



South West Pinnacle Exploration Ltd
(Formerly known as South West Pinnacle Exploration Pvt Ltd)
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Date: May 22, 2025

| | |
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| To, Listing Department National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor Plot No. C/1, G Block, Bandra-Kurla Complex Mumbai 400051 SYMBOL: SOUTHWEST | To, Listing Department Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Script Code: 543986 |
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Subject: Updated Investor's Presentation

Dear Sir/Madam,

Please find enclosed herewith copy of updated Investor's Presentation for FY 2024-25.

This is for your information and record.

For South West Pinnacle Exploration Limited

VAISHALI
Vaishali
Company Secretary & Compliance Officer

Digitally signed by VAISHALI
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pseudonym=cgfd53NcF31em0Bg5FJoJ99FjppQ1,
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South West Pinnacle

**Investor's Presentation
March 2025**

www.southwestpinnacle.com



1 Financial Highlights

2 Company Overview

3 Business Overview

4 Operations in Oman

5 Coal Block Acquisition

6 Opportunities



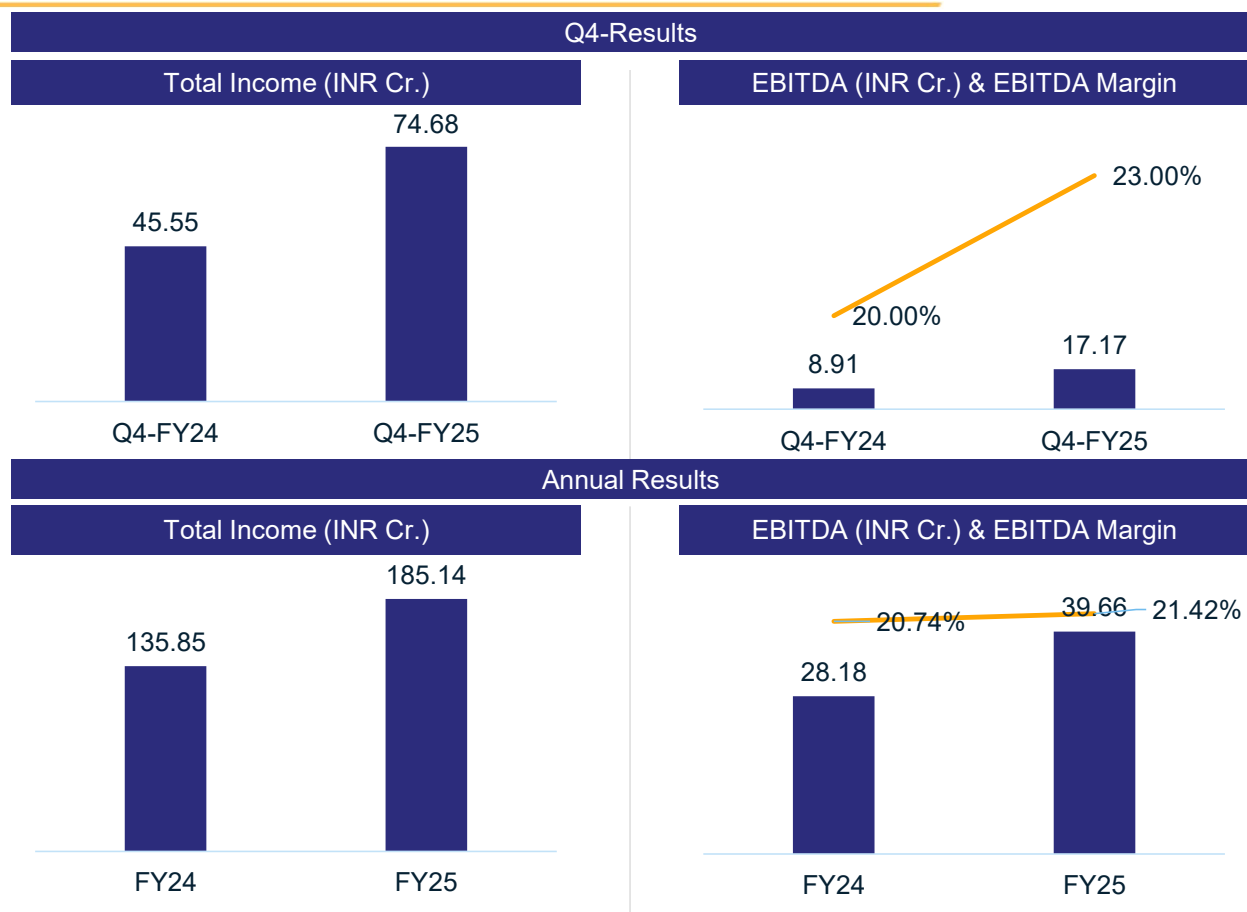
Q4-FY25/FY25 Financial Highlights





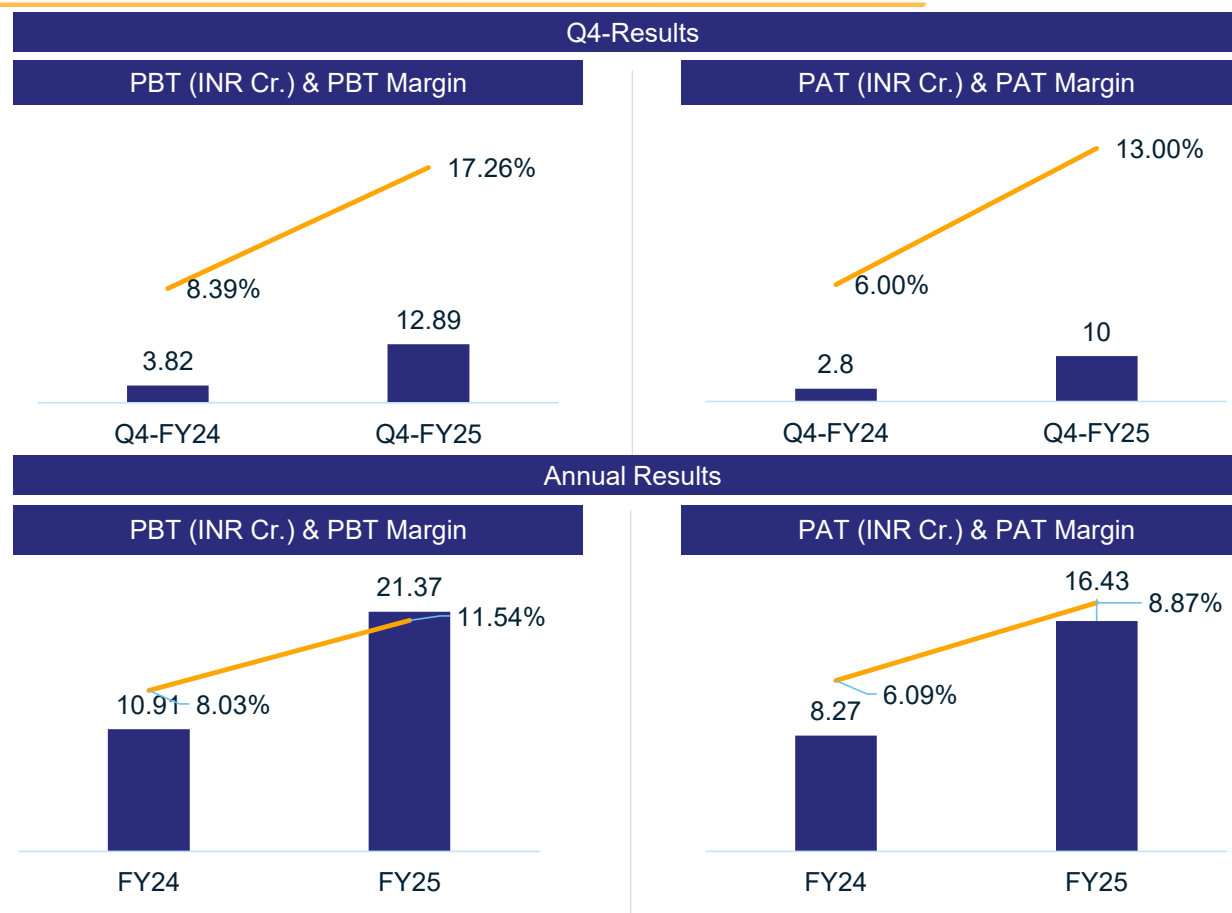
Financial snapshot (Consolidated)

**South West
Pinnacle**





Financial snapshot (Consolidated) Contd.





