



LEADING



THROUGH



INNOVATION

LA OPALA RG LIMITED 25TH ANNUAL REPORT 2012



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### The Strive for Excellence





It takes a visionary to see beyond the obvious. It takes a leader to venture unchartered terrains. It takes a pioneer to create new horizons and make history. This is the story of La Opala.

The first milestone was with the birth of La Opala in 1987, the first opalware brand in India. A relentless dedication for innovation followed, leading to the introduction of the sophisticated crystalware brand, Solitaire.

It didn't take long to capture the imagination of every Indian. Confident in their success, they ventured into unchartered territories; taking their popular products overseas.

The tracks were laid; the dream was turning into a reality and thanks to the state-of-the-art manufacturing plant the desire to achieve excellence, soared. As a result, opalware was perfected and Diva was born.

It wasn't long before the public began to relate tableware to La Opala and Diva. Another first step was to bring in Bipasha Basu as Diva's Brand Ambassador, bringing the brand and its consumers even closer.

Such is the sophistication and brilliance of Diva's design and functionality that presently famed designer, Manish Malhotra has become its Brand Ambassador, promising for the first time, an exclusive Manish Malhotra Diva Collection.

La Opala's dream of adding style to lifestyle is ever growing. The desire to innovate is immovable.

Barriers will be broken, perfection will be reached and tableware will never be the same.

## IV Obvig

## The Remarkable Journey







#### 1987

The journey began for La Opala Glass Private Limited

#### 1988

Pioneering in Opal Glass technology in India, the first Opal Glass plant was set up at Madhupur, Bihar

#### 1988

Witnessed overwhelming market acceptance

#### 1991

La Opala earned the honour to be the first exporter of Opal Glass tableware

#### 1995

La Opala became the first Public Limited tableware company

#### 1996

Pioneered 24% Lead Crystal Glassware technology in India and set up the first Crystal Glass plant at Madhupur, Bihar

#### 1996

Launched India's first 24% Lead Crystal Glassware, under the brand name 'Solitaire'

#### 1997

Became the first Indian company to export 24% Lead Crystal tableware

#### 1999

The merger of La Opala Glass Ltd, with Radha Glass & Industries Ltd, forming La Opala RG Ltd

#### 2005

Received the honour of recognition as Export House from the Government of India

#### 2.007

First Indian company to supply 24% Lead Crystal Glassware to world renowned 'Rosenthal'

#### 2007

Fully automatic state-of-the-art plant set up at Sitarganj, Uttarakhand, to produce worldclass Opal Glass tableware

#### 2008

Witnessed the launch of 'Diva', the hi-tech, worldclass opal brand in the premium segment

#### 2011

Ranked as 250 among the top 400 small cap companies of India, by Dalal Street

#### 2012

The company completed the major expansion plan at their Sitarganj, Uttarakhand plant

#### **Board of Directors**



Years of Leadership



Mr A C Chakrabortti

Mr A C Chakrabortti was appointed as the Chairman and Non-executive Director on the Board of La Opala RG Limited effective 29th October, 1994. He is the fellow member of the Institute of Chartered Accountants in England & Wales and India. He is formerly, Senior Partner of S R Batliboi & Co., Chartered Accountants, Chairman of Ernst & Young, President of Institute of Chartered Accountants of India and a Governing Committee Member of International Federation of Accountants. He is also the Chairman of Peerless Funds Management Co. Ltd., Grindwell Norton Ltd. and also on the Boards of numerous prominent companies. He is also Trustee and Governing Committee Member of three public / private schools.



Mr Ajit Jhunjhunwala

Mr Ajit Jhunjhunwala is the Promoter and Dy Managing Director of the Company. He was appointed as a Director on the Board of La Opala RG Limited effective 3rd October, 1989 and subsequently appointed as the Dy Managing Director of La Opala RG Limited effective 1st October, 1997. He has over 20 years of experience in the Glass Industry. He is the former President of Eastern India Glass Manufacturers Association and Committee Member of Confederation of Indian Industries (Marketing Committee).



Mr Sushil Jhunjhunwala

Mr Sushil Jhunjhunwala is the Promoter and Managing Director of the Company. He was appointed as the Managing Director on the Board of La Opala RG Limited effective 29th October, 1994. He has over 40 years of specialisation in the Glass Industry. He has held important honorary positions in many organisations that include, the President of All India Glass Manufacturers Federation, President of Society of Glass Technology (Indian Section) and President of Calcutta Chamber of Commerce. He is also a Non-executive Director of M/s RSWM Limited and M/s BSL Limited.



Ms Nidhi Jhunjhunwala

Ms Nidhi Jhunjhunwala was appointed as an Executive Director on the Board of La Opala RG Limited effective 14th May, 2010. She is responsible for the marketing, planning and product designing of the Company. She is an active member of Ladies Study Group, Indian Chamber of Commerce.



#### **Board of Directors**





#### Mr G Narayana

Mr G Narayana was appointed as a Non-executive Director on the Board of La Opala RG Limited effective 25th November, 1996. He has over 45 years of experience in the field of Engineering, General Management, Human Relations, developing leaders and in teaching. He has authored many path making books on management and leadership. At present he is a Chairman Emeritus of Excel Industries Limited and Chairman of M/s Punjab Chemicals & Pharmaceuticals Limited.



Mr Arun Churiwal

Mr Arun Churiwal was appointed as a Non-executive Director on the Board of La Opala RG Limited effective 26th June, 2004. He has over 40 years of experience in the segments of textiles and agro products. He is currently the Managing Director of M/s RSWM Limited and Chairman & Managing Director of M/s BSL Limited, a part of M/s LNJ Bhilwara Group. He has held many important positions of honour in many organistions, such as President of Merchants' Chamber of Commerce. Kolkata, Chairman of Indian Woolen Mills Federation, Mumbai and President of Mewar Chamber of Commerce & Industry Bhilwara, Rajasthan.



Mr Rajiv Gujral

Mr Rajiv Gujral was appointed as a Non-executive Director on the Board of La Opala RG Limited effective 26th October, 2007. He has been associated with the Tata Group for over 38 years and has been in senior management positions with Taj Group of Hotels. Presently he is the CEO of Tata International / Taj Hotels JV for Africa. He is also on the Board of M/s Peerless Hotels Ltd. and Ex Board Members of Taj International Hotels (HK) Ltd. and Oriental Hotels International (HK) Ltd.



Mr Shakir Ali

Mr Shakir Ali was appointed as a Non-executive Director on the Board of La Opala RG Limited effective 11th June, 1987. He is a reputed lawyer and specialises in Industrial & HR Relations. He is associated with many companies of repute, such as, M/s Century Ply Limited and M/s Manaksia Group of Industries.



## **Corporate Information**



25 Years of Leadership

#### **Board of Directors**

**Chairman** Mr A C Chakrabortti

Managing Director Mr Sushil Jhunjhunwala

**Dy Managing Director** Mr Ajit Jhunjhunwala

**Executive Director** Ms Nidhi Jhunjhunwala

**Directors** Mr G Narayana

Mr Shakir Ali Mr Arun Churiwal Mr Rajiv Gujral

Vice President Finance & Secretary Mr Alok Pandey

Auditors Doshi, Chatterjee, Bagri & Co

**Bankers** State Bank of India

Registrar & Share Transfer Agent MCS Limited

77/2A, Hazra Road, Kolkata 700 029

Phone +91 33 2454 1892/93, 4072 4051-53

Fax +91 33 2454 1961/4072 4050 Email mcskol@rediffmail.com

Registered Office 'Chitrakoot', 10th Floor

230A, AJC Bose Road, Kolkata 700 020, India

Phone +91 33 3053 6656/57/58

Fax +91 33 3053 6659 Email laopala@eth.net Website www.laopala.in

Works Post Madhupur, District Deoghar

Jharkhand

B-108, ELDECO SIDCUL Industrial Park

Sitarganj, Udham Singh Nagar

Uttarakhand 262 405





Leadership

NOTICE is hereby given that the **25th Annual General Meeting** of the Company will be held at 'Gyan Manch' at 11, Pretoria Street Kolkata 700 071 on Friday 10th August, 2012 at 11:30 am to transact the following business:

#### AS ORDINARY BUSINESS

- 1. To receive, consider and adopt Directors' Report and Auditors' Report and audited statement of accounts for the year ended 31st March, 2012;
- 2. To declare dividend for the year ended 31st March 2012;
- 3. To appoint a Director in place of Sri Shakir Ali who retires by rotation and, being eligible, offers himself for reappointment.
- 4. To appoint a Director in place of Sri Rajiv Gujral who retires by rotation and, being eligible, offers himself for reappointment.
- 5. To appoint Auditors and fix their remuneration.

#### AS SPECIAL BUSINESS

#### 6. As Special Resolution

To consider and if thought fit, to pass with or without modification, the following, resolution

"RESOLVED THAT pursuant to sections 198, 269 and 309 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956 (including any statutory modification or re-enactment thereof, for the time being in force), consent of the Company be and is hereby accorded to the re-appointment of Sri Ajit Jhunjhunwala as the Dy Managing Director of the Company for further period of 5 (five) years with effect from 1st October 2012 on the following terms and conditions, provided such remuneration is also to be a minimum remuneration payable to Sri Ajit Jhunjhunwala in the event of loss or inadequacy of the profits of the company in any financial year.

#### a. Salary

Rs 3,00,000/- per month in the scale of Rs 3,00,000/- Rs 6,00,000/-.

#### b. Perquisites

(i) In addition to the above, Mr Ajit Jhunjhunwala shall be entitled to perquisites like accommodation (furnished

or otherwise) or house rent allowance in lieu thereof, house maintenance allowance together with utilities such as gas, electricity, water, furnishing & repair, medical reimbursement, leave travel concession for himself and his family, club fees, medical insurance, personal accident insurance etc. in accordance with the rules of the Company or as may be agreed to by and between the Board of Directors and Mr Ajit Jhunjhunwala. Such perguisites for each year not to exceed his annual salary.

For the purpose of calculating the above ceiling, perquisites shall be evaluated as per Income Tax rules, wherever applicable. In the absence of any such rules, perquisites shall be evaluated at actual cost.

Provision of the Company's car and telephone at residence for official duties shall not be included in the computation of perguisites.

(ii) Company's contribution to Provident Fund is not taxable under the Income Tax Act. Gratuity payable as per rules of the company and encashment of leave shall not be included in the computation of limits for the remuneration or perguisites as aforesaid.

#### c. Commission

As may be decided by the Board of Directors, within the overall ceiling stipulated as per the provisions of the Companies Act, 1956.

#### d. Leave

On full pay and allowance as per the rules of the Company but not exceeding one month's leave for eleven months of service.

Mr Ajit Jhunjhunwala shall also be entitled to be reimbursed all entertainment and/or travelling, hotel and other expenses actually incurred by him in performance of the duties on behalf of the Company.

