

REF: CHEMFAB/SEC/2025-26 15<sup>th</sup> May, 2025

BSE Limited National Stock Exchange of India Limited

Corporate Relationship Department The Manager, Listing Department

Phiroze Jeejeebhoy Towers, "Exchange Plaza"

Dalal Street, Bandra - Kurla Complex, Bandra (E)

Mumbai - 400 001. Mumbai - 400 051

BSE – Scrip Code: 541269 NSE Symbol: CHEMFAB

Dear Sir/Madam,

Sub: Submission of Investor presentation under Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed Investor presentation for the quarter & year ended March 31, 2025.

The aforesaid presentation is also being hosted on the website of the Company viz., <a href="https://chemfabalkalis.com/">https://chemfabalkalis.com/</a> Submitted for your information and records.

Thanking You,
Yours faithfully,
For **CHEMFAB ALKALIS LIMITED** 

SANKARAPU Digitally signed by SANKARAPURAM PRASATH Date: 2025.05.15 08:44:04 +05'30'

S Prasath

**Chief Financial Officer** 







CHEMFAB ALKALIS LIMITED

# Investor Presentation



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INTRODUCTION Introducing Chemfab Alkalis Limited CHEMFAB ALKALIS LIMITED (CCAL) **OPERATES TWO DISTINCT BUSINESS** SEGMENTS: A CHLOR-ALKALI DIVISION PRODUCING CAUSTIC SODA AND RELATED CHEMICALS, AND A HIGH-GROWTH OPVC PIPES DIVISION SERVING INDIA'S WATER INFRASTRUCTURE PROJECTS. CHEMFAB ALKALIS LIMITED | INVESTOR PRESENTATION 2025

As India's first adopter of membrane cell technology in 1985, the Company has established itself as one of the leading caustic soda manufacturer with 65,700 TPA capacity. Since 2018, the Company strategically expanded into manufacturing Oriented Poly Vinyl Chloride (OPVC) Pipes with superior strength and durability, capturing significant market share in OPVC Pipes especially in government infrastructure projects across states.

02

Manufacturing units

251

**Team Members** 

65,700

Chlor Alkali Capacity (In TPA)

14,000

OPVC Pipes Capacity (In TPA) 59%

Revenue Contribution from Chlor Alkali Segment in FY25 41%

Revenue Contribution from OPVC Pipes Segment in FY25

# Innovation & Sustainability Milestones

1985

### FIRST IN INDIA:

Introduced Membrane Technology in the Indian chlor-alkali sector, eliminating mercury and improving energy efficiency with a pilot capacity

1997

Capacity enhanced to 33,000 TPA

2003

### GLOBAL FIRST:

Introduced Ultrafiltration membrane system for brine clarification—saving 28 MT of trees annually and offsetting 50 MT CO2.

2005

### INDIA's FIRST:

Developed an eco-friendly process to separate sodium sulphate from brine, cutting out barium chloride.



#### 2014

#### FIRST IN INDIA:

- Upgraded to BiTAC® electrolysers, further enhancing production efficiency replacing old Manopolar plant installed in 1985
- · Implemented all fourteen elements of Process Safety Management as per OSHAS quidélines.
- Became the first Chlor-Alkali plant in India to be certified to ISO 14001 and ISO 45001 management systems, demonstrating excellence in environmental and occupational health & safety management.

#### 2013

#### CARBON LEADERSHIP:

First Indian chlor-alkali plant to conduct a carbon footprint study. Achieved industry-low 1.93 TCO<sub>2</sub>/MT by 2021-22.

### 2012

#### CARBON REDUCTION BREAKTHROUGH:

Patented the process to produce soda ash from flue gas, cutting 250 TCO<sub>2</sub> annually.

### 2011

#### WORLD-CLASS SAFETY:

Patented the Fully Enclosed Negative Pressure System (FENPS) for chlorine gas containment—a world first.

### 2007

#### **ENERGY RECOVERY INNOVATION:**

Installed HCI synthesis plant with heat recovery, generating steam from waste heat and earning 4,600 carbon credits.

#### 2017

#### ZERO-WASTE INNOVATION:

Patented a process to convert brine sludge into bricks/blocks, eliminating solid waste disposal.

#### 2018

#### BIODIVERSITY FIRST:

Conducted India's first biodiversity assessment in the chlor-alkali sector to evaluate plantation and carbon sequestration potential.

#### OPVC COMMISSIONING:

Diversified in OPVC Pipes business and set up plant in Sri City, Tada. First Line with capacity of 3,000 TPA was commissioned in Dec'18 adopting Technology of Spanish company with Molecor Tecnología S.L (Spain)

#### 2020

#### OPVC GROWTH:

Commissioned Line 2, doubling capacity to 6,000 TPA

#### 2021

- Caustic Capacity enhanced from 33,000 TPA to 45,600 TPA
- Water Sustainability Milestone: Installed a Membrane-based 2 MLD Treated Sewage Water Plant to provide a sustainable source of water, as part of its ESG commitment. This was the first Treated Sewage Water Plant in Puducherry.

### 2022

Caustic capacity further enhanced from 45,600 TPA to 65,700 TPA

### 2024

### MAJOR OPVC EXPANSION: Commission ed Lines 3 & Line 4 increasing product range from 110 mm upto 630 mm. Capacity enhanced from 6,000 TPA to 14,000 TPA

CCAL

- Company has announced further expansion of OPVC Pipes capacity enhancement from 14,000 TPA to 23,000 TPA adding further 3 lines at Sri City, Tada. This expansion is expected to be completed during FY26
- CLEAN ENERGY MILESTONE: Transitioned from furnace oil to LNG, eliminating the use of fossil fuels and significantly reducing emissions.
- DIGITAL TRANSFORMATION Migrated from Tally to SAPS/4 HANA Public Cloud, enabling end-to-end integration, real-time visibility, and enterprise-grade scalability.
- ALUMINIUM CHLORIDE PLANT

COMMISSIONING & EXPANSION:
Feb 2024: As part of forward integration
Strategy for Chlorine utilisation, invested
into Anhydrous Aluminium Chloride plant
at Karaikal under WOS Chemfab Alkalis Karaikal Limited. Plant commissioned in Feb 2024

#### BRICKS COMMERCIALIZATION:

In 2024, the manufacture of bricks from brine sludge, which began as an innovative waste-to-wealth solution, was successfully stabilized and entered commercial production, contributing to both sustainability and part of Company strategy to have Zero Solid waste

Tied up for Hybrid power though ISTS and power is expected to commence from O2FY26. This will enhance renewable power contributing to 45% of total sourcing

### 2023

#### **IODIDE REMOVAL** BREAKTHROUGH:

Patented a technology to remove trace iodide from brine—an industry-first.







