

**March 20, 2026**

To,  
**BSE Limited**  
Scrip Code: 540725/ 976824 / 976825 / 977430

To,  
**National Stock Exchange of India Limited**  
Symbol: SHAREINDIA

**Sub: Investor Presentation for the Group Conference organized by Valorem Advisors.**

Madam/Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“**Listing Regulations**”) read with Para A of Part A of Schedule III of the Listing Regulations, please find enclosed the Investor Presentation for the Group Conference organized by Valorem Advisors, scheduled to be held on March 23, 2026, in which the Company will be participating.

The above information is also available on the website of the Company, i.e., [www.shareindia.com](http://www.shareindia.com).

Please take the same on your records.

Thanking you,

Yours faithfully,  
**For Share India Securities Limited**

**Vikas Aggarwal**  
**Company Secretary & Compliance Officer**  
**M. No.: F5512**



**Share India**

*You generate, we multiply*

**INVESTOR  
PRESENTATION**

**MARCH 2026**



Trust of  
**30+ Years**



Branches & Franchises  
Across India  
**262**



States Covered  
**18**



Employees  
**4,037**



In house Tech Expert  
**200+**



MTF AUM  
**INR 4,570 Mn**



No of Clients in  
Broking  
**46,977**



No of Institutional  
Clients  
**174**



ADTO  
**INR 88 Bn**



Cumulative AUM under  
NBFC/MF  
**INR 4,671 Mn**



Insurance  
Premium  
**INR 347 Mn**



IPO's Listed  
till now  
**22**



Reports Released  
**201**



Utrade Algo Platform  
Plan Subscription till date  
**69,331+**



Utrade Algo Platform  
Paid Plan Subscription  
till date  
**4,299**



Approved Strategies  
with 100% Accuracy  
**17**



5 Year Revenue CAGR\*  
**45%**



5 Year PAT CAGR\*  
**52%**

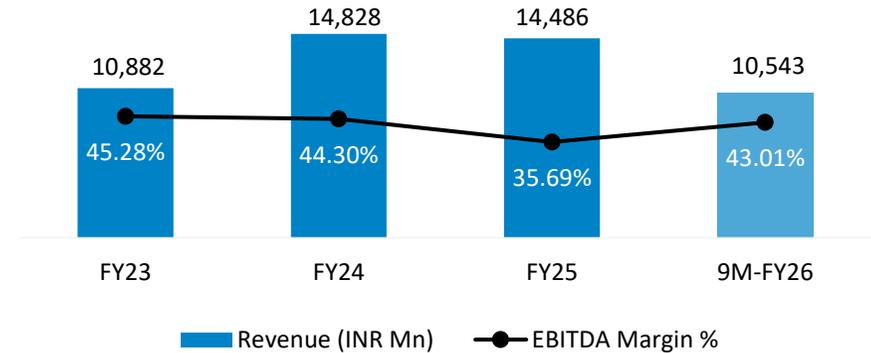


# COMPANY OVERVIEW

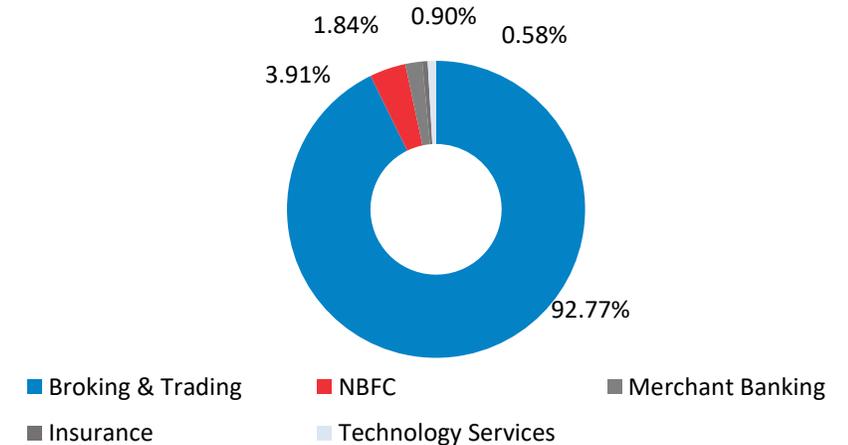


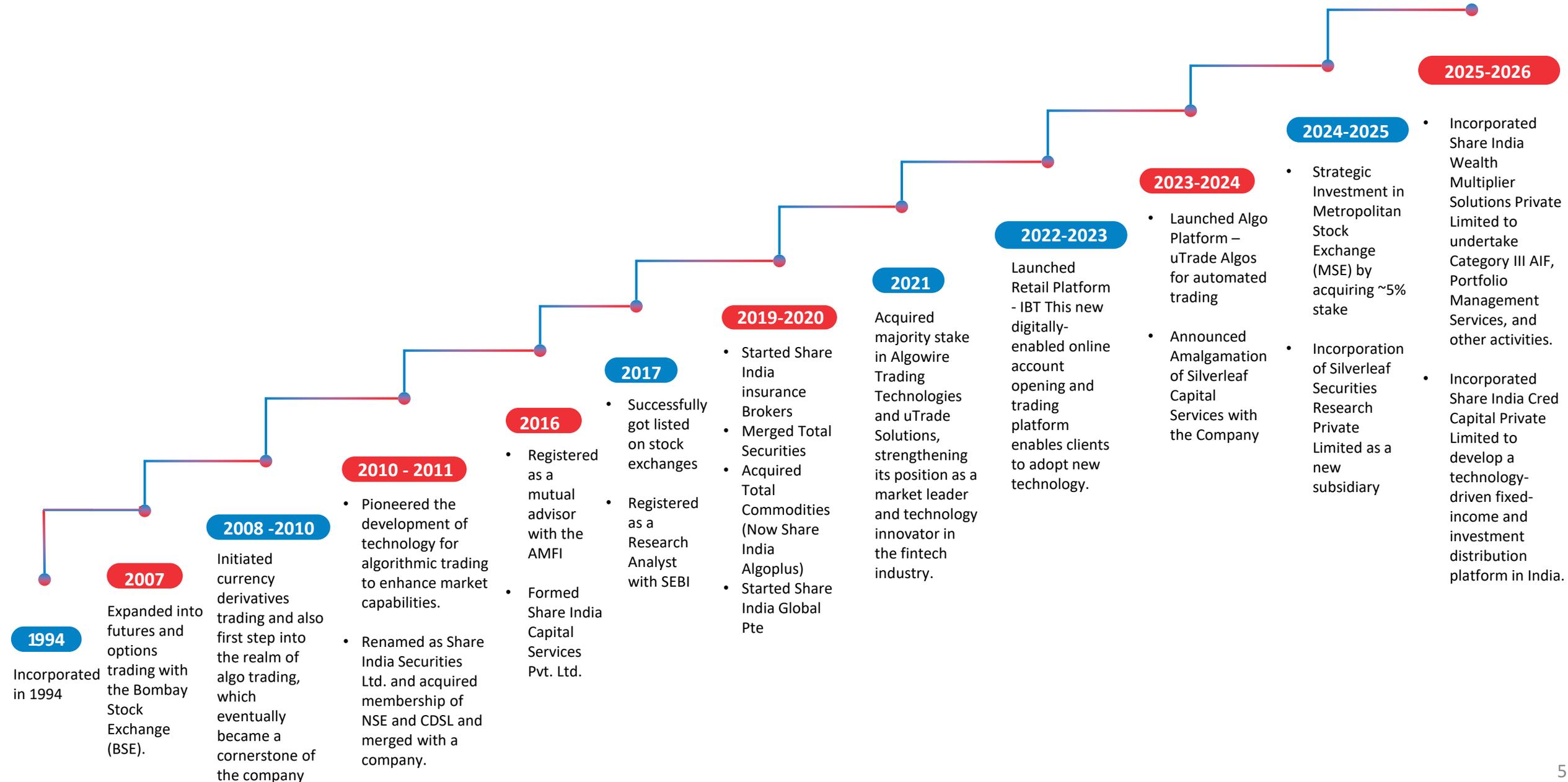
- Share India Securities Ltd was founded in 1994 and is headquartered in Noida, Uttar Pradesh, India.
- A 30-year young, technology-driven financial services leader, recognised for strong capabilities in Algorithmic Trading and advanced Fintech solutions.
- Successfully evolved from a traditional financial services firm into a Fintech-focused organisation, delivering latency-optimised, high-performance trading solutions.
- Driven by a strong customer-first philosophy, continuously adapting offerings to meet the evolving needs of new-age retail, HNI, and institutional investors.
- Offers a comprehensive suite of financial services in equity, derivatives, currency, commodities, wealth management, portfolio management services, advisory & alternate investment solutions.
- Operates a pan-India distribution network with 262 branches and franchises across 18 states, serving a diversified investor base.
- Proprietary platforms uTrade Algos and Algowire Trading Technologies deliver AI and ML driven algorithmic strategies, empowering HNI and retail investors with enhanced decision making, execution efficiency and disciplined wealth creation.

