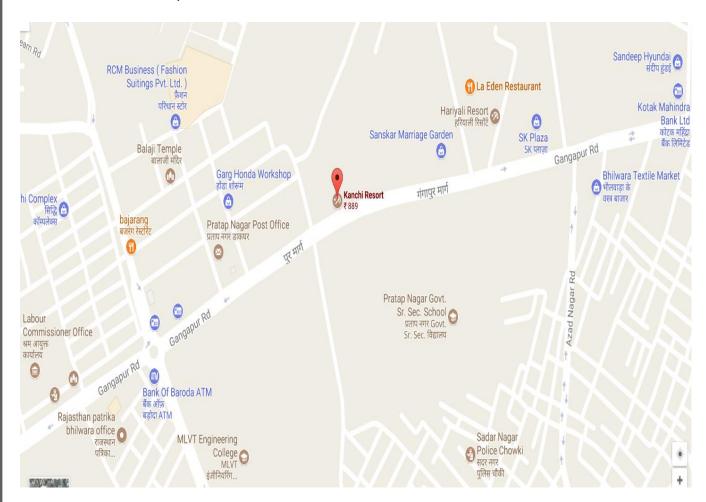
<u>www.krishnaphoschem.com</u>, <u>secretarial @krishnaphoschem.com</u> 14<sup>th</sup> Annual General Meeting - 27<sup>th</sup> September 2018

Registered Folio No
Number of Shares Held
I certify that I am a member/proxy for the member of the company.
I hereby record my presence at the 14th Annual General Meeting of the Company at Hotel Kanchi Resorts, Pur Road, Bhilwara, Rajasthan 311001 on Thursday, 27th day of September, 2018 at 03.30 P.M.
Name of the Member/Proxy
Signature of the Member/Proxy

Note: Please fill up this attendance slip and hand it over at the entrance of the meeting hall. Members are requested to bring their copies of the Annual Report along with Email Print out to the Annual General Meeting.

Map Showing Location of the venue of the Annual General Meeting of Krishana Phoschem Limited

Venue: Kanchi Resort, Bhilwara



Land Mark: Pratap Nagar Govt. School



#### DIRECTORS' REPORT For the Year 2017-18

#### Dear Members,

Your Directors have pleasure in presenting the 14<sup>th</sup> Annual Report on the business and operations of the Company together with the Audited Accounts of the Company for the year ended 31<sup>st</sup> March, 2018.

#### FINANCIAL RESULT

The summary of financial results for the year and appropriation of divisible profits is given below:

(Rs. in Lacs)

		(He: III Edes)
Particulars	<u>2017-2018</u>	<u>2016-2017</u>
Turnover	9575.87	7962.08
Profit Before Taxation	636.25	614.56
Taxation	282.10	284.40
Profit /(Loss) after Tax	354.15	330.16
Profit Before Tax Margin (%)	6.64	7.72
Profit After Tax Margin (%)	3.70	4.15

#### **STATE OF COMPANY'S AFFAIR:**

During the period under review the company has achieved turnover of Rs. 9575.87 lakhs with production of 12278 M.T. of Beneficiated Rock Phosphate, 61958 M.T. of S.S.P. and 644 MT of H.Acid & Other Dyes Intermediate Products.

The company has also started production of Sulphuric Acid, Oleum, Coloro Sulphonic Acid & Liquid SO3 in the month of October 2017 and achieved production of 33052 M.T.

The profit of the company before tax is Rs.636.25 lakhs and profit after tax is Rs. 354.15 lakhs.

#### CHANGE IN THE NATURE OF BUSINESS OF COMPANY

During the year under review, there is no change in the nature of business of Company except addition of chemical division.

#### **ANNUAL RETURN (SECTION 92):**

The information required pursuant to the provisions of Section 134 (3) (a) and Section 92 (3) of the Companies Act, 2013 read with Rule 12 of Companies (Management and Administration) Rules, 2014, the extract of the Annual Return in Form MGT-9 for the financial year ended on March 31st, 2018 is provided in Annexure I forming part of this report.



#### **AUDITORS' & AUDITORS' REPORT**

The Company has appointed M/s. Rajneesh Kanther & Associates Statutory Auditors of the Company for a term of 05 years till the conclusion of 18th AGM held in the year 2022.

They have confirmed their eligibility to the effect that their appointment, if made, would be within the prescribed limits under the Act and that they are not disqualified for appointment.

The Auditor's Report is self-explanatory and therefore, do not call for any further comments/clarifications and Auditor's report does not contain any qualification, reservation or adverse remarks.

#### SECRETARIAL AUDITOR & SECRETARIAL AUDITORS' REPORT

Pursuant to the provisions of Section 204(1) of the Companies Act, 2013 and the Companies (Appointment & Remuneration of Managerial personnel) Rules, 2014, the company has appointed M/s Sourabh Bapna & Associates, a Proprietorship firm of company Secretaries in practice to undertake the Secretarial Audit of the Company for financial year 2018-19. The Secretarial Audit report is provided in Annexure II forming part of this report.

The Secretarial Audit report received from SP Jethlia & Co. does not contain any qualification, reservation or adverse remarks.

#### **COST AUDITORS & AUDITORS' REPORT**

M/s. K. C. Moondra & Associates, Cost Accountant, was appointed Cost Auditors of your Company for FY 2018-19.

In accordance with the provisions of Section 148 of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, and on the recommendation of the Audit Committee, the Board has appointed M/s K.C. Moondra & Associates, Cost Accountants (Registration No. 101814), remuneration at such fixed by board of directors to conduct the audit of the cost records of the Company for the financial year ending 31stMarch, 2019. The appointment and the remuneration of the Cost Auditor is required to be ratified subsequently by the Members of the Company and further subject to the approval of the Central Government.

#### INTERNAL AUDITOR & INTERNAL CONTROL SYSTEM

The company has in place an adequate internal control system, which is commensurate with the size, scale and complexity of the company. The internal auditors independently evaluate the adequacy of internal controls and concurrently audit the majority of the transactions in value terms. Independence of the audit compliance is ensured by the direct reporting of Internal Audit Division and Internal Auditors to the Audit Committee of the Board.

During the period under review the Internal Financial Control were tested and no reportable material weakness in the design or operation were observed.



#### **DIVIDEND & RESERVES:**

The Board of Director of Company proposes to retain entire profits for the business of the company and carry forward the Reserves & Surplus of Rs. 7123.91 Lacs.

#### **DEPOSITS:**

During the year, the Company has not accepted deposits from the public under Chapter V of the Companies Act, 2013. Your Company has not defaulted in repayment of deposits or payment of interest during the year. There was no public deposit outstanding as on March 31, 2018.

#### **NO DEFAULT:**

The company has not defaulted in payment of interest and/or repayment of loan to any of the financial institutions and/or bank.

#### DIRECTORS AND KEY MANAGERIAL PERSONNEL

In accordance with provisions of Companies Act, 2013 and company's Articles of Association, Sh. Sunil Kothari (DIN: 02056569), Director of the Company, retire by rotation and being eligible, offers himself for re-appointment. The Board recommends his re-appointment.

During the year, Mr. Praveen Ostwal, Chairman & Managing Director of the Company, Mr. Sunil Kothari ,Whole Time Director & Chief Financial Officer and Ms. Priyanka Bansal, Company Secretary of the Company were designated as Key Managerial Personnel of the Company pursuant to Section 203 of the Companies Act, 2013.

#### NUMBER OF MEETING OF BOARD OF DIRECTORS:

The Board of Directors duly met 9 (Nine) times on 14<sup>th</sup> April 2017, 26<sup>th</sup> May 2017, 26<sup>th</sup> July 2017, 21<sup>st</sup>August 2017, 19<sup>th</sup> September 2017, 13<sup>th</sup> November 2017, 17<sup>th</sup> November 2017, 15<sup>th</sup> January 2018 and 10<sup>th</sup> February 2018 in the Financial Year 2017-18 in respect of each meetings, proper notices were given and the proceedings were properly recorded and signed in the Minutes Book maintained for the purpose. No resolution was by circulator resolution.

#### PARTICULARS OF EMPLOYEES

The information required pursuant to the Section 197(12) of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of ratio of remuneration of each director to the median remuneration of the employees of the Company is provided in Annexure III forming part of this report.



## ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGOING

The details as required under section 134 (3) (m) of the Companies Act, 2013 read with the Rule 8 of Companies (Account) Rule, 2014 for conservation of Energy, Technology Absorption and Foreign Exchange earnings and outgo are given in Annexure IV forming part of this report.

#### PARTICULAR OF LOAN, GUARANTEE AND INVESTMENT UNDER SECTION 186:

The information required for loans given, investment made or guarantee given or security provided under section 186 of the Companies Act, 2013 read with the rule 11 of Companies (Meetings of Board and its power) Rule, 2014 is given in Annexure V forming part of this report.

#### **RISK MANAGEMENT:**

Proper Risk Management Practices have been followed for the purpose of risk identification, analysis, response planning, and monitoring, controlling, and reporting. Although, all risks cannot be eliminated, but mitigation and contingency plans have been developed to lessen their impact if they occur.

#### **RELATED PARTY TRANSACTION UNDER SECTION 188**

All related party transactions that were entered into during the financial year were on arm's length basis and were in the ordinary course of the business. There are no materially significant related party transactions made by the company during the financial year which were in the conflict of interest of the company.

Information on transactions with related parties pursuant to Section 134(3)(h) of the Act read with rule 8(2) of the Companies (Accounts) Rules, 2014 are given in Annexure IX in Form AOC-2 and the same forms part of this report.

#### CORPORATE GOVERNANCE AND MANAGEMENT DISCUSSION & ANALYSIS REPORTS

The Corporate Governance and Management Discussion & Analysis Report, as required pursuant to the SEBI ((Listing Obligations & Disclosure Requirements) Regulations, 2015, is provided in Annexure VI forming part of this report.

#### **DECLARATION OF INDEPENDENT DIRECTORS:**

The Company has received necessary declaration from each Independent Director under Section 149(7) of the Companies Act, 2013, to the effect that they meet the criteria of independence laid down in Section 149(6) of the Companies Act, 2013. The terms and conditions of the Independent Directors are incorporated on the website of the Company.

#### **BOARD EVALUATION:**

Pursuant to the relevant provisions of the Companies Act, 2013 and the Listing regulations, the Board has carried out an annual performance evaluation of its own, working of its Committees and



the Directors. The Nomination and Remuneration Committee has carried out evaluation of every Director. The Independent Directors evaluated performance of the Non-Independent Directors, the Board as whole and the Chairperson of the Company.

#### **COMMITTEES OF BOARD:**

#### **AUDIT COMMITTEE DISCLOSURE UNDER SECTION 177:**

The Audit Committee of the Company consists of 2 Independent Directors and 1 Executive Director. The Chairman of the Audit Committee is financially literate and majority of them having accounting or related financial management experience. Representative of Statutory Auditor is permanent invitee. Company Secretary acts as Secretary to the Committee.

The following Directors are the members of Audit Committee.

(1) Shri Ashish Kothari

 (2) Shri Pradeep Agrawal
 (3) Shri Praveen Ostwal

 Chairman Member
 Member

During the year the Committee had 4 Meetings i.e. on 20<sup>th</sup> April 2017, 31<sup>st</sup> July 2017, 30<sup>th</sup> October 2017 and 25<sup>th</sup> January 2018.

#### NOMINATION & REMUNERATION COMMITTEE DISCLOSURE UNDER SECTION 178:

In pursuant to the provisions of section 178 (4) of the Companies Act, 2013, Nomination and Remuneration Policy recommended by the Nomination and Remuneration committee is duly approved by the Board of Directors of the Company and is given in Annexure VII forming part of this report.

The following Directors are the members of Nomination and Remuneration Committee.

(1) Shri Pradeep Agrawal Chairman(2) Shri Ashish Kothari Member(3) Smt. Priyanka Surana Member

The Committee meets as and when any remuneration is to be fixed for any Directors /KMPs. During the year the Committee had 1 Meetings i.e. on 07<sup>th</sup> March, 2018.

#### STAKEHOLDER RELATIONSHIP COMMITTEE:

The following Committee of Directors looks after the Investor Grievances:

(1) Shri Pradeep Agarwal
 (2) Shri Ashish Kothari
 (3) Shri Praveen Ostwal
 Chairman
 Member

During the year the 4 Stakeholder Relationship Committee Meetings were held on 28<sup>th</sup> April 2017, 18<sup>th</sup> July 2017, 25<sup>th</sup> October 2017, And 22<sup>nd</sup> January 2018.

#### **CORPORATE SOCIAL RESPONSIBILITY:**

In pursuant to the provisions of section 135 and schedule VII of the Companies Act, 2013, CSR Committee of the Board of Directors was formed to recommend (a) the policy on Corporate



Social Responsibility (CSR) and (b) implementation of the CSR Projects or Programs to be undertaken by the Company as per CSR Policy for consideration and approval by the Board of Directors. CSR Policy is disclosed on the website of the Company viz. http://www.krishnaphoschem.com.

As per provision of new enacted Company Act, 2013, the Board of Directors have framed Corporate Social Responsibilities Committee having the following members:-

(1) Shri Pradeep Agarwal
 (2) Shri Ashish Kothari
 (3) Shri Sunil Kothari
 Member
 Member

The company has incurred as per recommendation of committee a sum of Rs. 5.65 Lacs during the year 2017-18 as against Rs.7.96 Lacs as per provisions of Company Act, 2013.

Your company as part of its responsibility towards society has been taking welfare measures from time to time.

The CSR Report for the financial year ended on March 31st, 2018 is provided in Annexure VIII forming part of this report.

#### SUBSIDIARY, JOINT VENTURE AND ASSOCIATE COMPANY:

The Company does not have any Subsidiary, Joint Venture and Associate Company.

## DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Company has in place an Anti Sexual Harassment Policy in line with the requirement of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainee) are covered under this policy.

The following is a summary of sexual harassment complaints received and disposed off during the year 2017-18.

No. of complaints received: Nil No. of complaints disposed off: Nil

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 134 (5) of the Companies Act, 2013 with respect to Directors Responsibility Statement, it is hereby confirmed that:

- (a) In the preparation of the annual accounts for the Financial Year ended 31<sup>st</sup> March, 2018, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) The directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for the year under review;



- (c) The directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) The directors had prepared the annual accounts for the financial year ended 31st March, 2018 on a going concern basis; and
- (e) That the Directors had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively. and
- (f) The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### HEALTH, SAFETY, QUALITY AND ENVIRONMENTAL PROTECTION

Your Company is ISO 9001:2015 certified and maintains high quality of product and processes. The quality assurance is ensured at all stages of manufacturing processes, maintenance and support services. Quality reviews are regularly conducted and feedback from end users (farmers) is accorded utmost importance. Sophisticated instruments are in place for monitoring of critical quality parameters.

