

Date: May 22, 2025

**The Manager, DCS
The Bombay Stock Exchange Ltd.**
Phiroze jeejeebhoy Towers,
Dalal Street,
Mumbai

**The Manager
National Stock Exchange of India Ltd.**
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051

Ref: Scrip Code: - 530655

Scrip Code: - GOODLUCK

Dear Sir/Madam,

SUB: Investor Presentation for Q4 and Full Year FY 2025

Dear Sir,

Pursuant to the regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 a copy of the Investor's Presentation for Q4 and full Year FY 2025 of the Company is being enclosed herewith.

This is for your information and doing the needful.

For GOODLUCK INDIA LIMITED

**RAMESH CHANDRA GARG
DIRECTOR**

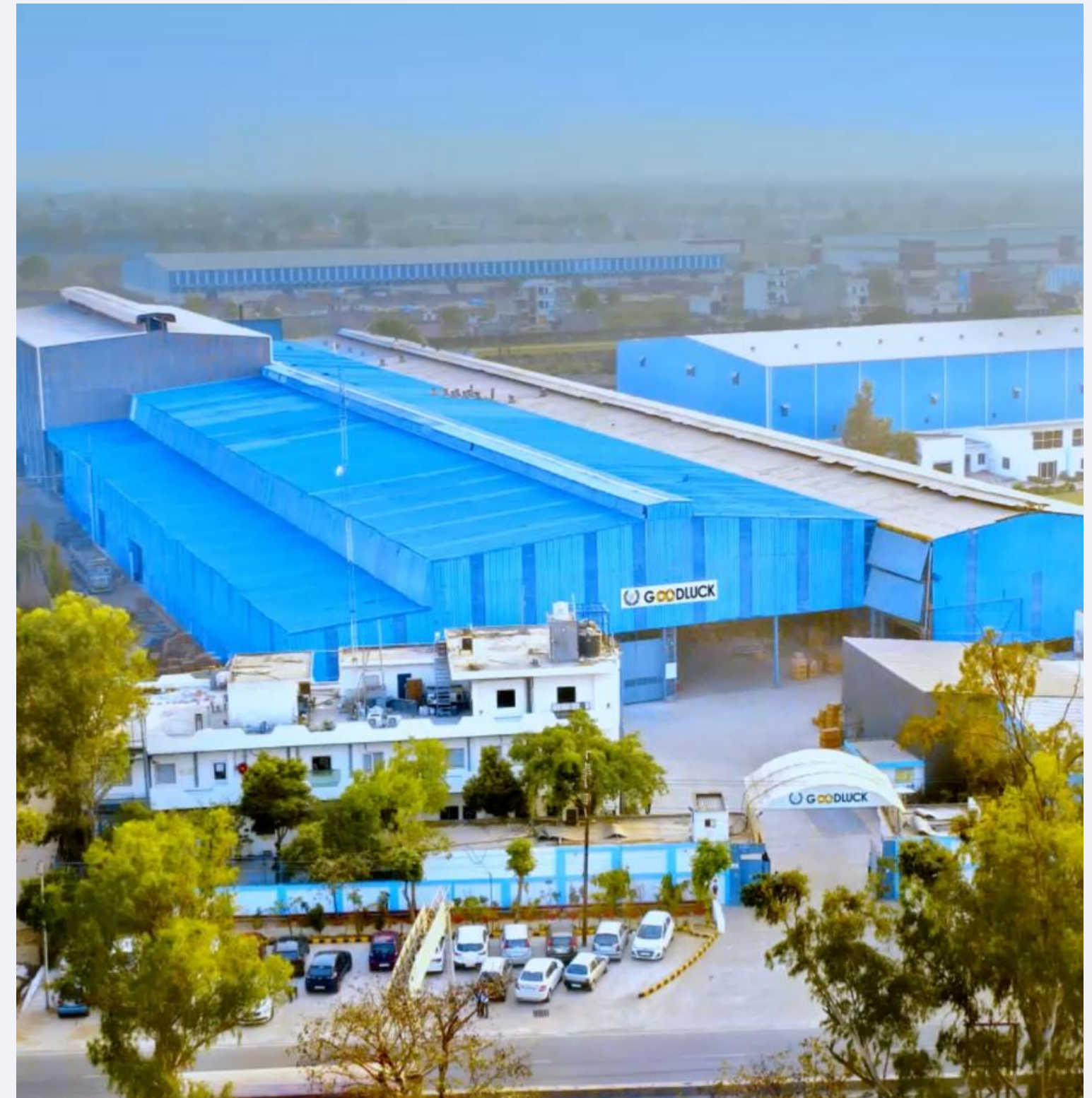
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GOODLUCK INDIA LIMITED

INVESTOR PRESENTATION



Q4 & FY2025

DISCLAIMER

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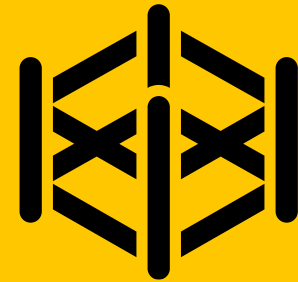
Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include but are not limited to the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and worldwide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company, and the Company is not responsible for such third-party statements and projections.



