

Ref : CIL/STEX 33/Q3FY19

Date : February 04, 2019

To

**The Secretary,
BSE Limited
Corporate relation Dept,
P.J. Towers,
Dalal Street, Fort,
Mumbai-400 001**

Scrip Code – /Scrip Id: 540710/CAPACITE

**The Secretary,
National Stock Exchange of India Limited
Plot No. C/1, G Block,
Bandra Kurla Complex
Bandra (East)
Mumbai-400 051**

Scrip Symbol: CAPACITE

Subject: Press Release in connection with Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2018

Dear Sir/ Madam,

Please find enclosed herewith the copy of Press Release in connection with the Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2018.

Thanking you,

Yours Sincerely
For **CAPACIT'E INFRAPROJECTS LIMITED**



**Sai Kedar Katkar
Company Secretary and Compliance Officer**



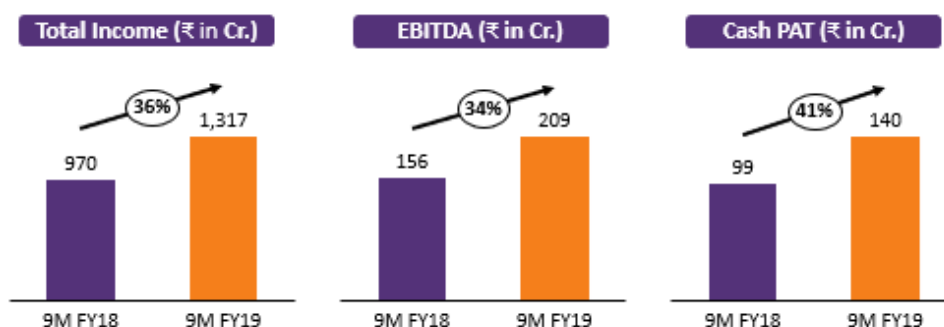
Encl: As above

Strong 9M FY19 Performance (Standalone)**Total Income ₹ 1,317 Crores, a growth of 36% Y-o-Y****EBITDA ₹ 209 Crores, a growth of 34% Y-o-Y****PAT grew by 24% Y-o-Y to ₹ 70 Crores****Cash PAT grew by 41% Y-o-Y to ₹ 140 Crores****Order backlog - Private Sector at ₹ 7,086 Crores; Public Sector at ₹ 433 Crores & MHADA Order at ₹ 4,357 Crs****Order Inflow (Private & Public Sector) during 9M FY19 was ₹ 3,153 Crs**

Mumbai, February 4, 2019: Capacit'e Infraprojects Limited ("Company"), a fast growing construction company providing end to end services for residential, commercial and Institutional building with presence in Mumbai Metropolitan Region (MMR), Pune, Chennai, National Capital Region (NCR), Varanasi, Kochi, Hyderabad and Bengaluru announced its Unaudited Financial (Standalone) results for the quarter and Nine months ended December 31, 2018.

Key Standalone Financial Highlights are as follows:

Particulars (₹ Crs.)	Q3 FY19	Q3 FY18	Y-o-Y%	9M FY19	9M FY18	Y-o-Y%
Total Income	458.6	374.5	22.4%	1317.3	970.2	35.8%
EBITDA	71.0	57.7	23.1%	208.8	156.4	33.5%
EBITDA Margin (%)	15.5%	15.4%		15.9%	16.1%	
PAT	23.9	22.7	5.3%	69.6	56.4	23.6%
PAT Margin (%)	5.2%	6.1%		5.3%	5.8%	
Cash PAT	46.0	34.8	32.2%	139.6	99.1	40.9%
Cash PAT Margin (%)	10.0%	9.3%		10.6%	10.2%	



Performance highlights for Q3 & 9M FY19

Total Income for 9M FY19 grew by 36% to ₹ 1,317 Crores as compared to ₹ 970 Crores in 9M FY18. The **Total Income** for Q3 FY19 was ₹ 459 Crores as compared to ₹ 375 Crores in Q3 FY18, showing a growth of 22%.

EBITDA for 9M FY19 grew by 34% to ₹ 209 Crores as compared to ₹ 156 Crores in 9M FY18. EBITDA for Q3 FY19 was ₹ 71 Crores as compared to ₹ 58 Crores in Q3 FY18, posting a growth of 23%. **EBITDA margin** for 9M FY19 was at 15.9% and for Q3 FY19 was at 15.5%.