#### MATERIAL CHANGES AND COMMITMENTS:

There have been no material changes and commitments, affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of this report.

#### SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS

There are no significant material orders passed by the Regulators or Courts or Tribunal that would impact the going concern status of the Company and its future operations.

#### WHISTLE BLOWER POLICY / VIGIL MECHANISM

The Board of Directors has adopted Whistle Blower Policy. The Whistle Blower Policy aims for conducting the affairs in a fair and transparent manner by adopting highest standards of professionalism, honesty, integrity and ethical behavior. A mechanism has been established for employees to report concerns about unethical behavior, actual or suspected fraud or violation of Code of Conduct and Ethics. It also provides for adequate safeguards against the victimization of employees who avail of the mechanism and allows direct access to the Chairperson of the audit committee in exceptional cases.

The whistle Blower Policy has been uploaded on the website of the Company (www.krishnaphoschem.com).

#### **ACKNOWLEDGEMENT**

Your Directors wish to place on record their grateful appreciation for the co-operation and assistance received from Share Holders, Customers, Banks, Financial Corporations, Madhya Pradesh State Mining Corporation, various Government Authorities for their whole hearted



support. Your Directors also recognize and appreciate the efforts and hard work of all employees of the company and their continued contribution to company's progress.

For and on Behalf of the Board of Directors

Place Bhilwara Date 29/05/2018

Sd/- Sd/-(Praveen Ostwal) (Sunil Kothari)

Whole Time

Managing Director Director

(DIN: 00412207) (DIN: 02056569)



#### **ANNEXURE-I**

#### Form No. MGT-9

#### As on the financial year ended on 31.03.2018

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### **REGISTRATION AND OTHER DETAILS**

i)	CIN	L24124RJ2004PLC019288
ii)	Registration Date	14/05/2004
iii)	Name of the Company	Krishana Phoschem Limited
iv)	Category / Sub-Category of the Company	Company Limited by Shares/ Non-Govt. Company
v)	Address of the Registered office and contact details	5-O-20, Basement, R.C. Vyas Colony Bhilwara (Raj.)
vi)	Whether listed company (Yes / No)	Yes NSE "Emerge"
vii)	Name, Address and Contact details of Registrar and Transfer Agent, if any	Link Intime India Private Limited C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West) Mumbai 400078, Maharashtra, India Tel No.:-91-22-61715400 Fax:-91-22-25960329 Website:- www.linkintime.co.in Email:-kplipo@linkintime.co.in

#### PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated –

S. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company
1	Single Super Phosphate	20122	56.57
2	H.Acid	20119	23.85
3	Sulphuric Acid	20112	19.58

#### PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

S.	Name and	CIN/GLN	Holding/	% of	Applicable
No.	Address		Subsidiary/	Shares	Section
	of the		Associate	Held	
	Company				
1	Ostwal	L26933RJ1989PLC032188	Holding	40.88	2(6) of Companies
	Phoschem				Act, 2013
	(India)				



Limited				
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#### **SHARE HOLDING PATTERN**

(Equity Share Capital Breakup as percentage of Total Equity)

Category of	No.	of Shares	held at the	age or			held at the	e end of	%
Shareholders	beg	ginning of th	ne year		the year				Chang
	Physical	Demat	Total	% of Tota I Sha res	Demat	Physical	Total	% of Total Shares	e during the year
A. Promoters									
1. Indian									
Individual/ HUF	0	708500	708500	2.85	708500	0	708500	2.85	-
Central Govt	1	-	-	-	-	-	-	-	-
State Govt (s)	-	-	-	-	-	-	-	-	-
Bodies Corp.	0	13546750	13546750	54.40	13958750	0	13958750	56.05	1.65
Banks / FI	-								-
Any Other	-	-	-	-	-				-
Sub-total (A) (1):-	0	14255250	14255250	57.25	14667250	0	14667250	58.90	1.65
2. Foreign	-	14233230	1423230	37.23	14007230	•	14007230	30.30	1.03
NRIs -									
Individuals	_	-	_	_					
Other									
Individuals	-	-	-	-	-	-	-	-	-
Bodies Corp.	-	-	-	-	-	-	-	-	-
Banks / FI	-	-	-	-	-	-	-	-	-
Any Other	-	-	-	-	-	-	-	-	-
Sub-total (A)									
(2):-	-	-	-	-	-	-	-	-	-
Total shareholding									
of Promoter									
(A) =									
(A)(1)+(A)( 2)	0	14255250	14255250	57.25	14667250		14667250	58.90	1.65
B. Public									
Shareholding									
1 Institutions									
Mutual Funds	-	-	-	-	-	_	-	-	-
Banks / FI	•	-	-	-	-	-	-	-	-
Central Govt	-	-	-	-	-	-	-	-	-
State Govt (s)	-	-	-	-	-	_	-	-	-
Venture Capital									
Funds	-	-	-	-	-	-	-	-	-



Funds Others	-	-	-	-	-	-	-	-	-
Others									
(specify)	-	-	-	-		-			
Sub-total (B)(1):-									
2 Non-	-	-	-	-	-	-	-	-	-
Institutions									
a) Bodies Corp.									
Indian	0	4682147	4682147	18.80	4704699	_	4704699	18.894	0.09
Overseas	-	-		-	_		-	-	-
b) Individuals									
Individual									
shareholders									
holding nominal									
share capital									
up to Rs. 1 lakh	-	2194788	2194788	8.81	1553949	-	1553949	6.25	-2.56
Individual									
shareholders									
holding nominal									
share capital in excess of Rs 1									
lakh	0	2327988	2327988	9.35	3608510	_	3608510	14.49	5.14
Others		2021 300	2327300	3.55	3000310		3000310	17.70	5.14
(specify)	_	-	_	-	_		_	_	_
Clearing									
Members		1435827	1435827	5.77	333592	-	333592	1.33	-4.44
NRI		4000	4000	0.016	24000	-	24000	0.096	0.08
NRI(Non			_					_	
Repatriable)					8000		8000	0.0321	0.0321
Sub-total									
(B)(2):-		10644750	10644750	42.75	10232750	-	10232750	41.0921	-1.65
Total Public									
Shareholding									
(B)=(B)(1)+		40044775	4004477	40 ==	40000===		40000===	44 0004	4.5=
(B)(2) C. Shares held		10644750	10644750	42.75	10232750	-	10232750	41.0921	-1.65
by Custodian									
for GDRs &									
					_	_			_
ADRs									
ADRs Grand Total	-	-	-	-					



Share	eholding of Pro	moters						
S	Shareholder's		olding a		Sharehold	ling at the e	nd of the	
No.	Name	beginnir	ng of the	year			year	
		No. of Shares	% of total Share s of the comp any	% of Shar es Pled ged / encu mber ed to total shar es	No. of Shares	% of total Shares of the company	% of Shares Pledge d / encum bered to total shares	% change in sharehol ding during the year
1	Pankaj Ostwal	5000	0.02	-	5000	0.02	-	No Change
2	Praveen Ostwal	678500	2.72	-	678500	2.72	-	No Change
3	Nitu Ostwal	2500	0.01	-	2500	0.01	-	No Change
4	Ekta Jain	5000	0.02	-	5000	0.02	-	No Change
5	M.K. Ostwal (Karta of M.K. Ostwal HUF)	2500	0.01	-	2500	0.01	-	No Change
6	Pankaj Ostwal (Karta of Pankaj Ostwal HUF)	5000	0.02	-	5000	0.02	-	No Change
7	Praveen Ostwal (Karta of Praveen Ostwal HUF)	5000	0.02	-	5000	0.02	-	No Change
8	Mahendra Kumar Ostwal	5000	0.02	-	5000	0.02	-	No Change
9	Ws Chunri Prints Pvt. Ltd.	588000	2.36	-	588000	2.36	-	No Change
10	Seasons Agro Chem India Private Limited	1260250	5.06	-	1260250	5.06	-	No Change
11	Ostwal Phoschem (India) Limited	9766500	39.22	-	10178500	40.88	-	1.66



	Ws Paneri Textiles Pvt. Ltd			-			1	No
12		524250	2.11		524250	2.11		Change
	Archid							_
	Products Pvt.							
	Ltd.			-			-	No
13		1407750	5.65		1407750	5.65		Change

### Change in Promoters' Shareholding (please specify, if there is no change)

Name of Promoter	Shareholding	at the	Cumulative Shareholding during the			
	beginning of the year		year			
	% of total shares of					
	No. of	the	No. of	% of total shares of the		
	shares company s		shares	company		
Ostwal Phoschem						
(India) Limited						
At the beginning of the						
year						
	9766500	39.22	9766500	39.22		
Received from Share						
transfer	412000	1.66	412000	1.66		
At the End of the year						
	10178500	40.88	10178500	40.88		

# Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

S. No	Name of shareholder	Shareholding of the year	at the beginning	Cumulative Shareholding during the year		
				No. of shares	% of total shares of the company	
1.	SWASTIK CLOTHTEX PRIVATE LIMITED					
	At the beginning of the year	1440000	5.7992	1444000	5.7992	
	Increase /Decrease in Share Holding during the year	_	_	-	-	



_	At the End of the year ( or on the date of separation, if separated during the year)	1444000	5.7992	1444000	5.7992
2.	VESTA TEX PVT.LTD				
	At the beginning of the year	963750	3.8705	963750	3.8705
	Increase /Decrease in Share Holding during the year	-	-	-	-
3.	At the End of the year ( or on the date of separation, if separated during the year)  SHUBHLAXMITEX FAB	963750	3.8705	963750	3.8705
	PRIVATE LIMITED				
	At the beginning of the year	765000	3.0723	765000	3.0723
	Increase /Decrease in Share Holding during the year				
	At the End of the year ( or on the date of separation, if separated during the year)	765000	3.0723	765000	3.0723
4.	SUSWANI TEXTILE PVT LTD				
	At the beginning of the year	507000	2.0361	507000	2.0361
	Increase /Decrease in Share Holding during the year	27949	0.1122	534949	2.1484
	At the End of the year ( or on the date of separation, if separated during the year)	534949	2.1484	534949	2.1484
5.	VISUALIZE TRADECOM PRIVATE LIMITED				
	At the beginning of the year	393000	1.5783	393000	1.5783
	Increase /Decrease in Share Holding during the year	-	-	-	_
	At the End of the year ( or on the date of separation, if separated during the year)	393000	1.5783	393000	1.5783
6.	SHAILENDRA KUMAR GARG				



1				ı	ı
	At the beginning of the year	-	-	-	-
	Increase /Decrease in Share Holding during the year	388000	1.5582	388000	1.5582
	At the End of the year ( or on the date of separation, if separated during the year)	388000	1.5582	388000	1.5582
7.	MAHENDRA GARG				
	At the beginning of the year	225000	1.07	225000	1.07
	Increase /Decrease in Share Holding during the year	123000	0.3276	348000	1.3976
	At the End of the year ( or on the date of separation, if separated during the year)	348000	1.3976	348000	1.3976
8.	MOTISONS SHARES PRIVATE LIMITED				
	At the beginning of the year	-	-	-	-
	Increase /Decrease in Share Holding during the year	316000	1.2691	316000	1.2691
	At the End of the year ( or on the date of separation, if separated during the year)	316000	1.2691	316000	1.2691
9.	INFINITY JEANS PRIVATE LIMITED.				
	At the beginning of the year	227859	0.9151	227859	0.9151
	Increase /Decrease in Share Holding during the year	56141	0.2255	284000	1.1406
	At the End of the year ( or on the date of separation, if separated during the year)	284000	1.1406	284000	1.1406
10.	SHREYANSH BAID				
	At the beginning of the year	-	-	-	-
	Increase /Decrease in Share Holding during the year	160000	0.6426	160000	0.6426



At the End of the year the date of separa	`				
separated during the ye	•	160000	0.6426	160000	0.6426

## Shareholding of Directors and Key Managerial Personnel:

S. No.	Name of shareholder	Shareholding at the beginning of the year		Cumulative Shareholding during the year		
				No. of shares	% of total shares of the company	
1.	Sh. Praveen Ostwal					
	At the beginning of the					
	year	678500	2.72	678500	2.72	
	At the End of the year	678500	2.72	678500	2.72	

#### INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(Rs. In Lakhs)

				(INS. III LANIS)
	Secured Loans			
Particular	excluding	Unsecured		Total
	deposits	Loans	Deposits	Indebtedness
Indebtedness at the	dopoono	Loano	Doposito	
beginning of the financial				
year				
i) Principal Amount	3155.21	1395.40		4550.62
ii) Interest due but not paid	-	5.71		5.71
iii) Interest accrued but not due	0	-		
Total (i+ii+iii)	3155.21	1401.11		4556.32
Change in Indebtedness				
during the financial year				
Addition	14000.84	1620.31		19524.17
Reduction	13957.27	2082.96		18192.47
Net Change	43.57	-462.65		1331.70
Indebtedness at the end of the financial year				
i) Principal Amount	3198.78	938.46		4137.24
ii) Interest due but not paid	-	53.57		53.57
iii) Interest accrued but not due	0	-		
Total (i+ii+iii)	3198.78	992.03		4190.81



#### REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A.Remuneration to Managing Director, Whole-time Directors and/or Manager (Rs.in lakhs)

	A.Remuneration to Managing Director, Whole-time Directors and/or Manager (Rs.In lakins)						
S.				Total			
no.	Particulars of Remuneration	Name of MD/WTD/ Manager		Amount			
		Sh. Praveen	Sh. Sunil				
		Ostwal	Kothari				
1	Gross salary						
	(a) Salary as per provisions contained in						
	section 17(1) of the Income-tax Act, 1961	24.02	8.48	32.50			
	(b) Value of perquisites u/s 17(2) Income-						
	tax Act, 1961	-	-	-			
	(c) Profits in lieu of salary under section						
	17(3) Income- tax Act, 1961	-	-	-			
2	Stock Option	-	-	-			
3	Sweat Equity	-	-	-			
4	Commission	-	-	-			
	- as % of profit	-	-	-			
	- others, specify	-	-	-			
	Others, please specify	-	-	-			
	Total (A)	24.02	8.48	32.50			
	Ceiling as per the Act						

B. Remuneration to other directors - N.A.



C. Remuneration to Key Managerial Personnel other than MD/MANAGER/WTD -

		1		
S. no.	Particulars of Remuneration	Koy Managorial Porco		
110.	Failiculais of Nemuneration	Key Managerial Personnel		Total
		0	050	
		Company Secretary	CFO	Amount
		Miss Priyanka Bansal		
1	Gross salary	1.24	0	1.24
	(a) Salary as per provisions contained in section 17(1) of the			
	Income-tax Act, 1961	1.24	-	1.24
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	-
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	-	-	-
2	Stock Option	-	-	-
3	Sweat Equity	-	-	-
4	Commission	-	-	-
	- as % of profit	-	-	_
	- others, specify	-	-	-
5	Others, please specify	-	-	-
	Total	1.24	-	1.24

#### PENALTIES / PUNISHMENT/COMPOUNDING OF OFFENCES

There were no penalties / punishment / compounding of offences for breach of any section of Companies Act against the Company or its Directors or other officers in default, if any, during the year.

