

MSEL/SE/2019-20/44

August 16, 2019

The Manager
Listing Department
National Stock Exchange of India
Limited
'Exchange Plaza', C - 1,
Block G,
Bandra-Kurla Complex,
Bandra (E),
Mumbai 400051

SYMBOL – MAGADSUGAR

The Manager
Listing Department
BSE Ltd.
1st Floor, New Trading Ring,
Rotunda Building
P.J. Towers, Dalal Street, Fort
Mumbai-400 001

STOCK CODE – 540650

The Secretary
The Calcutta Stock
Exchange Ltd.
7, Lyons Range
Kolkata 700 001

SCRIP CODE - 23935

Dear Sirs/Madam,

**Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III
of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, please find enclosed herewith a copy of the Investor Presentation with respect to the Financial Highlights of the quarter ended 30th June, 2019 of the Company.

Please take the same on record.

Thanking you,

Yours faithfully,
For Magadh Sugar & Energy Limited



S Subramanian
Company Secretary
FCS – 4974



Encl – as above

**K.K. BIRLA GROUP OF SUGAR COMPANIES**

Magadh Sugar and Energy Limited

Investor Presentation August | 2019

Agenda

Q1FY20 Quarter Highlights

Operational Highlights – Q1FY20

Industry Scenario

Growth Strategy





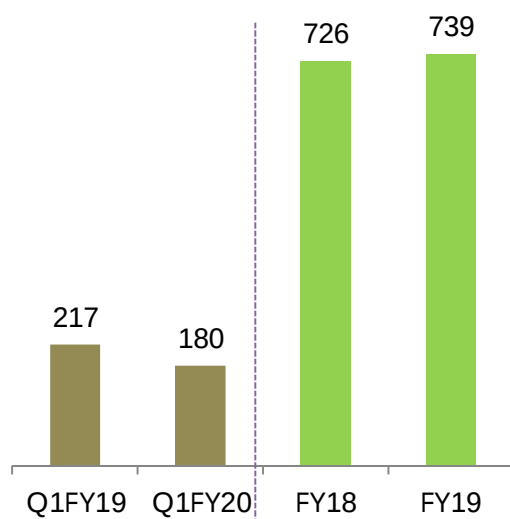
Q1FY20 Quarter Highlights

Business Updates Q1FY20

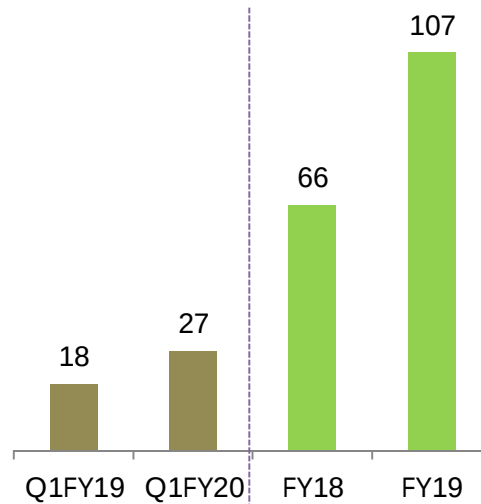
Opening stock as on 01.04.2019	20.30 Lakh
Closing stock as on 30.06.2019	18.12 Lakh

Q1FY20 Result Highlights

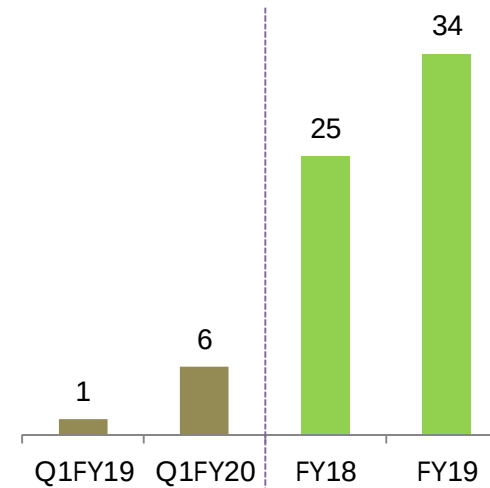
Revenue (Rs. Cr)



EBITDA (Rs. Cr)



PAT (Rs. Cr)