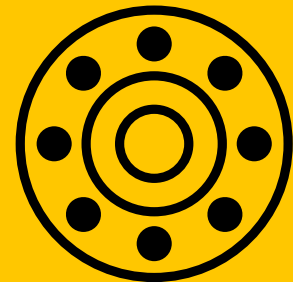
AT A GLANCE

- Led by first-generation techpreneur Mr. Mahesh Chandra Garg (an IIT Roorkee alumni) & supported by three generations of family members - all professionally qualified
- 37+ years of industry presence with a demonstrated track record of innovation & engineering
- 5,00,000 MTPA total capacity
 - 285,000 MTPA capacity - high-margin value-added products
 - 215,000 MTPA - high-volume products
- 6 plants in 2 states (Uttar Pradesh & Gujarat)
- 600+ customers (100+ Countries of exports)
- ISO 9001:2008 certified
- 4000+ employees

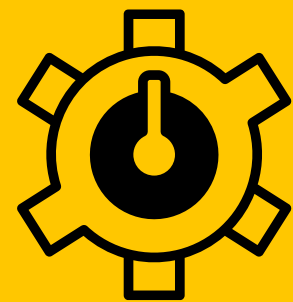
KEY BUSINESS SEGMENTS



**ENGINEERING STRUCTURES
& PRECISION FABRICATION**



FORGING PRODUCTS

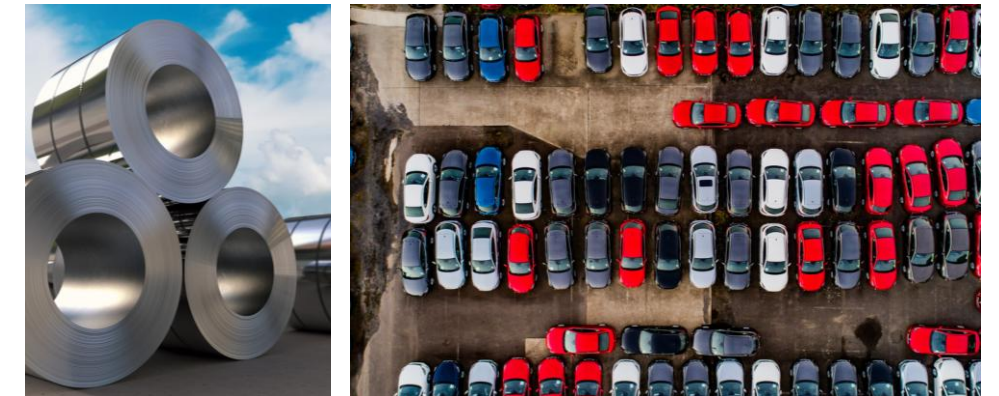


PRECISION PIPES & AUTO TUBES



CR COILS, PIPES & TUBES

- 442,619 MT of sales volume (FY25)
- Total income of Rs. 3,966 crore (FY25)
- EBITDA of Rs. 341 crore (FY25)
- Rs. 2,992 crore market cap (22.05.2025)



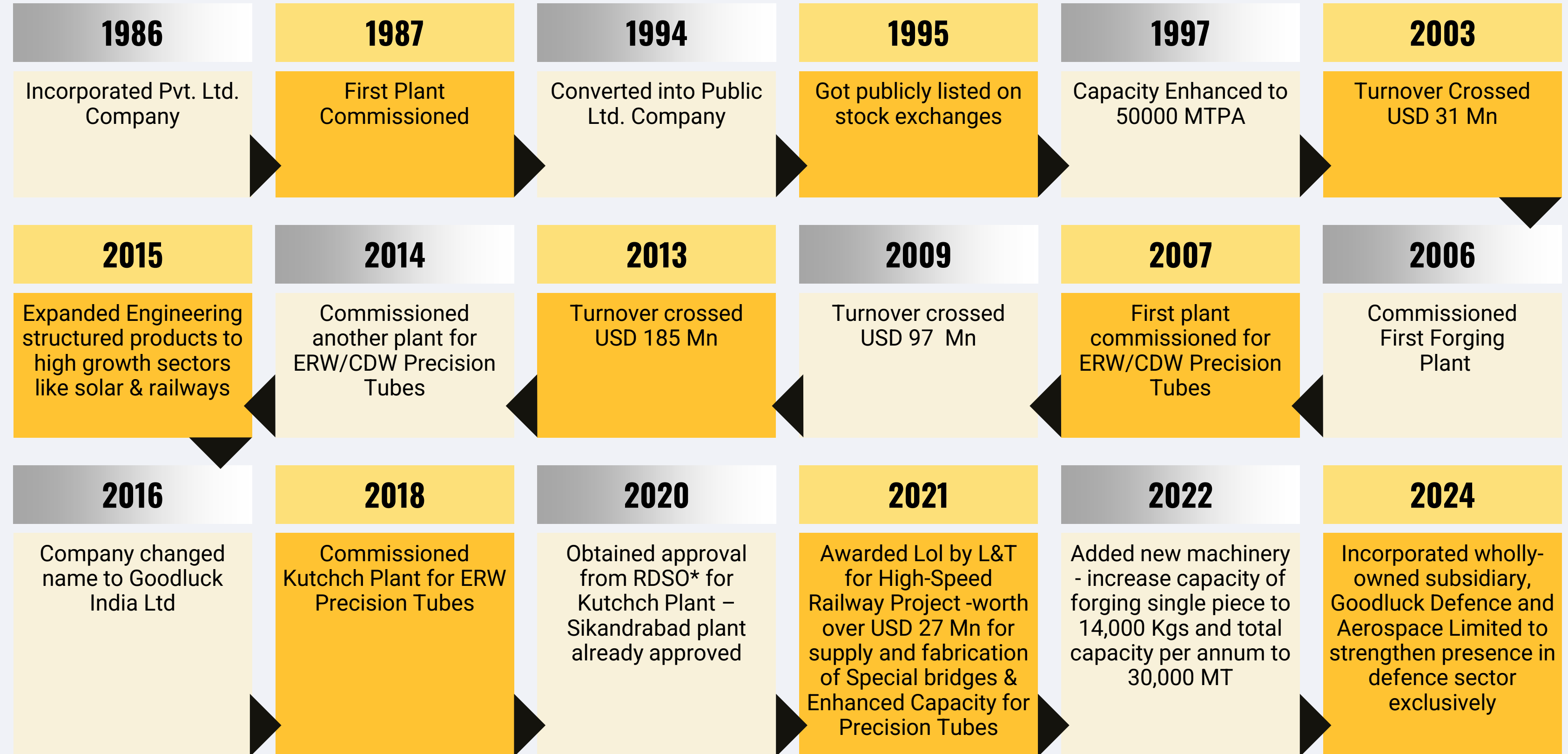


ESTABLISHED MANUFACTURER OF PRECISION-ENGINEERED STEEL PRODUCTS FOR HIGH-GROWTH SECTORS.

