



Rajshree Polypack Limited

MFG of Plastic Rigid Sheets & Thermoformed Packaging Products
Regd Office.: Unit No.503-504, Lodha Supremus, Road No. 22, Near New Passport Office, Wagle Estate, Thane (W) - 400604. India.
Tel. No.: + 91-22 25818200 | Fax No.: + 91-22 25818250 | Email: info@rajshreepolypack.com
website: www.rajshreepolypack.com | CIN: L25209MH2011PLC223089

Date: August 5, 2024

To,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400051

Symbol: RPPL

Dear Sir/Madam,

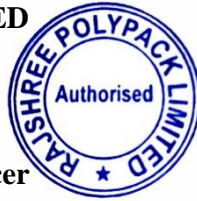
Sub: Q1FY25 Result Presentation

Please find enclosed herewith a copy of the Investor presentation with respect to the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter ended June 30, 2024.

Thanking you,

FOR RAJSHREE POLYPACK LIMITED

Mahipal Singh Chouhan
Company Secretary & Compliance Officer
M. No: A41460



Place: Thane

Encl: - a/a



Rajshree Polypack Limited (NSE : RPPL)

Investor Presentation Q1FY25

Safe Harbor

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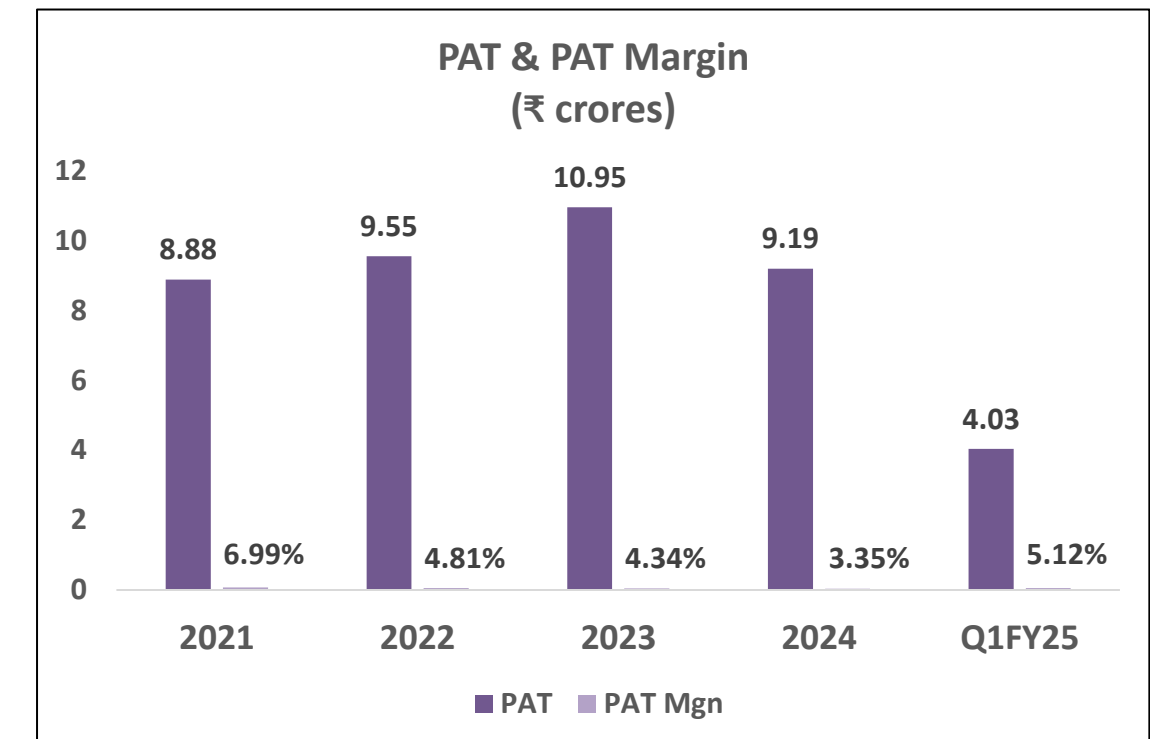
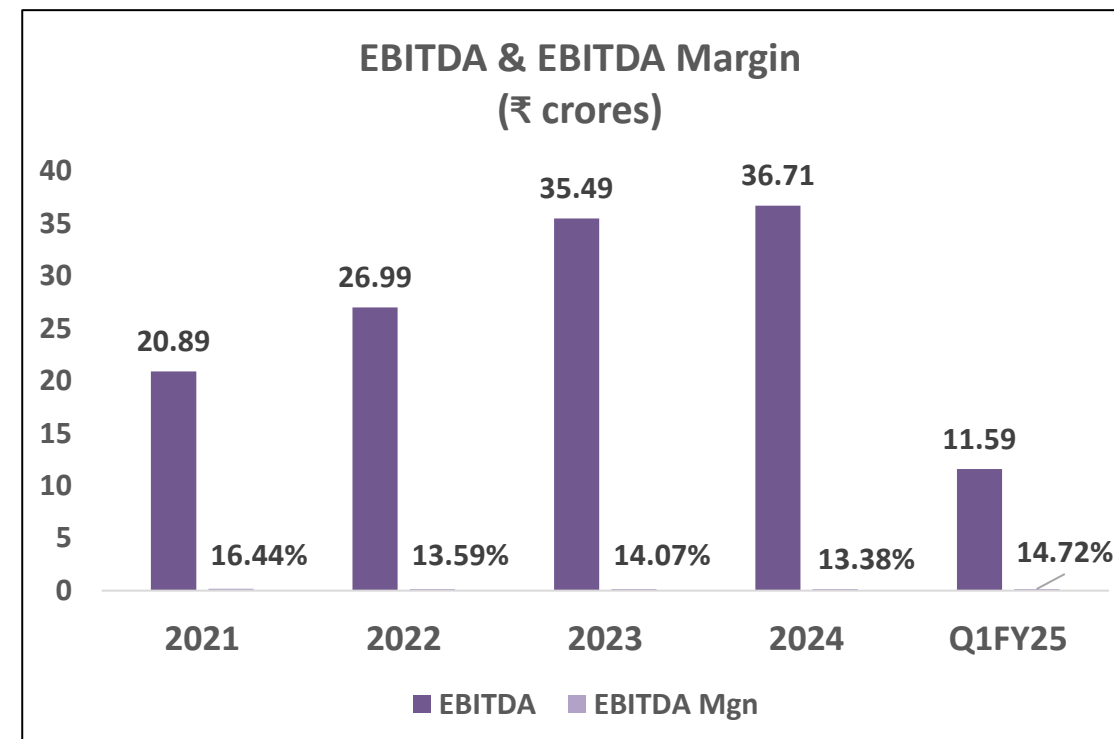
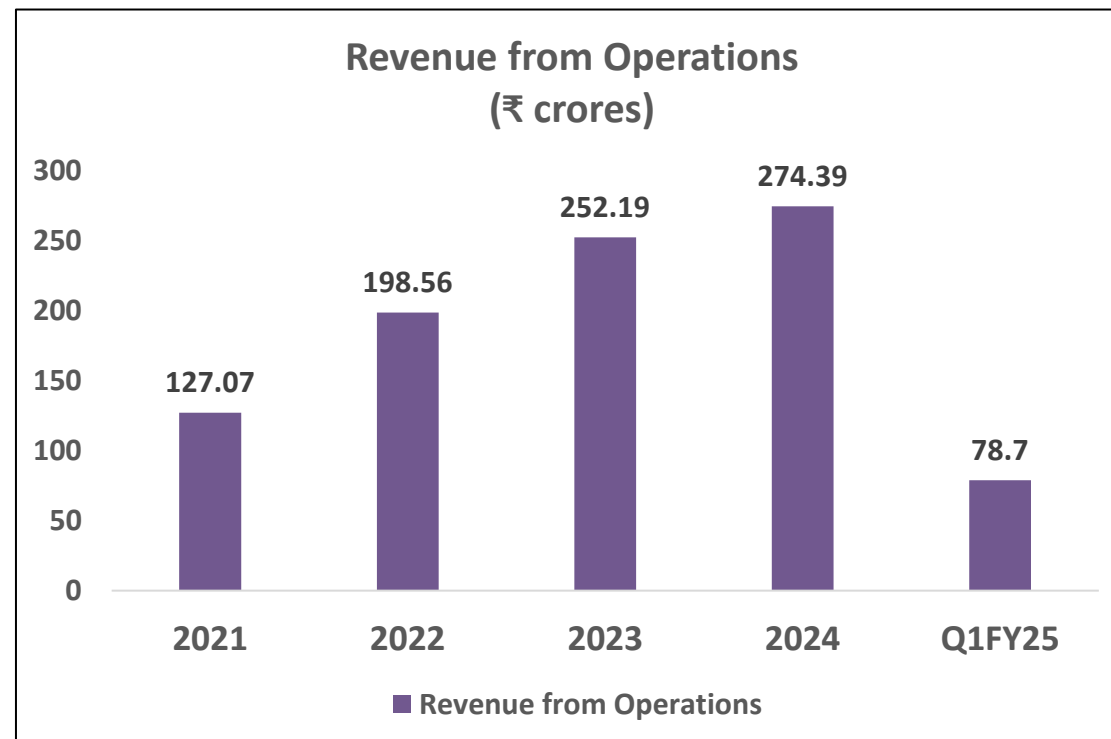
Rajshree At Glance

