

**NAKODA GROUP OF INDUSTRIES LIMITED**

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**Date: March 06, 2025**

**To,**

Listing Department,  
**National Stock Exchange of India Limited,**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra East, Mumbai-400051.  
NSE Trading Symbol: NGIL/ NGILPP

Listing Operations Department,  
**BSE Limited,**  
P.J. Towers, Dalal Street,  
Mumbai – 400 001.  
BSE Scrip Code: 541418/ 890204

**Subject: Investor Presentation.**

Respected Investors,

Enclosed herewith Investor Presentation for your consideration and knowledge

We request you to take the above on record.

Thanking you,

Yours faithfully,

**For Nakoda Group of Industries Limited**

**Jayesh Choudhary**  
**Whole Time Director**  
**(DIN: 02426233)**



**Nakoda Group Of Industries Limited**  
Investor Presentation





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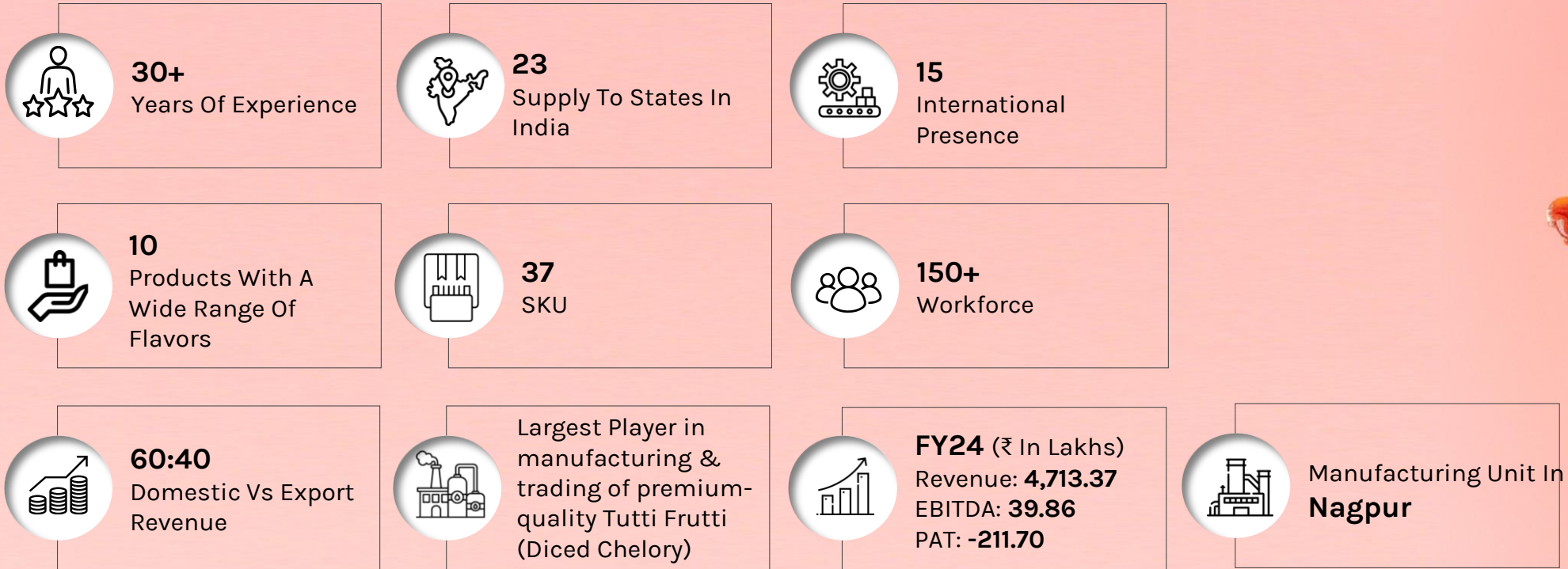