- **Hands-on involvement of the family's three generations backed by robust professional management across business verticals**
- Fast evolving from manufacturing steel products to becoming an Engineering Solutions provider
- **Strategically focused on High Margin Value Added Products and high-growth sectors like Auto, Solar, Railways and Defence**
- Catering to Marquee Clients across the world
- **Own R&D set-up with state-of-the-art NABL (ISO / IEC17025) accredited Quality Testing Lab**
- Consistent financial performance with margin improvement



OUR JOURNEY





MAHESH CHANDRA GARG
CHAIRPERSON

- Graduated in 1967 from the prestigious - Indian Institute of Technology, Roorkee
- 5+ decades of experience across the world
- A visionary with exceptional management skills



RAMESH CHANDRA GARG
WHOLE TIME DIRECTOR

- Engineer in the field of mining from highly acclaimed ISM – Dhanbad
- Fine experience in the Coal industry
- Possesses more than five decades of experience
- Great motivator and an excellent team leader



NITIN GARG
WHOLE TIME DIRECTOR

- Qualified Engineer and M.B.A. from Narsee Monjee Institute of Management
- Worked with Yamaha Motors and Honda Motors
- Looking after the production process



RAM AGARWAL
CHIEF EXECUTIVE OFFICER

- Qualified Engineer and completed his graduation in 1990
- 33 years experience in steel industries
- Handled CR, Structure projects and Maintains equivalent exposure in the field of sales and marketing

HANDS-ON MANAGEMENT TEAM





MANISH GARG
CHIEF OPERATING OFFICER

- Qualified Engineer from Indian Institute of Technology
- Handling overall Export Business since the last 31 years



SHYAM AGARWAL
CHIEF OPERATING OFFICER

- Qualified Engineer
- Has more than 30 years of experience in the steel Industry especially of the forging industry



SANJAY BANSAL
CHIEF FINANCIAL OFFICER

- Qualified Chartered Accountant with over 30 years of experience across the company's finance activities, including business planning, budgeting, forecasting, taxation, and negotiations.
- Served in JP Group, DS Group and Dr. Rajaram Jaipuria Group



ABHISHEK AGRAWAL
COMPANY SECRETARY

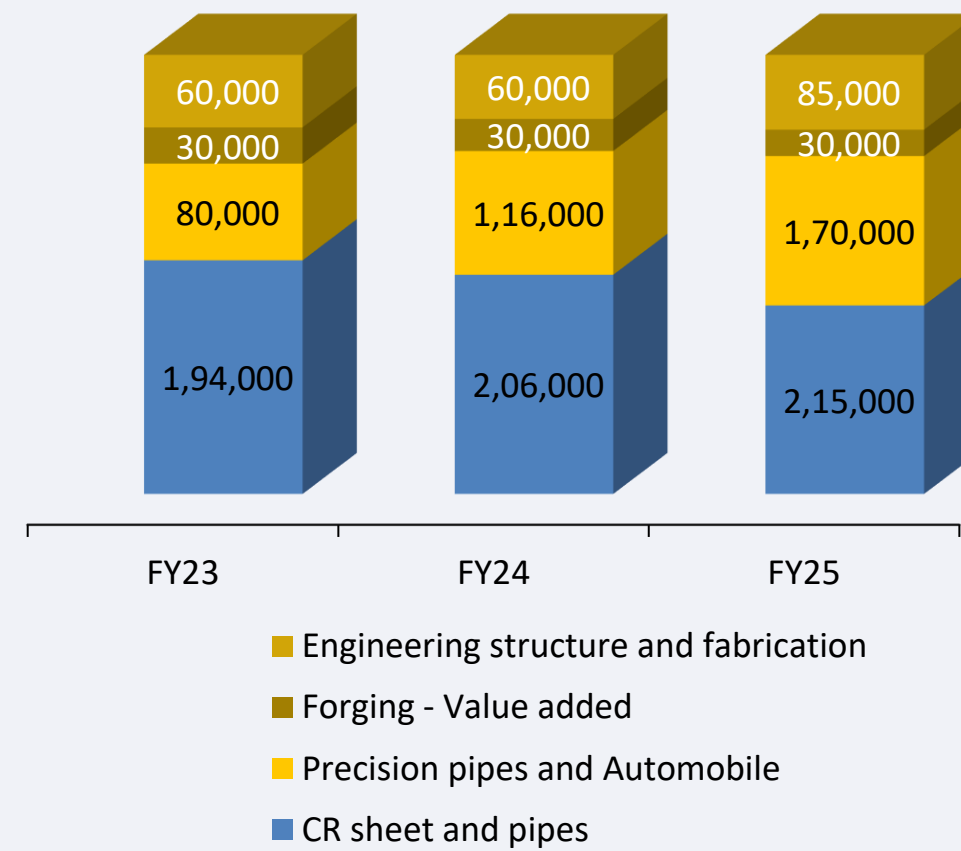
- Qualified Company Secretary with around 16 years of experience across Corporate Secretarial Functions
- Current responsibilities include Strategic Planning, Legal Affairs, Compliances and investor relations