## Steering Chemfab's Growth and Innovation

### Mr. Suresh Krishnamurthi Rao

### Chairman

Provides strategic leadership and vision, backed by decades of industry experience.

### Mr. V.M. Srinivasan

### **CEO**

Leads Chemfab's growth journey through a strong focus on long-term value creation and strategic initiatives.

### Mr. Prasath S

### **CFO**

Ensures financial discipline, transparency and sustainable financial performance.



### Mr. A. Janakiraman

### Independent Director

Brings in-depth knowledge in chemical engineering and business strategy.

### Mrs. Drushti Desai

### Independent Director

Financial specialist with a sharp focus on regulatory compliance and governance.

### Mrs. Sujatha Jayarajan

### Independent Director

Advocates strong corporate governance and responsible business practices with financial insight.



### Director

Offers operational expertise, financial acumen, and extensive governance experience.

### Mr. R. Mahendran

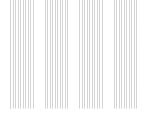
### Director

Drives excellence in project execution and technical operations.

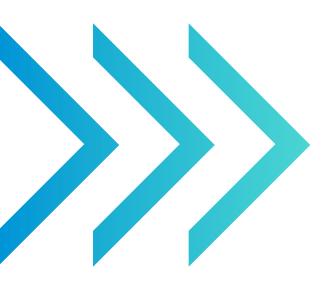
### Mr. Nitin S Cowlagi

### Director

Instrumental in steering strategic growth and business transformation.



# Chlor Alkali Business





### HEMFAB ALKALIS LIMITE

### Our Chlor Alkali Portfolio

OUR CHLOR-ALKALI DIVISION AT PUDUCHERRY, MANUFACTURES SIX ESSENTIAL CHEMICAL PRODUCTS POWERING MULTIPLE INDUSTRIES WHILST CONSISTENTLY IMPLEMENTING CUTTING-EDGE GREEN TECHNOLOGIES.





### Caustic Soda Lye



- Neutralising agent
- Cleaning agent
- pH regulator
- E
- Aluminium
- Paper & Pulp
- Soaps & Detergents

#### Caustic Soda Flakes





- Chemical synthesis
- Soap manufacturing
- Chemical
- manufacturingPharmaceuticals
- Food processing

### **Liquid Chlorine**



- Disinfection
- Bleaching
- Chemical synthesis



- Water treatment
- Vinyl manufacturing
- Inorganic chemicals, paper & pulp
- Pharmaceuticals

### Key:

### Key Application



### **Hydrogen Gas**



- Hydrogenation
- Fuel source



- Hydrogenation of oils & fats
- Chemical industry
- Fuel cells

### **Hydrochloric Acid**



- Pickling agent
- pH regulation
- Priming



- Steel
- Water treatment Plant, Effluent Treatment Plant
- Pharmaceuticals
- Oil & Gas

### **Sodium Hypochlorite**



- Bleaching
- Disinfection



- Textiles
- Water treatment
- Pharmaceuticals





## Our End-to-End Manufacturing Infrastructure

OUR PUDUCHERRY FACILITY STANDS AS THE CORNERSTONE OF OUR CHEMICAL BUSINESS WITH 65,700 TPA CAUSTIC SODA CAPACITY. THIS TECHNOLOGICALLY ADVANCED PLANT MAINTAINS INDUSTRY-LEADING UTILISATION RATES WHILE DEMONSTRATING OUR ENVIRONMENTAL COMMITMENT WITH OVER 70% OF ITS 37-ACRE CAMPUS PRESERVED AS GREEN BELT.

### Production Capabilities

### **Current Capacity**

65,700 TPA of caustic soda with consistent utilisation of above 80%

### **Quality Assurance**

NABL-accredited laboratory for comprehensive product testing

### **Integrated Process**

By-products from caustic production channeled into value-added products



### Industry Firsts

### 1985

Established India's first membrane cell technology installation for caustic soda production

### 2014

First chemical manufacturer in India to adopt advanced BiTAC® electrolyzers

### **Environmental Pioneer**

Among the first in the industry to maintain over 70% of industrial area as green belt Many awards and recognition with respect to excellence in Environment and sustainability

### **Quality Leadership**

Early adopter of NABL accreditation for in-house testing laboratories

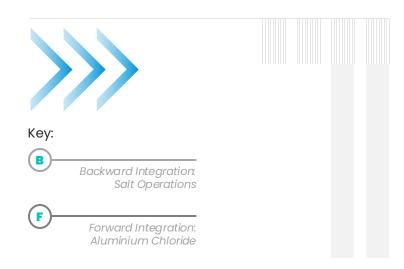
First in India to convert Sludge to Bricks





# Our Vertical Integration Strategy

OUR VERTICAL INTEGRATION STRATEGY, ENCOMPASSING BOTH BACKWARD AND FORWARD INTEGRATION, ENSURES RAW MATERIAL SECURITY, OPTIMIZES COSTS, AND MAXIMIZES VALUE CREATION ACROSS OUR CHEMICAL VALUE CHAIN.





