



# Active Clothing Co. Limited

To

Date: 04.06.2025

**BSE Limited  
Listing Compliance  
P J Towers, Dalal Street,  
Mumbai - 400001, India**

SUB: Q4FY25 INVESTOR PRESENTATION

**Ref: Scrip Code 541144 (Active Clothing Co Limited)**

Dear Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation for the Quarter and year ended March 31, 2025.

You are requested to take the same on record and acknowledge the receipt.

**Thanking You,  
Yours truly,  
For Active Clothing Co Limited**

**Managing Director  
Rajesh Kumar Mehra  
DIN:00026176**

**CIN NO: L51311PB2002PLC033422**

**REGISTERED OFFICE:**

Plot No. E-225, Industrial Focal Point, Phase 8 B  
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Phone: +91-1763-506000

# ACTIVE CLOTHING CO LIMITED

A High Street Fashion Wear-sketch To Store Company

Investor Presentation





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**Mr. Rajesh Mehra**  
Managing Director

“We are pleased with our strong performance in Q4 and throughout FY25, which underscores the resilience of our business model and the effectiveness of our strategic priorities. This growth reflects our continued focus on innovation, operational excellence, and deepening our engagement with global fashion brands.

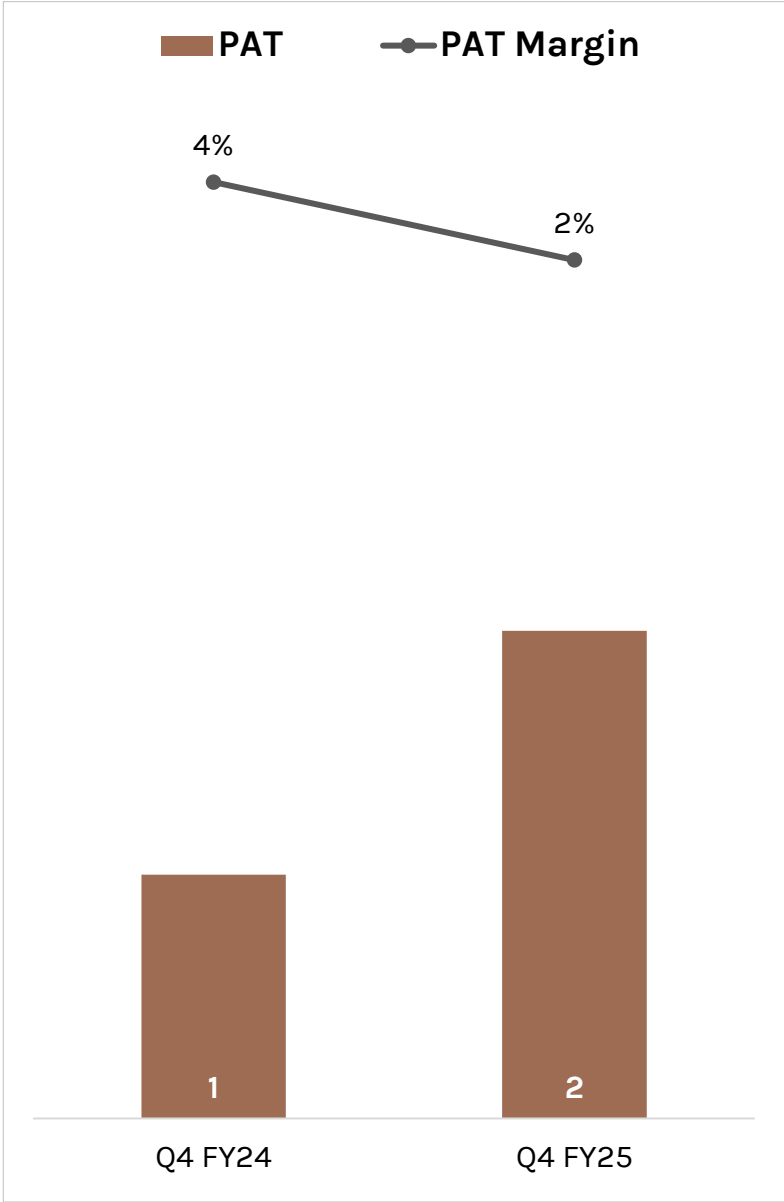
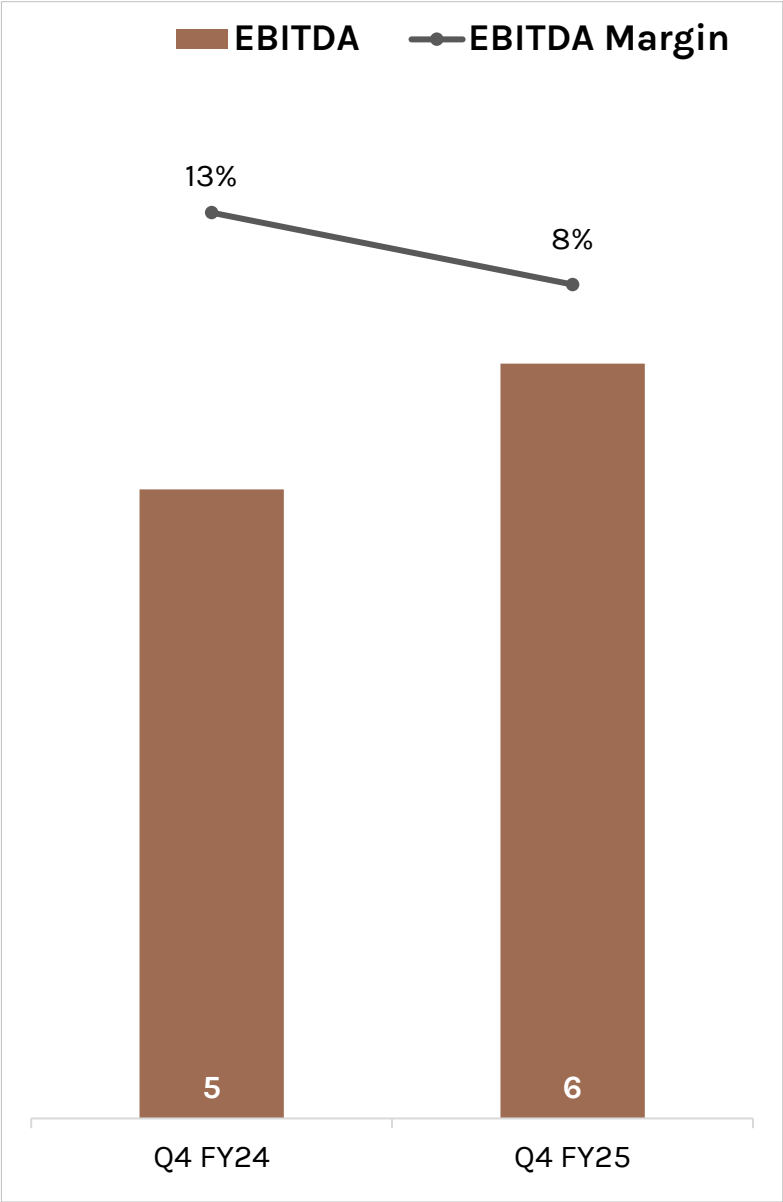
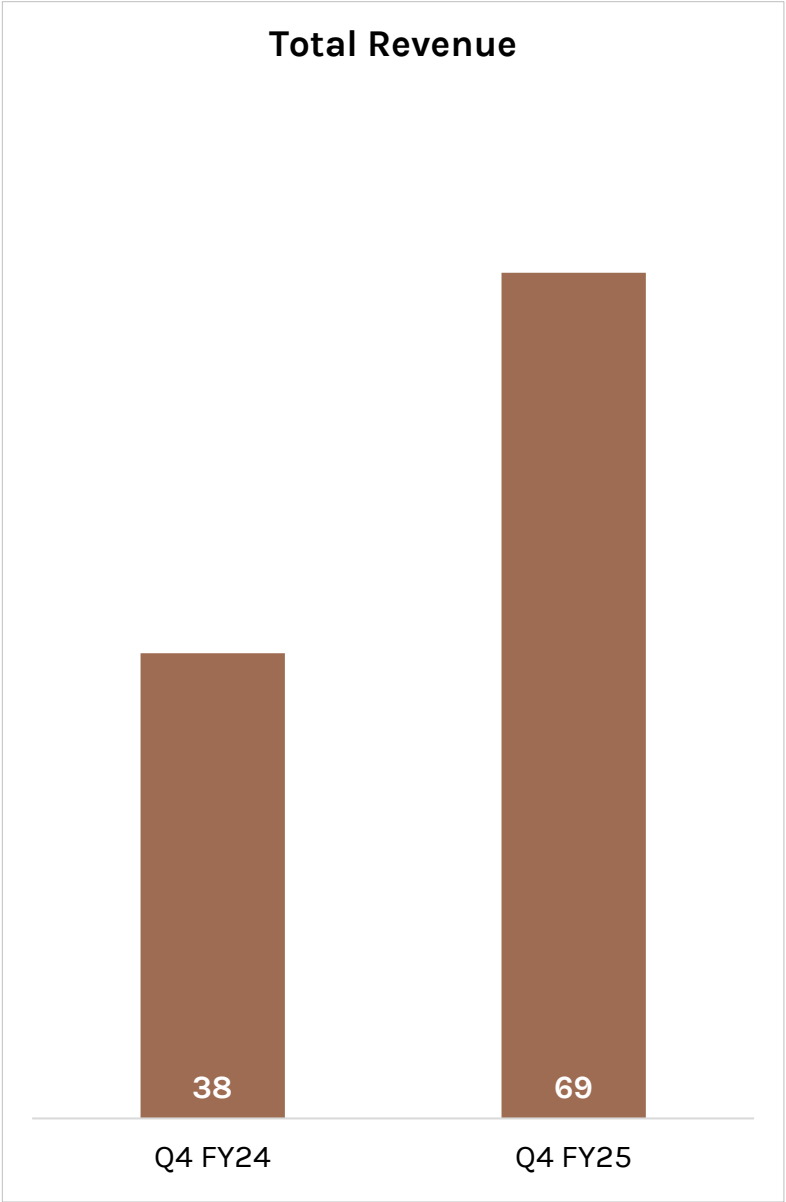
During the year, we enhanced our capabilities across design, manufacturing, and technology, allowing us to respond swiftly to market trends and deliver high-quality, sustainable products. Our integrated ‘design-to-shelf’ platform continues to be a key differentiator, enabling faster turnaround and greater value for our partners.