HANDS-ON MANAGEMENT TEAM

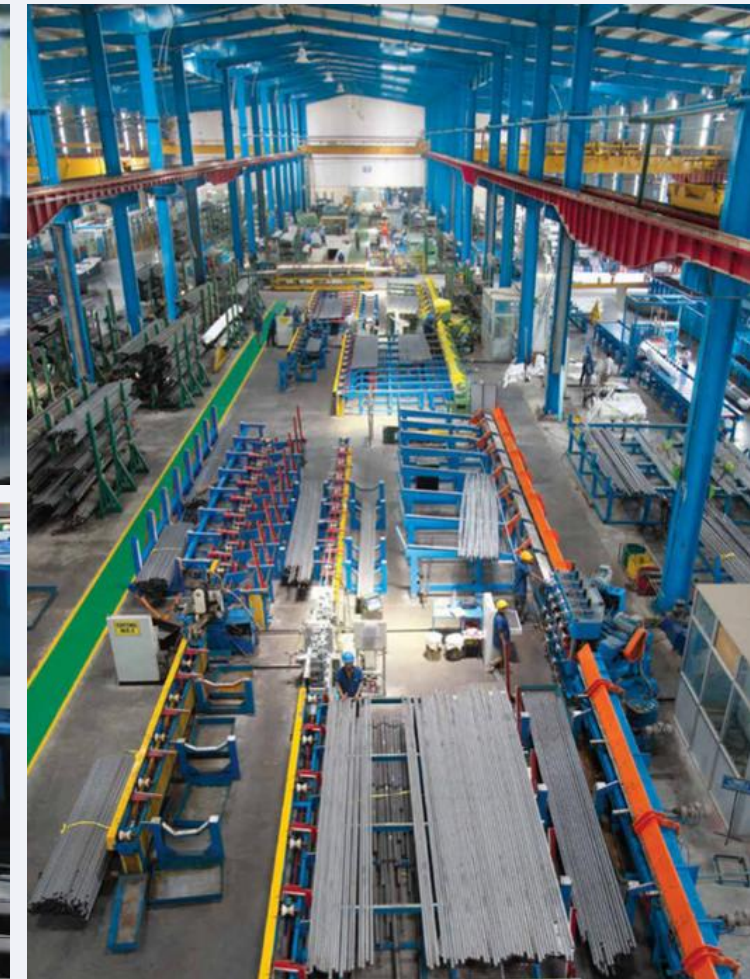
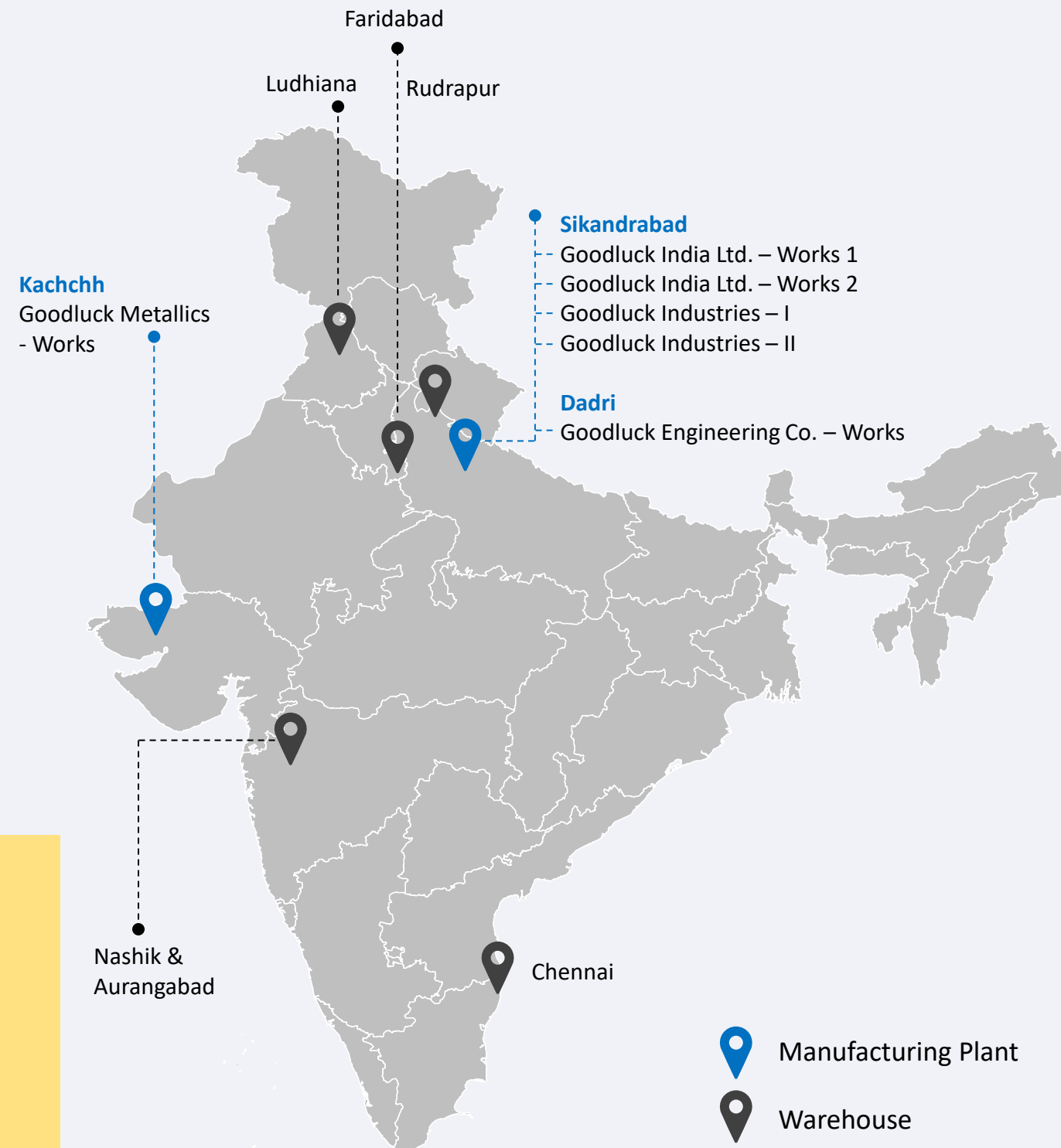
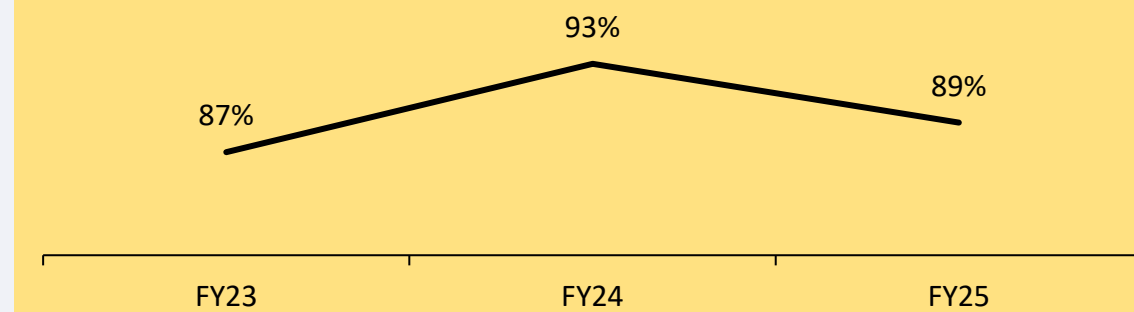


