

Date: April 21, 2026

To,

National Stock Exchange of India Limited "Exchange Plaza", C-1, Block - G Bandra - Kurla Complex Bandra (East), Mumbai - 400051 Symbol: SOFTTECH	BSE Limited Floor 25, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400001 Scrip Code: 543470
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Subject: Presentation regarding previous intimation about Schedule of Analysts/Institutional Investors Meeting under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

This is with reference to our earlier intimation dated April 16, 2026, regarding the schedule of the Analyst/Institutional Investor Meeting pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In continuation of the same, please find attached the **presentation**.

The same presentation is also being uploaded on the Company's website at:
<https://softtechglobal.com/investors/investor-presentation/>

Kindly take the same on record.

Yours Sincerely,
FOR SOFTTECH ENGINEERS LIMITED

VIJAY GUPTA
MANAGING DIRECTOR & CEO
DIN: 01653314

Encl: As above



SoftTech Engineers Limited

CMMi/3, ISO 9001: 2015

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SoftTech Engineers Limited

Q3 / 9M – 2025-26
Investor Presentation

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Certain statements in this presentation concerning our future growth prospects are forward looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The Risk and uncertainties relating to the statements include but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures, and general economic conditions affecting demand / supply and price conditions in domestic an international markets. The Company does not undertake to update any forward-looking statement that maybe made from time to time by or on behalf of the Company.

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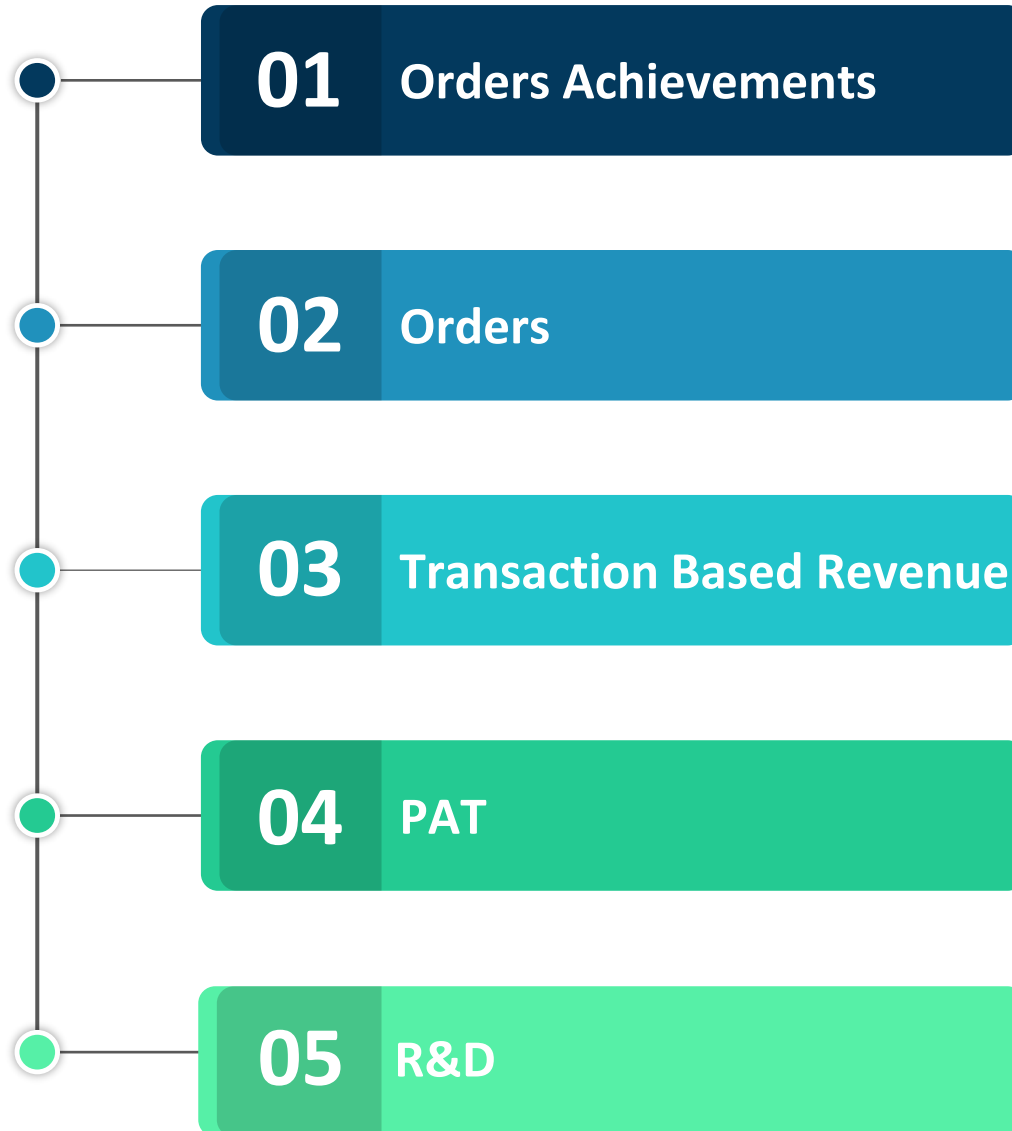
Strategic Review for Future Growth

All Values are Rs. In Crore /



Operational Review

Operational Success



The Company secured bids amounting to Rs. 33 Cr (\$3.67mn) in Q3, with cumulative wins of Rs. 128 Cr (\$14.22mn) during the 9M period.