### Strategic Rationale





- Insulate from market price volatility
- Ensure reliable, cost-effective supply



- Address negative chlorine realisations
- Create value-added product
- Diversify into new market segments
- Enhance overall business sustainability



### Scale





- Kanthadu: 1,223 acres (Villupuram)
- Chunampet: 450 acres (Chengalpattu)
- Mariyur: 700 acres under development



 Capacity: 10,000 TPA Aluminium Chloride



### **Operational Details**



- Production since: 1992
- Process: Natural solar evaporation
- Location: 30 km from main plant



- Structure:

   Under Chemfab
   Alkalis Karaikal
   Limited (CAKL)
- Investment: ₹50 crore (Phase 1)
- Status: commissioned in February 2024



### **Key Advantages**



- Minimal environmental impact
- Cost-effective raw material supply
- Quality control over critical input



- Captive consumption of chlorine
- Efficient Utilisation of Chlor-Alkali plant capacity





# Strategic Upgrades Underway





ASPECT	TECHNOLOGY MODERNISATION	RNISATION POWER EFFICIENCY PROJECT	
INVESTMENT	₹60 crore	₹15 crore	
OBJECTIVE	Replace 1994 based electrolyser technology with latest state of the art plant	Hybrid power project under SPV	
EXPECTED BENEFITS	Improved efficiency and Power cost savings	Reduced power costs	
FINANCIAL IMPACT	Improved profitability	₹15 crore saving annually	
TIMELINE	Commissioning in Q2FY26	Commissioning in Q2FY26	
OPERATIONAL IMPACT	Shutdown for 15 days	No impact	

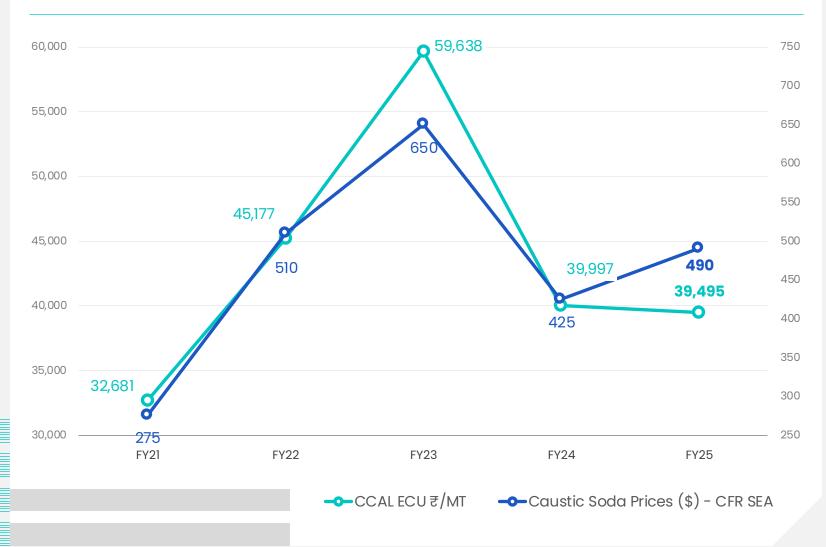


**CHLOR ALKALI BUSINESS** 

## Caustic Soda Price Trends



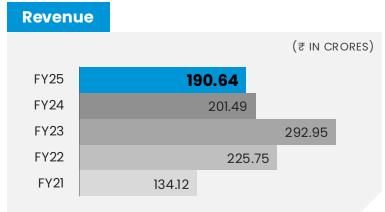
# Average Yearly CCAL ECU Prices vs Caustic Soda Import Prices (FY 21- FY 25)

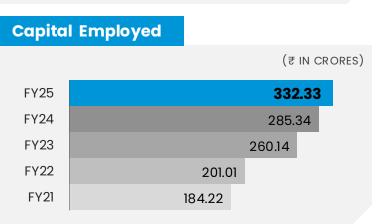


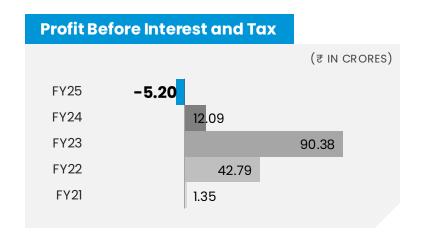


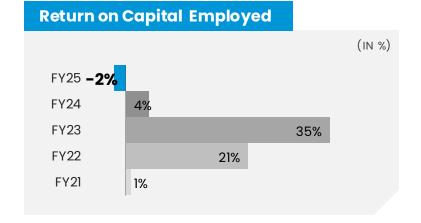
## Historical Segmental Performance

### Chemical & Related Products





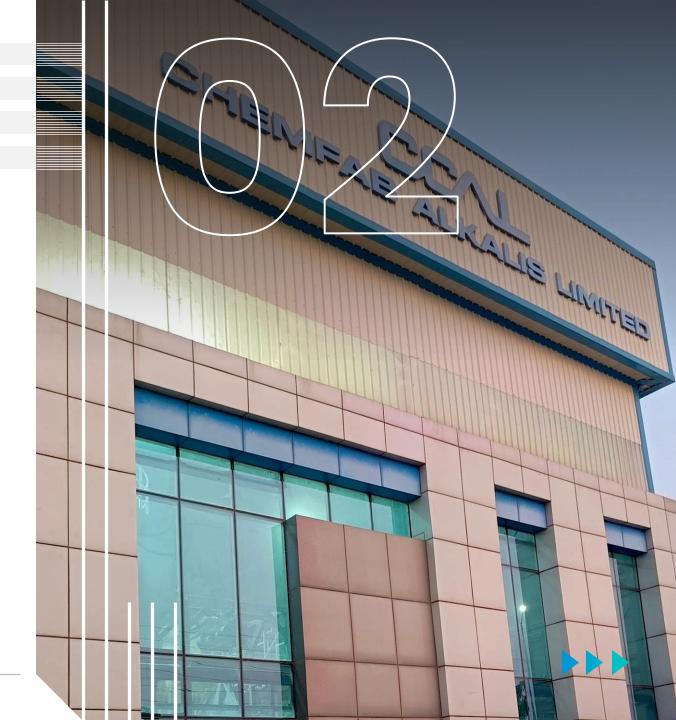






# OPVC PIPES Business





**OPVC PIPES BUSINESS** Pioneering **Advanced Water** Infrastructure for a Sustainable India CHEMFAB ALKALIS LIMITED | INVESTOR PRESENTATION 2025

IN 2018, CHEMFAB ALKALIS LIMITED (CCAL) STRATEGICALLY DIVERSIFIED INTO THE MANUFACTURING OF ORIENTED POLY VINYL CHLORIDE (OPVC) PIPES, POSITIONING ITSELF AT THE FOREFRONT OF INDIA'S EVOLVING WATER INFRASTRUCTURE LANDSCAPE. OPVC PIPES, A NEW-GENERATION POLYMER PRODUCT, OFFERS SUPERIOR STRENGTH, DURABILITY, AND COST-EFFECTIVENESS COMPARED TO TRADITIONAL PIPING SOLUTIONS, PARTICULARLY DUCTILE IRON (DI) PIPES.

