



PRIMA PLASTICS LIMITED



MANUFACTURERS OF: MOULDED FURNITURE

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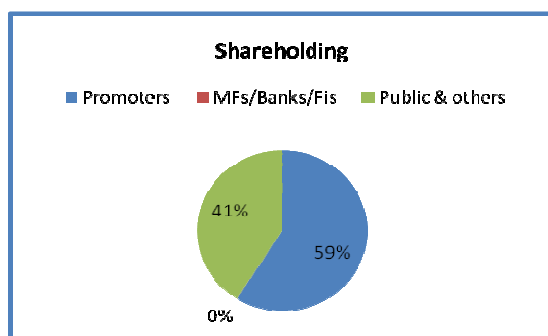
CIN No. L25206DD1993PLC001470

Presentation for Investors Meet

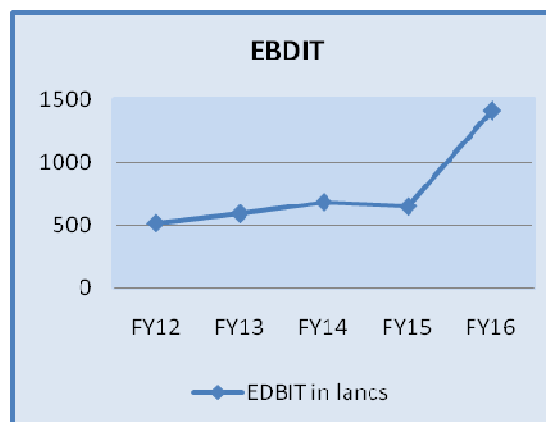
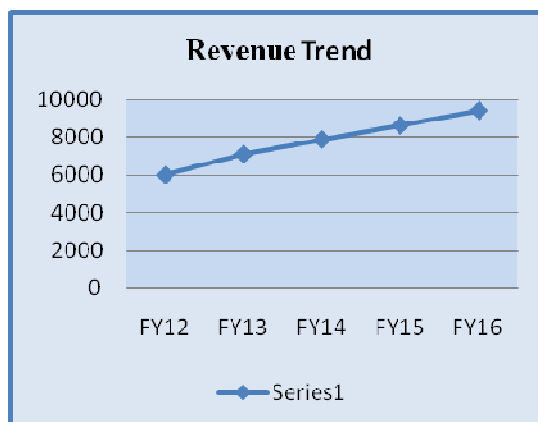
About us

Prima Plastics Limited was set up by Late Shri Manhar V. Parekh and his sons, Shri. Bhaskar M. Parekh and Shri. Dilip M. Parekh and manufactures moulded furniture articles. Prima Plastics Limited is listed on the Bombay Stock Exchange and has two manufacturing units at Daman and Kerala. The Company has an equal JV in Cameroon, Africa with a local entity as partner.

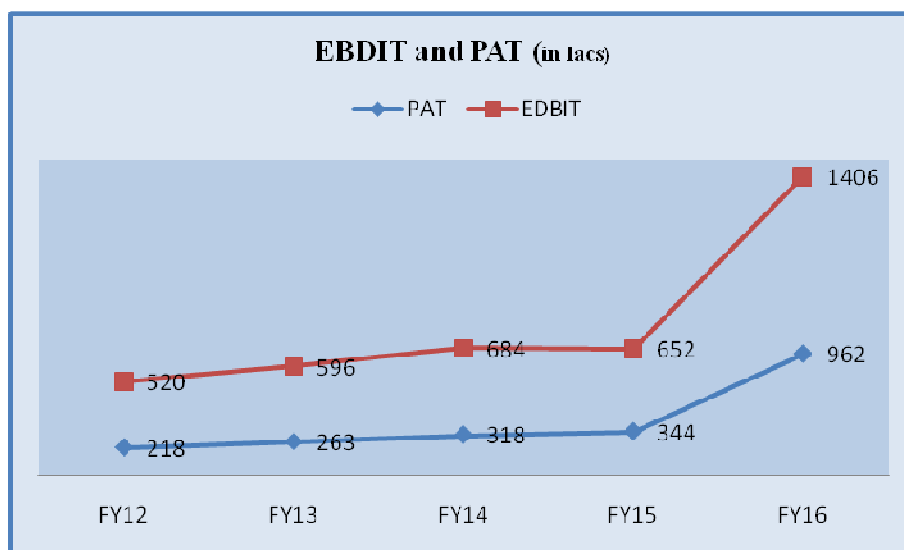
Focus charts



Revenue and EBDIT Trend



EBDIT and PAT



Financial Results: Standalone Business

Rs. In Lacs

Particulars	2015-2016	2014-2015
Gross Income	9,784.56	8873.03
Profit before Depreciation, Finance Cost and Tax	1406.57	652.12
Less: Depreciation	176.34	113.53
Less: Finance cost	26.32	106.49
Profit before depreciation	1203.91	432.10
Less: Current Tax	241.41	87.87
Profit after tax	962.50	344.23
Proposed Dividend	220.01	165.01
Dividend Tax	44.79	33.00

Consolidated Business (FY 2016)**Rs. In Lacs**

Particulars	2015-2016	2014-2015
Gross Income	13052.80	11895.15
Profit before Depreciation, Finance Cost and Tax	2102.12	1425.48
Less: Depreciation	347.31	281.74
Less: Finance cost	37.57	115.48
Profit before depreciation	1717.25	1038.26
Less: Current Tax	489.51	368.75
Profit after tax	1227.74	669.51

Achievements

- “Prima” has been receiving consistently **Top Exporter Awards** by PLEXCONCIL, India (since 1996-97 to 2014-15)
- “Prima” had got the contract for Swachh Bharat Abhiyan from the G.H.M.C. of Hyderabad and have successfully executed the same.
- “Prima” has been recognized as **One Star Export House from Government of India.**
- Prima Plastics Ltd has earned Second Best Productivity Performance Award in the category of Medium Scale Industries by **Fact MKK Nayar Memorial Productivity Award 2014-2015.**

Indian Business

In India, “Prima” is catering mostly to West and South Indian markets. “Prima” is known in the market for its innovation mix like wooden colour, marble colour which they have pioneered.

“Prima” is a debt free Company and its financials are rated by CRISIL as **BBB/Positive.**

Looking to improved performance in FY 2015-2016, the company is shifting focus towards premium range of products and will launch new products shortly.

Prima and other Plastic manufacturer had advantage of lower input cost in FY 2015-16 due to lower crude oil prices.

Future Plans (India) - Capex

New plant in Andhra Pradesh is to be commissioned in October, 2016. This plant will cater to the Eastern and Southern Regions of India.

International Business

Company has plants in **Cameroon, Africa** (50% JV with a local Indian Partner). The JV manufactures injection moulding and extrusions and primarily caters to the local market.

Future Plans (International) - Capex

The African operation is adding capacity by approx. 50% in both the segment in this year. The same will be funded by their internal accruals

Prima Plastics Limited is adding a plant in Central America (Guatemala). The Company expect this project to be commissioned in November 2016. This Company is setting up this project in a Joint Venture format having 90% share of Prima and a local partner will have 10% share.



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