The Company has confirmed orders of ₹242 Cr (\$26.89mn) and a pipeline of ₹494 Cr (\$54.89mn) Several strategic initiatives are underway, and we expect them to deliver meaningful results in the coming months, including our overseas opportunities.

SaaS revenue for Q3 was Rs. 7.68 Cr, (\$0.85mn) taking the 9M total to Rs. 21.25 Cr. (\$2.36mn) This represents a 69% year-on-year growth for Q3 and a 42% increase for the 9M period.

Operational PAT increased 2.1X from Q2 to Q3 and expanded 3.4X year-on-year (Q3FY25 to Q3FY26). However, a one-time gratuity impact of approximately ₹1.25 cr (\$0.14mn) arising from the new labor law reduced the reported PAT.

Civit Metaverse and Civit AI has taken shape and ready to go on production in German and US market.

Standalone Financial

Financial – Q3 & 9M – FY 2025-26 – Standalone (INR)

In Rs. Cr.**	Q3-FY26	Q2-FY26	Q3-FY25	9M-FY26	9M-FY25
Revenue from Operation	31.25	25.71	20.83	82.75	63.49
COGS	6.38	5.03	2.55	14.98	9.88
Employee Cost	6.69	6.33	6.40	19.80	18.19
Other expenses	7.87	6.75	5.51	22.38	15.70
EBITDA	10.31	7.61	6.38	25.59	19.73
EBITDA %	33%	30%	31%	31%	31%
Depreciation & Amortization Cost	5.66	5.65	4.00	16.96	12.03
Finance cost	1.02	1.09	1.27	3.17	3.86
Other Income	1.07	1.58	0.38	3.88	1.59
PBT Before Exceptional Item	4.70	2.44	1.49	9.34	5.44
Exceptional item	1.66	-	-	1.66	-
PBT	3.04	2.44	1.49	7.68	5.44
PBT %	10%	9%	7%	9%	9%
Tax Expenses	0.77	0.80	0.45	2.13	1.52
PAT	2.27	1.64	1.04	5.55	3.92
PAT %	7%	6%	5%	7%	6%

A. Exceptional Item:
Impact of the Provision for Gratuity under the new Labour Law introduced by the Central Government on 21 November 2025: The Company has recognized a one-time additional expense of ₹1.66 crore in the Profit and Loss Statement.

B. The Company has delivered improvement across all key areas over both the previous quarter and the year-to-date. The results reflect the growing maturity and strong performance of our products.

Financial – Q3 & 9M – FY 2025-26 – Standalone (USD)

In USD Mn**	Q3-FY26	Q2-FY26	Q3-FY25	9M-FY26	9M-FY25
Revenue from Operation	3.47	2.86	2.31	9.19	7.05
COGS	0.71	0.56	0.28	1.66	1.10
Employee Cost	0.74	0.70	0.71	2.20	2.02
Other expenses	0.87	0.75	0.61	2.49	1.74
EBIDTA	1.15	0.85	0.71	2.84	2.19
EBIDTA %	33%	30%	31%	31%	31%
Depreciation & Amortization Cost	0.63	0.63	0.44	1.88	1.34
Finance cost	0.11	0.12	0.14	0.35	0.43
Other Income	0.12	0.18	0.04	0.43	0.18
PBT Before Exceptional Item	0.52	0.27	0.17	1.04	0.60
Exceptional item	0.18	-	-	0.18	-
PBT	0.34	0.27	0.17	0.85	0.60
PBT %	10%	9%	7%	9%	9%
Tax Expenses	0.09	0.09	0.05	0.24	0.17
PAT	0.25	0.18	0.12	0.62	0.44
PAT %	7%	6%	5%	7%	6%

A. Exceptional Item:
Impact of the Provision for Gratuity under the new Labour Law introduced by the Central Government on 21 November 2025: The Company has recognized a one-time additional expense of \$0.18 mn in the Profit and Loss Statement.

B. The Company has delivered improvement across all key areas over both the previous quarter and the year-to-date. The results reflect the growing maturity and strong performance of our products.

