# INVESTOR COMMUNIQUE

Quarter ended June 30, 2010



www.ftindia.com

## SAFE HARBOR STATEMENT



Certain statements in this presentation contain forward-looking information about Financial Technologies (India) Ltd. and its group companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, uncertainties, and assumptions, etc. about the Company, economic factors and the industry in general. The Company's actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulation.

# FINANCIAL HIGHLIGHTS - For quarter ended June 30, 2010 (Standalone)



(in Rs. million)

INCOME STATEMENT	JUNE 30, 2010	JUNE 30, 2009	Y-O-Y GROWTH
OPERATING REVENUES	736.29	584.50	<b>1</b> 26%
TOTAL INCOME	941.65	649.57	<b>1</b> 45%
EBITDA	492.91	253.16	<b>1</b> 95%
PAT	451.55	205.37	120%

# FINANCIAL HIGHLIGHTS - Over two years (Standalone)



(in Rs. million)

INCOME STATEMENT	FY 09-10	FY 08-09	FY 07-08	GROWTH OVER TWO YEARS
OPERATING REVENUES	3,070	3,343	1,376	<b>1</b> 123%
TOTAL INCOME	4,114	4,994	2,311	<b>1</b> 78%
EBITDA	2,163	2,655	1,384	<b>1</b> 56%
PAT	1,880	2,065	970	<b>1</b> 94%

Note: Above stated financials are standalone figures excluding capital gain on shares



## COMMENTING ON FINANCIAL Q1 FY 11 Performance



#### Dewang Neralla,

Whole Time Director, Financial Technologies said:

"We are pleased to announce results for the quarter ended June 30, 2010. We have witnessed a healthy year on year growth across financial matrix this quarter.

This quarter too, our exchanges have maintained leadership position in their respective asset classes. MCX witnessed 30% growth in volumes with 87% market share in commodities market, MCX-SX garnered 56% market share in FX-Derivatives segment, IEX had 86% market share in electricity spot market. Our team is focused on launching three of our international exchanges in coming months. Under ecosystem segment, NBHC is maintaining steady pace with collateral funding facilitated over Rs. 14,000 crore cumulatively. 'atom' is also spreading its reach by tying up with partners across the payment value chain to offer its innovative payment solutions to the urban and rural consumer.

The group will continue its focus on execution and innovation in financial markets by leveraging on its partnership with leading players in various business segments; thus strengthening its robust portfolio of technology IP based solution."



# SUMMARIZED BALANCE SHEET (Standalone)



(in Rs. million)

PARTICULARS	AS ON JUNE 30, 10	AS ON MAR 31, 10
SOURCES OF FUNDS		
Shareholders' Funds		
Share Capital	92	92
Reserves & Surplus	20,509	20,325
Loan Funds		
Unsecured Loan		
Zero Coupon Convertible Bonds	4,217	4,085
Deferred tax liability (Net)	82	88
TOTAL	24,900	24,590

PARTICULARS	AS ON JUNE 30, 10	AS ON MAR 31, 10
APPLICATION OF FUNDS		
Fixed Assets	2,419	2,739
Investments	20,650	20,019
FCMITDA*	26	(52)
Current Assets, Loans & Advances	4,193	4,356
Less: Current Liabilities & Provisions	2,388	2,472
Net Current Assets	1,805	1,884
TOTAL	24,900	24,590

#### STRONG BALANCE SHEET

- Net worth of Rs. 20,601 million as on June 30, 2010
- Company has cash and bank balances of Rs. 1,468 million and mutual funds of Rs. 8,634 million (aggregated to Rs. 10,102 million) as on June 30, 2010
- Zero Coupon Convertible Bonds (ZCCB) of Rs. 4,217 million (USD 90.5 million) as on June 30, 2010