Audited Consolidated Statement of Profit & Loss – Q4

| Particulars (in Rs. Crore) | Q4-FY25 | Q4-FY24 | Y-o-Y |
|----------------------------|---------|---------|-------|
| Total Income | 74.68 | 45.55 | 64% |
| Share of Profit from JVs | 0.93 | 0.6 | |
| Cost of Materials Consumed | 24.21 | 23.52 | |
| Employee Cost | 7.60 | 7.39 | |
| Other Expenses | 26.63 | 6.33 | |
| EBITDA | 17.17 | 8.91 | 93% |
| EBITDA Margin | 23% | 20% | |
| Depreciation | 2.18 | 2.64 | |
| EBIT | 14.99 | 6.27 | 139% |
| Finance Cost | 2.1 | 2.45 | |
| Profit before Tax | 12.89 | 3.82 | 237% |
| Tax | 2.89 | 1.02 | |
| PAT | 10.00 | 2.80 | 257% |
| PAT Margin | 13% | 6% | |
| EPS (in Rs.) | 3.56 | 1 | |



Audited Consolidated Statement of Profit & Loss-Annual (Consolidated)

| Particulars (in Rs. Crore) | FY25 | FY24 | Y-o-Y |
|----------------------------|---------------|---------------|------------|
| Total Income | 185.14 | 135.85 | 36% |
| Share of Profit from JVs | 1.32 | 1.14 | |
| Cost of Materials Consumed | 73.49 | 65.86 | |
| Employee Cost | 27.44 | 24.63 | |
| Other Expenses | 45.87 | 18.32 | |
| EBITDA | 39.66 | 28.18 | 41% |
| EBITDA Margin | 21.42% | 20.74% | |
| Depreciation | 9.6 | 8.78 | |
| EBIT | 30.06 | 19.4 | 55% |
| Finance Cost | 8.69 | 8.49 | |
| Profit before Tax | 21.37 | 10.91 | 96% |
| Tax | 4.95 | 2.64 | |
| PAT | 16.42 | 8.27 | 99% |
| PAT Margin | 8.87% | 6.09% | |
| EPS (in Rs.) | 5.83 | 2.96 | |



Audited Consolidated Balance Sheet (Consolidated)

**South West
Pinnacle**

| ASSETS (Rs. Crs.) | FY-25 | FY-24 | EQUITY AND LIABILITIES (Rs. Crs.) | FY-25 | FY-24 |
|-------------------------------------|---------------|---------------|---------------------------------------|---------------|---------------|
| Property, plant & Equipment | 63.17 | 72.52 | Shareholders Funds | 170.63 | 121.50 |
| Intangible Assets under Development | 14.31 | 10.82 | Share Capital | 29.83 | 27.90 |
| Right of Use assets | 1.41 | 1.66 | Other Equity | 140.80 | 93.60 |
| Goodwill | 0.11 | 0.11 | Non Controlling Interest | 0.00 | 0.00 |
| Investment Property | 2.85 | 3.15 | Non Current Liabilities | 20.30 | 35.91 |
| FA – Investments | 5.27 | 4.06 | Long Term Borrowings | 12.21 | 25.69 |
| FA - Other FA | 5.74 | 7.10 | Lease Liability | 1.52 | 1.75 |
| FA - Loan | 0.91 | 0.40 | Provisions | 0.79 | 0.65 |
| Other Non-Current Assets | 3.18 | 0.51 | Other Financial Liabilities | 0.41 | 0.75 |
| Total Non Current Assets | 96.95 | 100.33 | Deferred tax liabilities | 5.15 | 4.67 |
| FA - Trade Receivables | 76.35 | 57.45 | Other non-current liabilities | 0.22 | 2.39 |
| FA - Cash & cash equivalents | 19.44 | 0.61 | Current Liabilities | 85.12 | 77.52 |
| FA - Bank balances | 21.57 | 8.35 | Short term Borrowings | 50.72 | 65.01 |
| FA - Other Financial Assets | 1.66 | 1.88 | Trade Payables | 18.66 | 6.53 |
| Other Current Assets | 13.66 | 15.72 | Other Financial Liabilities | 5.43 | 2.93 |
| Current Tax Assets | 0.17 | 0.23 | Lease Liability | 0.23 | 0.20 |
| Inventories | 46.24 | 43.42 | Other Current Liabilities | 7.38 | 1.50 |
| Assets classified as held for sale | 0.01 | 6.94 | Short term Provisions | 1.45 | 1.35 |
| Total Current Assets | 179.10 | 134.60 | Current Tax Liability (Net) | 1.25 | 0.00 |
| Total Assets | 276.05 | 234.93 | Total Equity & Liabilities | 276.05 | 234.93 |