- ❖ Leader in Thermoformed Packaging with ~20+ years of experience in F&B Packaging.
- ❖ **1st in the Indian Industry** to manufacture Rigid Barrier Packaging Products with fully integrated facility using state-of-the-art European Machinery.
- ❖ Accredited with BRC Global Standards for Packaging and Sedex-certified manufacturing units, and holds **4 design and 1 process patents**.
- ❖ **Technologies used** – Extrusion including Barrier Extrusion, Thermoforming, Printing, Labelling and Injection Moulding including In-mould labelling.
- ❖ Entered into Paper Packaging products for Food service Industry with a Joint Venture.

Installed Capacity

Fiscals	Q1FY25	2024	2023	2022	2021
Extrusion (in MT)	20,000	20,000	18,200	14,700	10,200
Thermoforming (in MT)	9,990	9,270	8,770	8,020	5,220
Printing (pieces in Lakhs)	11,000	11,000	9,400	6,800	6,200
Sleeving (pieces in Lakhs)	1,275	1,275	1,275	1,275	1,275
Injection Moulding (in MT)	1,000	1,000	1,000	-	-

Financial Snapshot



Our Strengths

Strong customer relationships with various industry players



Experienced management team



Strategically Located at Daman and Sarigam, Gujarat



Efficient Working capital management



Efficient infrastructure and resources management with strict quality control standards



