



May 31, 2025

**National Stock Exchange of India
Limited**

Exchange Plaza, C-1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051
Symbol: AVG

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: 543910

Dear Sir/Madam,

Sub: Press release for the Q4FY2024-25

We are enclosing herewith the press release for the financial statements for Q4 Financial year 2024-25.

This is for your record and further dissemination.

Thanking You

Yours faithfully,

For AVG LOGISTICS LIMITED

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AVG LOGISTICS LIMITED

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AVG Logistics Delivers Impressive 66% PBT Growth in Q4 FY25

Delhi 31st May, 2025: – AVG Logistics Limited, (BSE – 543910, NSE – AVG), a leading multimodal logistics solutions provider, has announced its audited financial results for the Q4 FY25.

- *Comparative figures below for Q424 & FY24 excludes one-time income from sale of investment reported in Q4 FY24 of Rs. 21.25 Crore at PBT Level & 18.82 Crore at PAT Level.*
- *The below numbers are further excluding of other incomes reported on the face of statement of P&L to represent the actual business performance.*

Consolidated Key Financial Highlights

Particulars (₹ Cr)	Q4 FY25	Q4 FY24	YoY Change
Revenue	147.71	136.95	↑ 7.9%
EBITDA	23.71	21.25	↑ 11.5%
EBITDA %	16.1%	15.5%	↑ 60 BPS
PBT	7.36	4.44	↑ 65.7%
PBT%	5.0%	3.2%	↑ 180 BPS

Particulars (₹ Cr)	FY25	FY24	YoY Change
Revenue	551.52	479.89	↑ 14.9 %
EBITDA	95.57	83.74	↑ 14.1%
EBITDA %	17.3%	17.4%	↓ 11 BPS
PBT	26.33	17.25	↑ 52.6%
PBT%	4.7%	3.6%	↑ 118 BPS

Commenting on financial performance, Mr. Sanjay Gupta Managing Director & CEO, AVG Logistics Limited said, "We are pleased to report a robust operational performance in Q4 FY25 supported by strategic initiatives. The acquisition of a 99% stake in Kaizen Logistics would significantly enhance the company's service capabilities and broadens its sectoral reach across FMCG, beverages, metals, and industrial chemicals—segments with consistent demand profiles.

On the policy front, the Union Budget 2025 has introduced significant momentum for the logistics sector. With targeted investments in infrastructure, including road expansions, dedicated freight corridors, and multimodal connectivity, the government's commitment is poised to lower logistics costs and improve turnaround times. Furthermore, budgetary support for sustainability, particularly through electric vehicle incentives, aligns seamlessly with our vision of a greener logistics ecosystem.

Amid these developments, our focus on operational efficiency, market expansion, and digital integration ensures the company remains well-positioned to capitalize on sectoral growth and deliver sustained value creation."

Key Highlights of Q4 FY25

Completion of Strategic Acquisition of Kaizen Logistics	Successfully completed the acquisition of a 99% stake in M/s. Kaizen Logistics, a leading logistics firm. This acquisition enhances AVG's operational capacity and strengthens its presence in key sectors such as FMCG, beverages, metals, and industrial chemicals.
Capex FY25	Added 172 Fleets during Financial year ended 31st March 2025.
Long term contract from Indian Railways	Successfully bagged 6 years long term contract from Indian Railways for the PCET from Agartala to Ludhiana, expecting to generate ~198 Crore revenue (~Rs. 33 Crore p.a.) over 6 years tenure.

About AVG Logistics Limited

AVG Logistics Limited ('AVG Logistics' or 'The Company') is a leading multimodal logistics solutions provider based in India. Founded in 2010, the Company has rapidly grown to become a trusted partner for businesses across India. With a team of dedicated logistics experts and a modern fleet, AVG Logistics provides customized and technology-driven solutions across transportation, warehousing, distribution, and supply chain management. Furthermore, the Company also offers Third-Party Logistics Services (3PL), effectively complementing its wide range of logistics solutions.

The company specializes in road & rail transportation, reefers/cold chain, and warehousing segment with over 50+ fully automated branches pan India. AVG's esteemed customers include Nestle, HUL, DS Group, Apollo Tyres, JK Tyres, ITC, Airtel, TATA Steel, Dalmia Cement, Marico, Varun Beverages, Godrej, MRF, Jubilant, Ultra Tech Cement, Coca Cola & many other retail and multinational companies.


The company's 500+ workforce comprising dedicated & skilled professionals provides 24x7 integrated logistics services in an efficient manner to customers across different industries in India. The company operates a 3000+ fleet of hired & owned vehicles along with 756,000+ Sq. Ft. of warehousing space in India to provide several value-added services.

In FY25, the company reported Revenue of ₹551.52 Cr, EBITDA of ₹95.57 Cr and PBT of ₹26.33 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor

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