# INVESTOR COMMUNIQUE

Quarter ended June 30, 2011



www.ftindia.com

## SAFE HARBOR STATEMENT



Certain statements in this presentation contain forward-looking information about Financial Technologies (India) Ltd. and its group companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, uncertainties, and assumptions, etc. about the Company, economic factors and the industry in general. The Company's actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulation.

# FINANCIAL HIGHLIGHTS (Standalone)



(in Rs. million)

INCOME STATEMENT	Q1 FY 11-12	FY 10-11
OPERATING REVENUES	686	3,577
TOTAL INCOME	872	4,371
EBITDA	486	2,422
PAT	392	2,056

Financial Year: April - March

## COMMENTING ON FINANCIAL Q1 FY 12 Performance



## Dewang Neralla,

Whole-time Director, Financial Technologies said:

"This has been a steady quarter for Financial Technologies. We booked income from operations of Rs. 685.8 million and Net Profit of Rs. 392.1 million for the quarter ended June 30, 2011.

For the software business, as per the 'Consent Terms' entered between the parties (i.e. FTIL & NSE) which inter-alia includes (a) The name of FTIL - ODIN shall be removed from the 'Watch-List' with immediate effect; (b) NSE shall give FTIL, Application Protocol Interface (API) for the currency segment; (c) NSE shall grant approvals in respect of new services/products of FTIL, subject to completion of pre-described requirements as agreed and FTIL shall co-operate with NSE for the same. We are happy with the development, which is in the larger interest of the capital markets.

During this quarter our international exchanges stepped up to next level; with trading volume at SMX reaching a historic high of 10,514 contracts with turnover volume crossing US\$ 377.5 million on July 29, 2011. GBOT crossed US\$ 50 million mark on April 18, 2011. We are very positive on the growth potential of these exchanges in their respective geographies.

On domestic exchanges front, we continue to maintain our leadership position across the asset classes we are offering. MCX first quarter volumes grew by 38% over FY 11 daily average. IEX has seen a good traction in Renewable Energy certificates capturing 86% of that market, while in the Day Ahead market volumes for the first quarter grew by 20% over FY 11 daily average. NSEL witnessed over 180% growth in daily volumes as compared to FY 11 daily volumes. Our Ecosystem ventures have also witnessed a steady operational growth."



# SUMMARIZED BALANCE SHEET (Standalone)



(in Rs. million)

PARTICULARS	AS ON June 30, 11	AS ON Mar 31, 11
SOURCES OF FUNDS		
Shareholders' Funds		
Share Capital	92	92
Reserves & Surplus	20,780	20,513
Unsecured Loan Funds		
Zero Coupon Convertible Bonds	4,047	4,041
ECB Loan	3,801	-
Deferred tax liability	139	120
TOTAL	28,859	24,766

PARTICULARS	AS ON June 30, 11	AS ON Mar 31, 11
APPLICATION OF FUNDS		
Fixed Assets	4,289	4,245
Investments	19,599	18,607
Current Assets, Loans & Advances	8,043	4,759
Less: Current Liabilities & Provisions	3,072	2,845
Net Current Assets	4,971	1,914
TOTAL	28,859	24,766

#### STRONG BALANCE SHEET

- Net worth of Rs. 20,872 million as on June 30, 2011
- Company has cash and bank balances of Rs. 4,195 million and mutual funds investment of Rs. 8,120 million (aggregated to Rs. 12,315 million) as on June 30, 2011



# **BUSINESS OVERVIEW**





## **BUSINESS OVERVIEW**



#### **Exchange Business**

Commodity

Derivatives





Multi-asset: Commodities & Derivatives





Singapore

Mauritius





Bahrain

Botswana



Dubai

Forex Spot

**Energy Spot** 





Financial Technologies

#### **Technology Business**













#### **Ecosystem Business**

Clearing



Commodity Collateral Management



**Payments Processing** 



Information Digital Broadcasting



Knowledge Training





## SELF FUELING MODEL FOR GROWTH'



#### **EXCHANGE BUSINESS**

#### **Revenue Drivers**

- Transaction Fees
- Membership Fees

#### Customers

- Exchanges Members
- Banks



# **ECOSYSTEM BUSINESS**

#### **Revenue Drivers**

- Warehouse Receipt
- Financing Revenue
- Procurement Revenue

#### Customers

- Banks
- Farmers/Traders
- Storage & Allied Service
   Central Government
  - Institutions