Consistent track record of organic growth



Adaptation to new technologies and Co-development of products



Relatively insulated against seasonality

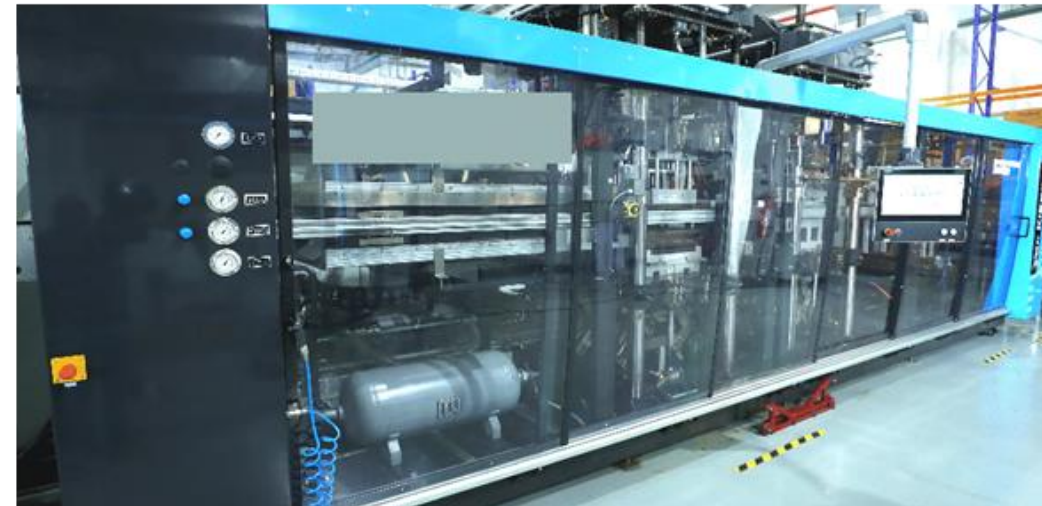