\*Foreign Currency Monetary Item Translation Difference Account



# **BUSINESS OVERVIEW**



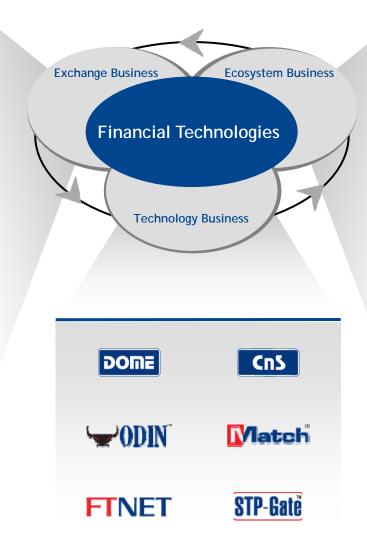


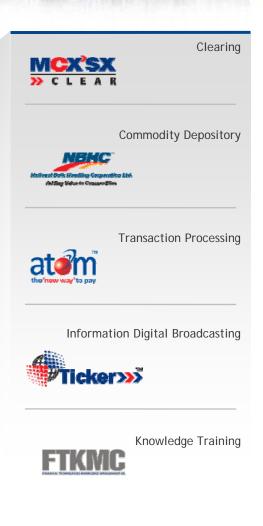
www.ftindia.com

# **BUSINESS OVERVIEW**











# SELF FUELING MODEL FOR GROWTH



#### **EXCHANGE BUSINESS**

#### **Revenue Drivers**

- Transaction Fees
- Membership Fees

#### Customers

- Exchanges Members
- Banks

# **SELF-FUELING VIRTUOUS GROWTH CYCLE**

# **ECOSYSTEM BUSINESS**

#### **Revenue Drivers**

- Warehouse Receipt
- Financing Revenue
- Storage & Allied Service
   Central Government
- Procurement Revenue

#### Customers

- Banks
- Farmers/Traders

#### Institutions

#### **TECHNOLOGY BUSINESS**

#### **Revenue Drivers**

- Licensing Fees
- AMC Fees
- Messaging (STP) Fees
- Consultancy Fees
- Capital Gains on Shares
- Interest and Dividend Income from Investments

#### Customers

- Exchanges
- Brokerage Houses
- DPs, Funds, AMCs

#### **GROUP REVENUE DRIVERS**

- Technology Revenue
- Exchange Revenue
- Ecosystem Revenue
- Income / Dividend from Investments
- Capital Gain on Shares

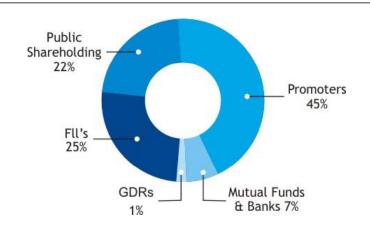




# SHAREHOLDING HIGHLIGHTS as on June 30, 2010



#### SHAREHOLDING STRUCTURE\*



MAJOR INSTITUTION	NAL SHAREHOLDERS
Passport Capital LLC A/C	
Reliance Mutual Fund	
Acacia Partners, LP	
FID Funds Mauritius Limit	ed
Deutsche Securities Maur	itius Limited

#### STOCK INFORMATION

Code: NSE BSE	FINANTECH FINTECH
Bloomberg / Reuters	FTECH:IN / FITE.BO
No. of Shares Outstanding (In mn)	46.07
Closing Price* (In Rs. / share)	1,336.20 (BSE)
Market Capitalization* (US\$ bn)	1.32**
52 week high / low (In Rs. / share)	1721.95 / 1,150.10 (BSE)
52 week high / low (In Rs. / share)	1723.00 / 1,150.00 (NSE)

#### PROMOTERS HAVE NOT PLEDGED ANY OF THEIR SHARES

\*As on June30,2010, Rounded

\*\*Exchange Rate on June 30, 2010, US\$ 1: 46.45 Rs. (Source: RBI reference rates)

www.ftindia.com



# GROUP COMPANIES OVERVIEW





#### MCX - LEADERSHIP

(www.mcxindia.com)



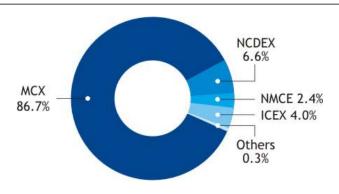
#### **HIGHLIGHTS**

- MCX maintained its leadership position in commodity space with market share of ~87% for the month of June 2010
- Average Daily turnover of Rs. 27,114 crore has been recorded for quarter ended June 30, 2010 (~30% up from FY 2009-10 turnover)
- Established 129,375 terminals (including CTCL and IBT terminals) and a membership base of 2,087 as on June 30, 2010
- MCX was conferred with the FICCI Socio Economic Development Foundation (SEDF) CSR Award 2009 for its flagship CSR project, Gramin Suvidha Kendra (GSK), a joint initiative with India Post
- MCX launched futures trading in Zinc Mini and Lead Mini during this quarter