- Established in 1989, Nakoda Group of Industries Limited is a prominent name in the manufacturing and trading of premium-quality Tutti Frutti (Diced Chelory), dry fruits, grains, and pulses. Initially founded as a proprietorship, the company evolved into a private limited entity in 2013, marking a new chapter of growth and innovation. With 3 decades of expertise, the company has established itself as a leader in the production and distribution of an extensive range of food products and value-added offerings. Strategically headquartered in Nagpur—geographically recognized as the heart of India—the company benefits from seamless logistical advantages, ensuring efficient and timely deliveries across the nation.
- The company's product portfolio is diverse, encompassing Tutti Frutti (Papaya Preserve), Karonda Cherries (Indian Cherries), sweet lime peels, orange cut peels, sesame seeds (hulled auto-dry), an array of jams, jelly cubes, fruit pulp. Company also specializes in roasted and salted nuts, fox nuts (makhanas), popcorn, chia seeds, sabja seeds, Amla-based products (such as Amla Candy, Amla Powder, and Amla Murabba), inverted sugar syrup, and more.
- As an established exporter since 1998, the company has built a robust presence in Middle Eastern and European markets, with export-oriented operations complementing its significant footprint in India's domestic market. The company proudly serves an extensive and diverse clientele, including ice cream manufacturers, bakeries, sweet and namkeen producers, airline companies, railway catering, the Indian military, food factories, and pharmaceutical companies.





# Key Facts & Figures



## OUR TEAM

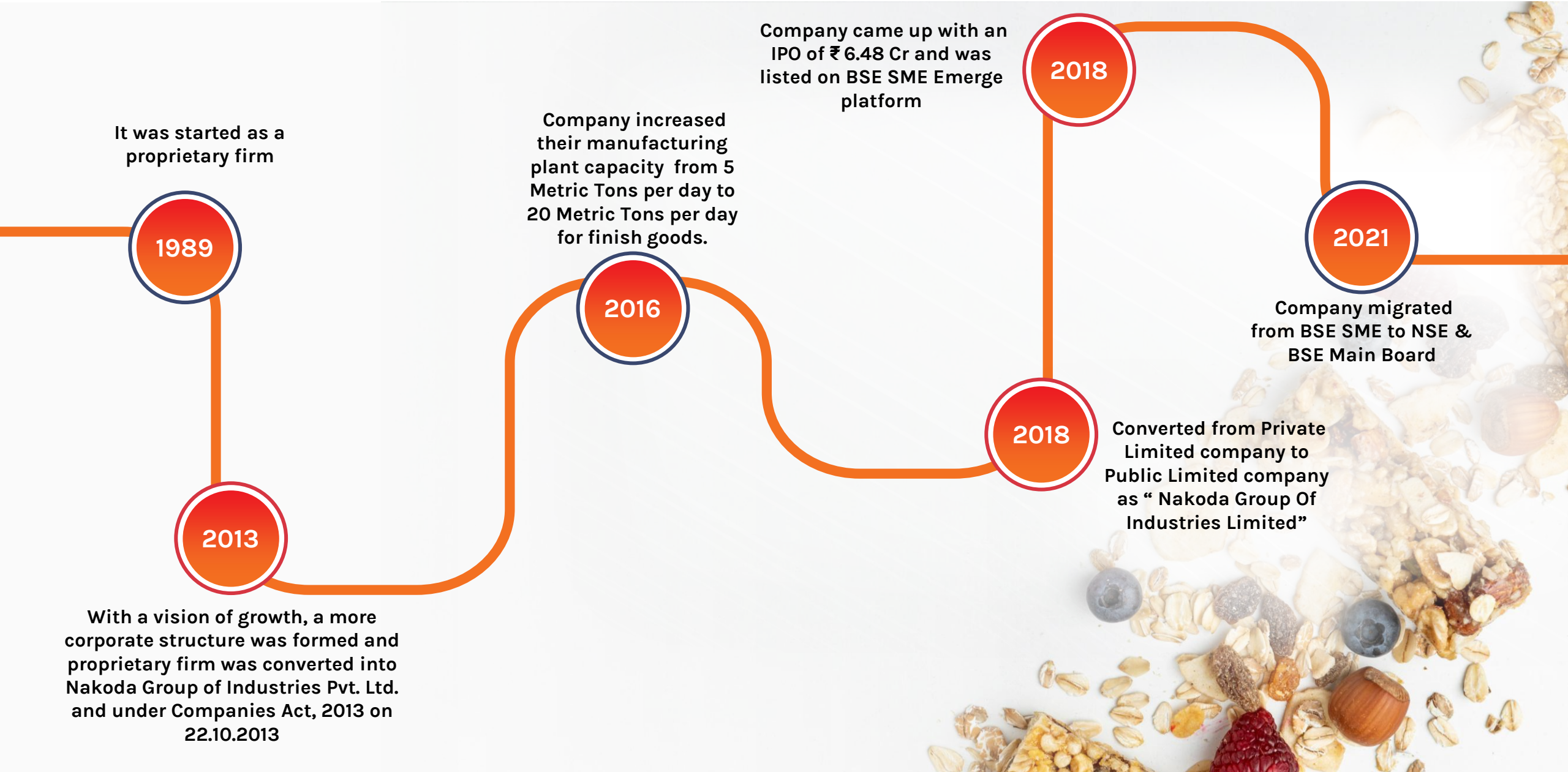
At Nakoda's Group, we have expertise from various fields to lead our business to the next level. Our team comprises of passionate sales executives, marketing genius, management experts and great support service to deliver the best possible output to our customers and partners

