



24th April 2025

National Stock Exchange of India
Limited

Scrip Code: ACC

Scrip Code: 500410

Sub.: Media Release on the subject "ACC delivers highest ever annual PAT @ Rs. 2,402 Crore, up by 3% YoY"

Dear Sir/ Madam,

This is in continuation to our earlier letter dated 24th April 2025 wherein Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and year ended 31st March 2025 have been filed with stock exchanges.

In this regard, please find attached herewith the Media Release on the captioned subject.

The said media release will also be uploaded on the Company's website at www.acclimited.com.

Kindly take the same on your record.

Yours Sincerely, For ACC Limited

Bhavik Parikh
Company Secretary & Compliance Officer

Encl: As above



Media Release



ACC delivers highest ever annual PAT @ Rs. 2,402 Cr, up by 3% YoY

Highest ever annual volume, up by 14% YoY @42.2 Mn T Operating EBITDA at Rs.830 Cr, margin @13.7% for Q4 Cash & Cash Equivalent at Rs. 3,593 Cr

EDITOR'S SYNOPSIS

- ACC's science-based net zero target validated by SBTi (only large-scale Cement Mfg. Company in India)
- Highest ever sales Volume in a quarter @ 11.9 Mn T, growth of 14% YoY
- Highest ever quarterly revenue at Rs. 6,067 Cr, up 12% YoY
- PMT EBITDA at Rs. 698 vs EBITDA of Rs.446 in Q3 (Excluding non-recurring Govt. grant of Rs 637 Crs)
- Quarterly PAT at Rs. 751 Cr
- EPS at Rs. 39.9 for the quarter
- Dividend on equity shares at Rs. 7.50 per share

Ahmedabad, April 24, 2025: ACC Limited, the cement and building materials company of the diversified Adani Portfolio, today announced robust results for Q4 and the full year ended March 31, 2025. This record financial performance is the result of an overall boost in volumes, consistent improvement in cost and efficiency parameters.

Mr. Vinod Bahety, Whole Time Director & CEO, ACC, said, "As We conclude this FY, ACC stands stronger, more agile and future ready. This year has been marked by strategic milestone that reinforce our position as a leader in the Indian cement industry. Our capacity expansion initiatives including the commissioning of new grinding units supported by debottlenecking and modernisation, are aligned with growing infrastructure and booming demand of the nation.

We have also made significant progress on our ESG agenda enhancing our usage of alternative fuel, reducing carbon intensity and advancing our water positivity initiatives. ACC is the only larger Cement company which is certified by SBTi for Net Zero target. Innovation continues to remain central to our approach. Through our digital transformation programme, we are leveraging data, Al, and automation to drive efficiencies across the value chain from **Quarry to Lorry**. Those efforts have translated into improved operational matrices, strengthened customer engagement and long-term value creation. I would like to express my heartful appreciation to our employees, partners and shareholders for their support and trust. Together, we are building a sustainable and resilient ACC, India's oldest Cement company getting younger by the day, the TRUST factor getting stronger by the day - one that's equipped to shape the future of construction of India."

Operational Highlights

- The engines of efficiency drive, cost initiative and investments to overhaul all plants have delivered phenomenal results on overall cost reduction and volume improvements.
- All business KPIs like volumes, efficiencies, cost and capex have shown healthy improvements, reinforcing cost leadership journey.
- Volume increased by 14% YoY supported by higher trade volumes and higher premium product as a % of trade sales volume (7 pp YoY), ensuring market leadership.
- WHRS power share increased by 5.3 pp from 8.2% to 13.5%, Solar power mix increased by 5 pp from 2.9% to 7.9%, taking the green power share up by 10.3 pp to 22.5%, clear road map & investment commitments to achieve 60% green power share by FY 28
- Optimised Fuel Basket, with use of low cost imported petcoke, improved linkage and captive coal consumption and synergies with Group companies have resulted in 23% reduction in Kiln fuel cost from Rs. 1.91 to Rs. 1.47 per '000 Kcal
- Thermal value at 737 kCal, expect to improve further in coming quarters driven by capex-based efficiency improvement projects.
- Logistics costs reduced by 8% @ Rs 937/ton, driven by efficiency improvement journey (Secondary lead reducing by 2% @44 Km, direct dispatch up by 4 pp @71%). Through various freight negotiation initiatives, road PTPK has decreased by 1% @4.18 per ton YoY. Further improvements based on model shift to marine logistics expected in coming quarters.