Manufacturing Capabilities

EXTRUSION



THERMOFORMING



PRINTING



SLEEVING

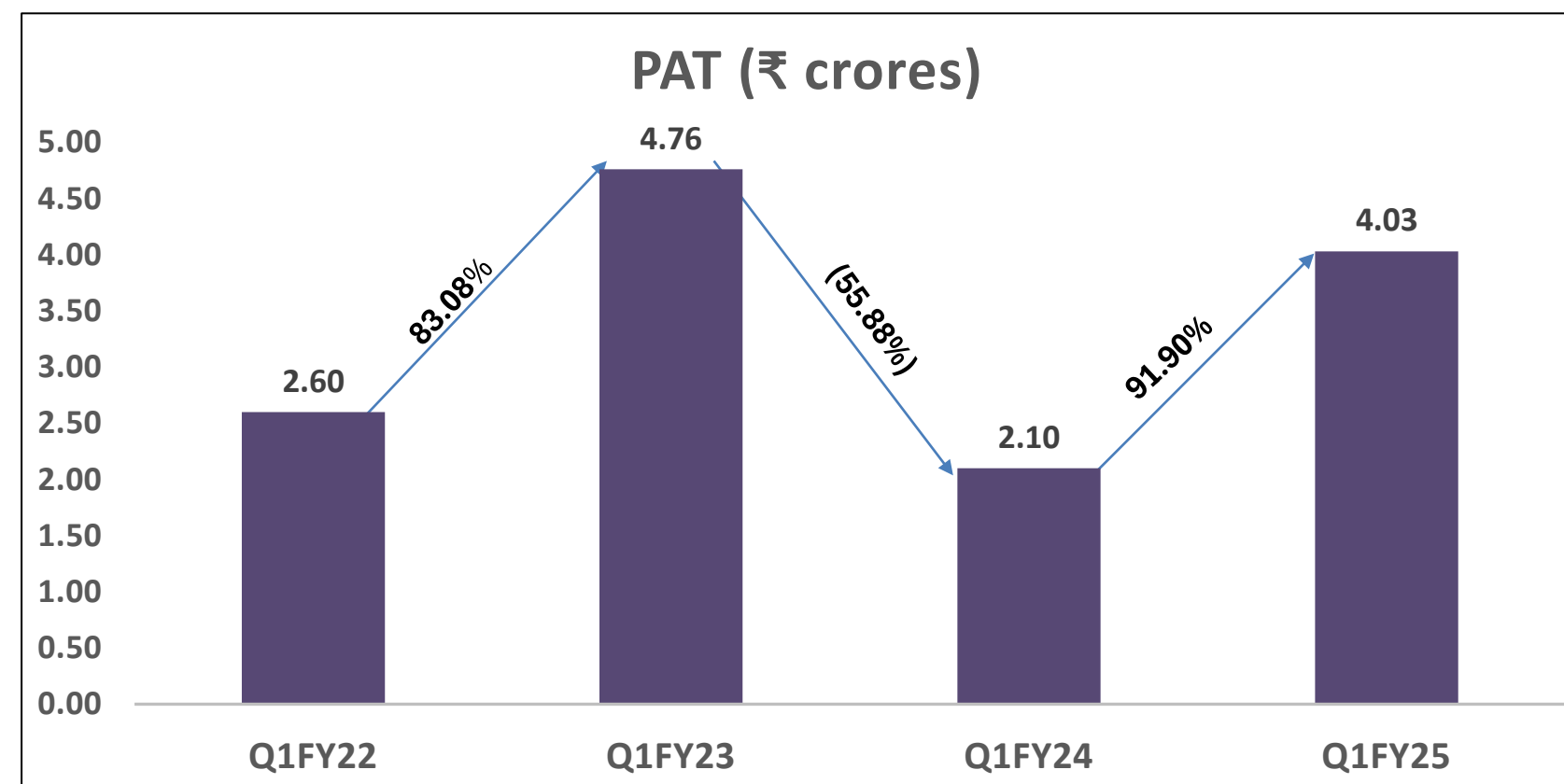
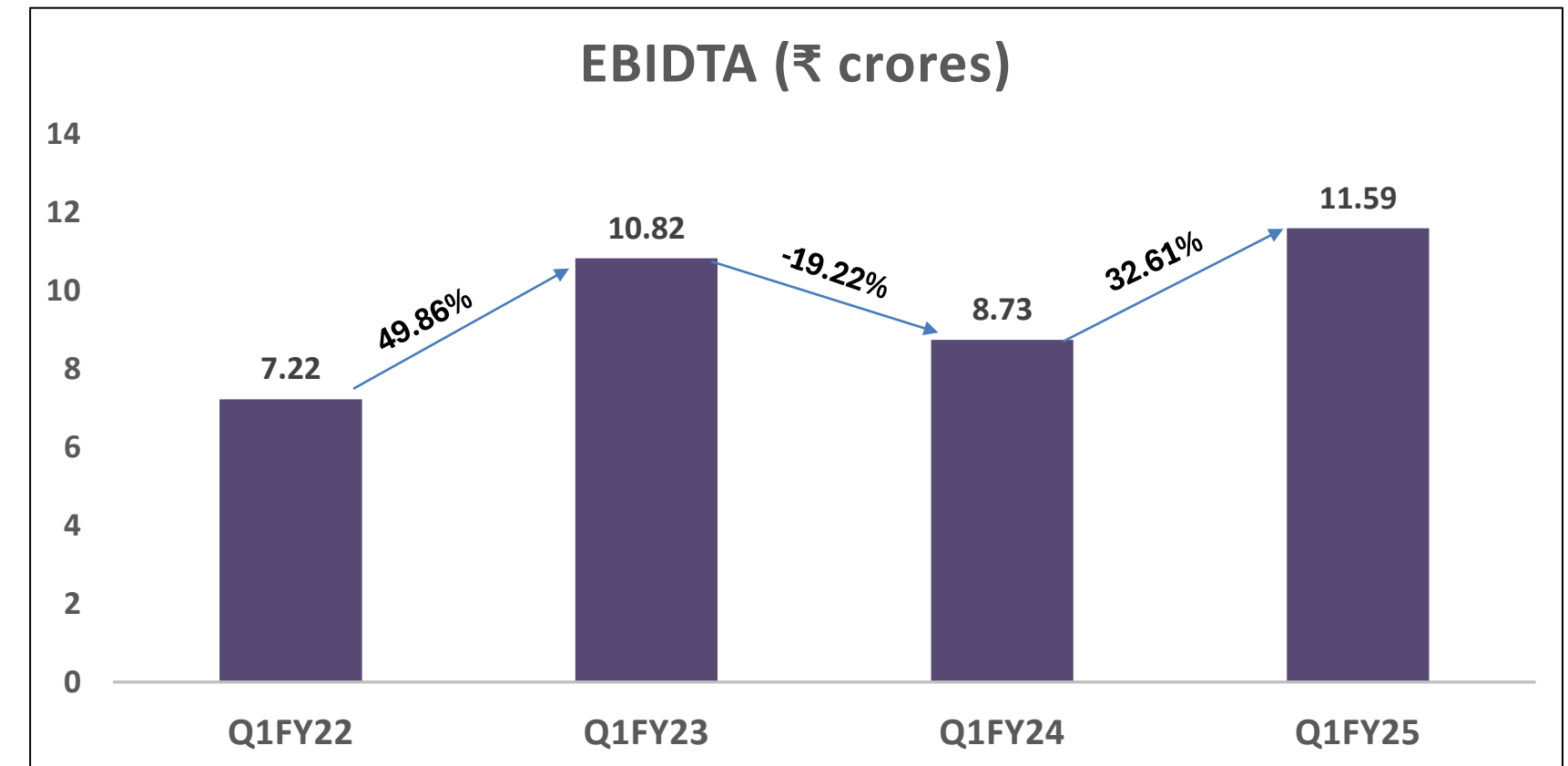
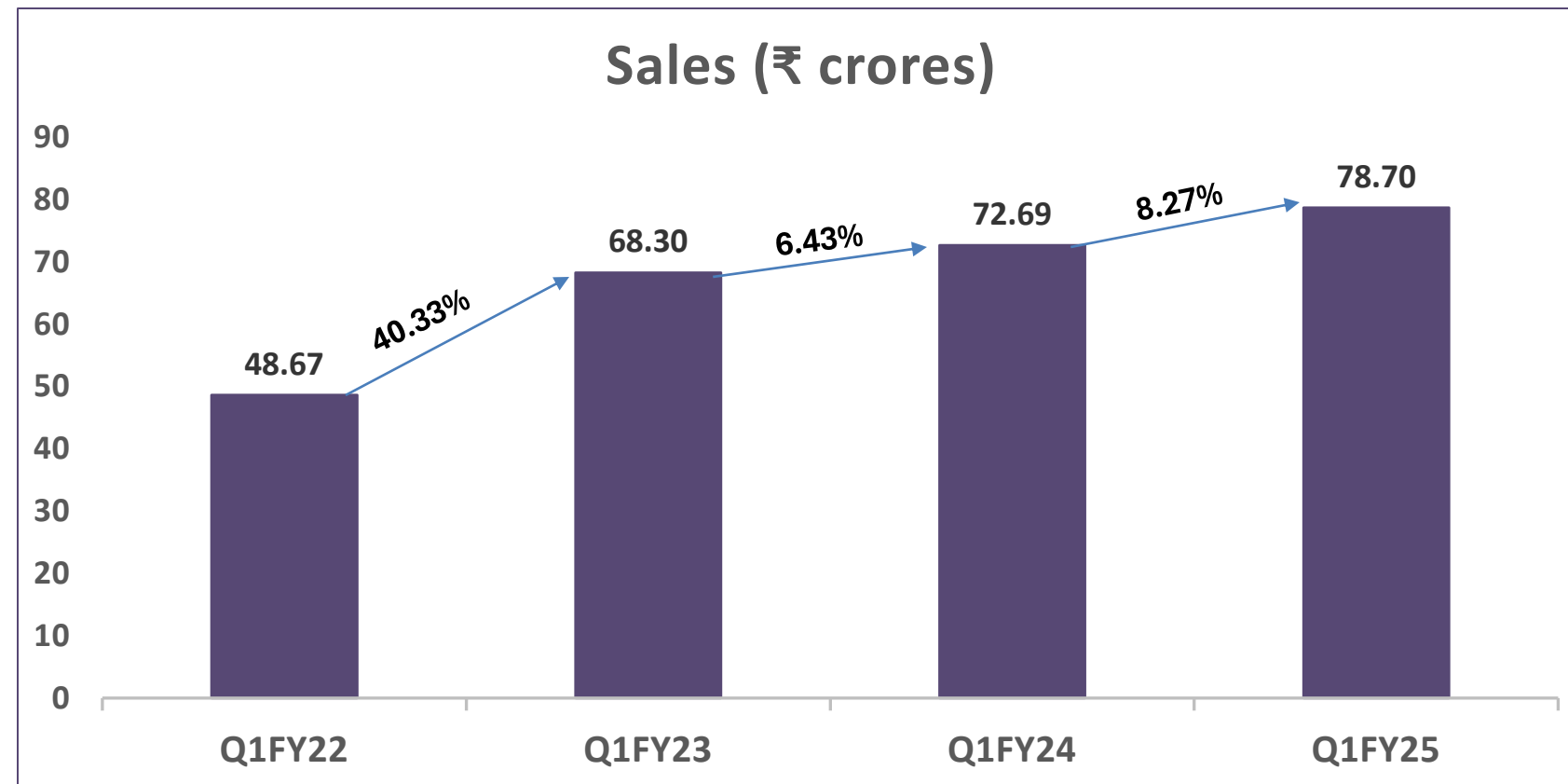