For and on Behalf of the Board of Directors

Place Bhilwara (Praveen Ostwal) (Sunil Kothari)
Date 29/05/2018 Managing Director Whole Time
Director

(DIN: 00412207) (DIN: 02056569)

#### **ANNEXURE-II**

#### Form No. MR-3 SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 2017-18

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

### SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 2017-18

To, The Members, Krishana Phoschem Limited

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Krishana Phoschem Limited**. Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the **Krishana Phoschem Limited** books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, We hereby report that in my/our opinion, the company has, during the audit period covering the financial year ended 31st March, 2018 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by **Krishana Phoschem Limited** ("the Company") for the financial year ended on 31<sup>st</sup> March, 2018 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv)Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;

- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999; (Not Applicable to the Company during the Audit Period);
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not Applicable to the Company during the Audit Period);
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and (Not Applicable to the Company during the Audit Period);
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreements entered into by the Company with Stock Exchange

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

# I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting member's views are captured and recorded as part of the minutes.

**I further report that** there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

# For S P Jethlia & Company Company Secretaries

Sd/-(S. P. Jethlia) Proprietor C.P. No. 4844 M. No. 3464

Date: 29.05.2018 Place: Bhilwara



# **ANNEXURE-III**

# Particulars of employee

Details Pertaining to Remuneration as Required Under Section 197(12) of the Companies Act, 2013 Read With Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

(i) The ratio of the remuneration of each director to the median remuneration of the employees of the company for the financial year.	<ol> <li>Mr. Praveen Ostwal -12.09</li> <li>Mr. Sunil Kothari - 4.27</li> </ol>
(ii) The percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year.	<ol> <li>Praveen Ostwal (Managing Director) - 0%</li> <li>Sunil Kothari (Whole Time Director &amp; -7.28% Chief Financial Officer)</li> </ol>
(iii)The percentage increase in the median remuneration of employees in the financial year	NA
(iv) The number of permanent employees on the rolls of company.	89 Employee
(v) Average percentage increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentage increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration.	As against increase of 8.68% in respect of employees other than managerial, the increase of managerial personnel has been only 2.47 %
(vi) Affirmation that the remuneration is as per the remuneration policy of the company.	The company affirmed that the remuneration is as per the Nomination and RemunerationPolicy for the Directors, Key Managerial Personnel and Other Employees of the Company, formulated pursuant to the provisions of section 178 of the Companies Act, 2013.

# Details of the employees of the Company - Pursuant to Section 197 (Rule 5) of the Companies Act, 2013.

- (i) No Employee was employed throughout the financial year at an aggregate salary of not less than Rs. One Crore and Two Lacs.
- (ii) No Employee was employed for a part of the financial year at an aggregate salary of not less than Rs. Eight Lacs and Fifty Thousand per month.

• • •



(iii) No one was employed throughout the financial year or part thereof receiving remuneration in excess of the amount drawn by Managing Director.

For and on Behalf of the Board of Directors

Place Bhilwara Date 29/05/2018 Sd/-(Praveen Ostwal)

**Sd/-** (Sunil Kothari)

Whole Time

Managing Director (DIN: 00412207)

**Director** (DIN: 02056569)

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#### ANNEXURE IV

# Details of Conservation Of Energy, Technology Absorption and Foreign Exchange Earning and Outgo

Information pursuant to section 134 (c) (m) of the Companies Act, 2013 read with Companies (Companies (Accounts) rule 2014) Rule, 8 and forming part of the Directors' Report for the year ended 31st March 2018.

#### **CONSERVATION OF ENERGY**

- (a)The Company takes adequate steps for the conservation of energy at every stage of production and remains conscious about conserving energy resources.
- (b)The Company has made adequate investment on various measures for conservation of energy which has resulted in optimizing energy consumption and saving in cost.
- (c)The information pertaining to total energy consumption and energy generation per unit of production:

A.	Power & Fuel Consumption:		
		<u>2017-18</u>	<u>2016-17</u>
	Electricity:		
(A)	Purchase of Units:	3642733	3165808
	Amount in Rs.	29859683	23894367
	Rate / unit Rs.	8.20	7.55
(B)	Own Generation Through Diesel:	NIL	NIL
	Units generated	19053	0
	Units per liter of oil	2.20	0
	Cost/unit (Rs.)	31.06	0
(C)	Own Generation Through Steam	NIL	NIL
	Units generated	2481962	0
	Units per liter of oil	0	0
	Cost/unit (Rs.)	0	0
В.	Consumption per unit of production:		
	Electricity (Unit/MT)		
	Beneficiated Rock Phosphate	26.54	19.12
	Single Super Phosphate	16.06	13.83
	Granular Single Super Phosphate	21.74	13.21
	H-Acid & other Dyes & Intermediate	2722.69	5478.05
	Sulphuric Acid & other Chemicals	83.30	0

• • •



Place

Date

# KRISHANA PHOSCHEM LIMITED

#### TECHNOLOGY ABSORPTION

**Bhilwara** 

29/05/2018

The Company has strengthened infrastructure for R & D and carried out improvement in quality systems. This has resulted into consistency in achieving standard quality parameters as per Government of India . The Company will continue to thrust on R & D activities. of the Company.

#### FOREIGN EXCHANGE EARNINGS AND OUTGO

There is no foreign currency exposure earning & outgoing during the year 2017-18.

For and on Behalf of the Board of Directors

Sd/- Sd/-

(Praveen Ostwal) (Sunil Kothari)

Whole Time

Managing Director Director

(DIN: 00412207) (DIN: 02056569)

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# **ANNEXURE-V**

# PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186:

[Pursuant to section186 (4)]

	Particulars	As at 31st March, 2018	As at 31st March, 2017
(A)	Loan Given	-	-
(B)	Investment made	-	-
(C)	Guarantee given*	-	

Place: Bhilwara Date: 29/05/2018 Sd/-Praveen Ostwal (Managing director) (DIN: 00412207)



# ANNEXURE VI CORPORATE GOVERNANCE REPORT- 2017-18

# 1. Corporate Governance Philosophy on Code of Corporate Governance

The Company believes that sound ethical practices, transparency in operations and timely disclosures go a long way in enhancing long-term shareholders' value while safeguarding the interest of all the stakeholders. It is this conviction that has led the Company to make strong corporate governance values intrinsic to all its operations. The Company is led by a distinguished Board, which includes independent directors. The Board provides strong oversight and strategic counsel. The Company has established systems and procedures to ensure that the Board of the Company is well-informed and well-equipped to fulfill its oversight responsibilities and to provide management the strategic direction it needs. In terms of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the details of compliances, are as follows:-

# 2. <u>Board of Directors</u> Composition of the Board

As on March 31, 2018, the Company's Board comprised of 5(Five) Directors viz., 3 Non-Executive Independent Directors; a Managing Director and a Whole time Director. The Chairman of the Board is a Managing Director.

Details of Board of Director's category, attendance at the Board Meetings and last Annual General Meeting (AGM), number of other Directorships and Committee positions as on 31st March, 2018 are given below:

Sr. No.	Name of the Director	Category/ Status of Directorship	No. of Board Meetings attended during year	Whether Attended AGM	No. of Directorships In Other Public Limited Companies	No. of Compositions he Public Limited Companies		No. of Equity Shares held in the Company
1	Praveen Ostwal	Chairman cum Managing Director	09	Yes	2	-	2	678500
2	Sunil Kothari	Whole Time Director and Chief Financial Officer	09	Yes	-	-	1	-
3	Ashish Kothari	Non- Executive Independent Director	09	Yes	-	1	4	-



4	Pradeep	Non-	09	Yes	-	4	1	-
	Agarwal	Executive						
		Independent						
		Director						
5	Priyanka	Non-	09	Yes	-	-	2	-
	Surana	Executive						
		Women						
		Independent						
		Director						

## ☐ Number of Board Meetings

During the financial year from 1st April, 2017 to 31st March 2018, the Board of Directors met Nine times on 14-04-2017, 26-05-2017, 26-07-2017, 21-08-2017, 19-09-2017, 13-11-2017, 17-11-2017, 15-01-2018, and 10-02-2018. The maximum time gap between any two consecutive board meetings was less than 120 days.

Number of shares and convertible instruments held by non-executive directors None of the Non-Executive Directors holds any share in the Company.

# Web link where details of familiarization programmes imparted to Independent Directors is disclosed:

All Independent Directors are familiarized with the Company and their roles, rights, responsibilities, nature of the industry in which the Company operates, business model of the Company, etc. from time to time.

The details regarding Independent Directors' Familiarization Programmes are given on the website of the Company and can be accessed at <a href="https://www.krishnaphoschem.com">www.krishnaphoschem.com</a>.

# Separate Meeting of the Independent Directors

During the reporting financial year, a separate Meeting of the Independent Directors of the Company, was held on 05<sup>th</sup> March, 2018, at the Registered Office of the Company at 5-O-20, Basement, R.C. Vyas Colony, Bhilwara 311001, where at the following items as enumerated under Schedule IV to the Companies Act, 2013 and Regulation 25 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 were discussed:

- a) Review of performance of Non-Independent Directors and the Board as a whole.
- b) Review of performance of the Chairperson of the Company.
- c) Assessment of the quality, quantity and timeliness of flow of information between the Company management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

# 3. Audit Committee

#### (a) Brief description of terms of reference:

The terms of reference of the Audit Committee are in line with the provisions of Section 177 of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The role of the Audit Committee is to provide oversight over the accounting systems, financial reporting and internal controls of the Company.



The powers and role of the Audit Committee are as set out in the Listing Agreement and Section 177 of the Companies Act, 2013.

# (b) Composition, Name of Members and Chairperson:

The Audit Committee comprises 3 (Three) Directors as members. All members are financially literate and possess sound knowledge of accounts, finance and audit matters. The Company Secretary of the Company acts as Secretary to the Audit Committee. The Internal Auditors of the Company attend the Meetings of the Audit Committee on invitation of the Chairman of the Committee. The Composition of Audit Committee of the Company, is given below:

Sr. No.	Name	Name Designation	Position in Committee
1.	Shri Ashish Kothari	Non-Executive-Independent Director	Chairman
2.	Shri Pradeep Agarwal	Non-Executive-Independent Director	Member
3.	Shri Praveen Ostwal	Chairman Cum Managing Director	Member

# (c) Meetings and attendance during the year:

Four Audit Committee Meetings were held during the year ended March 31, 2018. The maximum time gap between any of the two meetings was not more than one hundred and twenty days.

The dates on which the Audit Committee meetings held are April 20, 2017, July 31, 2017, October 30, 2017 and January 25, 2018.

Details of the Members participation at the Meetings of the Committee are as under:

Name of Director	Designation	Number of Meetings	
		Held	Attended
Shri Ashish Kothari	Chairman	4	4
Shri Pradeep Agarwal	Member	4	4
Shri Praveen Ostwal	Member	4	4

# 4. Nomination and Remuneration Committee

# (a) Brief description of terms of reference:

1.Identify persons who are qualified to become directors and may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance;



- 2.Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration for directors, KMPs and other employees;
- 3. Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- 4. Devising a policy on diversity of board of directors;
- 5. Whether to extend or continue the term of appointment of the independent director, on the basis of the repo performance evaluation of independent directors;
- 6. Determine our Company's policy on specific remuneration package for the Whole Time Director / Executive Director including pension rights.
- 7. Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- 8. Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- 9. Decide the amount of Commission payable to the Whole time Directors;
- 10. Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc.
- 11. To formulate and administer the Employee Stock Option Scheme.

#### (b) Composition, Name of Members and Chairperson:

The Nomination and Remuneration Committee was constituted by the Board with three Independent Directors. The Chairman of this Committee is Independent Director.

The Company Secretary acts as the Secretary of the Committee.

The Nomination and Remuneration Committee of the Company as under:-

Sr.	Name	Designation	Position in Committee
No.			
1.	Mr. Pradeep Agarwal	Non-Executive-Independent	Chairman
		Director	
2.	Mr. Ashish Kothari	Non-Executive-Independent	Member
		Director	
3.	Mrs. Priyanka Surana	Non-Executive-Independent	Member
		Director	



# (c) Meetings and attendance during the year:

One Committee Meetings were held during the year ended March 31, 2018.

The dates on which the Committee meetings held on March 07, 2018.

Details of the Members participation at the Meetings of the Committee are as under:

Name of Director	Designation	Number of Meetings	
		Held	Attended
Mr. Pradeep Agarwal	Chairman	1	1
Mr. Ashish Kothari	Member	1	1
Mrs. Priyanka Surana	Member	1	1

# (d) Performance evaluation criteria for Independent Directors:

The Nomination and Remuneration Committee of the Board laid out the evaluation criteria for performance evaluation of the Board, its Committees and all the individual directors, in adherence of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The performance evaluation for the financial year was carried out in accordance with the criteria laid out by the Nomination and Remuneration Committee. The evaluation of all directors (including Independent Directors) was done by the entire Board of Directors (excluding the Director being evaluated).

# 5. Remuneration of director

# (a) All pecuniary relationship or transactions of the non-executive director's visà- vis Company:

None except for the Sitting Fee to Independent Directors.

#### (b) Criteria of making payments to Non-Executive Directors:

The Company has adopted a Nomination and Remuneration Policy for Directors, Key Managerial Personnel and other Employees; regulated by the Nomination and Remuneration Committee of the Board. The Policy is also available on the website of the Company www.krishnaphoschem.com in the 'Investor Handbook' section in 'Investor Relation'.

# 6. Stakeholders' Relationship Committee

# Composition, Name of Members and Chairperson:

The Nomination and Remuneration Committee was constituted by the Board with two Independent Directors and one executive Director. The Chairman of this Committee is Independent Director.

The Company Secretary acts as the Secretary of the Committee.