#### **TECHNOLOGY BUSINESS**

#### **Revenue Drivers**

- Licensing Fees
- AMC Fees
- Messaging (STP) Fees
- Consultancy Fees
- Capital Gains on Shares
- Interest and Dividend Income from Investments

#### Customers

- Exchanges
- Brokerage Houses
- DPs, Funds, AMCs

#### **GROUP REVENUE DRIVERS**

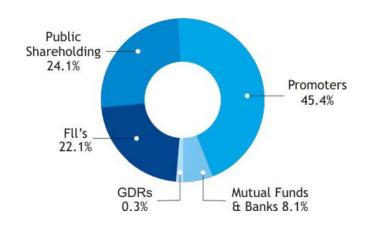
- Technology Revenue
- Exchange Revenue
- Ecosystem Revenue
- Income / Dividend from Investments
- Capital Gain on Shares



## SHAREHOLDING HIGHLIGHTS as on June 30, 2011



#### SHAREHOLDING STRUCTURE\*



MA JOR	INSTITUTIONAL	SHAREHOLDERS

Elliot and page limited A/C AIC advantage fund II

Reliance Mutual Fund

Acacia Partners, LP

CVC ROSEHILL Ltd.

**FID Funds Mauritius Limited** 

SBI Mutual Fund

**Deutsche Securities Mauritius Limited** 

#### STOCK INFORMATION

Code: NSE **FINANTECH BSE FINTECH** 

Bloomberg / Reuters FTECH: IN / FITE. BO

No. of Shares Outstanding 46.08 (In mn)

Closing Price\*

Market Capitalization\* (US\$ mn)

52 week high / low (In Rs. / share)

(In Rs. / share)

52 week high / low (In Rs. / share)

874.3 (BSE) / 874.6 (NSE)

901

1421.25 / 699.9 (BSE)

1420.80 / 698.15 (NSE)

### PROMOTERS HAVE NOT PLEDGED ANY OF THEIR SHARES

<sup>\*\*</sup>Exchange Rate on June 30, 2011, US\$ 1: 44.72 Rs. (Source: RBI reference rates)





<sup>\*</sup>As on June 30,2011, Rounded

# GROUP COMPANIES OVERVIEW





## MCX - LEADERSHIP

(www.mcxindia.com)



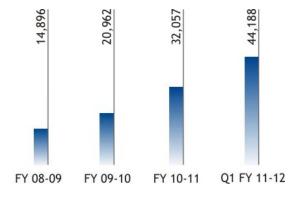
#### **HIGHLIGHTS**

- Established 194,400 terminals (including CTCL and IBT terminals#) and a membership base of 2,119 as on March 31, 2011
- MCX filed its Draft Red Herring Prospectus (DRHP) with SEBI in connection with an Initial Public Offering (Offer) of 6,427,378 Equity Shares of Rs. 10 each
- MCX witnessed highest turnover of Rs. 100,403 crores on 25th April 2011
- MCX launched one gram gold contract called Gold Petal futures contract. Contract is aimed at retail participation

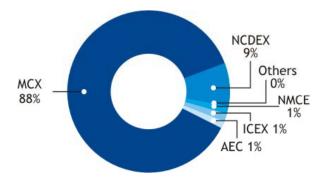
#### MCX' GLOBAL LEADERSHIP

- 6th largest commodity futures exchange globally in terms of number of contracts traded on the exchange\*\*
  - > 1st in silver
  - > 2nd in gold, copper and natural gas
  - > 3rd in crude oil

#### AVERAGE DAILY VOLUME (Rs. Cr)



MARKET SHARE\*



India's No.1 Commodity Exchange

<sup>\*</sup> For quarter Ended June 30, 2011

<sup>\*\*</sup>Based on trading volumes derived on the basis of un-audited data provided in the FIA, March 2011 Publication, based on the data provided by 70 individual futures and options exchanges