INJECTION MOULDING

(Under Toll Manufacturing Agreement)

All the core production activities under one roof leading to efficient deliveries and quick Turn Around Time.

Performance Comparison



Management Commentary

Business

1. Overall volume sales increased by approximately 8.71% year-over-year, with export business contributing ₹9.20 Cr, or over 11.5% of turnover for FY24-25-Q1, up from ~10.9% in FY23-24-Q1, and expected to grow further throughout the year.
2. Increasing global market visibility through participation in various international exhibitions, receiving significant positive feedback.
3. Exporting to 13 countries, up from 9 last year, with major markets in Southeast Asia and the Middle East, primarily through large global distributors eager to increase their orders.
4. Finalizing an export contract with a major global distributor while also securing our first institutional customer in injection molding technology.

New Developments

1. Developed 7+ new products during the year.
2. Added 50 new customers during the year including international customers.

Other Updates

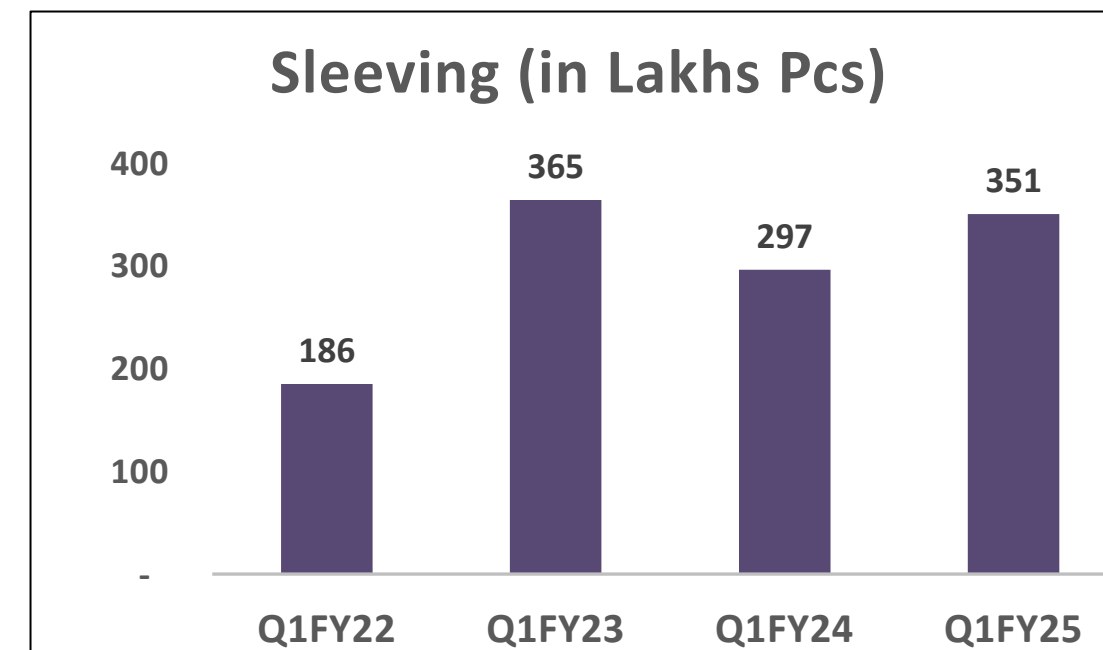
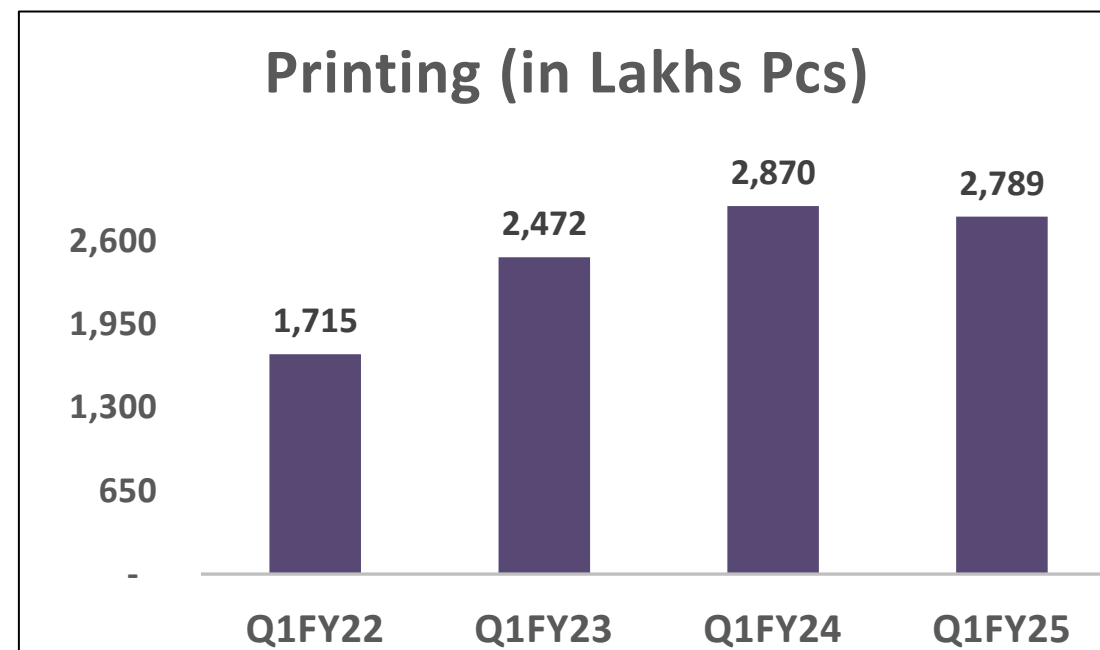
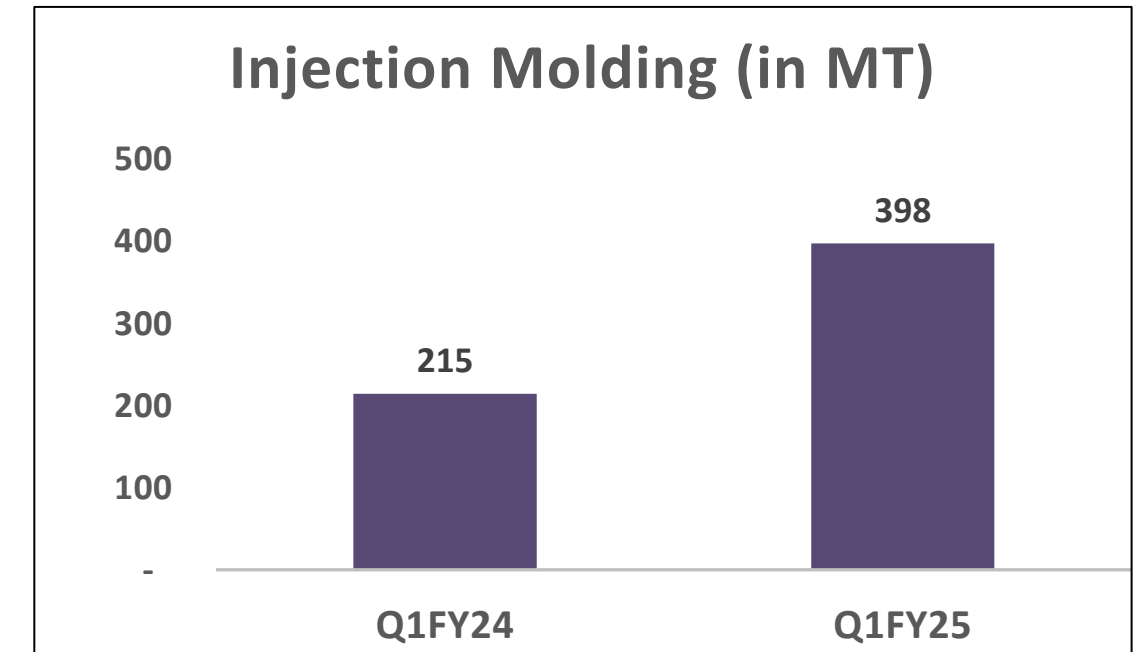
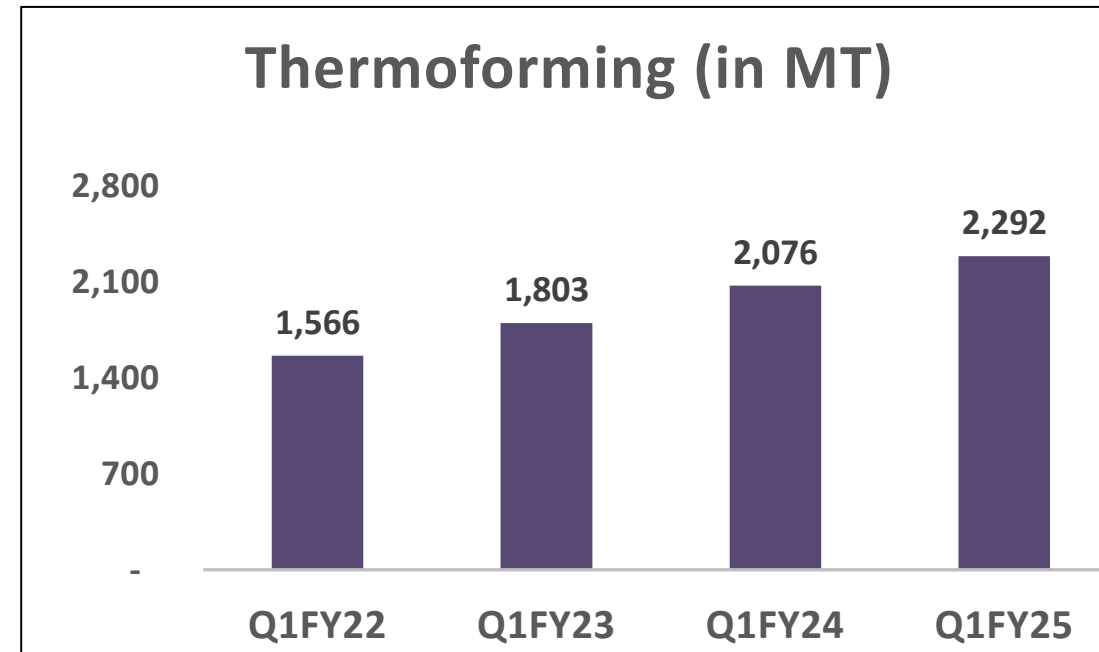
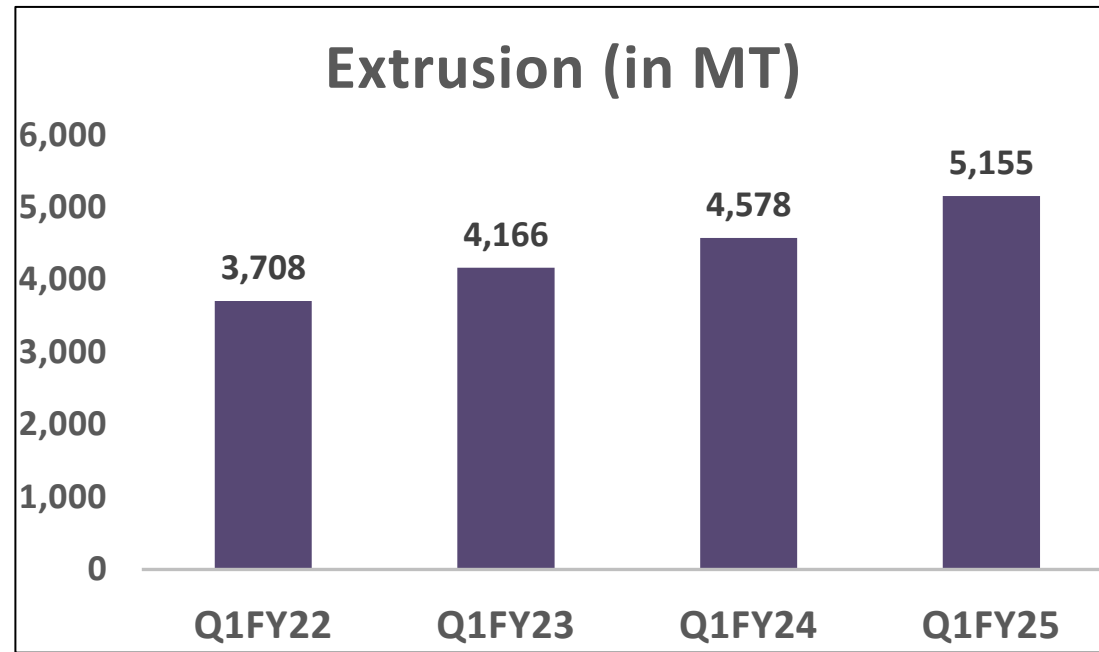
Olive Ecopak

