

Date: February 14, 2026

To  
The Secretary  
Listing Department  
**BSE Limited**  
New Trading Ring, Rotunda Building  
P. J. Tower, Dalal Street, Fort  
Mumbai - 400 001  
**Scrip Code: 526947**

The Manager  
Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai - 400 051  
**Symbol: LAOPALA**

Dear Sir/Madam,

**Sub: Investors Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investors' Presentation for the third quarter and nine months ended December 31, 2025.

The above is for your information and records.

Thanking you,  
Yours faithfully,  
For **La Opala RG Limited**

**(Jit Roy Choudhury)**  
**Company Secretary & Compliance Officer**

**Encl.: As above**

# La Opala RG Limited

## Investors Presentation Q3 FY26

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LA OPALA<sup>®</sup>

*diva*<sup>®</sup>  
from LA OPALA<sup>®</sup>

SOLITAIRE  
CRYSTAL<sup>™</sup>  
HANDCRAFTED 24% LEAD

COOK  
SERVE  
STORE  
BOROSILICATE

# Safe Harbour

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This presentation may include statements of future expectations and other forward looking statements based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. These forward looking statements involve known or unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in such statements.

Forward looking statements are provided to allow potential investors the opportunity to understand management's beliefs and opinions in respect of the future so that they may use such beliefs and opinions as one factor in evaluating an investment. These statements are not guarantees of future performance and undue reliance should not be placed on them. Important factors that could cause actual results to differ materially from our expectations include, amongst other general economic and business conditions in India, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, increasing competition in and changes in political conditions in India. Neither La Opala, nor our directors, assume any obligation to update any forward looking statement contained in this release.

The Company undertakes no obligation to update forward looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward looking statements.

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# La Opala At A Glance

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- **Pioneered opal glass** technology in India & was the first to introduce opal glass in 1989
- **Pioneered crystal glass** technology in India & was the first to introduce crystal glass in 1995
- Over **3 decades** of experience
- **4 Brands & 10 Sub Brands**

- 3 Manufacturing Facilities with **32,000 MTPA** capacity
- **200+** Distributors
- **23,000+** Dealers
- **Pan India** presence & international presence in **40+ countries**
- **900+** Employees with diverse expertise

# Our Journey

From humble beginnings to market leaders

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**1987** ● ..... La Opala Glass Private Limited was incorporated. It pioneered opal glass technology in India and set up the first opal glass plant at Madhupur, Bihar.

**1995** ● ..... Became the first Public Limited tableware company in India.

**1996** ● ..... Pioneered the 24% Lead Crystal Glassware technology in India by setting up the first Crystal Glass plant at Madhupur, Bihar, under the brand name of 'Solitaire'.

**1999** ● ..... La Opala Glass Ltd. merged with Radha Glass & Industries Ltd. to become La Opala RG Ltd.

**2005** ● ..... Recognized as an Export House by the Government of India

**2007** ● ..... Set up a fully automated state-of-the-art plant at Sitarganj, Uttarakhand, to produce and launch world class opalware under brand name Diva

**2012** ● ..... Completed expansion at Sitarganj thereby increasing production capacity from 4,000 - 8,000 MTPA

**2016** ● ..... Completed expansion at Sitarganj thereby increasing production capacity from 8,000 - 16,000 MTPA  
Set up our own Decal Plant at the Sitarganj Unit