#### MCX' GLOBAL LEADERSHIP

- 6th largest commodity futures exchange globally in terms of number of contracts traded on the exchange
  - 1st in silver\*\*
  - 2nd in gold, copper and natural gas\*\*
  - 3rd in crude oil\*\*

#### MCX MARKET SHARE\*



Note: Turnover figures are at Exchange level (single-sided)

India's No.1 Commodity Exchange

<sup>\*</sup>Market share based on turnover for June 2010 (Source: FMC)

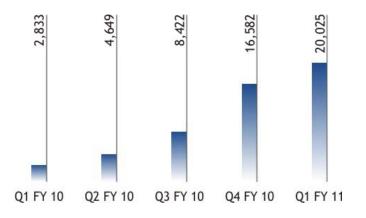
<sup>\*\*</sup>Based on trading volumes derived on the basis of un-audited data provided in the FIA, March 2010 Publication, based on the data provided by 70 individual futures and options exchanges

# MCX-SX - OPERATIONAL GROWTH

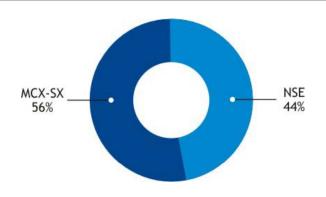
(www.mcx-sx.com)



#### QUARTERLY AVERAGE DAILY TURNOVER (Rs. crore)



#### MARKET SHARE\*



PARTICULARS	JUNE 30, 2010	MAR 31, 2010
Approved No. of Members	672	658
Cities Participated Across India	501	498
Average Daily Turnover for the Quarter Ended (Rs. crore)	20,025	16,582
Highest Turnover (Rs. crore)	25,523**	22,756
Average Daily Volumes for Quarter Ended (Contracts)	4,265,141	3,472,275
Highest No. of Contracts Traded	5,510,862**	4,771,129

<sup>\*</sup>In terms of value traded for the month of June 2010

\*\*On May 11, 2010

India's New Stock Exchange

# **IEX - OPERATIONAL GROWTH**

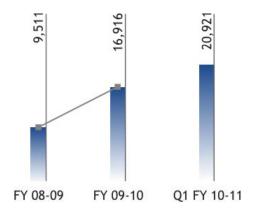
(www.iexindia.com)



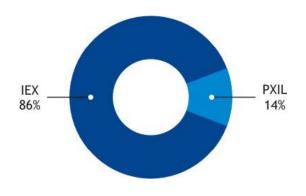
#### HIGHLIGHTS

- India's No. 1 power exchange with 86% market share\*
- Number of Members 72\*, Total Clients 291\*
- Average Daily Volume for Q1 FY 2011 20,921 MWh
- The exchange has 29 state utilities, 110 Private generators and over 145 direct consumers participating for better managing their energy portfolio

#### AVERAGE DAILY VOLUMES# (in MWh)



#### **MARKET SHARE\***



Source: Based on volume traded in MWh; as provided in the monthly reports on short-term transactions of electricity by CERC

\*For Quarter Ended June 30, 2010 Day Ahead Market # For Day ahead market

www.ftindia.com



## **NSEL - OPERATIONAL GROWTH**

(www.nationalspotexchange.com)



#### **HIGHLIGHTS**

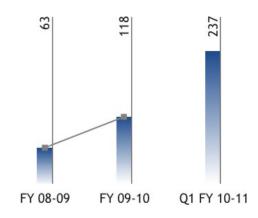
- NSEL is India's No.1 spot exchange with a market share of over 91% compared to other Spot exchanges based on the Volumes of FY 2009-10
- It is operational in 25 commodities across 13 states in India with its most active contracts being castor seed, cotton seed wash oil, cotton, barley and maize
- Number of Members as on June 30, 2010 347
- Number of TWS as on June 30, 2010 1,800
- NSEL started its operations in two more states i.e. Chattisgarh and Haryana during this quarter
- NSEL launched a unique investment product in the form of demat gold on its platform in March 2010
- NSEL began spot delivery contracts for agri commodities such as soybean, chana, wheat, mustard and coriander seeds at Guna in Madhya Pradesh
- NSEL has tied up with Shree Ganesh Jewellery House Ltd. (SGJHL) to launch electronic trading of gold bars and coins under the brand Gajagold