We remain confident in the momentum we’ve built and are excited about the opportunities ahead. As we continue to invest in smart manufacturing, digital solutions, and new product categories, we are well-positioned to sustain this growth trajectory and deliver long-term value to all stakeholders.”

# Q4 FY25 Financials Highlights



All Figures In ₹ Cr & Margin In %



# Q4 FY25 Financial Performance



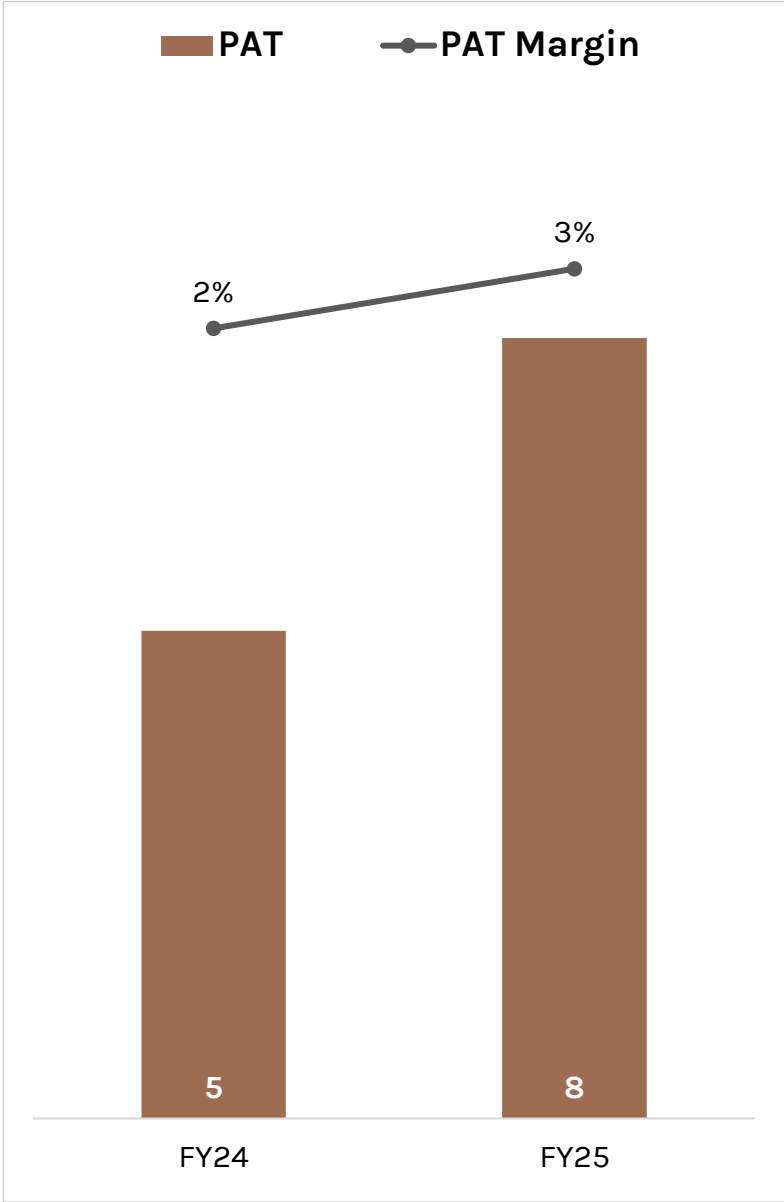
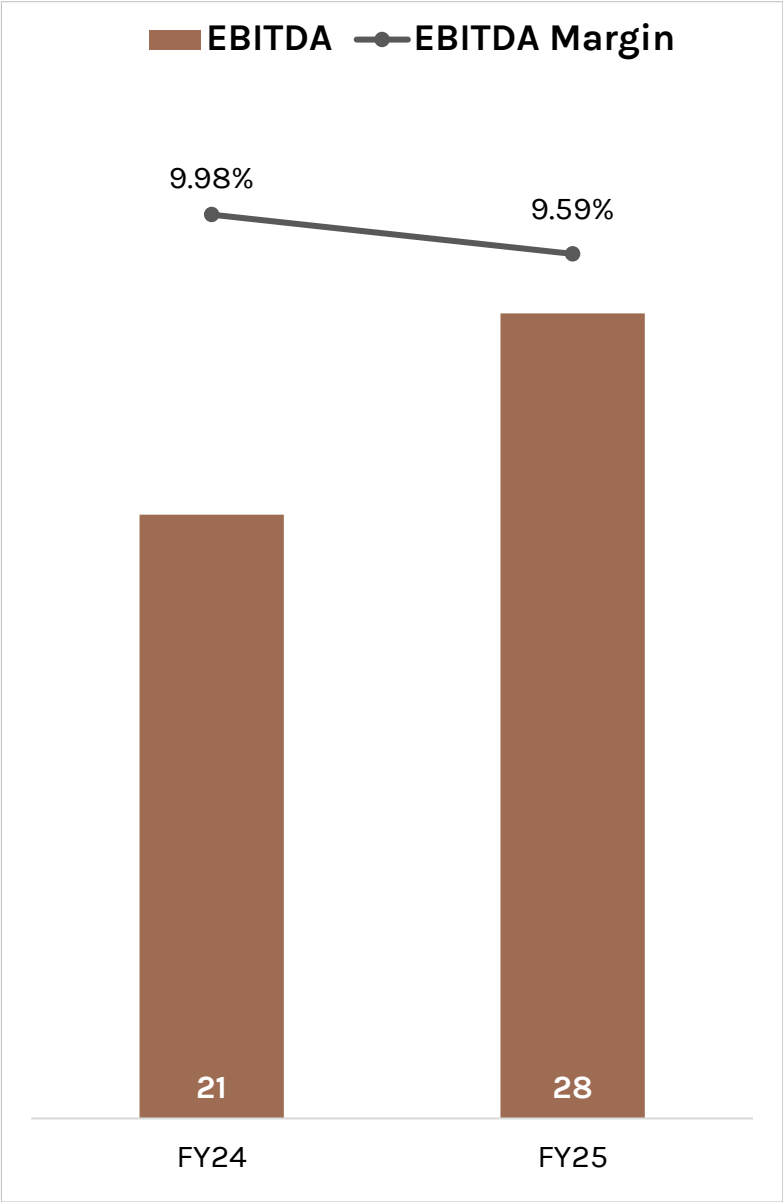
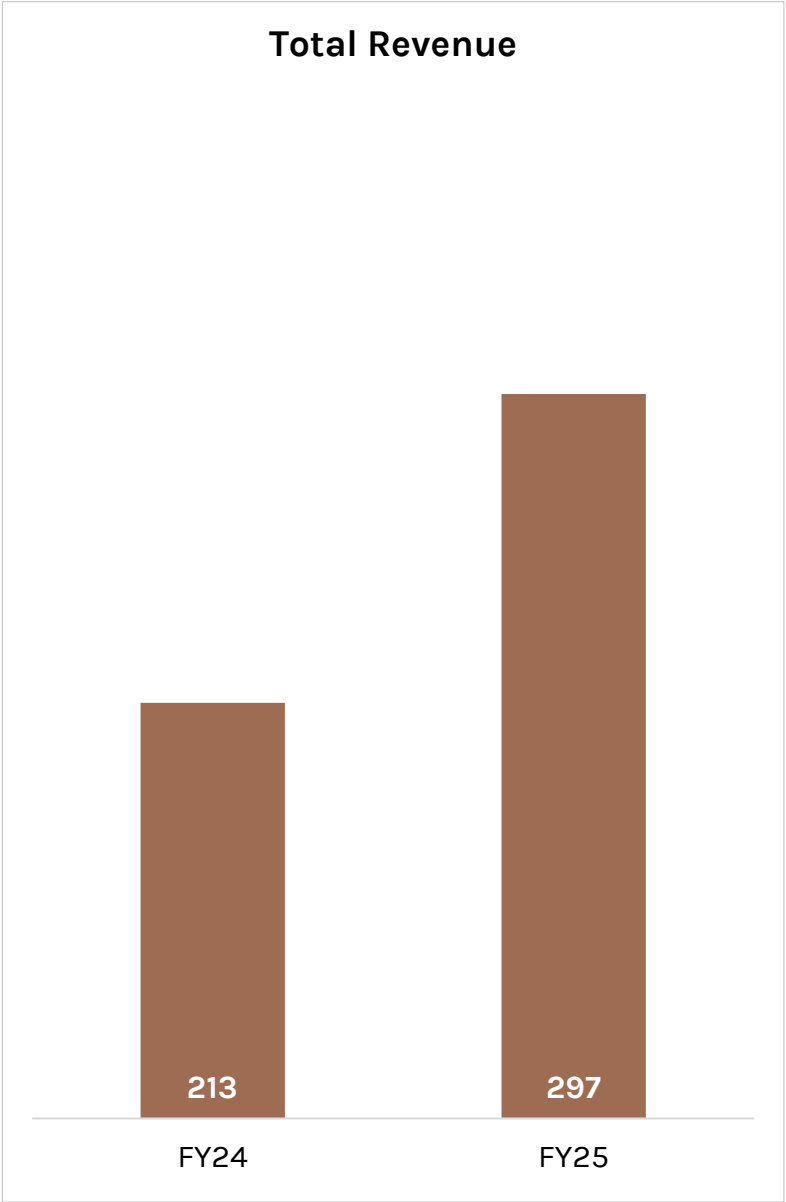
All Figures In ₹ Cr & Margin In %

| Particulars               | Q4 FY24 | Q4 FY25 | YOY  |
|---------------------------|---------|---------|------|
| Net Sales                 | 38      | 68      |      |
| Other Income              | 0       | 0       |      |
| Total Income              | 38      | 69      | 81%  |
| Raw material              | 20      | 48      |      |
| Employee Benefit Expenses | 11      | 13      |      |
| Other Expenses            | 2       | 3       |      |
| Total Expenditure         | 33      | 63      |      |
| EBIDTA                    | 5       | 6       | 14%  |
| Interest                  | 1       | 3       |      |
| Depreciation              | 2       | 2       |      |
| PBT                       | 2       | 1       | -10% |
| TAX Expense               | 0       | 0       |      |
| PAT                       | 1       | 2       | 22%  |
| EPS                       | 0.86    | 1.06    | 23%  |

# FY25 Financials Highlights



All Figures In ₹ Cr & Margin In %



# FY25 Financial Performance



All Figures In ₹ Cr & Margin In %

| Particulars               | FY24       | FY25       | YOY        |
|---------------------------|------------|------------|------------|
| Net Sales                 | 212        | 296        |            |
| Other Income              | 0          | 1          |            |
| <b>Total Income</b>       | <b>213</b> | <b>297</b> | <b>40%</b> |
| Raw material              | 142        | 205        |            |
| Employee Benefit Expenses | 40         | 50         |            |
| Other Expenses            | 10         | 13         |            |
| Total Expenditure         | 191        | 269        |            |
| <b>EBIDTA</b>             | <b>21</b>  | <b>28</b>  | <b>34%</b> |
| Interest                  | 8          | 11         |            |
| Depreciation              | 7          | 7          |            |
| <b>PBT</b>                | <b>6</b>   | <b>10</b>  | <b>69%</b> |
| TAX Expense               | 1          | 2          |            |
| <b>PAT</b>                | <b>5</b>   | <b>8</b>   | <b>74%</b> |
| EPS                       | 3.13       | 5.45       | <b>74%</b> |



## Active Clothing Co Limited @Glance



**Active Clothing Co. Limited**, based in Mohali, Punjab, is an integrated apparel manufacturer specializing in the design and production of flat-knitted sweaters, jackets, and circular-knitted t-shirts. Active Clothing provides a unique "design-to-shelf" service, offering end-to-end solutions for global fashion brands. This comprehensive platform covers everything from design and manufacturing to retail, making it a preferred partner for high-fashion streetwear and direct-to-consumer brands.

