

**Ambuja  
Cement**

**Media Release**

**1. Standalone financial results for the quarter ended 30<sup>th</sup> June, 2015**

Ambuja Cements Limited today announced its unaudited financial results for the quarter ended 30<sup>th</sup> June, 2015

|                       |                | <b>April - June<br/>2015</b> | April - June<br>2014 | Growth (%) |
|-----------------------|----------------|------------------------------|----------------------|------------|
| Sales volume–cement   | Million tonnes | <b>5.88</b>                  | 5.79                 | 1.6%       |
| Net sales             | Rs. in crores  | <b>2,493</b>                 | 2,706                | -7.9%      |
| Operating EBITDA      | Rs. in crores  | <b>384</b>                   | 588                  | -34.7%     |
| Net profit before tax | Rs. in crores  | <b>309</b>                   | 581                  | -46.8%     |
| Net profit after tax  | Rs. in crores  | <b>226</b>                   | 409                  | -44.7%     |

The quarter witnessed muted cement demand. Sales volume increased marginally by 1.6%. However, due to decrease in selling price by approximately 10% overall net sales value was lower by 7.9%. Lower cost of input materials coupled with improved operational efficiencies has helped in reduction of overall costs. Nevertheless, these could not fully mitigate the impact of lower sales realisation. As a result, operating EBITDA for the quarter was lower by 34.7%.

Net profit after tax is down by 44.7% at Rs. 226 crores during the quarter versus Rs. 409 crores in the corresponding quarter of previous year, on account of lower operating EBITDA and due to additional depreciation charge of Rs 22 crores on implementation of Schedule II of the Companies Act, 2013.

**2. Dividend**

The Board of Directors has recommended an interim dividend of Rs. 1.60 per share (80%).

**3. Change in Directorate:**

Mr. Bernard Fontana has stepped down from the Board of Directors of the Company with effect from 17th July, 2015, consequent upon his demitting office as Chief Executive Officer of Holcim Limited. The Board has recorded its appreciation for the contribution of Mr. Fontana in guiding the Board and the Company since his appointment in February 2012.

The Board of Directors has appointed Mr. Eric Olsen as Director on the Board in place of Mr. Fontana. Mr. Eric Olsen is the Chief Executive Officer of LafargeHolcim Limited (formerly Holcim Limited)



#### 4. Outlook

Mixed macro-economic indicators are pointing towards sluggish growth in cement demand in short term. With the onset of monsoon throughout the country, cement demand is expected to remain subdued in the next quarter. The long term outlook for cement demand remains positive due to Government's initiatives towards housing, concrete roads, smart cities and emphasis on infrastructure developments. The company would continue to focus on improving performance.



Ajay Kapur  
Managing Director & CEO  
Mumbai, 27<sup>th</sup> July, 2015