Key Highlights – Q3 & 9M – FY 2025-26 - Standalone



↑ Q3 - 50%
9M - 30%

Sales Growth

Q3 – 31.25 Cr – 20.83 Cr
Q3 – \$3.47Mn – \$2.31Mn
9M – 82.75 Cr – 63.49 Cr
9M – \$9.19Mn – \$7.05Mn



↑ Q3 - 61%
9M – 30%

EBITDA

Q3 – 10.31 Cr – 6.38 Cr
Q3 – \$1.15Mn - \$0.71Mn
9M – 25.59 Cr – 19.73 Cr
9M - \$2.84Mn - \$2.19Mn



↑ Q3 – 3.2X
9M – 1.7X

*Operational PBT

Q3 – 4.70 Cr – 1.49 Cr
Q3 - \$0.52Mn - \$0.17Mn
9M – 9.34 Cr – 5.44 Cr
9M - \$1.04Mn - \$0.60Mn



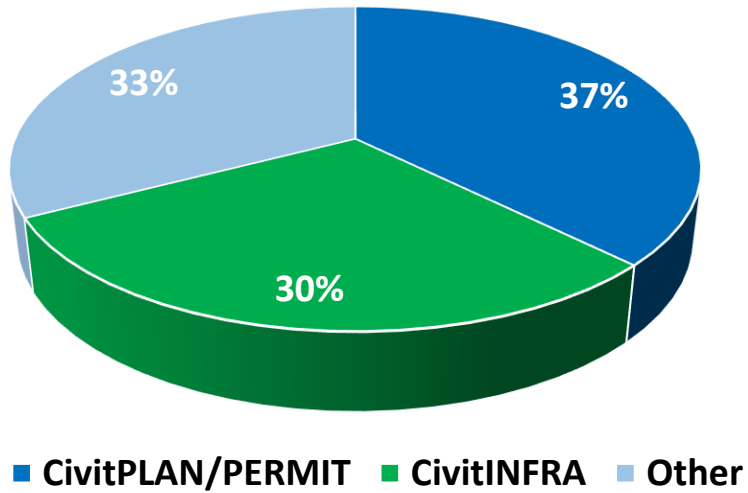
↑ Q3 – 3.4X
9M – 1.7X

*Operational PAT

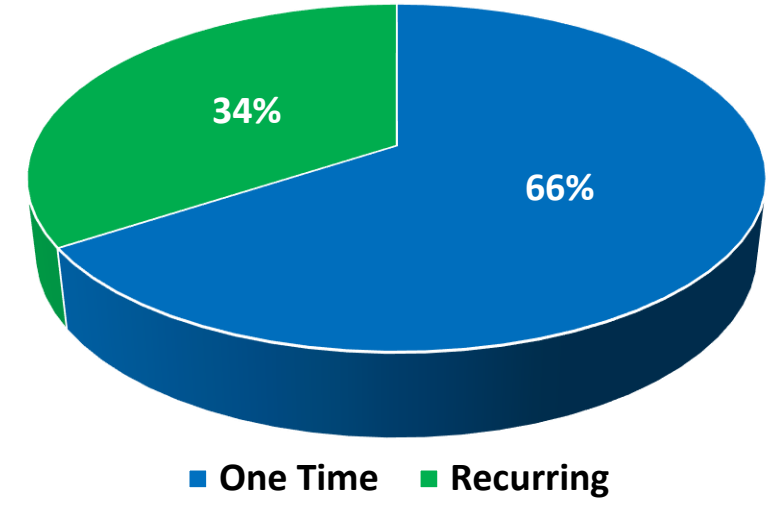
Q3 – 3.52 Cr – 1.04 Cr
Q3 - \$0.39Mn - \$0.12Mn
9M – 6.80 Cr – 3.92 Cr
9M - \$0.76Mn - \$0.44Mn

*Operational – Represents profit excluding any exceptional or one-off expenditures.