<sup>#</sup>CTCL - Computer To Computer Link, IBT - Internet Based Terminal (single-sided)

## CORPORATE OVERVIEW & OPERATIONAL GROWTH -

**IEX** (www.mcxindia.com)



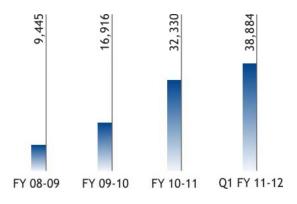
#### **HIGHLIGHTS**

- Membership Details\*\*:
  - > Electricity Segment:
    - Number of members 79, Total Clients 957
  - > REC (Renewable Energy Certificates) Segment:
    - Number of members 4, Total Clients 200
- The exchange has participation from 33 Distribution Companies from 26 states and 3 Union Territories, 110+ Private generators and over 816 direct consumers, who are participating for better management of their energy portfolio.
- REC segment started off with 100% market share in the month April, FY 11-12. Total 30,164 RECs were traded during quarter ended June 30, 2011
- IEX witnessed highest turnover of 50,603 on Apr 11,2011 during quarter ended June 30, 2011

#### **MARKET SHARE\***



#### AVERAGE DAILY VOLUMES MWH#



\*For Q1 FY 12

Source: Based on volume traded in MWh; as provided in the monthly reports on short-term transactions of electricity by CERC



<sup>\*\*</sup>As on June 30, 2011

<sup>#</sup>For Day ahead market

## **NSEL - OPERATIONAL GROWTH**

(www.nationalspotexchange.com)



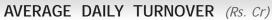
#### **HIGHLIGHTS**

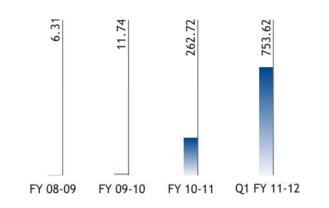
- Number of Members as on June 30, 2011 610
- Food Corporation of India (FCI), sold 4050 MT of wheat under OMSS (D) (Open Market Sale Scheme-Domestic) through the electronic platform of NSEL
- NSEL Won the 'Futures and Options World (FOW) Award for Innovation 2010' in the category of 'Best Innovation by an Exchange in the field of product design' in the South and Southeast Asia and Australasia region
- The State Trading Corporation of India (STC), became member of NSEL, for conducting e-auction of imported pulses through NSEL's electronic platform
- NSEL received Shariah-Certification for its 'E-series' products in gold, silver and copper

#### **NSEL PRESENCE IN INDIA**

- Karnataka
- Rajasthan
- Gujarat
- Delhi
- Madhya Pradesh
- Maharashtra
- Andhra Pradesh

- Tamilnadu
- West Bengal
- Bihar
- Orissa
- Chattishgarh
- Haryana
- Kerala





Source: Exchange website

www.ftindia.com



## FT GROUP - INTERNATIONAL EXCHANGE BUSINESS



#### **HIGHLIGHTS**

DGCX

بورصـــــة دبـــــــي لــلـذهــــــب والـــــــلــع Dubai Gold & Commodities Exchange

(www.dgcx.ae)

- DGCX recorded average daily turnover of US\$ 564 million for the quarter ended June 30, 2011
- DGCX traded highest ever daily volume of 35,796 contracts, valued at US\$ 1.91 billion, on Thursday, August 4, 2011

DGCX is set to expand its Indian Rupee (INR) product offering with the launch of an INR Options Contract on September 26, 2011. The contract will be the only exchange-traded INR Options product offered to markets outside India.

#### **HIGHLIGHTS**



(www.smx.com.sg)

- Products & Services:
  - Precious Metals: Gold Futures, Gold Cash Futures, Silver Cash Futures
  - > Base Metals: Copper Cash Futures
  - > Energy: West Texas Intermediate (WTI) Futures, Brent-Euro Futures
  - Currency Pairs: EUR/USD. USD/JPY, AUD/USD
- Further products will be rolled-out in market segments such as Energy, Agriculture, Metals (precious and base),
   Indices, and Currencies
- Clearing Members on the exchange\*- Newedge, Ong First Tradition, Morgan Stanley, UOB Bullion & Futures, ICICI Bank,
   Citigroup, Philip Futures
- Trade members on the exchange\*- Total Global Steel, Glencore, Vitol, Transmarket
- Trading volume hit historic high of 10,154 contracts on July 29, 2011 with turnover crossing US\$ 377.49 million and membership doubling to over 50 since inception

