Fine Organic Industries Limited

Regd. Office

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CIN :L24119MH2002PLC136003 Tel :+91-22-2102 5000 Fax :+91-22-2102 8899 / 2102 6666

Email: info@fineorganics.com Web: www.fineorganics.com

Date: May 9, 2025



То	То
BSE Limited	National Stock Exchange of India Limited
Phiroze Jeejeebhoy Towers,	Plot No. C/1, "6" Block, Exchange Plaza
Dalal Street,	Bandra Kurla Complex, Bandra (East)
Mumbai - 400 001	Mumbai - 400 051

Security Code: 541557 Symbol: FINEORG

<u>Subject: Disclosure of information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

Dear Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the Investor Presentation – May 2025 of the Company.

The aforesaid presentation is also available on the Company's website www.fineorganics.com.

We request you to take the above information on your record.

Thanking you,

For Fine Organic Industries Limited

Pooja Lohor Company Secretary and Compliance Officer Membership No. A28397

Encl.: As above



Safe Harbor



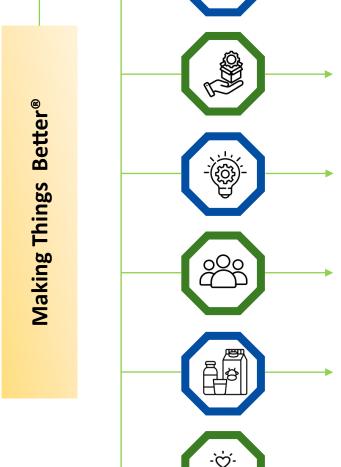
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This presentation contains certain forward looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company

Expertise in Oleochemistry





An established and reputed international player of **specialty additives**, rooted in India

A Technical Pinch of salt in the end product making a HUGE difference in the product performance

We create Specialty additives for **diverse applications**, **Solution-centric** approach and **Innovation-driven** mindset

Pioneered in developing wide range of **specialty additives** for a variety of applications that are **connected to humans in their daily lives**

Leading producer of the widest range of additives for foods, polymers, feeds, cosmetics, coatings etc.

We are omnipresent and form a part of your life in every way

Why FINE additives are preferred?



Green additives from FINE have successfully substituted potentially, harmful chemicals across various industries like plastics, packaging, food, cosmetics, rubbers, and coatings, while maintaining performance standards

Increasing consumer awareness for environment has resulted in remarkable preference for 'Green' and 'Sustainable' products

2

1

FINE additives are majorly biobased, safe to use and biodegradable; therefore, can offer the most effective benefits through 'Sustainability' combined with excellence in functionality and safety

Minimized waste generation, effluent management through effective production process and stringent compliance to regulations

Demand for oleochemical derived additives is increasing









High-Performance Environment -Friendly Additives

Over 50 years of Journey



1970

Established as 'Fine Organic Industries', a partnership firm by Late Shri Ramesh Shah and Late Shri Prakash Kamat 1973-1988

Commissioned first food additives facility in Dombivli

Set up second facility in Ambernath 2001-2002

Commissioned facility at Badlapur

Incorporated the company under the name of Fine Organic Industries (Mumbai) Pvt. Ltd.

2005-2006

Established R&D Centre in Navi Mumbai

Commissioned large manufacturing facilities in Ambernath 2008-2012

Expanded capacity addition phase wise in Ambernath

2014 - 15

Signed JV with Netherlands based bakery premix manufacturer Zeelandia International

Incorporation of USA Subsidiary in 2014

Additional capacity expansion at Ambernath facility

2016-2017

Amalgamated Fine Research and Development Centre Pvt Ltd and Fine Specialty Surfactants Pvt. Ltd.

Incorporation of Europe subsidiary

2018-2021

Initiated (IPO) and got listed on BSE and NSE

New plant at Ambernath and Patalganga commissioned

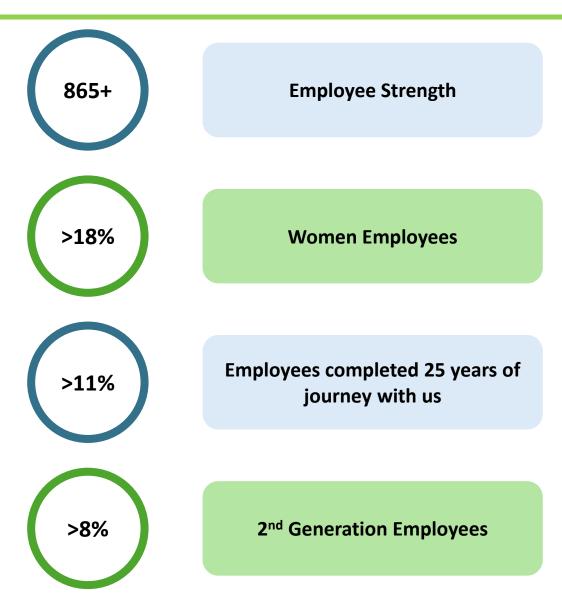
2022-2025

Commenced Production at JVC in Thailand

Incorporated WOS of 'Fine Organic Industries (SEZ) Pvt. Ltd.