The constituted Stakeholders Relationship Committee comprises the following:



Sr. No.	Name	Designation	sition in Committee
1.	Mr. Pradeep Agarwal	Non-Executive-Independent	Chairman
	1 0	Director	
2.	Mr. Ashish Kothari	Non-Executive-Independent	Member
		Director	
3.	Mr. Praveen Ostwal	Chairman & Managing Director	Member

# (a) Name of Non-Executive Director heading the Committee:

Mr. Pradeep Agarwal, Non-Executive Independent Director was appointed as the Chairman of the Stakeholders Relationship / Grievance Redressal Committee.

- (b)Name and designation of Compliance officer: Ms. Priyanka Bansal, Company Secretary
- (c) A Summary of complaints received and resolved by the Company during the period under review is given below:

No. of Investor Complaints	No. of Investor Complaints	No. of Investor Complaints
received	disposed	those remaining unresolved
0	0	0

# **Corporate Social Responsibility Committee**

In compliance of Section 135 of the Companies Act, 2013 and the Companies (Corporate Social Responsibility Policy) Rules, 2014, the Board has constituted a Corporate Social Responsibility Committee. The composition of the Corporate Social Responsibility (CSR) Committee as at March 31, 2017 is as under:

Name of the Director	Designation	Nature of Directorship
Mr. Pradeep Agarwal	Chairman	Non-Executive
		Independent Director
Shri Sunil Kothari	Member	Whole Time Director
Shri Ashish Kothari	Member	Non-Executive
		Independent Director

# 7. General Body Meetings

Particulars of last three Annual General Meetings:

AGM	Year Ended	Venue	Date	Time
13th	March 31, 2017	Hotel Kanchi Resorts, Pur Road, Bhilwara, 311001 (Rajasthan).	23rd September, 2017	03:00 P.M.



12th	March 31, 2016	5-O-20, Basement,	28th September,	11:00 A.M.
		R.C. Vyas Colony,	2016	
		Bhilwara - 311001		
11th	March 31, 2015	5-O-20, Basement, R.	21st September,	11:00 A.M.
		C. Vyas Colony,	2015	
		Bhilwara - 311001		

# Special Resolutions passed in previous three Annual General Meetings

Following Special resolutions were passed by the Company during the last three Annual General Meetings (AGM) of the Company.

control in course (1211) or the course in th				
Date	Particulars			
23rd September, 2017	To approve and ratify the remuneration of the Cost Auditor(s) for			
	the financial year ending 31st March 2018.			
28th September, 2016	No Special Resolutions were passed			
21st September, 2015	Adoption of new set of Articles of Association of the Company containing regulations in conformity with the Companies Act,			
	2013.			

#### **Postal Ballot**

No resolution requiring postal ballot was placed before the last Annual General Meeting.

# 8. Means of Communication

- 1). The unaudited quarterly results are announced within forty five days from the close of the quarter and the Audited results are announced within sixty days from the close of the financial year. The financial results are immediately sent to the Stock Exchanges and also uploaded on the website of the Company **-www.krishnaphoschem.com.**
- 2). The Company's corporate website, **www.krishnaphoschem.com** provides comprehensive information to the Shareholders.
- 3). The Company has not made any presentation to the institutional investors or analysts.

# 9. General Shareholders Information

Sr.	Salient Items of Interest	Particulars
No.		
1.	Annual General Meeting	
	Date and Day	On Thursday, September 27, 2018.
	Time	03.30 P.M
	Venue	Hotel Kanchi Resorts, Pur Road Bhilwara (Raj) 311001
2.	Financial Year	April 1st 2017 to March 31st, 2018
3.	Dividend Payment Date	No Dividend has been declared.
4.	Listing on Stock Exchanges	The Company's equity shares are listed on SME Platform of NSE on 27th February, 2017. The listing fee for the same has been paid.
5	Symbol	KRISHANA
		ISIN: INE506W01012



	Month		High	Lov	<b>5</b> 7	
			O			
	Apr-17		38.2		34.9	
	May-17		36.25	34		
	June- 17		35.45	31		
	July-17		35.85	33		
	Aug-17		35	32		
	Sep-17 Oct-17 Nov- 17 Dec-17 Jan-18		35.5	32.1		
			38.7	31		
			37.65	34		
			37.9	35.1		
			35.95	31		
	Feb-18		36	30		
	Mar-18		35	32		
7.	Register and Transfer Agents  Share Transfer System		LINK INTIME INDIA PRIVATE LIMITED C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West) Mumbai 400 078, Maharashtra, India. Tel: 91-22 – 61715400 Fax: 91-22 – 25960329 Website: www.linkintime.co.in email: kpl.ipo@linkintime.co.in			
3.			As all the shares are held in dematerialized mode, the transfer takes place instantaneously between the transferor, transferee, the Depository Participant through electronic debit/credit of the accounts involved.			
€.		holding (as on 31.03.2018)	Percentage of No. of Share Percentage of			
	Shareholding	No. of Shareholder	Percentage of Shareholder	No. of Share	Percentage of Shareholding	
	1-500	2	0.4219	373	0.0015	
	2001-3000	4	0.8439	9361	0.0376	
	3001-4000	321	67.7215	1283249	5.1536	
	4001-5000	5	1.0549	25000	0.1004	
	5001-10000	44	9.2827	351558	1.4119	
	10001	98	20.6751	23230459	93.2950	
	Total	474	100	24900000	100	
10. 11.	Dematerialization of liquidity	I .	All the Equity shares paid-up equity sha dematerialized form.  Not Applicable	i.e. 100 % of the total	issued, subscribed a	
	Convertible instrume likely impact on equi	ents, conversion date and				
12.	Plant Locations		Unit I: Plot No. 115, and 118-A, 118-B, 11 120, and 126 – 133, Jhabua, Madhya Pradesh Unit II: Plot No. 142 Meghnagar Jhabua,	9 Meghnagar		



		Madhya Pradesh Unit III: Plot No. 126-A and 134, Meghnagar Jhabua, Madhya Pradesh
13.	Address for correspondence	5-O-20, Basement R C Vyas Colony, Bhilwara – 311001, Rajasthan, India. Ph. No. 91-1482-237104/ 239091/ 230060 Email:secretarial@krishnaphoschem.com; Website: www.krishnaphoschem.com

# 10. Other Disclosures

# (a) Related Party Transactions:

During the year, none of the transactions with the related parties were in conflict with the interest of the Company at large.

All the related party transactions have been disclosed in the notes to the accounts of the Balance Sheet presented in the Annual Report.

# (b) Details of non-compliance:

There were no strictures or penalties imposed by either SEBI or Stock Exchanges or any Statutory Authority for non-compliance of any matter related to the capital markets during the last three years.

# (c) Vigil Mechanism/Whistle Blower Policy:

The Company has formulated Whistle Blower Policy for vigil mechanism of Directors and employees to report to the management about the unethical behavior, fraud or violation of Company's Code of Conduct. None of the person of the Company has been denied access to the Audit Committee. The Whistle Blower Policy is displayed on the Company's website viz. http://www.krishnaphoschem.com.

# (d) Details of compliance with mandatory requirements and adoption of the non-mandatory requirements:

The Company has fully complied with the mandatory requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

**(e) Web link where policy for determining 'material' subsidiaries is disclosed:** The policy for determining 'material' subsidiaries is available on the website of the Company at <a href="https://www.krishnaphoschem.com">www.krishnaphoschem.com</a>

## (f) Web link where policy on dealing with related party transactions is disclosed:

The policy on dealing with related party transactions is available on the website of the Company at www.krishnaphoschem.com



# Instance of non-Compliance of any requirement of corporate governance report:

There has been no instance of non-compliance of any requirement of corporate governance report.

# Disclosure of compliance of regulation 17 to 27 and clauses (b) to (i) of sub regulation (2) of regulation 46:

The Company has complied with all the mandatory requirements specified in Regulations 17 to 27 and clauses (b) to (i) of sub-regulation (2) of Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

# **Disclosure of Accounting Treatment:**

In the preparation of the financial statements, the Company has followed the Accounting Standards referred to in Section 133 of the Companies Act, 2013. The significant accounting policies which are consistently applied are set out in the Notes to the Financial Statements.

#### **CEO and CFO Certification**

The Chairman and Managing Director and Chief Financial Officer of the Company give annual Compliance Certificate in accordance with Regulation 17(8) read with Part B of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with the Stock Exchange(s). The annual Compliance Certificate given by Chairman and Managing Director and Chief Financial Officer is attached with this Report an integral part of the Annual Report.

# Code of conduct for Board Members and Senior Management Personnel

The Board had approved a code of conduct for Board Members and Senior Management Personnel of the company which also incorporates the duties of Independent directors as laid down in Companies act, 2013. The Code has been displayed on the company's website **www.krishnaphoschem.com**. The Board Members and Senior Management Personnel have affirmed compliance with the aforesaid code.

# Compliance certificate from either the auditors or practicing company secretaries regarding compliance of conditions of corporate governance:

The Certificate from Practicing Company secretaries, M/s. Sourabh Bapna & Associates, regarding compliance of conditions of corporate governance is attached with this Report an integral part of the Annual Report.

For and on Behalf of the Board of Directors

Place Bhilwara Date 29/05/2018 **Sd/-**(Praveen Ostwal) Sd/-(Sunil Kothari) Whole Time

Managing Director Director

(DIN: 00412207) (DIN: 02056569)



## CERTIFICATION FROM THE MANAGING DIRECTOR AND THE CFO

In terms of Regulation 34(3) of the SEBI (LODR) Regulation, 2015, we hereby certify as under:

- a) We have reviewed financial statements and the cash flow statement for the year ended March 31, 2018 and that to the best of our knowledge and belief:
- i. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
- ii. These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violates the Code of Conduct of the Company.
- c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting. We have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d) We do further certify that there has been:
  - i. No Significant changes in internal control over financial reporting during the year;
  - ii. No Significant changes in accounting policies during the year;
  - iii. No Instances of fraud of which we have become aware and the involvement therein, of the management or an employee having significant role in the Company's internal control system over financial reporting.

Place	Bhilwara	For and on Behalf of the Board of Directors		
Date	29.05.2018	Sd/- (Praveen Ostwal) Managing Director	Sd/- (Sunil Kothari ) Whole Time Director	
		DIN 00412207	DIN 02056569	

# CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE

To The Members, Krishana Phoschem Limited

We have examined the compliance conditions of corporate governance by Krishana Phoschem Limited for the Financial year ended March 31, 2018 as stipulated in Chapter IV of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the said Company with stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was in accordance with the Guidance Note on Certification of Corporate Governance, issued by the Institute of Company Secretaries of India and was limited to procedures and implementation thereof, adopted by the Company for ensuring compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, We certify that the Company has complied with the conditions of Corporate Governance as stipulated in the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Sourabh Bapna & Associates Company Secretaries

Sd/-(Sourabh Bapna) Proprietor C.P. No. 19968 M. No. A51505

Date: 29.05.2018 Place: Bhilwara



## **ANNEXURE-VII**

## NOMINATION AND REMUNERATION POLICY

(Pursuant to clause (e) of sub-section (3) of section 134 of the Companies Act, 2013)

#### Introduction:

This policy on nomination and remuneration of Directors, Key Managerial Personnel and Senior Management has been formulated by the Committee, in compliances with Section 178 of the Companies Act, 2013 read along with applicable rules thereto.

# **Objectives of the Committee:**

The Committee shall:

- i. Formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration of Directors, key managerial personnel and other employees.
- ii. Formulation of criteria for evaluation of the Independent Director and to carry out evaluation of every Director's performance and to provide necessary report to the Board for further evaluation.
- iii. Devising a policy on Board diversity.
- iv. Identify persons who are qualified to become Director and persons who may be appointed in Key Managerial and Senior Management positions in accordance with the criteria laid down in this policy.
- v. To provide to Key Managerial Personnel and Senior Management reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.
- vi. To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.
- vii. Ensure that level and composition of remuneration is reasonable and sufficient, relationship of remuneration to performance is clear and meets appropriate performance benchmarks.
- viii. To carry out any other function as is mandated by the Board from time to time and / or enforced by any statutory notification, amendment or modification, as may be applicable.
- ix. To perform such other functions as may be necessary or appropriate for the performance of its duties.
- x. To develop a succession plan for the Board and to regularly review the plan.

#### **Definitions:**

- "Board":-Board means Board of Directors of the Company.
- "Director":-Directors means Directors of the Company.



- "Key Managerial Personnel":- Key Managerial Personnel (KMP) means-
- (i) The Chief Executive Officer or the managing director or the manager;
- (ii) The Whole-Time Director;
- (iii) The Company Secretary;
- (iv) The Chief Financial Officer; and
- (v) Such other officer as may be prescribed under the applicable statutory provisions/regulations
- "Nomination and Remuneration Committee" shall mean a Committee of Board of Directors of the Company, constituted in accordance with the provisions of Section 178 of the Companies Act, 2013.
- "Remuneration" means any money or its equivalent given or passed to any person for services rendered by him and includes perquisites as defined under the Income-tax Act, 1961.

Unless the context otherwise requires, words and expressions used in this policy and not defined herein but defined in the Companies Act, 2013 as may be amended from time to time shall have the meaning respectively assigned to them therein.

#### Chairman:

- a. Chairman of the Committee shall be an Independent Director.
- b. Chairperson of the Company may be appointed as a member of the Committee but shall not be a Chairman of the Committee.
- c. In the absence of the Chairman, the members of the Committee present at the meeting shall choose one amongst them to act as Chairman.
- d. Chairman of the Nomination and Remuneration Committee meeting could be present at the Annual General Meeting or may nominate some other member to answer the shareholders' queries.

#### **Frequency of Meetings:**

The Committee shall meet at such regular intervals as may be required.

#### **Committee Members' Interests:**

- a. A member of the Committee is not entitled to be present when his or her own remuneration is discussed at a meeting or when his or her performance is being evaluated.
- b. The Committee may invite such executives, as it considers appropriate, to be present at the meetings of the Committee.

# OSTWAL

# KRISHANA PHOSCHEM LIMITED

# Voting:

- (a) Matters arising for determination at Committee meetings shall be decided by a majority of votes of Members present and voting and any such decision shall for all purposes be deemed a decision of the Committee.
- (b) In the case of equality of votes, the Chairman of the meeting will have a casting vote.

# General Appointment Criteria:

- i. The Committee shall consider the ethical standards of integrity and probity, qualification, expertise and experience of the person for appointment as Director, KMP or at Senior Management level and accordingly recommend to the Board his / her appointment.
- ii. The Company should ensure that the person so appointed as Director/ Independent Director/ KMP/ Senior Management Personnel shall not be disqualified under the Companies Act, 2013, rules made there under or any other enactment for the time being in force.
- iii. The Director/ Independent Director/ KMP/ Senior Management Personnel shall be appointed as per the procedure laid down under the provisions of the Companies Act, 2013, rules made there under, or any other enactment for the time being in force.
- iv. The Company shall not appoint or continue the employment of any person as Managing Director/Whole-time Director/Manager who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years.

