

Systematix Group

Investor's Presentation
Q4FY25/FY25



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Nikhil Khandelwal

Managing Director,
Systematix Group

Message from the Managing Director

As we reflect on the journey of Systematix Group, I am filled with immense pride and gratitude for the milestones we have achieved together since the inception of the company in 1987. What started as a small but determined endeavor has now grown into a recognized leader in the financial services industry, for this I would like to acknowledge and thank the hard work of every individual in our organization.

Our success has been built on a broad and ever-evolving range of financial products—Equities, Derivatives, PMS, Commodities, Currency Derivatives, IPOs, Mutual Funds, and Debt Products (Primary Markets)—all designed with the goal of delivering value to our diverse client base. We have earned the privilege of serving a wide spectrum of financial markets, from large institutional investors to individual retail clients, each with its unique needs and aspirations.

What sets us apart is not only the diversity of our offerings but our deep focus on providing solutions that foster long-term relationships. From Foreign Institutional Investors (FIIs) to Ultra HNIs, HNIs, and retail investors, every partnership we nurture is a testament to our unwavering dedication to excellence, trust, and personalized service.

At Systematix, we remain focused on our core values: integrity, transparency, and innovation. These values continue to drive us as we navigate the complexities of Indian & Global markets, adapt to emerging trends, and serve our clients with the highest standards of professionalism and care.

Thank you for being a part of our success. We are excited about what lies ahead and look forward to continuing our journey with you, creating value and opportunities for growth together.



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01

Q4'25 / FY25 updates

Systematix has been amongst the most active Investment Banks in Indian Capital Markets in FY25



Top 15 ranked in QIP Fund raised in India in FY25



Mobilized almost 7.5% of total Market share of QIP in this FY

Service Offerings	QIP	Preferential Issue	Block Deal	IPO	Private Equity	M&A
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Select Large Fund-Raising Transactions

 INR 3,500 Cr QIP	 INR 2,000 Cr QIP	 INR 1,500 Cr QIP
 INR 1,437 Cr QIP	 INR 800 Cr QIP	 INR 350 Cr Rights Issue
 INR 175 Cr QIP	 INR 135 Cr Preferential Issue	 INR 130 Cr Buyback

Wealth and Asset Management – Improved Performance & Scale in FY25



1600+
No of clients



9000 Crore
AUM & Custody



75+
Years of Experience



Integrated Tech



32% PMS Returns
On 5 Years CAGR



AIF's
New Launching



Systematix PMS features in top quartile across all time periods[#] vis-à-vis competition^{*}

[#] Time Period Basis 1 yr/2yr/5yr; ^{*} Source – APMI;

Connecting Corporates with Capital

Events and conferences hosted in FY 25

Renewable Energy Conference



Textile Conference



Speciality & Agro Chemicals Conference



Circularity Symposium - Recycling Conference



CDMO Conference



New-Age Tech Conference



HFC Conference



Diversified Metals & Recycling Conclave



Road Shows hosted in Asia and Dubai



Organized 10 sector- specific conferences, hosting more than 100 corporates and enabling over 2,000 meetings



Updates for Q4FY25 / FY25

Systematix Corporate Services reports a robust Q4 FY25 with Revenues of **Rs 29.62 cr** with PBT and PAT of **Rs 3.54 cr** and **Rs 3.29 cr** respectively

We remain a '**Partner of Choice**'
for mid-market companies



Result Snapshot – Q4FY25/12MFY25 (1/2)

Statement Of The Consolidated Audited Financial Results For The Quarter And Year Ended 31st March 2025