A Fine Family



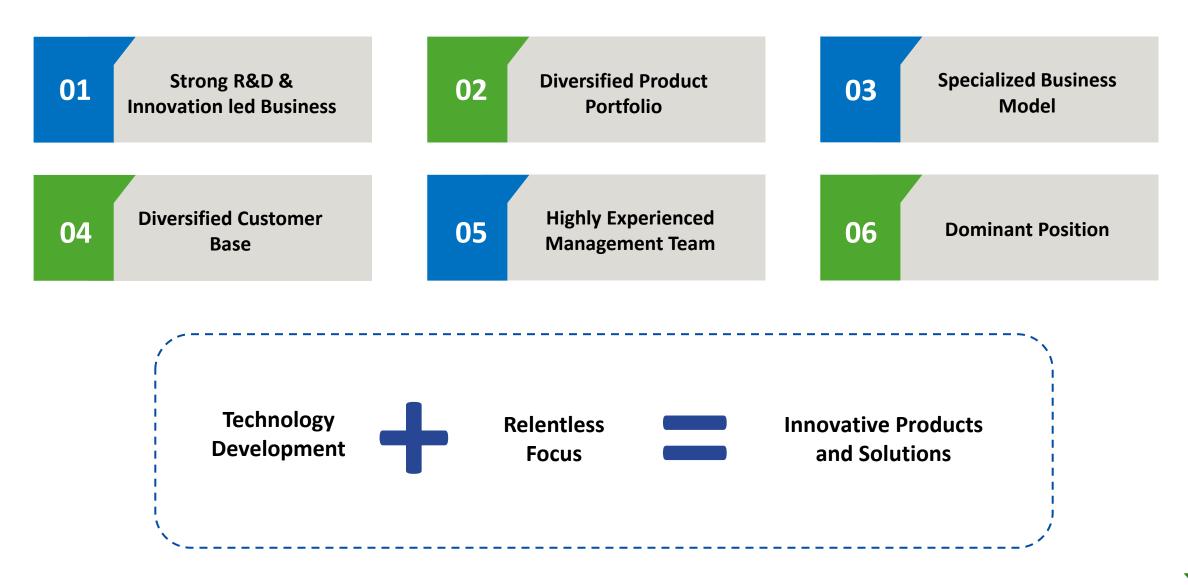


Creating and encouraging home grown leadership with the signature Fine Organics character comprising integrity, trust, fairness and strong values

Integrity is both a value as well as a character that is embedded in every Fine Organics employee, manifesting itself in every thought and action, every day with everyone

Strength Formulae for Success of FINE ORGANICS





1. Strong R&D: Innovative Approach



Focus on

Developing New Products

Improving Process
Technology

Exploring New Markets

Expanding Capacities



Strong R&D Capabilities

- Value Creation; Effective and Efficient technical support to customers
- Dedicated team of 35 Scientists and Technicians



In-House Design and Engineering

- In-house capabilities for plant designing and engineering
- Minimize capital expenditures & quicker commissioning



New Product Developments

Specialty Additives for:

- Feed nutrition
- Coatings

Foods

Polymers

CosPha

Others

With Industry Standards and Regulatory Credentials







Inspiring Trust, Assuring Safe & Nutritious Food Ministry of Health and Family Welfare. Government of India



























- Setting new benchmarks in quality and consistency
- High safety and productivity standards
- Products are appreciated by customers worldwide for their consistent quality and packaging standards

Fine's facilities are fully geared towards meeting growing Global Demands

2. Diversified Product Portfolio: Multiple End-users



01



- Pioneer in manufacturing of food emulsifiers in India
- Expanded its range to anti-fungal agents, bread improvers, beverage clouding agents etc.

02



 The diversity of oleochemistry has enabled us to develop a wide range of additives for polymers 03



- Our product range for CosPha (Cosmetics and Pharmaceuticals) applications serve as base ingredients
- They enhance appearance and use for endusers in skin care products like Creams, Lotions & Ointments etc

04



 Using our oleochemistry expertise, we have developed a line of functional additives and special formulations for several other industries, such as feed nutrition and coatings, etc.

2. Diversified Product Portfolio: Multiple End-users



Food Additives



Additives for maintaining the quality and freshness of the food products, impart better product structure integrity and helps in increasing the shelf life of food products

Polymer Additives



Used for various functionalities in wide range of plastic products made from various polymers

Additives for Coatings



Used as anti-settling agents, emulsifiers, thickening/anti-sagging agents, wetting and dispersing agents, defoamers, biocides and anti-mar waxes for use in coating applications. Capable of improving the appearance and durability of a coating

Emollients for Cosmetics



Enables manufacturing of products with different structures like creams, gels, pastes, lotions etc. Aids in achieving long term physical stability for transport and storage. Increases sensory perception and the chemical stability of the sensitive active agents

Feed Nutrition Additives



Replaces harmful antibiotics and improves feed efficiency and imparts several technical advantages to the end products

Specialty Additives



A wide range of specialty performance additives for various industries

3. Specialised Business Model: Entry Barriers





Limited Players

- Limited & small players in Indian specialty additives market. Globally Few players which are very large
- Fine Organics: Largest organised player in the Indian market & is making its presence across the globe



Customer Loyalty

- Lengthy & expensive product approval processes lead to high switching costs for customers. Due to this, customers rely on established suppliers, as performance ingredients are very critical to their end products
- Fine Organics: Eco-friendly oleo- derived green additives follow stringent quality parameters & regulations, governing the industry