### Key Highlights of our OPVC Pipes Business

One of the first companies to introduce OPVC Pipes in India Currently having the largest operational capacity in India (4 lines with 14,000 TPA capacity)

First in the OPVC
Pipes Industry to
receive BIS Certificate
of Appreciation for
"Zero Failures"

Offering the widest product range in India (110 mm to 630 mm diameter pipes)

# OPVC Pipes: The Future of Water Infrastructure

ORIENTED POLY VINYL CHLORIDE (OPVC) PIPES REPRESENT A SIGNIFICANT LEAP FORWARD IN WATER INFRASTRUCTURE TECHNOLOGY, OFFERING SUPERIOR PERFORMANCE, COST-EFFECTIVENESS, AND SUSTAINABILITY COMPARED TO TRADITIONAL DUCTILE IRON (DI) PIPES.





PARAMETER	OPVC PIPES	DUCTILE IRON PIPES
LIFESPAN	<b>100+</b> years	75 years
WEIGHT	6-12 times lighter than DI pipes	Since they are iron pipes, they are heavier and require heavy machinery for installation
HYDRAULIC CAPACITY & ENERGY EFFICICENY	Upto <b>30%</b> higher flow capacity. Lower pumping costs over the lifespan of the project due to smoother surface	Lower flow capacity. Higher pumping costs over the lifespan of the project due to higher frictional losses
CORROSION RESISTANCE	Immune to corrosion	Requires protective coating with additional costing
INSTALLATION COST	Lower installation and handling costs	Higher installation and handling costs
SIZE RANGE	110 mm to 630mm diameter	Wide range of sizes
ENVIRONMENTAL IMPACT	Lower carbon footprint	Higher carbon footprint

## OPVC's Journey in Reshaping Indian Infrastructure



ORIENTED POLY VINYL CHLORIDE (OPVC) PIPES HAVE EMERGED AS A TRANSFORMATIVE TECHNOLOGY IN INDIA'S WATER INFRASTRUCTURE LANDSCAPE SINCE THEIR FORMAL STANDARDIZATION IN 2017. BACKED BY AMBITIOUS GOVERNMENT INITIATIVES AND EVOLVING INDUSTRY STANDARDS, OPVC PIPES ADOPTION HAS GROWN EXPONENTIALLY OVER THE YEARS.



### 2017

**MILESTONE** 

INTRODUCTION of BIS IS 16647:2017 for OPVC Pipes

#### **IMPACT**

First national standard aligning with ISO 16422, enabling mass production

#### 2018-19

**MILESTONE** 

Few early manufacturers begin OPVC Pipes production

#### **IMPACT**

Industry opens up to a new product category

### 2019

**MILESTONE** 

Jal Jeevan Mission (JJM) launches with ₹3.6 lakh crore budget

#### **IMPACT**

Targets 14.6 crore rural households, driving OPVC Pipes demand

### 2024

**MILESTONE** 

Increased acceptance by state Governments

### **IMPACT**

13 states approve OPVC Pipes for Water infrastructure projects

### 2025

MILESTONE

Jal Jeevan Mission extended until 2028

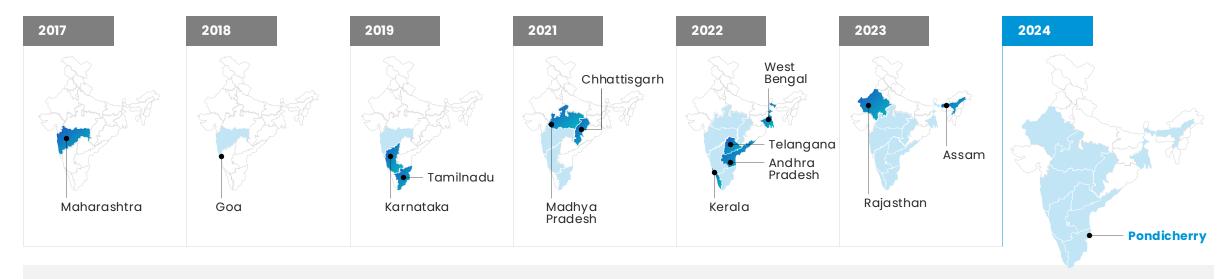
#### **IMPACT**

Budgetary allocation of ₹67,000 crore for JJM in 2025-26



# Increasing Acceptance across the Country

### State-wise Year of Acceptance



### Other Key Developments

OPVC pipes widely accepted for projects up to 400mm diameter across India.

TN & Maharashtra emerged as the leading state in the OPVC Pipes market by 2023, attributed to its robust infrastructure sector and extensive agricultural activities.

Central region (Chhattisgarh) held the largest market share in FY24

An increasing number of states are now incorporating OPVC pipes into their projects

The OPVC pipes market was valued at ₹275 crore in FY25 and is projected to expand fivefold to ₹1,400 crore by FY28\*

\* As per management estimates





## Growth Drivers – Jal Jeevan Mission

### Launch & Objectives

### Launched

15th August 2019

### Aim

Provide Functional Household Tap Connections (FHTCs) to every rural household by 2024 now extended till 2028

### **Progress**

### 2019

3.23 crore (17%) rural households (HHs) had tap water connections

### **State Wise Progress**

8 states and 3 Union Territories have achieved 100% coverage

### 2024

Around 15 crore rural households, accounting for 80%, have been covered so far. However, substantial work remains to be completed in several states.