MANUFACTURING PROWESS

TOTAL CAPACITY (MTPA)



Capacity Utilization (%)



ESTEEMED CLIENTELE

Auto Tubes

Global	Domestic

Forgings

Global	Domestic

Engineering Structures Domestic

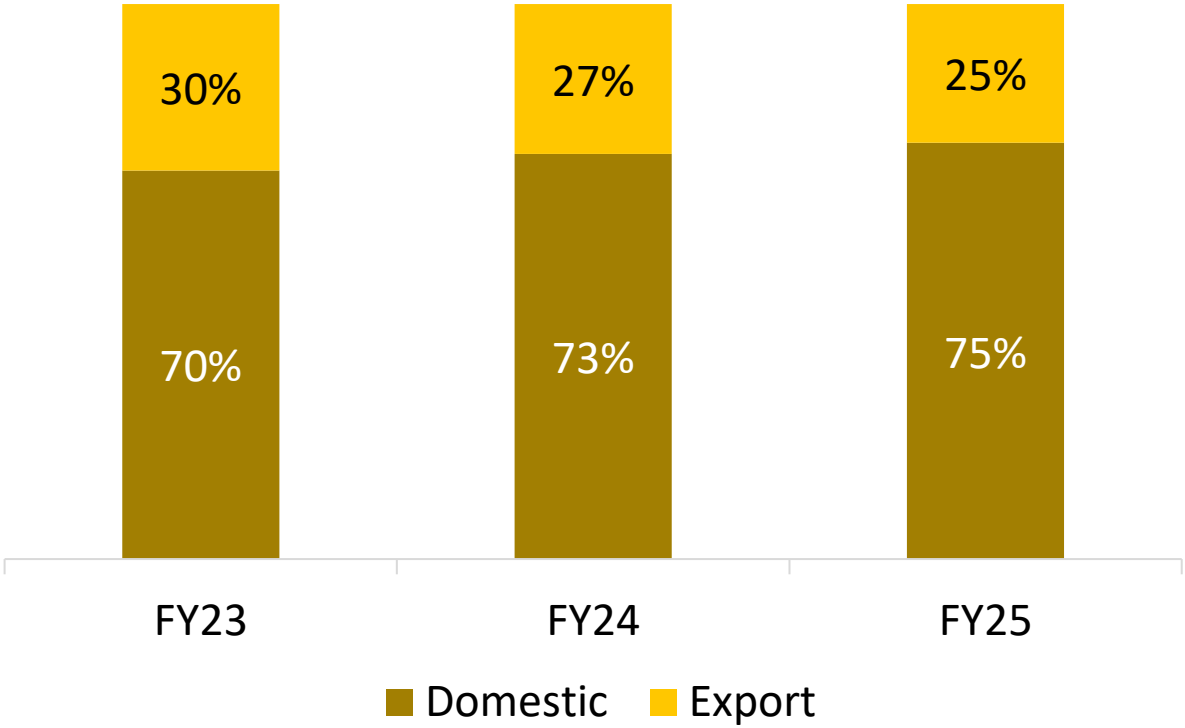


CLIENT APPROVALS

GLOBAL PRESENCE



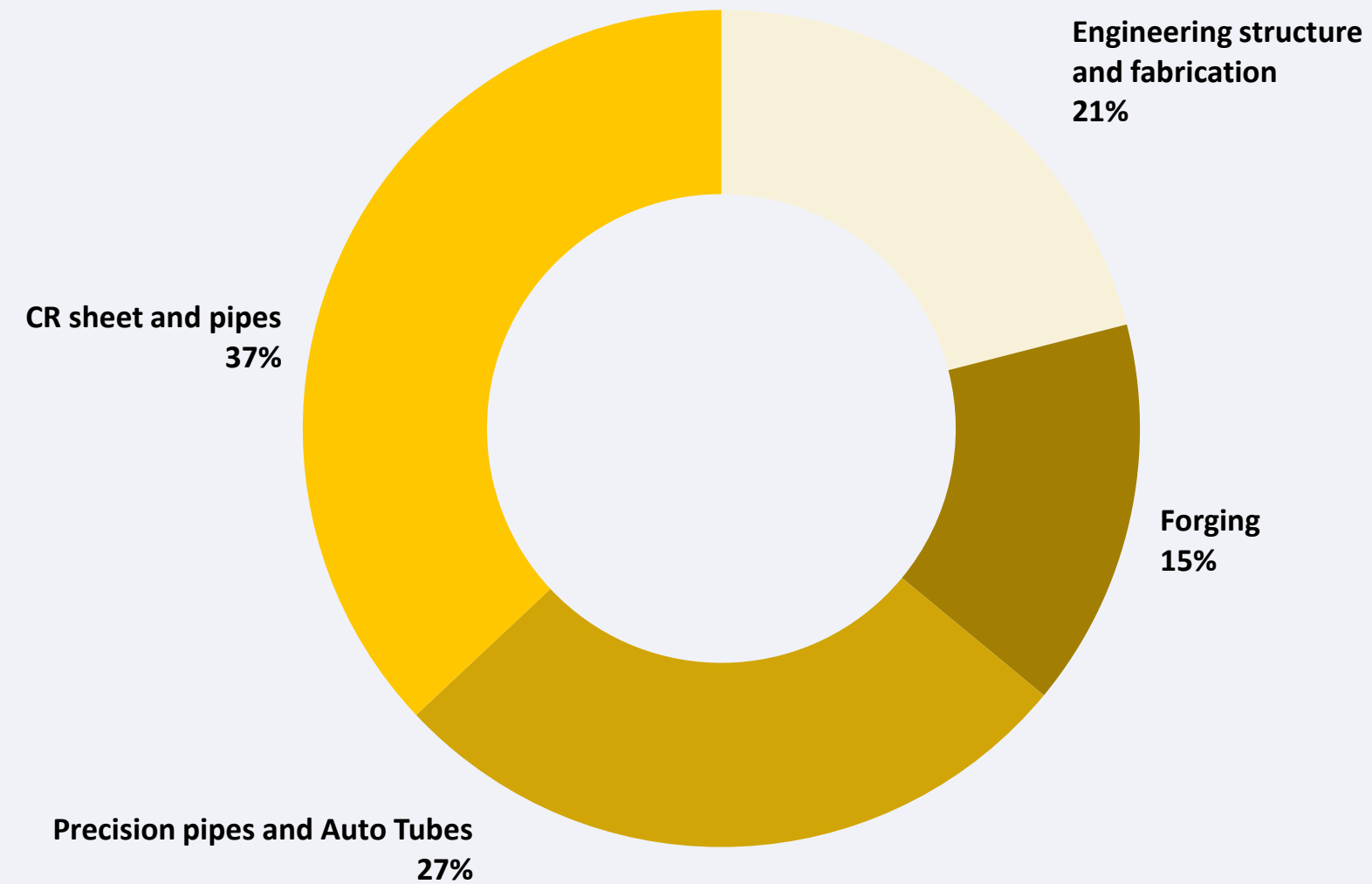
SALES BREAK-UP



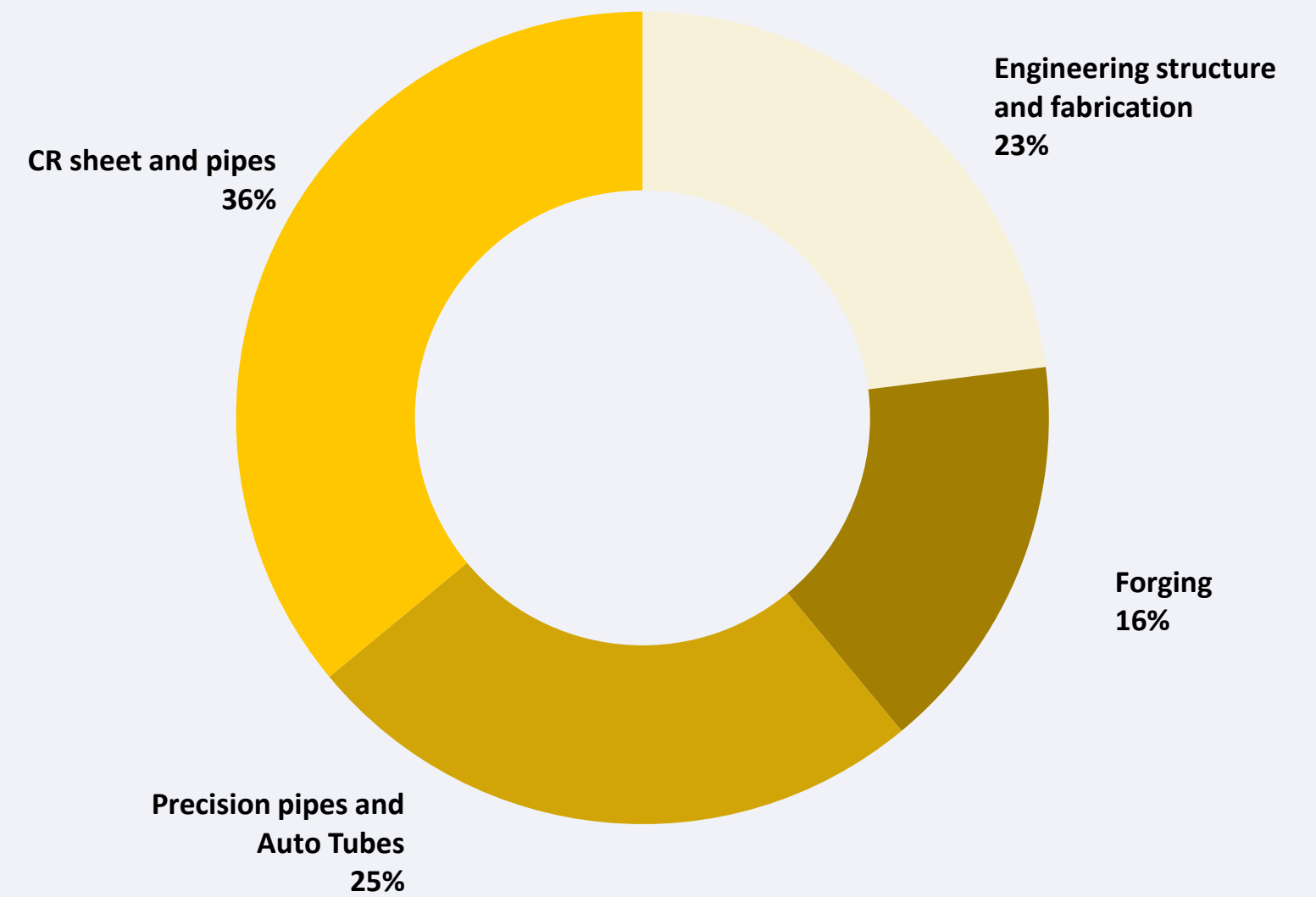
QUALITY CERTIFICATIONS



BUSINESS SEGMENTS



FY24



FY25

ENGINEERING STRUCTURES & PRECISION FABRICATION



Products & Services Offered

- Railway, road, Bridges and Girders
- Structures for Roads & Highways
- Primary & Secondary Structures for Boilers & Turbine Generators