Complex Technology

- Complex technology & manufacturing processes create multiple entry barriers into the oleochemical derived green additives industry. Product formulations, innovation & process technology are time & capital intensive
- Fine Organics: Has an early-mover advantage in this industry and has successfully established its in-house manufacturing set up and has been consistently delivering quality product

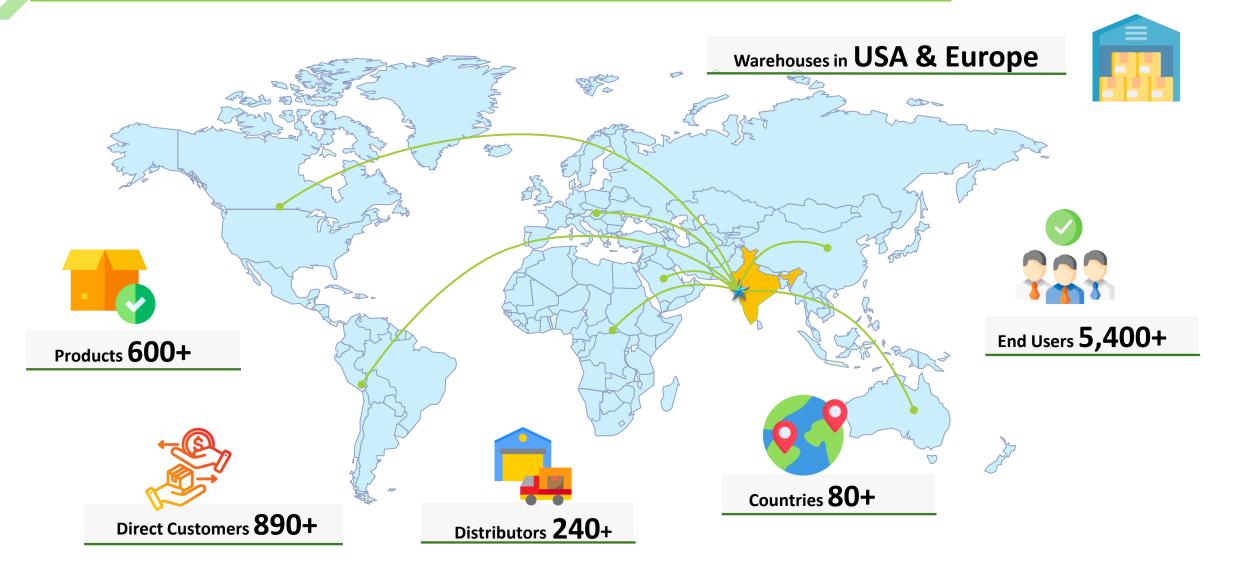


Highly Regulated

- The additives have a direct impact on human life as well as the environment, thus necessitating stringent regulatory parameters
- Fine Organics: Eco-friendly oleo-derived green additives follow stringent quality parameters & regulations, governing the industry

4. Diversified Customer Base





5. Highly Experienced Board of Directors





Mukesh Shah Chairman

- Joined in 1973. Holds a Bachelor's degree in Science
- Played a key role in establishing quality control and marketing



Jayen Shah Managing Director

- Joined in 1986. Holds a Master's degree in Science
- Instrumental in creating a strong vendorpartner network



Tushar Shah
Executive Director and CEO

- Joined in 1989 and led several initiatives like ERP, CRM, etc.
- Key role in the development of the first slip additive facility



Bimal Shah Executive Director

- Joined in 2009. Holds a Bachelor's degree in Science from Purdue University and a Master's degree from Boston College
- Led initiatives for new projects and processes



Nikhil Kamat
Executive Director

- Joined in 1987, holds a Master's of Science Degree in Biochemistry from ICT, Mumbai
- Played a key role in operations, productions, planning, handling technical, environmental and regulatory tasks



Prakash Apte
Independent Director

- On the Board since Nov 2017. Holds a Bachelor's degree in Mechanical Engineering
- Previously served as MD of Syngenta India



Mahesh Sarda Independent Director

- On the Board since Nov 2017. Qualified Chartered Accountant
- Previously served as a Partner at Deloitte Haskins & Sells



Thiruvengadam Parthasarathi Independent Director

- On the Board since Nov 2017. Holds a BTech degree from IIT, Madras and Post Graduate in Industrial Engineering
- Previously served as a Senior Director with Deloitte India



Pratima Umarji Independent Director

- On the Board since Nov 2017. Holds a Law degree
- Previously was a panel member of the "Lok Adalat", Bombay High Court



Kaushik Shah
Independent Director

- On the Board since Jan 2018. Holds a Bachelor's degree in Commerce and a Qualified Chartered Accountant
- Previously served as MD of Fulford (India)