Key Recent Developments

**South West
Pinnacle**

- Company wins renewed order for CBM Production from Reliance Industries Ltd. valuing over 150 Cr.
 - Company wins contracts worth Rs. 100 Crores for Aquifer Mapping in the states of Gujrat, Maharashtra, Madhya Pradesh and Chhattisgarh through Central Ground Water Board.
 - Company wins a contract from Oil India Ltd. worth Rs. 60 Cr. for Exploration of Oil & Gas using Passive Tomography Technology (PST).
 - Added 2 new clients under its fold namely, Samlok Industries Pvt Ltd, Jaiprakash Power Ventures Ltd.
 - In January-2025, our second JV Company in Oman has been awarded an exploration cum mining block by Ministry of Energy and Minerals, Sultanate of Oman. The mining block is spread across 1452 sq.km.
 - Raised funds by way of issue of equity shares/warrants on preferential basis in Feb-2025.
-
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Company Overview









About Us

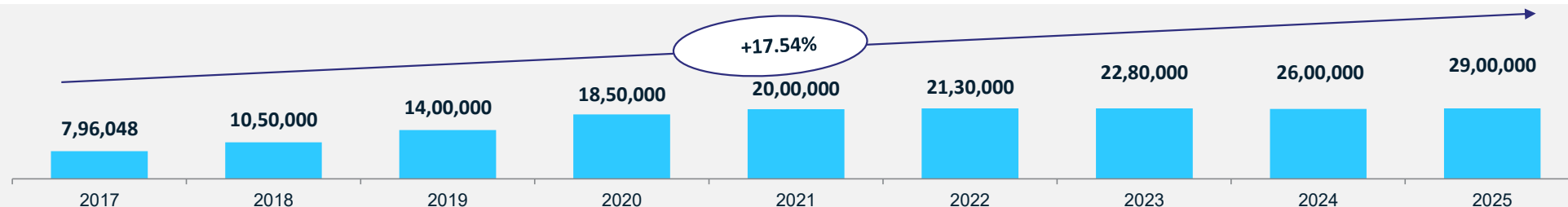
South West
Pinnacle

- **Integrated Service Provider** offering end-to-end Drilling & exploration of Natural resources (Coal, Ferrous, Non-Ferrous & Atomic Minerals & Conventional & Un-conventional Oil & Gas)
- **Completed 150+ projects** over last 18 years, both Government & Private Sector Clients
- **~20 running projects** across India
- **Owens best-in-class Infrastructure:**
 - Owns 36 state-of-the-art Top drive Hydro static Drillings Rigs with capability to drill up to depth of 2,500 meters in all domains
 - Three 2D/3D Digital Seismic Recording systems with vibrosis and channels to conduct Land Seismic surveys for Coal, Oil & Gas
 - Owns three latest generation Geophysical logging units, DGPS & total stations for land survey and software for processing & interpreting Geological & geophysical data
- **Experienced & dedicated team of professionals** to drive key areas of business & dynamic workforce for efficient deliveries & execution

Services Offered

| | | | | |
|---|---|---|---|---|
|  |  |  |  |  |
| Oil & Gas Exploration Using Passive Seismic Tomography | Aquifer Mapping Services | Coal & Mineral Exploration Services | Geological & Geophysical Services | Mining Services for Coal, Ferus and Non Ferus Minerals |
|  |  |  |  |  |
| RC Drilling Services | 2D/3D SEISMIC for Coal, Oil & Gas Exploration Services | Under Ground Drilling Services | CBM Exploration/ Production Services | 2D/3D SEISMIC Services for Oil & Gas Exploration using PST Technology |

Total Cumulative Drilling (Meters)