2.28 lakh villages and 190 districts achieved 'Har Ghar Jal' status

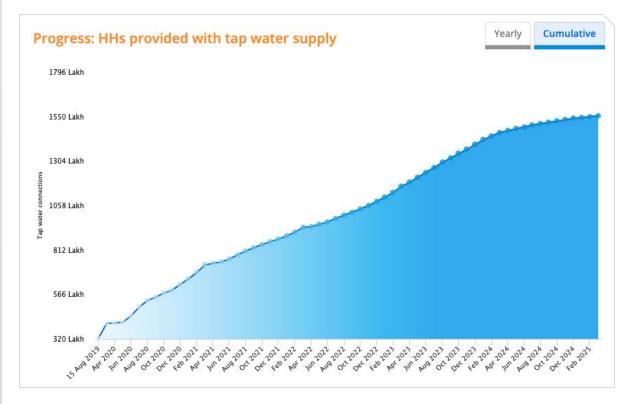
### **Budgetary Allocation**

### 2024-25

₹22,694 crore allocated (against original allocation ₹70,000 crore)

2025-26

₹67,000 crore allocated

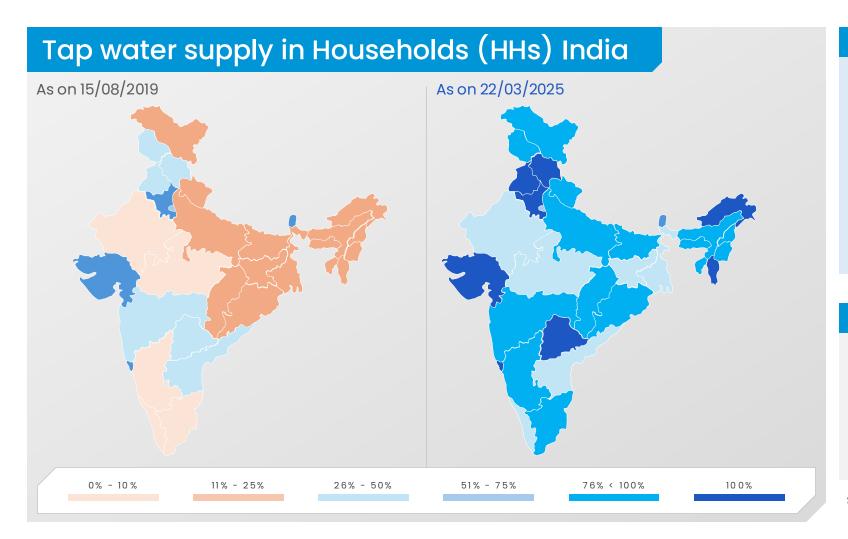


Source Data: JJM





### Growth Drivers - Jal Jeevan Mission



### **Extension and Future Plans**

- Mission extended till 2028 to cover remaining 20% rural households
- Focus on improving infrastructure quality and ensuring operation and maintenance
- Fresh MoUs will be established with states and union territories to promote sustainable and citizen-focused water service delivery

### **OPVC Pipes Opportunity**

- Extension till 2028 ensures continued demand for OPVC Pipes
- High visibility for OPVC Pipes players due to ongoing infrastructure development

Source Data: JJM



# Growth Drivers – AMRUT 2.0

THE ATAL MISSION FOR REJUVENATION AND URBAN TRANSFORMATION (AMRUT) 2.0, LAUNCHED ON 1 OCTOBER 2021, IS A SIGNIFICANT CATALYST FOR OPVC PIPES ADOPTION IN INDIA'S URBAN WATER INFRASTRUCTURE PROJECTS. THIS AMBITIOUS SCHEME AIMS TO PROVIDE UNIVERSAL WATER SUPPLY AND IMPROVED SANITATION ACROSS URBAN INDIA, CREATING SUBSTANTIAL OPPORTUNITIES FOR OPVC PIPES MANUFACTURERS.

### Key Facts and Figures

Total Outlay (₹ In crore)

2,99,000

Including ₹76,760 crore central share

**Duration** (In Years)

5

(FY22 to FY26)

Coverage (In #)

500

All statutory towns for water supply; 500 AMRUT cities for sewerage management Target (In crore)

2.68

household tap connections and 2.64 crore sewer/septage connections

# AMRUT 2.0 Objectives Driving OPVC Pipes Demand



Rejuvenation

Creating demand for efficient, durable piping solutions

Circular Water Economy

Emphasis on water recycling and conservation

Source Data: PIB





# The Backbone of our OPVC Pipes Leadership



Sri City Plant, Andhra Pradesh (Operational Since December 2018)



### Scale & Capabilities



4 operational lines (14,000 TPA capacity)-India's Largest



First Indian Manufacturer producing pipes upto 630 mm diameter



Highly automated facility requiring just 10 permanent staff per shift on the Shop Floor

### **Quality & Compliance Edge**

BIS IS 16647:2017 + ISO 16422:2014 compliance

First Indian OPVC Pipes maker with BIS Zero Failures Certification 38 quality checks per production batch

Full raw material batch tracking from source to site





# Our Global Technology Advantage

CHEMFAB ALKALIS LIMITED LEVERAGES CUTTING-EDGE TECHNOLOGY FROM GLOBAL LEADER MOLECOR TO PRODUCE HIGH-QUALITY OPVC PIPES, POSITIONING ITSELF AT THE FOREFRONT OF INDIA'S WATER INFRASTRUCTURE REVOLUTION.

### Key Technological Advantage

Utilises a continuous sequential twostage extrusion technique, ensuring optimal molecular orientation and superior pipe strength.

Plug-and-play model allows new production lines to be operational within 15 days of installation.

Class 500 OPVC Pipes, which is the highest degree of Orientation, manufactured along with Socket homogeneously in a Single stage Orientation process ensuring uniform strength throughout the pipe.