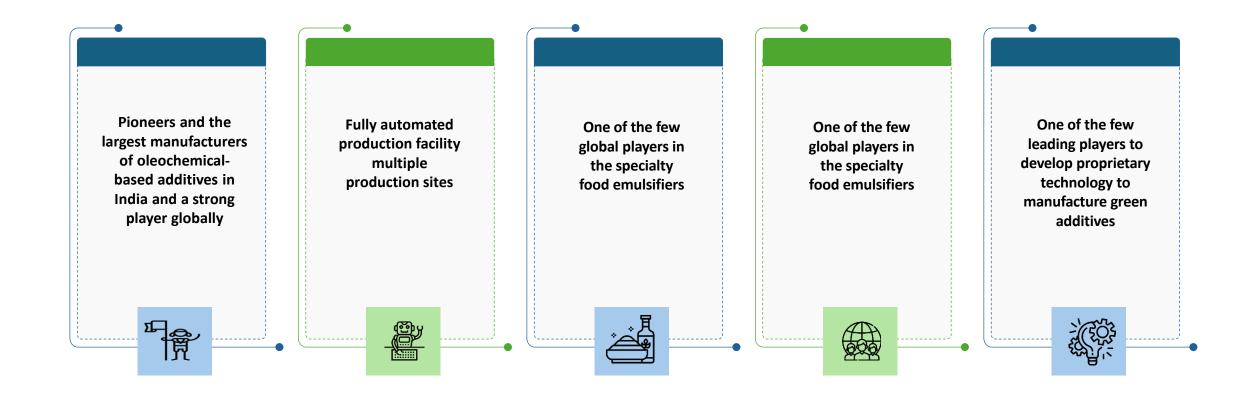


Rashi Mehta
Independent Director

- Joined in 2024
- Holds degree in law and arts, Practicing legal professional having wide experience over 20 years in pivotal areas of law

6. Dominant Position





Our Sustainable Value Creation Framework















Financial Capital

Intellectual Capital

Manufacturing Capital

Human Capital

Social Capital

Natural Capital

We are dedicated to creating value for all stakeholders, including employees, shareholders, governments, and communities, by effectively deploying capital throughout our operations

Investing in research and consumer insights is crucial for us.
We utilise our R&D capabilities and proprietary technologies to develop innovative products that strengthen our brand

Our manufacturing facilities are strategically located near ports to ensure efficient global distribution and enhanced customer service

We prioritise the wellbeing and development of our 865+ employees. We foster a customer-focussed and highperformance culture based on our core values Sustainability and reputation management are integral to our business model. We are committed to creating value for our community, business, labour, and government stakeholders in all regions where we operate

We prioritise the sustainable use of natural resources in our manufacturing processes. Our procurement strategies emphasise long-term sustainability and environmental impact mitigation

Industry growth potential factors



Industry

FOOD ADDITIVES



Key Additives & Ingredients

- Emulsifiers
- Anti-fungal agents
- Beverage cloudifier
- Anti-crystallisers

End-Use Applications

- Bakery products
- Confectionery
- Biscuits
- Oil and fats
- Dairy products
- Beverages

Growth Drivers

- Increased consumption
- Increased number of end-user applications
- People moving towards busy lifestyle
- Changing food habits

POLYMER ADDITIVES



- Lubricants
- Anti-fogging additives
- Anti-static additives
- Anti-scratch
- Processing aids
- Flow improvers
- Slip additives
- Dispersants

- Packaging films
- Bottle caps
- Wires & Cable
- Packaging
- Furniture
- Automobiles
- Pipes & Fittings
- Biodegradable plastic

- Replacing the use of conventional plastics
- Recycling of plastics
- Increased use of bioplastics
- Increased use of plastic as a substitute of other materials
- Demand for green polymer additives
- Development of performance polymer additives
- Increasing urbanisation and replacement of metal and wood
- Increased use of package materials

Industry growth potential factors



Industry

FEED NUTRITION ADDITIVES



Key Additives & Ingredients

- Natural antibiotics
- Nutritional additives
- Anti-fungal additives

End-Use Applications

- Poultry feeds
- Cattle feeds
- Aquaculture

Growth Drivers

- Growing health and safety awareness in the food processing
- industry
- Increased demand for quality end products
- Growing awareness about the healthy products

COATING AND SPECIALITIES



- Lube additives
- Property modifiers
- Anti-corrosive additives
- Emulsifiers
- Wetting and dispersing agents
- Anti-mat additives

- Automotive lubricants
- Roads and highway
- Printing inks and Coatings for metal, papers etc
- Other specialty applications

- Increase in infra-projects
- Growth in automobile sales
- Increasing usage in industrial protective coating
- Growing e-commerce
- Increased demand for paint protecting coating
- Growth in niche products
- Increased use of specialty papers

COSPHA ADDITIVES



- Emulsifiers
- Emollients
- Green surfactants

- Creams, lotions
- Skin care
- Hair care
- Cleanser
- Home care

- Growth in Tier II and Tier III cities
- Increased demand for men's cosmetics
- Growing demand for personal & home care products