## Consolidated Revenue (INR Mn) & EBITDA Margin (%)



## 9M-FY26 Revenue Split (%)





# Management Team



**Mr. Parveen Gupta**

Chairman and Managing Director



**Mr. Kamlesh Vadilal Shah**

Managing Director



**Mr. Sachin Gupta**

CEO & Whole Time Director



**Mr. Vijay Vora**

Whole Time Director



**Mr. Rajesh Gupta**

Director



**Mr. Suresh Arora**

Whole Time Director



**Mr. Abhinav Gupta**

President  
Capital Markets



**Mr. Kunal Nandwani**

Director Utrade



**Mr. Ajay Patel**

CEO  
Share India Insurance



**Mr. Bhavya Arnav**

Director Algowire



**Mr. Vijay Rana**

CFO



**Mr. Vikas Aggarwal**

Company Secretary &  
Compliance Officer



**Mr. Keshav Goyal**

Director Share India Cred Capital



**Mr. Piyush Kedia**

Director Silverleaf Securities Research



**Mr. Gajendra Nagpal**

President Marketing



**Mr. Kalpesh Pareek**

Head Equity



**Mr. Ganapathy Puranik**

Head Asset Management



# BUSINESS OVERVIEW



## Standalone Business



Broking in Equity, F&O and Commodities segment



Prop Trading



Mutual Funds distribution



Research



Depository Participant



Institutional Business

## Business in Subsidiaries



Equity Trading



Asset Management



Digital Investment Distribution Platform



Insurance Broking



NBFC



Investment banking



Algo Trading platform

## Entities

Share India Algoplus Pvt. Ltd.  
Share India Global Pte Ltd.  
Share India Securities (IFSC) Pvt. Ltd.  
Total Securities (IFSC) Pvt. Ltd.

Share India Wealth Multiplier Solutions Pvt Ltd.

Share India Cred Capital Private Limited

Share India Insurance Brokers Pvt. Ltd.

Share India Fincap Pvt. Ltd.

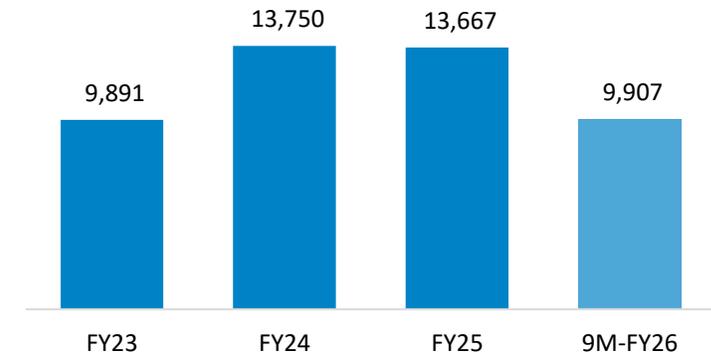
Share India Capital Services Pvt. Ltd.

Algowire Trading Technologies Pvt. Ltd.  
uTrade Solutions Pvt. Ltd.  
Silverleaf Securities Research Pvt Ltd.

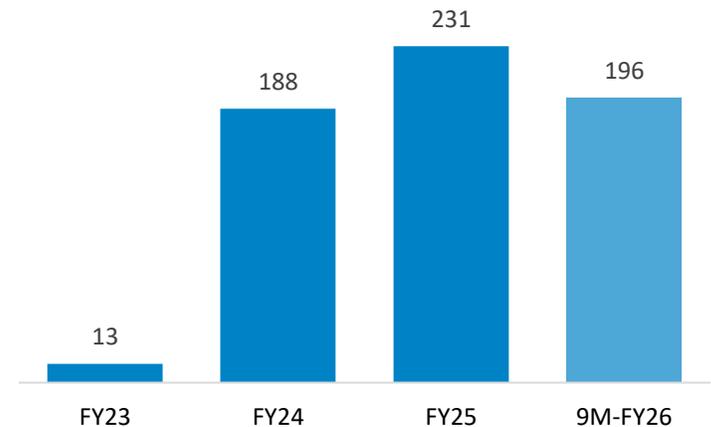


- Share India operates a technology-led, multi-asset trading platform that enables retail investors, HNIs, and corporates to seamlessly participate across equities, derivatives and commodities market.
- Offers a transparent pricing and competitive brokerage structure that drives higher platform adoption and trading activity.
- Delivers an integrated broking ecosystem encompassing advisory, collateral backed margin funding and IPO participation.
- Offers a streamlined, fully digital onboarding experience with paperless KYC and accelerated activation.
- Deploys proprietary low-latency trading capabilities to capitalize on arbitrage opportunities, optimizing surplus cash returns while adhering to stringent risk controls.
- Provides integrated merchant banking solutions with expertise in IPO advisory, valuation, mergers & acquisitions, and strategic advisory, through its wholly owned subsidiary.

## Broking and Trading Revenue (INR Mn)



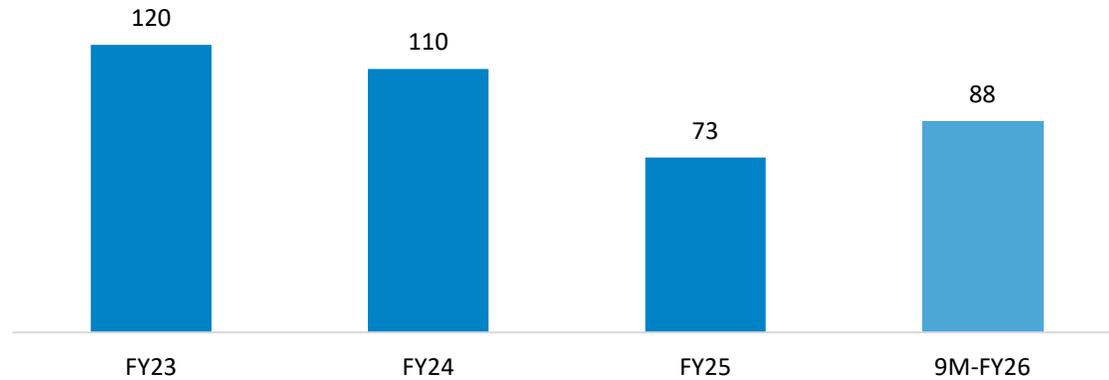
## Merchant Banking Revenue (INR Mn)



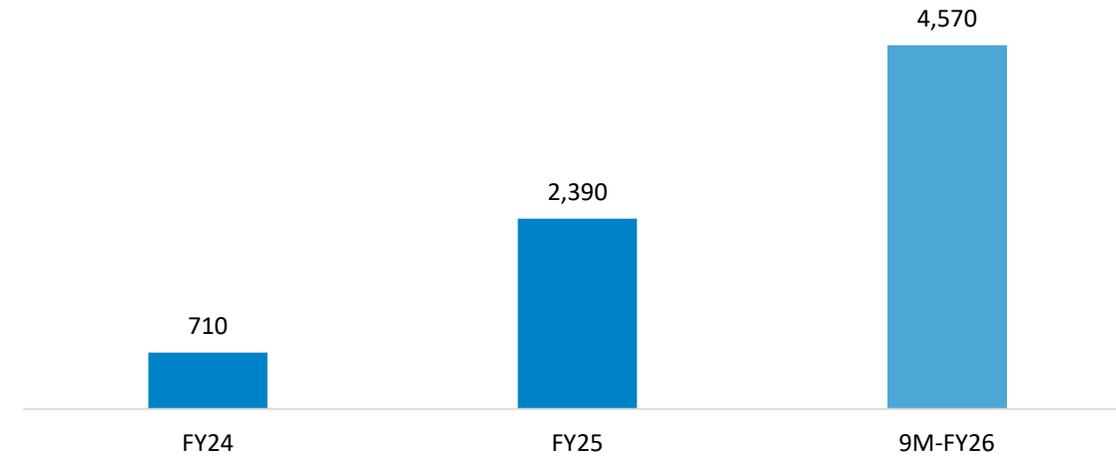
Merchant Banking	22	13	7
	IPO Listings Till now	Sectors Served	Geographies Served
DRHP Filed for Main Board IPO	1	6	4
		DRHP Filed for SME IPO	Successful Listing