#### NSEL PRESENCE IN INDIA

- Karnataka
- Rajasthan
- Gujarat
- Delhi
- Madhya Pradesh
- Maharashtra
- Andhra Pradesh

- Tamilnadu
- West Bengal
- Bihar
- Orissa
- Chattishgarh
- Haryana

#### AVERAGE DAILY TURNOVER (Rs. Million)





# **DUBAI GOLD & COMMODITY EXCHANGE**

(www.dgcx.ae)



#### **HIGHLIGHTS**

- DGCX achieved record annual volumes in 2009
  - Volumes reached 1.5 million contracts (31.6% growth Y-o-Y) valued at US\$ 79 billion (37% growth Y-o-Y) in CY 2009
  - Currency and crude oil were the key drivers for the rise in the volumes currency volumes increased by 132% while crude oil futures volumes rose by 140% on Y-o-Y basis
- DGCX's total volume for 2010 surpassed the one million contracts mark on July 13, 2010. Trading volume stood at 1,006,485 contracts on July 13, 2010 representing a total value of US\$ 58 billion and a 48% increase on the YTD volume of 678,716 contracts

# FT GROUP - INTERNATIONAL EXCHANGE BUSINESS





(www.smx.com.sg)

- Singapore Mercantile Exchange (SMX) is a pan-Asian global commodity derivatives exchange based out of Singapore
  and is poised to offer futures and options contracts on precious metals, base metals, agriculture commodities,
  energy, currencies and commodity indices
- SMX will act as a proxy to the Asian economies and facilitate transparent price discovery and benchmarking in
   Asian time zone by offering a single platform for execution of trades, clearing and settlement
- SMX is a member of Futures Industry Association (FIA), Associations of Futures Markets (AFM), and Futures and Options Association (FOA). SMX also provides settlement guarantee as a central counterparty for all trades executed on it through its wholly owned clearing corporation, Singapore Mercantile Exchange Clearing Corporation Pte Ltd. (SMXCC)



(www.gbot.mu)

- Global Board Of Trade (GBOT) was incorporated in the Republic of Mauritius to establish a multi-asset class electronically operated market, licensed by the Financial Services Commission (FSC), the regulator for non bank financial services sector in Mauritius
- Strategically located at the crossroads of Europe, Africa and Asia, GBOT on commencement of operations, will be amongst the few multi-asset class electronically operated markets in the African continent
- GBOT provides a comprehensive framework, encompassing electronic exchange trading and clearing solutions, risk
  management and online risk-based supervision, membership development, contract specification and structuring.
   GBOT also provides banking system interfaces leading to real-time settlement, business rules and by-laws,
  effective corporate governance frameworks, investor awareness and knowledge development
- GBOT will offer currency and commodities derivatives, with an initial focus on six major currency pairs against the US Dollar as well as on precious metals, base metals, energy and agri commodities



# FT GROUP - INTERNATIONAL EXCHANGE BUSINESS





- The Bahrain Financial Exchange BSC Closed (BFX) is a pioneering cross-border and multi-product exchange in the Middle East and North Africa and will be internationally accessible to trade cash instruments, derivatives, structured products and Shari'ah-compliant financial instruments
- Regulated by the Central Bank of Bahrain (CBB) and underpinned by the BFX Clearing and Depository Corporation (BCDC), the BFX is well positioned to become the leading exchange venue in the Middle East to trade, clear and settle the contracts it trades
- Access through its electronic trading platform and the BFX plug and trade trading floor will allow market
  participants to utilise the Exchange to raise capital, manage risk and enable investment in a secure environment
  with central counterparty clearing, settlement and depository
- Complementing its offerings, the BFX has established the Bahrain Financial Exchange Training Institute (BFX-TI) a training institute of global standards providing internationally accredited programmes in conventional and Islamic financial training, along with education courses for both individuals and corporate clients



(www.bourseafrica.com)

- Bourse Africa is a licensed spot and derivatives demutualised exchange which will offer multi-asset class trading to serve markets worldwide from Africa. It will provide efficient price discovery, and facilitate trade, financing, risk management and investment transactions between participants from across African markets, and between African and international participants
- Bourse Africa will operate on a hub and spoke model, a network of linked exchanges with Botswana as the technology and regulatory hub. The hub exchange in Botswana is licensed as a Self-Regulatory Organisation by the country's Non-Bank Financial Institutions Regulatory Authority and accredited under the Botswana International Financial Services Centre