Profitability Highlights

Rs. Crore	Q1FY20	Q1FY19	YoY	FY19	FY18	YoY
Total Income	180.4	219.1	-17.8%	745.2	728.8	2.3%
Total Expenditure	153.3	201.1		637.9	662.7	
EBITDA	27.1	18.2	49.5%	107.3	66.0	62.4%
EBITDA margin (%)	15.0	8.2	680 bps	14.4%	9.1%	530 bps
Depreciation	4.3	4.6		18.0	18.7	
PBIT	22.8	13.4	62.7%	89.3	47.3	88.5%
Interest	13.3	10.8		35.4	43.3	
Profit Before Tax	9.5	2.6	265.4%	53.9	4.0	1238.6%
Tax	3.3	1.2		19.7	-14.8	
Exceptional Items	-	-		0.0	6.1	
Profit After Tax	6.2	1.4	342.9%	34.2	24.9	37.3%
PAT Margin (%)	3.4%	0.6%	280 bps	4.6%	3.4%	120 bps
EPS (Rs)	4.34	0.99		34.0	24.8	



Operational Highlights – Q1FY20

Sugar Segment Performance

	Segmental Revenues (Rs. Lakh)	PBIT (Rs. Lakh)
Q1FY20	16,417	1,385
Q1FY19	19,288	321
FY19	66,934	1,669
FY18	69,789	1,437

	Sugarcane Crushed (lakh quintals)	Sugar Recovery (%)	Sugar Sold (Lakh quintals)	Average Realization (Rs. Per kg)
Q1FY20	21.55	11.42	4.64	33.35
Q1FY19	16.60	8.85	6.45	28.25
FY19	242	10.88	19.67	3,090
FY18	199	10.20	17.17	3,640

Sugar inventory as on 30th June 2019 was 18.12 lakh quintals valued @ average rate of Rs. 29.75 per kg

Distillery Segment Performance

	Segmental Revenues (Rs. Lakh)	PBIT (Rs. Lakh)
Q1FY20	1,748	832
Q1FY19	2,019	884
FY19	8,335	3,728
FY18	5,503	1,507

	Total Alcohol Production (Lakh litres)	Total Alcohol Sales (Lac litres)	Average Realization of Ethanol (Rs./litre)	
Q1FY20	45.01	38.67	43.46	
Q1FY19	52.37	48.47	40.85	
FY19	182	195	41.78	
FY18	125	130	39.62	