Particulars (YoY)	Q4 FY'25	FY'25
Sales Volume (Clinker & Cement)	Growth of 14% YoY, at 11.9 Mn T, highest ever volume in a quarter	Growth of 14% YoY, at 42.2 Mn T, highest ever volume in a year
Kiln Fuel Cost	Reduced by 23% (Rs. 1.91 to 1.47/'000 kCal)	Reduced by 17% (Rs. 1.94 to 1.61/'000 kCal)
Green Power as a % of power Consumption	Increased by 10.3 pp to 22.5%	Increased by 4.9 pp to 18.0%
AFR consumption in Kiln	Increased by 0.4 pp to 11.0%	Increased by 1.5 pp to 10.5%

Financial Highlights

- **Highest ever revenue** in a quarter at **Rs.6,067 Cr**, driven by higher trade sales volume and premium product as % of trade sales at 41% (up by 7 pp YoY)
- Higher volume along with improved operational parameters resulted in growth in all business parameters.
- Operating EBITDA at Rs. 830 Cr, EBITDA margin at 13.7%.
- Cash & Cash equivalent at Rs. 3,593 Cr, with **highest ever** Net Worth at Rs. 18,559 Cr, up by Rs. 2,227 Cr during the year
- EPS (Diluted) at Rs. 39.9 during the quarter.

Financial Performance for the Quarter ended March 31, 2025:

Particulars	UoM	Q4 FY'25	Q4 FY'24
Sales Volume (Cement and Clinker)	Million Tonnes	11.9	10.5
Sales Volume Ready Mix Concrete	Million M ³	0.86	0.66
Revenue from Operations	Rs. Cr	6,067	5,409
	Rs. Cr	830	837
Operating EBITDA & Margin	%	13.7	15.5
	Rs. PMT	698	800
Other Income	Rs. Cr	194	120
Profit before Tax	Rs. Cr	882	883
Profit after Tax	Rs. Cr	751	943
EPS (Diluted)	Rs. / Share	39.9	50.1

Financial Performance for the year ended March 31, 2025:

Particulars	UoM	FY'25	FY'24
Sales Volume (Cement and Clinker)	Million Tonnes	42.2	36.9
Sales Volume Ready Mix Concrete	Million M3	2.86	2.52
Revenue from Operations	Rs. Cr	21,762	19,959
	Rs. Cr	3,061	3,062
Operating EBITDA & Margin	%	14.1	15.3
	Rs. PMT	726	830
Other Income	Rs. Cr	1,072	493
Profit before Tax	Rs Cr	3,127	2,757
Profit after Tax	Rs. Cr	2,402	2,335
EPS (Diluted)	Rs. / Share	127.6	124.0

Dividend

In context of the ongoing capex and growth plans of the company, the Board of Directors have recommended a dividend on equity shares at Rs. 7.50 per share, which is consistent with last year.

ESG Updates

- Blended cement at 85% of product mix, exemplifies commitment to eco-friendly practices & CO2 emissions minimisation.
- Strategic partnership with Finland-based Coolbrook to implement RotoDynamic Heater™ (RDH™) technology, will reduce fossil fuel dependency by harnessing Renewable Electricity for zero carbon high-temperature process heating.
- ACC created societal value for 2.1 million lives by contributing to fields including healthcare, education, employment, and sustainable livelihoods through CSR initiatives.
- Achieved water positivity @ 1.04 vs Target of 5.0 by 2030, establishing leadership in water governance.
- Reached an impressive 7.6x plastic negativity through co-processing of plastic waste in cement kiln.
- Pledged to plant 5.8 million trees by 2030, in line with Adani Group's ambitious plan to plant 100 million trees and 5.1 million trees planted till FY'25
- Used more than 12.8 million tonnes of waste derived resources in FY'25 embracing circular economy.
- Embracing the circular economy, ACC targets to achieve TSR of 27% by FY'28.

Branding and Technical Services

- Partnered with the Gujarat Giants for both, Pro Kabaddi (PKL) League Season 11, the next fastest growing sports league in India, as well as International League T20 (ILT20), a premier sports league.
- ACC Certified Technology implemented at 24,104 customer sites, making their homes stronger.
- Trained 6,115 Contractors under various skill upgradation workshops with 1,579 plant visits, aimed at deeper understanding of our products.
- Various knowledge sharing technical events conducted for 3,007 construction professionals.
- Celebrating contractors' achievements and stories of growth alongside ACC through the 'Bharose ke Saathi' campaign.
- Celebrated 78th Independence Day with 'Bridge of Unity' film, showcasing how ACC has always been the bridge connecting people and cultures.