Key Highlights – Q3 & 9M – FY 2025-26 – Standalone

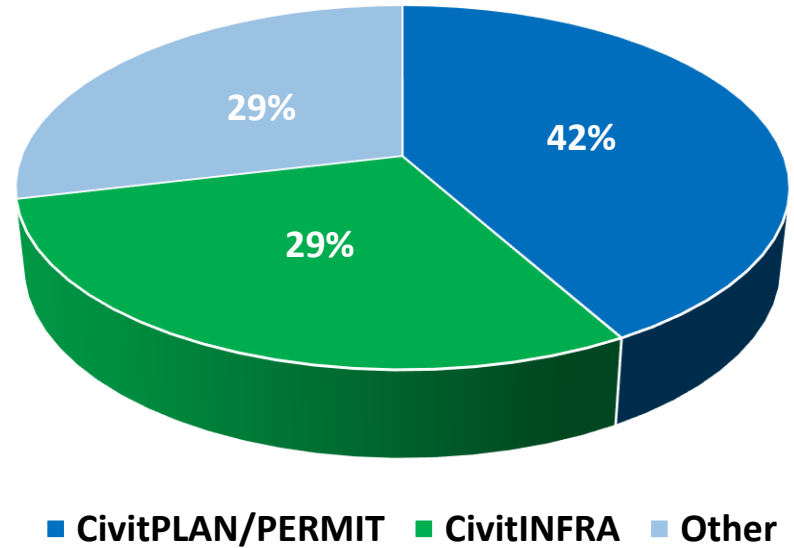


Q3

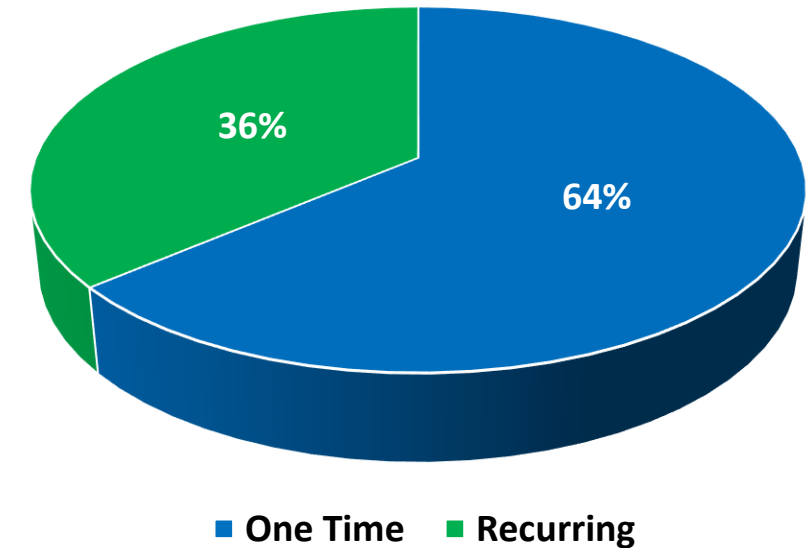


Product Mix

Sales Mix



9M



Consolidated Financial

Financial – Q3 – FY 2025-26 – Consolidated (INR)

In Rs. Cr.**	Q3-FY26	Q2-FY26	Q3-FY25	9M-FY26	9M-FY25
Revenue from Operation	32.49	26.81	21.55	86.31	64.25
COGS	6.38	5.03	2.55	14.98	9.88
Employee Cost	8.13	7.59	7.36	23.66	20.24
Other expenses	7.97	7.21	5.81	23.29	16.59
EBITDA	10.01	6.98	5.83	24.38	17.55
EBITDA %	31%	26%	27%	28%	27%
Depreciation & Amortization Cost	5.66	5.65	4.00	16.97	12.03
Finance cost	1.02	1.09	1.27	3.17	3.86
Other Income	0.76	0.98	0.20	2.78	1.06
PBT Before Exceptional Item	4.09	1.21	0.77	7.01	2.72
Exceptional item	2.17	-	-	2.17	-
PBT	1.92	1.21	0.77	4.85	2.72
PBT %	6%	5%	4%	6%	4%
Tax Expenses	0.75	0.88	0.46	2.24	1.46
PAT	1.17	0.33	0.31	2.60	1.27
PAT %	4%	1%	1%	3%	2%

A. Exceptional Item: impact of the Provision for Gratuity under the new Labour Law introduced by the Central Government on 21 November 2025: The Company has recognised a one-time additional expense of ₹2.17 crore in the Profit and Loss Statement.

B. The Company has delivered improvement across all key areas over both the previous quarter and the year-to-date. The results reflect the growing maturity and strong performance of our products.

Financial – Q3 – FY 2025-26 – Consolidated (USD)

In USD Mn**	Q3-FY26	Q2-FY26	Q3-FY25	9M-FY26	9M-FY25
Revenue from Operation	3.61	2.98	2.39	9.59	7.14
COGS	0.71	0.56	0.28	1.66	1.10
Employee Cost	0.90	0.84	0.82	2.63	2.25
Other expenses	0.89	0.80	0.65	2.59	1.84
EBIDTA	1.11	0.78	0.65	2.71	1.95
EBIDTA %	31%	26%	27%	28%	27%
Depreciation & Amortization Cost	0.63	0.63	0.44	1.89	1.34
Finance cost	0.11	0.12	0.14	0.35	0.43
Other Income	0.08	0.11	0.02	0.31	0.12
PBT Before Exceptional Item	0.45	0.13	0.09	0.78	0.30
Exceptional item	0.24	-	-	0.24	-
PBT	0.21	0.13	0.09	0.54	0.30
PBT %	6%	5%	4%	6%	4%
Tax Expenses	0.08	0.10	0.05	0.25	0.16
PAT	0.13	0.04	0.03	0.29	0.14
PAT %	4%	1%	1%	3%	2%

A. Exceptional Item: impact of the Provision for Gratuity under the new Labour Law introduced by the Central Government on 21 November 2025: The Company has recognised a one-time additional expense of \$ 0.24 Mn in the Profit and Loss Statement.

B. The Company has delivered improvement across all key areas over both the previous quarter and the year-to-date. The results reflect the growing maturity and strong performance of our products.