\*Partial List

www.ftindia.com



# FT GROUP - INTERNATIONAL EXCHANGE BUSINESS



#### **HIGHLIGHTS**



(www.gbot.mu)

- Successfully achieved T+1 settlement in international currencies while having participants across multiple continents and dealing with leading clearing banks
- Products & Services:
  - Commodity Futures: Gold and Silver
  - Currency Futures: EUR/USD, GBP/USD, JPY/USD, MUR/USD, ZAR/USD
- Further products will be rolled-out in market segments such as Energy, Agriculture, Metals (precious and base),
   Indices, and Currencies
- Crossed US\$ 50 million mark in daily trading volumes on April 18, 2011, a commendable achievement for a young exchange operating in a greenfield region

#### **HIGHLIGHTS**



(www.bfx.bh)

- Recent Updates:
  - ➢ BFX, launched its operations on February 1st, with an official launch ceremony in Bahrain hosted by HE Mr. Rasheed Mohammed Al Maraj, Governor of the Central Bank of Bahrain deputizing for His Royal Highness Prince Khalifa Bin Salman Al Khalifa, the Prime Minister of the Kingdom of Bahrain
  - ▶ BFX sponsored the 10th Islamic Finance Summit as the Strategic Exchange Partner. The Summit, provided an ideal platform for the BFX to highlight the significant role it plays in reinforcing and driving liquidity in the Islamic finance markets in the MENA region with Bahrain acting as the hub
  - BFX Announced Arab Global Findex as a Trading and Clearing Member
  - > Bahrain Financial Exchange Participated in 1st Annual Middle East Islamic Finance & Investment Conference



# FT GROUP - INTERNATIONAL EXCHANGE BUSINESS



#### **HIGHLIGHTS**



(www.bourseafrica.com)

- Bourse Africa is a licensed spot and derivatives demutualised exchange which will offer multi-asset class trading to serve markets worldwide from Africa. It will provide efficient price discovery, and facilitate trade, financing, risk management and investment transactions between participants from across African markets, and between African and international participants
- Bourse Africa will operate on a hub and spoke model, a network of linked exchanges with Botswana as the technology and regulatory hub. The hub exchange in Botswana is licensed as a Self-Regulatory Organisation by the country's Non-Bank Financial Institutions Regulatory Authority and accredited under the Botswana International Financial Services Centre



## **NBHC - OPERATIONAL GROWTH**

(www.nbhcindia.com)



#### OPERATIONAL HIGHLIGHTS AS ON JUNE 30, 2011

Presence19 States

Sales & admin offices 70+

Number of Corporate Clients23

#### WAREHOUSING

Storage capacityStorage Space2.5 million MT16 million sq ft

Storage facilities 713

#### QUALITY ASSURANCE & PEST MANAGEMENT

Functional QA Laboratories 59 (200+ mobile labs)

Number of Commodities tested 150+

Number of Certificates Issued
 4,000+ (during 1st qtr)

Pest Management Services13 states

#### COLLATERAL MANAGEMENT (CM)

No. of Banks associated with 35Number of commodities funded 150+

CM Cumulative Funding facilitated
 Geographical spread
 Rs. 19,800+ crore
 900+ locations



## atom - OPERATIONAL GROWTH

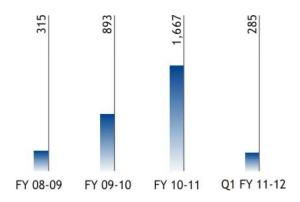
(www.atomtech.in)