SWPE completed 29 Lakh meters of drilling, 6.5 Lakh meters of Geophysical Logging, 515 sq.km. of 3D Seismic surveys, 411 LKM of 2D seismic Survey for exploration of Coal, Minerals, Oil & Gas



Journey So Far

**South West
Pinnacle**

- Incorporation of Company
- Commencement of Drilling Operations for Core Drilling
- Kicked off 1st CBM Exploration project
- Entered into niche area of LDC (Large Diameter Core Drilling - 8 inches core) for Diamond Exploration



- Entered into unconventional Oil & Gas Sector including CBM Production Drilling
- Successfully completed 50 Exploratory Projects in India
- Successfully submitted 1st detailed Geological Report for Coal Exploration



- Entered into oil & gas exploration using Passive Seismic tomography technology
- Awarded 11-year Copper Mining Contract worth USD 125 Mn through JV in Oman; activities commenced therein
- Awarded a coal block in Jharkhand with geological reserve of 84 Mn Tons
- Over 150 Operations Completed
- Goit renewed CBM Production Contract from RIL with double the value
- Won & Completed Iron Ore Exploration contract in Bangladesh.
- Awarded Aquifer Mapping Contracts valuing over INR 100 Cr by CGWB.
- Entered into another JV in Oman with 17.5% equity stake. The JV company has been awarded a Mining Block spread across 1,452 Sq.Km.
- Got Listed in BSE besides NSE
- Raised funds by way of preferential issue of equity shares/warrants in Feb-2025.

2006-2009

2010-2012

2013-2015

2020 till date

2016-2019

- Commenced integrated exploration project including Geology, Geophysics, Geological report along with Drilling
- Commencement of Overseas Drilling in Oman
- Entered into Reverse Circulation (RC) Drilling, a niche field of drilling



- Entered into Aquifer Mapping
- Listing on NSE 'EMERGE' Platform in 2018
- Entered into JV in Oman & bought 35% Equity stake in Alara Resources LLC
- Migrated from NSE EMERGE to NSE Main Board in 2019
- Entered into 3D seismic Data Acquisition for Oil, Gas & minerals
- First Company to win integrated project for seismic & exploration for coal from CMPDI





Strong & Experienced Management

**South West
Pinnacle**



Mr. Vikas Jain
Promoter, MD & Chairman

- Guiding force behind strategic decisions backed by industry experienced professionals to run business
- Over 19 years experience in exploration & Mining sector
- Responsible for business development, finance, formulating overall strategy for growth, future prospects & client relationships, besides administrative affairs
- Completed MBA from Johnson & Wales University, USA



Mr. Piyush Jain
Co-Promoter & Joint Managing Director

- Over 16 years experience in exploration & mining sector
- Spearheads operational responsibilities, procurement, HSE, and Business Development of Company
- Completed Masters in Management & Entrepreneurship from Nottingham Trent University, UK

- ❖ The Board of Directors is comprising of experienced professionals, three of whom are Independent Directors.
- ❖ Team SWPE is of experienced, dedicated professionals to drive key areas of business . Respective division heads are supported by young & strong force of > 650 employees with well-defined roles & responsibilities.



Business Overview





Business Segments

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COAL & MINERAL SERVICES

SWPE offers Core Drilling, Large Diameter Core Drilling & non-core drilling through Reverse Circulation (RC), DTH (Down-the-Hole) & Mud Rotary technologies

Company has completed ~29 Lac meters of drilling through these technologies till date

Company is an end to end Exploration services and Mining company

2D/3D SEISMIC EXPLORATION

SWPE possesses technical know-how & capability for complex Land 2D/3D seismic exploration which includes data acquisition, processing and interpretation, for Coal, Oil & Gas

GEOLOGICAL & GEOPHYSICAL SERVICES

SWPE has strong Geological & Geophysical Services with team of 15 experienced Geoscientists
Provides on-site integrated exploration services for coal & other mineral resources like Limestone, Atomic Minerals, etc.

MINING SERVICES

SWPE is equipped to provide Mining Services for Coal including OB, Ferrous & Non-ferrous minerals

Company is imparting Copper/Gold Mining Services through JV in Oman

UNDERGROUND DRILLING

SWPE added new domain of Underground Drilling and has bagged order from Hindustan Copper Ltd. 4 new rigs have been purchased and pressed into service.