Key Highlights – Q3 & 9M – FY 2025-26 - Consolidated



↑ Q3 - 51%
9M - 34%

Sales Growth

Q3 – 32.49 Cr – 21.55 Cr
Q3 - \$3.61Mn - \$2.39Mn
9M – 86.31 Cr – 64.25 Cr
9M - \$9.59Mn - \$7.14 Mn



↑ Q3 - 72%
9M – 39%

EBITDA

Q3 – 10.01 Cr – 5.83 Cr
Q3 - \$1.11Mn - \$0.65Mn
9M – 24.38 Cr – 17.55 Cr
9M - \$2.71Mn - \$1.95Mn



↑ Q3 – 5.3X
9M – 2.6X

*Operational PBT

Q3 – 4.09 Cr – 0.77 Cr
Q3 - \$0.45Mn - \$0.09Mn
9M – 7.01 Cr – 2.72 Cr
9M - \$0.78Mn - \$0.30Mn



↑ Q3 – 9.0X
9M – 3.3X

*Operational PAT

Q3 – 2.79 Cr – 0.31 Cr
Q3 - \$0.31Mn - \$0.03Mn
9M – 4.23 Cr – 1.27 Cr
9M - \$0.47Mn - \$0.14Mn

*Operational – Represents profit excluding any exceptional or one-off expenditures.

Strategic Review for Future Growth

Three-horizon strategy

H1: Execute & Stabilize

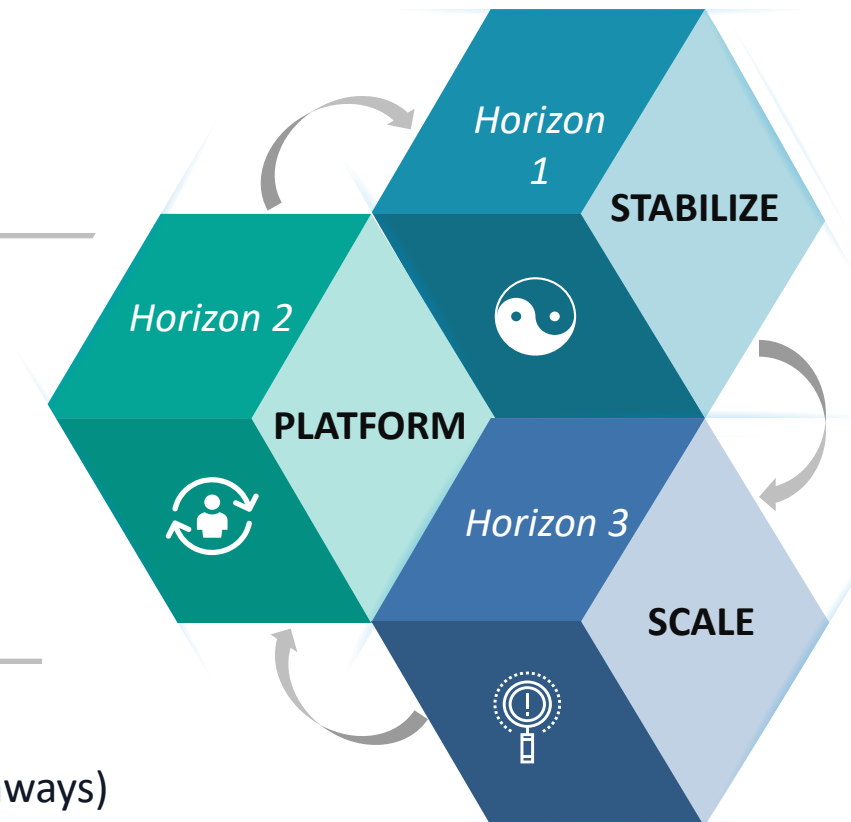
- Client success & delivery discipline
- Cash collection + cost control
- Dashboards, Governance & Team Building

H2: Platform Leadership

- Civit as AI-first suite (Permit/Infra/Sustain/Build)
- CivitCore components across products
- AI for support and operations