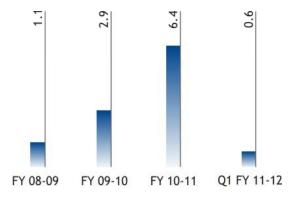
#### **HIGHLIGHTS**

- atom has tie-ups with 370+ merchants, 13+ banks and 3 telecom companies in India
- Highlights during the quarter:
  - ➤ New products added for Broker Industry:
    - IVR for brokers
  - ➤ New Banks Added on the platform\*: Deutsche Bank, City Union Bank, Central Bank of India
  - ➤ New Merchants Added on the platform\*: Bharti AXA Insurance, National Law Collage, HCL, Mirchi Adlabs, DLF (Gurgaon)
  - ➤ New Brokers Added on the platform\*: Reliance Securities, Reliance MF, Geojit, Monarch

#### atom IVR TRANSACTION VALUES (Rs. crore)



#### atom IVR TRANSACTION VOLUMES (in millions)



\*Partial List



# CORPORATE GOVERNANCE CSO INITIATIVES





# FINANCIAL TECHNOLOGIES BOARD & ADVISORY BOARD



#### **BOARD OF DIRECTORS**

- Globally recognized leaders from technology and financial market space
- Directors on the board includes:

> Mr. Jignesh Shah (Chairman)

Mr. Ravi K. Sheth

Mr. C. M. Maniyar

Mr. Dewang Neralla

Mr. Chandrakant Kamdar

Mr. P. G. Kakodkar

Mr. P. R. Barpande

#### **Management Team**

- Highly accomplished and acclaimed industry leaders with rich and diverse wealth of experience from managing corporates to exchange regulators, bureaucrats etc.
- Management team includes:
  - ➤ Mr. V. Hariharan (Director Strategy)

- Mr. Paras Ajmera (Director Operations & HR)
- ➤ Mr. Manjay Shah (Director Business Development)
- Mr. Shreekant Javalgekar (Director Finance, Investor Relations & Communications)



## **CSO INITIATIVES**



#### **ECONOMY**



4 new GSK centers launched in the first quarter of 2011-12, 3 of these centers at Karnataka along with Bayer Crop Science and one center at Kodinar in Junagarh district of Gujarat funded by Ambuja Cement foundation.

GSK is operational in (June 2011)

Six States: 31 Centers: Maharashtra (7), Gujarat (8), MP (2), UP (8), Rajasthan (1), Karnataka (5).

Villages covered: 2707; Branch Post Offices:523; Farmers registered:15,000+.

Pathri village in Solapur GSK, Maharashtra, adopted for MCX Green village ventures initiative, with 54 solar lanterns being distributed and set up of a charging kiosk at the BPM house.

Farmer training and awareness: 3,200+ farmers attended 90 farmer training programs conducted up till June 2011

Low cost lighting products from IGO (Onida) and solar products from Greenlight sold on the GSK platform benefitting more than 200 rural farmers.

Agri and non agri sale of more than 5 lakh done at GSK centers for the 1st quarter of the current financial year 2011-12.

#### GROUP CSO-INTERNAL ENGAGEMENT



5th All India Blood Donation drive conducted on 23rd May 2011, a total 267 blood units collected of which 174 units were collected across Mumbai offices. Low hemoglobin drive conducted for those rejected during the blood donation drive.



World Environment Day celebrated by employee volunteer at Ashadeep Association Green message in websites, presentation & posters displayed at cafeteria. Slogan & photography contest.



2 Teams consisting of 25 participants each finalized for the 2012 Mumbai Marathon, identifying of NGO for support to identified.



Postal Recurring Deposit initiative as on June 2011, 77 accounts depositing more than Rs. 99,000/- monthly.





#### Financial Technologies (India) Limited

Regd. Office: Doshi Towers, 1st Floor, 1A & B, No. 156, Periyar EVR Salai, Kilpauk, Chennai - 600010.

#### UNAUDITED FINANCIAL RESULTS (STAND ALONE) FOR THE QUARTER ENDED JUNE 30, 2011

(Rs. in lacs except per share data)