Sr. No.	Particulars	Consolidated				
		3 months ended			12 months ended	
		31-03-2025 (Audited)	31-12-2024 (Unaudited)	31-03-2024 (Audited)	31-03-2025 (Audited)	31-03-2024 (Audited)
1	Total Income from Operations	2,962.49	4,227.26	5,334.50	13,938.53	13,708.88
2	Net Profit / (Loss) for the period (before Tax & Exceptional items)	354.90	2,417.96	2,892.90	5,709.15	6,772.69
3	Net Profit / (Loss) for the period before Tax (After Exceptional items)	354.90	2,417.96	2,892.90	5,709.15	6,772.69
4	Net Profit / (Loss) for the period after Tax (After Exceptional items)	329.85	1,857.87	2,319.20	4,576.13	5,334.63
5	Total Comprehensive Income for the period (Comprising profit/(Loss) for the period (After Tax) and Other Comprehensive Income (After Tax)	324.27	1,857.87	2,311.80	4,570.54	5,321.27
6	Equity Share Capital	1,365.38	1,365.38	1,298.03	1,365.38	1,298.03
7	Earning Per Share (of Rs. 10/- each) (not annualised)					
	(a) Basic	0.24	1.40	1.79	3.46	4.11
	(b) Diluted	0.24	1.40	1.79	3.46	4.11

Statement Of The Standalone Audited Financial Results For The Quarter And Year Ended 31st March 2025

Sr. No.	Particulars	Standalone				
		3 months ended			12 months ended	
		31-03-2025 (Audited)	31-12-2024 (Unaudited)	31-03-2024 (Audited)	31-03-2025 (Audited)	31-03-2024 (Audited)
1	Total Income from Operations	1,572.37	2,443.10	3,641.89	6,819.02	5,574.90
2	Net Profit / (Loss) for the period (before Tax & Exceptional items)	273.11	1,754.40	2,591.34	3,199.02	2,960.67
3	Net Profit / (Loss) for the period before Tax (After Exceptional items)	273.11	1,754.40	2,591.34	3,199.02	2,960.67
4	Net Profit / (Loss) for the period after Tax (After Exceptional items)	205.12	1,290.70	1,936.48	2,363.49	2,192.18
5	Total Comprehensive Income for the period (Comprising profit/(Loss) for the period (After Tax) and Other Comprehensive Income (After Tax)	202.62	1,290.70	1,933.16	2,360.99	2,188.86
6	Equity Share Capital	1,365.38	1,365.38	1,298.03	1,365.38	1,298.03
7	Earning Per Share (of Rs. 10/- each) (not annualised)					
	(a) Basic	0.15	0.97	1.49	1.79	1.69
	(b) Diluted	0.15	0.97	1.49	1.79	1.69

Notes:- The above is an extract of the detailed format of Quarterly Financial Results filed with BSE Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly & Yearly Audited Financial Results is available on the websites of Bombay Stock Exchange (URL of the filings BSE: www.bseindia.com & Company's website www.systematixgroup.in)

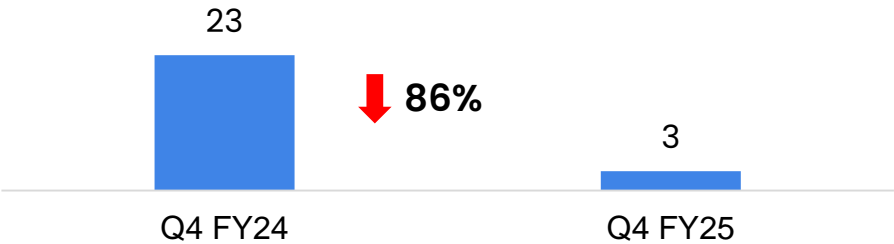
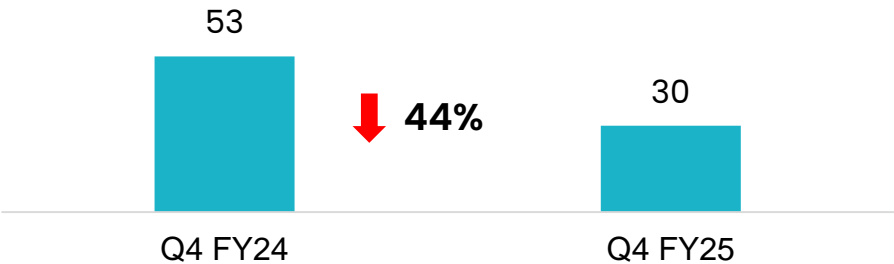
Result Snapshot – Q4FY25/12MFY25 Chart on Consolidated Basis (2/2)

Financials Performance (Consolidated)