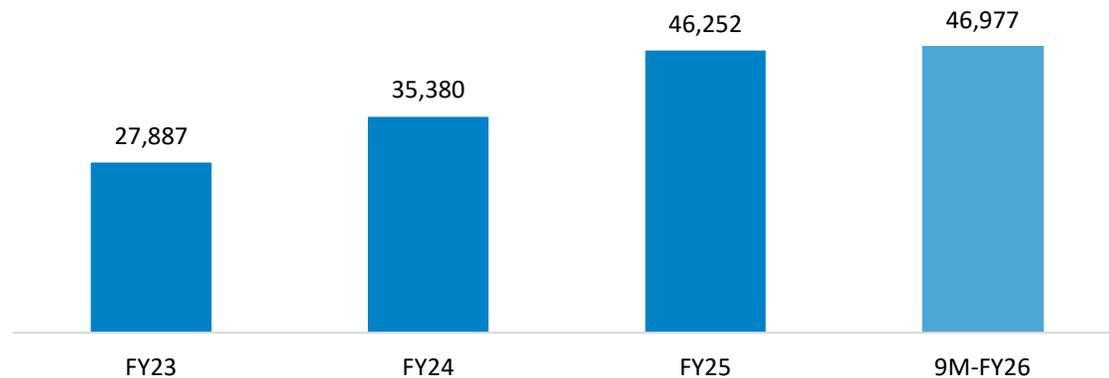
## ADTO (INR Bn)



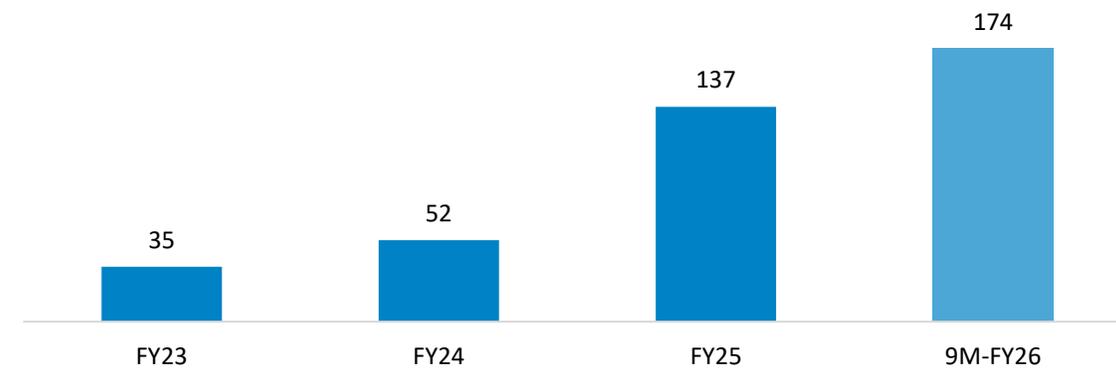
## Margin Trading Facility AUM (INR Mn)



## No of Clients in Broking

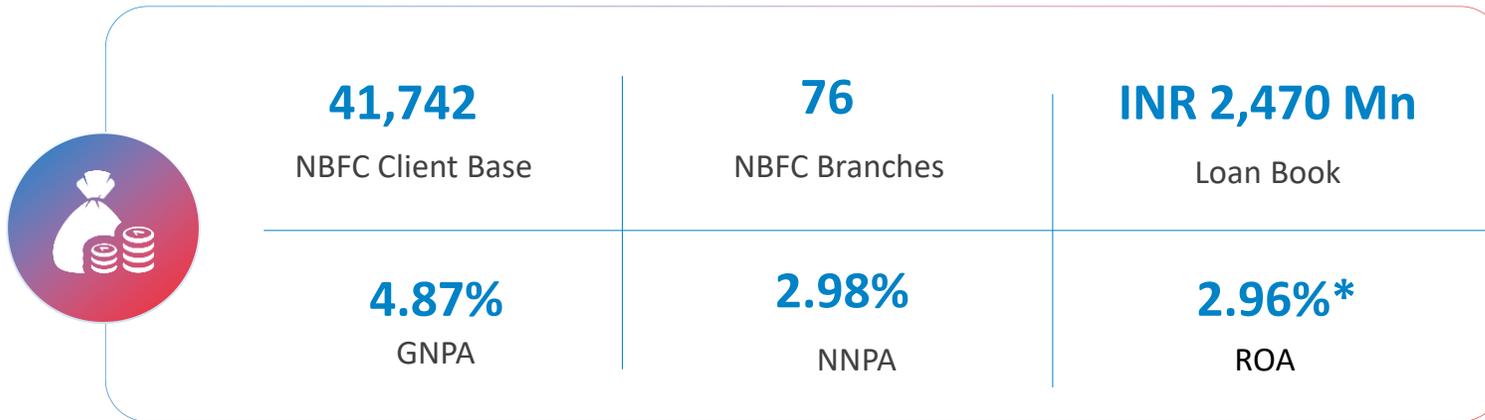


## No of Institutional Clients

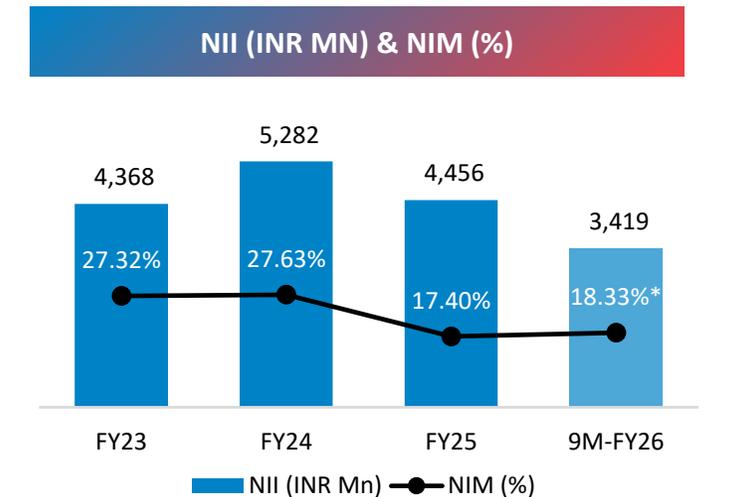
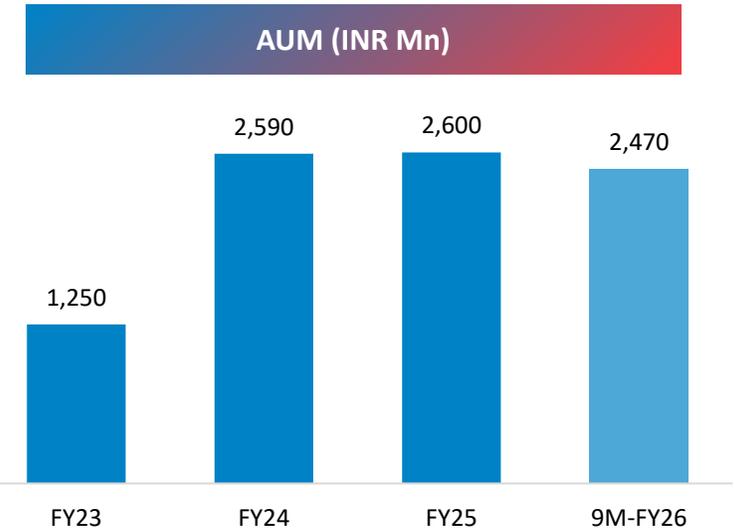




- Through its wholly owned subsidiary, Share India Fincap Private Limited, an RBI-registered NBFC, the Company offers personal, business and SME loans diversifying revenues beyond stock market-linked income.
- Supported by a physical network of 76 NBFC branches, facilitating on-ground sourcing, credit assessment, and customer servicing.
- Focused on expanding secured lending and enhancing asset quality to drive sustainable growth and better risk-adjusted returns.



All numbers as of 9M-FY26  
\* Figures on annualized basis





## Mutual Funds

**INR 2,201 Mn**

AUA

**45**

Distributorship

**15,575**

Mutual Fund  
Customers

- Share India is registered with AMFI and offers clients a diverse range of mutual fund schemes across multiple asset classes to meet their investment objectives.
- The Company leverages strong relationships with retail, HNI, and corporate clients, supported by a pan-India network and digital platforms, to enable scalable and cost-efficient distribution of investment products.