The company operates a state-of-the-art facility with all processes under one roof, ensuring stringent quality control, faster turnaround times, and efficient order management.

With its strong focus on quality, competitive pricing, and innovative solutions, Active Clothing caters primarily to international markets, building long-term relationships with prominent foreign brands. The company has established itself as a reliable provider in the global apparel industry, catering to ultra-premium brands.

The company got listed on the BSE on March 26, 2018

India's one of the leading Integrated Design-to-retail Apparel Company, Catering To Premium Fashion Brands





## Vision

- Aspires to become a global leader in fashion knitwear and outerwear by fostering innovation and design to deliver unparalleled customer satisfaction.
- Committed to being a caring, well-managed organization for its business partners, customers, and employees while upholding its responsibilities as a conscientious corporate citizen.



## Mission

- Aims to drive innovation, lead the market, and deliver best-value products and services to its global clientele.
- Strives to make a meaningful impact through its branding, staying ahead of fashion trends, market dynamics, and technological advancements.
- It is dedicated to enhancing the quality of life for its business partners, customers, and employees.



## Values

- Leadership
- Learning
- Integrity
- Innovation
- People
- Performance





**25+ Years**  
Of Experience



**30+**  
Export Countries



**2,300+**  
Total Workforce



**2,30,000 Sq. Ft**  
Total Production Area  
Currently Under Use



**46,50,000**  
Overall Annual Apparel  
Capacity



**200+**  
Number Of MBOs



**Target Audience**  
Men, Women, Kids



**Q4 FY25**  
Total Income: ₹ 69 Cr  
EBITDA: ₹ 6 Cr  
PAT: ₹ 2 Cr

**FY25**

**₹ 297 Cr**  
Total Income

**₹ 28 Cr**  
EBITDA

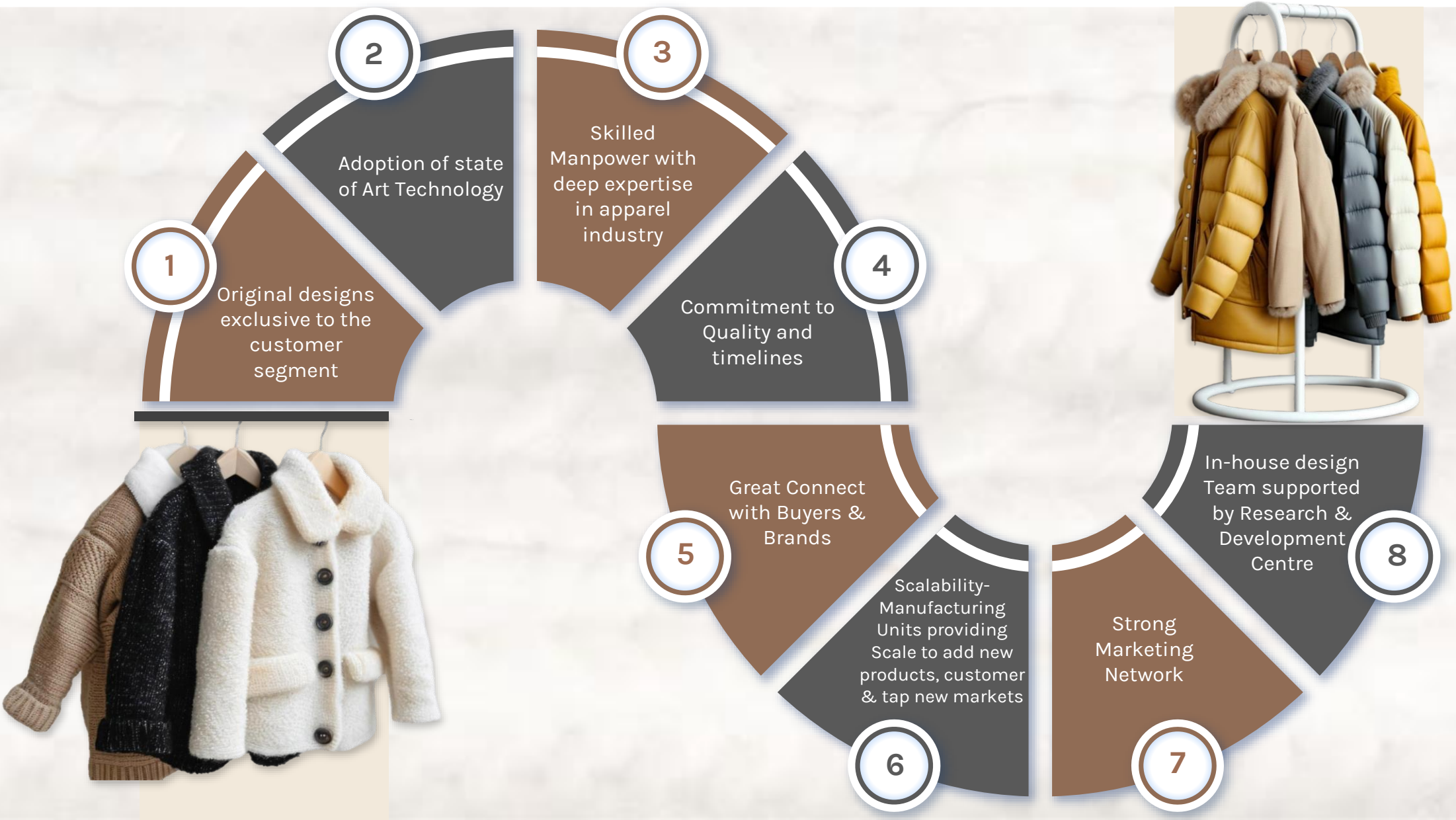
**₹ 8 Cr**  
PAT

**₹ 5.45**  
EPS



**Regional Market Share**  
•**North America:** 38.46%  
•**Europe:** Significant market presence  
•**Asia-Pacific:** Rapid growth due to rising disposable incomes and urbanization

|   |  |
|---|--|
| <b>Outerwear Jackets Market Size</b><br><b>2024:</b> USD 31.51 Billion<br><b>2033:</b> Projected to reach USD 53.76 Billion       | <b>Sweaters Market Size</b><br><b>2023:</b> USD 12.8 Billion<br><b>2030:</b> Projected to reach USD 19.6 Billion         |
| <b>Joggers and Sweatpants Market Size</b><br><b>2023:</b> USD 87.16 Billion<br><b>2030:</b> Projected to reach USD 131.92 Billion | <b>Flat-knit Sweaters Market Size</b><br><b>2022:</b> USD 60 Billion<br><b>2030:</b> Projected to reach USD 85 Billion   |
| <b>Circular Knit Fabric Market Size</b><br><b>2022:</b> USD 4.5 Billion<br><b>2030:</b> Projected to reach USD 7.2 Billion        | <b>Readymade Garments Market Size</b><br><b>2022:</b> USD 4.5 Billion<br><b>2030:</b> Projected to reach USD 7.2 Billion |







**2002**

Active Clothing became the official distributor for Levi's and Dockers in the Upper North territory

**2005**

A state-of-the-art design and development center was established, equipped with the latest machinery to support innovation.

**2010**

Active further strengthened its manufacturing capabilities by setting up factories dedicated to jacket production.

**2015**

Production capacities across various segments were augmented to meet growing demand.

**2018**

The company achieved a significant milestone by getting listed on the BSE SME platform.

**2024**

expanded product portfolio by introducing soft wovens, increased production area, and added garment dyeing and printing units to offer a wider variety of value-added products.

**2003**

The company expanded its retail operations to reach a broader customer base.

**2008**

The company ventured into sweater manufacturing by expanding its own production facilities.

**2014**

A new factory for t-shirt manufacturing was established, diversifying the product range.

**2017**

Active Clothing successfully executed its visionary business expansion plans, paving the way for future growth.

**2023**

Active Clothing crossed ₹ 200 Cr in annual revenue, marking a major achievement in its growth story.





## Jacket

Active is a leading jacket manufacturer specializing in polyester quilted, washed-down cotton, over-dye, and wool jackets, with over 500 machines dedicated to production.



## Sweaters

India's amongst largest sweater manufacturer, using diverse yarns like cotton, merino wool, acrylic, and viscose. Equipped with 352 fully fashioned computerized machines from SHIMA SEIKI, STOLL, and KAUFHENG.



## T Shirts & Sweatshirts

Specializing in solid and auto-stripe polos, sweatshirts, joggers, and fine knitwear, using cotton, blends, indigo, and fleece. Operates 100+ specialized machines across four lines for efficiency and consistency.



## Shoe Uppers

Active now designs and manufactures shoe uppers for major brands like Adidas, with new installations underway to meet growing demand.

Active has expanded its product range by introducing new categories, including **knitted beanies and gloves, soft-knitted toys, and athleisure products**. This diversification strengthens its market position, enhances customer offerings, and drives revenue growth.

# Providing Go To Marketing Solutions For Brands



ACCL leverages deep market insights and strategic expertise to unlock new opportunities for fashion brands. Its comprehensive market entry services ensure seamless brand expansion and sustained growth.



|   |   |   |   |   |
|---|---|---|---|---|
|  |  | Current Customer Base<br>For Marketing Services |  |  |
|  |  |   |  |  |





## Active: Multi-Brand Fashion Destination

Active offers a curated mix of Levi's, Flying Machine, Arrow, Nike, Skechers, Celios. With 7 stores across Punjab and more in the pipeline, it is rapidly expanding as a go-to retail hub.