- Launching Girders For Steel & Concrete Girders Building Structures
- Technology Structures

New Areas of Growth and Drivers

- Special Formwork for Elevated corridors
- Special Formwork for Tunnel Boring Machine for High-Speed Rail
- Station Buildings for High-Speed Bullet Train
- Super Critical Bridges for High-Speed Bullet Train
- Smart City Structures
- Car Port and Solar Parks – Design Engineering & Supply. • Architectural Structures in Wire-drawn Bridges

Marquee Clients

- Indian Railways
- ABB
- L&T
- Reliance Industries
- GMR
- ISGEC
- Sterling & Wilson
- Alstom
- PowerGrid
- NTPC
- Toshiba
- TRF
- EIL
- NPCIL
- MHSR

End User Industries

- Roads & Highways
- Railways
- Telecom
- Boiler and Turbine Generators
- Steel & Concrete Girders
- Building Structure
- Solar Energy



**RIDING ON THE BULLET
TRAIN OPPORTUNITY**



FORGINGS



Products & Services Offered

- Defence products
- Aerospace parts
- Forged flanges
- Gear rings
- Gear shanks
- Forged shafts
- Blind & tube sheets
- Socket welding flanges
- Slip on flanges

Marquee Clients

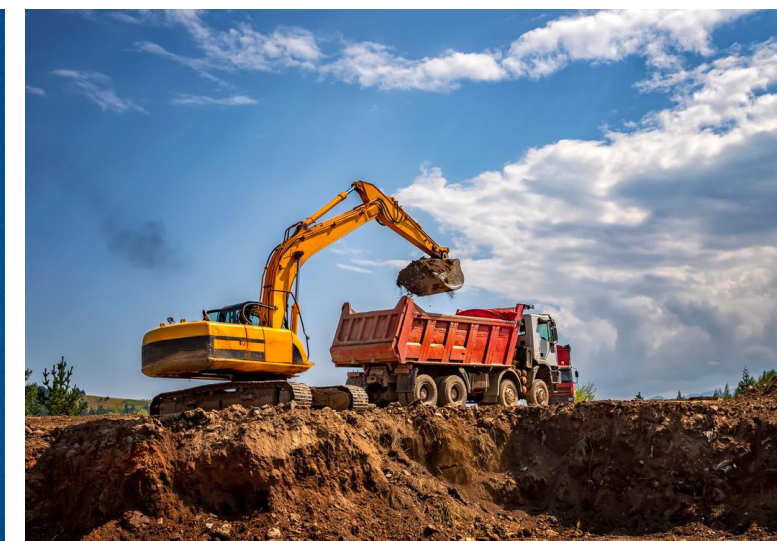
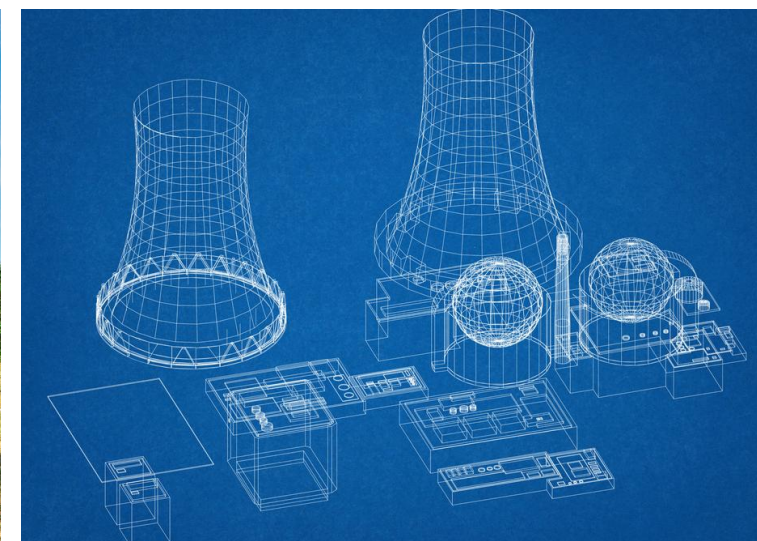
- DRDO
- ISRO
- HAL
- GE Oil & Gas
- Allied Group
- Saint-Gobain
- BPCL
- Indian Oil
- BHEL
- RIL
- L&T