Digitalisation

- Launched 'Reward Connect' app, a loyalty rewards platform, enabling pan-India online reward point redemption for industry influencers and channel partners.
- Deployed OT Security Monitoring solution for real-time monitoring, strengthening cybersecurity.
- Implemented Electronic Proof of Delivery (E-POD) system, improving invoicing efficiency and reducing processing/documentation cost.
- Digitalisation is facilitating swift decision-making and improved customer service by leveraging Al, IOT, Video analytics and Optimisation capabilities.
- 'Plants of the Future' programme is revolutionising manufacturing processes by incorporating state-of-the-art automation solutions, for plant management, and maintenance.
- Partnering with Adani Group's Al Labs to harness power of artificial intelligence through the deployment of Al virtual assistant, Al Models, generative Al capabilities, and video-based analytics to optimise operations and accelerate decision-making.
- Revolutionised sales operations by introducing unified solutions like OneConnect and Adani Cement Connect, enhancing efficiency and user experience for various stakeholders.

Outlook

Cement consumption grew by 8% during Q4 FY'25, marginally higher as compared to 7% in the previous quarter. The increase in demand was driven by a pick-up in construction activities, improvement in rural demand, traction in the real estate sector, and increased government spending on infrastructure and construction activities. As per the growth trends observed in Q3 and Q4 FY'25, it is projected that cement demand during FY'26 will continue to benefit from the momentum gained by government spending on infrastructure and construction activities. The growth is anticipated to range between 7% to 8% for the coming fiscal, driven by ongoing consumption demand in the housing and infrastructure segments, as well as the favourable impact of the proinfra and housing Budget 2025.

Achievements

- Golden Peacock Environment Management Award for outstanding environmental management practices.
- Recognised as 'Iconic Brand of India 2024', for third consecutive year by The Economic Times.
- Ranked as 'India's Most Trusted Cement Brand' by TRA Research for the second year in a row.
- Thondebhavi Plant wins International Safety Award by British Safety Council.
- 2 Platinum and 1 Gold at 6th ICC National Occupational Health and Safety Conference & Awards.

About ACC Limited

ACC Limited, a subsidiary of Ambuja Cements, is one of India's leading producers of cement and ready-mix concrete. It is a member of the diversified Adani Group - the largest and fastest-growing portfolio of diversified sustainable businesses. ACC has 20 cement manufacturing sites, over 100+ concrete plants and a nationwide network of channel partners to serve its customers. With a world-class R&D Centre, the quality of ACC's products and services, as well as its commitment to technological development, make it a preferred brand in building materials. Established in 1936, ACC has been recognised as India's Most Trusted Cement Brand by TRA Research in its Brand Trust Report 2024 and among 'Iconic Brands of India 2024' by The Economic Times for the third consecutive year. ACC is counted among 'India's Top 50 companies contributing to inclusive growth' by SKOCH and has been recognised for its climate change mitigation commitments with a 'Leadership Score' of A- by CDP. With sustainability at the core of its strategy, ACC is the first Indian Cement Company to sign the Net Zero Pledge with Science Based Targets. ACC's innovative products are now enlisted in GRIHA product catalogue.

For media queries, please contact:	For investor relations, please contact:		
Roy Paul	CA. Deepak Balwani		
Adani Portfolio	ACC Limited		
Tel: 91-79-25556628	Tel: 91-79 6825 3847		
roy.paul@adani.com	deepak.balwani@adani.com		

Safe Harbour Statement

This press release contains forward-looking statements relating to Ambuja Cements Limited and ACC Limited's future operations, performance, and financial outlook, which are based on current assumptions and expectations. These statements involve inherent risks and uncertainties that could cause actual results to differ materially from those anticipated. Factors such as changes in market conditions, economic developments, regulatory requirements, industry dynamics, and unforeseen circumstances may impact the company's performance. Ambuja Cements Limited and ACC Limited undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. For a detailed discussion of these risks, please refer to our filings with the Securities and Exchange Board of India (SEBI) and other relevant regulatory authorities.