Number of MBOs  
200+



## One Of The Leading Marketing Partner In North India

Active is the largest levis marketing partner for the regions of Chandigarh, Punjab, J&K, and Himachal Pradesh, with strong market expertise.

It has expanded as a key partner of Arvind Lifestyle Pvt. Ltd., distributing Flying Machine and Arrow across multiple regions.

Additionally, ACCL is growing the market for Being Human, Rare Rabbit, John Player and Celio, leveraging a network of 200+ Retailers to drive growth.



## Serving Leading Brands



Levi's is a key client leveraging all facilities for a seamless sketch-to-store experience. Other brands like TCHIBO, NEXT, and BESTSELLER benefit from a design-to-delivery model, receiving tailored collections that integrate design and manufacturing across knitwear and wovens.

|   |   |  |   |   |   |
|---|---|--|---|---|---|
|   |   |    |    |   |   |
|  |  |    |    |  |  |
|  |  |    |    |  |  |
|   |   |  |  |   |   |



# State Of The Art Manufacturing Facility



**Location:** Fatehgarh Sahib, Punjab

## Sweaters

**24,00,000 Units**  
**Utilization In FY25**  
**Approx 75%**

## Jackets

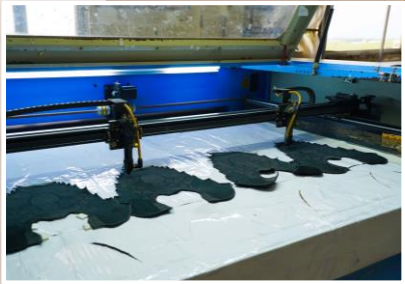
**5,00,000 Units**  
**Utilization In FY25**  
**Approx 75%**

## T-Shirts

**10,00,000 Units**  
**Utilization In FY25**  
**Approx 75%**

## Shoe Uppers

**7,50,000 Units**  
**Utilization In FY25**  
**Approx 75%**





# Active Clothing's Manufacturing Excellence



The company Specializes in manufacturing of **Flat-Knitted Sweaters, Jackets, Circular-Knitted T-Shirts, and Shoe Uppers**



- The facility is Equipped with advanced technologies from **Germany and Japan**
- Integrated Production Chain from material selection to sewing, printing, embroidery, and washing, delivering end-to-end solutions
- Partner to world-renowned brands, earning loyalty through consistent quality and service
- Active's Facility is equipped with the best health and safety standards



# Key Certifications & Accreditations



SEDEX- 4 PILLAR



Worldwide Responsibility  
Accredited Production Audit



Higg Index industry self-  
assessment standard



Cotonificio Olcese Ferrari Spa  
is OCS certified by ICEA  
ICEA-TX-396

Organic Content  
Standards Certification



SA8000



Global Organic  
Textile Standards



Responsible  
Wool Standards



Global  
Recycles Standards



BCI - Better Cotton  
Initiative

Certified BCI Cotton Yarn



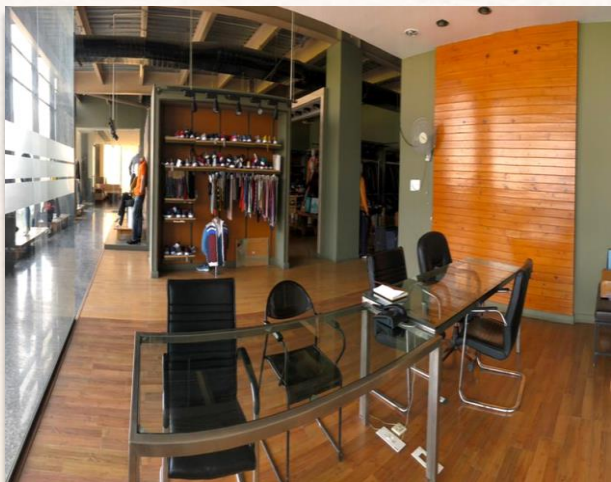
Certified  
Organic Cotton Yarn



# Design Center – A Hub For Creativity & Innovation

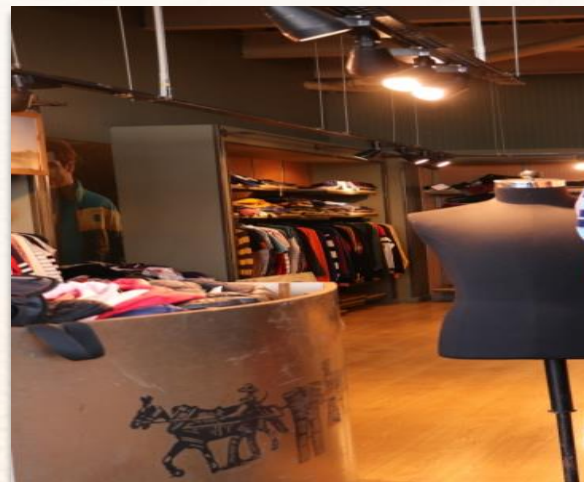
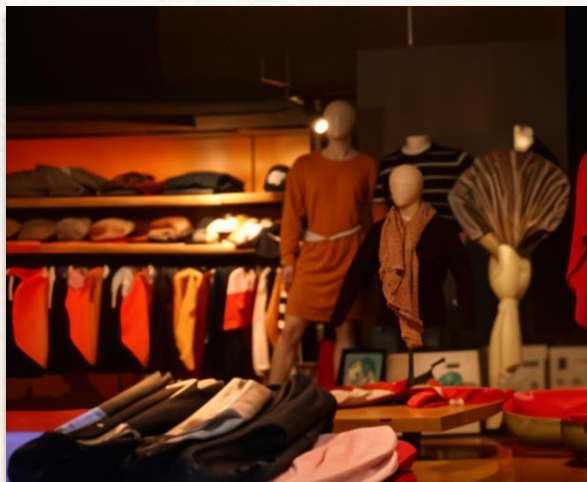


At Active The Design Center serves as a creative powerhouse, offering a wide range of services that support brands and designers in their design and development journey.



## Personalized Development

Designs are carefully curated to align with brand identity and market trends, ensuring a seamless transition into production.



## Optimized Time & Resource Management

The structured process helps minimize waste and accelerate product development.



## Comprehensive Design Capabilities

**Trend Research & Forecasting**

**Creative and Trend-Driven Concepts**

**Precise Colour & Yarn Selection**

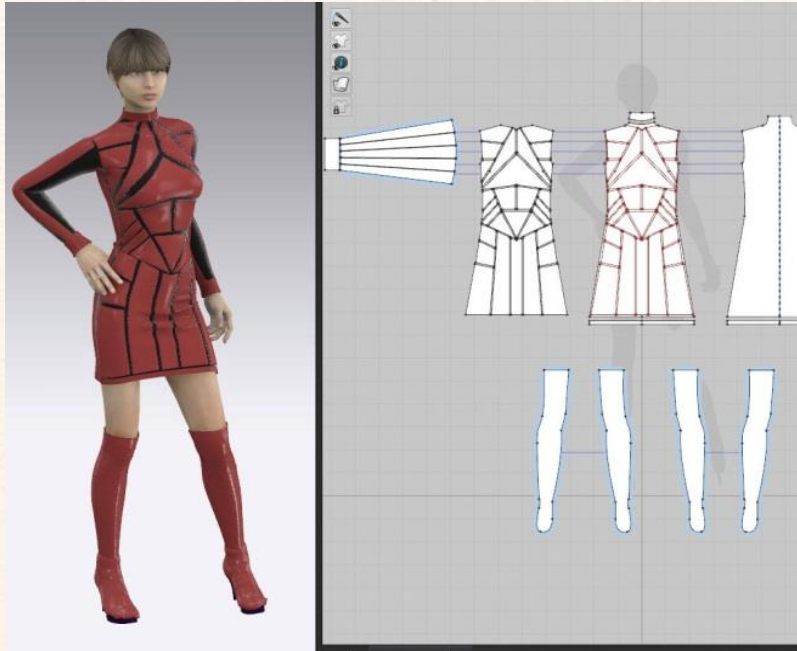
**In-House Design & Development Programs**

**Swatches & Samples Available  
(3gg - 18gg)**

# Virtual Design Development – A Smarter Approach To Fashion



The Virtual Design Development process is transforming the industry by offering a more sustainable, efficient, and cost-effective way to bring ideas to life. By integrating digital simulations, brands can refine designs before moving to production, reducing waste and saving time.



## 3D Garment Simulation

Enhances visualization with precision.

## Real-Time Modifications

Allows instant adjustments for better decision-making.

## Presentation-Ready CADs & Colorways

Streamlines approval processes

## Technical Programs for Seamless Execution

Ensures smooth transition to manufacturing.

## Sustainability at the Core

Reduces yarn waste and eliminates excessive sample shipping.



## Levi's & Active A 22-year Partnership



Levi's Strauss India Limited, a 100% subsidiary of Levi Strauss USA, has evolved beyond denim, with Active driving its expansion into outerwear, sweaters, jackets, and T-shirts—scaling this portfolio to ₹100 Cr.



- Active Has been in the partnership with the LEVIS for last 22 years
- More than just a manufacturing arm, **Active is the creative powerhouse** a dedicated studio that forecasts trends, conceptualizes designs, and ensures market success through a fully compliant, state-of-the-art production division.
- Recognized annually for excellence, **Ms. Kalika Mehra** leads the charge in **women's empowerment** under LS & Co's global vision.
- Levi's reported **11% YoY growth in FY22**, strengthening its **No. 1 denim brand** status worldwide. As Levi's **only sustainability-driven solution in India**, Active is shaping a greener future while unlocking a **₹500 Cr growth opportunity** across **110+ countries**.





Active Clothing isn't just a manufacturer it's a strategic partner, helping global brands scale, innovate, and localize their supply chains.

**BESTSELLER**

## Strengthening India's Role as a Global Manufacturing Hub

- Winter wear business, previously centralized in Bangladesh, **transferred to Active in FY22**.
- Supports **PM Modi's 'Factory of the World' vision**, reinforcing India's manufacturing leadership.
- Contributing to Bestseller's success Indian market.



## ADIDAS: Driving Innovation with Patented Designs

- **shoe upper designs for Adidas**, developed by Active.
- Innovations include **import substitutes**, boosting India's **Make in India** initiative.
- Enhancing brands product range with cutting-edge, locally manufactured designs.