## Insurance

**5,377**

No. Policies Sold

**INR 347 Mn**

Premium collected

**97,256**

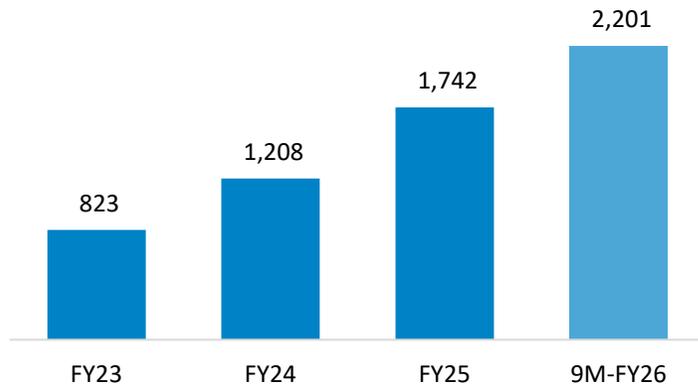
Total Lives Covered

- Share India entered the insurance broking business in FY2019 through its subsidiary, Share India Insurance Brokers Private Limited expanding its financial services offering beyond capital markets
- Leverages its branch and franchise network to provide clients with a wide range of insurance solutions
- Delivers a comprehensive range of insurance products across 15 categories, covering life, health, and general insurance.
- The Company partners with 43 leading insurance providers, including LIC, ICICI Prudential Life, New India Assurance, HDFC Life, and SBI General Insurance, to deliver customised risk mitigation solutions.

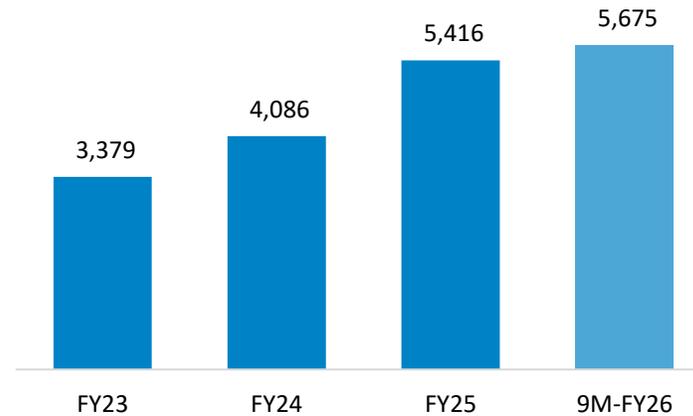


## MUTUAL FUNDS

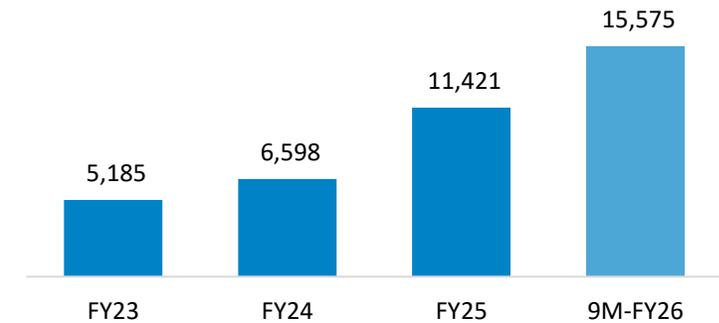
Mutual Fund AUA (INR Mn)



Unique SIPs Registered

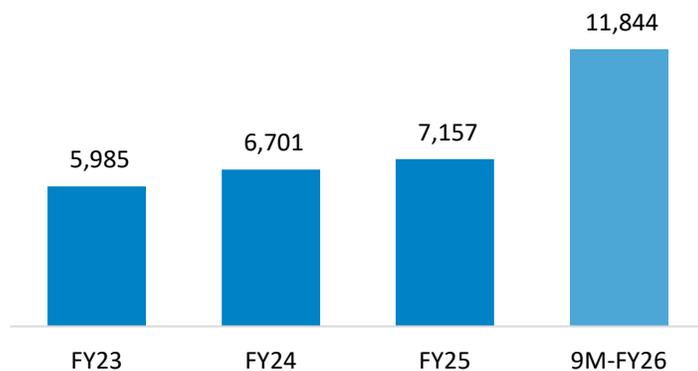


Mutual Fund Customers

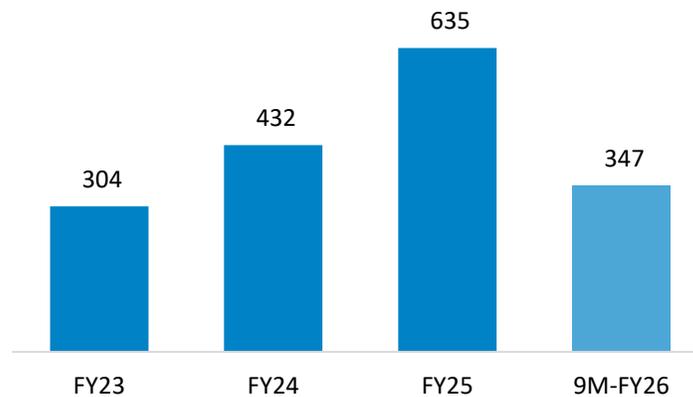


## INSURANCE

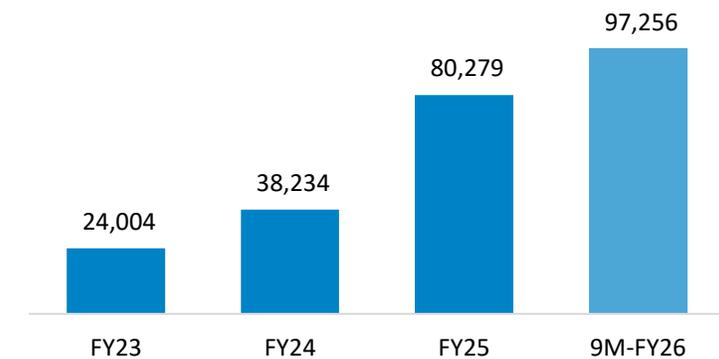
No of Policies Sold



Premium Collected (INR Mn)



Total Lives Covered





## uTrade Solutions Pvt Ltd

- Operates uTrade Algos, a no-code, institutional-grade algorithmic trading platform aligned with the “Har Ghar Algo” vision.
- Enables retail and HNI investors to deploy pre-built or custom strategies with AI-powered analytics, backtesting, and risk tools.
- Seamlessly integrated with brokerage accounts including Share India for direct execution and real-time monitoring.