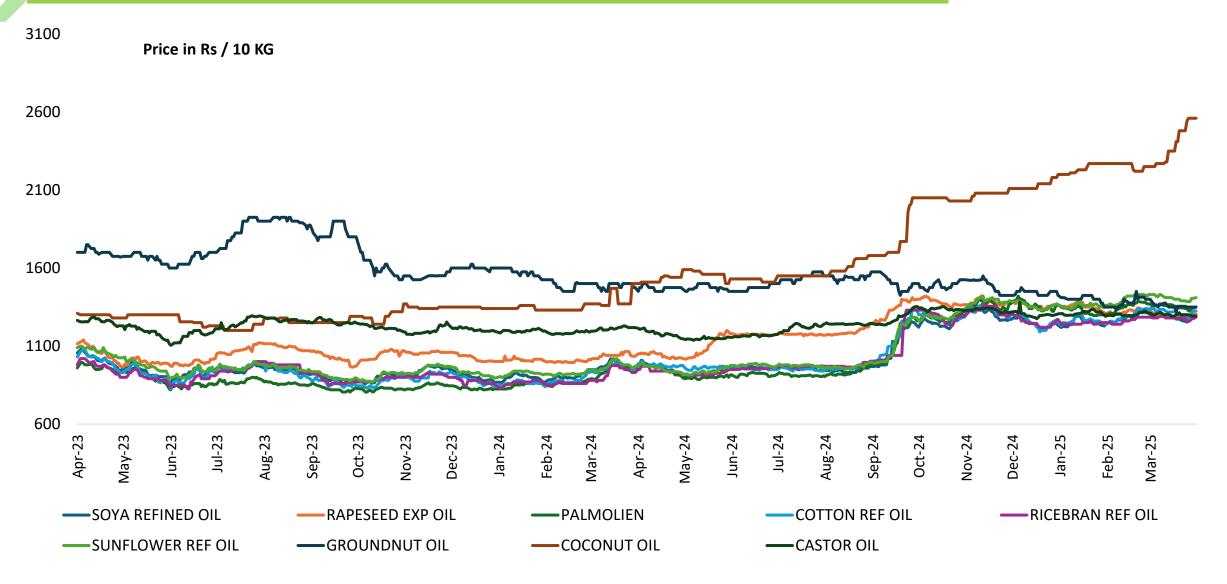
Q4 & FY25 Business Highlights



- In FY25, the domestic and export revenue were 43% and 57%, respectively, while in Q4FY25, they stood at 44% and 56% of the revenue from operations
- Raw material prices increased from Q2FY25 onwards and remained elevated thereon; however, expected to stabilise further
- Freight costs have increased substantially in FY25; though, it has stabilised from Q3FY25 onwards
- All plants are operating at almost full capacity utilisation except Patalganga, which is ramping up steadily
- We intend to incorporate wholly owned subsidiaries in the United States of America and the United Arab Emirates

RM Prices Volatility





Source – RK Singhal (Vishwa Vyapar)

Standalone Performance Highlights





FY25 Standalone Operating Performance

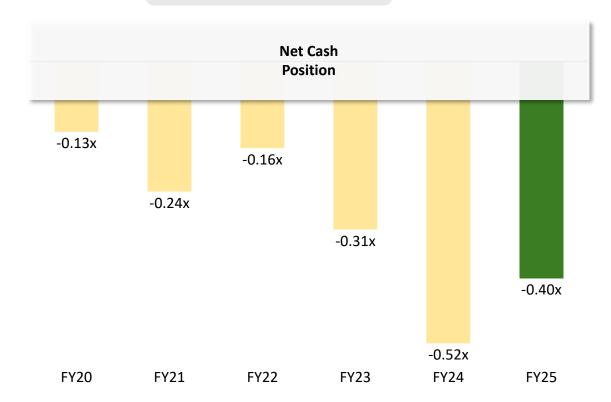




Use of Capital (Standalone)



Net Debt to Equity



Net Debt = Total Long term debt + short term debt + current of maturities of long term debt – cash and bank balances

Fixed Asset Turnover





Fixed Asset Turnover (**Gross**) = Net Revenue from Operations / Total Gross Block of Fixed Assets including Land

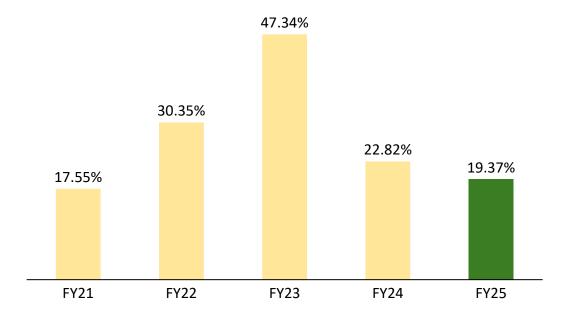


Fixed Asset Turnover (**Net**) = Net Revenue from Operations / Total Net Block of Fixed Assets including Land

Standalone Return Profile

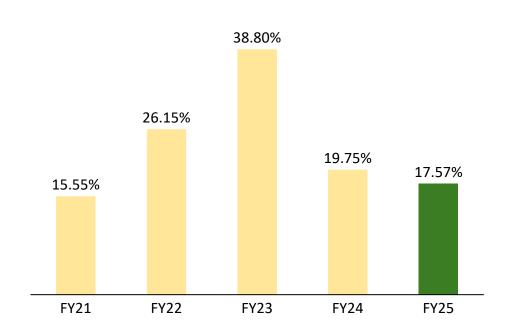






Return on Capital Employed = EBIT (excluding Other Income) / (Total Debt + Total Net worth)