1. RPPL has invested a total of ₹31.06 Crores to date.

Capital

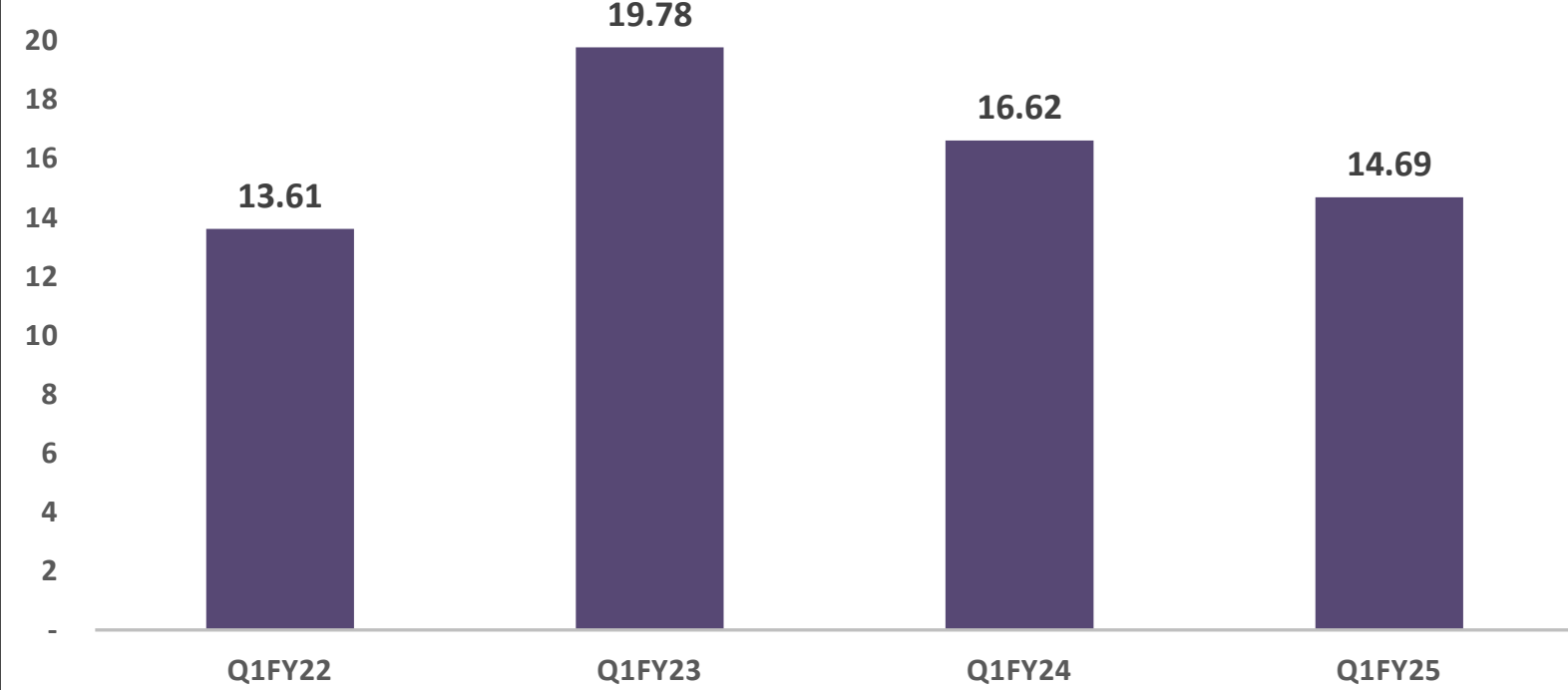
1. Increased Extrusion capacity by 4,000 MT, adding to the existing 20,000 MT, with an establishment cost of 2.60 crores.
2. Increased Thermoforming capacity by 1,500 MT, adding to the existing 9,990 MT, with an establishment cost of 3.25 crores.
3. Increased Injection Moulding capacity by 2,300 MT, adding to the existing 1,000 MT, with an establishment cost of 3.5 crore.