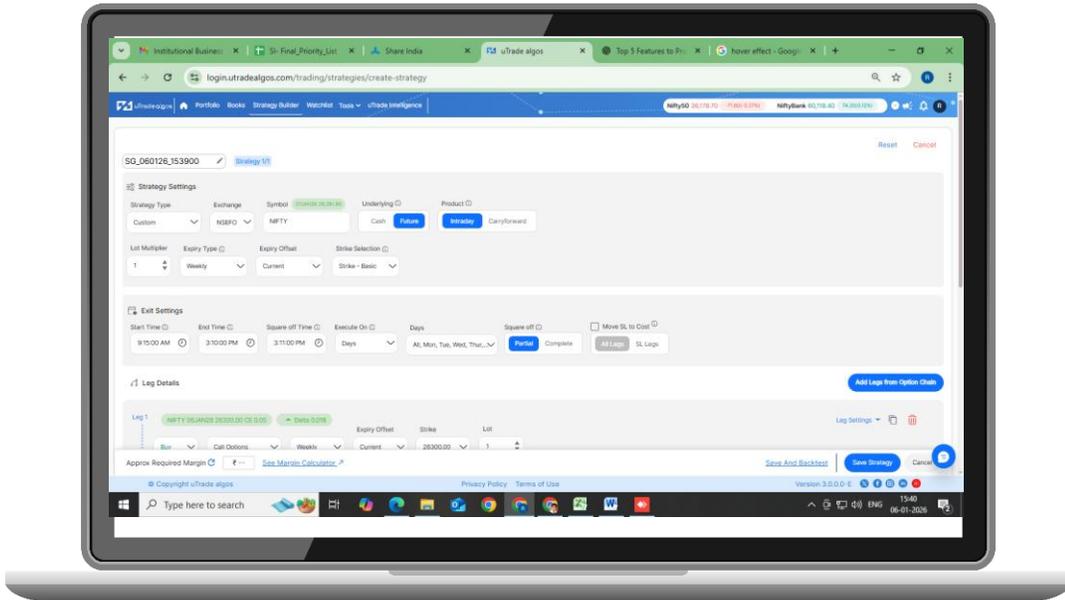
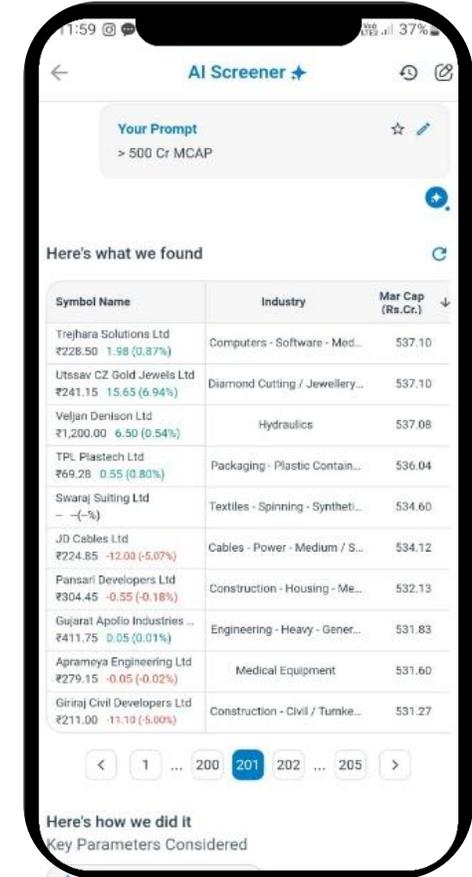
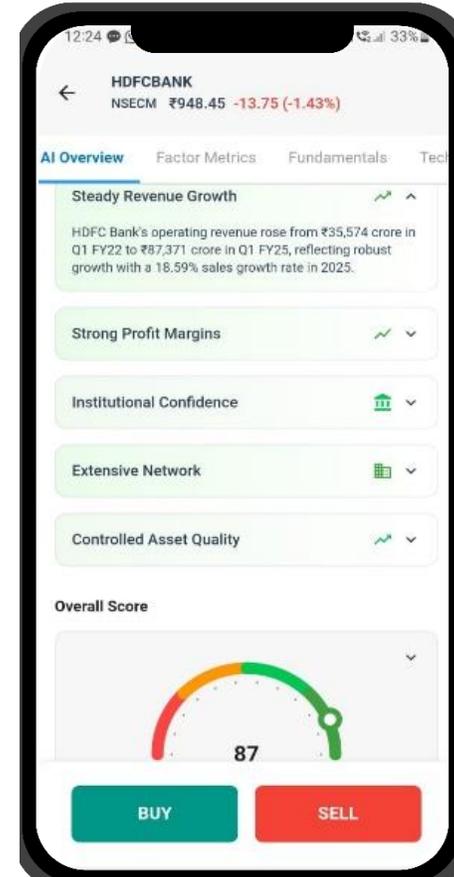
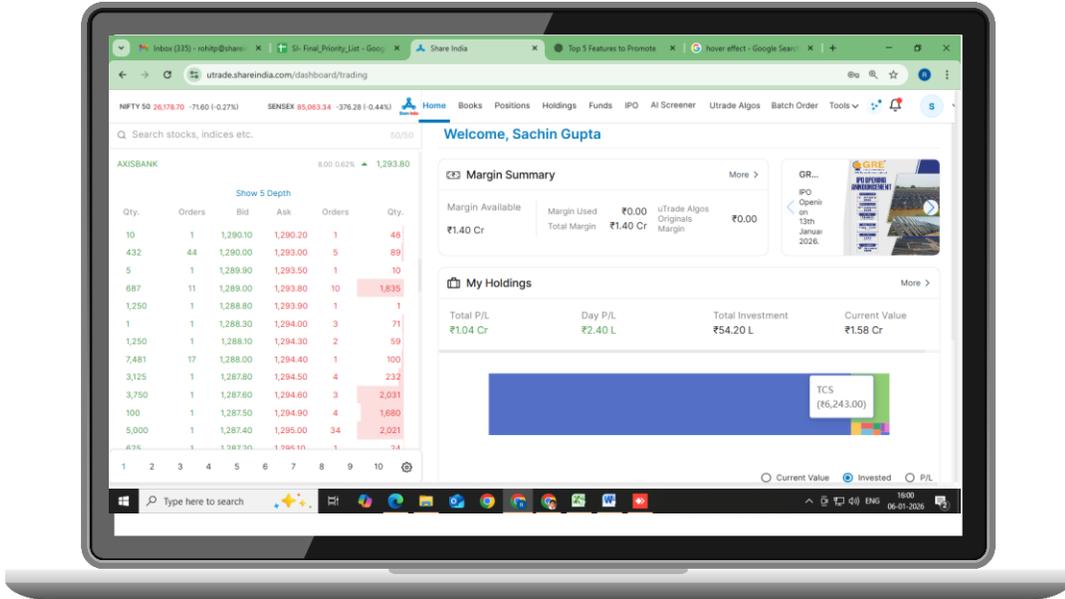
## Algowire Trading Technologies Pvt Ltd

- Provides latency-optimized, institutional-grade trading infrastructure for high-speed execution in volatile markets.
- Powers the Group’s proprietary trading desk and client-facing algo platforms using advanced execution models.
- Serves global institutions with expertise in spans data mining, machine learning and quantitative analysis.



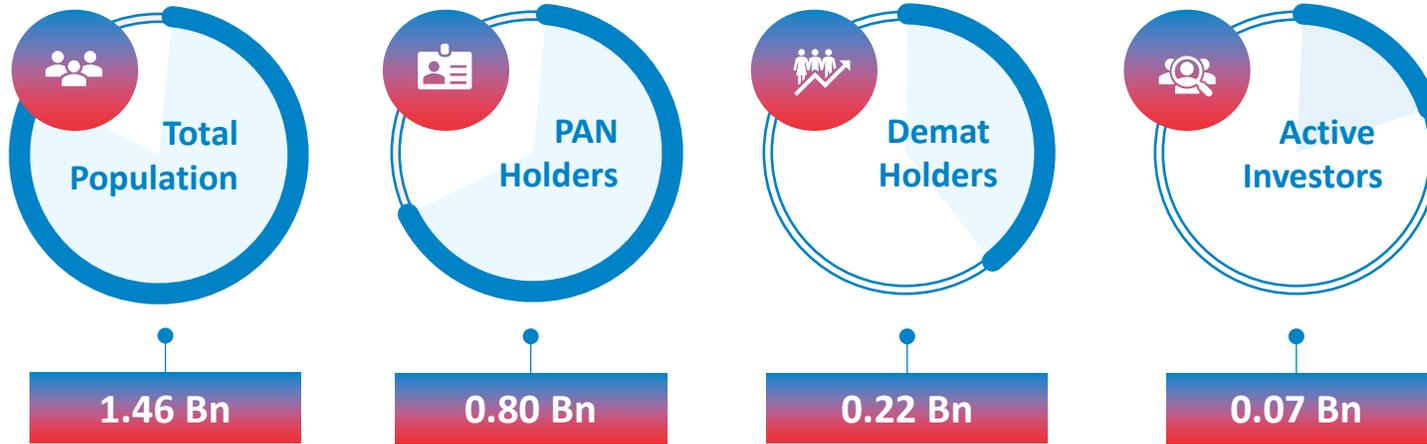
## Silverleaf Securities Research Pvt Ltd

- Acts as the Group’s quantitative research and strategy development arm for systematic trading.
- Builds rules-based, data-driven strategies designed for automation, scalability, and repeatability rather than discretionary calls.
- It owns the end-to-end lifecycle from research and model development to live deployment and risk control.





# INDUSTRY OVERVIEW

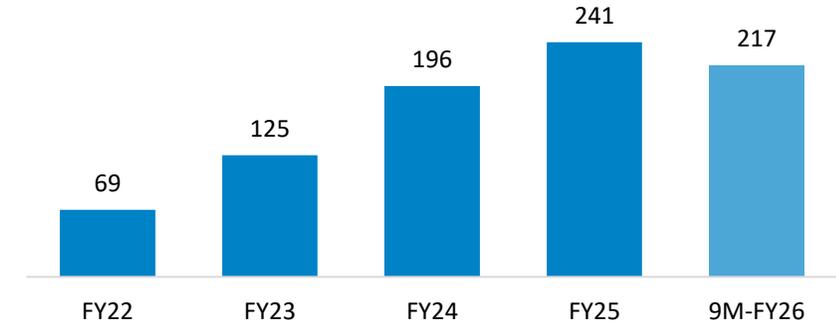


## Factors Driving this Growth:

- Rising retail investor participation driven by financialization of household savings.
- Strong growth in equity derivatives and options trading volumes.
- Greater demand for multi-asset trading.
- Digital platforms lowering cost of acquisition and improving client scalability.
- Regulatory stability and improved market transparency boosting investor confidence.
- India's IPO pipeline is robust, with 249 filings for 2026 and proposed fundraising of ~INR 4 lakh crore.