CBM EXPLORATION SERVICES

Leading CBM exploratory drilling service provider in country

Prominent clients include Reliance Industries, Oil India, Dart Energy

Completed >100 CBM core wells to date - highest in country

CBM PRODUCTION SERVICES

SWPE has drilled 250 CBM Production wells up to 2,406 m depths, for Reliance Industries

Company has been awarded another contract valuing over 150 Cr. for CBM Production by RIL.

Company is importing another special rig for CBM Production.

SWPE is the only company who completed 5 lateral in one well, which is highest number of laterals in CBM Block in India.

AQUIFER MAPPING

SWPE identifies & maps aquifers to quantify available groundwater resources, & propose plans appropriate to scale of demand & aquifer characteristics

Uses multi-disciplinary scientific approaches, including remote sensing, hydrogeology, geophysics, hydrochemistry, groundwater modelling, to offer timely, cost effective Aquifer mapping studies/services



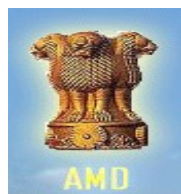


Marquee Clients

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HINDUSTAN COPPER LIMITED
(A Govt. of India Enterprise)
The Copper Miner to the Nation



एन एम डी सी

N M D C



Reliance
Industries Limited



Odisha Mining Corporation Limited
(A GOVT. ENTERPRISE)

Alara
Resources

DE BEERS

DART ENERGY



ऑयल इंडिया लिमिटेड
Oil India Limited



Geomysore Services (India) Pvt Ltd



cmpdi
A Mini Ratna Company



JSW Steel



UltraTech CEMENT
The Engineer's Choice



HINDUSTAN ZINC LIMITED

ArcelorMittal



OCPL
Odisha Coal and Power Limited





Various Projects Handled

**South West
Pinnacle**



**CBM Production Drilling At
Sohagpur, MP For Reliance
Industries**



**CBM Production Drilling for
Reliance Industries – completion of
100 wells**



**CBM Exploratory Drilling at
Satpura, MP for Dart Energy**



**Large Diameter Kimberlite core (8") for
Rio Tinto at Bunder, MP – Drilled by
BLY LF230 upto a depth of 352 Meters.
Largest coring done in India till date**



**Iron and Manganese ore from
JSW Steel Limited**



**Detailed Exploration for Coal at
Raham Coal Block for CMPDI**



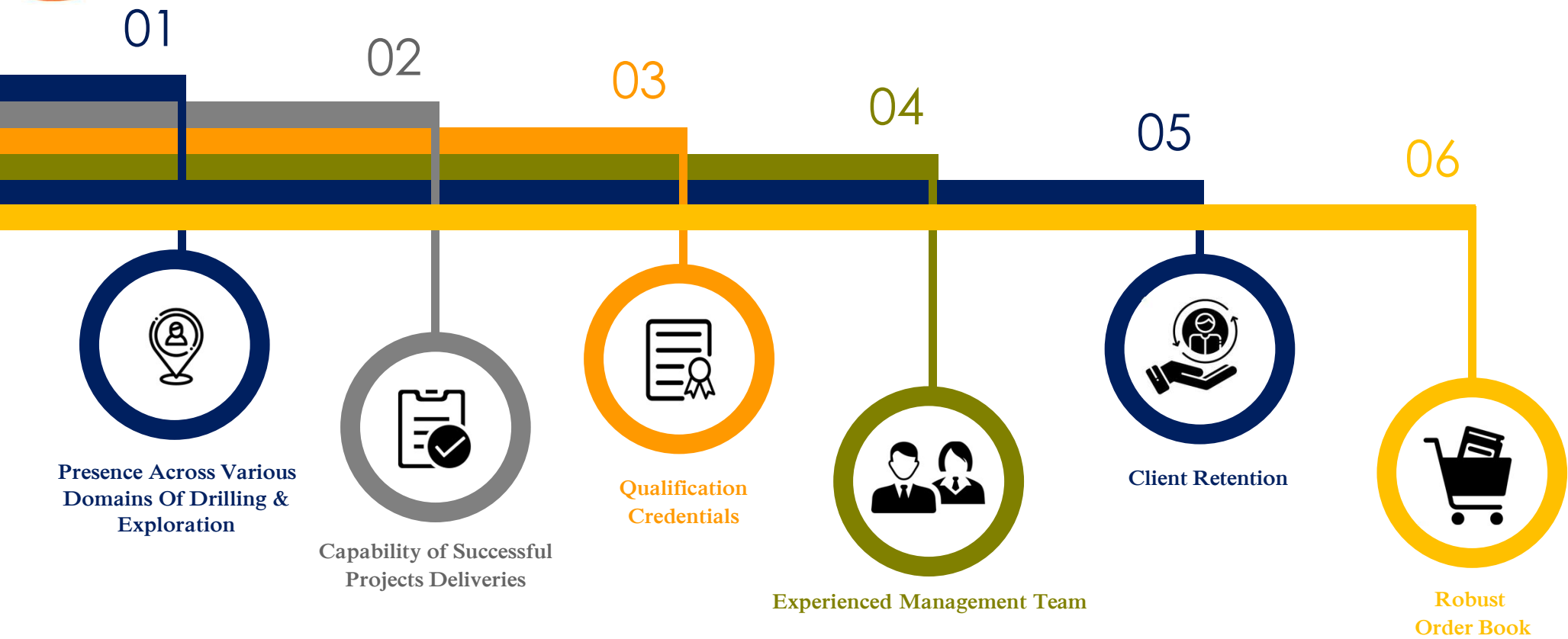
**Core drilling for Chromite for Tata
Steel Limited**