Finance cost as a percentage of Total Income has declined to 2.6% in 9M FY19 from 3.0% in 9M FY18. Finance cost for 9M FY19 is ₹ 34 Crores as compared to ₹ 29 Crores in 9M FY18.

Depreciation and amortisation expense for 9M FY19 stood at ₹ 64 Crores as compared to ₹ 40 Crores in 9M FY18. The capex spends towards Core Assets in 9M FY19 stood at ₹ 55 Crores.

PAT for 9M FY19 grew by 23% to ₹ 70 Crores as compared to ₹ 56 Crores in 9M FY18. Diluted EPS for 9M FY19 stood at ₹ 10.26 per equity share. PAT for Q3 FY19 was ₹ 24 Crores as compared to ₹ 23 Crores in Q3 FY18, growing by 5.3%.

Cash PAT for 9M FY19 was ₹ 140 Crores as compared to ₹ 99 Crores during 9M FY18, growing by 41%. Cash PAT for Q3 FY19 grew by 32% and stands at ₹ 46 Crores, whereas it was ₹ 35 Crores during Q3 FY18.

Total collections during 9M FY19 is ₹ 1,279 Crores

The **Net Working capital Days (Including Retention)** stood at 81 days vis-a-vis 89 days as on March 2018 & 95 days as on Q3 FY18. Similarly, **Net Working capital Days (Excluding Retention)** is 55 days vis-a-vis 58 days as on March 2018 & 65 days as on Q3 FY18

Our **Orderbook** excluding MHADA as at end of December 31, 2018 stood at ₹ **7,519 Crores**. Residential segment contributes ~77% of the orderbook and Commercial & Institutional segment contributes ~23%. Large part of our orderbook is contributed by High Rise and Super High-Rise Buildings at ~46% followed by Gated Community at ~36%.

The new order inflow from private sector during the quarter consists of ~77% orders from existing client.

Key wins from the Private sector in Q3 FY19:

- Repeat order from Oberoi Realty worth ₹ 705 Crores for construction of five towers at Oberoi Garden City
- Order from Furein Construction Engineering worth Rs. 208 Crores. This is our first major order in Factory segment

Our **Orderbook** from the **Public sector** as at the end of December 31, 2018 stood at **₹ 433 Crores**.

Key wins from the Public sector in Q3 FY19:

Orders from:

- BSNL worth ₹ 335 Crores for construction of buildings for Unified Network Management System
- Institute of Chemical Technology worth ₹ 98 Crores

L1 in Public sector for ₹ 456 Crores (not included in the Order Book)

On the performance Mr. Rohit Katyal, Executive Director & CFO commented, “We are proud to continue our good performance during the financial year by delivering a 36% YoY growth in our Total Income and 41% in the Cash PAT. We have been consistently adding new orders both in the Private as well as the Public sector and have exceeded our target for new order inflows in FY19. Also, during Q3 we bagged our first major order in the Factory’s segment.

With the sustained order inflow and our expertise in executing and delivering projects on time we are optimistic that we shall witness a healthy and sustainable growth.”

About Capacit'e Infraprojects Limited

Capacit'e Infraprojects Limited (Capacit'e/the Company) has etched a name for itself as a quality contractor in the buildings space. Today, it is working with almost all major real estate developers in the country. Capacit'e has been rapidly emerging as a marquee contractor in the building space with good repute. The Company’s sharp focus on the single segment of buildings, with an emphasis on technology, a robust asset base and the promoters’ rich experience in the EPC space have enabled it to scale up quickly in the building space and become a well-respected player. Capacit'e provides end-to-end construction services for High Rise and Super High Rise Buildings, Townships, Mass Housing, etc. in the residential space, Office Complexes, IT & ITES Parks in the commercial space and Hospitality, Healthcare Facilities, Industrial Buildings, MLCPs in the institutional space.

For more information please visit www.capacite.in

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Company	Investor Relations Advisors
Capacit'e Infraprojects Limited CIN No: L45400MH2012PLC234318 Name: Mr. Alok Mehrotra Designation – President, Corporate Finance Email id: ir@capacite.in	Strategic Growth Advisors Pvt Ltd. CIN No: U74140MH2010PTC204285 Mr. Shogun Jain / Mr. Pratik R. Shah Email id: shogun.jain@sgapl.net / pratik.shah@sgapl.net Tel No: +91 77383 77756 / +91 97692 60769