#### **Evaluation:**

The Committee shall carry out evaluation of performance of every Director, KMP and Senior Management at regular interval (yearly).

#### Criteria for Evaluation of the Board:

Following are the Criteria for evaluation of performance of the Board:

# 1. Executive Directors:

The Executive Directors shall be evaluated on the basis of targets/Criteria given to executive Directors by the Board from time to time

#### 2. Non-Executive Director:

The Non-Executive Directors shall be evaluated on the basis of the following criteria i.e. whether they:

- (a) Act objectively and constructively while exercising their duties;
- (b) Exercise their responsibilities in a bona fide manner in the interest of the Company;



- (c) Devote sufficient time and attention to their professional obligations for informed and balanced decision making;
- (d) Do not abuse their position to the detriment of the company or its shareholders or for the purpose of gaining direct or indirect personal advantage or advantage for any associated person;
- (e) Refrain from any action that would lead to loss of his independence
- (f) Inform the Board immediately when they lose their independence,
- (g) Assist the Company in implementing the best corporate governance practices.
- (h) Strive to attend all meetings of the Board of Directors and the Committees;
- (i) Participate constructively and actively in the committees of the Board in which they are chairpersons or members;
- (j) Strive to attend the general meetings of the Company;
- (k) Keep themselves well informed about the Company and the external environment in which it operates;
- (l) Do not to unfairly obstruct the functioning of an otherwise proper Board or committee of the Board;
- (m) Moderate and arbitrate in the interest of the Company as a whole, in situations of conflict between management and shareholder's interest.
- (n) Abide by Company's Memorandum and Articles of Association, Company's policies and procedures including code of conduct, insider trading etc.

#### **Remuneration:**

The Committee will recommend the remuneration to be paid to the Managing Director, Whole Time Director, KMP and Senior Management Personnel to the Board for their approval. The level and composition of remuneration so determined by the Committee shall be reasonable and sufficient to attract, retain and motivate directors, Key Managerial Personnel and Senior Management of the quality required to run the Company successfully. The relationship of remuneration to performance should be clear and meet appropriate performance benchmarks.

#### Deviations from this policy

Deviations on elements of this policy in extraordinary circumstances, when deemed necessary in the interests of the Company, will be made if there are specific reasons to do so in an individual case.



For and on Behalf of the Board of Directors

Sd/- Sd/-

(Praveen Ostwal) (Sunil Kothari) Whole Time

Managing Director Director

(DIN: 00412207) (DIN: 02056569)

Place Bhilwara Date 29/05/2018



# **ANNEXURE-VIII**

# ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY

(Information pursuant to section 134 (3) (0) of the Companies Act, 2013 read with the Rule 8 & 9 of (Companies CSR Rule, 2014)

1. A brief outline of the Company's CSR policy, including overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programmes-

In adherence to section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014, the Board of Directors upon the recommendation of CSR Committee, in its Meeting held on 29th September, 2014, approved a CSR Policy of the Company.

In accordance with the primary CSR philosophy of the group and the specified activities under Schedule VII to the Companies Act, 2013, the CSR activities of the Company cover certain thrust areas such as Tree Plantation, School Bags Distribution, Promoting Education, Environmental Sustainability, Eradicating Hunger and healthcare.

The Corporate Social Responsibility Policy of the Company is available on the website of the Company http://www.krishnaphoschem.com.in the 'Investor Handbook' under 'Investor Relation'.

# 2. Composition of CSR Committee-

CSR Committee shall consist of following persons:

(1) Shri Pradeep Agarwal
 (2) Smt. Ashish Kothari
 (3) Shri Sunil Kothari
 Member

3. Average net profit of the company for last three financial years-

Year	Net profit (In Lacs)
2016-2017	614.56
2015-2016	302.74
2014-2015	276.50
Total	1193.80
Avg. Profit	397.93

**4. CSR Expenditure** - CSR Expenditure for financial year 2017-18 of Company is 7.96 Lacs i.e. 2% of Rs. 397.93 lacs.

# 5. Details of CSR Spent during the financial year 2017-2018

- (a) Total amount to be spent for the financial year Rs. 5.65 Lacs
- (b) Amount unspent for the financial year 2.31
- (c) Manner in which the amount spent during the financial year is detailed below.



(Rs. InLacs)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
S.	CSR	Sector in	Projects or	Amount	Amount	Cumulative	Amount
No	Project or	which the	Programs	outlay	Spent on	expenditure	Spent :
	activity	Project is	(1)Local	(budget)	The Projects	Up to the	Direct or
	Identified	covered	Area or other	Project	or programs	Reporting	Through
			(2)Specify	Programs	Sub heads-	period	Implementing
			The State and	wise	(1) Direct		Agency
			District where		Expenditure		
			Projects or		On projects		
			Programs was		or programs		
			undertaken		(2)Overheads		
		Promoting	Meghnagar				Direct
		Education	(M.P.)	1.57	1.57	1.57	
	at school						
		Promoting	0 0	1.92	1.92	1.92	Direct
		Education	(M.P.)				
	at School						
3	Nirmala Devi	•		1.50	1.50	1.50	Direct
		Donation	Bhilwara (Raj.)				
	Sansthan						
4		Charity /		0.20	0.20	0.20	Direct
	Rotary Club	Donation	(Raj.)				
<u> </u>	Apna.			2.50			
		Ensuring	Meghnagar	0.20	0.20	0.20	Direct
		Environmental	(M.P.)				
	Plantation	Sustainability					
	Purchase of	En accein a	Maalanaaa	0.26	0.26	0.26	Direct
0.		Ensuring Environmental	Meghnagar (M.P.)	0.26	0.26	0.26	Direct
		Environmental Sustainability	(171.1.)				
	1 14111411011	oustainabinty					
		Total		5.65	5.65	5.65	

# 6. In case the Company has failed to spend the 2% of the average net profit of the last 3 FYs or any part thereof, the Company shall provide the reason for not spending the amount in its Board Report-

The Company is endeavored to ensure full utilization of the allocated CSR budget. The Company has been able to spent majority of funds committed for CSR Activity. Whatever small unspent Amount left was on lack of Appropriate Transparent Proposal.

## 7. Responsibility Statement-

We hereby declare that implementation and monitoring of the CSR policy are in compliance with CSR objectives and policy of the Company.



For and on Behalf of the Board of Directors

Sd/- Sd/-Place Bhilwara (Praveen Ostwal) (Sunil Kothari)

Date 29/05/2018 Whole Time

Managing Director Director

(DIN: 00412207) (DIN: 02056569)



# **ANNEXURE IX**

# Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Companies Act, 2013 and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

- 1. Details of contracts or arrangements or transactions not at arm's length basis -N.A.
- 2. Details of material contracts or arrangement or transactions at arm's length basis:-

Name(s) of the related party	Nature of relationship	Duration of contract	Salient terms	Amount (In Lac.)
<b>Investment in Equity Instrument</b>		-	-	-
Purchase of Material		FY 17-18		
Madhya Bharat Agro Products Ltd.	A public Company in which Praveen Ostwal is a member.	-	See note-1	37.96
Seasons Agrochem (India) Pvt. Ltd	A Private Company in which Director is member		See note-1	450.19
Ostwal Phoschem India Limited	Holding		See note-1	12.90
Rent payment of Immovable Property		FY 17-18		
Ostwal Phoschem India Limited	Holding		See note-1	0.06
Sale of Material		FY 17-18		
Seasons Agrochem (India) Pvt. Ltd	A Private Company in which Director is member		See note-1	44.45
Ostwal Phoschem India Limited	Holding		See note-1	534.74
Loan Taken		FY 17-18		
Ostwal Phoschem India Limited	Holding		See note-1	1105.1
Loan Paid		FY 17-18		
Ostwal Phoschem India Limited	Holding		See note-1	1567.75



Interest Paid on Loan Taken		FY 17-18		
Ostwal Phoschem India Limited	Holding		See note-1	59.52
<b>Interest Paid on overdue Payment</b>		FY 17-18		
Seasons Agrochem (India) Pvt. Ltd	A Private Company in which Director is member		See note-1	36.19

#### Note:

Place

Bhilwara (Raj)

- 1. Terms of the contract conform to the prevailing market rates and all the care has been taken to ensure reasonability of prices compare to the prevailing rates in the market, better quality products and timely supply.
- 2. Appropriate approvals have been taken for related party transactions.
- 3. Advance paid have been adjusted against billing, wherever applicable.

For and on Behalf of the Board of Directors

Sd/(Praveen Ostwal) Sd/(Sunil Kothari)
Managing Director Whole Time Director

anaging Director Whole Time Director &

**Chief Financial Officer** 

Date 29.05.2018 DIN 00412207 DIN 02056569

# ANNEXURE X MANAGEMENT DISCUSSION & ANALYSIS REPORTS

#### INDUSTRY SCENARIO AND DEVELOPMENTS

The Company is engaged in the manufacturing of Single Super Phosphate (SSP), Beneficiated Rock Phosphate (BRP) and Dyes intermediates & other allied products. Beneficiated Rock Phosphate and Sulphuric Acid is basic raw material for SSP. SSP is used in for replenishing "P" (Phosphorus) in the soil which gets depleted steadily with each crop. Due to variety of reasons, SSP industry has not been doing well in the past two years and frequent change in Govt policies particularly change in mode of subsidy has brought additional pressure on the industry. Chemical industry is doing well, and we have been able reap benefit from the same.

## **OPPORTUNITIES**

KPL is constantly looking to expand in the various expansion and development of new products which have ready marketdue to availability of ample land and skill manpower and there exits good scope for addition of new products in chemical division as sulphuric acid is mother chemical and vastly applicable in manufacturing of various chemicals. Following positives for KPL areas under:

- ➤ Government Initiatives for fertilizer Industrymaking fertilizer production a lucrative line of business.
- > Strong Marketing network in India with Shree Ram Fertilizer
- ➤ Substantial infrastructure Facilities
- ➤ Scope for expansion as mentioned above
- ➤ High Growth Potential

#### **THREATS**

- ➤ Competition from other Fertilizer manufacturing companies.
- ➤ Inconsistent Government policies for fertilizer industry
- Government Intervention.

#### SEGMENT WISE OR PRODUCT WISE PERFORMANCE

Detail of Unit wise or Product wise performance is furnished separately in the Annual Report.

## **FUTURE OUTLOOK- PROJECT**

As explained in foregoing paragraphs, there exists ample scope for expansion in chemical division and the company has applied for environment clearance for many products. As and when the same is obtained, we shall go ahead with new additions.

#### **RISK & CONCERN**

Our business is mostly dependent upon the growth of agriculture and Agri-products which are subject to substantial risks faced by the weather condition in India. Weather condition such as delayed monsoon or less rainfall may affect our business, the dependence on Government



policies which ultimately impact the overall performance of the industry. These are all factors which are beyond the control of the private enterprise and would continue to be a challenge.

#### INTERNAL CONTROL SYSTEM

The company has in place adequate internal control system, commensurate with the size, scale and complexity of the company. The internal auditors independently evaluate the adequacy of internal controls and concurrently audit the majority of the transactions in value terms. Independence of the audit compliance is ensured by the direct reporting of Internal Audit Division and Internal Auditors to the Audit Committee of the Board.

During the period under review the Internal Financial Control were tested and no reportable material weakness in the design or operation were observed.

#### **OPERATIONAL PERFORMANCE**

During the year under review, your Company brought a new project of Sulphuric Acid, oleum & Other products. Your company has achieved the turnover of Rs.9575.68 Lakh and the net profit after tax for the current year stands at Rs. 354.15 Lakh as against Rs. 330.16 lakh in previous year.

#### **HUMAN RESOURCE DEVELOPMENT**

As a part of ongoing exercise of the restructuring and re-organization of the Company's business, the Company undertakes periodic comprehensive reviews of its HR policies and amends the same suitably from time to time, to meet the emerging business requirements. We have had cordial relations with the staff throughout the year.

#### **CAUTIONARY STATEMENT**

There are certain statements in this report which the Company believes are forward looking. The forward looking statements stated in this report could significantly differ from the actual results due to certain risks and uncertainties, including but not limited to economic developments, Government actions, etc.

For and on Behalf of the Board of Directors

Sd/-

**Sd/-**(Sunil Kothari)

(Praveen Ostwal) **Managing Director** 

**Whole Time Director** 

&

Chief Financial Officer

DIN 00412207

DIN 02056569

Date 29.05.2018

Place Bhilwara (Raj)

#### INDEPENDENT AUDITORS' REPORT

To,
The Members of Krishana Phoschem Limited

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **Krishana Phoschem Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2018 and the Statement of Profit and Loss and Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give true and fair view in order to design audit procedures that

are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;

- a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2018;
- b) In the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and

#### Report on other Legal and Regulatory Requirements

- 1. As required by section 143(3) of the Act, we report that: -
- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet and the Statement of Profit and Loss dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) On the basis of written representations received from the directors as on 31 March, 2018, taken on record by the Board of Directors, none of the directors is disqualified as on 31 March, 2018, from being appointed as a director in terms of Section 164(2) of the Act;
- f) With respect to the other matters included in the Auditor's Report and to our best of our information and according to the explanations given to us:
  - i. The Company does not have any pending litigations which would impact its financial position;
  - ii. The Company did not have any long-term contracts including derivatives contracts for which there were any material foreseeable losses;
  - iii. There were no amounts which required to be transferred, to the Investor Education and Protection Fund by the Company.

2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order.

For M/s. Rajneesh Kanther & Associates

Chartered Accountants FRN 021262C

Sd/Rajneesh Kanther
Place: Bhilwara
Date: 29.05.2018

Sd/Rajneesh Kanther

(Partner)
M. No. 102162

# ANNEXURE TO THE AUDITORS' REPORT (Referred to in our report of even date)

Annexure referred to in Point 2 of the Auditors' Report of even date to the members of Krishana Phoschem Limited for the year ended as on March 31, 2018.