**3D Seismic Project of OIL India Limited
in Bikaner Rajasthan**



Key Strengths





Operations in Oman





Operations in Oman

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Rationale



- ❑ Oman is **second largest country** after Saudi Arabia in GCC region with **huge resources of Copper, Gold, Silver, Chromite, Lead, Nickel, Manganese & Zinc**. Reserves are highly undeveloped due to preference for oil sector
- ❑ Omani Government, looking **to diversify & reduce dependence on oil**, created **public authority under Ministry of Commerce and Industry named Mining Development Oman (MDO)**, to regulate & expand mining activities, & strengthen private sector involvement in this sector
- ❑ The move would also **generate employment opportunities for Omani nationals**
- ❑ **The company seeing the opportunity and has created two JV Companies over a period of time to tap potential in Oman.**
- ❑ **First JV was formed in the year 2018 and the second one was created in 2024.**



Operations in Oman (Contd.)

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1st Joint Venture



- ❑ This JV was entered into with Alara Resources with a renowned Australian Exploration and Mining Company in the Year-2018 .
- ❑ The JV Company was awarded an 11 years Copper Mining contract in the Year-2021-22, The total value of contract is 125 Million USD.
- ❑ The Mining Operations were started in Feb-2022 which are continuing well at present.
- ❑ The JV Company is also executing various drilling and exploration contracts generating sizeable revenues.



Operations in Oman (Contd.)

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2nd Joint Venture



- ❑ Another JV was created in the Year-2024 having 4 Partners including Alara Resources Ltd, Australia .
- ❑ In January-2025, the JV Company has been awarded an exploration cum mining block, 22-B in Oman having geological Reserves of copper, gold, silver, chromite and basalt.
- ❑ The mining block is spread across 1452 sq.km.
- ❑ As per the agreement executed with the Ministry of Energy and Minerals, Sultanate of Oman, the JV Company has got right to first explore and then exploit the mining block as per the terms set out in the agreement.
- ❑ The Royal decree has also been issued by Sultanate of Oman for allocation of said block.
- ❑ The size of the block and availability of precious minerals in the block is having great potential in times ahead.



Coal Block Acquisition





Coal Block Acquisition

**South West
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SWPE won coal block
for commercial coal
mining in state of
Jharkhand

Total Geological block
area – 2.66 Sq. Km.

Est. Geo reserves
84 MT

Grade of coal
Block: W-IV



After completing DGPS
Survey, PL cum ML has
been applied .Mine
development activities
will be accelerated once
the license is received.

Plan to start coal
production by FY 27-28



Coal as an Energy Source

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India has estimated geological coal reserves of 344 Billion Tons

Coal production in India has crossed 1 Billion Tons mark during FY 2024-25.