		Quarter ended		Year ended	
	PARTICULARS	30.06.2011 30.06.2010		0 31.03.2011	
	THE DATE OF THE STATE OF THE ST	Unaudited	Unaudited	Audited	
1.	a) Net Sales / Income from Operations	6,574.32	6,807.76	33,088.92	
	b) Other Operating Income	284.05	555.14	2,680.50	
	Total Income from Operations	6.858.37	7,362.90	35,769.42	
2.	Expenditure				
	a) Purchase of traded goods	96.08	86.98	356.20	
	b) Employees' costs	2,623.60	2,787.91	11,540.32	
	c) Depreciation / Amortisation	372.02	201.23	1,108.91	
	d) Rent	192.26	486.44	1,697.28	
	e) Other Expenditure	949.60	1,126.09	5,901.51	
	f) Total	4,233.56	4,688.65	20,604.22	
3.	Profit from Operations before Other Income, Interest & Exceptional items	2,624.81	2,674.25	15,165.20	
4.	Other Income (net)	1.863.76	2.053.62	10,995.66	
5.	Profit before Interest & Exceptional items	4,488.57	4,727.87	26,160.86	
6.	Interest	190.41	0.12	70.34	
7.	Profit after Interest but before Exceptional Item	4,298.16	4,727.75	26,090.52	
8.	Exceptional Item (Refer Note 8)	-		20,916.50	
9.	Profit from ordinary activities before tax	4,298.16	4,727.75	5,174.02	
10.	Tax (expense) / credit (Refer Note 8)	(377.37)	(212.29)	4,019.44	
11.	Net Profit for the period	3,920.79	4,515.46	9,193.46	
12.	Paid-up Equity Share Capital (Face Value Rs. 2/- per share)	921.57	921.57	921.57	
13.	Reserves excluding Revaluation Reserves			205,124.86	
14.	Earnings per share (before exceptional item & tax effect thereon) - Basic & Diluted (Rs.)	8.51	9.80	49.92	
15.		8.51	9.80	19.95	
16.	Public Shareholding				
	a) Number of shares	25,164,631	25,163,404	25,164,231	
	b) Percentage of shareholding	54.61	54.61	54.61	
17.	Promoters and promoter group shareholding				
	a) Pledged / Encumbered				
	- Number of shares	Nil	Nil	Nil	
	- Percentage of shares (as a % of total shareholding	Nil	Nil	Nil	
	of promoters and promoter group)			70/00	
	<ul> <li>Percentage of shares (as a % of total share capital of the company)</li> </ul>	Nil	Nil	Nil	
	b) Non-encumbered				
	- Number of shares	20,913,906	20,915,133	20,914,306	
	<ul> <li>Percentage of shares (as a % of total shareholding of promoters and promoter group)</li> </ul>	100.00	100.00	100.00	
	<ul> <li>Percentage of shares (as a % of total share capital of the company)</li> </ul>	45.39	45.39	45.39	

#### Notes

- 1. These unaudited financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on August 10, 2011 and have been subjected to a limited review by the Statutory Auditors of the Company, except that the figures appearing in the statement made by the Management in Note 2 below are outside the purview of such review.
- 2. The average daily turnover for the quarter ended June 30, 2011 in the group company exchanges are as under:
- a) MCX Rs. 44,188 crore, an increase of 38% over FY 11 daily average. The highest daily turnover recorded was Rs. 100,403 crore.
- b) IEX (Day Ahead Market) 38,884 MWh, an increase of 20% over FY 11 daily average. The highest daily turnover recorded was 50,603 Mwh
- c) DGCX USD 564 million, an increase of 31% over FY 11 daily average. The highest daily turnover recorded was USD 884 million.
- d)SMX USD 46.79 million, an increase of 185% over FY 11 (w.e.f. October 1, 2010) daily average. The highest daily turnover recorded was USD 120.68 million.
- e) GBOT USD 27.25 million, an increase of 37% over FY 11 (w.e.f. November 1, 2010) daily average. The highest daily turnover recorded was USD 51.87 million
- 3. The Board of Directors in their meeting held on August 10, 2011 have declared first interim dividend of Rs. 2/- per equity share of face value Rs. 2/- each (i.e. @ 100%) on equity share capital of the Company.