On the basis of such checks as considered appropriate and in terms of the information and explanations given to us, we state as under:

- (i) a. The Company has maintained proper records showing full particulars, including quantitative details and situations of fixed assets.
  - b. As per the information and explanations given to us, fixed assets have been physically verified by the management at reasonable intervals; no material discrepancies were noticed on such verification.
  - c. As per the information given to us the title deeds of the immovable properties are held in the name of the company.
- (ii) As per the information and explanation given to us, the inventories have been physically verified during the year by the management at reasonable intervals. No material discrepancy was noticed on such verification.
- (iii) As per the information and explanation given to us and on the basis of our examination of the books of account, the company has not granted loans to any parties covered in the register maintained under section 189 of the Companies Act, 2013. Thus clause iii (a), iii (b) iii (c) are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, in respect of loans, investments, guarantees, and security the provisions of section 185 and I86 of the Companies Act, 2013 has been complied with by the company.
- (v) In our opinion and as per the information and explanations given to us and on the basis of our examination of the books of account, the company has not accepted any deposits covered under section 73 of the Companies Act, 2013.
- (vi) As per information & explanation given by the management, maintenance of cost records has been prescribed by the Central Government under sub-section (1) of section 148 of the Companies Act, 2013 and we are of the opinion that prima facie the prescribed accounts and records have been made and maintained.

- (vii) a. According to the information and explanations given to us and the records examined by us, the company is generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, wealth-tax, service tax, duty of custom, duty of excise, value added tax, cess and any other statutory dues with appropriate authorities wherever applicable. According to the information and explanations given to us, no undisputed arrears of statutory dues were outstanding, as at 31st March 2018 for a period of more than 6 months from the date they became due.
  - b. According to the record of the company, there is no amounts payable in respect of income tax or sales-tax or wealth tax or service tax or duty of customs or duty of excise or value added tax or cess, which have not been deposited on account of any disputes.
- (viii) Based on our audit procedures and the information and explanations given by the management, we are of the opinion that the company has not defaulted in repayment of dues to financial institutions or banks. There are no debenture holders of the company.
- (ix) According to the record of the company, no money has been raised by way of initial public offer or further public offer. Company raised money of Rs. 650.00 Lacs by way of term loan. The loan has been utilized for the purpose for which it has been sanctioned.
- (x) Based on our audit procedures performed and on the information and explanations given to us, we have neither came across any instances of fraud on or by the company noticed or reported during the year, nor we have been informed for such case by the management.
- (xi) According to the records of the company and on the basis of information and explanation given to us, we are of the opinion that the managerial remuneration has been paid or provided in accordance with the requisite approvals mandated by the provision of section 197 read with schedule V to the Companies Act.
- (xii) In our opinion, the Company is not a nidhi. Therefore, clause 12 of the Companies (Auditor's Report) order, 2016 is not applicable to the Company.
- (xiii) In our opinion and according to the record of the company all transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the Financial Statements etc. as required by the applicable accounting standards.
- (xiv) According to the record of the company, the company has not made any preferential allotment or fully or partly convertibles debentures during the year. Company has made private placements of shares during the year in compliance of section 42 of Companies Act, 2013 and amount raised has been utilized for the purpose for which it has been raised.

- (xv) According to the information and explanations given to us and the records examined by us the company has not entered into any non-cash transactions with directors or persons connected with him.
- (xvi) According to the record of the company, the company is not required to be registered under section 45 IA of the Reserve Bank of India Act, 1934.

For M/s. Rajneesh Kanther & Associates
Chartered Accountants
FRN 021262C

Sd/-Rajneesh Kanther (Partner) M. No. 102162

Place: Bhilwara Date: 29.05.2018

# KRISHANA PHOSCHEM LIMITED BALANCE SHEET AS AT 31st March 2018



(Rs. In Lakh)

			Note No.	As at 21 at Marrel	( RS. In Lakn)
		Particulars	Note No.	As at 31st March	As at 31st March
	Ī			2018	2017
I.	EOUI	TY AND LIABILITIES			
1		cholders' funds			
_	(a)	Share capital	2	2490.00	2490.00
	(b)	Reserves and surplus	3	7123.91	6769.76
2		current Liabilities	J	7123.31	0,03.70
_	(a)	Long-term borrowings	4	2063.17	2419.75
	(b)	Deferred tax liabilities (Net)	5	164.86	55.81
	(c)	Other long term liabilities	J	101.00	55.01
3		nt Liabilities			
3	(a)	Short-term borrowings	6	1575.63	1663.19
	(b)	Trade payables	7	594.89	1079.75
	(c)	Other current liabilities	8	730.45	540.79
			9	185.10	210.61
	(d)	Short-term provisions  TOTAL	9	14928.02	15229.66
II.	ACCE			14928.02	15229.00
11. <b>1</b>	ASSE	<u>is</u> current assets			
1					
	(a)	Fixed assets	10	11100.00	7052.02
		(i) Tangible assets	10	11190.02	7953.93
		(ii) Intangible assets		0.00	2450.46
		(iii) Capital work-in-progress		0.00	2459.16
		(iv) Intangible assets under development			
	(b)	Non-current investments	11	0.00	0.00
	(c)	Deferred tax Assets (Net)	5	0.00	0.00
	(d)	Long-term loans and advances	12	58.25	81.68
	(e)	Other non-current assets	13	0.00	0.00
2		<u>nt assets</u>			
	(a)	Inventories	14	1755.27	2557.13
	(b)	Trade receivables	15	1363.89	1436.96
	(c)	Cash and cash equivalents	16	4.43	3.65
	(d)	Short-term loans and advances	17	556.15	737.15
	(e)	Other current assets	18	0.00	0.00
		TOTAL		14928.02	15229.66
i					
		-::::			

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statement.

As per our report of even date.

For :M/s Rajneesh Kanther & Associates

**Chartered Accountants** 

For and on Behalf of the Board of Directors

FRN 021262C

Sd/-Sd/-Sd/-Sd/-(Rajneesh Kanther )(Priyanka Bansal)(Sunil Kothari)(Praveen Ostwal)PartnerCompany SecretaryWhole Time Director & CFOManaging DirectorM.No.: 102162M.No.: A-45193Din: 02056569DIN: 00412207



#### STATEMENT OF PROFIT AND LOSS FOR THE PERIOD ENDED 31ST March 2018

( Rs. In Lakh)

	Particulars	Note No.	For the year ended 31st March 2018	For the year ended 31st March 2017
т	Revenue from operations	19	9575.87	7962.08
	Other income	20	95/5.8/ 87.30	128.20
777	Total Revenue (I + II)		9663.17	8090.28
	Expenses:		3003.17	0090.20
14.	Cost of materials consumed	21	4497.59	4630.90
	Changes in inventories of finished goods work-in-progress and Stock-in-Trade	22	528.89	(458.08)
	Employee benefits expense	23	143.63	123.90
	Finance costs	24	574.93	422.41
	Depreciation and amortization expense	25	795.42	620.55
	Other expenses	26	2486.46	2136.04
	Total Expenses		9026.92	7475.72
V.	Profit before exceptional and extraordinary items and tax	(III-IV)	636.25	614.56
VI.	Exceptional items	, ,	0.00	0.00
VII.	Profit before extraordinary items and tax	(V-VI)	636.25	614.56
VIII.	Extraordinary Items		0.00	0.00
IX.	Profit before tax	(VII- VIII)	636.25	614.56
X.	Tax expense:			
	(1) Current tax		173.05	173.22
	(2) Deferred tax		109.05	118.43
	(3) Earlier Year's Tax			-7.25
	Total Tax Expenses		282.10	284.40
XI.	Profit (Loss) for the period from continuing operations	(IX-X)	354.15	330.16
XII.	Profit/(loss) from discontinuing operations		0.00	0.00
XIII.	Tax expense of discontinuing operations		0.00	0.00
XIV.	Profit/(loss) from Discontinuing operations (after -tax)	(XII-XIII)	0.00	0.00
XV.	Profit (Loss) for the period	(XI + XIV)	354.15	330.16
XVI.	Earnings per equity share: Basic & Diluted		1.42	1.44
	Dasic & Diluteu		1.72	1.77

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statement.

As per our report of even date.

For :M/s Rajneesh Kanther & Associates

**Chartered Accountants** 

For and on Behalf of the Board of Directors

FRN 021262C

Sd/-Sd/-Sd/-Sd/-(Rajneesh Kanther) (Sunil Kothari) (Priyanka Bansal) (Praveen Ostwal) **Partner Company Secretary** Whole Time Director & CFO **Managing Director** M.No.: 102162 M.No. A-45193 Din: 02056569 **DIN: 00412207** 

# **KRISHNA PHOSCHEM LIMITED** CASH FLOW STATEMENT FOR THE PERIOD ENDED 31ST MARCH 2018 DSTWAL



(Rs. In Lacs)

Particular	For the year ended 31st March 2018	For the year ended 31st March 2017		
A) CASH FLOW FROM OPERATING ACTIVITIES:				
Net profit before tax	636.25	614.56		
Adjustments for:				
Depreciation and Amortization	795.42	620.55		
Interest Income	(2.70)	(4.82)		
Misc Exps write off	,			
Loss / (Profit) on sale of Fixed Assets	1.86	6.89		
Interest Expenses	574.94	422.41		
Operating profit before working capital change	2,005.76	1,659.59		
Adjustments for:	ŕ	,		
Increase/(Decrease) in Trade payable	(484.86)	761.48		
Increase/(Decrease) in Other Current Liability	189.66	196.52		
Increase/(Decrease) in Short Term Provisions	(25.34)	29.68		
(Increase)/Decrease in Inventories	801.86	(1,029.26)		
(Increase)/Decrease in Trade Receivable	73.07	64.24		
(Increase)/Decrease in Short term Loan and Advances	181.42	(84.85)		
Increase/(Decrease) in Short term Borrowings	(87.56)	4.23		
Net changes in working capital	648.24	(57.96)		
Cash Generated from/(used in) operations	2,654.00	1,601.63		
Direct Taxes paid	(173.63)	(165.47)		
Net cash from/(Used in) operating activities (A)	2,480.37	1,436.16		
B) CASH FLOW FROM INVESTING ACTIVITIES:				
Purchase of Fixed Assets	(1,578.36)	(3,094.43)		
Sale/Decrease of Fixed Assets	4.15	21.29		
Interest Received	2.70	4.82		
(Increase)/decrease in long term loans and advances	23.43	(22.36)		
Net cash from investing activities (B)	(1,548.08)	(3,090.68)		
C) CASH FLOW FROM FINANCING ACTIVITIES				
Proceeds from issuance of share capital	0.00	916.50		
Proceeds from long term borrowings	(356.58)	1,157.99		
Interest paid	(574.94)	(422.41)		
Proceeds from Differed Creditors				
Net cash from financing activities (C)	(931.52)	1,652.08		
Net increase in cash and cash equivalents (A+B+C)	0.78	(2.44)		
Cash and cash equivalents as at (Opening Balance) 01.04.2017	3.65	6.09		
Cash and cash equivalents as at Closing Balance) 31.03.2018	4.43	3.65		
Summary of significant accounting policies				

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statement.

As per our report of even date.

For :M/s Rajneesh Kanther & Associates **Chartered Accountants** FRN 021262C

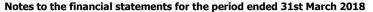
For and on Behalf of the Board of Director

Sd/-Sd/-Sd/-Sd/-

(Rajneesh Kanther) (Priyanka Bansal) (Sunil Kothari) (Praveen Ostwal) **Company Secretary** Partner **Whole Time Managing Director** 

**Director & CFO** 

M.No.: 102162 M.No.: A-45193 Din: 02056569 **DIN: 00412207** 





#### 1. ACCOUNTING POLICIES

#### **BASIS OF ACCOUNTING:**

The Financial Statements of the Company have been prepared in accordance with the requirements of the Companies Act, 2013, including the mandatory Accounting Standards issued by the Institute of Chartered Accountants of India, as per the historical cost convention, going concern concept and on the accrual system of accounting.

#### **FIXED ASSETS:**

The Fixed Assets are stated at revalued (2010-11) figures based on registered valuers report. The land and plant & machinery stated at further revalued (2013-14) value done during the year as per registered valuers report. The basis of valuation/revaluation as mentioned into the report of external valuer is market rate in the case of land and Plant & Machinery. In respect of major projects involving construction / fabrication, related pre-operational expenses from part of the value of the assets, which are allocated on the respective assets in the year of commencement of the project. An expenses capitalized also includes applicable borrowing cost.

No amortization is provided in the accounts in respect of leasehold land in view of long-term tenure, which is akin to ownership.

#### INVENTORIES:

Inventories are valued as:

a) Raw Material: At lower of cost or net realizable valueb) Finished goods At lower of cost or net realizable value

c) Stores & spares parts At cost price

Cost of inventories comprise of all cost of purchase. Cost of conversion and other cost incurred in bringing them to their respective present location and condition.

#### **BORROWING COST:**

Borrowing cost that is attributable to the acquisition of qualifying assets is capitalized as a part of cost of such assets. All other borrowing costs are charged to revenue.

#### **DEPRECIATION:**

- a) Depreciation for the year on fixed assets has been provided on straight line method as per useful life and in the manner specified in Schedule II of the Companies Act, 2013.
- b) Useful life of assets used for double shift / triple shift has been reviewed and readjusted on each Balance Sheet date on the basis of shift used / depreciation charged.
- c) Scrap value of the assets are determined at the rate of 5% of original cost.

#### INCOME RECOGNITION:

Revenue in respect of purchases/sale of product and scraps in recognized at the point of receipt/dispatch from parties at/from factory.

Income and expenditures are recognized on accrual basis. However, since it is not possible to ascertain with reasonable accuracy, the quantum of accrual in respect of discount receivable/payable from/to parties, the same continue to be accounted for as and when received/settled.

#### PRICE CONCESSION FROM GOVERMENT:

The price concession from Government on sale of single super phosphate & granular single super phosphate is recognized at the point of sale at the prevailing rates announced by the Government of India. Any shortfall in actual receipt or deduction made by the Government is written off as an expense in the year in which the same is determined. The Company treats the price concession as part of the sale proceeds.

#### **BENEFITS TO WORKMEN:**

Contributions to employee benefits plan in the form of Provident Fund and Gratuity are charged to the profit & Loss Account of the year when the contributions are due, as per the provisions of the respective statutes.

The company has taken group gratuity policy with Life Insurance Corporation of India (LIC) for future payment of gratuity. The gratuity liability is determined on the basis of an actuarial valuation performed by LIC.

#### TAXES ON INCOME:

Provision for current tax is determined in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax expenses or benefits are recognized for timing differences being the difference between taxable incomes and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted as on the balance sheet date.

#### **CONTINGENT LIABILITIES:**

In the opinion of Board of Directors of the Company no any contingent Liabilities held as on 31st March 2018.