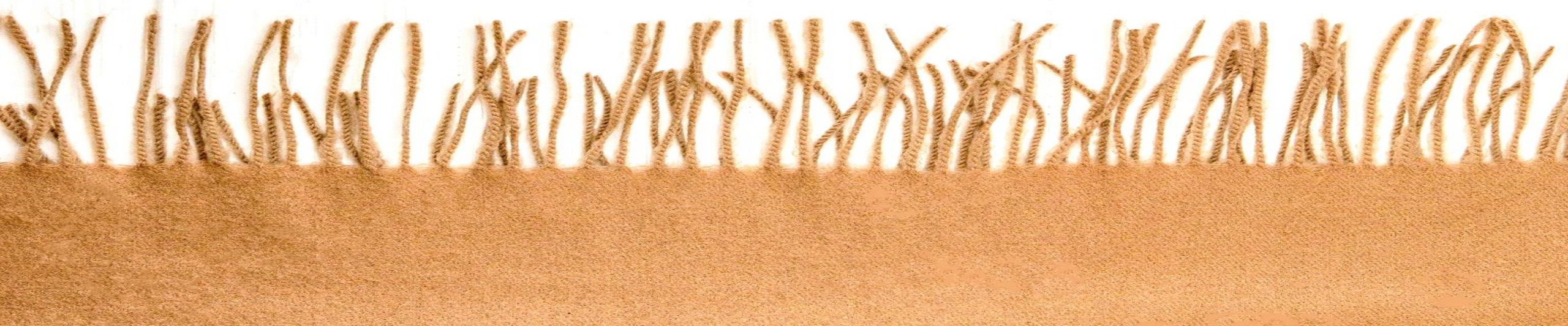


## A Trusted Partner in Infant Clothing

- Active provides a **coordinated, single-source solution** for Tchibo's Germany infant clothing business.
- Business scaled to **€750,000 within two years**, supporting Tchibo's expansion across **Europe's leading retail & e-commerce markets**.



|  |  |   |   |
|--|--|---|---|
| <b>Innovative Design &amp; R&amp;D</b><br><br>Builds competitive – In-house design team with a dedicated research center for trend-driven apparel. | <b>Advanced Technology</b><br><br>Adoption of cutting-edge machinery for precision and efficiency. | <b>Quality &amp; Timely Deliveries</b><br><br>Stringent quality control with a reliable supply chain. | <b>Scalable Manufacturing</b><br><br>Flexible production capacity to support expansion and new product lines. |
| <b>Exclusive Product Offerings</b><br><br>Uses Unique, customer-specific designs catering to premium fashion brands.                               | <b>Skilled Workforce</b><br><br>Experienced professionals ensuring high-quality production         | <b>Strong Brand Partnerships</b><br><br>Trusted supplier to leading global fashion brands             | <b>Robust Marketing Network</b><br><br>Well-established distribution channels driving market reach.           |





# Initiatives Driving Growth, Market Expansion & Sustainability



To stay competitive in the global market, Active has implemented key strategic initiatives focused on infrastructure, technology, and leadership.



## Infrastructure Enhancement & Capacity Expansion

Increased production capacity across all verticals to meet rising demand efficiently.



## Backward Integration

Strengthened the supply chain by establishing in-house capabilities in printing, garment dyeing, dip dyeing, and specialized washes, leading to reduced lead times and improved quality.



## Premium Product Development

Developed in-house expertise in intricate hand and manual embroideries, enabling the company to offer high-value, premium products.

## Leadership Strengthening

The company has strengthened its leadership team by appointing experienced industry professionals to key roles, including a Production Director, VP for Circular Knits & Soft Wovens, and senior heads for exports, sampling, and production. Their expertise is expected to enhance operational efficiency, expand market reach, and drive sustained growth.

## Sustainability

Active has Installed the roof top solar panel having annual capacity to generate **500 KW** Which is **50% Of the required demand**.



## Esteemed Board Of Directors



**Mr. Rajesh Mehra**  
Managing Director



**Mrs. Renu Mehra**  
Non-executive Director &  
Non-executive Chairman



**Mr. Naval Kishore Gupta**  
Independent Director



**Mr. Kishore Kumar Bajaj**  
Independent Director



# Key Management Personnel



**Kalika Mehra**  
Chief Operating Officer  
11+ years of experience

Kalika Mehra oversees HR functions, regulatory compliance, and design operations at Active Clothing Limited. She plays a key role in driving product development, fostering innovation, and aligning customer offerings with market trends.



**Hitesh Manuja**  
Chief Executive Officer  
25+ years of experience

Hitesh Manuja provides strategic leadership, steering the company's growth into new markets while ensuring profitability and operational excellence. He is instrumental in stakeholder management, risk mitigation, and promoting innovation and sustainability.



**Vishal Sekhari**  
VP Circular Knits/Wovens  
27+ years of experience

Vishal Sekhari oversees the knitting wovens production process, machine maintenance, and workflow optimization. He plays a crucial role in quality control, material management, and implementing innovative knitting techniques to enhance efficiency and reduce costs.



**Yougesh Choudhary**  
Production Director  
26+ years of experience

Yougesh Choudhary leads production planning and process optimization, ensuring efficiency, quality, and cost-effectiveness. He manages production teams, oversees supply chain coordination, and enforces health and safety compliance while driving continuous improvement initiatives.



**Mandeep Singh**  
Chief Financial Officer  
30+ years of experience

Mandeep Singh directs the company's financial strategy, overseeing budgeting, cash flow management, and risk mitigation. He ensures financial compliance, investor relations, and cost control while supporting strategic decisions on expansion, mergers, and acquisitions.



**Hans Notiyal**  
Production Manager  
25+ years of experience

With extensive industry experience, Hans Notiyal manage daily production operations, resource allocation, and quality control. He focus on process optimization, cost management, and safety compliance while ensuring seamless production flow and inventory management.



**Shivam Khurana**  
Production Manager  
25+ years of experience

With extensive industry experience, Shivam Khurana manage daily production operations, resource allocation, and quality control. He focus on process optimization, cost management, and safety compliance while ensuring seamless production flow and inventory management.



**Uday Kotyal**  
Quality Manager  
30+ years of experience

Uday Kotyal leads quality assurance efforts, ensuring strict compliance with industry standards and customer expectations. He oversees inspection, process improvement, supplier quality management, and customer feedback resolution while driving continuous improvement initiatives.

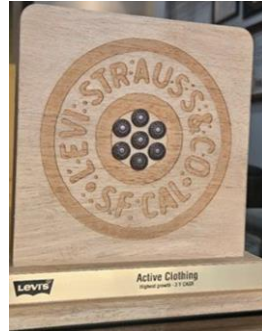




**LEVIS Men's  
Bottom Growth  
2017**



**LEVIS Highest Growth  
Platinum North 2019**



**LEVIS Highest Growth  
3 Year CAGR 2019**



**Dare To Dream  
Company Of the  
Year 2021**



**Indian Achievers  
Award Promising  
MSME 2021-22**



**Being Human  
Super 50 Club  
2023**



**Being Human Super  
50 Fund Management  
Star 2023**



**LEVIS Highest Sales  
Growth Indigo  
Retailer 2024**



**LEVIS  
20 Years Of  
Partnership**

# Future Direction



## Diversified Product Portfolio

Engaged in high-quality garment manufacturing and FMCG distribution, covering a wide range of products and markets.

## Infrastructure Expansion

Additional land acquired to enhance production capacity and support future scalability.

## Revenue Target

Aiming to reach ₹500 Cr revenue in the next three years and ₹1,000 Cr revenue in five years, driven by rising market demand.

## Dealer Network Expansion

Increasing its dealer base from **200** to **300**, reinforcing its distribution reach.

## Tech- Enabled Ecosystem

Leveraging AI-driven design, smart manufacturing, and data-backed marketing to optimize operations.

## Global & Domestic Expansion

Strengthening partnerships with fashion brands across domestic and international markets.

## Sustainability & Innovation

Focused on eco-friendly materials and advanced production techniques to align with evolving industry trends.



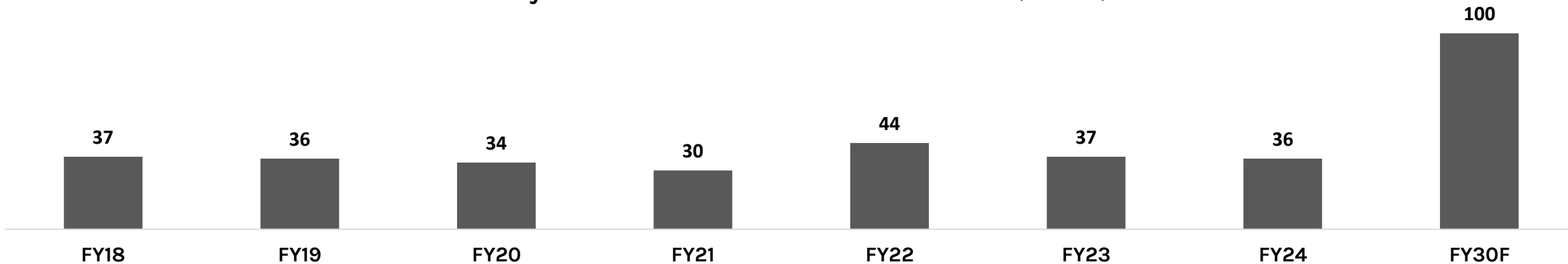
# Textile Industry & Market Growth In India



Active Clothing Co Ltd operates in a dynamic and growing industry with significant opportunities driven by fashion trends, sustainability, and technological advancements.

- India is the world's second-largest textile producer and fifth-largest exporter across apparel, home, and technical textiles. The industry contributes 2.3% to GDP, 13% to industrial production, and 10.5% to exports. Its GDP contribution is expected to double to 5% by decade's end.
- The market for Indian textiles and apparel is projected to grow at a 10% CAGR to reach US\$ 350 Billion by 2030. India ranks among the top five global exporters in several textile categories, with exports expected to reach US\$100 Billion
- The sector contributed 8.21% to the country's total export value. Despite challenges in global trade, the US and the EU (European Union) continue to be India's primary export destinations, accounting for 47% of its textile exports
- The Indian government has introduced various schemes to attract private equity and employ more people, such as the Scheme for Integrated Textile Parks (SITP), Technology Upgradation Fund Scheme (TUFS), and Mega Integrated Textile Region and Apparel (MITRA) Park scheme. The government has set an ambitious target of achieving USD 250 Billion in textiles production and USD 100 Billion in exports over the next 5-6 years. This goal is aimed at boosting demand and driving growth in the industry.