Total Alcohol incudes ethanol

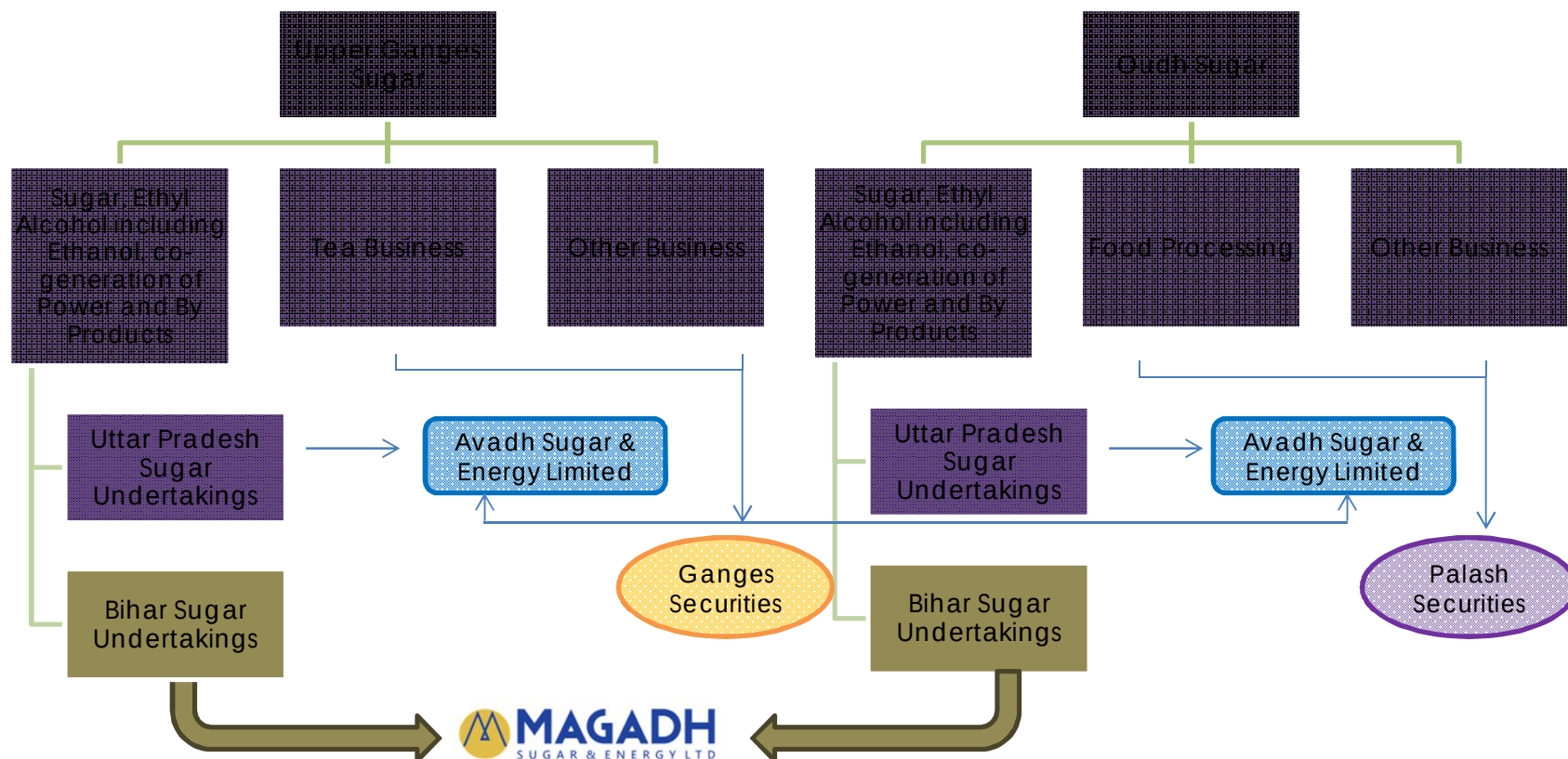
Co-Generation Segment Performance

	Segmental Revenues (Rs. Lakh)	PBIT (Rs. Lakh)	
Q1FY20	1297	366	
Q1FY19	1439	191	
FY19	1,418	3,759	
FY18	6,818	2,907	
	Power Generation (lakh units)		Average Realization (Rs. Per Unit)
Q1FY20	219.66		5.22
Q1FY19	303.21		4.76
FY19	1,270		4.98
FY18	900		5.11