H3: Scale Growth

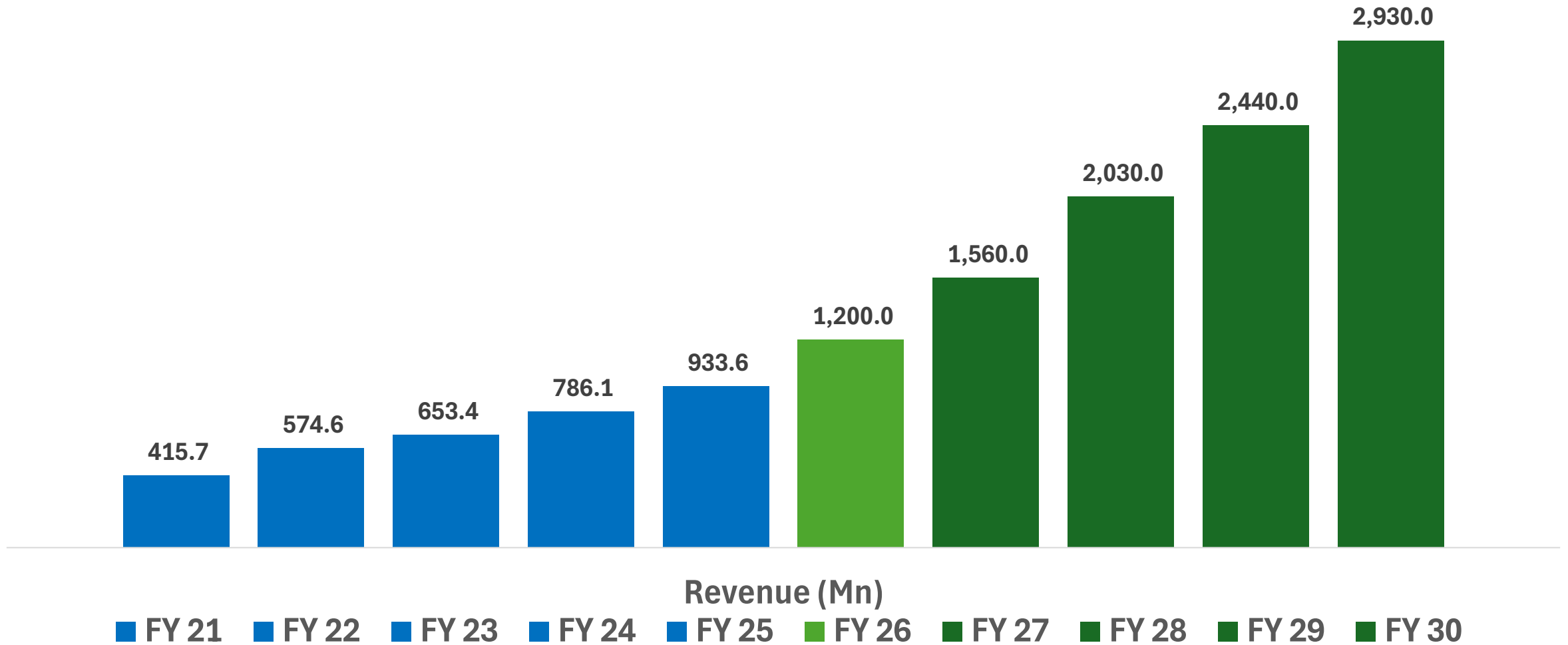
- Large digital twin wins (ports/airports/highways)
- Partner-led GTM (Autodesk + others)
- **Germany/Sweden product readiness**



Drivers For Growth

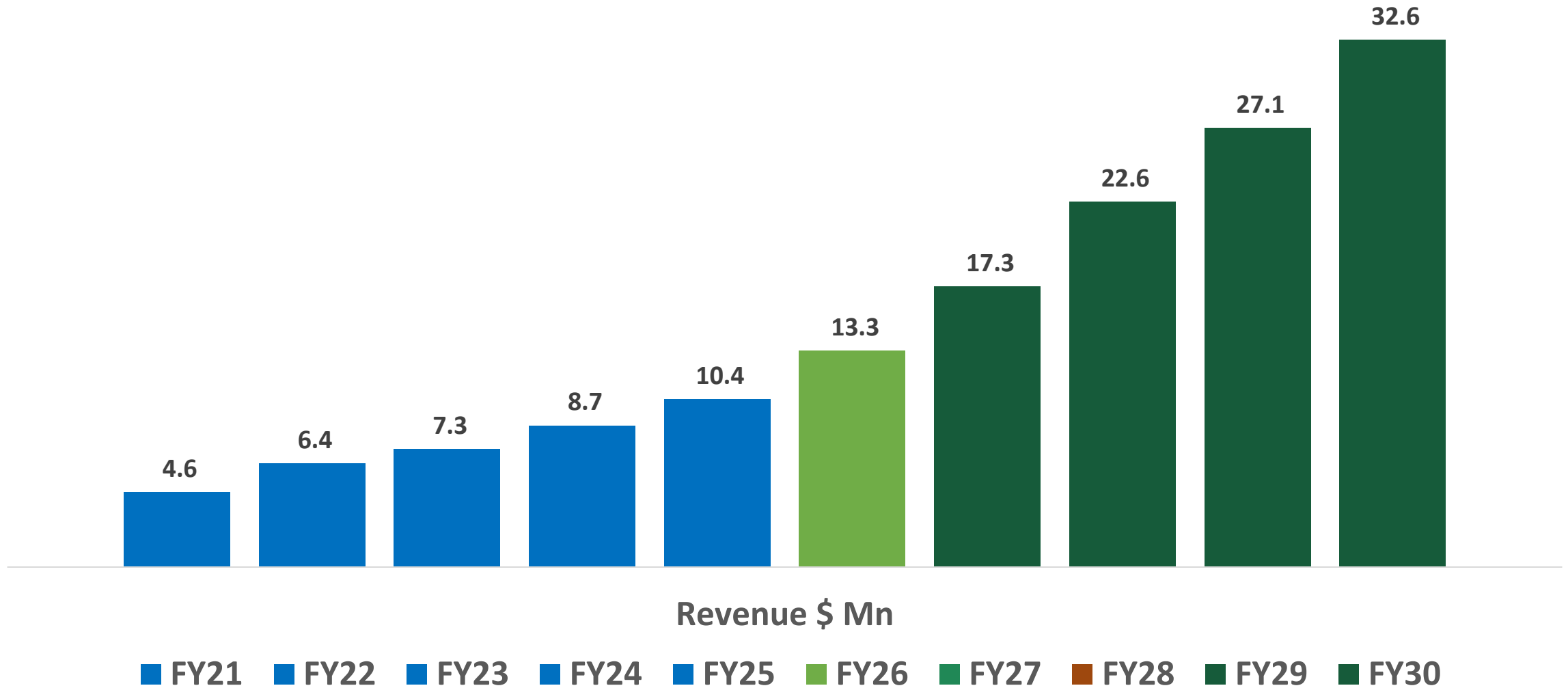
- Customer-first delivery (predictable outcomes)
- Partner-led growth + focused markets
- AI in products + AI inside operations
- Several of our strategic initiatives are currently underway, and we are confident that they will begin to deliver fruitful outcomes in the coming months.

