

Date: May 30, 2025

To  
The Secretary  
Listing Department  
**BSE Limited**  
New Trading Ring, Rotunda Building  
P. J. Tower, Dalal Street, Fort  
Mumbai – 400 001  
**Scrip Code: 526947**

The Manager  
Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
**Symbol: LAOPALA**

Dear Sir/Madam,

**Sub: Press Release on Audited Financial Results for the quarter and financial year ended March 31, 2025**

Enclosed herewith the Press Release on the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2025.

The above is for your information and records.

Thanking you,  
Yours faithfully,  
For **La Opala RG Limited**

**(Jit Roy Choudhury)**  
**Company Secretary & Compliance Officer**

**Encl.: As above**

## La Opala RG Limited Q4 and FY25 Financial Results

**Kolkata, West Bengal (India), 30 May 2025** – La Opala RG Limited, pioneers in the field of Opal Glassware & Crystalware in India, announced its Audited Financial Results for the quarter and financial year ended March 31, 2025.

**Commenting on the performance during the quarter, Mr. Ajit Jhunjhunwala, Vice Chairman and Managing Director, said,** *“Our performance for the quarter was subdued, primarily due to lower consumer discretionary spending and sluggish demand. Despite the challenging external environment, we have strived to maintain our margin position by focusing on stringent cost control measures and maintaining optimum utilisation levels. Our continued focus on understanding the evolving customer needs drives our efforts towards continuous innovation, portfolio expansion through value-added products and new categories, operational excellence and strategic collaborations. These initiatives support our long-term vision and reinforce our premium brand positioning.*

*While the steps taken to expand our channel distribution have yielded positive results, the Company faced challenges in Alternate Channels and Exports. We remain confident in our strategic approach, and with our experience and established market presence, we are well positioned to optimize on the initiatives undertaken to drive growth in Alternate Channels and international markets.*

*While our revenues were lower on a sequential basis in Q4 FY25, our dedication to high-quality products and strong brand recognition continues to position La Opala to benefit from the anticipated upward demand movement. Our extensive industry experience, advanced manufacturing capabilities, robust partner network, and strong brand recall make us the preferred choice among customers.*

### Financial Performance:

(INR in Lacs)

Particulars	Q4FY25	Q4FY24	Q-o-Q%	FY25	FY24	Y-o-Y%
Revenue from operations	7,710.00	8,252.28	-6.57%	33,186.38	36,512.77	-9.11%
EBITDA (excl. other income)	2,670.19	2,560.19	4.30%	10,828.98	13,601.39	-20.38%
EBITDA Margin% (excl. other income)	<b>34.63%</b>	<b>31.02%</b>	+361 bps	<b>32.63%</b>	<b>37.25%</b>	-462 bps
PBT	3,259.38	3,064.07	6.37%	13,244.17	15,176.11	-12.73%
PAT	2,569.35	2,366.01	8.59%	9,658.51	12,772.23	-24.38%
PAT Margin%	<b>33.32%</b>	<b>28.67%</b>	+465 bps	<b>29.10%</b>	<b>34.98%</b>	-588 bps

## Key Financial Highlights for Q4FY25:

- Revenue from operations was at INR 7,710.00 Lacs in Q4FY25, as against INR 8,252.28 Lacs in Q4FY24.
- EBITDA stood at INR 2,670.19 Lacs in Q4FY25, as against INR 2,560.19 Lacs in Q4FY24.
- EBITDA margin stood at 34.63% in Q4FY25, as against 31.02% in Q4FY24.
- PAT at INR 2,569.35 Lacs in Q4FY25, as against INR 2,366.01 Lacs in Q4FY24.

## Key Financial Highlights for FY25:

- Revenue from operations was at INR 33,186.38 Lacs in FY25, as against INR 36,512.77 Lacs in FY24.
- EBITDA stood at INR 10,828.98 Lacs in FY25, as against INR 13,601.39 Lacs in FY24.
- EBITDA margin stood at 32.63% in FY25, as against 37.25% in FY24.
- PAT at INR 9,658.51 Lacs in FY25, as against INR 12,772.23 Lacs in FY24.
- Strong balance sheet with cash position at Rs. 51,089.63 Lacs in FY25.
- The Board of Directors have recommended dividend of Rs. 7.5/- per equity share (@ 375%) of the face value of Rs. 2 each for the **financial year ended March 31, 2025** (subject to the approval of the Shareholders at the ensuing Annual General Meeting).

## About La Opala RG Limited

La Opala takes pride in being the first to introduce Opal Glass technology in India in the year 1988. Since then, it has continuously captured the lifestyle market. Today, it is the most popular Opalware brand of India. In its endeavour to service the consumers, it has created one of the widest distribution networks in the country. Moreover, La Opala's well-developed R&D expertise and capable design teams have successfully created elegant products and designs to satisfy the constantly evolving consumer needs. Time and again, it has established its leadership position by launching different Brands & Collections to cater to all the sections of the society. Being guided by this philosophy, in 2008, La Opala introduced its most fashionable range of Opalware, 'Diva' that ranks among the finest in the world. This new brand was crafted at the new state-of-the-art, fully automated plant, equipped with European technology at Sitarganj.

La Opala also produces the finest quality Handcrafted 24% Lead Crystalware, under the brand Solitaire Crystal.

For more details, please visit <https://www.laopala.in/>

## Disclaimer:

This press release may include statements of future expectations and other forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. These forward-looking statements involve known or unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in such statements. Forward-looking statements are provided to allow potential investors the opportunity to understand management's beliefs and opinions in respect of the future so that they may use such beliefs and opinions as one factor in evaluating an investment. These statements are not guarantees of future performance and undue reliance should not be placed on them. Important factors that could cause actual results to differ materially from our expectations include, amongst other: general economic and business conditions in India, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, increasing competition in and changes in political conditions in India. Neither La Opala, nor our directors, assume any obligation to update any forward-looking statement contained in this release. The Company undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward-looking statements.

## For further details, please feel free to contact:

Mr. Alok Pandey / Mr. Jit Roy Choudhury

Ph: +91 7604088814/5/6/7

E: [alok@laopala.in](mailto:alok@laopala.in) / [jit.roychoudhury@laopala.in](mailto:jit.roychoudhury@laopala.in)



Eco Centre, 8th Floor, EM-4, Sector-V, Kolkata-700091  
T +91 76040 88814/5/6/7 • [info@laopala.in](mailto:info@laopala.in) • [www.laopala.in](http://www.laopala.in)  
CIN-L26101WB1987PLC042512