

Share India Securities Limited

(CIN: L67120GJ1994PLC115132) Member: NSE, BSE, MCX, & NCDEX

Depository Participant with 'CDSL' SEBI Registered Research Analyst & Portfolio Manager

October 31, 2023

To,

Department of Corporate Services
BSE Limited
P. I. Towers Dalal Street

P J Towers, Dalal Street, Fort, Mumbai -400001 Scrip Code: 540725 To,

The Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla

Complex, Bandra (E), Mumbai 400051 **SYMBOL: SHAREINDIA**

Sub: <u>Press Release of Unaudited Standalone and Consolidated Financial Results for the quarter</u> ended on September 30, 2023

Dear Sir.

In compliance with the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the press release of Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended on September 30, 2023.

Please take the same on your record.

Thanking You.

Yours Faithfully, For **Share India Securities Limited**

Vikas Aggarwal Company Secretary & Compliance Officer Membership No.: F5512



Share India Securities' Q2 FY24 Performance Soars: Consolidated Net Profit Up 56%

Mumbai, 31st October, 2023 – Share India Securities Limited (NSE: SHAREINDIA), is a technology-driven financial services provider that offers a wide range of personalized solutions in the capital market, has announced its Financial Results for the Q2 FY24.

Key Financial Highlights (Consolidated):

Q2 FY24:

Particulars (₹ Mn)	Q2 FY24	Q2 FY23	YoY Growth
Total Revenue	₹3,679.42	₹2,432.92	1 51.23%
EBITDA	₹1,775.56	₹1,122.89	1 58.12%
EBITDA Margin (%)	48.26%	46.15%	1 211Bps
Net Profit	₹1,126.25	₹741.34	1 56.28%
Net Profit Margin (%)	30.61%	30.47%	14Bps
EPS (₹)	₹34.50	₹22.50	1 55.06%

Key Operational Highlights:

Client Base

Broking – 31,063 | NBFC – 67,629 | Institutional Clients – 35

Option Market Share – ~5%

Commenting on the performance, Mr. Sachin Gupta – CEO & Whole-time Director of Share India Securities Limited said, "The second quarter has witnessed robust growth in our financial performance. In addition to our regular business activities, the launch of Algo Trading for retail clients has been a significant contributing factor.

We currently hold approximately 5% market share in option trading, with an average daily turnover of ₹114 billion across all market segments.

In the realm of retail products, our strategic focus is on expanding our reach to customers through channel partners in more than 100 tier 2 cities over the next 18 months.

During this quarter, we announced the merger of Silverleaf with Share India. Silverleaf is a High-Frequency Trading (HFT) Algo Firm. This acquisition will not only fortify our existing business but also bolster our international expansion plans."

About Share India Securities Limited:

Since its inception in 1994, Share India Securities Limited has steadily evolved into a prominent financial services conglomerate, primarily focusing on algo-trading solutions. While initially serving High Net Worth Individuals (HNIs), Share India is now committed to expanding its services to cater to the burgeoning retail investor market. The company has broadened its service offerings, assisting clients in growing and multiplying their investments. Share India's approach is grounded in transparency, clarity, honesty, and a customer-centric philosophy, which has garnered trust within the Indian market. Share India has channelled its expertise towards better serving India's financial sector.

Share India is having rapid growth as a fintech brokerage with a strong retail presence, strong market

share in algo-trading, consistent top rankings in the Indian Derivatives Market, and a robust financial position with a net worth exceeding ₹ 10 Bn. Share India proudly boasts an impressive client base, including 31,063 clients in broking and 67,629 NBFC clients.

Share India's extensive network encompasses 143 broking branches and franchisees, along with 52 NBFC branches. The company's journey within the financial sector reflects their dedication to growth, innovation, and building trust with customers, positioning them as a leader in the ever-evolving landscape of Indian finance.

In the fiscal year 2023, Share India demonstrated strong financial performance, with a Total Income of ₹ 10,997.0 Mn, EBITDA of ₹ 5,041.0 Mn, and Net Profit of ₹ 3,306.6 Mn.

Disclaimer:

Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and abroad. Actual results might differ substantially from those expressed or implied. Share India Securities Limited and its Management will not be in any way responsible for any action taken based on such statements and discussions. Share India Securities Limited also undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further information please contact corporate communication advisor:

Kirin Advisors

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