## VISION

To be a leading manufacturer & exporter company in India in our products range and carve a niche in the world of food market by providing exclusive variety of products all over the world.



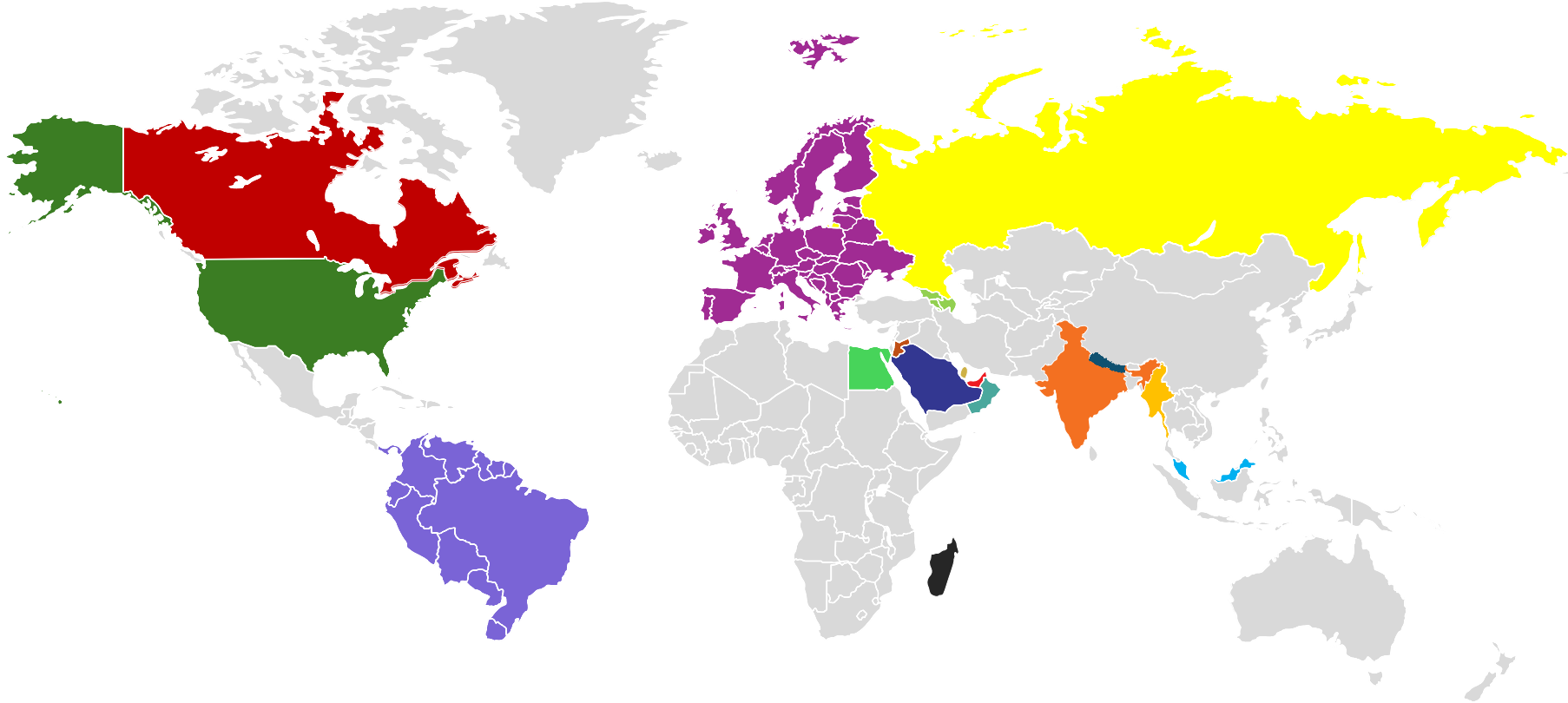
# Transformative Journey Over The Years



## Domestic & International Presence



- The company boasts a robust presence across 500+ locations in India, underscoring its strong market footprint.



Dubai	Myanmar	USA	Europe	Malaysia	Chile	Georgia	Damman	Singapore
Qatar	Russia	Bahrain	Mauritius	Muscat	Aqaba	India	Nepal	Jordan

Nakodas is a major exporter at Middle East & European Countries and aspires to impress their footprints all over the world.



# State Of The Art Manufacturing Facility



Nakoda Group of Industries Limited has its manufacturing capacity to meet the rising demand for its premium food products.



Installed Capacity for Raw Papaya Processing - 100 MT/Day



Finish Products Capacity - 20 MT/Day



Capacity Utilization- 8-10 MT/Day





# Marquee Clients



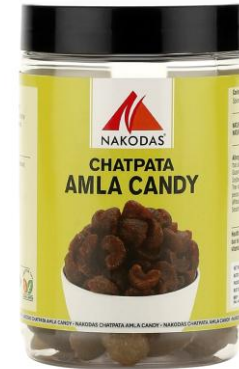
# Best Selling Products Of Nakoda



Tutti Frutti



Dry Amla Candies



Chatpata Amla Candy