**Readymade Garments Market Growth Forecast (Billion)**



Source: IBEF, Invest India





## Readymade Garments Market

Market size was valued at \$983.7 Billion in 2019 and is projected to reach \$1,268.3 Billion by 2027, registering a CAGR of 8.8% from 2021 to 2027

- **Fashion Trends:** Growing fashion influence drives demand for the latest designs.
- **Online Retail:** E-commerce boosts accessibility, offering variety and price comparison.
- **Disposable Income:** Rising middle-class income shifts consumption toward premium goods, fueling growth.

Source: Allied Market Research

## Circular Knit Fabric Market

Market size was valued at USD 8.5 Billion in 2023 and is projected to reach USD 14.3 Billion by 2031, growing at a CAGR of 6.1% during the forecasted period 2024 to 2031

- **Sustainability:** The market is being driven by the growing emphasis on sustainable textiles, with manufacturers investing in eco-friendly production techniques and using recycled or organic fibers.
- **Athleisure Trend:** The athleisure and sportswear industries are significant drivers of market expansion, leveraging the comfort and moisture-management qualities of circular knit materials

## Sweaters Market

The sweaters market size was valued at USD 12.8 Billion in 2023 and is projected to reach USD 19.6 Billion by 2030, growing at a CAGR of 5.9% during the forecasted period 2024 to 2030

- **Fashion and Sustainability:** The market is driven by fashion trends and the increasing demand for sustainable and ethically produced clothing.
- **Health and Wellness:** Rising health consciousness among consumers has increased the demand for sustainable fashion within the sweaters market

## Outerwear Jacket Market

The outdoor jacket market is witnessing a shift towards sustainable manufacturing processes and the use of recycled materials

- **Technology Integration:** The integration of technology in outerwear jackets, such as built-in GPS trackers and smart fabrics, is gaining momentum.
- **Minimalist and Gender-Inclusive Designs:** Minimalist designs with clean lines and versatile aesthetics are gaining popularity, along with gender-inclusive designs that cater to a diverse range of body types

# The Future Of The Indian Knitting Industry



## Growth in Demand

The knitting sector is experiencing increased demand due to the rising popularity of knitted fabrics in fashion, sportswear, athleisure, and technical textiles.



## Government Policies and Support

Government policies, upcoming FTAs, and initiatives like Make in India, PLI, and MITRA textile parks are set to boost India's appeal to global buyers and strengthen the textile industry.



## Sustainability and Innovation

The industry emphasizes sustainability and innovation, attracting conscious consumers and ensuring long-term success.



## Global Market Position

India is poised to lead in fashion and design, with emerging brands and startups driving growth, especially in Bangalore.



## Technological Advancements

The industry is enhancing its technological capabilities, with modern machines and innovations playing a crucial role in transforming the sector.



## Market Size and Exports

India's knitwear market is pegged at around \$9.1 billion and is slated to reach about \$21.5 billion by 2027, recording 9% growth.



## E-commerce and Online Retail

The growth of e-commerce platforms has significantly impacted the knitwear market, offering convenience, a wider product range, and competitive pricing.

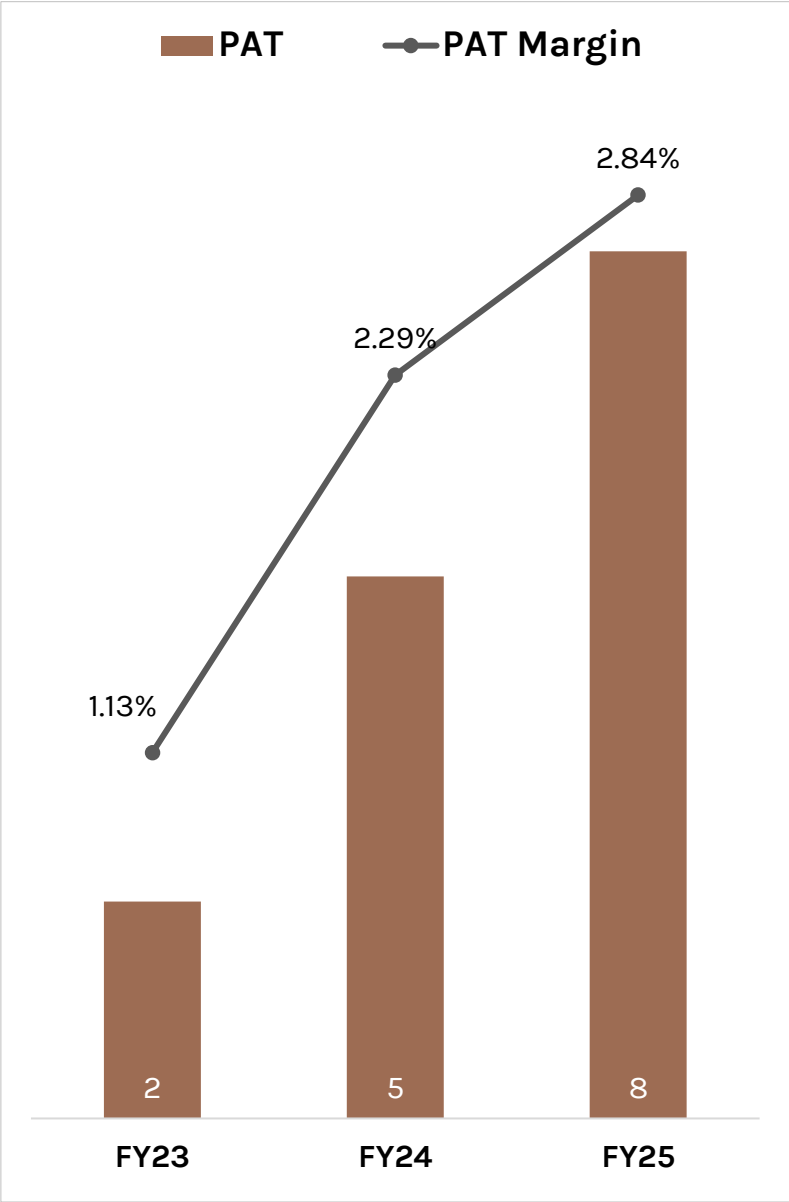
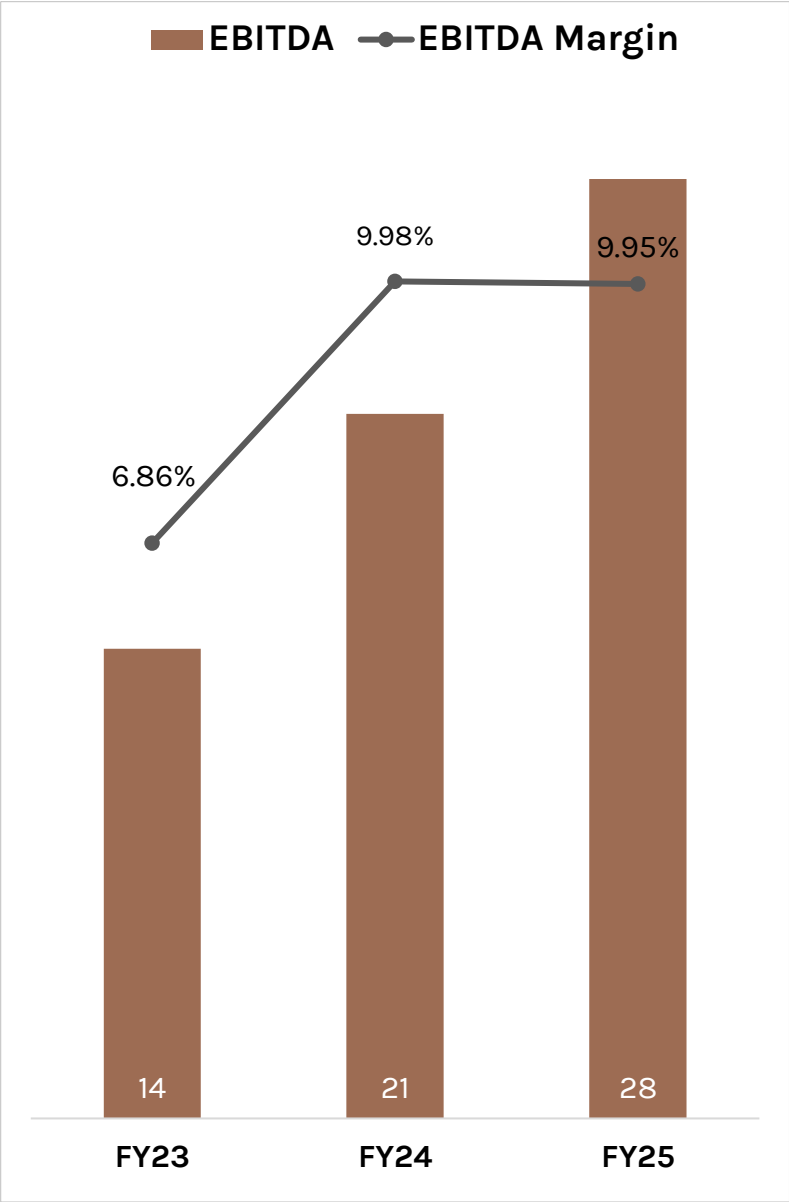
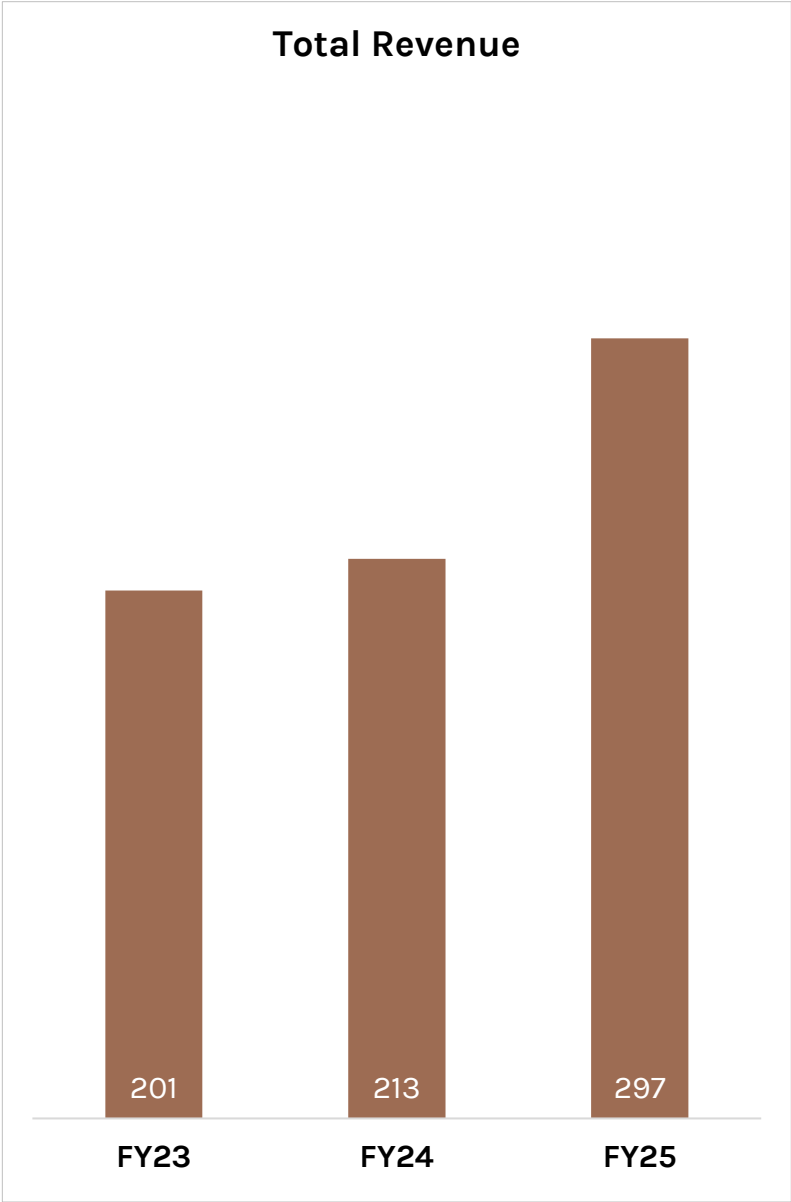