# **NBHC - OPERATIONAL GROWTH**

(www.nbhcindia.com)



#### OPERATIONAL HIGHLIGHTS AS ON JUNE 30, 2010

Presence19 States

Sales & admin officesNumber of Corporate Clients25

#### WAREHOUSING

Storage capacityStorage Space1.49 million MT8.9 million sq ft

Storage facilities574

#### QUALITY ASSURANCE & PEST MANAGEMENT

Functional QA Laboratories
 31 (200+ mobile labs)

Number of Commodities tested
 Number of Certificates Issued (Cumulative)
 Pest Management Services
 Pest Management Accréditations
 31 licences

#### COLLATERAL MANAGEMENT (CM)

No. of Banks associated with 34Number of commodities funded 125+

CM Cumulative Funding facilitated
 Geographical spread
 Rs. 14,00+ crore
 900+ locations



## atom - OPERATIONAL GROWTH

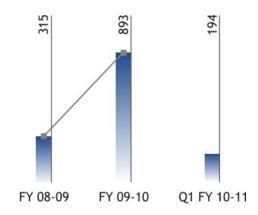
(www.atomtech.in)



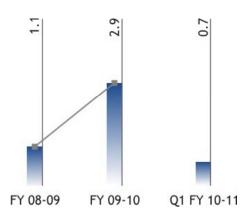
#### **HIGHLIGHTS**

- IVR merchants added during 1st quarter:
  - Common Wealth Games
  - Arvind Mills
  - Audi Motors
  - Ferns n Petals
  - UGVCL (Uttar Gujarat Vidyut Vitran Co. Ltd.)
  - Direxions
- Mobile Application Merchants added during 1st quarter:
  - Gift 360
  - Naaptol
  - ICICI Prudential
  - Quick Heal
  - TV products
- atom tied up with Standard Chartered Bank on mobile led technology-back end and front end for to their Financial Inclusion initiative

#### atom IVR TRANSACTION VALUES (Rs. crore)



#### atom IVR TRANSACTION VOLUMES (in millions)





# HUMAN RESOURCE ANALYSIS CORPORATE GOVERNANCE CSO INITIATIVES





## **HUMAN RESOURCE ANALYSIS**

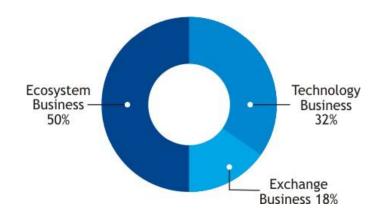


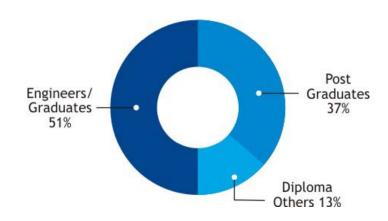
#### **KEY HIGHLIGHTS**

- Employee strength of the Group is over 3,600 as on June 30, 2010
- Mr. Paras Ajmera, Director HR & Operations, Financial Technologies was conferred with Strategic HR leader honor at Asia's Best Employer Brand Awards 2010. This was organized by the World HRD Congress at Suntec, Singapore.

# FINANCIAL TECHNOLOGIES GROUP EMPLOYEES AS ON JUNE 30, 2010

# QUALIFICATION WISE BREAK-UP AS ON JUNE 30, 2010







# FINANCIAL TECHNOLOGIES BOARD & ADVISORY BOARD



#### **BOARD OF DIRECTORS**

- Globally recognized leaders from technology and financial market space
- Directors on the board include:
  - Mr. Jignesh Shah, Chairman
  - Mr. Dewang Neralla
  - Mr. P. G. Kakodkar

- Mr. C. Subramaniam
  - Mr. Ravi K. Sheth
  - Mr. Chandrakant Kamdar
- Mr. R. Devarajan
- Mr. P.R. Barpande

#### ADVISORY BOARD

- Highly accomplished and acclaimed industry leaders with rich and diverse wealth of experience from managing corporates to exchange regulators, bureaucrats etc.
- Advisory board members include:
  - Mr. Narayanan Vaghul

Mr. G. N. Bajpai

Mr. Kiran Karnik



#### **CSO INITIATIVES**



#### **ECONOMY**



#### Gramin Suvidha Kendra (GSK)

More than 1200 new farmers registered at the 22 GSK centers reaching to more than 2200 villages in 5 states. The total number of registered farmer is 8414 as on June-10.