Makhana & Popcorn



Jams & Jellies



Mamro Badam



# Products Range Of Nakoda



Edible Seeds, Dry Fruits & Nuts



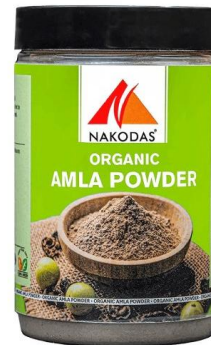
Jams



Fruit Pulps



Makhana & Popcorns



Amla Products



Candies

## Products Range Of Nakoda



Company has came up with new products like jelly cubes. They are sold under “NAKODA” brand or private labels. They serves in different types of flavours.





# Products Range Of Nakoda



## Mr. Pravin Choudhary

(Managing Director)

- Mr. Pravin Choudhary, Managing Director of Nakoda Group of Industries Limited, hails from an agriculture-based family and holds degrees in Commerce (B.Com) and Law (LL.B.). With extensive knowledge in agricultural practices, he ventured into the import, export, processing, and trading of edible nuts and bakery ingredients.
- Driven by his innovative vision, Mr. Choudhary established a state-of-the-art processing plant equipped with fully automated technology. Under his leadership, the company has consistently expanded its operations, effectively navigated competitive and dynamic market conditions while maintained a commitment to excellence and innovation.