#### 7. As Special Resolution

To consider and if thought fit, to pass with or without modification, the following, resolution





"RESOLVED THAT pursuant to provision of Section 314 of the Companies Act, 1956, consent of the Company be and is hereby accorded to Mr Himanshu Jhujhunwala, a relative of Mr Sushil Jhunjhunwala, Managing Director of the Company to hold the office or place of profit as Manager - New Business Development of the Company with effect from 1st July 2011 at an enhanced/changed remuneration as per details given below:

(a) Basic Salary : Rs 11,000/- (Rupees eleven thousand only) per month in the scale of

Rs 10,000/- to Rs 50,000/-

(b) Perquisites

(i) House Rent Allowance : Rs 3,000/- (Rupees Three thousand only) per month

(ii) Special Allowance : Rs 12,200/- (Rupees Twelve thousand two hundred only) per month

(iii) Reimbursement of : Rs 3,000/- (Rupees Three thousand only) per month

Conveyance not exceeding

(iv) Contribution to Provident Fund : As per the rules of the Company (v) Bonus & Medical Allowance : As per the rules of the Company

#### 8. As Special Resolution

To consider and if thought fit, to pass with or without modification, the following, resolution

RESOLVED THAT pursuant to provision of Section 314 of the Companies Act, 1956, consent of the Company be and is hereby accorded to Mrs Shruti Kishorpuria, a relative of Mr Sushil Jhunjhunwala, Managing Director and Mr Ajit Jhunjhunwala, Dy Managing Director of the Company to hold the office or place of profit as Executive – Product Development of the Company with effect from 1st July, 2011 at an enhanced/changed remuneration as per details given below:

(a) Basic Salary : Rs 50,000/- (Rupees Fifty thousand only) per month in the scale of Rs 50,000/-

to Rs 1,00,000/-

(b) Perguisites

(i) House Rent Allowance : Rs 12,500/- (Rupees Twelve thousand five hundred only) per month (ii) Special Allowance : Rs 2,500/- (Rupees Two thousand five hundred only) per month

(iii) Contribution to Provident Fund : As per the rules of the Company (iv) Bonus & Medical Allowance : As per the rules of the Company

By Order of the Board

Place: Kolkata Alok Pandey

Date: 21st May, 2012 V. P. Finance & Secretary



#### Notes:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ALSO ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- 2. Proxies in order to be effective must be lodged at the Company's Registered Office not less than 48 hours before the commencement of the Meeting.
- 3. The Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 regarding the Special Business contained in the notice is annexed.
- 4. The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday the 1st August, 2012 to Friday, the 10th August, 2012 (both days inclusive).
- 5. Members are requested to bring their copy of Annual Report to the Meeting.
- 6. Shareholders requiring any information regarding accounts are requested to write to the company in advance so that the relevant information can be furnished by the Company.
- 7. Members of the Company are requested to intimate immediately to the Registered Office of the Company about the change of address, if any.
- 8. Members/Proxies are requested to bring the Attendance Slip duly filled in and hand it over at the entrance of the Meeting hall.
- 9. Reappointment of Directors

Sri Shakir Ali was appointed as a Director on 11th June 1987. He is an Advocate and reputed Labour Advisor. Currently he is also a Director of M/s Eri-tech Limited. As on 31.03.2012 he was holding 'NIL' Equity share of the Company.

Sri Rajiv Gujral was appointed as a Director on 26th October, 2007. He is a graduate in Business Management with Marketing as core subject from Benaras University. He is presently a Director of M/s Peerless Hotels Ltd., Kolkata, M/s Peerless Hospitax Hospital & Research Centre Ltd., Kolkata. He is also a Managing Trustee of Indian Crafts Village Trust, Kolkata and Chairman of All India Board of Hotel Management and Catering Technology (appointed by the Union Ministry of Human Resource). As on 31.03.2012 he was holding 'NIL' Equity share of the Company.

#### EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT 1956

#### Item No. (6)

In the 20th Annual General Meeting held on 4th September 2007 the shareholders approved the appointment of Ajit Jhunjhunwala as the Dy Managing Director of the Company for a period of 5 years with effect from 1st October 2007 which was further modified in the 21st Annual General Meeting held on 27th September 2008. His tenure of office as Deputy Managing Director expires on 30th September 2012 and being eligible Ajit Jhunjhunwala offers himself for reappointment as the Deputy Managing Director of the Company for a further period of 5 (five) years with effect from 1st October 2012.





Currently Ajit Jhunihunwala is also a Director in Genesis Exports Ltd., SKJ Estate Pvt. Ltd., Ishita Housing Pvt. Ltd., Anuradha Designers Pvt. Ltd. and GDJ Housing Pvt. Ltd.

#### Item No. (7)

The remuneration of Mr Himanshu Jhunihunwala, a relative of Mr Sushil Jhunihunwala – Managing Director and Mr Ajit Jhunihunwala - Dy Managing Director of the Company, as approved by the members of the Company in the 23rd Annual General Meeting of the Company has been increased with effect from 1st July, 2011 from Basic Pay of Rs 10,000/- per month to Rs 11,000/- per month along with other perquisites. As the enhancement of remuneration is beyond the time scale the Company seeks the approval for such enhancement.

Excepting Mr Sushil Jhunjhunwala and Mr Ajit Jhunjhunwala no other director is interested in this resolution.

#### Item No. (8)

The remuneration of Mrs Shruti Kishorepuria a relative of Mr Sushil Jhunjhunwala – Managing Director and Mr Ajit Jhunjhunwala - Dy Managing Director of the Company, as approved by the members of the Company in the 21st Annual General Meeting of the Company has been increased with effect from 1st July, 2011 from Basic Pay of Rs 27,500/- per month to Rs 50,000/- per month along with other perquisites. As the enhancement of remuneration is beyond the time scale the Company seeks the approval for such enhancement.

Excepting Mr Sushil Jhunjhunwala and Mr Ajit Jhunjhunwala no other director is interested in this resolution.

By Order of the Board

Place: Kolkata

Date: 21st May, 2012

Alok Pandey V. P. Finance & Secretary



## **Directors' Report**



#### To the Members

Your Directors have pleasure in presenting the 25th Annual Report together with the Audited Accounts of the Company for the financial year ended 31st March, 2012.

#### Performance Review

During the year under review, all the plants situated at Madhupur

and Sitarganj continued to operate at normal levels. There is a substantial improvement in respect of revenue from operation and profitability. The revenue from operation increased by 19.04% from Rs 100.76 crores to Rs 119.95 crores, profit before tax by 36.62% from Rs 1337.48 crores to Rs 1827.32 crores and profit after tax by 35.17% from Rs 9.32 crores to 12.60 crores.

The summarised results of the current year's performance are given hereunder:

Sl. No.	Particulars	₹ in lacs Year ended 31st March '12	₹ in lacs Year ended 31st March '11
1	Net sales/income from operations	11995.89	10076.52
2	Other income	17.65	15.20
3	Total expenses before interest and depreciation	9320.01	7952.44
4	Finance cost	407.13	352.04
5	Gross profit after interest but before depreciation	2286.40	1787.24
6	Depreciation	459.08	449.75
7	Profit before taxation	1827.32	1337.49
8	Tax expenses	567.05	405.13
9	Net profit	1260.27	932.36
10	Surplus available	1260.27	932.36
11	Dividend	211.95	158.96
12	Tax on Dividend	34.38	25.79
13	Transferred to General Reserve	300.00	157.80
14	Balance as per last year	2122.97	1533.16
15	Balance carried to balance sheet	2836.91	2122.97

#### Dividend

Your Directors are pleased to recommend, for consideration of shareholders at the 25th Annual General Meeting, payment of dividend of 20% i.e. Rs 2/- per share on equity shares of the face value of Rs 10/- each for the year ended 31st March 2012.

#### Corporate Governance

Management Discussion and Analysis, Corporate Governance Report and the Auditors' Certificate regarding compliance of the same are given separately, which form part of this Report.



## **Directors' Report**



#### Responsibility Statement

Your Directors confirm that:

- i) in the preparation of the annual accounts, the applicable accounting standards have been followed;
- ii) appropriate accounting policies have been selected and applied consistently and judgments and estimates that are reasonable and prudent have been made so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2012 and of the profit of the Company for that period;
- iii) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv) The annual accounts have been prepared on a going concern basis.

#### **Auditors**

Place: Kolkata

M/s Doshi Chatterjee Bagri & Co., retire and are eligible for reappointment. As per provision to Section 224(1) of the Companies Act, 1956, a written certificate has been obtained by the Company from the Auditors stating that if they are reappointed Auditors of the Company, such reappointment would be within the limits specified in Section 224(1B) of the Companies Act, 1956.

#### Comments on Auditors' Report

The Report of the Auditors read with the Notes on Accounts is self-explanatory and needs no further clarification.

#### **Directors**

Sri Shakir Ali and Sri Rajiv Gujral retire by rotation and, being eligible, offer themselves for reappointment.

#### Conservation of energy and technology absorption and foreign exchange earnings and outgo

In accordance with the requirement of Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, the particulars with respect to conservation of energy and technology absorption and foreign exchange earnings and outgo are given in Annexure 'A' forming part of this report.

#### Particulars of employees

The information of employees getting salary in excess of the limits as prescribed under section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975, who were employed throughout or for part of the financial year under review is given as Annexure 'B' forming part of this report.

### Acknowledgement

The Directors express their grateful appreciation of the assistance and cooperation extended by Banks, various Governments and other agencies, shareholders and the suppliers and solicit their continued support. Your Directors also wish to place on record their deep sense of appreciation of the devoted services of the Executives, Staff and Workers of the Company for another year of successful operation.

By Order of the Board

A C Chakrabortti

Chairman





#### Annexure 'A' to Directors' Report for the year ended March 31, 2012

Conservation of Energy, Technology Absorption and Foreign Earnings and Outgo under Section 217(1)(e) of the Companies Act, 1956.

The Companies (Disclosure of Particulars in the Report of Board of Directors) Rules 1988.

Α	Conservation of Energy	2011-12	2010-11
1	Electricity (a) Purchased Unit: KWH Total amount (Rs Lakhs) Rate/Unit (Rs)	12516596 600.12 4.79	8999060 380.80 4.26
	(b) Own Generation Through Generator Unit: KWH Unit: Litre of oil Cost/Unit (Rs)	2925111 3.41 10.56	4898477 3.27 8.30
2	<b>Furnace Oil</b> Quantity	1	
	Unit: Litre Total cost (Rs Lakhs) Cost/Unit (Rs)	1855213 716.04 38.60	1878902 501.22 26.68
3	Others	1	
	(a) HSD Quantity Unit: Litre Total cost (Rs Lakhs) Cost/Unit (Rs)	515218 189.96 36.87	235335 79.95 33.97
	(b) GAS Quantity Unit: Kgs Total cost (Rs Lakhs) Cost/Unit (Rs)	222937 126.43 56.71	508773 224.71 44.17
	(c ) COAL Quantity Unit: Kgs Total cost (Rs Lakhs) Cost/Unit (Rs)	222399 17.50 7.87	84514 3.92 4.64
4	Consumption per Unit of Production Unit Pcs Electricity: KWH Furnace Oil:Litre HSD: Litre GAS: Kgs COAL: Kg	29336791 0.53 0.06 0.02 0.01 0.01	27022689 0.51 0.07 0.01 0.02 0.01





#### **B** Technology Absorption

The continuous research is being made with an objective to improve the quality of the product and to reduce rejection, energy and raw material cost. Several tangible and intangible benefits are derived in area of energy consumption and product quality.

#### C Foreign Exchange Earnings & Outgo

Particulars with regard to Foreign Exchange Earnings and Outgo appear in note 39 and 40 of Financial Statements.

By Order of the Board

Place: Kolkata

Date: 21st May, 2012

A C Chakrabortti

Chairman

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#### Annexure 'B' to Directors' Report for the year ended March 31, 2012

Statement of Particulars of employees pursuant to Section 217(2A) of the Companies Act, 1956

#### (A) Persons employed throughout the financial year

Name of	Designation	Remuneration	Qualification	Experience	Commencement	Age	Last Emple	oyed
Employees				(Years)	of Employment	(Years)	Organisation	Post Held
Sushil Jhunjhunwala	Managing Director	89,27,659	B. Com	44	01.10.1994	62	Radha Glass & Industries Ltd.	Director
Ajit Jhunjhunwala	Dy Managing Director	76,31,359	B. Com	23	01.10.1997	41		

Note 1. All appointments are contractual.

By Order of the Board

A C Chakrabortti

Chairman





#### Corporate Governance Report (Pursuant to clause 49 of the Listing Agreement)

#### 1. Company's Philosophy

The Company firmly believes in and has proactively adopted the adequate policies of Corporate Governance to ensure transparency, professionalism and accountability in its dealings with shareholders, customers, creditors, employees and with every person who comes in contact with the Company.

#### 2. Board of Directors

The business of the Company is managed by the Managing Director and two whole time Executive Directors under the guidance, supervision and control of the Board of Directors.