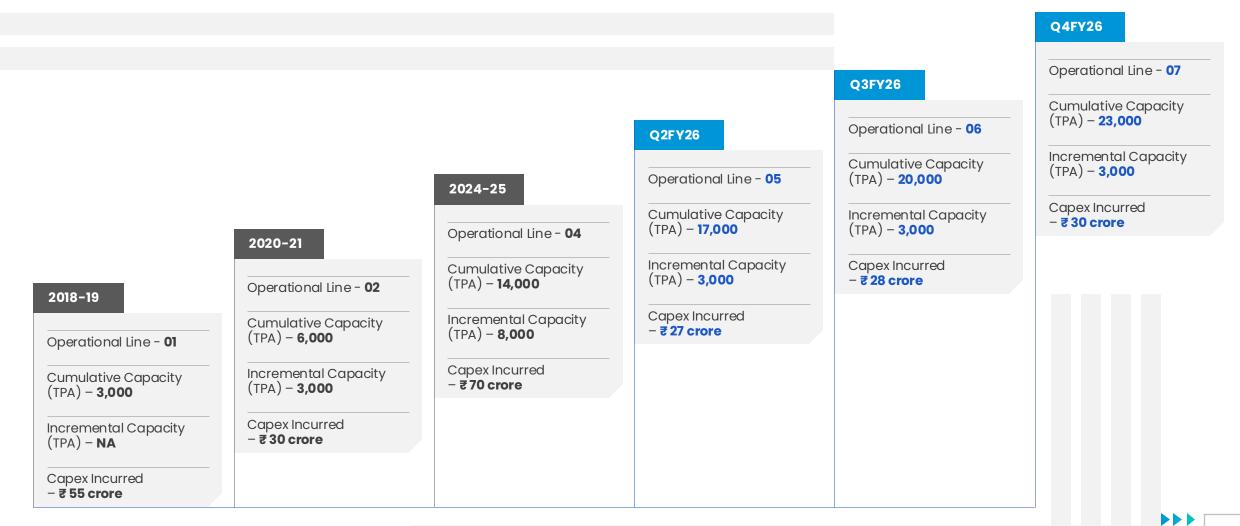
Ability to manufacture pipes ranging from 110mm to 630mm in diameter, with Chemfab being the only Indian manufacturer producing up to 630mm.

**State-of-art laboratory** conducts 38 quality checks per production batch, ensuring compliance with IS 16647:2017 standard.

The partnership with
Molecor not only provides
Chemfab with technological
superiority but also offers a
competitive edge in the
Indian market. As one of only
seven authorised Molecor
partners in India, Chemfab
benefits from limited
competition and high entry
barriers in the OPVC Pipes
sector.



# Capacity Expansion Roadmap in Sri City



### **OPVC PIPES BUSINESS**

## Unit Economics of CAPEX

### **Unit Economics** of Line Additions

### **Per Line Capacity**

2,500-3,000 TPA, depending on size of pipe manufactured

### Revenue Potential per Line

₹45-50 crore at full utilisation depending on the mix of size of pipe

### Payback Period

~2-2.5 years per line

### **Strategic Insights**



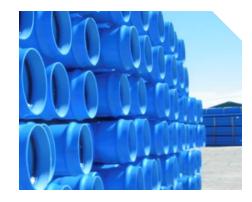
### Rapid Scale-Up

Plug-and-play model enables new lines to stabilise within just 15 days of installation.



### Capacity at Sri City

Plans to exhaust Sri City's capacity with up to 7 operational lines by FY26.



### **Future Expansion**

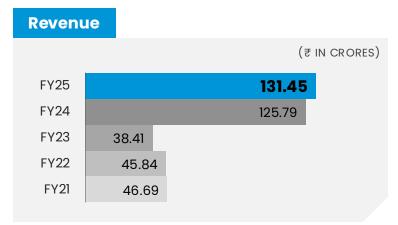
Evaluating a potential Central India facility to cater to growing demand beyond FY27.