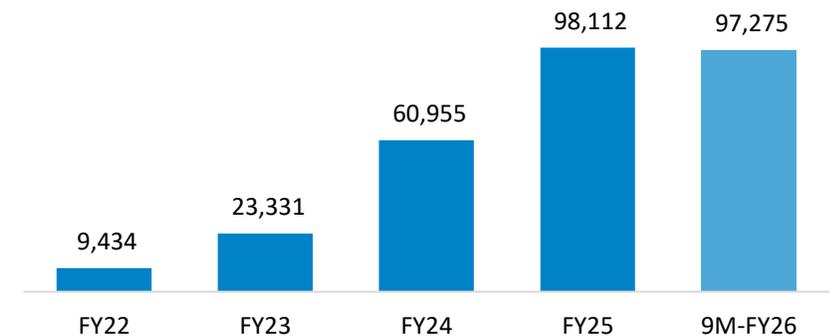
## Increasing Number of Capital Market Issuances

### SME IPO Issues



## FY25 has recorded 4x Fundraise than FY23

### SME IPO Issues (INR Mn)

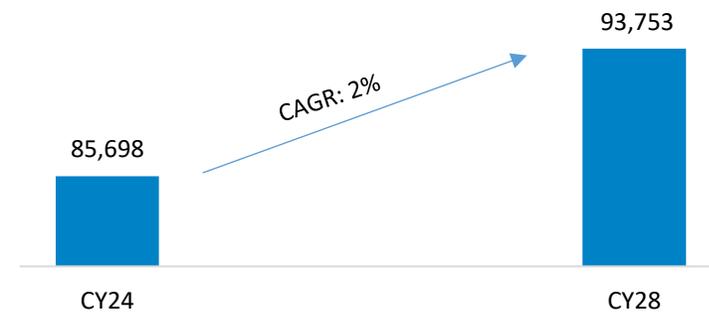
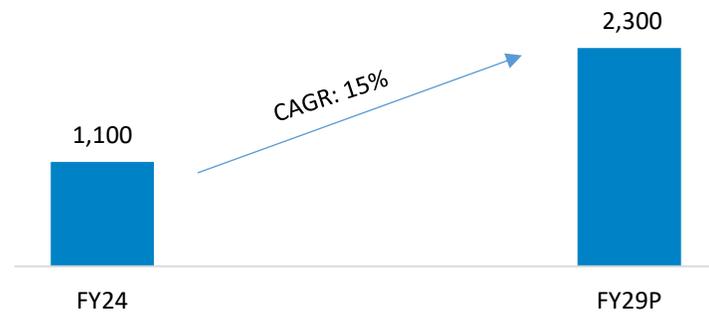


An underpenetrated, expanding investor base and a strong IPO cycle create a long growth runway for Share India.

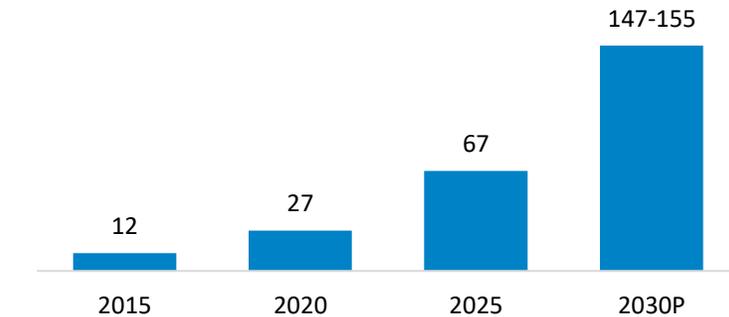


## Indian Wealth Management Market (USD Bn)

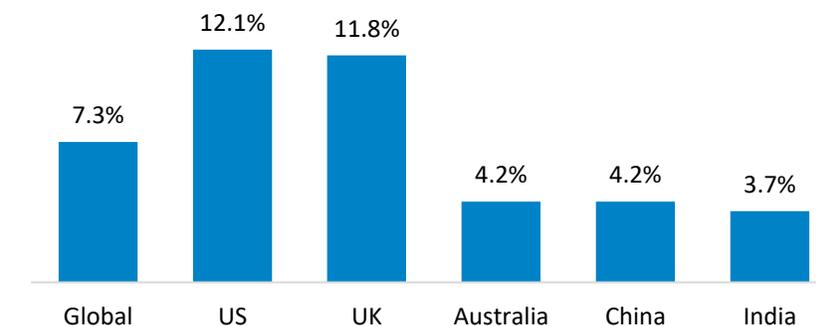
## Number of HNWIs in India



## Mutual Fund QAAUM (INR Tn)



## Insurance Penetration across the world (%)

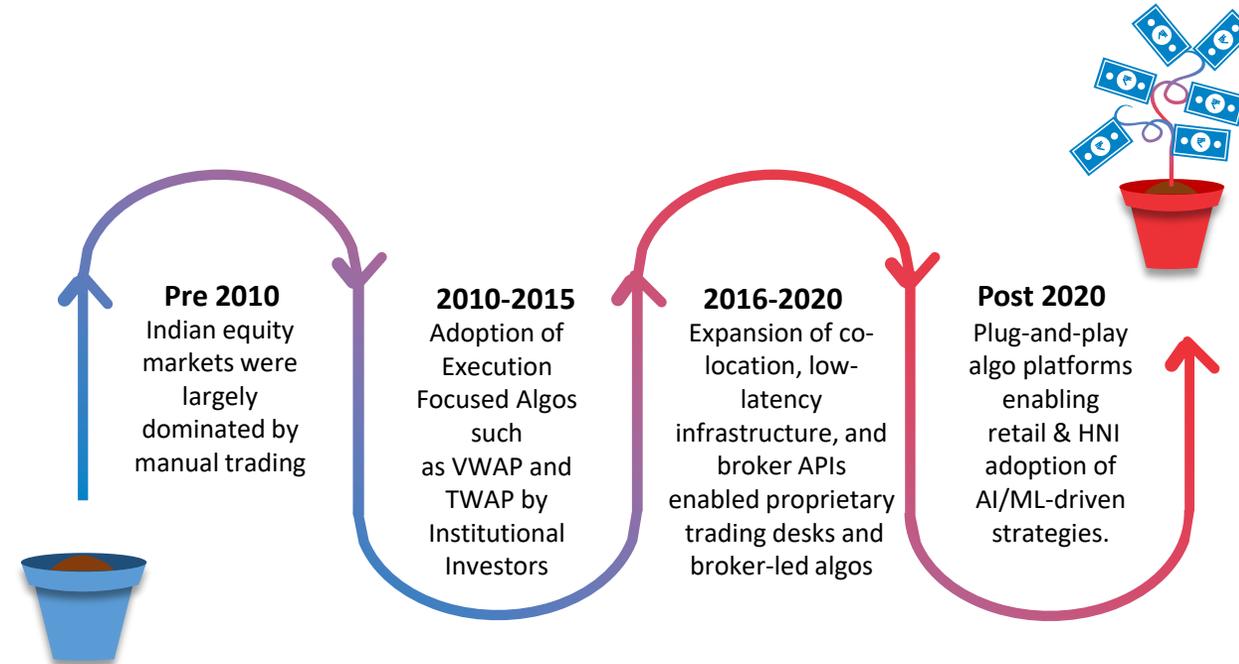


- India is set to become the world's 4th-largest private wealth market by 2028.
- Advisory asset management and tax planning have one of the highest demands among wealth management services by HNWIs. This is followed by financial planning.
- Expansion into non-metro cities is unlocking a large untapped pool of savings.
- Strong capital market performance is accelerating wealth creation and increasing participation in financial assets.
- India's underpenetrated insurance market, coupled with rising awareness of protection, health, and retirement planning, offers significant multi-year premium growth potential.
- Mutual fund AUM in India is expected to compound at ~16-18% CAGR, led by accelerating financialization of household savings.
- Consistent mass-media and digital outreach through campaigns like "Mutual Fund Sahi Hai" and "Zindagi Ke Saath Bhi, Zindagi Ke Baad Bhi" continues to build trust and drive long-term participation in financial products.