During the financial year under review four Board Meetings were held on following dates: May 14, 2011, July 30, 2011; November 05, 2011 and February 02, 2012;

Constitution of Board of D Name of the Director	virectors and related info	ormation No. of Board Meetings attended	Attendance at last AGM	No. of outside Directorship excluding Private Companies as on March 31, 2012	No. of outside Board Committee membership/ Chairmanship excluding Private Companies as on March 31, 2012
Sri A C Chakrabortti	Chairman Non-executive and independent	4	Yes	8	6 (including 4 Chairmanship)
Sri Sushil Jhunjhunwala	Managing Director	4	Yes	3	2 (including 1 Chairmanship)
Sri Ajit Jhunjhunwala	Dy Managing Director	4	Yes	1	Nil
Smt Nidhi Jhunjhunwala	Executive Director	4	Yes	1	Nil
Sri Arun Churiwal	Non-executive and independent	4	Yes	3	1
Sri G Narayana	Non-executive and independent	4	Yes	2	Nil
Sri Shakir Ali	Non-executive and independent	4	Yes	1	Nil
Sri Rajiv Gujral	Non-executive and independent	4	Yes	2	Nil

Out of the non-executive Directors, the following directors are holding equity shares in the company:

Mr A C Chakrabortti 2000 shares Mr Arun Churiwal 1340 shares

There is no pecuniary relationship or transaction of non-executive Directors vis-à-vis the Company except for payment of commission and sitting fees.





#### 3. Audit Committee

The Audit Committee was constituted by the Board of Directors on May 25, 2002 and it consists of three non-executive independent Directors. During the period under review the Audit Committee met on four occasions viz. May 14, 2011, July 30, 2011; November 05, 2011 and February 02, 2012. The constitution of Audit Committee also meets the requirements of section 292A of the Companies Act, 1956 and guidelines set out in listing agreement.

Constitution of Audit Committee and related information					
Name of the Directors Category		No. of meetings attended during the financial year ended 31st March 2012			
Sri G Narayana	Chairman	4			
	Non-executive and independent				
Sri A C Chakrabortti	Non-executive and independent	4			
Sri Shakir Ali	Non-executive and independent	4			

The role of Audit Committee and terms of reference specified by the Board to the Audit Committee are wide enough to cover the mandatory items as required under clause 49 of the listing agreement and includes:

- Review of the Company's financial reporting process, the financial statements and financial/risk management policies.
- Review of quarterly and Annual Financial Accounts of the Company and discuss with Auditors.
- To meet and review with External and Internal Auditors the Internal Control Systems and to ensure their compliance.
- To review matters as required under the terms of Listing Agreement.
- To investigate matters referred to it by the Board.

The Company Secretary acts as secretary to the committee.

#### 4. Remuneration Committee

The Remuneration Committee of the Board of Directors has been constituted in accordance with the prescribed guidelines. The committee comprises of 3 directors, all of whom are non-executive and independent. The Remuneration Committee comprises of the following:

Name of the Directors	Category	No. of meetings attended during the financial year ended 31st March 2012
Sri Arun Churiwal	Chairman	1
	Non-executive and independent	
Sri A C Chakrabortti	Non-executive and independent	1
Sri G Narayana	Non-executive and independent	1

During the period under review, the committee met on 14th May 2011.

The Remuneration Committee approves the remuneration payable to all Executive Directors and non-executive Directors within the overall limits approved by the shareholders and in accordance with the provisions of Companies Act 1956.





Leadership

Executive Directors' Remuneration details for the financial year ended March 31, 2012

Name of the Directors	Salary and perquisites	Commission	Total
Sri Sushil Jhunjhunwala, Managing Director	61,84,800	27,42,859	89,27,659
Sri Ajit Jhunjhunwala, Dy Managing Director	48,88,500	27,42,859	76,31,359
Smt Nidhi Jhunjhunwala, Executive Director	17,64,000	13,71,430	31,35,430

Non-executive Directors' Remuneration details for the financial year ended March 31, 2012

Name of the Directors	Sitting Fees	Commission	Total
Sri A C Chakrabortti	40,000	1,00,000	1,40,000
Sri G Narayana	40,000	1,00,000	1,40,000
Sri Shakir Ali	40,000	1,00,000	1,40,000
Sri Arun Churiwal	40,000	1,00,000	1,40,000
Sri Rajiv Gujral	40,000	1,00,000	1,40,000

Salary and perquisites include Company's contribution to Provident Fund but does not include company's contribution to Gratuity Fund. The company does not have any stock option scheme.

#### 5. Investors' Grievance Committee

Chairman Sri Shakir Ali Sri Sushil Jhunjhunwala Members Sri Ajit Jhunjhunwala Sri G Narayana Compliance Officer Sri Alok Pandey No. of complaints received by Company's Registrar & Share Transfer Agents 3 (Three) M/s MCS Ltd during the financial year ended March 31, 2012 No. of complaints resolved to the satisfaction of shareholders during 3 (Three) the financial year ended March 31, 2012. No. of pending share transfers as on March 31, 2012 Nil





Leadership

6. Details of Directors seeking re-appointment in the forthcoming Annual General Meeting

Date of birth	15th June 1939	21st October 1950
Appointed on	11th June 1987	26th October 2007
Qualification	BA, LLB, CLW	Graduate in Business Management
Expertise	IR and HRD	Marketing
Directorships held in other Public Companies	1	2
Membership/Chairmanship of committees	-	-

Sri Shakir Ali

7.	General	Body	Meeting
----	---------	------	---------

in other public companies

AGM for the financial year	Location of holding AGM	Date and time of AGM
2010 - 2011	'Kala Kunj', 48 Shakespeare Sarani, Kolkata 700 017	July 30, 2011, 11:30 am
2009 - 2010	'Gyan Manch', 11 Pretoria Street, Kolkata 700 071	August 28, 2010, 12:00 noon
2008 - 2009	'Gyan Manch', 11 Pretoria Street, Kolkata 700 071	August 29, 2009, 11:30 am

#### 7(a) Special Resolution passed in the last three years

- (a) Special Resolution passed at the 22nd Annual General Meeting held on August 29, 2009
  - (i) Reappointment of Mr Sushil Jhunjhunwala as the Managing Director of the Company for a further period of 5 (five) years with effect from 1st October, 2009 with modification of remuneration.
- (b) Special Resolution passed at the 23rd Annual General Meeting held on August 28, 2010
  - (i) Approval of appointment of Mrs Nidhi Jhunjhunwala as a whole-time Director of the Company with effect from May 20, 2010.
  - (ii) Approval of appointment of Mr Himanshu Jhunjhunwala, as a Manager – New Business Development, a relative of Mr Sushil Jhunjhunwala, Managing Director and Mr Ajit Jhunjhunwala, Dy Managing Director of the Company with effect from April 1, 2010.
- (c) No Special Resolution was passed at the 24th Annual General Meeting held on July 30, 2011.

#### 7(b) Postal Ballot

During the year 2011-12 no resolution was passed through

Postal Ballot by your Company. No special resolution is proposed to be conducted through postal ballot in the current year.

Sri Rajiv Gujral

#### 8. Disclosure

#### (a) Related Party Disclosure

During the year under review, no transaction of material nature has been entered into by the Company with its promoters, the directors or the management, their subsidiaries or relatives etc., which may have potential conflict with the interests of the Company.

#### (b) Compliances by the Company

There has been no instance of non-compliance by the Company on any matter related to Capital Markets during the last three financial years. Hence, the question of penalties or strictures being imposed by SEBI, the Stock Exchanges or any statutory authorities does not arise.

#### (c) Whistle Blower Policy

The Company does not have a formal whistle blower policy. However, access to Audit Committee is made available to every employee.





Years of Leadership

## (d) The details of compliance with Mandatory/Non Mandatory requirements:

The Company has complied with all the mandatory requirements of the Corporate Governance Code including Board Composition, Audit Committee, Shareholders Grievance Committee and Disclosures to be made to the Board and Audit Committee including related party transactions, Accounting Treatments, Risk Management etc.

With respect to non-mandatory requirements, the Company has a Remuneration Committee in place and has no qualifications in the Auditors Report.

#### 9. Means of Communication

The Company has published its quarterly results in all editions of The Business Standard (English) and Aajkal (vernacular) in Kolkata.

Management's Discussion  $\theta$  Analysis forms part of this Annual Report which is also being posted to all the shareholders of the Company.

#### 10. Code of Conduct

All the members of the Board and senior management personnel have affirmed compliance with the Company's Code of Conduct, which has been posted on the website of the company, www.laopala.in.

#### 11. CEO/CFO Certification

The Managing Director and the Chief Financial Officer have furnished the necessary certificate to the Board of Directors with respect to financial statements for the year ended 31st March, 2012.

12. General Shareholders' Information

AGM date, time and venue : 10th August 2012, at 11:30 am at

'Gyan Manch', 11, Pretoria Street, Kolkata 700 071

Financial Calendar 2012-2013 : First Qtr. Result First week of August, 2012

Second Qtr. Result First week of November, 2012
Third Qtr. Result First week of February, 2013
Audited Accounts Fourth week of May, 2013

Date of Book Closure : 1st August, 2012 to 10th August, 2012 (both days inclusive)

**Dividend Payment Date** : On or after 11th August, 2012

**Listing of Stock Exchanges** : The National Stock Exchange Ltd.

The Stock Exchange, Mumbai

The Calcutta Stock Exchange Association Limited, Kolkata

(Applied for delisting)

Stock code

The National Stock Exchange Ltd. : LAOPALA
The Stock Exchange, Mumbai : 526947
The Calcutta Stock Exchange : 22016

Association Ltd. Kolkata

Demat ISIN No. for CDSL & NSDL : INE 059D01012





Years of Leadership

Market Price Data: High/Low during each month during the last financial year

Month	Share	Share Price		Sensex	
	High	Low	High	Low	
April 2011	78.65	64.65	19811.14	18976.19	
May 2011	75.00	69.00	19253.87	17786.13	
June 2011	83.05	69.30	18873.39	17314.38	
July 2011	118.55	77.00	19131.70	18131.86	
August 2011	113.25	86.25	18440.07	15765.53	
September 2011	123.70	97.35	17211.80	15801.01	
October 2011	118.15	98.70	17908.13	15745.43	
November 2011	124.25	97.70	17702.26	15478.69	
December 2011	114.25	95.85	17003.71	15135.86	
January 2012	125.05	96.90	17258.97	15358.02	
February 2012	124.15	108.05	18523.78	17061.55	
March 2012	112.20	104.35	18040.69	16920.61	

#### Registrar & Share Transfer Agents:

MCS Limited 77/2A, Hazra Road, Kolkata 700 020 Phone +91 33 2454 1892/93, 4072 4051-53 Fax +91 33 2454 1961/4072 4050 Email mcskol@rediffmail.com

#### Share Transfer System:

Registrar and Share Transfer Agents attends to share transfer formalities once in a fortnight. Demat requests are normally confirmed within 4 days from the date of receipt of request.

#### Distribution of Shareholding as on March 31, 2012

No. of equity shares held	Shareholder(s) Nos.	Shareholder(s) %	Shareholding(s) Nos.	Shareholding(s) %
1 to 500	4855	89.8409	505115	4.7663
501 to 1000	232	4.2931	193478	1.8257
1001 to 2000	164	3.0348	261791	2.4703
2001 to 3000	46	0.8512	119931	1.1317
3001 to 4000	21	0.3886	76782	0.7245
4001 to 5000	17	0.3146	82824	0.7815
5001 to 10000	30	0.5551	236826	2.2347
10001 to 50000	23	0.4256	459064	4.3318
50001 to 100000	5	0.0925	412384	3.8913
100001 and above	11	0.2036	8249337	77.8421
	5404	100.0000	10597532	100.0000





Leadership

Shareholding Pattern as on March 31, 2012 Category

Cate	gory	Number of Equity Shares held	% of Equity Shares held
Α.	Promoters Holding		
	1. Promoters		
	Indian Promoters	7146600	67.436
	Foreign Promoters	Nil	Nil
	2. Persons acting in concert	3740	0.035
	Sub-total	7150340	67.471
В.	Non-Promoters Holding		
	3. Institutional Investors	Nil	Nil
	a. Mutual Funds and UTI	198462	1.873
	b. Banks, Financial Institution,	Nil	Nil
	Insurance Companies		
	(Central/State Govt. Institution/		
	Non Govt. Institution)		
	c. FIIS	Nil	Nil
	Sub-total	198462	1.873
	4. Others		
	a. Private Corporate Bodies	852739	8.0466
	b. Indian Public	2110902	19.918
	c. NRIs/OCBs/Foreign Companies	283489	2.675
	d. Any other (specify) Trust & Foundations	1600	0.015
	Sub-total	3447192	32.529
	Grand Total	10597532	100.00

**Dematerialisation of Shares** : 10395960 (98.09%) of the shares issued by the Company have been

dematerialised upto 31st March 2012.