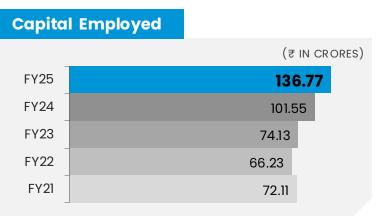


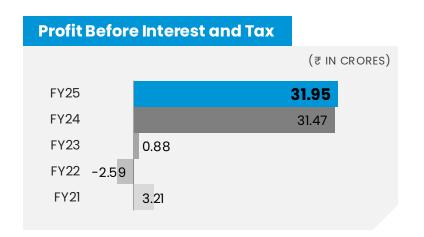


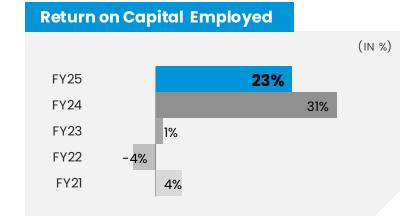
## Historical Segmental Performance

### **OPVC**



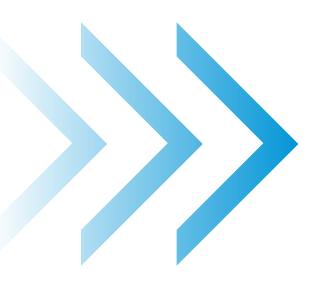


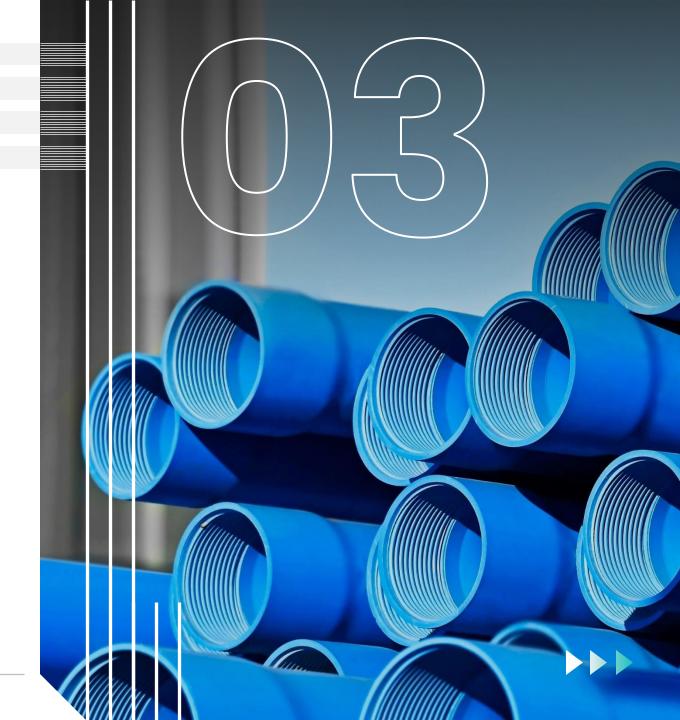






# Financial Highlights







## Summary of Standalone - Profit & Loss Statement

PARTICULARS	FY21	FY22	FY23	FY24	FY25
REVENUE FROM OPERATION	180.81	271.59	331.36	327.29	322.09
OPERATIONAL EBITDA	23.41	56.73	112.20	57.62	53.29
EBITDA MARGIN %	12.94%	20.89%	33.86%	17.61%	16.54%
OTHER INCOME	1.38	5.69	5.32	7.78	5.85
FINANCE COST	2.45	1.01	0.24	0.93	4.92
DEPRECIATION	20.22	22.22	22.88	21.85	32.39
PROFIT BEFORE TAX (BEFORE EXCEPTIONAL ITEMS)	2.12	39.19	94.40	42.63	21.83
PROFIT AFTER TAX	(8.04)	28.84	91.02	29.99	15.22
EPS IN ₹	(5.74)	20.42	46.76	21.10	10.65



# Summary of Standalone - Balance Sheet

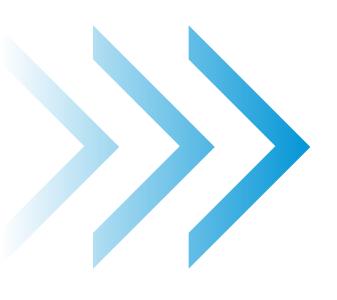
PARTICULARS	FY21	FY22	FY23	FY24	FY25
ASSETS					
NON-CURRENT ASSETS	259.94	259.58	289.17	411.56	472.19
NET BLOCK (EXCLUDING ROU)	197.48	187.32	184.17	174.63	242.25
CAPITAL WORK-IN-PROGRESS	4.58	7.32	13.69	57.20	11.70
CURRENT ASSETS	75.15	92.20	124.09	86.65	73.79
INVENTORIES	9.29	11.84	16.94	15.43	23.09
TRADE RECEIVABLES	15.16	21.44	21.73	21.22	20.07
CASH & BANK BALANCES	0.01	2.21	0.93	2.15	4.42
EQUITY & LIABILITIES					
SHAREHOLDER FUND	267.56	298.33	363.32	392.89	407.78
NON-CURRENT LIABILITIES	26.14	3.47	4.74	21.16	69.64
LONG TERM BORROWINGS	23.38	-	-	16.39	63.80
CURRENT LIABILITIES	41.38	49.99	45.21	84.16	68.56
SHORT TERM BORROWING	7.44	6.85	0.00	1.82	18.74
TRADE PAYABLE	18.10	20.16	27.62	27.01	31.15
TOTAL EQUITY AND LIABILITY	335.09	351.78	413.26	498.21	545.98



## Summary of Standalone - Cash Flow Statement

PARTICULARS	FY21	FY22	FY23	FY24	FY25
CASH FLOW FROM OPERATING ACTIVITIES	45.55	55.18	96.85	52.09	60.92
CASH FLOW FROM INVESTING ACTIVITIES	(6.54)	(21.29)	(51.87)	(130.48)	(107.16)
CASH FLOW FROM FINANCING ACTIVITIES	(15.59)	(24.57)	(8.85)	16.14	58.80
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	23.42	9.31	36.14	(62.25)	12.56

# Strategic Way Forward







## Our Blueprint for Sustained Growth

### **OPVC Pipes Business**



### CAPACITY EXPANSION IN OPVC PIPES

- Rapidly scaling production capacity from 14,000 TPA (FY25) to 23,000 TPA (FY26) with new lines in Sri City.
- Evaluating potential expansion in Central India to cater to growing demand beyond FY26.
- Increasing investments and strategic focus on the pipes business to capture emerging market opportunities.



### TECHNOLOGICAL EXCELLENCE

- Leveraging strategic partnership with Molecor Tecnología S.L (Spain) for advanced OPVC Pipes manufacturing capabilities.
- Ensuring consistent product quality by leveraging state-ofthe-art testing infrastructure and full compliance with BIS standards.



### MARKET PENETRATION AND DEMAND VISIBILITY

- Expanding presence in 13 approved states and working towards getting acceptance in new markets/ more states.
- Targeting government initiatives like Jal Jeevan Mission (extended to 2028) and AMRUT 2.0 for sustained demand visibility.



### OPERATIONAL EFFICIENCY

- Maintaining low OPEX in the OPVC Pipes division through high automation and lean operations.
- Targeting rapid payback of 2-2.5 years per production line, ensuring efficient capital deployment.

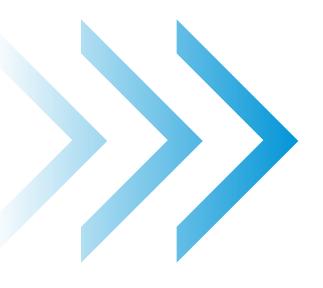
### Chlor-Alkali Business Optimisation

Investing ₹60 crore in technology modernisation to improve power efficiency by July 2025.

Investing in hybrid power project to reduce the power cost and improve profitability.

Evaluating other Speciality Chemicals opportunities.

# **Quarterly** Highlights







## Management Commentary



I am pleased to share an update on Chemfab Alkalis Limited's performance and outlook as we conclude FY25 and look ahead to FY26.

During the first half of FY25, our Chemicals division faced pronounced challenges, as a sustained decline in ECU realisations weighed on volumes and margins. However, from November 2024 onwards, a decisive recovery in caustic soda prices drove ECU realisations up from ₹38,290 to ₹42,386 in the fourth quarter, resulting in higher turnover and improved profitability. While we anticipate that ECU realisations will remain stable at these levels through FY26, profitability is expected to strengthen further, supported by the commencement of our ISTS-hybrid power project in Q2 FY26. This strategic initiative will help offset the significant increase in power costs experienced at our Puducherry facility since Q2 FY25, thereby enhancing margins going forward.