2. SHARE CAPITAL (Rs. In Lakh)

Share Capital	As at 31st I	March 2018	As at 31st N	1arch 2017	
	Number	Amount	Number	Amount	
<u>Authorized</u>					
Equity Shares of Rs.10/- each	25000000	2500.00	25000000	2500.00	
<u>Issued</u>					
Equity Shares of Rs. 10/- each	24900000	2490.00	24900000	2490.00	
Subscribed & Paid up					
Equity Shares of Rs 10/- each fully paid	24900000	2490.00	24900000	2490.00	
Subscribed but not fully Paid up					
Equity Shares of Rs 10/- each but not fully paid	-	-	-	-	
Total	24900000	2490.00	24900000	2490.00	

i) a reconciliation of the number of shares outstanding at the beginning and at the end of the reporting period

Particulars	Equity 9	Shares	
Particulars	Number	Amount	
Shares outstanding at the beginning of the period	2490000	2,490.00	
Shares Issued during the period	0	-	
Shares brought back during the period	0	-	
Shares outstanding at the end of the period	2490000	2490.00	

ii) Details of shares held by shareholders holding more than 5% shares of the company

Name of Shareholder	As at 31st March 2018		As at 31st March 2017		
	No. of Shares	No. of Shares % of Holding		% of Holding	
	held		held		
Ostwal Phoschem (India) Limited	10178500	40.88	9766500	39.22	
Swastik Clothtex Pvt. Ltd.	1440000	5.78	1440000	5.78	
Archid Products Pvt. Ltd.	1407750	5.65	1407750	5.65	
Seasons Agro Chem India Private Limited	1260250	5.06	1260250	5.06	

iii) The company has one class of equity shares having a par value of Rs.10 per share. Each shareholder is eligible for one vote per share held.

iv) Disclosure pursuant to Note no. 6(A)(i) of part-I of schedule III to the Companies Act, 2013

Particulars	Years					
Particulars	2017-18	2016-17	2015-16	2014-15	2013-14	
Equity Shares:			-	-	-	
Fully paid up pursuant to contract(s)			-	-	-	
Fully paid up by way of bonus shares			-	-	-	
Shares Brought back			-	-	-	

In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.



### 3. RESERVES & SURPLUS

(Rs. In Lakh)

Raserve & Surplus	As at 31st March 2018	As at 31 March 2017
i) Revaluation Reserves		
Opening Balance	2,862.95	3,111.34
(+) Addition during the year	-	-
(-) Deduction during the year	-	18.29
(-) Current year depreciation on revaluation transfer to General Reserve	204.80	230.10
(-) Yearlier year depreciation charged from revaluation resvere	-	-
Closing Balance	2,658.15	2,862.95
ii) Surplus		
Opening Balance	3,080.31	2,520.05
(+) Net Profit/(Net Loss) For the current year	354.15	330.16
(+) Transfer from Revaluation Reserves	204.80	230.10
(-) Depereciation releated to yearlier year	-	-
(-) Proposed Dividends	-	-
(-) Interim Dividends	-	-
(-) Bonus issue	-	-
(-) Transfer to Reserves	-	-
Closing Balance	3,639.26	3,080.31
iii) Security Premium		
Opening Balance	826.50	300.00
(+) Addition During the year	-	526.50
(-) Deduction During the year		
Closing Balance	826.50	826.50
Total	7,123.91	6,769.76

# 4. LONG TERM BORROWING

LONG TERM BORROWING	As at 31st March 2018	As at 31 March 2017
Secured		
(a) Term Loan		
From other Parties - HDFC	1,071.14	1,018.64
	1,071.14	1,018.64
Unsecured		
(a) Other Loans & Advances		
Loans taken from directors, members etc.	992.03	1,401.11
	992.03	1,401.11
Total	2,063.17	2,419.75

i) Nature of Security - The term loans from HDFC are secured by way of equitable mortgage of land, factory building, plant and machinery, furniture & fixtures (existing & future) of the company.

ii) Terms of repayment – Term loans from HDFC are repayable in monthly installments and having fixed interest rate @

<sup>8.70%.</sup> 

Name Date of		No. of	As	As at 31 March 2018			As at 31 March 2017			
of Banks	Maturity	Installments outstanding as on 31.03.2018	Total Outstanding	Current Maturities	Net Long Term Borrowings	Total Outstanding	Current Maturities	Net Long Term Borrowings		
HDFC	7-Jan-18	0	-	-	-	74.90	74.90	-		
HDFC	7-May-19	14	269.63	232.13	37.50	481.46	211.41	270.05		
HDFC	7-Jul-21	40	747.58	207.39	540.19	935.66	187.07	748.59		
HDFC	7-Oct-22	55	605.94	112.48	493.46	-	-	-		
Total		1,623.15	552.01	1,071.14	1,492.02	473.38	1,018.64			

iii) Guarantors - Secured loan is guaranteed by personal guarantee of Managing Director Sh. Praveen Ostwal & Sh. Mahendra Kumar Ostwal, Sh. Pankaj Ostwal and Smt Ekta Jain.



#### 5. DEFFERED TAX LIABILITIES/ ASSETS

i) The company has recognized a provision for deferred tax laibility of Rs. 109.05 Lac (P.Y. deferred tax libility Rs. 118.43 Lac ) in P&L account determined on account of timing differences in accordance with Accounting Standard-22 "Accounting for Taxes on Income" as under:-

		(Rs. In Lakh)
Deffered Tax Liabilities/Assets	As at 31 March 2018	As at 31 March 2017
Deffered Tax Liabilities/Assets		
Deffered tax liabilities (depreciation on fixed assets)	954.57	871.79
Deffered tax Assets (Losses to be c/f)	237.28	344.80
Deffered Tax Liabilities/(Assets)	717.29	526.99
Less:MAT Credit	552.43	471.18
Net Deffered Tax Liabilities/(Assets)	164.86	55.81

ii) Deffered tax assets and deffered tax liabilities have been offset as they relate to the same governing taxation laws.

#### 6. SHORT-TERM BORROWING

(Rs. In Lakh)

	SHORT-TERM BORROWING	As at 31 March 2018	As at 31 March 2017
Se	cured		
a)	Other loans and advances		
	Buyers Credit from HDFC Bank	-	146.23
	Working Capital Loan from HDFC Bank repayable		
	on demand	1,575.63	1,516.96
	Total	1,575.63	1,663.19

- i) Nature of Security The bank loan for working capital is secured against hypothecation of company's entire current assets including raw material, stock in process, finished goods, store & spares, book debts, receivables including goods in transit along with document proof title to goods such as MTRs/RRs/bills of lading etc. The same is also secured by second charge over fixed assets (present & future) of the company.
- ii) Terms of repayment The bank loan for working capital is repayable on demand and having interest rate 8.70% as on 31/03/2018
- iii) The bank loan for working capital is guaranteed by personal guarantee of Managing Director Praveen Ostwal & Mahendra Kumar Ostwal, Pankaj Ostwal and Ekta Jain.

### 7. TRADE PAYABLES

(Rs. In Lakh)

	TRADE PAYABLES	As at 31 March 2018	As at 31 March 2017	
a)	Trade payables	594.89	1,079.75	
	Total	594.89	1,079.75	

There are no Micro, small and medium enterprises to whom the company owes dues, which are outstanding for more than 45 days as at 31st March, 2018. This information as required to be disclosed under the Micro-small and medium enterprises development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the company.

#### 8. OTHER CURRENT LIABILITIES

	OTHER CURRENT LIABILITIES	As at 31 March 2018	As at 31 March 2017
a)	Current Maturities of Long Term Debt ( Refer note		
	no.4)	552.01	473.38
-	Others Payables		
i)	Statutory dues including Provident Fund and Tax		
ĺ	deducted at source etc.	52.02	44.17
ii)	Liability Towards Staff & Workers	30.46	23.24
iii)	Other Liabilities	8.56	=
iv)	Advances from Customer	87.40	=
	Total	730.45	540.79

# KRISHANA PHOSCHEM LIMITED Notes to the financial statements As on 31st March 2018

#### 9. SHORT TERM PROVISION

(Rs. In Lakh)

	SHORT TERM PROVISION	As at 31 March 2018	As at 31 March 2017
Otl	ner (Specify nature)		
a)	Provision for income tax	173.05	173.22
b)	Provision for expenses	12.05	37.39
	Total	185.10	210.61

#### 10. FIXED ASSETS

- The Company has provided depreciation on fixed assets on the basis of their useful life on single shift used basis on BRP, SSP & GSSP plant, except extra shift depreciation has been provided on SSP & GSSP plant for the actual no. of days for which the plant has been operated on double or triple shift basis in accordance with the provisions of Section 123 read with the Part C of Schedule II to the Companies Act, 2013. Depreciation on the additions to fixed assets during the year has been provided on pro-rata basis from the date when put to use. during the year company has also provided depreciation on Sulphuric acid & Oleum plant on the basis of contineus process plant.
- ii) Gross block and Net Block of fixed assets includes Rs. 3967.27 Lac (P.Y. Rs. 4007.96 lac) and Rs. 2658.15071 Lac (P.Y. Rs. 2862.95 Lac) respectively on account of revaluation of fixed assets carried out in the year 2010-11 by the company. Depreciation of Rs.204.8 Lac (P.Y. Rs. 230.1 Lac) has been charged to profit & loss A/c.
- iii) Disposal from Gross Block represents sale of fixed assets.
- iv) Deduction in depreciation is on account of sale of fixed assets.
- v) No provision is required for impairment of assets according to AS-28 'Impairment of Assets" as the value in use as estimated by the management, is higher than the carrying amount of the assets as on Balance Sheet date. In order to arrive at the value in use, the company has reviewed the future earnings of the remaining useful life of all its cash generating units as at Balance Sheet date which has been discounted at the average long term lending rate of the Company.

### 11. NON CURRENT INVESTMENT

NON CURRENT INVESTMENT	As at 31 March 2018	As at 31 March 2017	
	-	-	
Total	ı		

#### 12. LONG TERM LOANS AND ADVANCES

	LONG TERM LOANS AND ADVANCES	As at 31 March 2018	As at 31 March 2017
	(Unsecured considered good unless otherwise state		
a.	Capital Advances	-	=
b.	Security Deposit	58.25	81.68
	Total	58.25	81.68

#### 13. OTHER NON CURRENT ASSETS

OTHER NON CURRENT ASSETS	As at 31 March 2018	As at 31 March 2017		
Total	-	-		

#### Notes to the financial statements As on 31st March 2018



10. FIXED ASSETS

Fixed Assets			Gross Block				Accumulated [	Depreciation		Net	Block
	As at 1 April 2017	Revaluation / (Impairments)	Additions	(Disposals)	As at 31st March 2018	As at 1 April 2017	for the period	On disposals	As at 31st March 2018	Balance as at 31st March 2018	Balance as at 31st March 2017
a Tangible Assets											
Land & Site Development	1,553.57	-			1,553.57	-			-	1,553.57	1,553.57
Buildings-Factory	2,680.42	-	956.27		3,636.69	374.01	98.61		472.62	3,164.07	2,306.41
Plant and Equipment	6,572.67	-	3,072.97		9,645.64	2,741.71	663.89		3,405.60	6,240.04	3,830.96
Office Equipments	32.90	-	2.19		35.09	24.18	2.94		27.12	7.97	8.72
Computers	18.09	-	5.13		23.22	12.38	2.93		15.31	7.91	5.71
Furniture & Fixtures	16.45	-	0.96		17.41	10.30	1.44		11.74	5.67	6.15
Vehicles	42.61	-		10.37	32.24	16.21	4.42	4.36	16.27	15.97	26.40
Energy Saving Equipment	29.35	-			29.35	17.65	1.36		19.01	10.34	11.70
Pollution Control Equipment	200.97	-			200.97	86.84	10.97		97.81	103.16	114.13
Electric Installations	93.22	-			93.22	3.04	8.86		11.90	81.32	90.18
Total	11,240.25	-	4,037.52	10.37	15,267.40	3,286.32	795.42	4.36	4,077.37	11,190.02	7,953.93
b Intangible Assets	-		-	-	-	-	-	-	-	-	-
Total	-		-	-		-	-	-		-	-
c Capital Work In Progress											2,459.16
Total this year	11,240.25		4,037.52	10.37	15,267.40	3,286.32	795.42	4.36	4,077.37	11,190.02	10,413.09
Total previous year	9,890.32		1,445.99	96.06	11,240.25	2,715.35	620.56	49.59	3,286.32	10,413.09	7,985.69



#### **14. INVENTORIES**

(Rs. In Lakh)

	INVENTORIES	As at 31 March 2018	As at 31 March 2017
a.	Raw materials	506.44	847.16
b.	Finished Goods	1,015.51	1,544.40
c.	Stores & spares	233.32	165.57
	Total	1,755.27	2,557.13

The major components of inventory in case of raw material are Rock-Phosphate, Sulphuric Acid & HDPE Bags, boron, Zinc Sulphate (Boron & Zinc Sulphate are fortified with SSP), Napthelene, Oleum, Castic Soda, Sulphur etc. and in case of finished goods its includes Beneficiated Rock Phosphate(BRP), Single Super Phosphate(SSP), Granular Single Super Phosphate(GSSP), Chemical Product (H-Acid) & Sulphuric Acid & Oluem.

#### 15. TRADE RECEIVABLES

(Rs. In Lakh)

	TRADE RECEIVABLES	As at 31 March 2018	As at 31 March 2017
	Unsecured, considered good		
	Trade receivables outstanding for a period less than six months from the date they are due for payment	1,363.89	1,436.96
b.	Trade receivables outstanding for a period exceeding six months from the date they are due for payment	1	-
	Total	1,363.89	1,436.96

# 16. CASH AND CASH EQUIVALENT

(Rs. In Lakh)

	CASH AND CASH EQUIVALENT	As at 31 March 2018	As at 31 March 2017
a)	Balance with Bank	2.89	1.02
b)	Cash in hand	1.54	2.63
	Total	4.43	3.65

#### 17. SHORT TERM LOANS AND ADVANCES

(Rs. In Lakh)

	SHORT TERM LOANS AND ADVANCES	As at 31 March 2018	As at 31 March 2017
	Other loans & Advances		
	(Unsecured considered good unless otherwise stated)		
i)	Advance Taxes	123.71	123.30
ii)	Prepaid expenses	12.97	25.06
	Loans to employees	0.14	2.63
iv)	Advances to suppliers	251.77	278.34
v)	Output VAT Advance	167.55	307.82
vi)	Other	-	-
	Total	556.14	737.15

Short Term Loan and advances includes Rs. Nil (Previous year Rs. Nil) receivable from Directors/Officers/Companies and firms under same management.