Production Metrics - Quarterly

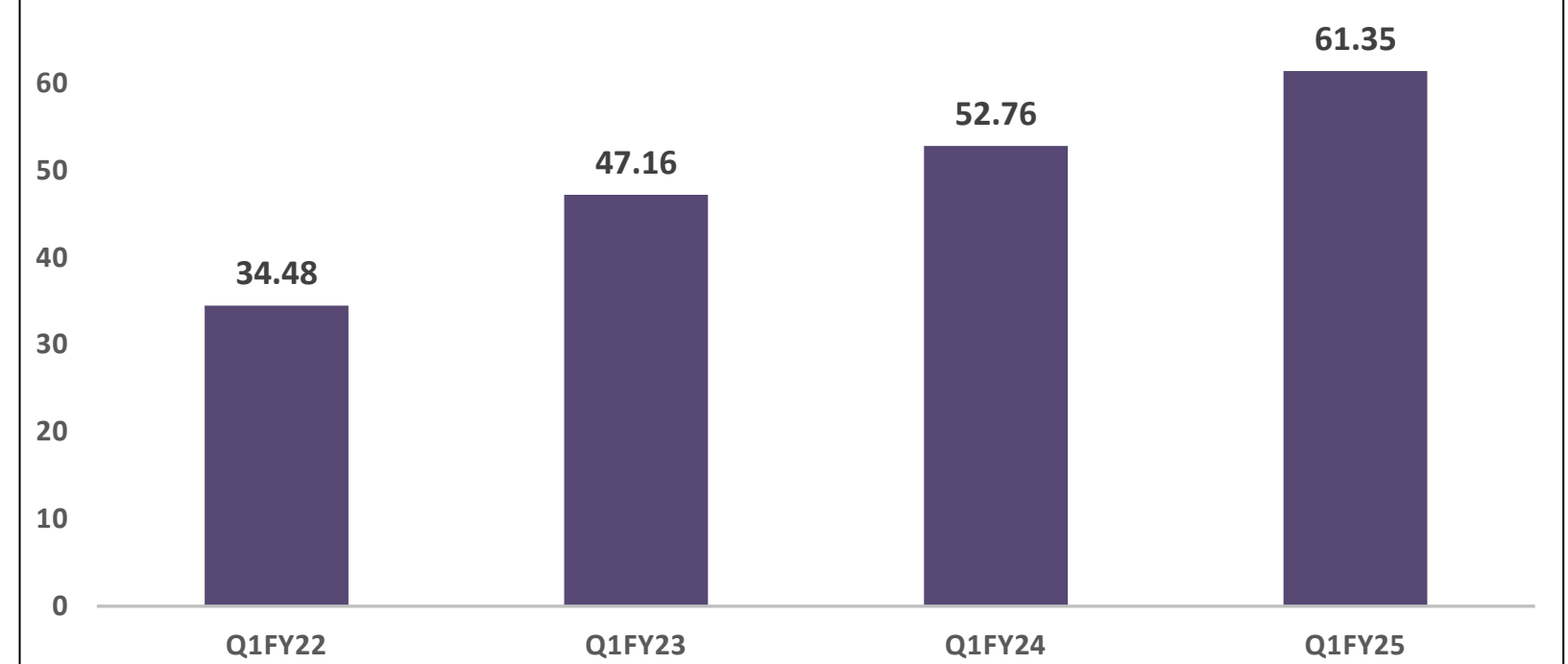


Revenue Profile

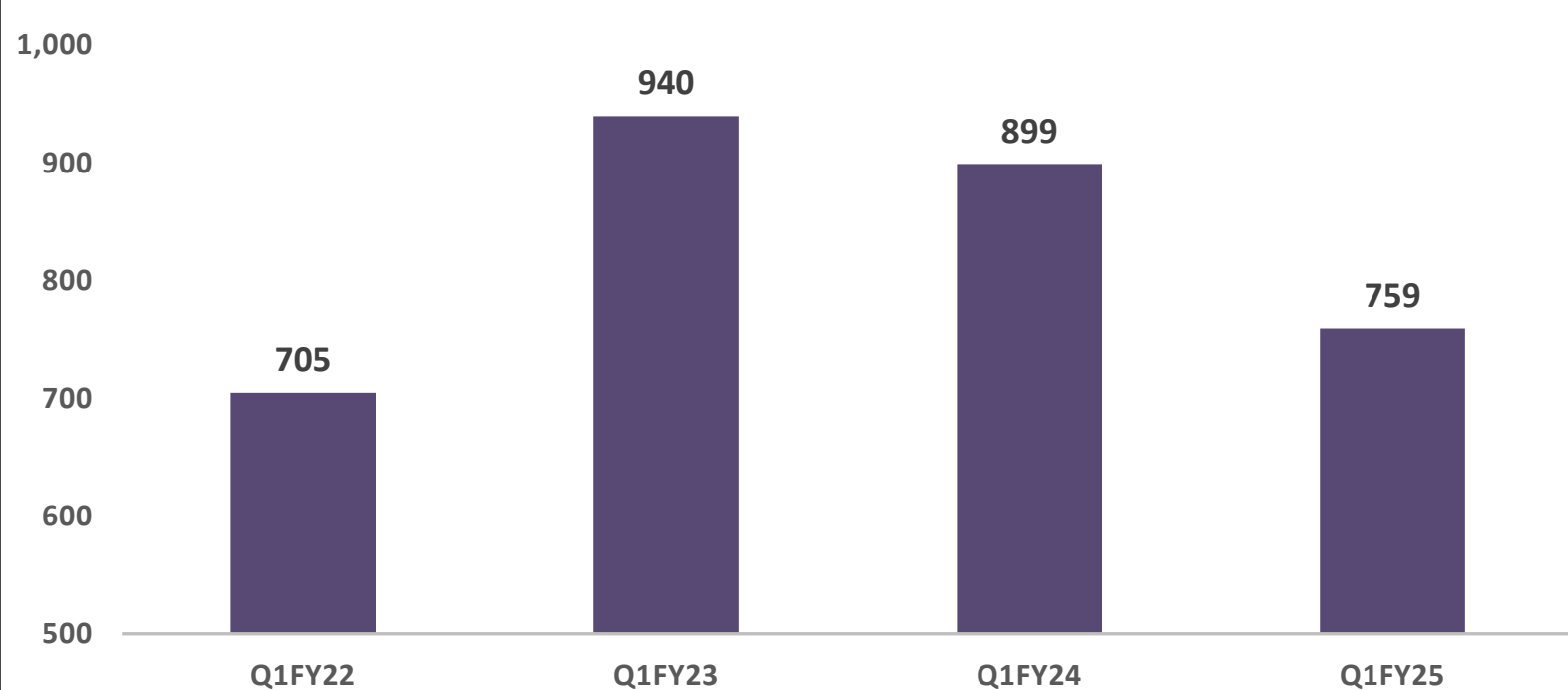
Sheet Sales in ₹ Crores



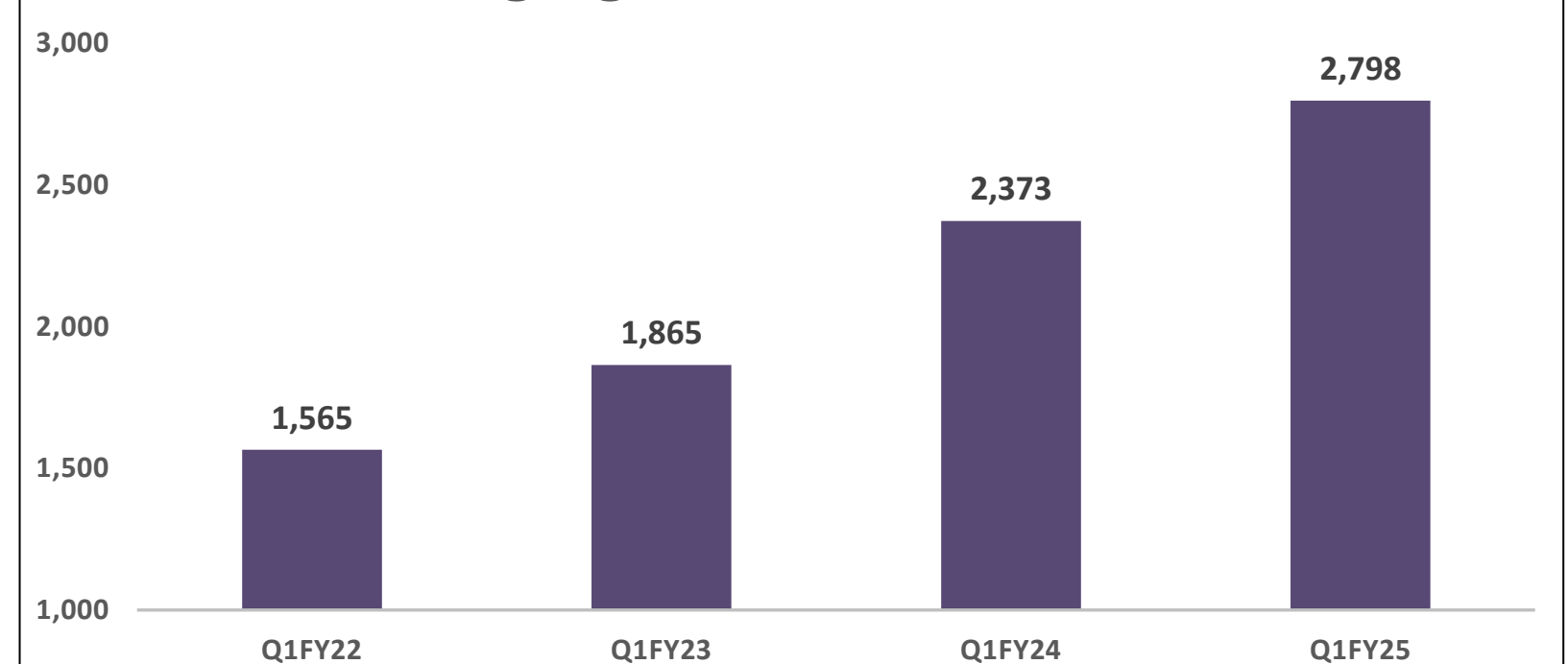
Packaging Product Sales in ₹ Crores



Sheet Sales in MT



Packaging Product Sales in MT



Products



**BARRIER
PACKAGING
PRODUCTS**

**RIGID
PACKAGING
PRODUCTS**

**PLASTIC RIGID
SHEETS**

**INJECTION
MOULDING**



Our Esteemed Customers



Business Promotion

Chicago, May 2024



RESPack, Mumbai, June



Ruso Pack, Russia, June 2024



Olive Ecopak Pvt. Ltd.

Infrastructure



Launch Event



- ❖ Only manufacturer in India, having integrated facility to manufacture paper based disposable table wear and packaging solutions.
- ❖ We introduce cutting-edge aqueous-based barrier coating medium, a revolutionary solution designed to replace single-use plastics in various applications.
- ❖ Have an installed capacity of 12,000 MT per annum.

- ❖ The process of developing a complete product involves the following steps:
 - Paper Coating
 - Cutting
 - Pressing
 - Decoration

