

May 23, 2025

To,
BSE Limited
Scrip Code: 540725

To,
National Stock Exchange of India Limited
SYMBOL: SHAREINDIA

Sub: Press release of audited Financial Results for the quarter and financial year ended on March 31, 2025.

Dear Sir,

In compliance with the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the press release of audited Financial Results of the Company for the quarter and financial year ended on March 31, 2025.

Please take the same on your records.

Thanking you,

Yours faithfully,
For Share India Securities Limited

Vikas Aggarwal
Company Secretary and Compliance Officer
Membership No. F5512

Q4 & FY25 Earnings Release

Total Income from Operations stood at ₹ 1,449 Crores

Profit after Tax at ₹ 328 Crores

Board recommend final dividend of ₹ 0.25 per share on face value of ₹ 2

Mumbai, 23rd May, 2025: Share India Securities Limited. (NSE - INE932X01026, BSE - 540725), is a technology driven financial services provider that offers a wide range of customized solutions in the Indian capital markets, has announced its audited consolidated Financial Results for the quarter and financial year ended 31st March 2025.

Key Consolidated Financial Highlights:

	Consolidated			Consolidated		
Particulars (₹ Crores)	Q4 FY25	Q4 FY24	YoY	FY25	FY24	YoY
Total Revenue from Operations	239	465	-49%	1,449	1,483	-2%
EBITDA (Incl. Other Income)	56	175	-68%	538	663	-19%
EBITDA margin (%)	23%	38%		37%	45%	
PAT	19	116	-84%	328	426	-23%
PAT margin (%)	8%	25%		23%	29%	
EPS (₹)	0.7	6.4		15.6	25.4	

Operational Highlights:

Broking business:

- **Number of Broking Clients:** The total number of broking clients serviced during the quarter was 46,252, reflecting a robust year-over-year growth of 31%.
- **Average Daily Turnover:** The average daily turnover stands at ₹ 7,300 crore for the Q4 FY25.
- **Number of Institutional Clients:** The institutional client base grew to over 137, marking a two-fold increase from Q4FY24.

Investment Banking:

- **Number of Deals Completed:** We have successfully finalized 6 deals in the SME IPO sector in FY25.

NBFC business:

- **Loan Book:** The loan book totalled ₹ 260 crore, with the business mix remaining consistent
- **Finance Income:** Finance income for Q4 FY25 amounted to ₹ 14.5 crore.
- **NIMs:** Net Interest Margins for Q4 FY25 remained strong at 4.41 %.
- **Number of NBFC Clients:** The total number of NBFC clients serviced during the quarter was 52,550, spread across 80 branches.

Mutual Fund Business:

- **Total Assets under Administration (AUA):** AUA remained at ₹ 174 crores.
- **Active MF Customers:** The number of active mutual fund customers serviced rose to 11,421.

Commenting on the performance, Mr. Sachin Gupta – CEO & Whole-time Director of Share India Securities Limited said,

*“FY25 has been a year of strategic transformation and robust growth across multiple verticals for Share India. We are pleased to report a **31% year-on-year increase in our broking client base**, rising from 35,380 in FY24 to 46,252 in FY25, alongside a **doubling of our institutional client count**. This reflects our consistent efforts in expanding our presence.*

The revenue growth had been impacted with the implementation of the recent regulations of discontinuation of the weekly contracts and true to label transaction charges potentially affecting trading volumes and revenue streams. This has been offset by growth in non-brokerage business mainly through MTF and merchant banking divisions.

Despite regulatory headwinds leading to a reduction in our Average Daily Turnover (ADTO) from ₹11,000 crore to ₹7,300 crore, we remain focused on sustainable and diversified revenue streams.

*One of the key highlights this year is the **73% growth in our active mutual fund customers** increasing to **11,421**. We successfully executed **6 SME IPOs** during the year, further cementing our capabilities in the capital markets space. We also received SEBI approval to commence PMS operations, broadening our wealth management offerings. This reflects strong progress in our retail and fee-based offerings.*

*Additionally, the incorporation of **Silverleaf Securities Research Private Limited** enhances our capabilities in proprietary trading and research-driven broking services. The investment in the **Metropolitan Stock Exchange of India (MSE)** reflects our commitment to building long-term value.*

Looking ahead, our strategic focus will continue to be on expanding our institutional customers, driving innovation through technology, and scaling fee-based businesses. We aim to deepen our engagement with High-Frequency Trading (HFT) clients and further enhance retail participation through services such as the Margin Trading Facility. Our ambition is clear—to evolve into a full-scale financial conglomerate that delivers sustainable growth and value across stakeholders.”

About Share India Securities Limited:

Since its inception in 1994, Share India Securities Limited has steadily evolved into a prominent financial services conglomerate, primarily focusing on algo-trading solutions. While initially serving High Networth Individuals (HNIs), Share India is now committed to expanding its services to cater to the burgeoning retail investor market. The company has broadened its service offerings, assisting clients in growing and multiplying their investments. Share India's approach is grounded in transparency, clarity, honesty, and a

customer-centric philosophy, which has garnered trust within the Indian market. Share India has channelled its expertise towards better serving India's financial sector.

Share India is having rapid growth as a fintech brokerage with a strong retail presence, strong market share in algo-trading, consistent top rankings in the Indian Derivatives Market, and a robust financial position with a net worth exceeding ₹ 23.34 Bn. Share India proudly boasts an impressive client base, including 46,252 clients in broking and 52,550 NBFC clients, 11,421 MF Clients, 137 Institutional clients and 80,279 Lives covered under Insurance.

Share India's extensive network encompasses 280 broking branches and franchisees, along with 80 NBFC branches. The company's journey within the financial sector reflects their dedication to growth, innovation, and building trust with customers, positioning them as a leader in the ever-evolving landscape of Indian finance.

For more information, please visit: www.shareindia.com

For any Investor Relations query, please contact:

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Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.