In conclusion, the Indian knitting industry is set to experience significant growth in the coming years, driven by a combination of factors including technological advancements, government support, and a growing global demand for knitted products

# Financials Highlights



All Figures In ₹ Cr & Margin In %



# Financial Performance



| Particulars               | FY23       | FY24       | FY25       |
|---------------------------|------------|------------|------------|
| Revenues                  | 200        | 212        | 296        |
| Other Income              | 0          | 0          | 1          |
| <b>Total Income</b>       | <b>201</b> | <b>213</b> | <b>297</b> |
| Raw Material              | 143        | 142        | 205        |
| Employee Benefit Expenses | 34         | 40         | 50         |
| Other Expenses            | 10         | 10         | 13         |
| Total Expenditure         | 187        | 191        | 269        |
| <b>EBIDTA</b>             | <b>14</b>  | <b>21</b>  | <b>28</b>  |
| Interest                  | 7          | 8          | 11         |
| Depreciation              | 4          | 7          | 7          |
| <b>PBT</b>                | <b>3</b>   | <b>6</b>   | <b>10</b>  |
| TAX Expense               | 1          | 1          | 2          |
| <b>PAT</b>                | <b>2</b>   | <b>5</b>   | <b>8</b>   |
| EPS                       | 1.46       | 3.13       | 5          |



# Balance Sheet



In ₹ Cr

| Assets                             | FY23       | FY24       | FY25       |
|------------------------------------|------------|------------|------------|
| <b>Non Current Assets</b>          |            |            |            |
| Fixed assets                       | 45         | 58         | 61         |
| Non Current Investments            | 0          | 0          | 0          |
| Other Non Current Financial Assets | 1          | 1          | 1          |
| Deferred Tax Assets (Net)          | 0          | 0          | 0          |
| Other Non Current Assets           | 11         | 2          | 2          |
| <b>Total Non Current Assets</b>    | <b>57</b>  | <b>60</b>  | <b>64</b>  |
| <b>Current Assets</b>              |            |            |            |
| Inventory                          | 66         | 73         | 87         |
| Trade receivables                  | 48         | 75         | 104        |
| Cash & Bank Balance                | 0          | 0          | 0          |
| Other Current Financial Assets     | 0          | 0          | 0          |
| Current Tax Assets (Net)           | 0          | 0          | 0          |
| Other Current Assets               | 8          | 12         | 24         |
| <b>Total Current Assets</b>        | <b>121</b> | <b>160</b> | <b>215</b> |
| <b>Total Assets</b>                | <b>178</b> | <b>220</b> | <b>279</b> |

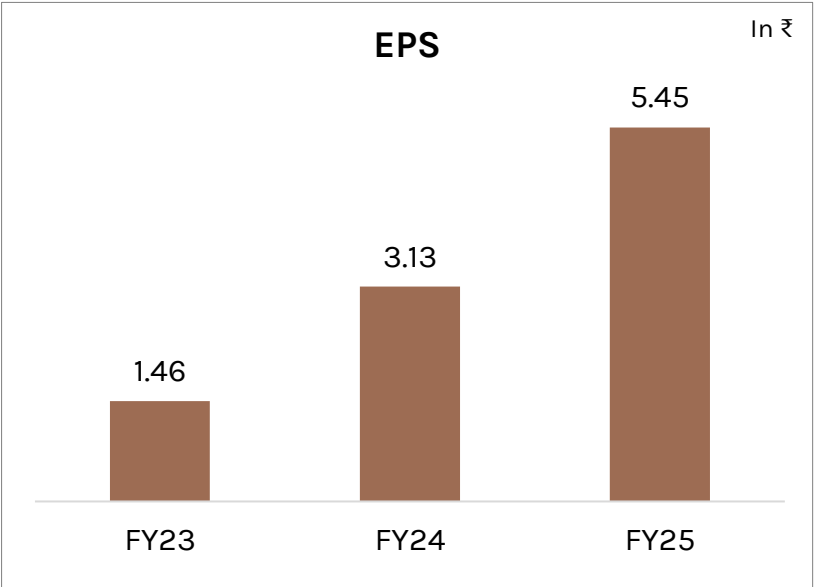
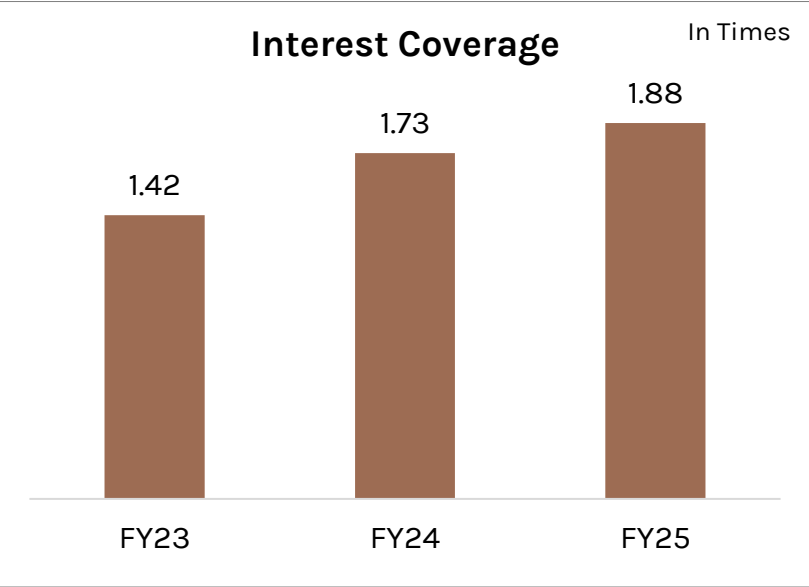
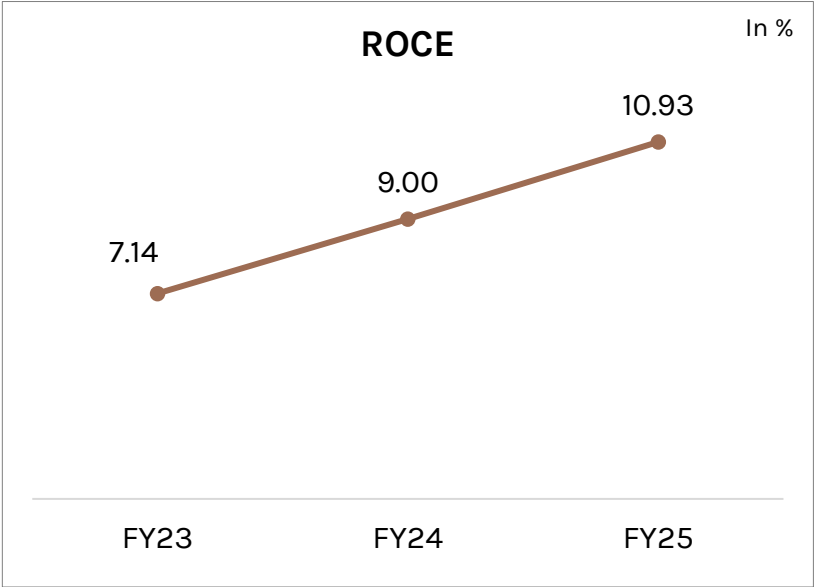
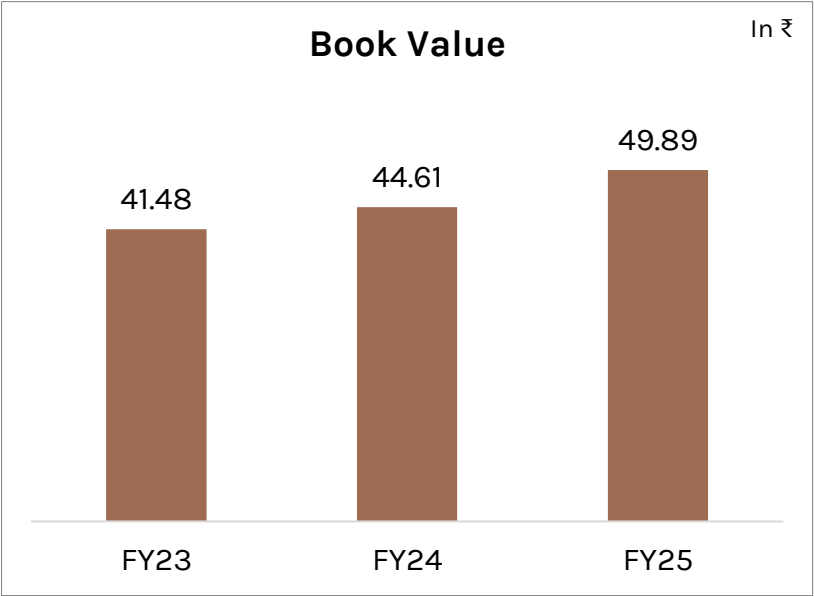
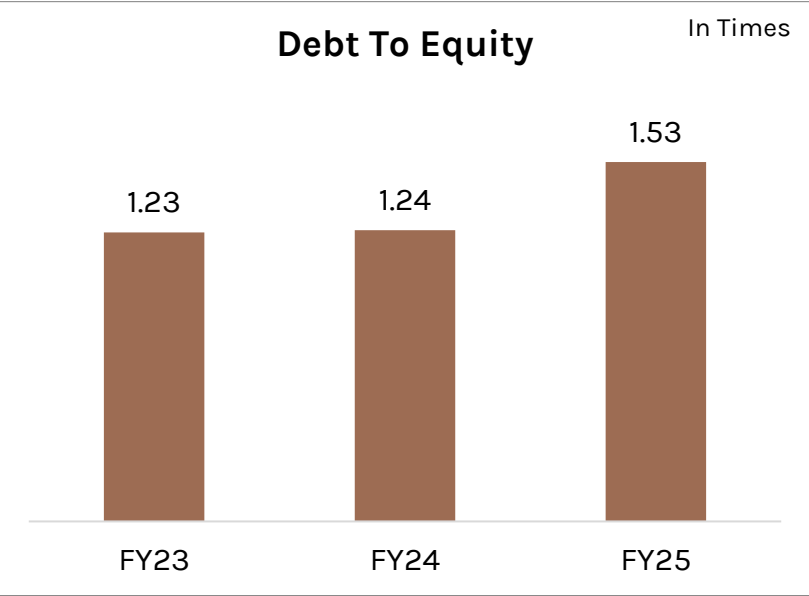
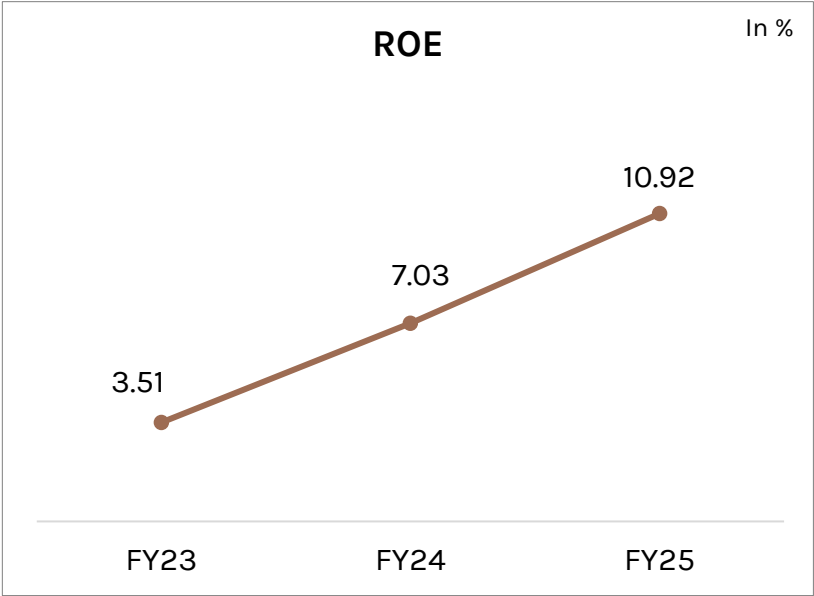
| Equities & Liabilities               | FY23       | FY24       | FY25       |
|--------------------------------------|------------|------------|------------|
| Equity                               | 16         | 16         | 16         |
| Other Equity                         | 49         | 54         | 62         |
| Non Controlling Interests            | 0          | 0          | 0          |
| <b>Net Worth</b>                     | <b>64</b>  | <b>69</b>  | <b>77</b>  |
| <b>Non Current Liabilities</b>       |            |            |            |
| Non Current Borrowings               | 27         | 28         | 29         |
| Deferred Tax Liability               | 0          | 0          | 0          |
| Long Term Provision                  | 0          | 0          | 0          |
| Other non-current liabilities        | 2          | 4          | 8          |
| <b>Total Non Current Liabilities</b> | <b>29</b>  | <b>33</b>  | <b>37</b>  |
| <b>Current Liabilities</b>           |            |            |            |
| Current Borrowings                   | 52         | 58         | 89         |
| Lease Liabilities                    | 0          | 0          | 0          |
| Trade Payables                       | 23         | 45         | 63         |
| Current Tax Liabilities (Net)        | 0          | 0          | 0          |
| Short Term Provisions                | 0          | 0          | 0          |
| Other Current Liabilities            | 10         | 15         | 12         |
| <b>Total Current Liabilities</b>     | <b>85</b>  | <b>118</b> | <b>165</b> |
| <b>Total Liabilities</b>             | <b>178</b> | <b>220</b> | <b>279</b> |