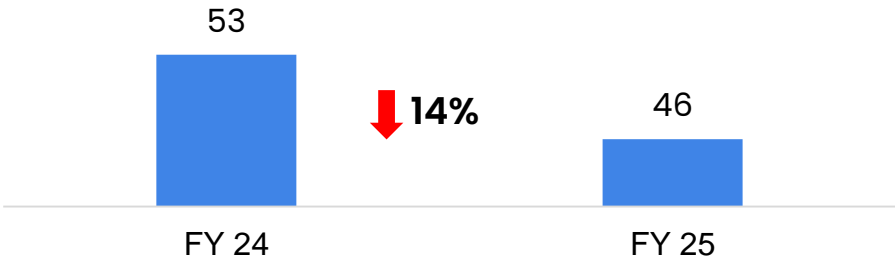
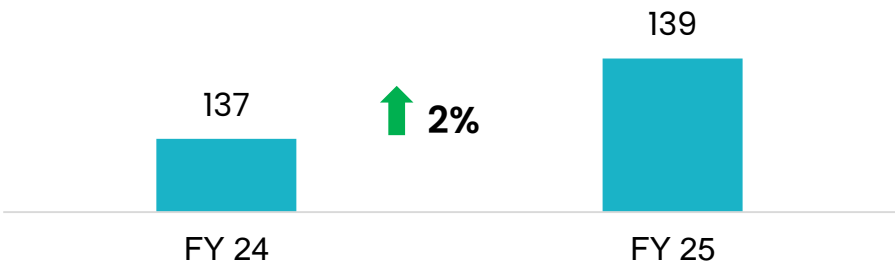
Revenue from
Operation

PAT

QUARTERLY

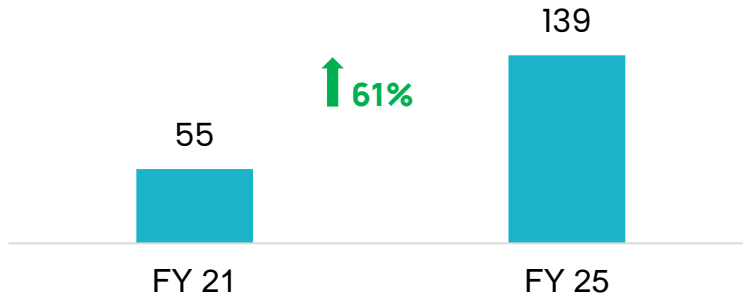


12 MONTHS

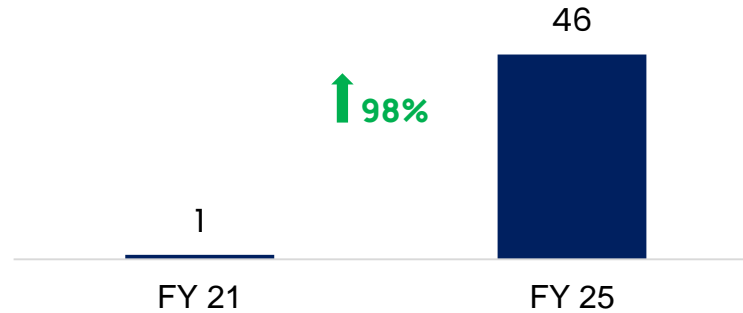


FY25 – Benchmarking growth journey

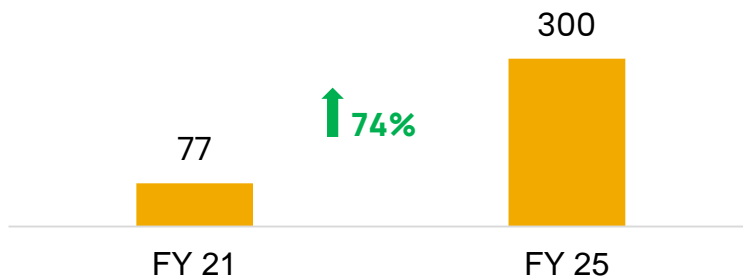
Revenue from Operation



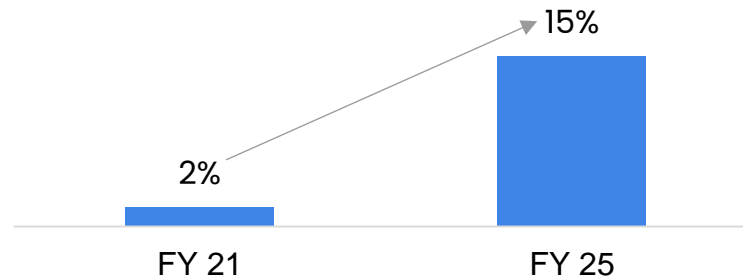
PAT



Net Worth



ROE



During the past 4 years, Systematix has:

- Grown Revenue at a CAGR of **61%**,
- Grown its Profits at a CAGR of **98%**,
- Grown its Networth at a CAGR of **74%**, and
- Grown its RoE to **15%**

02

Systematix Group Overview

Overview of Systematix Group

Systematix Group is a 40 years old leading financial services firm founded in 1985 by Mr. Chandra Prakash Khandelwal. We are a team of more than 285 diverse professionals.

01



An array of services

We offer robust products across **Investment Banking, Merchant Banking, Broking, Wealth Management, Portfolio Management Services (PMS), E-Broking and Depository Services.**

03



A wide-ranging clientele

More than 40,000 registered clients – FII's, DII's, Insurance Companies, Bank Treasuries, Corporate Treasuries, Promoters, Ultra HNI's, HNI's and Retail investors.

02



Leading presence across markets

Equity, Derivative, PMS, Commodity, Currency Derivative, IPO, Mutual Fund and Debt Product (Primary) markets.

04



Pan India presence

Wide network spread **across more than 100 cities in India's key locations of Mumbai, Delhi, Lucknow, Jaipur, Indore, Kolkata, Ahmedabad and Ujjain.**



Listed on BSE



Mcap: ₹1,920 Cr
(as on 15th May 2025)

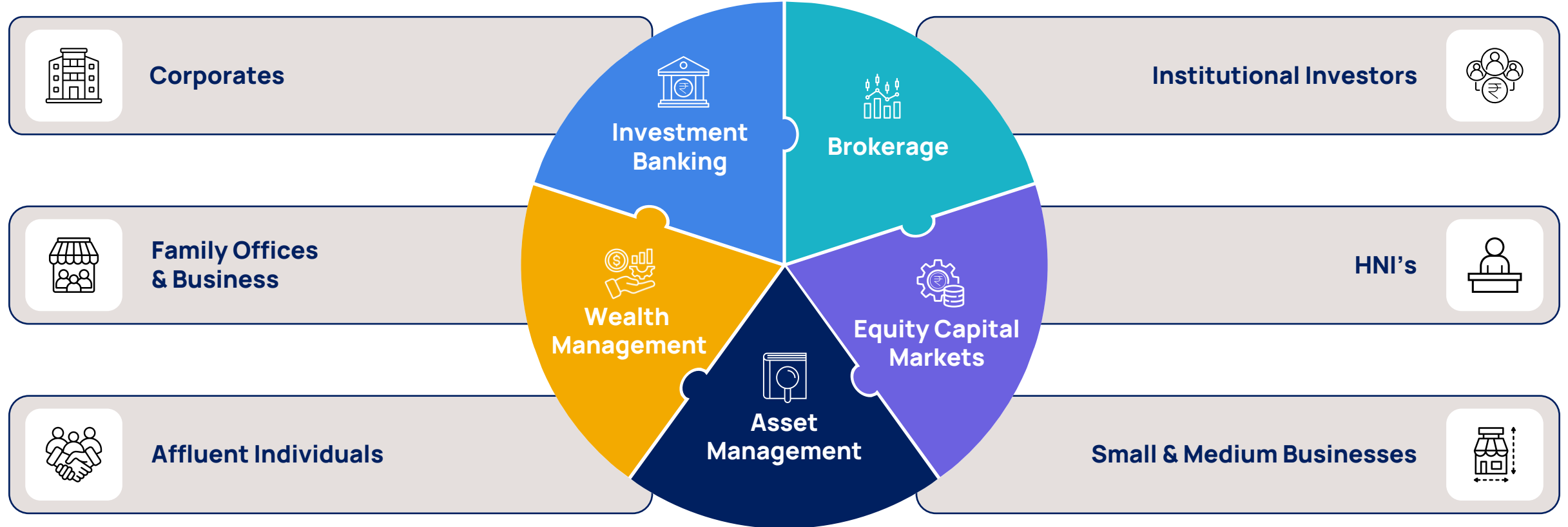


Networth: ~₹300 Cr
(as on 31st Mar 2025)