# **18. OTHER CURRENT ASSETS**

	SHORT TERM LOANS AND ADVANCES	As at 31 March 2018	As at 31 March 2017
I			
I	Total	-	-



19. <u>REVENUE</u> (Rs. In Lakh)

Particulars		For the year ended 31st March 2018	For the year ended 31st March 2017	
	Sale of products	9,549.73	8,060.90	
	Other Operating Income	51.19	•	
	Less: Excise Duty	25.05	98.82	
	Net Total	9,575.87	7,962.08	

20. OTHER INCOME (Rs. In Lakh)

Particulars		For the year ended 31st March 2018	For the year ended 31st March 2017	
a.	Interest income	2.70	4.82	
b.	Other non-operating income	76.40	95.81	
c.	Forex Gain/(Loss)	8.19	27.57	
	Total	87.30	128.20	

# 21. COST OF RAW MATERIAL CONSUMED

(Rs. In Lakh)

Particulars	For the year ended 31st March 2018	For the year ended 31st March 2017
Opening Stock	847.16	293.64
Add: Purchases	4,156.88	5,184.42
Less: Closing Stock	506.44	847.16
Total	4,497.59	4,630.90

Details of Raw material consumed (Rs. In Lakh)

	Cetalis of Naw Inacerial Consumed (NS. 111 Lakil)						
	Particulars		ended 31st	For the year	ended 31st March		
		March	2018	2017			
		Qty (MT)	Amount	Qty (MT)	Amount		
a.	Rock phosphate consumed (BRP)	18184.49	287.04	18703.82	308.20		
b.	Rock phosphate consumed (SSP)	25,059.38	1,208.50	42119.42	2,460.82		
c.	Beneficiated Rock phosphate captive consumed (SSP)	10208.77	-	14556.50	-		
d.	Sulphuric acid consumed	23573.02	397.33	38136.84	901.20		
e.	HDPE bags consumed (Nos.)	1182840	125.65	2011980	260.49		
f.	Boron (Row Decobar) consumed	13.60	5.82	12.768	5.65		
g.	Zinc Sulphate consumed	377.34	101.98	573.039	148.04		
h.	Re-regents		35.62		44.97		
I.	Napthelene, Castic Soda & other Product	741354.49	1287.70	147.967	501.53		
J.	Sulphur & Other Product	17702.99	1,047.96				
	Total		4,497.59		4,630.90		

# 22. CHANGES IN INVENTORY OF FINISHED GOODS

(Rs. In Lakh)

Particulars	For the year ended 31st March 2018	For the year ended 31st March 2017
Stock at the beginning of the year (A)	1,544.40	1,086.32
Stock at the end of the year (B)	1,015.51	1,544.40
(Increase)/Decrease in stocks (B-A)	528.89	(458.08)

### 23. EMPLOYEE BENEFIT EXPENSES

	Particulars	For the year ended 31st March 2018	For the year ended 31st March 2017	
a.	Salaries & Incentives	124.49	106.59	
b.	Contribution to Provident Fund & ESI	9.77	7.41	
c.	Gratuity Fund contribution	4.98	2.43	
d.	Staff welfare expenses	4.39	7.47	
	Total	143.63	123.9	



# 24. FINANCE COSTS

(Rs. In Lakh)

Particulars	For the year ended 31st March 2018	For the year ended 31st Marc 2017	
Interest Expenses	566.07	412.36	
Other Bank Charges	8.87	10.05	
Total	574.94	422.41	

### 25. DEPRECIATION AND OTHER AMORTIZATION EXPENSES

(Rs. In Lakh)

Particulars	For the year ended 31st March 2018	For the year ended 31st March 2017
Current year depreciation	590.62	390.45
Add(less) : Revaluation	204.80	230.10
Total	795.42	620.55

# **26. OTHER EXPENSES**

(Rs. In Lakh)

	Particulars	(RS. 1r For the year ended 31st For the year ended 31s			
	Particulars	March 2018	2017		
A.	Manufacturing Expenses				
	Consumption of Stores & Spares parts	469.08	385.57		
	Power & Fuel	298.60	221.31		
	Repairs & Maintenance to Plant & Machinery	15.67	6.03		
	Other manufacturing expenses	522.19	315.49		
	Total (A)	1,305.53	928.40		
B.	Administration Expenses				
	Rent	2.00	0.71		
	Rates & taxes	0.85	0.35		
	Insurance	27.08	29.17		
	Directors' Remuneration	32.21	31.93		
	Auditors' Remuneration	0.90	0.90		
	CSR Expenses	5.65	11.83		
	Donation	-			
	Forex (Gain)/Loss	=	-		
	Miscellaneous Expenditure	71.16	83.33		
	Total (B)	139.85	158.22		
C.	Selling & Distribution Expenses				
	Freight & Transport	575.43	754.73		
	Advertisement & Business promotion	3.20	2.46		
	Godown Rent	16.67	21.86		
	Others	445.78	270.37		
	Total (C)	1,041.08	1,049.42		
	Grand Total	2,486.46	2,136.04		

# 27. RELATED PARTY TRANSACTIONS

a) Key Managerial personnel

(i) Mr. Praveen Ostwal

(ii) Mr. Sunil Kothari

Managing Director

Whole Time Director & Chief Financial Officer

(iii) Miss. Priyanka Bansal

Company Secretary

# Notes to the financial statements As on 31st March 2018



- b) <u>Enterprises over which Key Managerial personnel exercises significant influence:</u>
  - (i) Madhya Bharat Agro Products Ltd.
  - (ii) Ostwal Phoschem (India) Ltd.
  - (iii) Seasons Agrochem India Pvt Ltd.

c) <u>Transactions with the related parties</u> (Rs. In Lakh)

Particulars	For the year	ended 31st	For the year ended 31st March		
	March	March 2018		2017	
		Enterprises		Enterprises	
	Key	over which	Key	over which	
	Management	significant	Management	significant	
	Personnel	influence of	Personnel	influence of	
		KMP		KMP	
Remuneration	32.50	-	32.83	-	
Remunerations to directors' relative	-	-	=	-	
Remunerations to Company Secretary	1.24	-	-	-	
Purchases of goods/Service	-	501.05	-	752.65	
Sales of goods	-	579.19	-	9.38	
Rent Paid	-	0.06	-	0.05	
Loan taken	-	1,105.10	-	785.00	
Loan Paid		1,567.75	-	-	
Interest Paid	-	95.72	-	6.34	

# 28. EMPLOYMENT BENEFIT PLANS

The Company has complied with Accounting Standard 15 (Revised 2005) and the required disclosure are given here under:

# (a) Defined Benefit Plans:

	Particulars	For the year ended 31 Mar 2018	For the year ended 31 Mar 2017
i)	Reconciliation of opening and closing balances of defined benefit obligation	2010	2017
	a) At the beginning of the year	13.75	14.71
	b) Current Service Cost	2.42	2.45
	c) Interest Cost	1.1	1.18
	d) Actuarial (Gain) Loss	1.17	-3.8
	e) Benefits paid	0	-0.79
	f) Defined Benefits Obligation at year end	18.44	13.75
ii)	Reconciliation of opening and closing balances of fair value of plan assets		
	a) At beginning of the year	16.58	14.07
	b) Expected Return on plan assets	1.39	1.13
	c) Actuarial Gain / (Loss)	0.00	0.00
	d) Employer Contributions	4.64	2.17
	e) Benefits paid	0.00	-0.79
	f) Fair Value of the plan assets at the year end	22.62	16.58
iii)	Reconciliation of fair value of obligation and Assets		
	a) Present value of obligation as at year end	18.44	13.75
	b) Fair value of plan assets as at year end	22.62	16.58
	c) Amount recognized in Balance Sheet (a-b)	-4.18	-2.83
iv)	Expense recognized during the year:		
	a) Current Service Cost	2.42	2.45
	b) Interest Cost	1.1	1.18
	c) Expected return on plan assets	-1.39	-1.13
	d) Actuarial (gain) / loss	1.17	-3.8
	e) Net Cost (a+b+c+d)	3.3	-1.3
v)	Investment Details of Plan Assets :		



	Name of retirement benefit	Nan	ne of Trust	Polic	cy No.	Investment with	
		Krisha	na Phoschem				
			d Employees				
	Gratuity	Group (	p Gratuity Trust GGCA 101000041		LIC of India		
vi)	There are no amount included in the fair value of p						
			y's own financia				
	ii)	Property	occupied by or o	other assets use	ed by the Com	oany.	
vii)	Principal Actuarial Assumptions at the Balance She	et date					
			31 Marc	ch 2018	31 M	arch 2017	
i)	Discount Rate		8% per a	annum	8% pe	er annum	
ii)	Expected Rate of return on plan assets		8% per annum 8% j		8% pe	per annum	
iii)	Future Salary Increase		8% per annum 8% pe		8% pe	er annum	
viii)	The overall expected rate of return on assets is assu accounting period. The Company is having approv Managed Fund.						
Gra	Experience Adjustment:		31 Marc	sh 2018	31 M	arch 2017	
	ned Benefits Obligation		18.4			3.75	
	assets		22.6			6.58	
Surp	olus/(deficit)		4.1	8		2.83	
	erience adjustment on plan Liabilities (loss)/ gain		-1.1	17		3.8	
Expe	erience adjustment on plan Assets (loss)/ gain		0.0	0		0.00	
(b)	Defined Contribution Plans:						
Amo	ount recognized as an expense and also included in	the Note r	no. 21				
			31 Marc	ch 2018	31 M	arch 2017	
						atti 2017	

# 29. FOREIGN CURRENCY EXPOSURE

During the period from 01.04.2017 to 31.03.2018 company import Rock Phosphate 5500MT in USD 297000 and 10190MT Rock Phosphate import under High Sea Sale agreement.

# **30. EARNING PER SHARE**

Particulars	For the year ended 31st March 2018	For the year ended 31st March 2017
Net profit available to equity shareholders (Rs. in Lakh)	354.15	330.16
Weighted average number of equity shares outstanding during		
the year (Nos.)	24,900,000	24,900,000
Basic and Diluted Earnings (Rs. per Share)	1.42	1.44

# 31. IMPORTED & INDIGENOUS RAW MATERIAL, COMPONENTS AND SPARE PARTS CONSUMED -

All raw material, components and spare parts consumed by the company are indigenous except company has imported Rock Phosphate of 15690 MT.

# Notes to the financial statements As on 31st March 2018



# a) Particulars of installed capacity:

(As certified by management being technical matter)

**32. STATEMENT OF ADDITIONAL INFOMRATIONS:** 

(MT)

	Products	As at 31st March 2018		As at 31st March 2017	
		Licensed	Installed	Licensed	Installed
i)	Beneficiated Rock Phosphate	200000	200000	200000	200000
ii)	Single Super Phosphate (Powder)	120000	120000	120000	120000
iii)	Single Super Phosphate (Granular)	90000	90000	90000	90000
iv)	Chemical Product (H.Acid)	1324	1324	1324	1324
V)	Sulphuric Acid , Oleum & other products	178200	178200	0	0

### b) Details of Production & Sales

(Rs. In Lakh)

	Products	2017-18		2016-17	
	Products	Qty(MT)	Value	Qty(MT)	Value
i)	<u>Production</u>				
	Beneficiated Rock Phosphate	12277.51		14738.06	
	Single Super Phosphate-Green (Powder)	61957.71		102650.67	
	Single Super Phosphate (Granular)	14496.50		30790.00	
	Chemical Product (H.Acid)	644.35		193.07	
	Sulphuric Acid , Oleum & other products	33052.77		0.00	
ii)	<u>Sales</u>				
	Beneficiated Rock Phosphate	1627.70	0.00	0.00	0.00
	Single Super Phosphate (Powder)	47157.45	3408.39	65932.90	5045.85
	Single Super Phosphate(Granular)	19093.35	1475.27	32901.90	2683.05
	Chemical Product (H.Acid)	699.06	2277.84	81.20	324.52
	Sulphuric Acid , Oleum & other products	32316.41	1989.98	0.00	0.00

# Closing Stocks of finished goods

	Products	31.3.2018		31.3.2017	
		Qty(MT)	Value	Qty(MT)	Value
i)	Beneficiated Rock Phosphate	622.60	33.22	181.56	9.12
ii)	Single Super Phosphate-Green (Powder)	13234.56	790.61	12931.01	793.93
iii)	Single Super Phosphate (Granular)	0.00	0.00	4597.40	327.64
iv)	Chemical Product (H.Acid)	57.15	166.34	111.87	413.68
v)	Sulphuric Acid, Oleum & other products	736.36	25.33	-	-

- i) Production of SSP-Green (Powder) includes consumption of Boron Qty 13.601 MT & Zinc Sulphate Qty 377.34 MT.
- Sales of Single Super Phosphate had included sales of Bronated(PSSP) with Qty 750.1 MT & Zincated (PSSP) with Qty 22060.1 MT.
- Sales of Single Super Phosphate had included sales of Bronated(PSSP) with Qty 462 MT & Zincated (PSSP) with Qty 2800 MT.



#### **33 SEGMENT WISE REPORT**

	Particular	2017-18	2016-17
1	Segment Revenue		
а	Manufacturing of Fertilisers	5427.50	7673.50
b	Manufacturing of Chemicals	4185.83	288.59
С	Trading	0.00	0.00
	Total	9613.33	7962.08
	Less: Inter segment revenue	37.45	0.00
	Net sales/Income from Operations	9575.87	7962.08
	Segment Results (Profit/Loss before tax and interest from		
2	each segment		
а	Manufacturing of Fertilisers	640.78	1111.67
b	Manufacturing of Chemicals	570.40	-74.70
С	Trading	0.00	0.00
	Total	1211.18	1036.97
	Less: (i) Interest	574.93	422.41
	(ii)other Unallocated expenditure net off	0.00	0.00
	(iii)Unallotable income	0.00	0.00
	Total Profit before Tax	636.25	614.56

- 34 The company has taken a plan from SBI Life in compliance of terms of sanction of Cash Credit Limit taken from SBBJ. The company has paid premium & debited to the profit & Loss account. As per the assignment of the policy the maturity value will be received to Managing Director Mr. Praveen Ostwal. The Managing Director Mr. Praveen Ostwal of the company has been duly undertake to derive no benefit out of that & consented to deposit the entire amount into the company as and when received to him. The maturity value will be credited to profit & Loss A/c in the year of receipt.
- **35** a) Figures of Previous year have been regrouped, rearranged and/or reclassified wherever consider necessary to make these comparable with the current year.
  - b) Amount have been shown in Lakh. except otherwise stated.

As per our report of even date.

For :M/s Rajneesh Kanther & Associates Chartered Accountants FRN 021262C

For and on Behalf of the Board of Directors

Sd/ Sd/-Sd/-Sd/-(Priyanka Bansal) (Rajneesh Kanther) (Sunil Kothari) (Praveen Ostwal) **Whole Time Director & CFO Partner Company Secretary Managing Director** M.No.: 102162 M.No.: A-45193 Din: 02056569 DIN: 00412207