## Mr. Jayesh Choudhary

(Whole Time Director)

- Mr. Jayesh Choudhary is associated with the Company from 2013 he has completed his graduation in the field of Commerce from Nagpur university and has a vast experience of 15 years in the area of finance, sales and Marketing. He is an un-matched valuable asset for the company.
- Under his leadership and his vision of growth and attaining an optimum corporate structure, the company got listed on SME exchange and thereafter he played a vital role in transition of the company from SME to Main Board of the exchanges.



## Mrs. Kokila Jha

(Non-Executive Women Director)

Mrs. Kokila Ashok Jha, a graduate by qualification, serves as the Non-Executive Woman Director at Nakoda Group of Industries Limited. Her role contributes to the company's governance framework, ensuring strategic oversight and promoting diverse perspectives within the Board.

## Mr. Sandeep Jain

(Independent Director)

Mr. Sandeep Jain, a Chartered Accountant by profession, serves as an Independent Director at Nakoda Group of Industries Limited. With his professional expertise, he provides valuable insights into financial management and governance, contributing to the company's strategic decision-making and compliance standards.

## Mr. Kapil Agrawal

(Independent Director)

Mr. Kapil Agrawal, a Bachelor of Pharmacy graduate (2007), gained retail experience in the medical field (2009-2017), developing expertise in healthcare products and customer needs. In 2018, he transitioned to the processed food industry, leveraging his business acumen and entrepreneurial skills. He brings a unique blend of pharmaceutical and food industry expertise, excelling in business development, marketing, sales, and operations.

## Mr. Hemraj Dekate

(Independent Director)

Mr. Hemraj Dekate, a retired government officer from Maharashtra State Electricity Distribution Company Limited, previously held the position of Additional Executive Engineer. His extensive experience in the public sector brings valuable operational and technical expertise to the Board of Nakoda Group of Industries Limited.

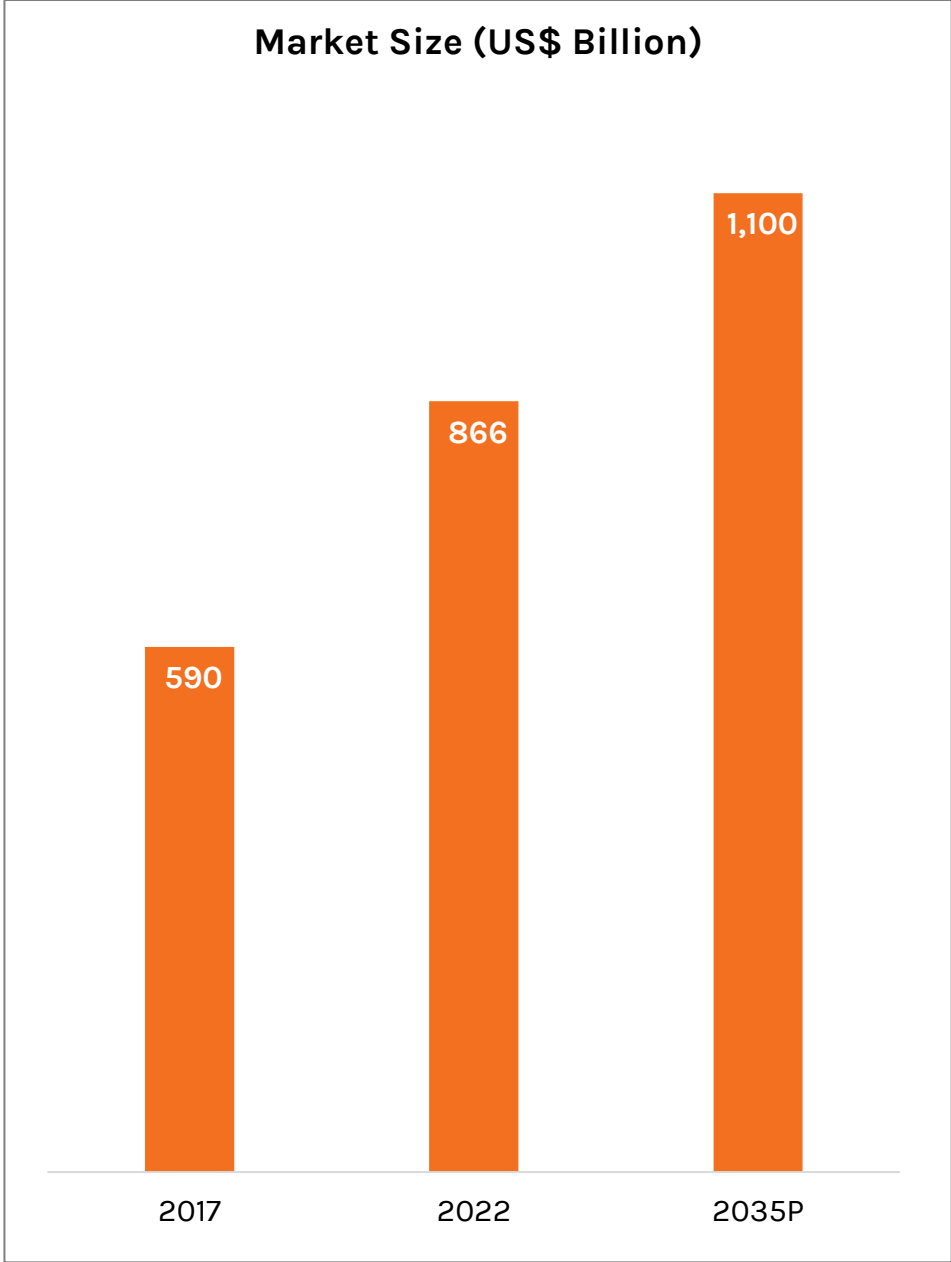
# Food Processing Industry Of India & It's Market Size