Historical + Projected Revenue from Operations (INR in Million) SoftTech Empowering Transformation



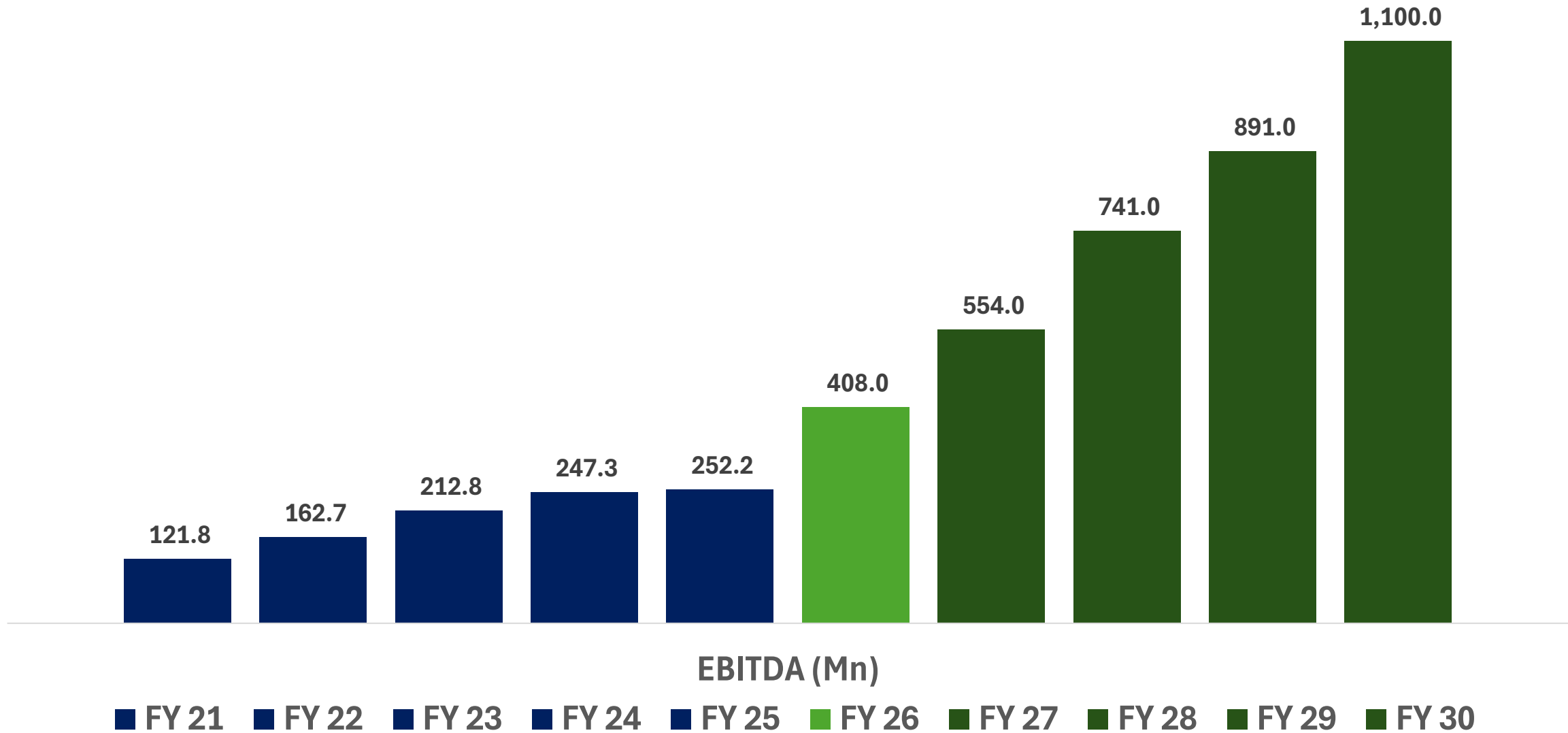
Overall COGR - 24.20% | Past COGR (FY21-FY25) - 22.40% | Future COGR (FY26-FY30) - 25.70%