- 4. The Company, as a part of its core business strategy, promotes and invests in new ventures that utilise its technological capabilities and domain expertise towards creating world class enterprises. The investment in each such venture is assessed for its risks and is limitled to a pre-determined level and will generate returns after the ventures start ramping-up operations which is normally expected in about 2 to 4 years time frame. The Company, as part of its non-linear business model, will continue to unlock value by broadening the investor base of its ventures.
- 5. The Company's investments aggregating Rs. 100,969.42 lacs and debts and other recoverable aggregating Rs. 9,271.06 lacs, as at June 30, 2011, in certain subsidiaries and a joint venture company, which presently have accumulated losses, but are expected to be recovered, and have their values unlocked in the near future, since these companies are already at various stages of executing their business plans and operations, with expected profitability. Accordingly, a provision for other than temporary diminution of Rs 8,900.26 lacs (including Rs. 3,210.00 lacs provided during the year ended March 31, 2011) is considered to be adequate.
- During the quarter ended June 30, 2011, the Company has made additional long term investments aggregating Rs. 5,216.30 lacs in subsidiaries.
- 7. Other income consists of:

(Rs. in lacs)

PARTICULARS	Quarter ended		Year ended	
	30.06.2011	30.06.2010	31.03.2011	
a) Foreign exchange gain / (loss) (net)	(73.86)	113.24	616.92	
b) Profit on sale / disposal of investments (net)	103.86	315.71	6,935.30	
c) Dividend income	990.81	995.22	4,486.57	
d) Diminution in value of investments (net)	(1.08)	(17.83)	(3,159.63)	
e) Others	844.03	647.28	2,116.50	
	1.863.76	2.053.62	10.995.66	

- 8. Exceptional item represents payment towards price reset including interest, paid in the quarter ended March 31, 2011 in respect of investment sold in an earlier year to a Financial Institution. Consequently, the tax provision of Rs. 7,109.52 lacs was also written back in the said quarter.
- 9. During the quarter, the Company has raised USD 85 million (equivalent to Rs. 38,012.00 lacs as at June 30, 2011) by way of External Commercial Borrowings. As on June 30, 2011, USD 78.86 million (equivalent to Rs. 35,266.25 lacs) has been kept mainly in fixed deposits with banks pending utilisation.
- 10. Segment wise Revenues and Results as per clause 41 of listing Agreement:

(Rs. in lacs)

PARTICULARS	Quarte	Quarter ended	
	30.06.2011	30.06.2010	31.03.2011
Segment Revenue			
STP Technologies / Solutions	6,295.18	6,513.09	32,549.98
Others	563.19	849.81	3,219.44
Total Income from Operations	6,858.37	7,362.90	35,769.42
Segment Results			
STP Technologies / Solutions	3,956.85	3,782.45	22,053.37
Others	212.17	323.55	1,341.67
Total	4,169.02	4,106.00	23,395.04
Less : Interest	(190.41)	(0.12)	(70.34)
Add : Unallocable Income	1,863.76	2,053.62	10,995.66
Less : Unallocable Expenses	(1,544.21)	(1,431.75)	(8,229.84)
Profit before tax & exceptional item	4,298.16	4,727.75	26,090.52

#### Notes

- i) Segments have been identified in accordance with the Accounting Standard (AS 17) "Segment Reporting" considering the organisation structure and the return / risk profiles of the business.
- iii) STP Technologies / Solutions segment represents straight through processing solutions and includes an integrated mix of various products, projects and activities incidental thereto. Others represent trading activities, process management services and shared business support and IT Infrastructure sharing services.
- iii)Due to diversified nature of business, significant assets are interchangeably used between segments and the management believes that it is currently not practicable to provide segment disclosure relating to total assets.
- 11. No. of investor complaints (i) at the beginning of the quarter: Nil (ii) received during the quarter: 15 (iii) disposed off: 15 and (iv) unresolved at the end of the quarter: Nil
- 12. Previous year / period figures have been regrouped / reclassified, wherever necessary, to conform to current period's presentation.
- 13. Management states that as at June 30, 2011 Company has cash and bank balances of Rs. 41,947.13 lacs and investment in mutual funds of Rs. 81,203.06 lacs (aggregating Rs. 123,150.19 lacs).

For Financial Technologies (India) Limited

sd/-**Dewang Neralla** Whole-time Director

Place: Mumbai Date: August 10, 2011

Corporate Office: FT Tower, CTS No. 256-257, Suren Road, Chakala, Andheri (East), Mumbai - 400093





## **INVESTOR RELATIONS CONTACTS:**

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