85 Farmer training and awareness programs conducted in collaboration with various GSK partners, with 3,800+ farmers participating in various GSK villages

GSK tied up with Tata Swach for sale of low cost water purifiers in the GSK villages.

Adult literacy program launched at GSK-Jalgaon, 42 women from Fukhnagari village registered and are being trained trice a week. The software for training provided by TCS.

Agri input sale initiated at GSK locations with a sale of more than 1 lakh done as on June 2010.

#### GROUP CSO-INTERNAL ENGAGEMENT



Reach Out Initiative continuing with 78 employees donating more than Rs. 33,000+ monthly to five NGOs.

Environment day celebrated on 5<sup>th</sup> June with a Stationery and Books drive for FT group employees. The Books and Stationery collected were donated to SUPPORT and AKANSHA NGO's in Mumbai. A slogan contest on Environmental Conservation was also organized for the employees.

Right To Information (RTI) initiative for FT group Employees launched with a easy and quick access to all the queries related to RTI collated and made available through Intranet. A database of RTI social activist also made available to employees for resolution of their queries.

2<sup>nd</sup> phase campaign on financial savings drive in association with India Post conducted in May 2010. 23 new employees registered taking the total no of employees to 63 with a deposit amount of Rs. 83,700



Scrap disposal of five FTG companies in association with Atteiro organized in June



# FINANCIALS FOR QUARTER ENDED JUNE 30, 2010



#### Financial Technologies (India) Limited

Regd. Office: Doshi Towers, 1st Floor, 1A & B No. 156, Periyar EVR Salai, Kilpauk Chennai - 600010

#### REVIEWED UNAUDITED FINANCIAL RESULTS (STAND ALONE) FOR THE QUARTER ENDED JUNE 30, 2010

(Rs. in lacs except per share data)

(Rs. in lacs except per share dat				
		Quarter ended Year		Year ended
	PARTICULARS	30.06.2010	30.06.2009	31.03.2010
		Unaudited	Unaudited	Audited
1.	a) Net Sales / Income from Operations	6.807.76	5,307.13	30,698.72
	b) Other Operating Income	555.14	537.89	2.597.32
	Total Income from Operations	7,362.90	5,845.02	33,296.04
2.				,
	a) Purchase of traded goods	86.98	51.82	463.73
	b) Employees' costs	2,787.91	2,450.64	9,003.41
	c) Depreciation / Amortisation	201.23	138.17	589.24
	d) Rent	486.44	650.11	2.120.94
	e) Other Expenditure	1,126.09	811.50	4.928.10
	f) Total	4,688.65	4,102.24	17,105.42
3.		2,674.25	1,742.78	16,190.62
0.	Interest & Exceptional items	L,O' IILO	1,7 12.70	,
4.		2.053.62	650.64	28,528.23
5.		4,727.87	2,393.42	44,718.85
6.		0.12	0.69	1.56
7.	Profit from ordinary activities before tax	4,727.75	2,392.73	44,717.29
8.	Tax expense	212.29	339.00	10,280.71
9.	Net Profit for the period	4,515.46	2,053.73	34,436.58
0.		921.57	917.67	921.57
10.	(Face Value Rs. 2/- per share)	021.01	017.07	021.07
11.	,			203,244.69
12.				
	a) Basic (Rs.)	9.80	4.48	74.97
	b) Diluted (Rs.)	9.80	4.48	74.96
13.	Public Shareholding			
	a) Number of shares	25,163,404	24,963,724	25,161,454
	b) Percentage of shareholding	54.61	54.41	54.61
4.	Promoters and promoter group shareholding			
	a) Pledged / Encumbered			
	- Number of shares	Nil	Nil	Nil
	- Percentage of shares (as a % of total shareholding	Nil	Nil	Nil
	of promoters and promoter group)		***************************************	
	- Percentage of shares (as a % of total share	Nil	Nil	Nil
	capital of the company)			
	b) Non-encumbered			
	- Number of shares	20,915,133	20,919,913	20,917,083
	- Percentage of shares (as a % of total shareholding	100.00	100.00	100.00
	of promoters and promoter group)			
	- Percentage of shares (as a % of total share	45.39	45.59	45.39
	capital of the company)			