Financial Performance

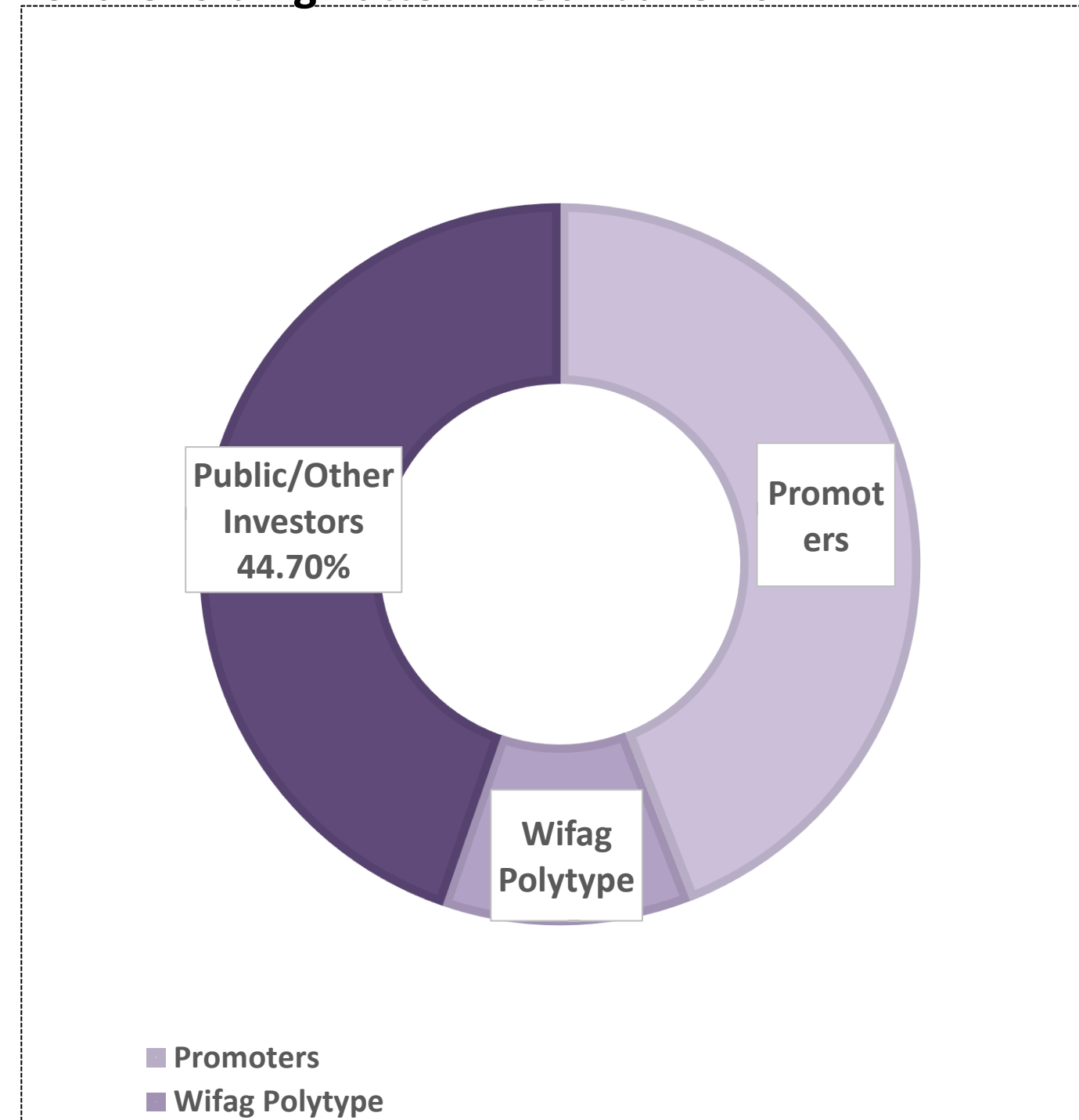
PROFIT & LOSS STATEMENT

Fiscals	Q1FY25	Q1FY24	Y-o-Y	Q4FY24	Q-o-Q
Revenue from Operations	78.70	72.69	8.26%	69.37	13.45%
Operating Profit	15.94	13.73	16.10%	14.37	10.93%
<i>Operating Profit Margin %</i>	<i>20.26%</i>	<i>18.89%</i>		<i>20.72%</i>	
EBIDTA	11.59	8.73	32.76%	9.36	23.82%
<i>EBIDTA Margin %</i>	<i>14.72%</i>	<i>12.01%</i>		<i>13.49%</i>	
PAT	4.03	2.10	91.90%	2.03	98.52%
<i>PAT Margin %</i>	<i>5.12%</i>	<i>2.89%</i>		<i>2.93%</i>	
Earning Per Share (EPS) (₹)	1.09	0.61	79.73%	0.65	68.32%

Company's Listing Details

Particulars	As on 28/06/24
Listed On	NSE
Closing Market Price (₹)	71.98
Market Cap (₹ Crores)	263.82
Number of Shares O/s	3,66,52,000
Face Value	₹10
52 Week High/Low	96.67*/68.25

Shareholding Pattern – 30th June 2024



Board Of Directors



MR. RAMSWAROOP THARD, CHAIRMAN & MANAGING DIRECTOR

- Bachelors of Engineering, Pune University having experience of 28+ years in plastic industry
- Plays pivotal role in growth planning, business development, sales, administration & finance
- Also, the founding member of Thermoforming and Allied Industries Association



MR. NARESH THARD, JOINT MANAGING DIRECTOR

- Experience of 26+ years in plastic industry with strong technical strength in packaging domain
- Instrumental in growth of the Company since inception



MR. ANAND RUNGTA, WHOLE-TIME DIRECTOR

- Bachelors of Commerce with experience of 10+ years in manufacturing, trading, import and export, textile, transportation, commission agency of plastic items and other products
- , • Leads distribution vertical of the Company in domestic market



MR. PRAVEEN BHATIA, INDEPENDENT DIRECTOR

- Chartered Accountant with experience of 28+ years in issue management, merger & amalgamations, foreign collaborations, project consultation, loan syndication, audit, taxation and investment advisory



MR. RAJESH MURARKA, INDEPENDENT DIRECTOR

- Chartered Accountant with experience of 27+ years
- Handled debt syndication, debt structuring/ re-structuring and debt advisory services



MS. YASHVI SHAH, INDEPENDENT DIRECTOR

- CS, LLB; Associated with projects in private equity investments, rights issue and other Corporate Legal Advisory matters.
- Brings more than 6 years of experience in handling legal and secretarial matters.

Key Managerial Personnel



MR. PALASH CHAKRAVORTY– CHIEF MARKETING OFFICER

- Holds MBA in International Marketing and Human Resource, B. Tech in Mechanical Engineering and a PGD in tool design
- Has over two decades of experience in the printing and packaging domain, driving sales, marketing, operations and P&L.



MR. RS NAIR – HR AND ADMINISTRATION HEAD

- Masters in HRM having 27+ years of experience in office administration and HR across industries including pharmaceuticals, polymer, paper and plastic



MR. PURAV SHAH – PLANT HEAD

- An absolute professional with 21 years of experience in plastics processing. Specializes in Thermoforming, Dry Offset Printing technology, Sheet Extrusion, Injection Moulding with In Mould Labelling, Thin and Thick wall Injection Moulding with Robotics



MR. PRADEEP KUMAR – MARKETING AND SALES HEAD

- PG-PPT and GDP from CIPET, having 27+ years of experience in field of packaging, operations and business development
- Has served many Companies across pharmaceuticals and food industry including Cadbury, General mills & Park-Davis/ Pfizer



MR. SUNIL SHARMA - CFO

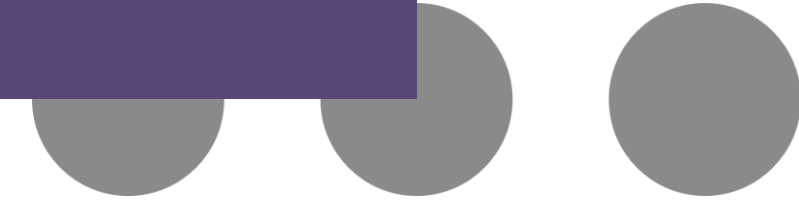
- Looks after accounting and financial matters of the Company
- Has 17+ years of experience in fields of finance & accounting, administration, planning & execution and marketing



MR. MAHIPAL SINGH CHOUHAN – COMPANY SECRETARY AND COMPLIANCE OFFICER

- Member of Institute of Company Secretaries of India
- Experience of more than 8 years in the field of Company Secretarial, Regulatory Compliances, Corporate Law Affairs.

Board Of Advisors



MR. V BALAJI, TECHNICAL ADVISOR

- Aged 64 years, has 44+ years of experience across printing, lamination and cast PP film industry
- Carries hands-on technical knowledge of all kinds of Flat tube laminate
- Has also worked on production of barrier PE films (Nylon EVOH, Nylon PE and EVOH PE), used for non foil tube laminates in various thickness namely from 275 to 400 Mic



CA SAURABH AGARWAL, STRATEGIC ADVISOR

- Seasoned professional with over 21 years of experience across business verticals including planning and implementing innovative strategies
- Though a finance professional, his area of expertise covers all aspects of business activity be it marketing, admin, HR etc. which play a vital role in success of any business enterprise

THANK YOU

Contact Info

Registered Address:

#503-504, Lodha Supremus, Building No.1
5th Floor, Road No. 22,
Near New Passport Office, Wagle Estate,
Thane (W) – 400 604. India

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