**2018** ● ..... Increased the production capacity from 16,000 - 19,000 MTPA at Sitarganj

**2022** ● ..... The Company's 12,000 MT greenfield plant at Sitarganj successfully commenced commercial production.

# Awards and Accolades

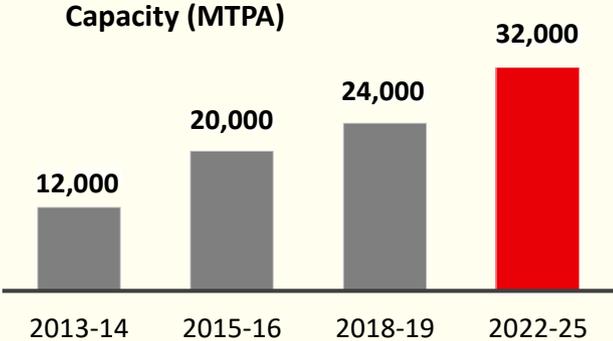
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- ..... ET Bengal Awards (nominated six years at a stretch, awarded in all six)
- ..... CAPEXIL Award and EPCH Award year-on-year
- ..... Best Under a Billion, by Forbes, 2013
- ..... Star SME Medium Scale Manufacturing, by Business Today SME Awards, 2013
- ..... India's Most Trusted Dinnerware Brand, by The Brand Trust Report India Study, 2016
- ..... FE CFO Awards, by The Financial Express, 2017 & 2019
- ..... CK Somany Glass Award, presented to our Chairman Mr. Sushil Jhunjhunwala, by AIGMF, 2018
- ..... Balakrishna Gupta Award, for Exports, presented by AIGMF, 2020
- ..... Business Lifetime Achievement Award, presented to our Chairman Mr. Sushil Jhunjhunwala, by Sanmarg, a leading Hindi newspaper publication, 2023
- ..... Hurun Industry Achievement Awards – Tableware, presented to our Chairman, Mr. Sushil Jhunjhunwala, 2024

# Our Facilities



Location	Products	Capacity
Sitarganj, Uttarakhand Unit 1	Opalware	<b>31,000 MTPA</b>
Sitarganj, Uttarakhand Unit 2	Opalware	
Madhupur, Jharkhand	Crystalware	<b>1,000 MTPA</b>



# Our Product Portfolio

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## La Opala **MELODY** Collection



The original & affordable Tea & Coffee Collection by La Opala

## La Opala **NOVO** Collection



Whiter, lighter and stronger aspirational products at affordable prices

## Diva **CLASSIQUE** Collection



First to elevate tableware quality with dainty floral designs

## Diva **IVORY** Collection



International styling adored through the years by customers with a global profile

## Diva **PEARL** Collection



Classy & elegant dinnerware with timeless designs to elevate dining experience

## Diva **COSMO** Collection



Pristine white tableware with wider eating space for the HORECA industry

# Our Product Portfolio

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## Diva **QUADRA** Collection



Dining experience made trendy & stylish with square shapes

## Diva **SOVRANA** Collection



Inspired by elements of royalty, evokes an aura of nobility and prestige

## Diva **VELVETT** Collection



Beautifully crafted with embossed look, velvety shine and modern patterns

## Diva **TEA & COFFEE** Collection



Cup & Saucer and Coffee Mugs made with tempered extra strong glass

## **COOK SERVE STORE**



100% Borosilicate Storage Containers, Lunch Boxes & Bakeware of various shapes & sizes

## **SOLITAIRE CRYSTAL**



Handcrafted 24% Lead Crystal Tumblers, Beer Mugs & Vases

# Our Experienced Board Members

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**Mr. Sushil Jhunjunwala**  
Chairman



**Mr. Ajit Jhunjunwala**  
Vice Chairman & MD



**Mrs. Nidhi Jhunjunwala**  
Executive Director



**Mr. Subir Bose**  
Non-executive  
Independent Director



**Prof. Santanu Ray**  
Non-executive  
Independent Director



**Ms. Suparna Chakrabortti**  
Non-executive  
Independent Director

# Our Reach

## Key E-Commerce Partners

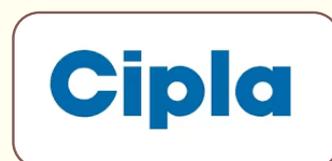


## Key Large Format Store Partners



# Our Supporters

## Key Institutional Partners



# Our Brand Recall Strategy

Our Brand is the biggest asset of our business: "1st in this category with proper packaging, advertising & new designs."

Enhance Brand's  
visibility and  
credibility

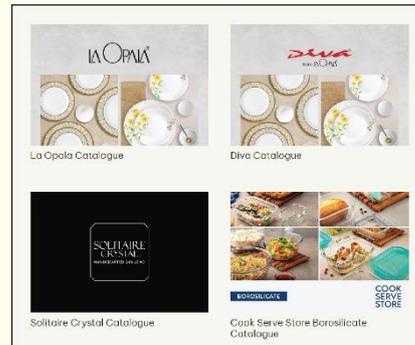


Attract  
New customers

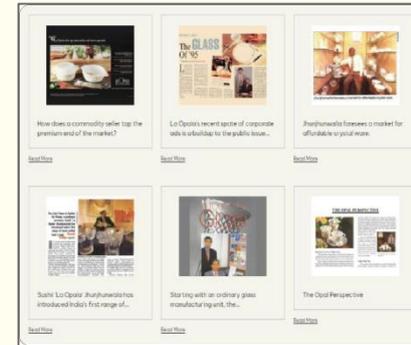


Enhancing our  
wallet share of  
existing customers

Catalogues



Press Clippings



TVCs



For more details please [click here](#)

