



Ref : CIL/STEX 33/Q3FY18

Date : February 09, 2018

To

The Secretary,
BSE Limited
Corporate Relationship Dept,
P.J. Towers,
Dalal Street, Fort,
Mumbai-400 001

The Secretary,
National Stock Exchange of India Limited
Plot No.C/1, G Block,
Bandra Kurla Complex
Bandra (East)
Mumbai-400 051

Scrip Code – /Scrip Id: 540710/CAPACITE

Scrip Symbol: CAPACITE

Subject: Press Release in connection with Unaudited Standalone Financials for the Quarter and Nine months ended December 31, 2017

Dear Sir/ Madam,

Please find enclosed herewith the copy of Press Release in connection with the Unaudited Standalone Financials for the quarter and nine months ended December 31, 2017

Thanking you,

Yours faithfully,

For **Capacit'e Infraprojects Limited**

Sai Kedar Katkar
Company Secretary & Compliance Officer



Encl: As above

Investor Release

For Immediate Release

9M FY18 Results

Total Income ₹ 970 Crores, a growth of 16.4% Y-o-Y

PAT grew by 33% Y-o-Y to ₹ 56 Crores. Diluted EPS at ₹ 10.43

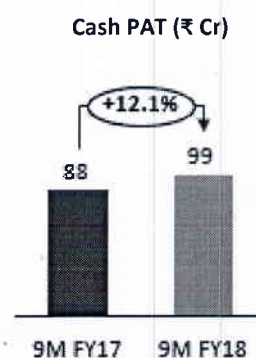
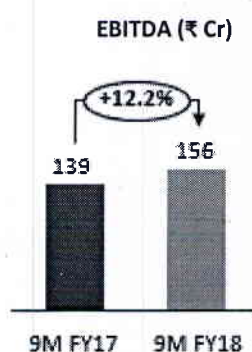
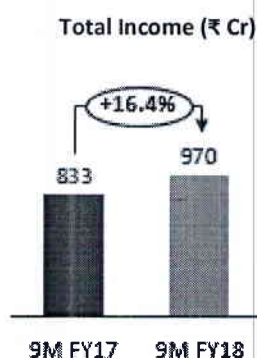
Orderbook stands at ₹ 5,240 Crores

Added repeat orders from existing marquee clients

Mumbai, February 9, 2018: Capacit'e Infraprojects Limited ("Company"), a fast growing construction company providing end to end services for residential, commercial and Institutional building with presence in Mumbai Metropolitan Region (MMR), Pune, Chennai, National Capital Region (NCR), Kochi, Hyderabad and Bengaluru announced its Unaudited Financial results for the quarter and nine month ended December 31, 2017. The Financial Results are as per Ind-AS.

Key Financial Highlights on Standalone basis are as follows:

Capacit'e Infraprojects Limited			
Particulars (₹ Crs)	9M FY18	9M FY17	Y-o-Y%
Total Income	970	833	16.4%
EBITDA	156	139	12.2%
PAT	56	42	33.0%
Margin (%)	5.8%	5.1%	73bps
Diluted EPS	10.43	8.69	20.0%
Cash PAT	99	88	12.1%



Performance highlights for 9M ended December 31, 2017

Total Income for 9M FY18 grew by 16.4% to ₹970 Crores as compared to ₹833 Crores in 9M FY17. All our contracts have been re-negotiated pursuant to implementation of GST. The same has resulted in reduction of revenues to the extent of ₹18 crores post implementation of GST.

EBITDA for 9M FY18 grew by 12.2% to ₹156 Crores as compared to ₹139 Crores in 9M FY17. EBITDA margin stood at 16.4% for 9M FY18.

PAT for 9M FY18 grew by 33% to ₹56 Crores as compared to ₹42 Crores in 9M FY17. The Margin improved by 73 bps. Diluted EPS for 9M FY18 stood at ₹10.43 per equity share.

Cash PAT for 9M FY18 grew by 12.1% to ₹99 Crores as compared to ₹88 Crores in 9M FY17.

For 9M FY18 we have procured **₹72 Crore** of core assets.

Our **Gross Debt/Equity ratio** at the end of December 31, 2017 stood at 0.23x. Gross Debt stood at ₹170 Crores (including bill discounting of ₹39 crores) while the cash & bank balance stood at ₹370 Crores as at the end of December 31, 2017.

The **Net working capital days** stood at 81 days as compared to 79 days for FY17. The net working capital days has increased marginally on account of delay in realisation of debtors on account of contracts renegotiation pursuant to GST implementation.

Our **Orderbook** as at end of December 31, 2017 stood at ₹ 5,240 Crores. Residential segment contributes ~92% of the orderbook with the balance contribution by Commercial. We are executing 55 sites currently with West India contributing to ~79% of our Orderbook. Large part of our orderbook is contributed by Gated Community with ~54% share followed by High Rise and Super High Rise Buildings at ~45%.

Key wins in Q3 FY18

- Construction works of the project 'Arihant Aspire' worth ₹825 Crores from Arihant Abode, a subsidiary of Arihant Superstructure Limited. The project is based in Panvel, Maharashtra in proximity to the proposed Navi Mumbai International Airport.
- With this the Company has added orders worth ₹1,900 Crores in 9M FY18
- Further the Company won below 2 orders recently in Q4 FY18:
 - Kalpataru Magnus (MIG-V) in Bandra, MMR from Kalpataru Group. The order is worth ₹ 90.80 Crores. This is the 2nd order received from Kalpataru Group
 - Tower-2 of a project at Hindustan Mills at Prabhadevi, MMR for our client Twenty Five South Realty Private Limited, The Wadhwa Group. The order is worth ₹156.46 Crores. The Tower-1 of this project is already under execution by Capacit'e.



On the performance Mr. Rohit Katyal, Executive Director & CFO commented, “We are witnessing a healthy flow of orders and are confident to grow our orderbook and revenues. The revolution witnessed in the real estate with the implementation of RERA in our markets of operations is benefitting construction EPC companies such as ours. Our focus on technology led construction is helping us open new segments of business viz the Government works, Institutional buildings where the opportunity is large. MMR continues to be our biggest market and there are clear signs of stability. We have potential to increase our orderbook by 30-35% merely on new phases of work orders that our existing clients will release for projects where we are already executing. Backed by marquee clientele across geographies, focused policies & budget outlay of Government on infrastructure creation and a strong team of technical competence, we are poised to strengthen and take advantage of improving economic activity in India.”

About Capacit'e Infraprojects Limited

Capacit'e Infraprojects Limited is a leading building construction company having presence in MMR, NCR, Bengaluru, Hyderabad, Chennai, Kochi and Pune, with specialization in construction of super high-rise buildings. The key clientele includes Kalpataru, Lodha Group, Oberoi Constructions, Rustomjee, Emaar, Brookfield Asset Management, Sattva Group, The Wadhwa Group, Saifee Burhani Upliftment, Godrej Properties, Radius Developers, Prestige, Purvankara, Brigade Enterprises among others.

For more information please visit www.capacite.in

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Company	Investor Relations Advisors
Capacit'e Infraprojects Limited CIN No: L45400MH2012PLC234318 Name: Mr. Damodar Aash Email id: ir@capacite.in Tel No: +91 22 71733717	Strategic Growth Advisors Pvt Ltd. CIN No: U74140MH2010PTC204285 Mr. Shogun Jain / Mr. Pratik R. Shah Email id: shogun.jain@sgapl.net / pratik.shah@sgapl.net Tel No: +91 77383 77756 / +91 97692 60769