In line with our capital allocation priorities, the Board has approved the sale of 667.49 acres of land at Salt Division 2, originally acquired for the now-deferred caustic soda expansion. This transaction, expected to be completed in FY26, will have no impact on our current operations. Concurrently, the company has written off assets amounting to ₹988.77 lakhs relating to the Karaikal caustic soda project, reflecting our prudent assessment that future economic benefits from this expenditure are unlikely to accrue.



On the Pipes front, the second half of FY25 saw a temporary moderation in sales, attributable to delayed government fund releases under the Jal Jeevan Mission, which impacted offtake momentum. We are witnessing a gradual revival in demand, with activity levels varying across states, and are confident that sequential performance will improve through FY26. Notably, EBITDA margins in the OPVC segment have remained robust, although segmental EBIT margins have been affected by higher depreciation in Q4 FY25 following continued CAPEX in the OPVC segment. Recognising the significant growth opportunity ahead, we have embarked on a phased capacity expansion at our Sricity plant, increasing production lines from 4 to 7 and scaling annual capacity from 14,000 TPA to 23,000 TPA during FY26.

With a stable outlook for caustic soda realisations, the marginenhancing benefits of our hybrid power project, and a clear strategy to capitalise on the expanding market for OPVC pipes, Chemfab Alkalis is well positioned for a stronger and more profitable FY26.

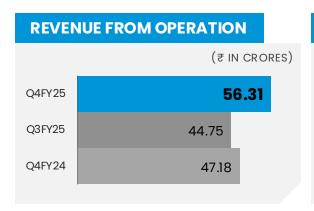
Mr. V.M. Srinivasan

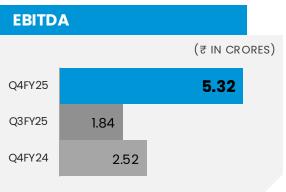
Chief Executive Officer

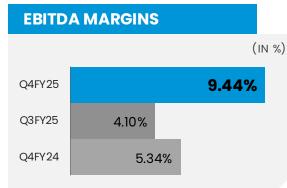


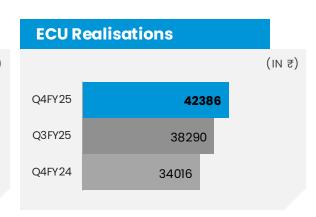
# Segmental KPI's

### Chlor Alkali Segment

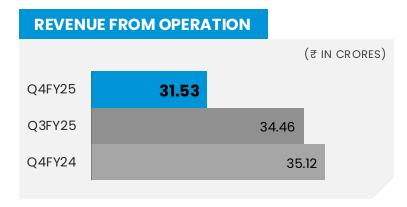


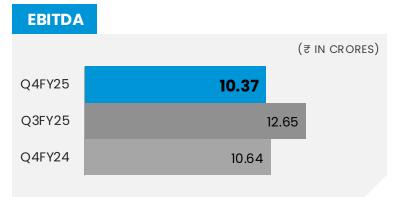


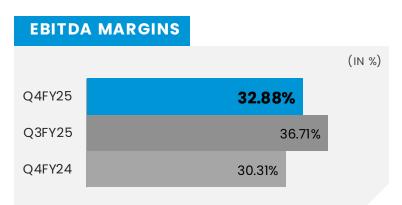




### **OPVC Segment**









# Summary of Profit & Loss (Chlor Alkali & OPVC)

PARTICULARS	Q4FY25	Q4FY24	Y-O-Y CHANGE	Q3FY25	Q-O-Q CHANGE
REVENUE FROM OPERATION	87.85	82.30	7%	79.21	11%
OPERATIONAL EBITDA	15.68	13.16	19%	14.49	8%
OPERATIONAL EBITDA MARGIN %	17.85%	16.00%	185 bps	18.29%	(44) bps
OTHER INCOME	1.27	1.76	(28%)	1.42	(10%)
FINANCE COST	1.56	0.41	284%	1.63	(4%)
DEPRECIATION	9.64	5.47	76%	8.51	13%
PROFIT BEFORE TAX	5.75	9.05	(36%)	5.76	(0.19%)



# Summary of Profit & Loss – Chlor Alkali Segment

PARTICULARS	Q4FY25	Q4FY24	Y-O-Y CHANGE	Q3FY25	Q-O-Q CHANGE
REVENUE FROM OPERATION	56.31	47.18	19%	44.75	26%
EBITDA	5.32	2.52	111%	1.84	189%
EBITDA MARGIN %	9.44%	5.34%	410 bps	4.10%	534 bps
OTHER INCOME	1.18	1.59	(26%)	0.39	208%
FINANCE COST	0.52	0.40	32%	0.55	(4%)
DEPRECIATION	3.43	3.91	(12%)	4.24	(19%)
PROFIT BEFORE TAX	2.55	(0.20)	-	(2.63)	-



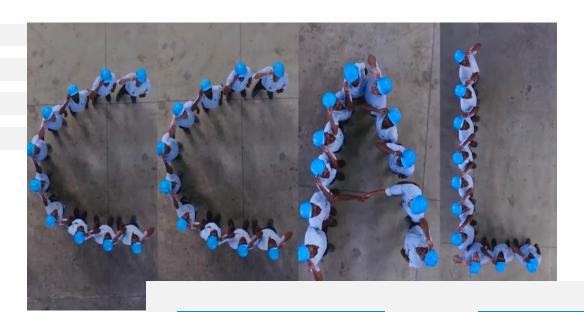
# Summary of Profit & Loss – OPVC Segment

PARTICULARS	Q4FY25	Q4FY24	Y-O-Y CHANGE	Q3FY25	Q-O-Q CHANGE
REVENUE FROM OPERATION	31.53	35.12	(10%)	34.46	(8%)
EBITDA	10.37	10.64	(3%)	12.65	(18%)
EBITDA MARGIN %	32.88%	30.31%	257 bps	36.71%	(382) bps
OTHER INCOME	0.09	0.17	(47%)	1.03	(91%)
FINANCE COST	1.04	0.01	-	1.08	(4%)
DEPRECIATION	6.21	1.56	299%	4.28	45%
PROFIT BEFORE TAX	3.21	9.25	(65%)	8.39	(61.78%)









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