Group Strengths



Client Solutions across Holistic Ecosystem



03

Management Team

Senior Leadership



Mr. Nikhil Khandelwal
(Managing Director)

- Nikhil is the MD of Systematix Group with over 18 years of experience in Investment Banking, Equity Capital Markets and Wealth Management.
- Under his leadership and strong relationships with leading Indian Corporates and Institutional Investors, Systematix Group has emerged as one of the fastest growing player in Investment Banking and Institutional Equities.
- Responsible for the company's expansion and transforming the group into a diversified financial services player.
- Holds an MBA from the ISB, Hyderabad & NYU Stern and BE from Manipal Institute of Technology.



Mr. Sunil Sarda
(Managing Director)

- Sunil brings more than 30 years of experience at various levels in the financial services industry.
- Currently oversees the Brokerage (Stocks, Commodities & Currency), PCG, Retail, Operations and Operations within Systematix.
- Previously, Executive Director with Anand Rathi Securities and Manager-Finance with Indian Rayon and Industries Ltd., part of the Aditya Birla Group.



Mr. Kiran Vaidya
(Managing Director)

- Kiran has over 35 years of experience in various industries in the fields of Finance, accounts, costing, budgeting, project finance, working capital management, equity raising through IPO, QIP and Private Equity, Mergers and Acquisition, general overall Business Management and Strategic Planning.
- He has worked with Religare Capital Market as Managing Director, COO of SRL Diagnostics Ltd., JBF Industries Ltd. as Group President and CFO.

Key Management Personnel



Mr. Dhananjay Sinha
(CEO & Co Head of Equities
& Head of Research)



Mr. Vipul Sanghvi
(CEO & Co Head of Equities
& Head of Sales)



**Mr. Anil
Bhagchandani**
(CFO)



Mr. Amit Kumar
(Director - IB)



Mr. Ankit Gor
(Director - IB)



Mr. Ankur Rajoria
(Director - IB)



**Mr. Himanshu
Nayyar**
(Director - IB)



**Mr. Rahul
Saxena**
(Director - IB)



**Mr. Vinit
Maheshwari**
(Director -
Operations)



**Mr. Rajeev
Bajaj**
(President -
Wealth)



**Mr. Ronak
Sarda**
(Director - IB)



Ms. Smita Khatu
(Head of HR)



Ms. Nipa Savla
(Compliance
Officer)

04

Business Verticals

1 Investment Banking: Service Offerings

We offer full spectrum of Investment Advisory Services

Fund Raising

- Private Equity
- Venture Capital
- Family offices / HNI
- Pre-IPO

Mergers & Acquisitions

- Strategic buyout
- Management buyout
- Asset sale
- Cross border transaction

Structured Finance

- Mezzanine financing
- Structured debt

Within select sectors



Pharmaceutical & Healthcare

- CRO/ CMO/ CDMO
- Medical Devices
- Specialized APIs
- Formulations
- OTC and Nutraceuticals



Industrials

- Capital Goods
- Building and construction materials
- Paper Products
- Auto/Auto Ancillary
- Chemicals



Financial Services

- Banks
- MFI NBFCs
- Insurance
- Fin-tech



Logistics & Services

- Freight Forwarding & Supply Chain
- Transportation & Courier
- Third Party Logistics (3PL)
- Business Services



Consumer, Tech & Retail

- Consumer Products & Services
- Direct to Consumer (D2C) brands
- Retail /E-commerce
- Consumer tech

We have a 12 members Advisory team backed by senior management with cumulative experience of 120 years