Outstanding GDR/ADR/Warrants or any convertible instruments, conversion dates and likely impact on equity N.A.

Plant Location : 1. La Opala RG Ltd

Post: Madhupur 815353, Dist. Deoghar, Jharkhand

2. B-108, ELDECO SIDCUL Industrial Park, Sitarganj, Udham Singh Nagar, Uttarakhand 262 405





Years of Leadership

Address for correspondence

Shareholders should address their Correspondence to the Company's Registrar & Share Transfer Agents at the following address:

#### MCS Limited

77/2A, Hazra Road, Kolkata 700 020 Phone +91 33 2454 1892/93, 4072 4051-53 Fax +91 33 2454 1961/4072 4050 Email mcskol@rediffmail.com

Shareholders may also contact Company Secretary at the Registered Office of the Company for any assistance. The address of the Registered Office is as under:

#### La Opala RG Ltd

'Chitrakoot', 10th floor 230A, A.J.C. Bose Road Kolkata 700 020

E-mail: laopala@eth.net

Telephone nos: 3053 6656/57/58 Facsimile nos: 3053 6659

By Order of the Board

Place: Kolkata

Date: 21st May, 2012

A C Chakrabortti

Chairman

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### **Declaration of Managing Director**

I, Sushil Jhunjhunwala, Managing Director of La Opala RG Limited, do hereby declare that the Company has duly complied with requirements relating to the code of conduct as laid down in Clause 49 (I) (D) of the Listing Agreement with the Stock Exchanges.

#### Sushil Jhunjhunwala

Managing Director La Opala RG Limited

Date: 21st May 2012





#### **CEO/CFO Certification**

As required by sub clause - V of clause 49 of the Listing Agreements with the Stock Exchanges, we have certified to the Board that for the financial year ended March 31, 2012, the Company has complied with the requirements of the said sub clause.

Sushil Jhunjhunwala Managing Director La Opala RG Limited Date: 21st May, 2012 Alok Pandey
V. P. Finance & Secretary
La Opala RG Limited

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#### **Auditors' Certificate**

## The Members of LA OPALA RG LIMITED

We have examined the compliance of conditions of corporate governance by LA OPALA RG LIMITED, for the year ended on March 31 2012 as stipulated in clause 49 of the Listing Agreement of the said company with stock exchange(s).

The Compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

For Doshi, Chatterjee, Bagri & Co. Chartered Accountants Firm Registration No.: 325197E

R K Bqgri Partner Membership No. 51956



## Management Discussion and Analysis

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Years of Leadership

#### Industry Structure & Development

After three years of growth, the Indian economy, due to various reasons, showed signs of slow down during 2011-12. No doubt, global meltdown and Euro-zone crisis had adverse effect on Indian economy, but the basic problems were internal, both in nature and scope. Policy delays at the highest level followed by high inflation, shrinking industrial production, decelerating GDP, rising current account deficit, high level of fiscal deficit, all contributed to bring down economy to a very low level of expectation on future prospect and growth. To make the matters worse, the sharp depreciation of Indian rupee has also shaken the confidence of the business community.

Despite the unfavorable factors, as envisaged above, the Company has been able to register 19.37% growth in turn over and 35.17% growth in profit after tax in the year 2011-12. This has been possible due to better utilization of capacities, cost control measures and aggressive marketing. On the cost control front, the Company had made efforts to get a dedicated feeder line of 33kv supplies, which ensured not only uninterrupted power supply but also resulted in economy from discontinuance of running generating sets on high cost furnace oil. In marketing area, the Company appointed Mr Manish Malhotra as brand ambassador, which together with intensive marketing and sales promotion campaigns through distributors all over the country, contributed to reaching levels of production and sales.

#### Opportunities and Threat

According to many experts, India is in the midst of a retail revolution due to economic growth, rising incomes and demographic changes. Nuclear family, change in life style, rise in aspiration of middle class family, greater affordability will provide opportunity to retail business to grow at a faster rate than before. In terms of the above factors, the company is implementing an expansion in capacity at its Sitarganj unit, while planning modernisation of Madhupur plant. Besides competition from unorganised sector, external manufacturers are also going to pose a challenge. The Company is therefore, reorganising its marketing strategy and approach to meet the future challenges.

#### Outlook

In spite of challenges and threats from unorganised sector, severe competition, fluctuation in oil prices and high inflation the Company plans to grow at a faster rate in the financial year 2012-13 by focusing more in modern trade, institution trade, catering, shopping malls, as well as by strengthening sales team, logistics and distribution network. Barring unforeseen circumstances the future of the Company looks bright.

#### Risks and Concerns

Main concerns for the Company which in turn can squeeze margin are increase in oil prices, irregular supply of electricity, increase in input cost and severe competition from foreign brands as well as from unorganised sector.

#### Internal Control System and their Adequacy

The Company has adequate internal control system and procedures with regard to purchase of raw material, stores, packing material etc. commensurate with the size and nature of the business.

#### Financial Performance

The financial statements have been prepared in compliance with the requirements of the Companies Act and the Accounting Standards issued by the Institute of Chartered Accountants of India. During the year income from operation amounted to Rs 11995.89 lacs compared to Rs 10076.52 lacs in previous year. Profit before tax amounted to Rs 1827.32 lacs as compared to Rs 1337.48 lacs in previous year. The Company's financial position has improved and as a result the profit after tax has increased from Rs 932.36 lacs to Rs 1260.28 lacs.

#### **Industrial Relations**

Industrial relations during the year under review remained cordial and peaceful. La Opala continuously endeavours to upgrade the knowledge and skills of its employees and attaches utmost priority to human resource development.



## Management Discussion and Analysis



Years of Leadership

#### **Corporate Social Responsibility**

Your Company ensures the protection of interest not only of its stakeholders, but the community at large. The Children Park as well as the Tripur Dham Temple at Madhupur is being maintained by the Company. The Company also provides lights at strategic location at villages surrounding the factory.

the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that would make a difference to the Company's operations include demand-supply gap, inflationary pressure or raw material cost and other expenses, change in Government regulations, tax regimes, economic developments within the country and other factors such as litigation and labour negotiations.

#### **Cautionary Statement**

Statements in the Management's Discussion and Analysis Report describing the Company's projection, estimates, expectations or predictions may be forward-looking statements within

By Order of the Board

A C Chakrabortti

Chairman

Place: Kolkata

Date: 21st May, 2012



## **Auditors' Report**



## To the members of LA OPALA RG LIMITED

We have audited the attached Balance Sheet of LA OPALA RG LIMITED [the Company] as at March 31, 2012, the Statement of Profit and Loss and Cash Flow Statement for the year ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- 1. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of subsection (4A) of Section 227 of the Companies Act, 1956, we enclose in the annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2. Further to our comments in the annexure referred to in paragraph 1 above, we report that:
  - (i) We have obtained all the information and explanations, which, to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (ii) In our opinion, proper books of account as required by

Doshi, Chatterjee, Bagri & Co. Chartered Accountants Firm Registration No.: 325197E

**R K Bagri** Partner Membership No. 51956

Place: Kolkata Date: 21st May, 2012 law, have been kept by the Company so far as appears from our examination of those books.

- (iii) The Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account.
- (iv) The Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in subsection (3C) of Section 211 of the Companies Act, 1956.
- (v) On the basis of written representations received from the Directors as on March 31, 2012, and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on March 31, 2012 from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.
- 3. In our opinion and to the best of our information and according to the explanations given to us, the said Balance Sheet, the Statement of Profit and Loss and Cash Flow statement read together with the notes thereon give the information required by the Companies Act, 1956, in the manner so required and also give a true and fair view, in conformity with the accounting principles generally accepted in India:
  - (a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2012;
  - (b) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
  - (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.



## **Auditors' Report**

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Years of Leadership

Annexure referred to in paragraph (1) of the auditors' report of even date to the members of LA OPALA RG LIMITED on the accounts as at and for the year ended March 31, 2012

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) Fixed assets have been physically verified by the management at reasonable intervals and no material discrepancies have been noticed on such verification.
  - (c) No substantial part of fixed assets has been disposed off during the year.
- (ii) (a) The physical verification of inventory has been conducted at reasonable intervals by the management.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) On the basis of our examination of inventory records, we are of the opinion that the Company has maintained proper records of inventory. As far as we can ascertain and according to the information and explanations given to us, the discrepancies noticed on physical verification of inventory as compared to book stocks were not material and the same have been properly dealt with in the books of account.
- (iii) (a) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured, to companies, firms, or other parties covered in the register maintained under Section 301 of the Companies Act, 1956. Accordingly paragraph 4 (iii) (b), (c) and (d) of the order is not applicable.
  - (b) According to the information and explanations given to us, except for unsecured loans from 2 Directors brought forward from previous year, the company has not taken any other loans, secured or unsecured, from companies, firms, or other parties covered in the register maintained under Section 301 of the Companies Act, 1956. The maximum amount outstanding during the year was Rs 104.5 lacs and the year end balance was Rs 100 lacs on account of such loans.
  - (c) The rate of interest and other terms and conditions on which above mentioned loans have been taken from the Directors are prima facie not prejudicial to the interest of the Company.
  - (d) The above mentioned loans are not due for repayment during the year.

- (iv) There are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods. During the course of our audit, no major weakness has been noticed in the underlying internal controls.
- (v) (a) According to the information and explanations given to us, the contracts and arrangements that need to be entered into the register maintained in pursuance of Section 301 of the Companies Act, 1956 have been so entered.
  - (b) In our opinion and according to information and explanations given to us, the transactions of purchase of services made in pursuance of contract and arrangements entered in the register maintained u/s 301 of the Companies Act, 1956 and aggregating during the year to Rs 5,00,000/- or more, have been made at prices which are reasonable having regard to prevailing market prices at the relevant time.
- (vi) The Company has not accepted deposits from the public within the meaning of Section 58A and Section 58AA or any other relevant provisions of the Companies Act, 1956. Accordingly, paragraph 4 (vi) of the order is not applicable.
- (vii) The Company has an internal audit system commensurate with its size and nature of its business.
- (viii) We have broadly reviewed the cost records maintained by the Company pursuant to the Companies (Cost Accounting Records) Rules 2011 prescribed under Section 209 (1) (d) of the Companies Act, 1956, and are of the opinion that prima facie, the said records have been maintained. We, however, have not made any detailed examination of such records with the view to determine whether they are accurate or complete.
- (ix) (a) The Company has been generally regular in depositing undisputed statutory dues including Provident Fund, Employees' State Insurance, Income tax, Sales-tax/Value Added Tax, Service tax, Customs duty, Excise Duty, Cess and other applicable statutory dues with the appropriate authorities. No undisputed amounts payable in respect of aforesaid dues are there at the year end for a period of more than six months from the date they became payable.
  - (b) According to the records of the Company and the information and explanation given to us, the dues outstanding in respect of income tax, sales tax, custom duty, wealth tax, service tax, excise duty and cess on account of dispute are as follows:



## **Auditors' Report**



Years of Leadership

Name	of the Statute	Nature of the Dues	Amount (Rs)	Period to which it relates	Forum where dispute is pending
Incom	e Tax Act, 1961	Income Tax	11,21,145 12,03,878	2003-04 2005-06	Income Tax Appellate Tribunal, Kolkata
Incom	e Tax Act, 1961	Income Tax	4,88,552	2000-01	Assistant Commissioner of Income Tax
Incom	e Tax Act, 1961	Income Tax	2,26,538	2006-07	Commissioner of Income Tax (Appeals), Kolkata
Incom	e Tax Act, 1961	Income Tax	97,869	2006-07	Deputy Commissioner of Income Tax
Centra	l Sales Tax Act, 1956	Sales Tax	47,14,326	2002-06	Supreme Court
Centra	l Excise Act, 1944	Excise Duty	70,49,481 6,57,665	2002-04 2002-04	High Court, Jharkhand
Centra	l Excise Act, 1944	Excise Duty	58,59,993	2008-09	Customs, Excise & Service Tax Appellate Tribunal, Kolkata
Centra	l Excise Act, 1944	Excise Duty	4,28,424	2009-10	Commissioner of Central Excise (Appeals), Ranchi
(x)	the end of the reportin	not have any accumulated losses a ig financial year and has not incurred ncial year and immediately preceding	b	The term loan taken during the year has been applied f purpose for which it was taken.	
	financial year.		(xvii)		ation and explanations given to us t term basis have not been used fo
(xi)	The Company has no banks.	t defaulted in repayment of dues to		long term investment.	term basis have not been used for
(xii)	As the Company has no basis of security by wa	ot granted loans and advances on the y of pledge of shares, debentures and aph 4 (xii) of the order is not applicable	b	The Company has not made any preferential allotmen shares to parties and companies covered in the Regi maintained under section 301 of the Act. According paragraph 4 (xviii) of the order is not applicable.	
(xiii)	society to which the p	a chit fund/nidhi/mutual benefit fund rovisions of special statute relating to e, paragraph 4 (xiii) of the order is no	)	The Company has not issued any debentures and as suparagraph 4 (xix) of the order is not applicable.  Since the Company has not raised any money by public is during the year, paragraph 4 (xx) of the order is not applicate.  On the basis of our examination of books of account according to the information and explanations provided us by the management, we report that, no fraud on or by	
	applicable.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(xx)		
(xiv)	investments during the	dealt in shares, securities and othe year. The shares, securities and othe held by the Company in its own	r (xxi)		
(xv)		mation and explanations provided to		our audit for the year end	eed or reported during the course of ded March 31, 2012.