Return on Net Worth



Return on Net Worth = Net Profit After Tax / Total Net Worth

Standalone Profit & Loss Statement



Particulars (Rs in Crs)	Q4FY25	Q4FY24	YoY	Q3FY25	QoQ	FY25	FY24	YoY
Revenue from Operations	576.2	521.5	10.5%	525.1	9.7%	2,205.2	1,951.1	13.0%
Cost of Raw Material Consumed	361.8	294.2		322.4		1,331.8	1,119.9	
Gross Profit	214.5	227.4	-5.7%	202.7	5.8%	873.4	831.2	5.1%
Gross Profit Margin	37.2%	43.6%		38.6%		39.6%	42.6%	
Employee Cost	34.8	31.2		31.0		128.6	113.7	
Other Expenses	71.5	63.7		63.8		263.7	236.3	
EBITDA	108.2	132.4	-18.3%	107.9	0.2%	481.1	481.3	0.0%
EBITDA Margin	18.8%	25.4%		20.6%		21.8%	24.7%	
Other Income	25.6	22.6		25.2		96.6	71.7	
Depreciation	14.0	15.4		13.1		51.4	56.6	
EBIT	119.8	139.6	-14.2%	120.1	-0.3%	526.3	496.4	6.0%
EBIT Margin	20.8%	26.8%		22.9%		23.9%	25.4%	
Finance Cost	0.5	0.5		0.4		1.7	2.3	
Exceptional Items	0.0	0.6		0.0		0.0	0.6	
PBT	119.3	138.5	-13.9%	119.7	-0.3%	524.6	493.5	6.3%
PBT Margin	20.7%	26.6%		22.8%		23.8%	25.3%	
Tax	30.8	34.2		30.7		135.0	125.9	
PAT	88.5	104.3	-15.1%	89.0	-0.5%	389.7	367.6	6.0%
PAT Margin %	15.4%	20.0%		17.0%		17.7%	18.8%	
Other Comprehensive Income	-1.7	-0.1		0.0		-2.3	-0.8	
Total Comprehensive Income for the year / period	86.8	104.2	-16.7%	89.0	-2.4%	387.3	366.8	5.6%
EPS*	28.88	34.02		29.03		127.09	119.88	

^{*} Not Annualized for the quarter

Standalone Balance Sheet



Non-current assets Property, plant and equipment 249.8 262.5 Capital work-in-progress 26.8 29.7 Intangible assets 2.2 1.7 Right of use assets 2.4 4.1 Financial assets Investments 180.5 115.6 Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets 725.2 195.2 Financial assets 366.0 348.0 Cash and cash equivalents 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets	Assets (Rs in Crs)	Mar-25	Mar-24
Capital work-in-progress 26.8 29.7 Intangible assets 2.2 1.7 Right of use assets 2.4 4.1 Financial assets Investments 180.5 115.6 Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets Inventories 275.2 195.2 Financial assets 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,562.7	Non-current assets		
Intangible assets 2.2 1.7 Right of use assets 2.4 4.1 Financial assets Investments 180.5 115.6 Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets 195.2 Financial assets Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Property, plant and equipment	249.8	262.5
Right of use assets 2.4 4.1 Financial assets Investments 180.5 115.6 Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets 275.2 195.2 Financial assets 275.2 195.2 Financial assets 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Capital work-in-progress	26.8	29.7
Financial assets Investments 180.5 115.6 Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets 275.2 195.2 Financial assets 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Intangible assets	2.2	1.7
Investments 180.5 115.6 Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets 1nventories 275.2 195.2 Financial assets 130.2 607.5 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Right of use assets	2.4	4.1
Loans 0.9 1.2 Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets 275.2 195.2 Financial assets 1 195.2 Financial assets 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Financial assets		
Others 213.3 12.4 Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets Inventories 275.2 195.2 Financial assets Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Investments	180.5	115.6
Deferred tax assets (net) 15.4 13.0 Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets Inventories 275.2 195.2 Financial assets Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Loans	0.9	1.2
Other non-current assets 34.8 41.2 Total non-current assets 726.1 481.4 Current assets Inventories Inventories 275.2 195.2 Financial assets Trade receivables Cash and cash equivalents 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Others	213.3	12.4
Total non-current assets 726.1 481.4 Current assets 275.2 195.2 Inventories 275.2 195.2 Financial assets 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Deferred tax assets (net)	15.4	13.0
Current assets Inventories 275.2 195.2 Financial assets 366.0 348.0 Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Other non-current assets	34.8	41.2
Inventories 275.2 195.2 Financial assets Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Total non-current assets	726.1	481.4
Financial assets Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Current assets		
Trade receivables 366.0 348.0 Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Inventories	275.2	195.2
Cash and cash equivalents 130.2 607.5 Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Financial assets		
Other Bank balances 760.8 353.5 Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Trade receivables	366.0	348.0
Loans 0.6 0.7 Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Cash and cash equivalents	130.2	607.5
Others 1.5 0.1 Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Other Bank balances	760.8	353.5
Current tax asset (Net) 18.6 18.6 Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Loans	0.6	0.7
Other current assets 145.6 39.1 Total current assets 1,698.4 1,562.7	Others	1.5	0.1
Total current assets 1,698.4 1,562.7	Current tax asset (Net)	18.6	18.6
,	Other current assets	145.6	39.1
TOTAL ASSETS 2,424.5 2,044.1	Total current assets	1,698.4	1,562.7
	TOTAL ASSETS	2,424.5	2,044.1

Equity & Liabilities (Rs in Crs)	Mar-25	Mar-24
Equity		
Equity share capital	15.3	15.3
Other equity	2,202.6	1,846.0
Total Equity	2,217.9	1,861.3
Non-current liabilities		
Financial liabilities		
		_
Lease Liability	0.9	2.5
Total non curent liabilities (A)	0.9	2.5
Total non-carent nasintles (A)	0.5	2.3
Current liabilities		
Financial liabilities		
Lease Liability	1.8	1.8
Trade payables	150.8	132.0
Others	2.3	2.6
Other current liabilities	7.6	9.0
Provisions	29.0	20.0
Current tax liabilities (Net)	14.2	15.0
Total current liabilities (B)	205.7	180.4
Total liabilities (A) + (B)	206.6	182.8
TOTAL EQUITY AND LIABILITIES	2,424.5	2,044.1