Select Transactions Experience – Private Market Transactions and M&A (1/2)

all cargo logistics Ltd. **Acquired** 

INR 416 Cr

LEAP

INR 408 Cr

 **DDRCSRL**
Diagnostic Services

 **SRL**
Diagnostics

INR 350 Cr

 **EASTMAN EXPORTS**
Division of Eastman Exports Global Clothing (P) Ltd.


 **BHARAT**
BIOTECH

INR 350 Cr

IvyCap Ventures
SEQUOIA
Verlinvest

purple.com

INR 325 Cr

 **A91 Partners**

 **PUSHP**
SPICES

 **SIXTH**
sense

INR 227 Cr

 **IITL GROUP**

 **FUTURE GENERALI**
TOTAL INSURANCE SOLUTIONS

INR 225 Cr

 **veeda** clinical research

INR 200 Cr

 **WHITE TURTLE**
STUDIOS

**M&A –
Sell side**

TRAILER PARK GROUP
TRAILER PARK | ART MACHINE | MIRADA

INR 170 Cr

 **Peters**
SURGICAL

Acquired

 **STERICAT**
SUTURES

INR 150 Cr

 **WONDERCHEF**
Cook with Pride

 **SIXTH**
sense

CAPVENT
PARTNERS

INR 150 Cr

 **BCM** **Acquired**

 **L. CHHABRA & PARTNERS**
Chartered Accountants

INR 145 Cr

Select Transactions Experience – Private Market Transactions and M&A (2/2)

<div></div> <div>INR 130 Cr</div>	<div></div> <div>INR 105 Cr</div>	<div></div> <div>FY19 – INR 81 Cr</div>	<div></div> <div>INR 66 Cr</div>		
<div><p>Acquired</p><p>SRJ-CBCC Cancer Hospital Cancer Care For Excellence in association with SUMMIT ONCOLOGY (Formerly known as CHL CBCC Cancer Center)</p></div> <div>INR 50 Cr</div>	<div><p>Acquired by</p><p>YOKOGAWA </p></div> <div>INR 38 Cr</div>	<div><p>Raised Equity funding</p></div> <div>FY19 – INR 15 Cr</div>	<div><p>Sole Advisor to</p><p>Asia Climate Partners</p></div>		
Pre IPO					
<div><p>INR 780 Cr (Nov 24)</p></div>	<div><p>INR 130 Cr (Aug 24)</p></div>	<div><p>INR 106 Cr (Feb 25)</p></div>	<div><p>INR 80 Cr (Jan 25)</p></div>	<div><p>INR 64 Cr (Dec 24)</p></div>	<div><p>INR 25 Cr (Apr 24)</p></div>

2 Equity Capital Markets: Service Offerings

Fund Raising



Pre-IPO / IPO / FPO



QIP



Preferential Issue



Rights Issue



Institutional Placement /
Block Deal

Restructuring Services



Buyback of Shares



Delisting



Merger / Amalgamation



Takeovers (Open Offer)



Demerger

Advisory and Valuation Services



Valuation / Fairness Opinion



ESOP



AIF



Direct Listing



Reclassification / Migration

We have 16 members ECM team backed by senior management with a cumulative experience of over 130 years






Select Transactions Experience – Capital Markets (1/2)

Initial Public Offering

 <p>INOXGreen ENERGY SERVICES LIMITED</p> <p>INR 740 Cr (Nov 22)</p>	 <p>exicom</p> <p>INR 500 Cr (Mar 24)</p>	 <p>Veranda</p> <p>INR 200 Cr (Apr 22)</p>	 <p>VIKRAN GROUP</p> <p>INR 1,000 Cr</p>	 <p>esds enabling futurability.</p> <p>INR 600 Cr</p>	 <p>j</p> <p>INR 570 Cr</p>	 <p>MANGAL</p> <p>INR 450 Cr</p>	 <p>INDOGULF CROPSCIENCES LTD.</p> <p>INR 250 Cr</p>
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DRHP Filed