Doshi, Chatterjee, Bagri & Co. Chartered Accountants Firm Registration No.: 325197E

us, the Company has not given any guarantee for loans taken by others from bank or financial institutions. Accordingly,

paragraph 4 (xv) of the order is not applicable.

**R K Bagri** Partner Membership No. 51956



## Balance Sheet as at March 31, 2012



Leadership

		Note No.	March 31, 2012 ₹	March 31, 2011 ₹
1 SHA	UITY AND LIABILITIES AREHOLDER'S FUND are Capital serves And Surplus	2 3	105,975,320 450,554,420 <b>556,529,740</b>	105,975,320 349,160,192 <b>455,135,512</b>
a) Lor b) Def c) Oth	on-CURRENT LIABILITIES  ng-term Borrowings ferred Tax Liabilities (Net) ner Long Term Liabilities ng-term Provisions	4 5 6 7	111,185,267 57,215,241 11,942,073 14,450,299 194,792,880	137,155,616 61,510,633 15,671,246 12,655,987 <b>226,993,482</b>
a) Sho b) Tra c) Oth	PRRENT LIABILITIES Ort-term Borrowings de Payables ner Current Liabilities Ort-term Provisions	8 9 10 11	90,811,373 34,128,977 110,310,767 39,260,315 274,511,432 1,025,834,052	104,981,545 30,578,143 100,316,946 34,423,117 270,299,751 952,428,745
1 NO a) Fixe i) Tar ii) Inta iii) Cap iv) Exp b) No	SETS ON-CURRENT ASSETS ed Assets ngible Assets angible Assets bital Work-in-progress benditure on Expansion Project (pending allocation) n-current Investments ng-term Loans and Advances	12 13 14 15 16	486,565,336 30,249 - 19,578,857 753,300 65,139,725	497,353,694 74,491 8,188,302 - 753,300 17,716,278
a) Involution in the second in	entories de Receivables sh and Bank Balances ort-term Loans and Advances ner Current Assets	17 18 19 20 21	260,254,888 163,452,762 4,266,233 8,197,609 17,595,093 453,766,585 1,025,834,052	227,453,580 170,689,960 5,553,006 11,718,624 12,927,510 428,342,680 952,428,745

The notes referred to above form an integral part of the Financial Statements. This is the Balance Sheet reffered to in our report of even date.

Doshi, Chatterjee, Bagri & Co. Chartered Accountants Firm Registration No.: 325197E

Significant Accounting Policies

**R K Bagri** Partner Membership No. 51956 Alok Pandey
V. P. Finance & Secretary

On behalf of the Board A C Chakrabortii **Chairman** Sushil Jhunjhunwala **Managing Director** Ajit Jhunjhunwala **Dy Managing Director** 



## Statement of Pofit & Loss for the year ended March 31, 2012



Years of Leadership

	Particulars	Note No.	2011-12 ₹	2010-11 ₹
	INCOME	22	1 100 500 075	1007652552
	Revenue from Operations (Gross)	22	1,199,588,975	1,007,652,552
I	Less:Excise Duty Revenue from Operations (Net)		49,484,332 1,150,104,643	43,640,649 <b>964,011,903</b>
I	Other Income	23	1,764,784	1,519,847
III	TOTAL REVENUE (I+II)	23	1,151,869,427	965,531,750
111	EXPENSES		1,131,009,427	
	Cost of Material Consumed	24	281,763,911	240,166,707
	Purchase of Traded Goods	25	201,703,311	852,470
	(Increase)/Decrease in Inventories of Finished Goods,	25		032,170
	Work-in-progress and Traded Goods	26	(31,043,811)	5,552,243
	Employee Benefit Expenses	27	159,118,691	134,388,777
	Finance Costs	28	40,713,248	35,204,198
	Depreciation and Amortization Expense	29	45,907,618	44,974,578
	Other Expenses	30	471,738,773	370,644,109
IV	TOTAL EXPENSES		968,198,430	831,783,082
٧	Profit before Exceptional and Extraordinary			
	Items and tax (III-IV)		183,670,997	133,748,668
VI	Exceptional Items	31	938,729	-
VII	Profit before Extraordinary Items and tax (V-VI)		182,732,268	133,748,668
VIII	Extraordinary Items			<u> </u>
ΙX	Profit Before Tax (VII-VIII)		182,732,268	133,748,668
	Tax Expenses			
	Current Tax		60,806,952	45,959,210
	Deferred Tax		(4,295,393)	(5,447,019)
	Income Tax for earlier years		193,048_	
Χ	Total Tax Expenses		56,704,607_	40,512,191
ΧI	Profit for the year (IX-X)		<u>126,027,661</u>	93,236,477
XII	Earning per Equity Share (Nominal Value of ShareRs 10			
	(31 March 2011:Rs 10)}			
1)	Basic	1	11.89	8.80
2)	Diluted		11.89	8.80
	Summary of Significant Accounting Policies	1		

The notes referred to above form an integral part of the Financial Statements. This is the Statement of Profit and Loss reffered to in our report of even date.

Doshi, Chatterjee, Bagri & Co. Chartered Accountants Firm Registration No.: 325197E

**R K Bagri** Partner Membership No. 51956 Alok Pandey
V. P. Finance & Secretary

On behalf of the Board A C Chakrabortii **Chairman** Sushil Jhunjhunwala **Managing Director** Ajit Jhunjhunwala **Dy Managing Director** 



## Cash Flow Statement for the year ended March 31, 2012



Years of Leadership

		March 31, 2012 ₹	March 31, 2011 ₹
A	Cash Flow from Operating Activities Net Profit before Taxation and Extraordinary Items	182,732,268	133,748,668
	Adjustment for: Depreciation Provision for Doubtful Receivable & Advances Loss on sale of Fixed Assets(Net) Interest Income Interest Expenses Dividend Income (Gain)/Loss on Forward Contract Miscellaneous Expenditure written off Operating Profit before working capital changes Movements in Working Capital	45,907,618 2,739,983 909,069 (559,960) 22,736,286 (20,371) 16,028,124 <u>95,000</u> 270,568,017	44,974,578 2,031,758 593,624 (267,358) 25,247,070 - 8,421,777 95,000 214,845,117
	Decrease/(Increase) in Trade and Other Receivable Decrease/(Increase) in Inventories Decrease/(Increase) in Loans & advances Increase/(decrease) in Trade Payable and other liabilities Cash generated from operations Direct Taxes paid( net of Refunds) Net Cash from operating activities	359,288 (32,801,308) (44,561,000) 12,252,072 205,817,069 (62,520,350) 143,296,719	(48,187,538) 4,312,426 3,373,385 12,510,965 186,854,355 (28,792,955) 158,061,400
В	Cash flow from Investing activities Purchase of Fixed Assets Sale of Fixed Assets Dividend Received Interest Received Net cash used in investing activities	(48,835,130) 1,460,488 20,371 	(22,269,180) 1,260,227 - 267,358 (20,741,595)
С	Cash flow from Financing activities Proceeds from (Repayment of) Borrowings Gain/Loss on Forward Contract Interest Paid Dividend paid (including dividend distribution tax) Net Cash used in Financing activities Net Increase/(Decrease) in cash or cash equivalents (A+B+C) Cash or Cash equivalents at the beginning of the year Cash or Cash equivalents at the end of the year	(39,140,521) (16,028,124) (24,233,112) (18,378,367) (97,780,124) (1,286,773) 5,553,006 4,266,233	(99,362,265) (8,421,777) (25,813,606) (9,175,107) (142,772,755) (5,452,950) 11,005,956 5,553,006
	Components of cash and cash equivalents as at Cash in hand With banks	March <b>31,2012</b> 564,106 <u>3,702,127</u> <b>4,266,233</b>	March 31,2011 363,635 5,189,371 5,553,006

The above Cash Flow Statement has been prepared under the indirect method set out in Accounting Standard on Cash Flow Statement (AS 3) notified under The Companies (Accounting Standard) Rules 2006.

This is the Cash Flow Statement referred to in our report of even date.

For Doshi, Chatterjee, Bagri & Co. Chartered Accountants Firm Registration No.: 325197E

Partner Membership No. 51956 Alok Pandey
V. P. Finance & Secretary

On behalf of the Board A C Chakrabortii **Chairman** Sushil Jhunjhunwala **Managing Director** Ajit Jhunjhunwala **Dy Managing Director** 

Place: Kolkata Date: 21st May, 2012

R K Bagri



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25 Years of Leadership

	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 2 Share Capital Authorised Shares 15,000,000 (15,000,000) Equity Shares of Rs 10/- each	<u>150,000,000</u>	150,000,000
Issued, Subscribed and Fully Paid Up Shares 10,597,532 (10,597,532) Equity Shares of Rs 10/- each	105,975,320	105,975,320

#### Reconciliation of the Shares outstanding at the beginning and the end of the reporting period

	No. of Shares	₹	No. of Shares	₹
Equity Shares				
At the beginning of the year	10,597,532	105,975,320	10,597,532	105,975,320
At the end of the year	10,597,532	105,975,320	10,597,532	105,975,320

#### Rights attached to Equity Shares

"The company has only one class of Equity Shares having a par value of Rs 10/- per share. Each holder of Equity Shares is entitled to one vote per share. The shareholders are entitled for dividend declared by the company which is proposed by the Board of Directors and approved by the shareholders in the Annual General Meeting.

During the year ended 31st March 2012, the amount of dividend proposed per share to equity shareholders is Rs 2 (31st March 2011: Rs 1.50).

In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after the distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders."

#### Details of shareholders holding more than 5% in the company

	No. of	% of	No. of	% of
	Shares	Holding	Shares	Holding
Equity Shares of Rs 10 each fully paid-up				
1. Genesis Exports Limited	5,000,000	47.18%	4,980,750	46.50%
2. Ajit Jhunjhunwala	1,438,600	13.57%	1,438,600	13.57%

As per the records of the company, the above shareholding represents both legal and beneficial ownership of shares.