#### **Notes**

- The above unaudited financial results, have been reviewed by Statutory Auditors, recommended by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on August 11, 2010.
- The Board of Directors in their meeting held on August 11, 2010 have declared first interim dividend of Rs. 2/- per equity share of face value Rs. 2/- each (i.e. @ 100%) on equity share capital of the Company.
- 3. The Company, as a part of its core business strategy, promotes and invests in new 'Exchange', 'Technology' and 'Ecosystem' ventures that utilise its technological capabilities and domain expertise towards creating world class enterprises. The investment in each such venture is assessed for its risks and is limited to a pre-determined level and will generate returns after the ventures start ramping-up operations in about 2 to 4 years time frame. The company, as part of its non-linear business model, will continue to unlock value by broadening the investor base of its ventures.
- 4. The Company has investments aggregating Rs. 92,348.04 lacs in certain subsidiary companies and a joint venture company and loans and advances / debtors aggregating Rs. 3,767.34 lacs as at June 30, 2010 are due from some of these entities. These entities are at various stages of executing their business plans / commencing operations which is expected to result into profitability. These entities have continuing losses (share of aggregate losses to date Rs. 27,334.03 lacs) including on account of expensing out startup costs and costs relating to research and development activities. On an evaluation of the business plans for these entities, a provision for other than temporary diminution of Rs. 5,690.26 lacs has been made during earlier year which is considered adequate. The Company expects that investments in these entities will be unlocked at appropriate times as mentioned in note no. 3 above.
- 5. Other income consists of:

(Rs. in lace

PARTICULARS	Quarte	Quarter ended	
PARTICULARS	30.06.2010	30.06.2009	31.03.2010
a) Foreign exchange gain / (loss) (net)	113.24	(1,968.22)	(2,853.52)
b) Profit on sale / disposal of investments (net)	315.71	759.37	25,173.87
c) Dividend income	995.22	815.80	3,699.62
d) Diminution in value of investments (net)	(17.83)	(51.00)	(140.04)
e) Others (net)	647.28	1,094.69	2,648.30
	2,053.62	650.64	28,528.23

6. During the quarter ended June 30, 2010, the Company has made additional long term investments by way of share application money of Rs. 5 lacs in a subsidiary.

7. Segment wise Revenues and Results as per clause 41 of listing Agreement:

(Rs in lacs)

DADTICUII ADC	Quarte	Quarter ended	
PARTICULARS	30.06.2010	30.06.2009	31.03.2010
Segment Revenue			
STP Technologies / Solutions	6,513.09	5,108.47	29,443.59
Others	849.81	736.55	3,852.45
Total Income from Operations	7,362.90	5,845.02	33,296.04
Segment Results			
STP Technologies / Solutions	3,901.29	2,657.89	20,903.65
Others	326.62	158.46	1,356.76
Total	4,227.91	2,816.35	22,260.41
Less : Interest	(0.12)	(0.69)	(1.56)
Add: Unallocable income	2,053.62	650.64	28,528.23
Less : Unallocable Expenses	(1,553.66)	(1,073.57)	(6,069.79)
Profit before tax	4,727.75	2,392.73	44,717.29

Cont



# FINANCIALS FOR QUARTER ENDED JUNE 30, 2010

#### Notes:

- i) Segments have been identified in accordance with the Accounting Standard (AS 17) "Segment Reporting" considering the organisation structure and the return / risk profiles of the business.
- ii) STP Technologies / Solutions segment represents straight through processing solutions and includes an integrated mix of various products, projects and activities incidental thereto. Others segment represents trading activities, process management services and shared business support and IT Infrastructure sharing services.
- iii) Due to diversified nature of business, significant assets are interchangeably used between segments and the management believes that it is currently not practicable to provide segment disclosure relating to total assets and liabilities since a meaningful segregation is not possible.
- 8. No. of investor complaints (i) at the beginning of the quarter: Nil (ii) received during the quarter: 12 (iii) disposed off: 12, and (iv) unresolved at the end of the quarter: Nil.
- Previous year / period figures have been regrouped / reclassified, wherever necessary, to conform to current period's presentation.
- 10. Management states that as at 30th June, 2010 cash and bank balances of Rs. 14,684.52 lacs and investment in mutual funds of Rs. 86,335.12 lacs (aggregating Rs. 101,019.64 lacs).

For Financial Technologies (India) Limited

Place: Mumbai Dewang Neralla
Date : August 11, 2010 Wholetime Director





## **INVESTOR RELATIONS CONTACTS:**

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