Company Overview

Background of Magadh Sugar & Energy Limited

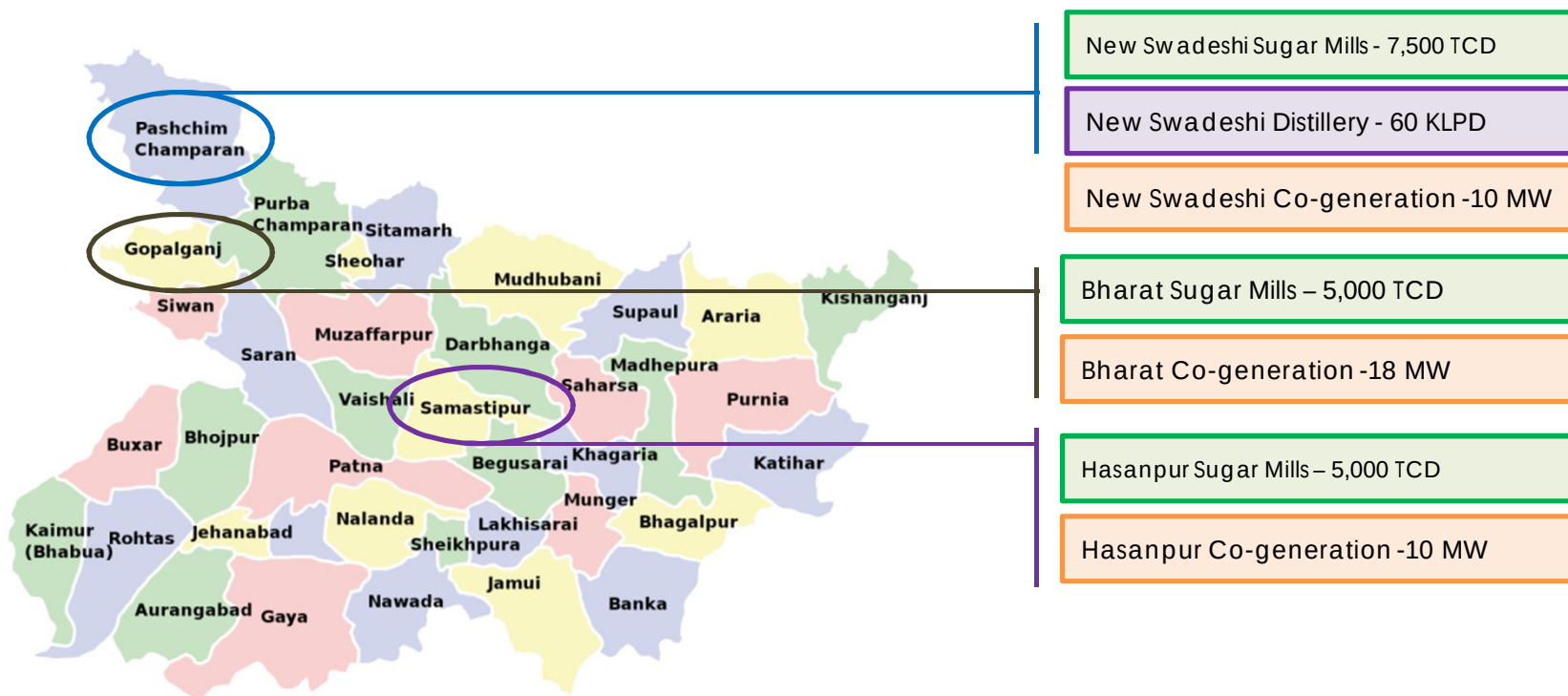


Company Overview

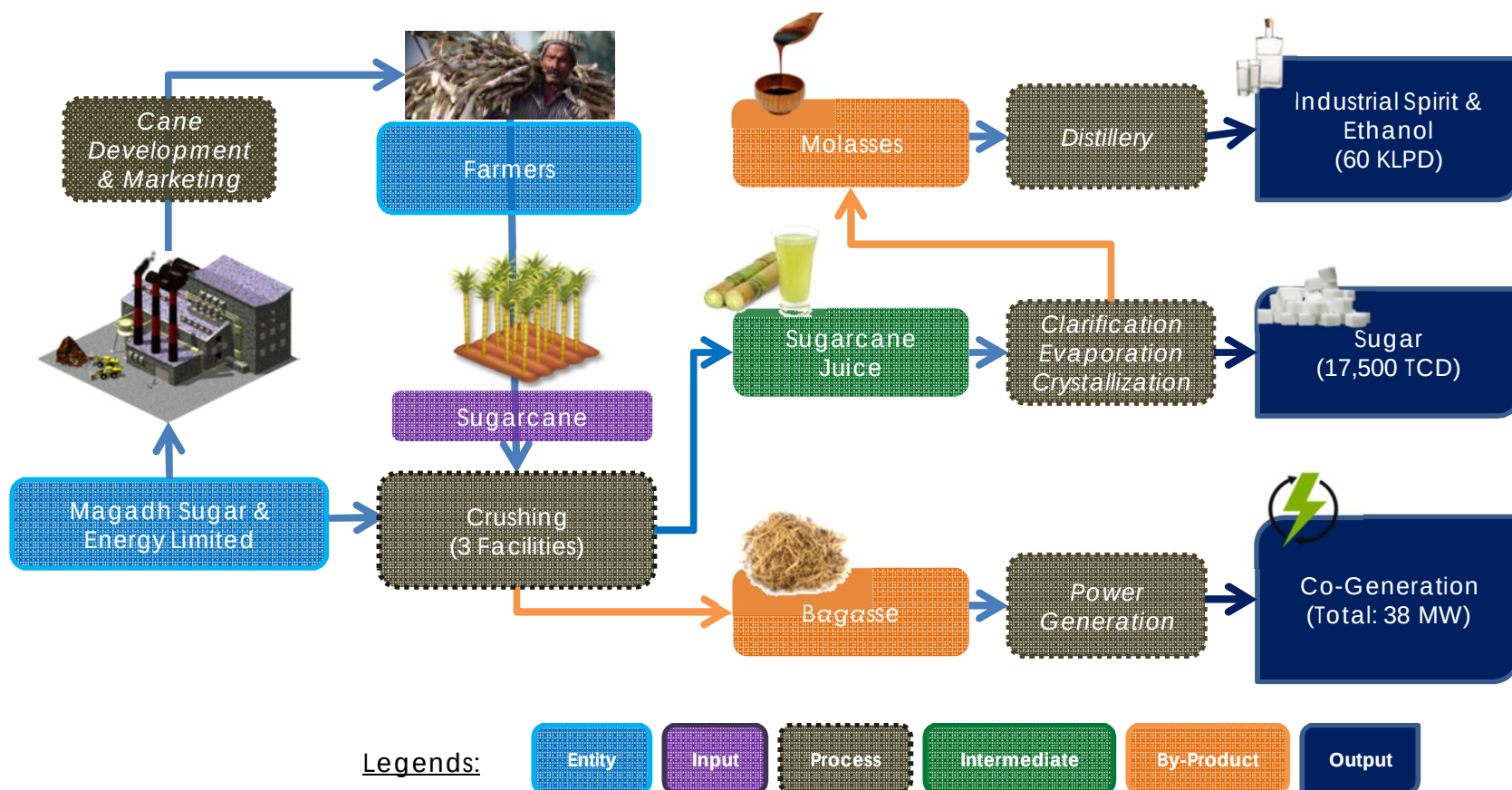
- **Incorporated in 1932 (Group in Sugar Business over 7 decades)**, consequent upon various schemes of merger and demerger this company formed in 2015
- Company's core business includes
 - **Sugar** and sugar products, **Spirits** and alcohol, **Co-Generation** of power
- Company has **3 sugar mills** with a combined crushing capacity of **17,500 TCD**
- Company has **1 distillery** at Narkatiaganj with a total capacity of **60 KLPD**
- Cogeneration facility generate **38 MW power**
- Company is located **in Bihar**
- Narkatiaganj plant of the company showed **highest recovery in Bihar**