#### Bonus Shares issued during the period of 5 years immediately preceding the reporting date

bolius shares issued during the period of 5 years infinediately	y preceding the reporting date	
	No. of	No. of
	Shares	Shares
Shares issued by capitalisation of free reserves	-	5,298,766





Years of Leadership

	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 3 Reserves & Surplus Capital Reserve - Subsidy Securities Premium Account Revaluation Reserve	1,311,344 14,337,340 1,214,135	1,311,344 14,337,340 1,214,135
General Reserve Balance as per last financial statement	120,000,000	104,220,171
Add: Amount transferred from surplus balance in the Statement of Profit and Loss	30,000,000	15,779,829
	150,000,000	120,000,000
Surplus in the Statement of Profit and Loss		
Balance as per last financial statement	212,297,373	153,315,800
Profit for the year	126,027,661	93,236,477
Less: Appropriations Proposed equity dividend [Amount per share Rs 2/-		
(31st March 2011: Rs 1.50)]	21,195,064	15,896,298
Tax on Proposed equity dividend	3,438,369	2,578,777
Transfer to General Reserve	30,000,000	15,779,829
Total Appropriations	54,633,433	34,254,904
Net Surplus in the Statement of Profit and Loss	283,691,601	212,297,373
Total Reserves and Surplus	450,554,420	349,160,192



Years of Leadership

Note 4 Long Term Borrowings

	Total Long Term Borrowings		Curent maturities of Long Term Borrowings	
	As at March 31, 2012 ₹	As at March 31, 2011 ₹	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Term loans from Banks				
For Sitarganj Unit (Secured) Loans and Advances from Related parties	150,585,267	175,555,616	49,400,000	48,400,000
From Directors (Unsecured) (Note 34) Less: Amount disclosed under the head	10,000,000	10,000,000	-	-
"Other Current Liabilities" (Note 10).	49,400,000	48,400,000	49,400,000	48,400,000
Net Amount	111,185,267	137,155,616		-

a. Term loans from Banks for Sitarganj Unit comprises of 2 Term Loans. The first term loan carries interest @ 4.90% p.a. above base rate while the second carries interest @ 3.75% p.a. above base rate. The first term loan is repayable in 28 quarterly installments from March 2008 till December 2014. The second term loan is repayable in 21 quarterly installments from March 2013 till March 2018. Both the term loans are secured by first charge over all the plant and machinery and fixed assets (present and future) of the company and the second charge on the entire current assets of the company.

b. Loan from directors is payable on or after December 2014. It carries interest @ 9% p.a.

#### Note 5 Deferred Tax Liabilities (Net)

Deferred Tax Liabilities		
Timing differences on account of depreciation	63,875,290	67,565,683
Gross Deferred Tax Liabilities	63,875,290	67,565,683
Deferred Tax Assets		
Provision for Doubtful Debts	1,299,803	1,464,007
Expenses allowable under Income Tax on payments	5,360,246	4,591,043
Gross Deferred Tax Assets	6,660,049	6,055,050
Net Deferred Tax Liability	57,215,241	61,510,633





Years of Leadership

	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 6 Other Long Term Liabilities		
Trade and other deposits Others	6,641,000 5,301,073	6,516,000 9,155,246
Total	11,942,073	15,671,246
Note 7 Long Term Provisions		
Provision for Employee Benefits Provision for Gratuity (Note 32)	14,450,299	12,655,987
Total	14,450,299	12,655,987
Note 8 Short Term Borrowings		
Working Capital Borrowings from Banks (including demand loans) (Secured)	90,811,373	104,981,545

Working capital borrowing from banks is secured by hypothecation of entire current assets of the Company, present and future including stock in transit and at godowns and further secured by extension of charge on all fixed assets of the Company

The Rate of Interest payable on Working Capital Borrowing is 4.40% p.a. above the base rate at monthly rests.

#### Note 9

**Trade Payables** 

Trade Payables

(Refer Note 38 for details of dues to Micro and Small Enterprises).

34,128,977

30,578,143



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	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 10 Other Current Liabilities		
Current maturities of Long term borrowings (Note 4)	49,400,000	48,400,000
Interest accrued but not due on borrowings	- -	1,264,456
Interest accrued and due on borrowings	797,783	1,030,153
Advance against sales	7,016,713	5,436,521
Investor Education and Protection fund will be credited by the following amounts (as and when due)		
Unclaimed Dividend Others	1,094,327	997,619
Payable against purchase of capital assets	1,485,613	1,347,254
Liabilities for Other Finance	8,149,225	6,877,253
Trade and Other Deposits	102,492	=
Payable to Employees	13,853,962	10,191,008
Other Payables	28,410,652	24,772,682
Total	110,310,767	100,316,946
Note 11 Short Term Provisions		
Provision for Employee Benefits		
Provision for Gratuity (Note 32)	2,070,723	1,165,171
Provision for Leave Benefits	1,810,515	1,310,344
Other Provisions		
Provision for Taxation (Net of advances)	5,925,096	7,488,414
Provision for Excise Duty on Stock	4,820,548	5,984,113
Proposed Equity Dividend	21,195,064	15,896,298
Provision for tax on proposed equity dividend	3,438,369	2,578,777
Total	39,260,315	34,423,117





25 Years of Leadership

# Note 13 Intangible Asset

Particulars	Freehold	Buildings	Plant and Equipment	Furniture & Fixtures	Vehicles	Office Equipments	Leasehold Lands	Total Tangible Assets	Software	Total Intangible Assets
Gross Block As at April 1, 2011	2,813,556	151,076,353	584,980,284	19,551,005	4,632,008	5,184,657	28,799,042	797,036,905	132,738	132,738
	(2,626,696)	(150,698,668)	(565,212,890)	(19,508,625)	(4,505,667)	(5,062,832)	(28,799,042)	(776,414,420)	(99,466)	(99,466)
Addition	1	12,321,957	17,358,710	1,294,171	5,864,207	605,530	1	37,444,575	1	1
	(186,860)	(377,685)	(19,767,394)	(121,430)	(3,244,132)	(121,825)	1	(23,819,326)	(33,272)	(33,272)
Disposals	1	1	13,559,082	11,550	731,460	1	1	14,302,092	1	1
	ı	1	1	(79,050)	(3,117,791)	1	1	(3,196,841)	1	1
As at March 31, 2012	2,813,556	163,398,310	588,779,912	20,833,626	9,764,755	5,790,187	28,799,042	820,179,388	132,738	132,738
	(2,813,556)	(151,076,353)	(584,980,284)	(19,551,005)	(4,632,008)	(5,184,657)	(28,799,042)	(797,036,905)	(132,738)	(132,738)
Depreciation / Amortization										
Up to March 31, 2011	ı	35,094,547	250,521,490	8,655,322	1,062,697	2,770,497	1,578,658	299,683,211	58,247	58,247
	1	(30,641,861)	(212,324,440)	(7,429,042)	(1,935,595)	(2,508,536)	(1,251,396)	(256,090,870)	(19,000)	(19,000)
Charge for the year	1	4,562,317	38,600,880	1,239,022	842,732	291,163	327,262	45,863,376	44,242	44,242
	ı	(4,452,686)	(38,197,050)	(1,243,844)	(452,528)	(261,961)	(327,262)	(44,935,331)	(39,247)	(39,247)
On Disposals	1	1	11,566,029	3,571	362,935	ı	1	11,932,534	1	1
	ı	1	1	(17,564)	(1,325,426)	1	1	(1,342,990)	1	1
Up to March 31, 2012	'	39,656,864	277,556,341	9,890,773	1,542,494	3,061,660	1,905,920	333,614,052	102,489	102,489
	ı	(35,094,547)	(250,521,490)	(8,655,322)	(1,062,697)	(2,770,497)	(1,578,658)	(299,683,211)	(58,247)	(58,247)
Net Block										
At March 31, 2012	2,813,556	123,741,446	311,223,571	10,942,853	8,222,261	2,728,527	26,893,122	486,565,336	30,249	30,249
At March 31, 2011	2,813,556	115,981,806	334,458,794	10,895,683	3,569,311	2,414,160	27,220,384	497,353,694	74,491	74,491

The fixed assets of Madhupur unit were revalued during the year ended 31st March, 1994 and the resulting surplus thereon was transferred to Revaluation Reserve. The amount lying in such Reserve at the eyar end isRs 12,14,135 (Rs 12.14.135).



IN OPALA

	As at March 31, 2012 ₹	Ма	As at arch 31, 2011 ₹
Note 14 Capital Expenditure on Expansion Projects (Pending Allocation)			
Building under construction	6,765,471		
Machinery under erection	10,685,167		-
Incidental Expenditure pending allocation to Fixed Assets			
Interest	147,349		-
Bank Charges	1,530,000		-
Travelling Expenses	365,645		-
Licences and Fee	85,225		-
Sub Total	2,128,219		-
Total	19,578,857		-
Note 15 Non Current Investments			
Other than trade (valued at cost) Quoted equity instruments Investment in Associates			
Equity shares of Rs 10 each fully paid-up in Genesis Exports Ltd			
	los.	Nos.	
	330 879,983	75,330	879,983
Less: Diminution in value of Investment	126,683 <b>753,300</b>		126,683 <b>753,300</b>
	/ 33,300		733,300
Aggregate amount of quoted investments	879,983		879,983
Market value of quoted investment	*	_	*
Aggregate Provision for diminution in value of investments	126,683	_	126,683

<sup>\*</sup> The equity shares of Genesis Exports Limited are listed but quotation for the same is not available.



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	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 16 Long term Loans and Advances		
Capital Advances		
Unsecured, considered good	46,449,631	779,513
Doubtful	532,200	141,600
	46,981,831	921,113
Less: Provision for doubtful advances	532,200	141,600
Net Capital Advances	46,449,631	<u>779,513</u>
Security Deposits		
(Unsecured, considered good)		
With related parties (Note 34)	4,000,000	4,000,000
With Others	10,419,585	7,986,952
Advanced to the second	14,419,585	11,986,952
Advances recoverable in cash or in kind	1,240,594	1,876,930
Unsecured, considered good	1,240,354_	1,870,930
Other Advances		
Advance payment of Tax (net of provisions) (under appeal)	3,029,915	3,072,883
Total	65,139,725	17,716,278
Note 17 Inventories (valued at lower of cost or net realisable value)		
inventories (values at lower of cost of net realisable value)		
Raw Materials	42,457,696	48,009,826
Finished Goods	46,632,928	39,778,186
Traded Goods	407.670.040	132,136
Semi Finished Goods	123,672,818	99,351,613
Packing Material Stores (including Oil & Repair Stock)	8,197,713 30,203,733	10,617,458 29,564,361
stores (iniciading Oil o Repail Stock)	39,293,733	25,304,301
Total	260,254,888	227,453,580
The above includes Goods in Transit:		
Raw Materials	264,583	10,137,993
Finished Goods	-	595,373
Stores (including Oil & Repair Stock)	2,677,224	
	2,941,807_	10,733,366



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	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 18		
Trade Receivables		
Outstanding for a period exceeding six months from the date they are due for payment		
Secured, considered good	615,605	646,582
Unsecured, considered good	1,231,606	3,280,482
Unsecured, considered doubtful	4,006,175	4,407,336
	5,853,386	8,334,400
Less - Provision for doubtful receivables	4,006,175	4,407,336
(A)	1,847,211_	3,927,064
Other receivables	6.005.505	5.060.440
Secured, considered good	6,025,395	5,869,418
Unsecured, considered good	155,580,156	160,893,478
(B)	161,605,551	166,762,896
Total (A+B)	163,452,762	170,689,960
Note 19		
Cash and Bank Balance		
Cash and Cash Equivalents		
Cash in hand	564,106	363,635
Balance with Banks:		
On Current Account	1,417,783	3,194,872
On Unpaid Dividend Account	1,094,327	997,619
Other Bank Balances		005
Margin Money Deposit Account	1,190,017	996,880
Total	4,266,233	5,553,006





	As at March 31, 2012 ₹	As at March 31, 2011 ₹
Note 20		
Short term Loans and Advances		
Security Deposits		
Unsecured, Considered good	10,000	-
Advances recoverable in cash or kind		
Unsecured, Considered good	5,249,273	9,935,016
Unsecured, Considered doubtful.	225,000	-
	5,474,273	9,935,016
Less: Provision for Doubtful Advances	225,000	=
Net Advances Recoverable in cash or kind	5,249,273	9,935,016
		4 505 600
Balances with Excise and other Revenue Authorities	2,938,336	1,783,608
	<u>8,197,609</u>	11,718,624
Note 21		
Other Current Assets		
Unsecured, Considered good		
Miscellaneous expenses to the extent not written off -		
Share Issue Expenses	-	95,000
Interest accrued on Deposits	285150	276,094
Insurance Claim Receivable	-	93,667
Export Incentive Receivable	17,309,943	12,462,749
Total	17,595,093	12,927,510