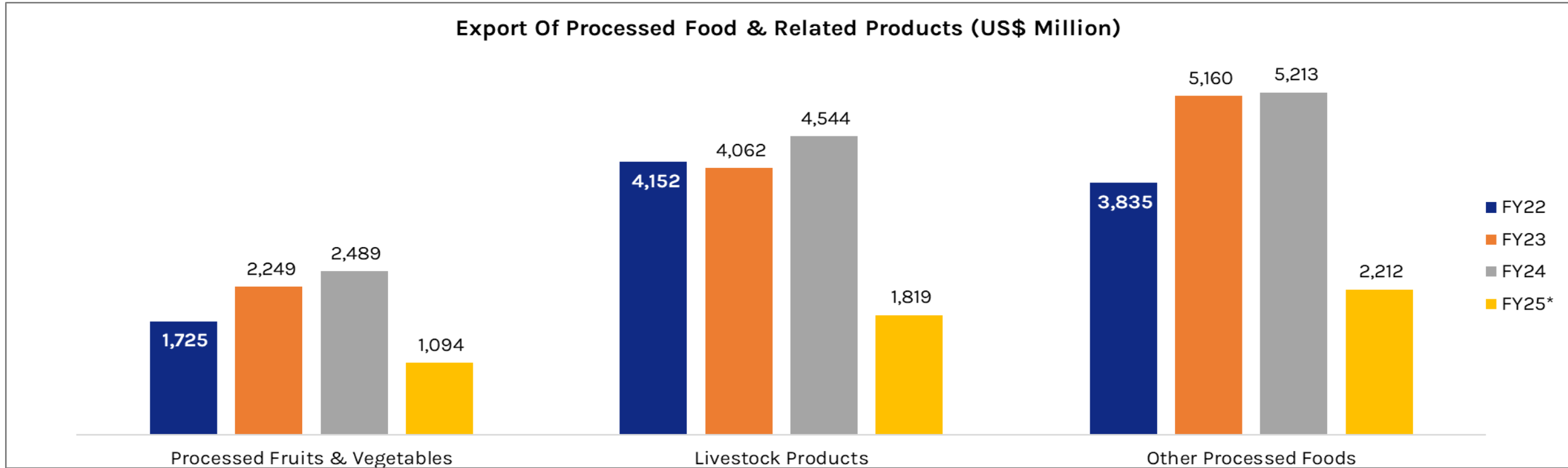
India is the fifth largest economy in the world and expected to be the fastest-growing economy among major G20 countries, with GDP growth estimated to be around 8% in FY24.