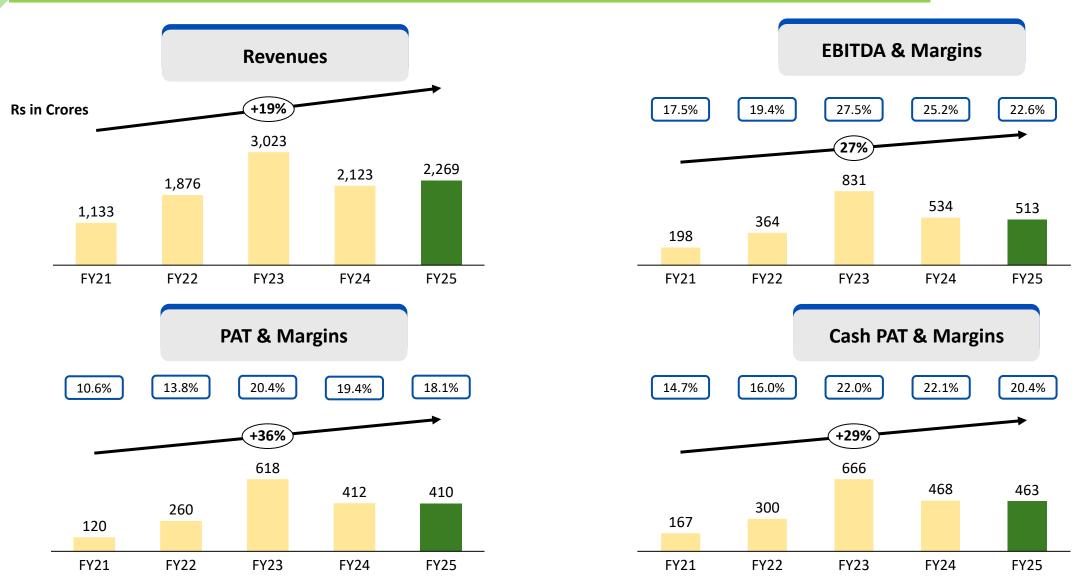
Consolidated Performance Highlights





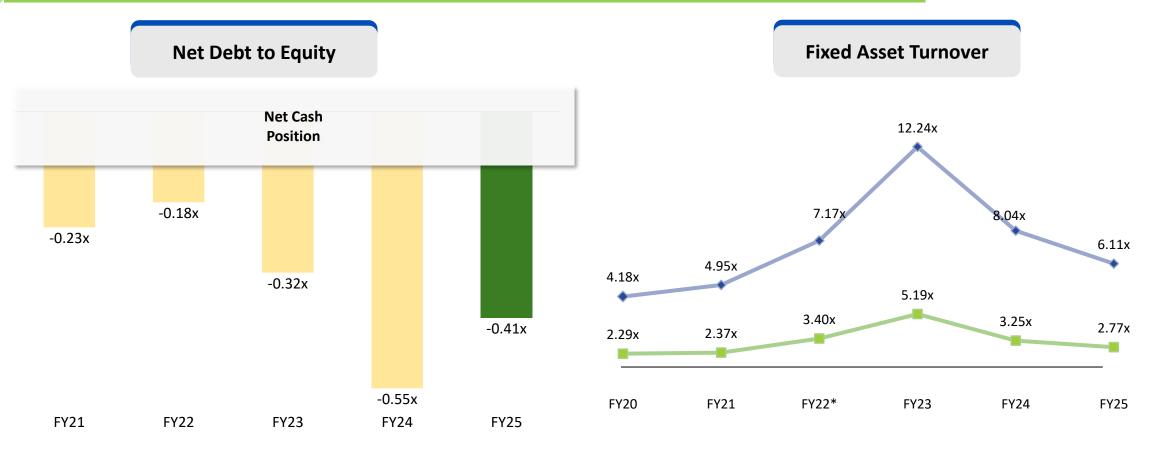
FY25 Consolidated Operating Performance





Use of Capital (Consolidated)





Net Debt = Total Long term debt + short term debt + current of maturities of long term debt – cash and bank balances