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		For the year ended March 31, 2012 ₹		For the year ended March 31, 2011 ₹
Note 22				
Revenue from Operations				
Sale of Products				
Glass & Glassware		1,172,684,612		982,111,284
Electricity		2,994,796		2,982,355
Other Operating Revenue				
Scrap Sales	849,564		2,551,732	
Export Incentives	23,060,003	· <u> </u>	20,007,181	
Revenue from Operations (Gross)		1,199,588,975		1,007,652,552
Less: Excise Duty		49,484,332		43,640,649
Revenue from Operations (Net)		1,150,104,643		964,011,903
Note 23				
Other Income				
Interest		559,960		267,358
Dividend on Current Investments		20,371		=
Exchange Differences (Net)		172,376		=
Recovery against Provision for Doubtful Receivables		507,802		750,000
Unclaimed balance adjusted		278,656		214,410
Insurance & Other Claims		225,619		288,079
Total		1,764,784		1,519,847



LA OPALA

	For the year ended March 31, 2012 ₹	
Note 24 Cost of Materials Consumed		
Raw Materials		
Inventory at the beginning of the year	48,009,826	54,387,081
Add: Purchases	188,299,277_	158,674,353
	236,309,103	213,061,434
Less: Inventory at the end of the year	42,457,696	48,009,826
Raw Materials Consumed (A)	193,851,407	165,051,608
Packing Materials Consumed		
Inventory at the beginning of the year	10,617,458	7,206,703
Add: Purchases	85,492,759	78,525,854
	96,110,217	85,732,557
Less: Inventory at the end of the year	8,197,713	10,617,458
Packing Materials Consumed (B)	87,912,504	75,115,099
Materials Consumed (A+B)	281,763,911	240,166,707
Details of Raw Materials Consumed		
Transfer paper	45,167,110	41,290,913
Quartz powder	10,623,064	8,570,669
Borax Pantahydrate	20,315,109	15,282,224
Others	117,746,124_	99,907,802
	193,851,407	165,051,608
Details of Inventory of Raw Materials		
Transfer paper	15,401,957	15,839,872
Quartz powder	709,974	671,527
Borax Pantahydrate	2,649,724	1,475,782
Others	23,696,042	30,022,645
	42,457,696	48,009,826
Note 25		
Details of purchase of traded goods		
Glass & Glassware	<del></del>	852,470



LA OPALA®

	For the year ended March 31, 2012 ₹	For the year ended March 31, 2011 ₹
Note 26 (Increase)/Decrease in Inventories		
Inventories at the end of the year (Glass & Glassware) Semi finished Goods Finished Goods Traded goods  Inventories at the beginning of the year (Glass & Glassware) Semi finished Goods Finished Goods (Increase)/Decrease	123,672,818 46,632,928 	99,351,613 39,778,186 132,136 139,261,935  109,143,554 35,670,624 144,814,178 5,552,243
Note 27 Employee Benefit Expenses		
Salaries, Wages, Bonus, Incentives & Leave pay Contribution to Provident and other fund Gratuity (Note 32) Staff Welfare Expenses	143,283,934 9,363,022 3,718,807 2,752,928	119,083,870 8,144,104 4,636,128 2,524,675
Total	159,118,691	134,388,777
Note 28 Finance Costs		
Interest Other Finance Charges Gain / Loss on Forward Contract Less: Transfer to capital expenditure on expansion project	22,736,286 2,096,187 16,028,124 40,860,597 147,349	25,247,070 1,535,351 8,421,777 35,204,198
Total	40,713,248	35,204,198
Note 29 Depreciation and Amortization Expense		
Depreciation of Tangible Assets Amortization of Intangible Assets	45,863,376 44,242	44,935,331 39,247
Total	45,907,618	44,974,578



Years of Leadership

		For the year ended March 31, 2012 ₹		For the year ended March 31, 2011 ₹
Note 30 Other Expenses				
Stores and spares consumed (Increase)/Decrease of excise duty on inventories Power & Fuel Freight and forwarding charges Rent Rates & Taxes Insurance		34,507,477 489,838 195,924,302 34,300,066 4,300,077 1,864,800 2,368,305		26,702,657 1,865,569 159,733,341 29,075,404 3,784,714 1,824,060 1,445,019
Repair and Maintenance Plant & Machinery Building Others	23,812,130 1,725,149 1,552,296	27,089,575	9,907,926 900,413 1,911,319	3 12,719,658
Advertisement and Sales Promotion Brokerage & Commission Transit Loss Travelling and conveyance Legal and professional fees		95,315,541 5,529,741 3,777,202 15,922,132 10,178,259		77,006,458 4,688,673 2,364,511 10,631,344 6,529,526
Directors' sitting fees  Payment to Auditor  As Auditor  In other capacity for Cerificates	410,000 15,000	260,000 425,000 _	410,000 15,000	425,000
Exchange Differences (Net) Irrecoverable doubt / advances written off Less: Adjusted against Provision Provision for Doubtful Receivables & Advances	2,216,551 (2,017,682)	- 198,869 - 2,739,983 -	1,882,085 (829,192)	
Loss on sale of fixed assets (Net) Prior Period Expenses (Net) Loss on sale of DEPB Licences Donation		909,069 1,083,103 222,817 462,000		593,624 279,789 174,139 200,000
Discount Directors' Commission Miscellaneous Expenses		9,180,340 7,357,148 17,333,129		6,501,975 3,593,717 17,026,747
Note 31		471,738,773		<u>370,644,109</u>
Exceptional Item  Exceptional Item		938,729		

The Company has treated loss arising on account of foreign exchange fluctuations and re-instatement of forex assets  $\theta$  liabilities after 1st July 2011 as exceptional item, since the same has resulted from exceptionally volatile global market developments.



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Notes to the Financial Statements as at and for the year ended March 31, 2012

#### Note 1 Nature of Operations

La Opala RG Limited is a leading manufacturer and marketer of lifestyle product in tableware segment. The company has spread the wings beyond domestic arena and ventured into leading market of the world.

## Note 1.1 Statement of Significant Accounting Policies Basis of preparation of Financial Statements

The financial statements have been prepared in accordance with Generally Accepted Accounting Principles in India and comply with Accounting Standards notified by The Companies (Accounting Standards) Rules, 2006 and the relevant provisions of the Companies Act, 1956 (the Act). The financial statements have been prepared under the historical cost convention (except for revaluation of certain fixed assets) on accrual basis except for subsidy, insurance claim and carbon credit, which are accounted for on cash / acceptance basis due to uncertainty of realisation.

The accounting policies, in all material aspects, have been consistently applied by the company and are consistent with those used in the previous year, except for changes in the presentation and disclosures of the financial statements as described in Note 44 below.

The significant accounting policies followed by the Company are stated below:

#### (A) Fixed Assets

Fixed assets are stated at cost (or revalued amounts, as the case may be), less accumulated depreciation and impairment losses. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use.

Fixed Assets are classified as tangible and intangible assets.

#### (B) Impairment of assets

The carrying amount of assets are reviewed at each balance sheet date to determine if there is any indication of impairment based on internal or external

factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount, which represents the greater of the net selling price of assets and their "value in use". The estimated future cash flows are discounted to their present value at the weighted average cost of capital. Reversal of impairment loss is recognized immediately as income in the Statement of Profit and Loss.

#### (C) Depreciation

Depreciation on tangible fixed assets (other than the revalued assets) is calculated on their respective cost and depreciation on revalued asset is calculated on their respective revalued amount, on Straight Line method at the rates prescribed in Schedule XIV of the Companies Act, 1956. Intangible assets are amortised over useful life not exceeding 5 years.

#### (D) Borrowing Costs

Borrowing Costs relating to acquisition / construction of qualifying assets are capitalised until the time of substantial activities necessary to prepare the qualifying assets for their intended use are complete. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to revenue.

#### (E) Expenditure on New / Expansion Projects

Expenditure directly relating to the construction activity is capitalised. Pre-operative and indirect expenditure incurred during construction period is capitalised as part of indirect construction cost to the extent to which the expenditure is related to the construction or is incidental thereto. Income attributable to the project is deducted from the total of the indirect expenditure.

#### (F) Leases

#### Where the Company is the lessee

Finance leases, which effectively transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the lower of the fair value and present value of the minimum lease payments at the inception of the lease term and disclosed as leased assets. Lease





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payments are apportioned between the finance charges and reduction of the lease liability based on the implicit rate of return. Finance charges are charged to Statement of Profit & Loss. Lease management fees, legal charges and other initial direct costs are capitalised.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease rentals are recognised as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term

#### (G) Grants and Subsidies

Grants and subsidies from the government are recognised when there is reasonable assurance that the grant / subsidy will be received and all attaching conditions will be complied with.

When the grant or subsidy relates to an expense item, it is recognised as income over the periods necessary to match them on a systematic basis to the costs, which it is intended to compensate. Where the grant or subsidy relates to an asset, its value is deducted in arriving at the carrying amount of the related asset.

#### (H) Investments

Investments that are readily realisable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments. Current investments are carried at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of the investments.

#### (I) Inventories

Inventories are valued as follows:

#### Raw materials, components, stores and spares

Lower of cost and net realisable value. However, materials and other items held for use in the production of inventories are written down below cost if the finished products in which they will be incorporated are expected to be sold below cost. Cost is determined on first in first out (FIFO) basis.

#### Work-in-progress and finished goods

Lower of cost and net realizable value. Cost includes direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity. Cost of finished goods includes excise duty.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs to complete the sale.

In case of transfer of materials from one division to other, the transfer price is considered as the cost.

#### (J) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

#### Sale of Goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer.

#### Interest

Revenue is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.

#### Dividends

Revenue is recognised when the shareholders' right to receive payment is established by the balance sheet date.

#### (K) Foreign currency transaction

Foreign exchange transactions

Foreign currency transactions are recorded at the exchange rates prevailing at the date of the



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transactions. Realised gains / losses on foreign exchange transactions during the year are recognised in the Statement of Profit and Loss.

Foreign exchange assets and liabilities are translated at the year end rates and resultant gains / losses from foreign exchange translation are recognized in the Statement of Profit and Loss

Forward Exchange Contracts not intended for trading or speculation purposes.

The premium or discount arising at the inception of forward exchange contracts is amortised as expense or income over the life of the contract. Exchange differences on such contracts are recognised in the statement of profit and loss in the year in which the exchange rates change. Any profit or loss arising on cancellation or renewal of forward exchange contract is recognised as income or expense for the year.

#### (L) Employee Benefits

#### i. Short Term Employee Benefits.

Short term employee benefits, such as salaries, wages, performance incentives, etc. are recognized as an expense at actual amounts, in the Statement of Profit & Loss of the year in which the related service is rendered. Earned leave accrued during the year is paid after the end of the year and charged to the Statement of Profit & Loss.

#### ii. Post Employment Benefits

#### (a) Defined contribution plans

Defined contribution plans are Provident Fund Scheme, Employee State Insurance Scheme and Government administered Pension Fund Scheme for the employees. The company makes monthly contributions towards these funds / schemes, which are recognised in the Statement of Profit & Loss in the financial year to which they relate.

#### (b) Defined benefit plans

The Company has a defined benefit plan for Postemployment benefit in the form of Gratuity for all employees which are administered through Life Insurance Corporation of India (LIC). Liability for above defined benefit plan is provided on the basis of actuarial valuation, as at the Balance Sheet date, carried out by an independent actuary. The actuarial method used for measuring the liability is the Projected Unit Credit method. The fair value of the plan asset is reduced from the gross obligation to recognise the obligation on net basis. Contribution made and actuarial gain / loss are recognised in the Statement of Profit & Loss of the year.

#### (M) Income taxes

Tax expense comprises of current tax and deferred tax charge or release. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act. Deferred income tax reflects the impact of current year's timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

The carrying amount of deferred tax assets are reviewed at each balance sheet date. The Company writes down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably or virtually certain, as the case may be, that sufficient income will be available against which deferred tax asset can be realised.