## Key Growth Drivers for Algorithmic Trading Adoption:

- Rapid growth in derivatives trading demands speed, precision, and systematic execution.
- Advances in technology and exchange infrastructure such as low-latency systems, co-location, and robust matching engines.
- Easy access through plug-and-play algo platforms for retail and HNI investors.
- Increasing preference for rule-based, emotion-free trading strategies.
- Adoption of adaptive, self-learning models enhancing strategy performance and scalability.
- Lower market impact, improved price discovery, and consistent execution at scale, driving superior cost and execution efficiency.
- Well-defined framework and risk controls by SEBI and exchanges

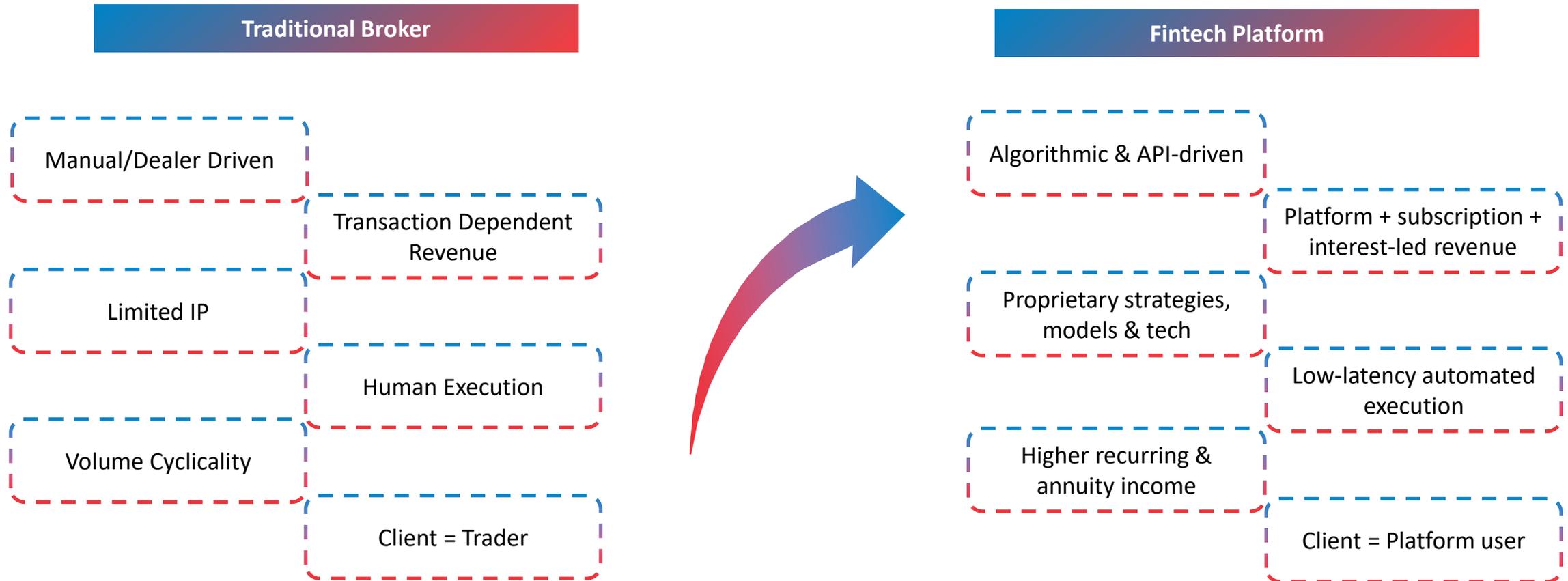




# STRATEGIC OVERVIEW



## Share India's Evolution from Traditional Broker to Fintech Platform





Over 30 Years of Management experience in industry



Proprietary fintech platform powered by algorithmic and low-latency technology



Pan-India presence combining digital and physical platforms with a strong relationship-led network



Large and sticky client ecosystem, spanning institutions, HNIs and active traders.



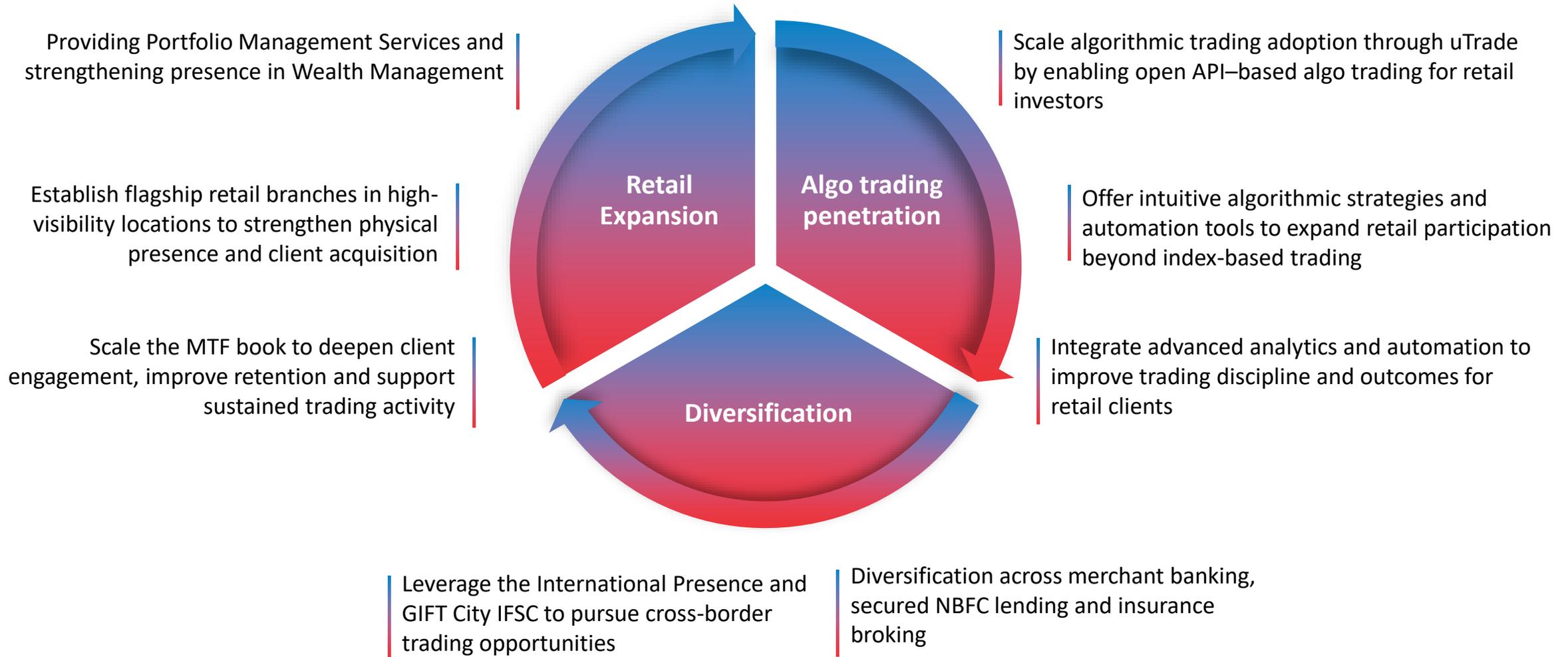
Wide suite of financial products under single roof



Diversified revenue mix beyond transaction-led broking



Scalable operating model with superior capital efficiency





# FINANCIAL OVERVIEW

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# Historical Consolidated Income Statement



Particulars (INR Mn)	FY23	FY24	FY25	9M-FY26
<b>Income from Operations</b>	<b>10,882</b>	<b>14,828</b>	<b>14,486</b>	<b>10,543</b>
Total Expenses	5,955	8,259	9,316	6,008
<b>EBITDA</b>	<b>4,927</b>	<b>6,569</b>	<b>5,170</b>	<b>4,535</b>
<b>EBITDA Margins (%)</b>	<b>45.28%</b>	<b>44.30%</b>	<b>35.69%</b>	<b>43.01%</b>
Finance Costs	576	900	895	948
Depr. & Amort. Expenses	121	141	178	128
Other Income	115	59	209	136
<b>Profit Before Exceptional Item and Tax</b>	<b>4,345</b>	<b>5,587</b>	<b>4,306</b>	<b>3,595</b>
Exceptional Item	14	-	-	-
<b>Profit Before Tax</b>	<b>4,359</b>	<b>5,587</b>	<b>4,306</b>	<b>3,595</b>
Tax Expense	1,052	1,329	1,025	931
<b>Profit After Tax</b>	<b>3,307</b>	<b>4,258</b>	<b>3,281</b>	<b>2,664</b>
<b>PAT Margins (%)</b>	<b>30.39%</b>	<b>28.72%</b>	<b>22.65%</b>	<b>25.27%</b>
Other Comprehensive Income	-	445	(72)	20
<b>Total Comprehensive Income</b>	<b>3,307</b>	<b>4,703</b>	<b>3,209</b>	<b>2,684</b>
Diluted EPS (INR)	17.85	21.83	14.90	12.14