Region	Plant (Bihar)	Capacity
Pashchim Champaran	New Swadeshi Sugar Mills	7,500 TCD
	New Swadeshi Distillery	60 KLPD
	New Swadeshi Co-generation	10 MW
Gopalganj	Bharat Sugar Mills	5,000 TCD
	Bharat Co-generation	18 MW
Samastipur	Hasanpur Sugar Mills	5,000 TCD
	Hasanpur Co-generation	10 MW

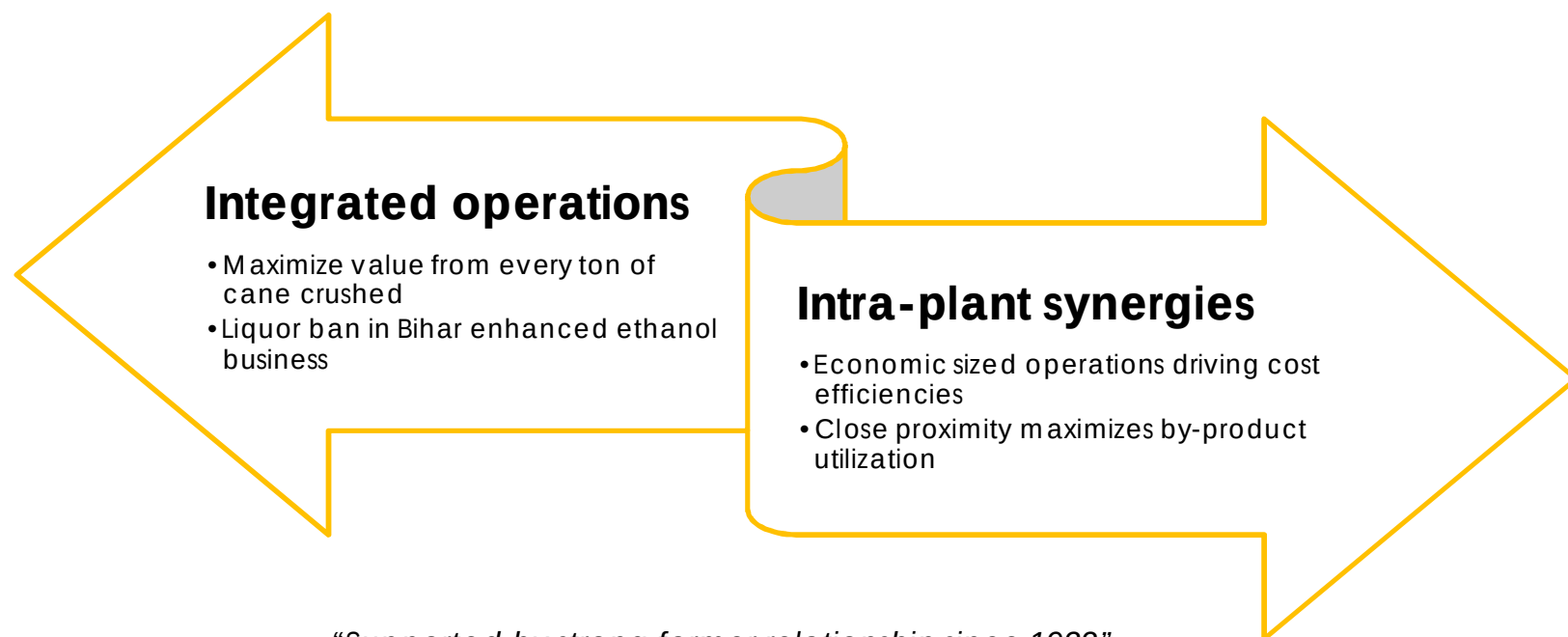
Ready to reap the benefits going ahead



Integrated Business Model



Continuous innovation in business model



"Supported by strong farmer relationship since 1932"



Industry Scenario

Key Industry Updates

As per ISMA total sugar production in India hit **32.12 Million Tones** as on 30th April, 2019 compared to 31.18 million tonnes SS 2018/17

Bihar Govt committed to provide **subsidy of Rs. 12.50 per quintal** of sugarcane crushed and relief by way of Rs. 7.25 by way of various taxes

Centre revised Sugar Minimum Selling price **to Rs 31 per kg** (overall Rs. 2 increase), **a major step** towards sugar industry by government

Govt announced an **additional soft loan of Rs. 12,900 crore** for sugar mills to create ethanol capacity under a recently launched scheme

ISMA claimed - first time in history of Indian sugar industry, sugar mills have offered to **supply ~ 51 crore litre of ethanol produced from B heavy molasses & sugarcane juice**

- **MIEQ expected for SS 19-20**
- **Global deficit estimates at 5.5 MT**
- **India's production projects at 28.2 MT for SS 2019-20**

Sugar industry – production and consumption

Domestic Sugar Balance

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019 ^{#Est}
Opening Stock	7.6	8.2	6.5	8.8	7.7	3.96	10.72
Production	25.1	24.3	28.3	25.1	20.3	32.47	33.0
Increase in Production	-4.56%	-3.19%	16.46%	-11.31%	-19.21%	59.95%	1.63%
Internal Consumption	23.0	24.0	24.8	24.6	23.8	25.75	26.00
Closing Stock – net of exports/imports	8.2	6.5	8.8	7.7	4.0	10.72	14.2
FRP	170	210	220	230	230	255	275
SAP (Bihar)	220	240	250	250	280	290	290

Source: ISMA *incentives declared by Govt of UP # company estimates ** no increase in cane prices