# Financial Performance

# Financial Overview

Rs In Lacs

Particulars	Q3 FY26	Q3 FY25	Variance %	9 Mth FY26	9 Mth FY25	Variance %
Revenue From Operation	8,450.30	9,129.59	-7.44%	24,067.01	25,476.38	-5.53%
Other Income	824.57	949.72	-13.18%	2,892.08	3,595.25	-19.56%
EBITDA (Excluding Other Income & Exceptional Item)	3,161.27	2,563.40	23.32%	9,091.98	8,158.79	11.44%
EBITDA % (Excluding Other Income & Exceptional Item)	37.41%	28.08%	-	37.78%	32.02%	-
PBT (Excluding Exceptional Item)	3,302.84	2,882.24	14.59%	10,041.76	9,984.79	0.57%
PAT	2,400.18	2,316.97	3.59%	7,613.63	7,089.16	7.40%
Net Current Investment (period end)	50,698.32	47,750.84	6.17%	50,698.32	47,750.84	6.17%

# ROCE (Operating)

Rs In Lacs

Particulars	9 Mth FY26	9 Mth FY25
Share Capital	2,220.00	2,220.00
Reserve & Surplus	87,553.25	91,924.46
Secured Loan	347.22	625.00
<b>Total Capital Employed</b>	<b>90,120.47</b>	<b>94,769.46</b>
Less : Current Investment	50,698.32	47,750.84
Less : Non Current Investment	8,418.13	12,376.72
<b>Operating Capital Employed</b>	<b>31,004.02</b>	<b>34,641.90</b>
PAT	7,613.63	7,089.16
Add : Interest	387.13	404.54
Less : Income from Investment	(2,791.53)	(2,938.74)
<b>Operating - EBIT</b>	<b>5,209.23</b>	<b>4,554.96</b>
<b>ROCE on Operating Capital Employed %</b>	<b>16.80%</b>	<b>13.15%</b>

# Profit & Loss Statement

Rs In Lacs

Particulars	Q3 FY26	Q3 FY25	Y-o-Y % Variance	9M FY26	9M FY25	Y-o-Y % Variance
Revenue from Operation	8,450.30	9,129.59	-7.44%	24,067.01	25,476.38	-5.53%
Cost of Goods Sold	2,838.70	3,982.90	-28.73%	7,867.33	9,655.11	-18.52%
Gross Profit	5,611.60	5,146.69	9.03%	16,199.68	15,821.27	2.39%
Gross Profit %	66.41%	56.37%	-	67.31%	62.10%	-
Other Expenses	2,450.33	2,583.29	-5.15%	7,107.70	7,662.48	-7.24%
EBITDA (Excluding Other Income & Exceptional Item)	3,161.27	2,563.40	23.32%	9,091.98	8,158.79	11.44%
EBITDA % (Excluding Other Income & Exceptional Item)	37.41%	28.08%	-	37.78%	32.02%	-
Other Income	824.57	949.72	-13.18%	2,892.08	3,595.25	-19.56%
	<b>3,985.84</b>	<b>3,513.12</b>	<b>13.46%</b>	<b>11,984.06</b>	<b>11,754.04</b>	<b>1.96%</b>
Depreciation	543.53	472.29	15.08%	1,555.17	1,364.71	13.96%
Finance Cost	139.47	158.59	-12.06%	387.13	404.54	-4.30%
PBT - Excluding Exceptional Item	3,302.84	2,882.24	14.59%	10,041.76	9,984.79	0.57%
PBT% - Excluding Exceptional Item	39.09%	31.57%	-	41.72%	39.19%	-
PAT	2,400.18	2,316.97	3.59%	7,613.63	7,089.16	7.40%
PAT %	28.40%	25.38%	-	31.64%	27.83%	-

# Thank You

## **Company Information**

La Opala RG Ltd.

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Kolkata 700091, West Bengal

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