# Historical Consolidated Balance Sheet

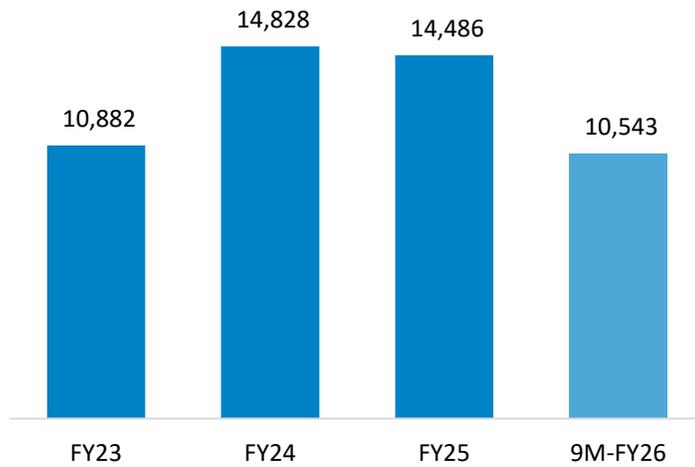


Particulars (INR Mn)	FY24	FY25	H1-FY26
<b>Financial Assets</b>			
(a) Cash and Cash Equivalents	4,572	5,451	3,921
(b) Other Bank Balances	15,613	19,147	22,809
(c) Derivative financial instruments	296	578	544
(d) Securities for trade	1,041	1,748	4,513
(e) Receivables	142	337	395
(f) Loans	3,416	5,261	6,723
(g) Investments	1,491	3,545	2,746
(h) Other Financial Assets	989	434	365
<b>Total Financial Assets</b>	<b>27,560</b>	<b>36,501</b>	<b>42,016</b>
Non Financial Assets	1,121	1,304	1,310
<b>Total Assets</b>	<b>28,681</b>	<b>37,805</b>	<b>43,326</b>
<b>Financial Liabilities</b>			
(a) Derivative Financial Instrument	239	520	258
(b) Payables	3,593	4,133	5,277
(c) Debt Securities	-	301	1,243
(c) Borrowings (other than debt securities)	3,869	4,564	3,991
(e) Lease Liabilities	159	269	250
(f) Other Financial Liabilities	2,873	4,271	6,617
<b>Total Financial Liabilities</b>	<b>10,733</b>	<b>14,058</b>	<b>17,636</b>
Non Financial Liabilities	340	258	445
<b>Equity</b>			
(a) Equity Share Capital	383	436	438
(b) Other Equity	17,085	22,904	24,653
(c) Non Controlling Interest	140	149	154
<b>Total Equity</b>	<b>17,608</b>	<b>23,489</b>	<b>25,245</b>
<b>Total Equity and Liabilities</b>	<b>28,681</b>	<b>37,805</b>	<b>43,326</b>

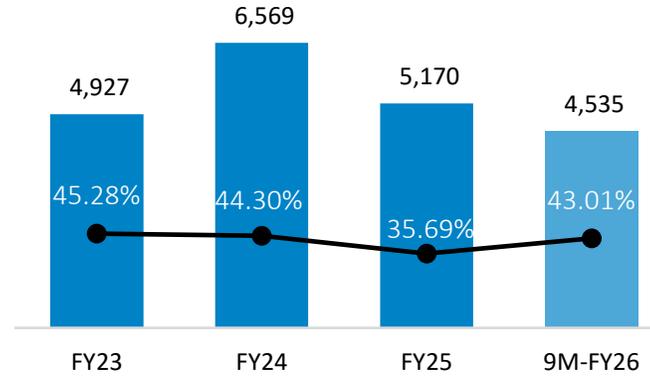
# Consolidated Financial Performance



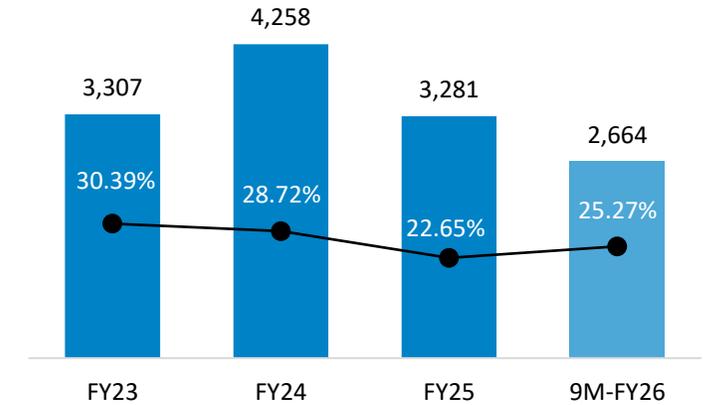
## Revenue (INR Mn)



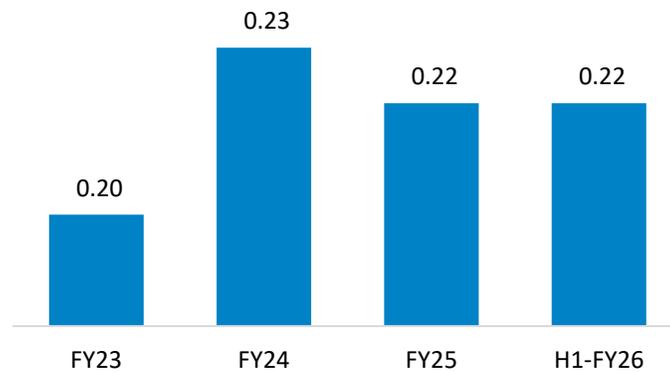
## EBITDA (INR MN) & EBITDA Margin (%)



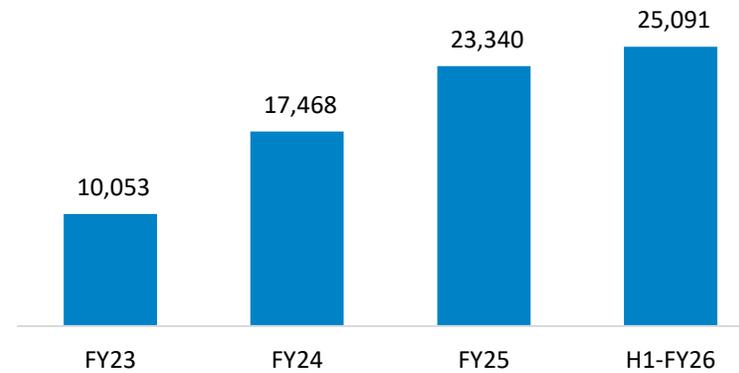
## PAT (INR MN) & PAT MARGIN (%)



## Debt to Equity (x)

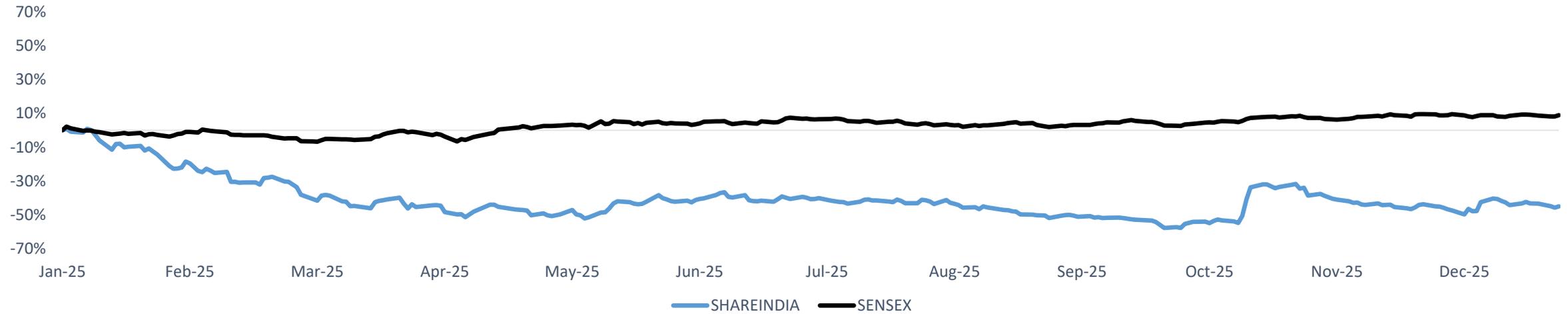


## Net Worth (INR Mn)





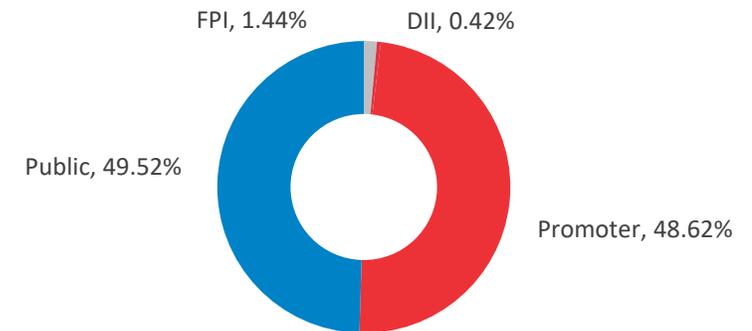
## 1 Year Stock Market Performance (as on 31<sup>st</sup> Dec, 2025)



## Price Data (As on 31<sup>st</sup> Dec, 2025)

Face Value	2.00
CMP	166.55
52 Week H/L	308.00/127.70
Market Cap (INR Mn)	36,445.39
No. of Share outstanding (Mn)	218.83
Avg. Trading Volume ('000)	899.59

## Shareholding Pattern (as on 31<sup>st</sup> Dec, 2025)





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