# Cash Flow Statement



In ₹ Cr

| Particular            | FY23      | FY24       | FY25        |
|-----------------------|-----------|------------|-------------|
| Cash from Operation   | 14        | 21         | -10         |
| Cash from Investments | -17       | -19        | -11         |
| Cash from Financing   | -1        | -1         | 21          |
| <b>Net Cash Flow</b>  | <b>-4</b> | <b>0.2</b> | <b>-0.1</b> |



# Stock Information



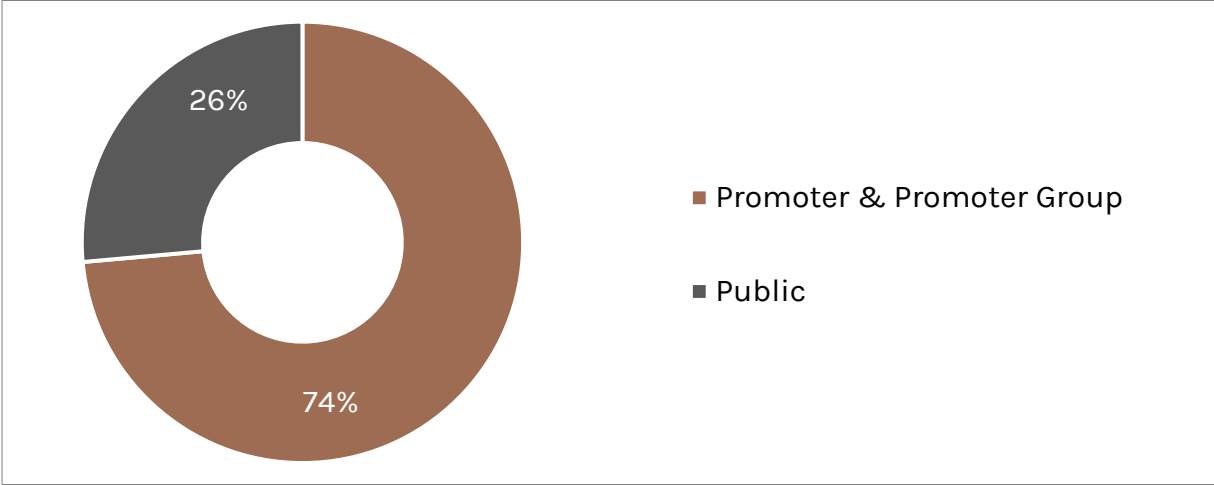
As On 30-05-2025

BSE: ACTIVE | 541144 | INE380Z01015

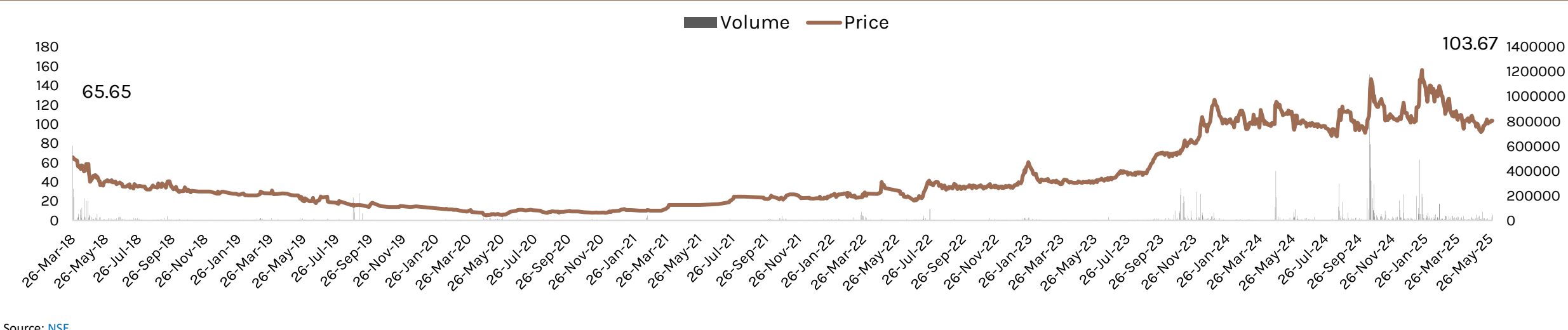
|                              |               |
|------------------------------|---------------|
| Share Price (₹)              | 103.67        |
| Market Capitalization (₹ Cr) | 160.82        |
| No. of Shares Outstanding    | 1,55,12,215   |
| Face Value (₹)               | 10.00         |
| 52 Week High-Low (₹)         | 161.20/ 82.05 |

As On 31-03-2025

## Share Holding Pattern



## Share Performance From 26th March 2018 Till Date







## Unique Business Model

India's one of the leading integrated **design-to-retail** apparel company, catering to premium fashion and DTC brands.

## Tech-Driven Excellence

AI-powered design, **smart manufacturing**, and data-backed marketing ensure efficiency and innovation.

## Scalable & Future-Ready

Expansion plans in place with additional land acquisition, targeting ₹500 Cr in 3 years and ₹1,000 Cr in 5 years.

## Strong Industry Position

A preferred manufacturing partner for **global high-fashion streetwear** and established international brands.

## Operational Excellence

End-to-end control over production with **fully compliant** state-of-the-art facilities.

## Strong Financial Performance

Consistent revenue growth, improving EBITDA margins, and a **strong balance sheet**.

## Expanding Distribution Network

Strong dealer network set to grow from **200 to 300**, strengthening market penetration.

## Sustainability & Compliance

Certified by **global standards** (GOTS, BCI, SA8000), aligning with ethical and eco-friendly production.

## Strategic Brand Partnerships

Long-standing relationships with leading brands like **Levi's, Adidas, Sketchers, Bestseller, and Tchibo**.

## Global Growth Potential

Positioned to capitalize on India's rising role as a **manufacturing hub for global fashion brands**.





# Thank You



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