#### (N) Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting attributable taxes) by the weighted average number of equity shares outstanding during the period. Partly paid equity shares are treated as a fraction of an equity share to the extent that they were entitled to participate in dividends relative to a fully paid equity share during the reporting period. The weighted average number





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of equity shares outstanding during the period are adjusted for events of bonus issue, bonus element in a rights issue to existing shareholders, share split, and reverse share split (consolidation of shares).

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### (O) Provisions

A provision is recognised when an enterprise has a present obligation as a result of past event, that

probably requires an outflow of resources to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

#### (P) Contingencies

Liabilities, which are contingent in nature, are disclosed in the notes to accounts.



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#### 32 Disclosure under AS-15

Employees Benefits in form of gratuity has been measured on the Projected Unit Credit Method on the basis of actuarial valuation. The actuarial valuation of Gratuity has been done on the following assumptions:

	2011-12	2010-11
Discount Rate	8%	8%
Rate of increase in compensation level	5%	5%
Rate of Return on plan assets	8%	8%
Expected Average remaining working lives of employees (years)	17.40 to 26.03	17.40 to 26.03
Change in the present value of obligation	(₹ in lakhs)	(₹ in lakhs)
Present value of obligation (Opening)	211.57	162.90
Current Service Cost	19.27	18.09
Interest cost	18.16	14.98
Actuarial (gains) / losses	6.86	19.50
Benefits paid	(13.04)	(3.90)
Present value of obligation (Closing)	242.82	211.57
Change in the Fair Value of Plan Assets		
Fair value of Plan Assets (Opening)	73.36	61.96
Actual Return on Plan Assets	6.04	5.41
Actual Company contribution	10.19	9.09
Acturial Gains / (Loss)	1.06	0.80
Benefits paid	(13.04)	(3.90)
Fair value of Plan Assets (Closing)	77.61	73.36
Reconciliation of present value of obligation and the fair value of Plan Assets		
Present value of Closing funded obligation	232.72	202.93
Present value of Closing unfunded obligation	10.10	8.64
TOTAL	242.82	211.57
Fair value of plan assets (closing) (to the extent funded)	77.61	73.36
Unfunded Net Liability recognised in the Balance Sheet	165.21	138.21
As Long Term Provision	144.50	126.56
As Short Term Provision	20.71	11.65
TOTAL	165.21	138.21
Expenses recognized in the Statement of Profit and Loss		
Current Service Cost	19.27	18.09
Interest cost	18.16	14.98
Expected Return on Plan Asset	(6.04)	(5.41)
Actuarial Losses (Gains) on Obligation	6.86	19.50
Actuarial Losses (Gains) on Plan Asset	(1.06)	(0.80)
Total Expenses recognised in Profit & Loss Account	37.19	46.36



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#### Notes:

- 1. Expected rate of return on plan assets is based on the actuarial expectation of the average long-term rate of return expected on investment of the fund during the estimated term of the obligation.
- 2. The estimates of future salary increase takes into account the inflation, seniority, promotion and other relevant factors on long term basis.
- 3. The present value of gratuity obligation of Rs 10.10 lakhs for employees of Sitargunj and Global unit has not been funded.
- 4. The company expects to contribute Rs 20.71 lacs during the year 2011-12.
- 5. Amount for the current year and previous four years are as follows:

	2011-12	2010-11	2009-10	2008-09	2007-08
Defined Benefits Obligations:					
Unfunded	10.10	8.64	8.27	4.76	1.30
Funded	232.72	202.93	154.63	141.32	128.60
	242.82	211.57	162.90	146.08	129.90
Fair Value of Plan Assets	77.61	73.36	61.96	53.83	50.43
Deficit	165.21	38.21	100.94	92.25	79.47

#### 33 Segment Information

The Company mainly deals in one product – glass and glassware. As such, it does not have reportable business segment. For the purpose of geographical segments, the consolidated sales are divided into India and other countries. The following table shows the distribution of the Company's consolidated sales by geographical market, regardless of where the goods were produced:

		2011-12	2010-11
		₹	₹
a) Revenue fro	om Operations		
Outside Ind	a	20,38,58,176	18,29,38,130
Within India	A	97,18,21,232	80,21,55,509
Total		117,56,79,408	98,50,93,639
b) Carrying ar	nount of Trade Receivable		
Outside Ind	a	1,45,49,887	1,87,19,639
Within India		14,89,02,875	15,19,70,321
Total		16,34,52,762	17,06,89,960

c) There is no acquisition of any Fixed Assets during the year outside India.





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34 Related Party Disclosure

Associates Genesis Exports Ltd.

Ishita Housing (P) Ltd SKJ Estate (P) Ltd.

Anuradha Designers (P) Ltd

Key Management Personnel Sushil Jhunjhunwala Managing Director

**Ajit Jhunjhunwala** Dy Managing Director **Nidhi Jhunjhunwala** Executive Director

Relatives of key management personnel Shruti Kishorepuria.

Himanshu Jhunjhunwala.

Associates Key Management Personnel

(Managing Director, Whole time director, manager and

other managerial personnel)

Relatives of Key Management Personnel

				J	,	
	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
	₹	₹	₹	₹	₹	₹
Rent paid	30,00,000	27,38,000	-	-	-	-
Loan Received	-	1,00,00,000	-		-	-
Loan refunded	-	1,00,00,000	-	40,00,000	-	-
Interest paid	-	1,16,630	9,00,000	9,63,123	-	-
Remuneration	-	-	1,96,94,448	134,58,083	11,53,013	8,44,933
Balance outstanding as at the	e year end: -	-	-	-	-	-
Receivable	40,00,000	40,00,000	=	-	=	-
Payable	-	-	1,73,59,898	1,26,96,943	58,106	29,883



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#### 35 Lease

In case of asset taken on lease:

#### Operating Lease:

Land at Sitarganj was taken on lease during 2006-07 for 90 years. The annual lease rent is required to be paid @ Rs 5/- per sq. mtr. The total area of land is 40,497.19 sq. mtr.

Office premises at Kolkata and Delhi have been obtained on non cancelable operating lease. The monthly rent is payable @ Rs 1,84,500 per month. There is an escalation clause of 15% after every three years. There are no restriction imposed on lease arrangements. There is no sub lease.

	anangemento. There is no sais lease.	Operating Lease	
		2011-12	2010-11
		₹	₹
	Lease payment for the year	32,02,485	29,40,485
	Minimum Lease payment not later than 1 year	32,02,485	32,02,485
	Later than one year but not later than Five years	1,48,04,940	1,41,59,940
	Later than Five years	1,59,95,865	1,61,98,350
36	Earning per Share (EPS)		
	Net Profit as per statement of Profit and Loss	12,60,27,661	9,32,36,477
	Weighted average number of Equity Shares	1,05,97,532	1,05,97,532
	Earnings per Share: (Basic and Diluted) (Rs)	11.89	8.80
	Nominal Value of shares (Rs)	10	10
37(a	a) Contingent Liabilities not provided for		
	Letter of credit	8,97,44,039	31,09,574
	Disputed Rent	6,36,000	5,76,000
	Disputed Income tax	31,37,982	70,66,255
	Disputed Excise duty	1,39,95,563	58,59,993
	Disputed Sales Tax	47,14,326	1,95,09,713
	Land Revenue	2,00,100	

**37(b)** Estimated amount of Contracts remaining to be executed on Capital Account and not provided for (Net of advances) isRs 961.07 Lacs.

#### 38 Micro, Small & Medium Enterprises

There were no dues outstanding to the suppliers as on 31.03.2012 registered under the Micro, Small and Medium Enterprises (Development) Act, 2006, to the extent such parties have been identified from the available documents / information.



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<b>50</b>		2011-12 ₹	2010-11 ₹
Exports at F.O.B. Value Others	Exports at F.O.B. Value	20,32,61,649 1,12,857 <b>20,33,074,506</b>	17,92,43,596 2,20,865 <b>17,94,64,461</b>
40	Expenditure in foreign currency Travelling Technical Fee Others	18,81,087 - 22,64,915 41,46,002	18,63,679 5,75,711 17,29,538 41,68,928
41	Value of imports calculated on CIF basis Raw materials Components Refractories and spare parts Capital goods	6,5346,773 2,60,63,790 30,97,114 <b>9,45,07,677</b>	4,40,35,004 1,65,63,394 14,66,905 <b>6,20,65,303</b>

#### 42 Imported and indigenous raw materials, components and spare parts consumed

,	Percentage of to	Percentage of total consumption		e (₹)
	2011-12	2010-11	2011-12	2010-11
Raw Materials				
Imported	38	32	7,37,76,214	5,24,61,264
Indigenous	62	68	12,00,75,193	11,25,90,344
	100	100	19,38,51,407	16,50,51,608
Stores & Spare Parts				
Imported	39	43	1,34,77,415	1,14,60,842
Indigenous	61	57	2,10,30,062	1,52,41,815
	100	100	3,45,07,477	2,67,02,657

#### 42 (a) Particulars of unhedged foreign currency exposure as at 31.03.2012 is as follows

	• .	Curr	ency in	
	Pound	Euro	USD	INR
Sundry Debtors	9,013	=	2,60,257	1,45,49,887
	(20,251)	()	(3,21,594)	(1,87,19,639)
Sundry Creditors	==		9,140	4,68,565
	(14,308)	()	(2,341)	(7,42,328)
Advances from customer	1,412	10,000	107,340	61,95,191
	(404)	()	(105,972)	(47,53,983)
Term Loan	==			==
	==		(5,00,000)	(2,25,55,000)





Leadership

42 (b) Details of forward contracts outstanding at the year end are as follows

Currency	Number of	<b>Amount of</b>	Purpose
	contract	foreign currency	
U.S.Dollar	6	20,96,000	For Loan Repayment
	(6)	(42,38,000)	For Loan Repayment

In accordance with Accounting Standard 29 on "Provisions, Contingent Liabilities and Contingent Assets" the following provisions are in the books of accounts as at March 31st, 2012.

Description	As at	Additions during	Utilised / Reversed	As at
	01.04.2011	the year	during the year	31.03.2012
Provision for Gratuity	1,38,21,158	37,18,807	10,18,943	1,65,21,022
	(1,00,94,366)	(46,36,128)	(9,09,336)	(1,38,21,158)
Provision for Excise Duty	59,84,113	48,20,548	59,84,113	48,20,548
	(24,65,141)	(59,84,113)	(24,65,141)	(59,84,113)

#### 44 Previous year's figures

During the year ended 31st March 2012, Revised Schedule VI notified under Companies Act, 1956 became applicable to the Company, for preparation and presentation of its financial statements. The adoption of Revised Schedule VI does not impact recognition and measurement principal followed for preparation of financial statements. However, it has significant impact on the presentation and disclosures made in the financial statements. The Company has also reclassified the previous year figures in accordance with the requirements applicable in the current year.

Signatories to Notes 1 to 44

For Doshi, Chatterjee, Bagri & Co.

**Chartered Accountants** 

Firm Registration No.: 325197E

R K Bagri Partner Membership No. 51956 Alok Pandey
V. P. Finance & Secretary

On behalf of the Board A C Chakrabortii **Chairman** Sushil Jhunjhunwala **Managing Director** Ajit Jhunjhunwala **Dy Managing Director** 

Place: Kolkata Date: 21st May, 2012





Registered Office "Chitrakoot" 10th Floor 230A AJCBose Road Kolkata 700 020

	Proxy	
I, We		of
of	or failing him	of
	ENERAL MEETING of the Company to be held on Front 20071 at any adjournment thereof.	
Signed		Dovonyo
Date	Regd. Folio No	Revenue StampRs 1
NOTE: Proxies must reach t	he Company's Registered Office not less than 48 hours b	efore the Meeting.
		-
**		
	IA ( )DAIA®	





LA OPALA RG LIMITED Registered Office "Chitrakoot" 10th Floor 230A AJCBose Road Kolkata 700 020

### Admission Slip 25th Annual General Meeting

Date 10 August, 2012

**Time** 11.30 am

Place: Gyan Manch, 11 Pretoria Street, Kolkata 700071

Only members or their proxies will be allowed to attend the	ne meeting.
Name of the member / proxy present	
Signature of the member / proxy present	
Folio No	Shares held
Folio No.	Shares held

### PIONEERS OF PROGRESS

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### La Opala RG Limited