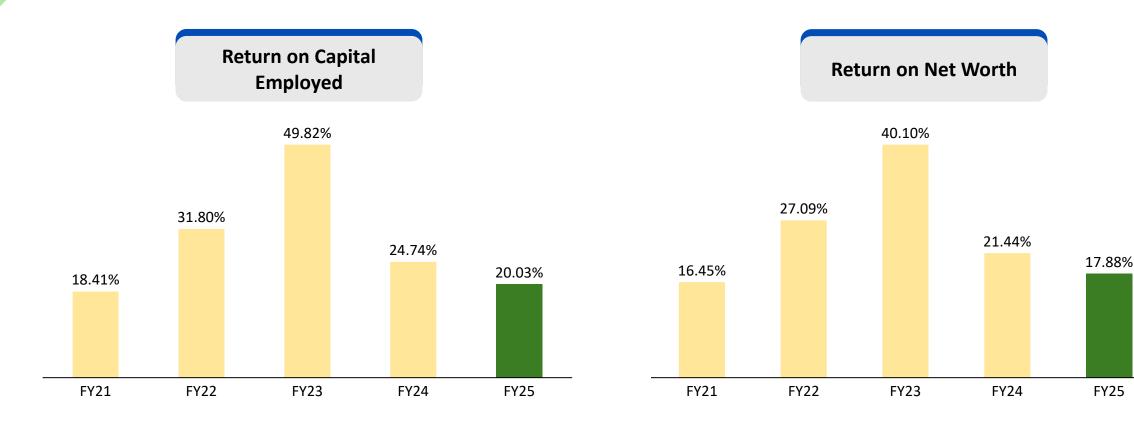
Fixed Asset Turnover (**Gross**) = Net Revenue from Operations / Total Gross Block of Fixed Assets including Land



Fixed Asset Turnover (**Net**) = Net Revenue from Operations / Total Net Block of Fixed Assets including Land

Consolidated Return Profile





Return on Capital Employed = EBIT (excluding Other Income and including share of profit / (loss) of JV (net of tax)) / (Total Debt + Total Net worth)

Return on Net Worth = Net Profit After Tax / Total Net Worth

FY25

Consolidated Profit & Loss Statement



Particulars (Rs in Crs)	Q4FY25	Q4FY24	YoY	Q3FY25	QoQ	FY25	FY24	YoY
Revenue from Operations	606.8	546.9	11.0%	516.8	17.4%	2,269.1	2,123.0	6.9%
Cost of Raw Material Consumed	366.6	305.7		310.9		1,328.6	1,217.0	
Gross Profit	240.2	241.2	-0.4%	206.0	16.6%	940.6	905.9	3.8%
Gross Profit Margin	39.6%	44.1%		39.9%		41.5%	42.7%	
Employee Cost	37.3	32.5		32.8		135.2	119.5	
Other Expenses	83.4	65.0		70.4		292.6	251.9	
EBITDA	119.6	143.6	-16.7%	102.7	16.4%	512.9	534.5	-4.0%
EBITDA Margin	19.7%	26.3%		19.9%		22.6%	25.2%	
Other Income	25.8	22.8		25.4		97.6	71.9	
Depreciation	14.8	15.4		13.1		52.3	56.6	
EBIT	130.5	151.0	-13.6%	115.0	13.4%	558.2	549.8	1.5%
EBIT Margin	21.5%	27.6%		22.3%		24.6%	25.9%	
Finance Cost	0.7	0.5		0.4		2.2	2.4	
Share of profit/(loss) of joint ventures (net of tax)	0.1	-0.1		0.0		-0.8	-2.6	
Exceptional Items	0.0	0.6		0.0		0.0	0.6	
РВТ	129.9	149.8	-13.3%	114.6	13.3%	555.2	544.1	2.0%
PBT Margin	21.4%	27.4%		22.2%		24.5%	25.6%	
Тах	32.8	35.3		31.9		144.7	132.2	
PAT	97.1	114.6	-15.2%	82.7	17.5%	410.5	411.9	-0.3%
PAT Margin %	16.0%	20.9%		16.0%		18.1%	19.4%	
Other Comprehensive Income	-1.7	-0.1		0.0		-2.4	-0.8	
Total Comprehensive Income for the year / period	95.4	114.5	-16.6%	82.7	15.4%	408.1	411.1	-0.7%
EPS*	31.68	37.36		26.97		133.89	134.34	

Consolidated Balance Sheet



Assets (Rs in Crs)	Mar-25	Mar-24
Non-current assets		
Property, plant and equipment	358.3	262.5
Capital work-in-progress	27.2	29.7
Intangible assets	2.6	1.7
Right of use assets	2.6	4.1
Financial assets		
Investments	35.3	36.2
Loans	0.9	1.2
Others	219.0	12.4
Deferred tax assets (net)	15.3	13.3
Other non-current assets	36.2	64.9
Total non-current assets	697.3	426.0
Current assets		
Inventories	362.9	260.9
Financial assets		
Trade receivables	331.5	311.3
Cash and cash equivalents	189.2	695.1
Other Bank balances	760.8	353.5
Loans	0.6	0.7
Others	1.5	0.7
Current tax asset (Net)	19.7	19.0
Other current assets	147.1	40.7
Total current assets	1,813.4	1,681.8
TOTAL ASSETS	2,510.7	2,107.8

Equity & Liabilities (Rs in Crs)	Mar-25	Mar-24
Equity		
Equity share capital	15.3	15.3
Other equity	2,279.9	1,905.7
Total Equity	2,295.2	1,921.0
Non-current liabilities		
Financial liabilities		
Lease Liability	1.0	2.5
Total non curent liabilities (A)	1.0	2.5
` '		
Current liabilities		
Financial liabilities		
Lease Liability	1.8	1.8
Trade payables	155.5	135.4
Others	2.3	2.6
Other current liabilities	11.0	9.4
Provisions	29.7	20.0
Current tax liabilities (Net)	14.2	15.0
Total current liabilities (B)	214.4	184.2
Total liabilities (A) + (B)	215.4	186.7
TOTAL EQUITY AND LIABILITIES	2,510.7	2,107.8

THANK YOU

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