

Press Release

Strong overall improvement in business under 100-day plan
Disbursement up 120% Y-o-Y; Deposits up 34% Y-o-Y
Secular improvement in collections; Dec'21 collections up at 97%
NNPA almost half to 1.7%; PAR reduced to 14.9%

Bengaluru, February 05, 2022: Ujjivan Small Finance Bank Ltd. [BSE: 542904; NSE: UJJIVANSFB], today announced its financial performance for the quarter ended December 31, 2021.

Summary of Ujjivan Small Finance Bank Business Performance – Q3 FY 2021-22

- ❖ Gross advances at ₹16,463 crore up 21% Y-o-Y and 13% Q-o-Q
- ❖ Strong disbursements during the quarter – ₹4,809 crore up 120% Y-o-Y and 54% Q-o-Q
- ❖ Non Micro Banking contributes 33% of total portfolio as against 27% in Dec'20
- ❖ Secured Advances stand at 31% of the total portfolio as on Dec'21 as against 25% in Dec'20
- ❖ Total provision is ₹1,549 crore covering 9.4% of gross advances as on 31st Dec'21 (includes ₹250 crore COVID floating provisions)
- ❖ GNPA/ NNPA declined to 9.8% / 1.7% as of Dec'21 against 11.8% / 3.3% respectively as of Sep'21; write-off of ₹152 crore in Q3FY22; Provision coverage ratio as on Dec'21 is 84% (including floating provisions)
- ❖ Total restructured book is 7.5% of gross advances with provision coverage of 44%
- ❖ Deposits at ₹15,563 crore as of Dec'21 up by 34% Y-o-Y; Retail deposits at 53% of total deposits against 48% as of Dec'20; CASA ratio at 26% in Dec'21 vs 18% in Dec'20. Retail banking CASA grew 151% Y-o-Y to ₹3,031 crore, contributes 74% of total CASA; healthy retail liability customer acquisition - 2.1 lakh customers added during the Q3FY22; 5.0+ lakh in 9MFY22
- ❖ Net Interest Income of ₹454 crore in Q3FY22; Net interest margin at 9.1% in Q3FY22 against 9.7% in Q3FY21
- ❖ Operating expenses to average assets at 7.9%; Cost to Income ratio at 74% in Q3FY22 vs 62% in Q3FY21
- ❖ PPOp at ₹141 crore vs ₹71 crore in Q2FY22; PAT of (₹34) crore vs (₹279) crore Y-o-Y
- ❖ Consistent improvement in collections with Dec'21 collection efficiency (against due for the month) at 97% up from 95% in Sep'21; Dec'21 collection efficiency for ex-GNPA/ NDA book was at 99%
- ❖ Improving collections has led to Portfolio at risk declining to 14.9% as of Dec'21 from 18.9% as on Sep'21
- ❖ Capital adequacy ratio at 19.1% with Tier-1 capital at 17.7%; Liquidity coverage ratio at 138.6% as of Dec'21

Mr. Ittira Davis, MD & CEO, Ujjivan Small Finance Bank said, "We are very happy with our efforts yielding in improved performance. Last couple of months have been challenging due to internal and external issues, despite that we focussed on business and streamlined processes which lead to improved portfolio quality, higher business volumes and reduced attrition, in-line with our 100-day plan. We continue to attract good talent and over last few months have strengthened the leadership team further; our CIO and Head – Digital Banking have already joined while CFO and Head – Internal audit are joining in coming months. Our objectives remain intact and as mentioned on numerous occasion we will continue to strive towards building a diversified asset book and granular liability base. This will be assisted by our robust and evolving digital infrastructure coupled with improving productivity levels. After covering majority of employees under our vaccination drive, we are now helping customers; in a short period of 5 months, we have covered over 60,000 beneficiaries through our branches under 'Sanjeevani Kavach' program which we believe is a unique and a necessary step to support our customer base. In last few weeks, Covid cases have risen again leading to a widespread 3rd wave. Fortunately, the business has not witnessed any major disruption; monthly collections continue to improve even in Jan'22. This was also facilitated by our learnings from the past two waves. Q4 business volumes have started on a steady note and we look forward to step-up the all-round performance delivered in Q3FY22 while we continue to monitor the ground situation closely."

About Ujjivan Small Finance Bank Limited:

Ujjivan Small Finance Bank Limited is a small finance bank licensed under Section 22 (1) of the Banking Regulation Act, 1949 to carry on the business of small finance bank in India.

Bank serves 62.1 lakh customers through 575 branches and 16,896 employees spread across 248 districts and 24 states and union territories in India. Gross advances stands at ₹16,463 crore with a deposit base of ₹15,563 crore as of December 31, 2021.

'Bank's CSR objective is to reach unserved and underserved sections of the society. In Q3 FY22, the Bank has prioritized the importance of vaccinating the citizens across the country. The Bank has collaborated with local hospitals, Primary Healthcare centres to facilitate the vaccination for 30,000+ beneficiaries across 19 states. We have distributed 10 ICU beds to the General hospital in Nadiad, Gujarat that will benefit over 200+ patients in a year. Overall the relief activities will reach out to 4,40,490 beneficiaries. The Bank has partnered with Marwari hospitals in Guwahati to provide pediatric and neonatal set up to help the child's treatment. Two community infrastructural development projects were completed under the Chote Kadam project in Gujarat and Adanur impacting 351 beneficiaries.'

Web: www.ujjivansfb.in Twitter: [@UjjivanSFB](https://twitter.com/UjjivanSFB)

Safe Harbour:

Some of the statements in this document that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

For further information, please contact:

Ujjivan Small Finance Bank Limited	
For Media Queries: Mr. Kartik Bhatt +91 9867178871 kartik.bhatt@ujjivan.com	For Investor Queries: Mr. Deepak Khetan +91 7045792752 deepak.khetan@ujjivan.com