Qualified Institutional Placement

 <p>बैंक ऑफ महाराष्ट्र Bank of Maharashtra</p> <p>INR 4,500 Cr (Oct 24 & Jun 23)</p>	 <p>Swan Energy Ltd</p> <p>INR 3,320 Cr (Mar 24)</p>	 <p>Bank of India</p> <p>INR 2,550 Cr (Aug 21)</p>	 <p>यूको बैंक UCO BANK</p> <p>INR 2,000 Cr (Mar 25)</p>	 <p>सेंट्रल बैंक ऑफ इंडिया Central Bank of India</p> <p>INR 1,500 Cr (Mar 25)</p>	 <p>Indian Overseas Bank</p> <p>INR 1,437 Cr (Mar 25)</p>	 <p>JUPITER ENGINEERING THE FUTURE</p> <p>INR 1,328 Cr (July 24, Dec 23 & May 23)</p>	 <p>POCL</p> <p>INR 175 Cr (Dec 24)</p>
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Preferential Issue


 <p>HINDUSTAN FOODS LIMITED</p> <p>Advisors INR 400 Cr (Dec 23)</p>	 <p>SHAILY</p> <p>Advisors INR 150 Cr (Oct 21)</p>	 <p>JUPITER ENGINEERING THE FUTURE</p> <p>Advisors INR 135 Cr (May 24)</p>	 <p>AVG LOGISTICS</p> <p>Advisors INR 121 Cr (Feb 24)</p>	 <p>JASH</p> <p>Advisors INR 41 Cr (Feb 24)</p>
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Select Transaction Experience – Capital Markets (2/2)

OFS



INR 27 Cr
(Aug 24)



INR 23 Cr
(Mar 25)

Rights Issue



INR 350 Cr
(Mar 25)

Buyback




INR 180 Cr
(Sep 24, Feb 23)

Delisting




INR 11 Cr
(Mar – June 24)

Open Offer



INR 240 Cr
(Apr 22)



INR 34 Cr
(Mar 24)

Block Deals




INR 1,800 Cr
(Sep 20)



INR 504 Cr
(Feb 24 & Dec 23)



INR 500 Cr
(Aug 23)



INR 350 Cr
(Jan 24 & Dec 23)





INR 350 Cr
(Jan 18)






INR 250 Cr
(Dec 22, Mar 22 & Jul 21)

INR 250 Cr
(Dec 21)



INR 240 Cr
(Feb 24 & Dec 23)




INR 150 Cr
(Nov 23)




INR 145 Cr
(July 24)




INR 135 Cr
(Jun 24)



INR 74 Cr
(Dec 23)



INR 60 Cr
(Nov 24)



INR 50 Cr
(Mar 24)



INR 50 Cr
(Nov 23)

3 Equities Brokerage : Service Offerings

Brokerage service for the all the clients

Retail

- Clients spread across country
- Strong tech platform
- Minimal brokerage

PCG/HNI

- Clients with total asset under custody of **INR ~8347 Cr***.
- Supported by balance sheet financing (MTF)