- The market size of food processing sector in India is estimated to reach US\$ 1,100 billion in 2035 from US\$ 866 billion in 2022
- The food processing sector has grown substantially, averaging an annual growth rate of around 7.3%, during 2015-2022.
- Food and grocery market in India is the sixth-largest in the world. It has contributed 32% to this food market and is also one of the largest industries in the country, contributing 13% to total export and 6% of industrial investment.
- Initiatives like planned infrastructure spend of around US\$ 1 trillion and US\$ 300 billion (Rs. 25 lakh crore) to boost the rural economy have put the food processing sector on a high growth trajectory.)
- The Production Linked Incentive Scheme for Food Processing Industry (PLISFPI) was approved in March 2021, with a budget of US\$ 1.3 billion (Rs. 10,900 crore) to be implemented from 2021-22 to 2026-27. A total of 172 food processing companies have been approved for assistance under the scheme as on 30th June 2024.

Source: [IBEF](#)



# Export Of Processed Food & Related Product



- In FY25 (April-October) export of processed fruits and vegetables stood at US\$ 1,094 million, Lives stock products at US\$ 1,819 million and other processed foods stand at US\$ 2,212 million.
- During April-March FY24, processed fruits & Juices accounted for US\$ 682.58 million, processed vegetables accounted for US\$ 787.28 million, dairy products accounted for US\$ 272.64 million, poultry products accounted for US\$ 184.58 million, and miscellaneous processed items accounted for US\$ 1326.24 million.
- India exported US\$ 1,113.17 million worth of Ready To Eat products, US\$ 497.87 million worth of Ready To Cook products and US\$ 537.84 million worth of Ready To Serve products from April to December in FY24. The major destinations of RTE export during this period were the U.S.A, U.A.E, and Canada while the major export destinations for RTC export were Bangladesh, U.S.A, Nepal, and U.A.E.

Source: [IBEF](#)



# Q3 FY24-25 Financial Highlights



All Figures In ₹ Lakhs & Margin In %

Particulars	Q3 FY25	Q3 FY24	Growth in %
Revenues from Operations	1,423.15	1,445.90	
Other Income	0.00	0.07	
<b>Total Income</b>	<b>1,423.15</b>	<b>1,445.97</b>	<b>-1.58%</b>
Raw Material Expenses	1,249.22	1,328.42	
Employee costs	26.29	23.35	
Other expenses	75.04	87.14	
Total Expenditure	1,350.55	1,438.91	
<b>EBITDA</b>	<b>72.60</b>	<b>7.06</b>	<b>928.33%</b>
Finance Costs	40.26	47.76	
Depreciation	32.30	31.00	
PBT	0.04	-71.70	
Tax	0.01	-17.52	
PAT	0.03	-54.18	
<b>Total Comprehensive Income</b>	<b>0.03</b>	<b>-54.18</b>	<b>Loss To Profit</b>
<b>Diluted EPS (in ₹)</b>	<b>0.11</b>	<b>-0.45</b>	<b>Loss To Profit</b>