Historical + Projected Revenue from Operations (USD in Million) SoftTech Empowering Transformation



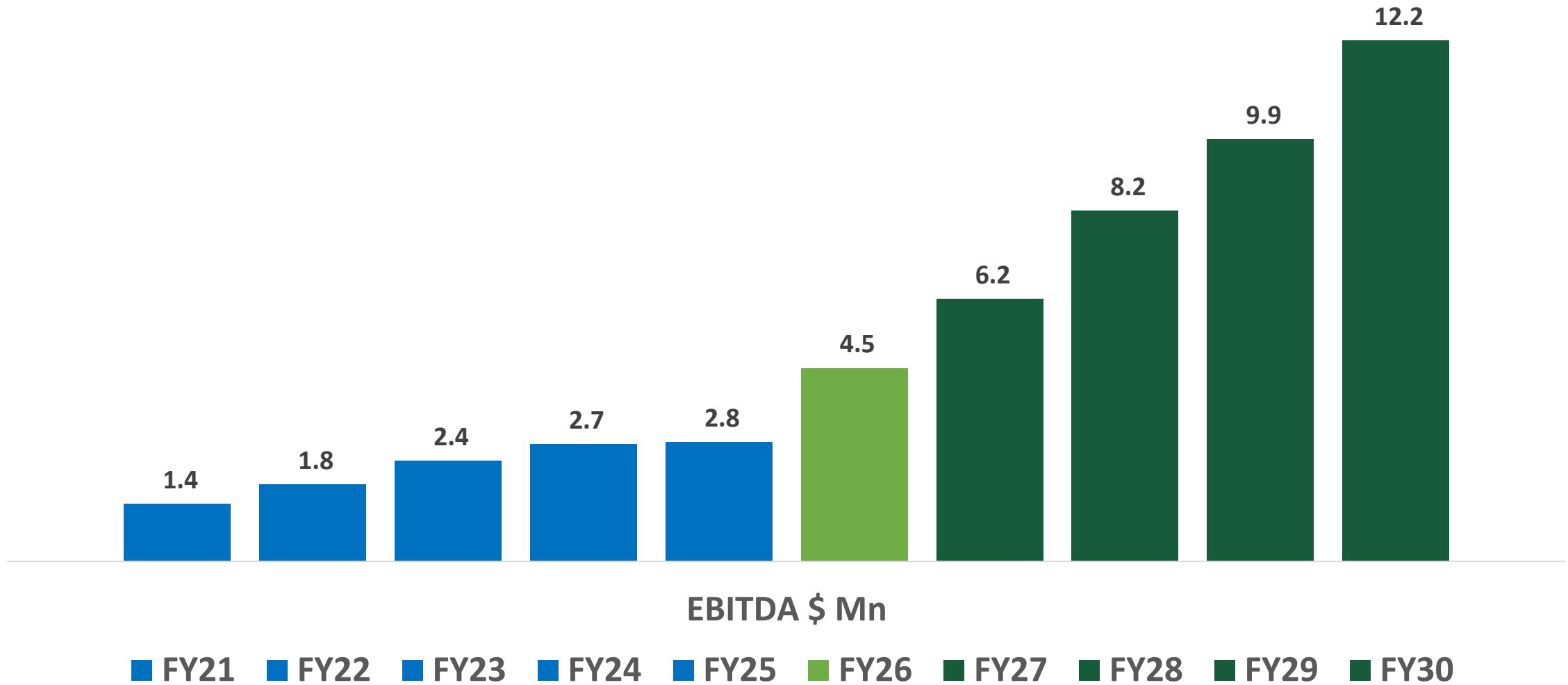
Overall COGR - 24.20% | Past COGR (FY21-FY25) - 22.40% | Future COGR (FY26-FY30) - 25.70%

Historical + Projected EBITDA (INR in Million)



Overall COGR - 27.70% | Past COGR (FY21-FY25) – 19.90% | Future COGR (FY26-FY30) – 34.60%

Historical + Projected EBITDA (USD in Million)



Overall COGR - 27.70% | Past COGR (FY21-FY25) – 19.90% | Future COGR (FY26-FY30) – 34.60%

Thank you

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