Institutional Equities

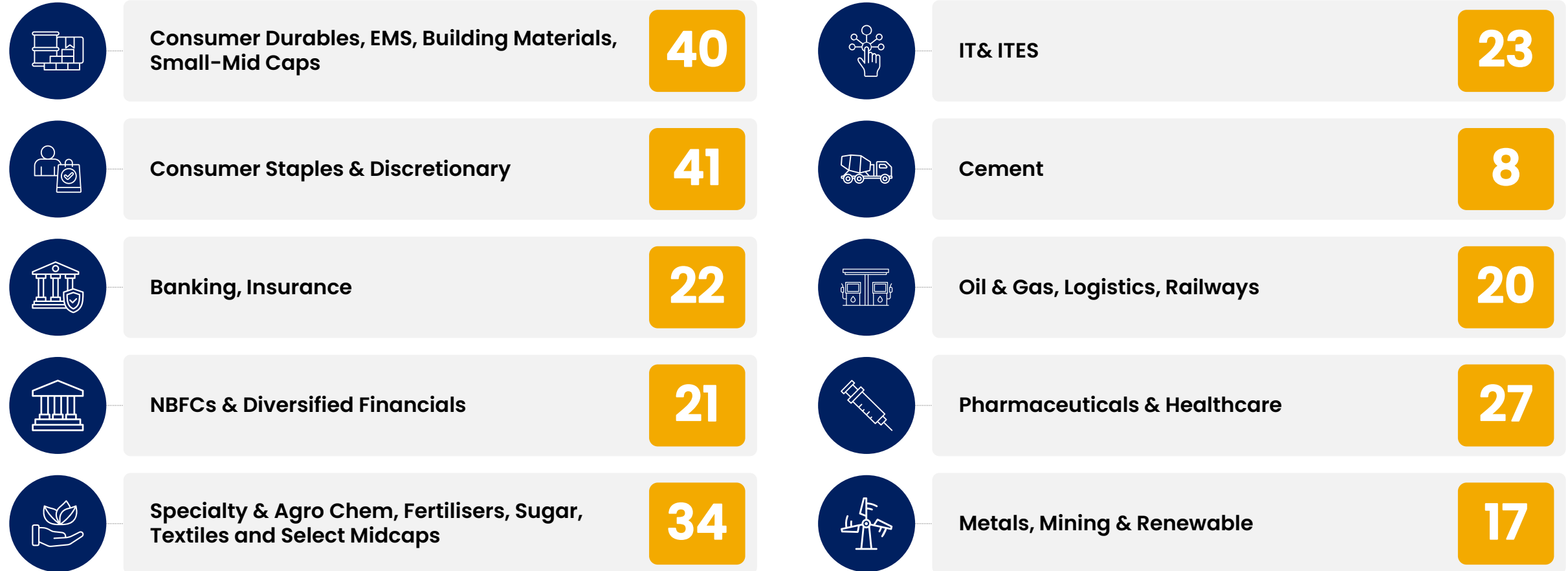
- Coverage of more than 253 companies spread across Large, Mid and Small cap.
- Empanelled with 200+ Institutional Investors (including DII's, FII's, Insurance, Treasury, AIF's, PMS etc.)

Institutional Equities Clients



* as on 31st March 25

Research Coverage of 253 Companies



Note:* Midcap constitute of chemicals, packaging, pipes, textiles

Trading Desk

Trading Desk

1. State of the art infrastructure for execution of equity and derivatives markets
2. Order execution through Bloomberg via Fix Protocol
3. Latest trading platform “Omnesys & Greek software” with advance algorithms
4. Specialized in executing cash future arbitrage trades
5. Expertise in closing long dated options through blocks.
6. Specialized algos for derivatives trades
7. Dedicated strategist, traders and dealers for Derivatives Segment.
8. State of art & Dedicated separate Direct Market Access (DMA) desk for execution

Derivatives Products

1. Cash to Future (Arbitrage)
2. Options Skews and Vol trading
3. Special situations strategies and dividend arbitrage

4 Wealth Management: Service Offerings

We Provide Access to

01 Products	Third party product distribution	Tailored investment plans
02 People	Experienced team of senior members having cumulative experience of 100yrs	
03 Capital Markets	Exchange Traded Products	Investment Banking
04 Capital	Margin Trading Facility	
05 Integrated Technology Platform	Easy to use	Holistic reporting
	Empowering Client & Relationship Managers	

~₹9000 Cr.
AUM & Custody

Client segment

UHNI's and Family Offices

Industrialists and HNI's

Corporates and Institutions

Marquee
Clients

APAR
Tomorrow's solutions today



Shree Cement



REMI

Rüsan
A TECHNOLOGY DRIVEN ENTERPRISE

Bagrry's

BLUE3ERRY

TECHNOCRAFT
INDUSTRIES INDIA LTD.

5 Asset Management: Service Offerings

PMS - AUM

- Served over 1600+ Clients with AUM of over Rs. 300 Crore.
- Total Management Exp. of 75+ year

Multi-cap Strategy

- Wide Investment Universe
- Mid-&-Small cap Bias



Alpha Driver

- High Returns (CAGR) :
 - 5 years – 32%
 - 3 years – 17.5%
- High Conviction Bets
- Price-oriented Churn

Launch of New AIF Funds

- AIF–Category I : SME Fund
- AIF–Category II : Pre IPO Fund
- AIF –Category III : Real State Fund

*DIP: Dynamic Investment Plan

*Data as on 31st March '25

Returns are pre-tax, post-fees

HR Initiative & Celebrations during FY25



Holi Celebration



Leadership Training Session



Annual Cricket Tournament



Christmas Celebration



Diwali Celebration

Thank you!

CORPORATE OFFICE



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