# H1 FY24-25 Financial Highlights



All Figures In ₹ Lakhs & Margin In %

Particulars	H1 FY25	H1 FY24	Growth in %
Revenues from Operations	1,804.56	2,201.59	
Other Income	1.31	0.00	
<b>Total Income</b>	<b>1,805.87</b>	<b>2,201.59</b>	<b>-17.97%</b>
Raw Material Expenses	1,588.02	1,890.63	
Employee costs	52.89	48.51	
Other expenses	191.98	149.34	
Total Expenditure	1,832.89	2,088.48	
<b>EBITDA</b>	<b>-27.02</b>	<b>113.11</b>	<b>-123.89%</b>
Finance Costs	74.52	107.40	
Depreciation	57.90	48.93	
PBT	-159.44	-43.22	
Tax	-39.69	-10.88	
PAT	-119.75	-32.34	
<b>Total Comprehensive Income</b>	<b>-119.75</b>	<b>-32.34</b>	
<b>Diluted EPS (in ₹)</b>	<b>-0.86</b>	<b>-0.29</b>	

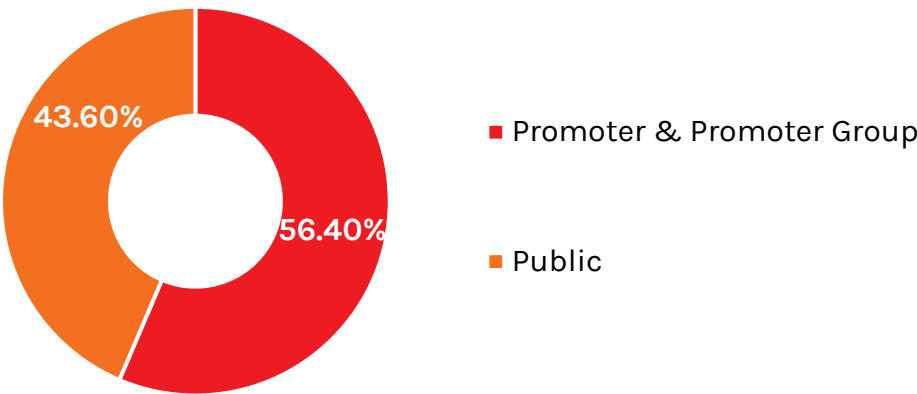
As on 21-02-2025

As on 31-12-2024

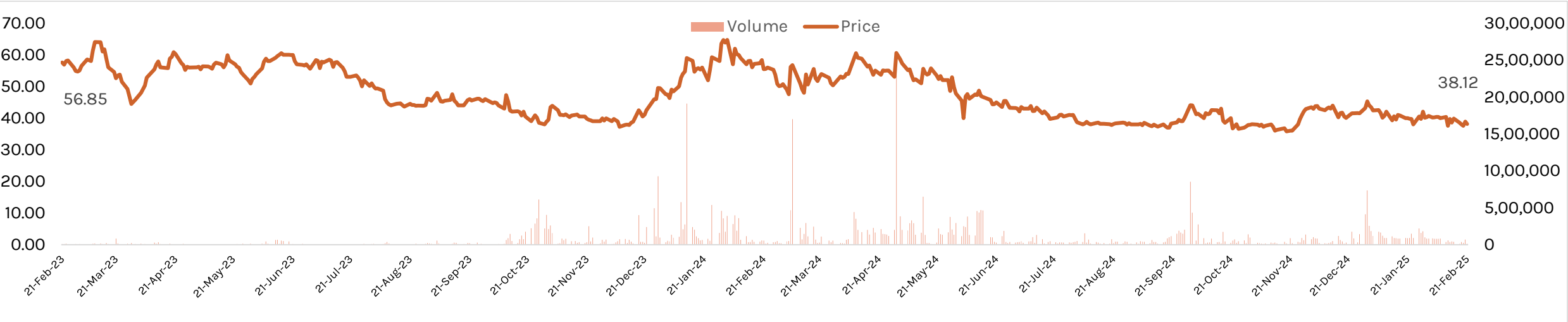
Stock Information

NSE Code	NGIL
ISIN	INE236Y01012
Share Price ₹	38.12
Market Capitalization ₹ Cr	49.08
No. of Share Outstanding	1,27,25,142
Face Value ₹	10.00
52 Week High ₹	59.32
52 Week Low ₹	33.31

Shareholding Pattern



Share Performance From 01 January 2023 Till Date





# Thank You



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