Strategy Going Forward

Continuous efforts to increase sugar productivity



**Increase in
yield per Acre**



**Varietal
Improvement of
Cane**



**Reap the benefits of
manufacturing ethanol**



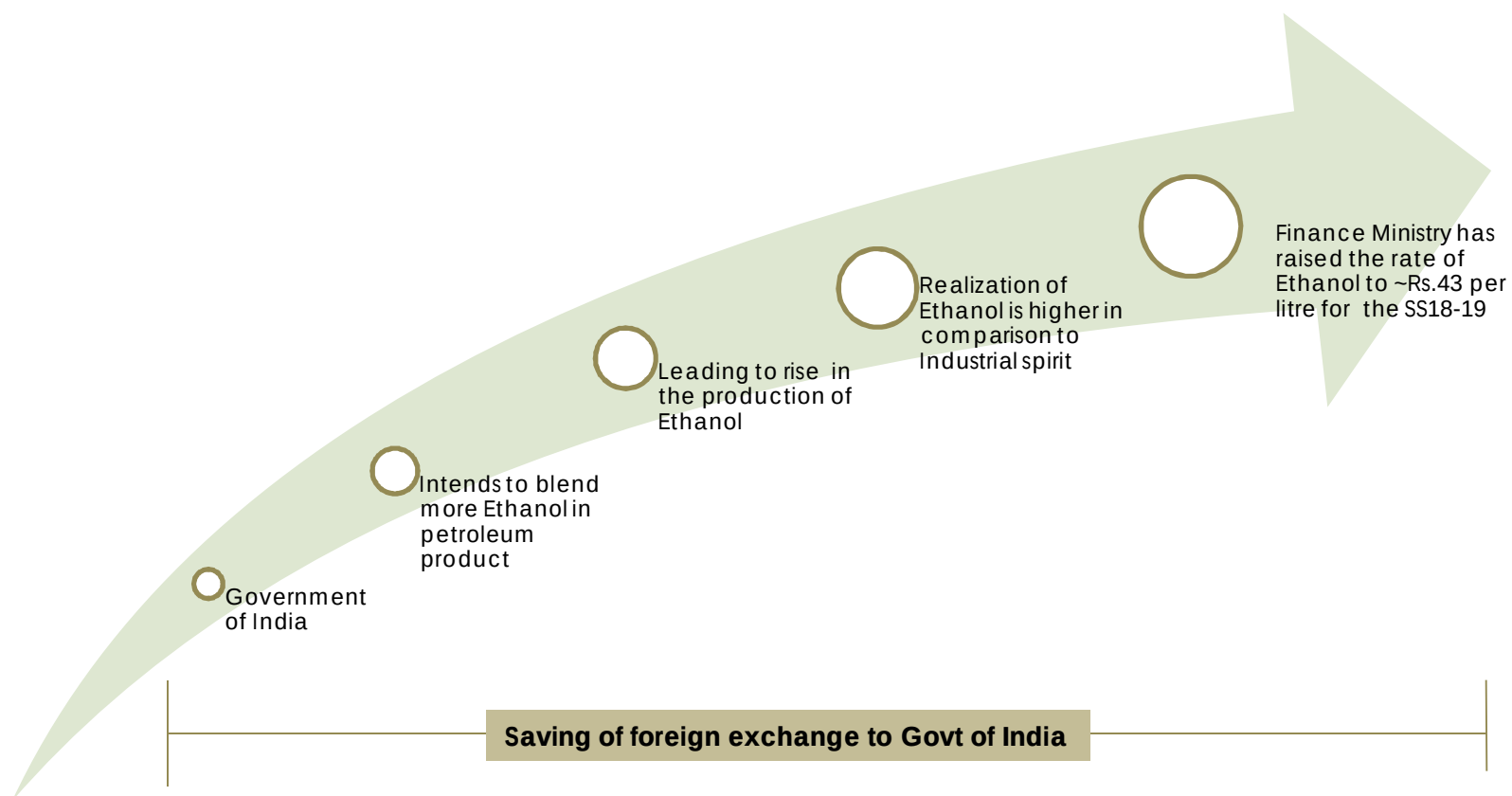
**Educating farmers on
best farming
practices**



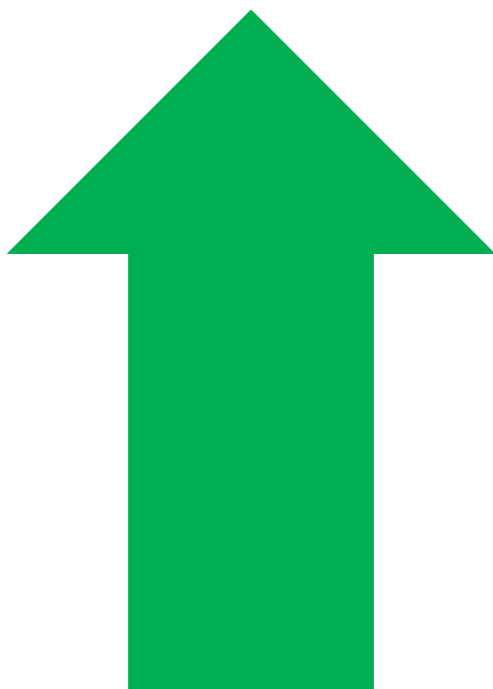
Distillery expansion



Government's focus to drive ethanol segment



Focus on creating value for all stakeholders



Strengthen the Balance-Sheet

- Helps to reduce interest outgo/blended cost by liquidating old high cost debts
- No major capex plans
- Improving current ratio by reducing debt going forward

Disclaimer

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