Coal continues to be biggest energy source – >70% of power generation comes from coal-based plants presently

Coal is preferred source of energy due to its abundance & affordability

Total installed capacity of power generation expected to more than double by 2029-30

Coal supports many non-power industries viz. Cement, Fertilizer, Sponge Iron, Aluminum & others, in organized & unorganized sector

Present Market Scenario of Coal

- ❑ To accelerate coal production, Ministry of Coal had set up a committee to review/benchmark timelines in execution of coal Mining projects including tendering process
- ❑ GOI is undertaking various policy changes to enhance coal supplies
- ❑ GOI aims to boost Coal Production & has set a target of 1.40 Billion Ton by 2027 and 1.58 Billion Ton by 2030



Opportunities



Opportunities

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Drilling & Exploration of Coal

- ❑ Significant scope for drilling and exploration as India has a large number of unexplored new mines of coal, iron ore and bauxite and considerable opportunities exists for future discoveries of sub-surface deposits.
- ❑ With the availability of such a large coal reserve in India and Government's thrust to enhance it's production, there is a vast scope of drilling & exploration in the coal sector.

Oil & Gas Exploration

- ❑ GoI adopting several policies to address rising oil demand
- ❑ 100% FDI in many segments of this sector
- ❑ OLAP announced by Govt. to reduce country's dependence on imports
- ❑ Govt. has also launched OLAP for International Competitive Bidding.
- ❑ GOI has recently floated a program called as Mission Anveshan for carrying out 2D Seismic Survey to discover new oil bearing blocks under supervision of ONGC & Oil India



Drilling & Exploration of Non-coal Minerals

- ❑ Over 500 mineral blocks, partially or minimally explored under current leases, are now up for grab through competitive bidding. The target now is to complete this exercise by 2025-26.
- ❑ Reallocation of several non-producing blocks of the state-run companies, is a move that is giving a lot of enthuse to the private players as many of these blocks have abundant proven resources.
- ❑ This way, the employment-intensive, but highly under-invested sector, is getting fillip to do away with end-use restrictions, and those with captive leases are allowed to sell the minerals in open market as per the new provisions.

Unconventional Sources of Energy

- ❑ India has many unconventional sources of energy and most of them are highly unexplored giving us many opportunities in this area.
- ❑ These unconventional sources of energy mainly include
 - Geothermal Power
 - Shale Gas
 - Coal bed Methane (CBM)



Opportunities (Contd.)

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Mining and Exploration Activities in Oman

- ❑ Oman is the second largest country after Saudi Arabia in the Gulf Cooperation Council region with huge resources of copper, Gold, Silver, Chromite, Lead, Nickel, Manganese, and Zinc. These reserves are highly undeveloped due to preference for oil sector growth.
- ❑ In 2014 Sultanate of Oman has decided to diversify and move away from dependence on oil reserves and has created public authority under the Ministry of Commerce and Industry named Mining Development Oman (MDO) to regulate and expand the mining activities and to strengthen the private sector involvement and investment in the sector.
- ❑ Company has recently partnered with two well known business houses of Oman along with Alara Oman Operations Pty Ltd. and has formed a new JV company, which has been awarded a mineral block from the Sultanate of Oman. The block, which is spread across 1452 Sq KM, is meant for exploration followed by exploitation of copper, gold, silver, chromite and basalt etc.

Coal Block for Commercial Mining

- ❑ GoI announced plans to open up coal blocks for commercial mining by private players and sizable no of coal blocks have been allocated so far
- ❑ Company won such coal block – Jogeshwar and Khas Jogeshwar in Jharkhand through forward auction
- ❑ Mine development is underway – strong growth opportunity



Infrastructure Projects

- ❑ Infrastructure sector is a key driver for the Indian economy. With the Government's impetus to create infrastructure, the demand for steel and cement is bound to increase, which will help in creating opportunities for exploration and mining.

Aquifer Mapping & Hydro Geological Services

- ❑ The importance of groundwater for national development has deemed it necessary to be more specific, and hence “groundwater management” has become “aquifer management”. Central Ground Water Board (CGWB) has taken up the National Project on Aquifer Management to formulate a sustainable aquifer management plan.
- ❑ CGWB has accordingly, launched the aquifer mapping projects on PAN India basis. Our company is also beneficiary of such projects. Recently we have been awarded four such contracts in four states. We expect to get some more contracts in the times ahead.



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Thank You