End User Industries

- Aerospace
- Defence
- Automobile
- Construction & Earth Moving Equipment
- Nuclear Power
- Oil & Gas
- Petrochemical
- Fertiliser
- General Engineering

New Areas of Growth and Drivers

- Stainless Steel, Duplex, Carbon, and alloy Steel Forgings and flanges
- Focused on manufacturing forged products, providing end-to-end solutions



AEROSPACE & DEFENCE - THE FUTURE GROWTH DRIVERS FOR FORGINGS

Suppliers to some of the biggest names across Indian **Aerospace** and **Defence** value-chain

Govt. / PSUs



Hindustan
Aeronautics
Limited



Defence
Research and
Development
Organisation



Indian Space
Research
Organisation



OFB – Heavy
Vehicles Factor
Avadi



OFB – Ordnance
Factory Medak



Bharat Earth
Movers Limited



Mazagon Dock
Shipbuilders Ltd.

MSMEs / Tier – 2 &3



Walchandnagar
Industries Limited



SriVenkateswara
Aerospace Pvt. Ltd.



SMRJ Engg
Pvt. Ltd.



Brahmos
Aerospace



L&T
Defence



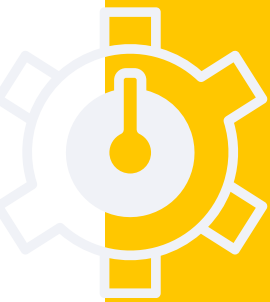
Godrej
Aerospace

Suppliers to prestigious Defence programs

- Pralay Missiles
- HAL – HTFE Program
- Brahmos Missiles
- Pinaka Rockets & Indigenous Rocket Launcher
- K9 Vajra – Tracked Howitzer
- Talwar Class Frigates

**Defence
contributes
~ 2% of
total
revenue**

PRECISION PIPES AND AUTO TUBES



Products & Services Offered

- CDW Tubes
- ERW Tubes
- Engineering Tubes
- Boiler Tubes

New Areas of Growth and Drivers

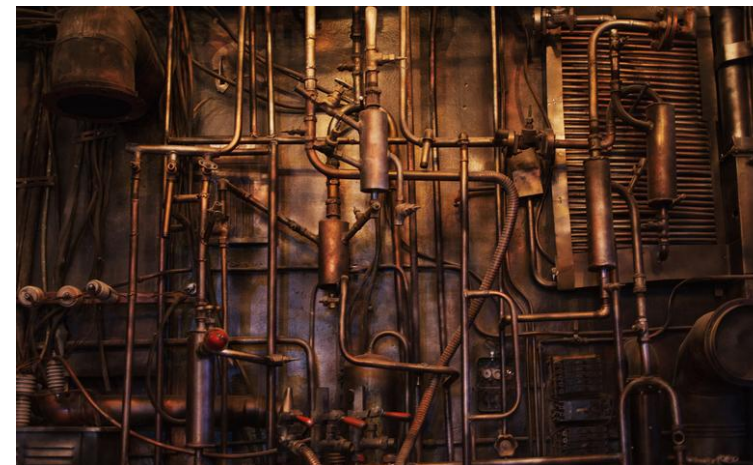
- Consistent quality products for domestic and foreign companies.
- Repeat orders have increased over the years, signifying customer loyalty.
- High-margin products
- Key export revenue contributor.

Marquee Clients

- Volkswagen
- Audi
- BMW,
- Mercedes
- Skoda
- Renault
- GM
- Ashok Leyland
- TVS
- Bajaj
- Gabriel
- ISGEC
- Talbros
- Mahindra
- Tata Motors

End User Industries

- Aerospace
- Defence
- Automobile and Railways
- Construction & Earth Moving Equipment
- Fertilisers
- General Engineering
- Heat Exchanger Nuclear Power
- Oil & Gas and Petrochemical
- Pressure Vessels
- Thermal Power Valves
- Wind Energy



CR COILS, PIPES AND TUBES

Products & Services Offered

- Cold Rolled Coils and Sheets
- Corrugated Sheets
- Hollow Sections (square, rectangle, round hollow)
- GI Pipes

New Areas of Growth and Drivers

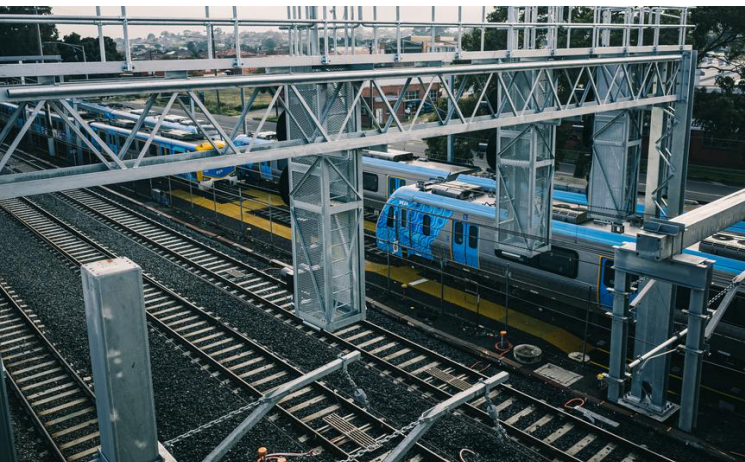
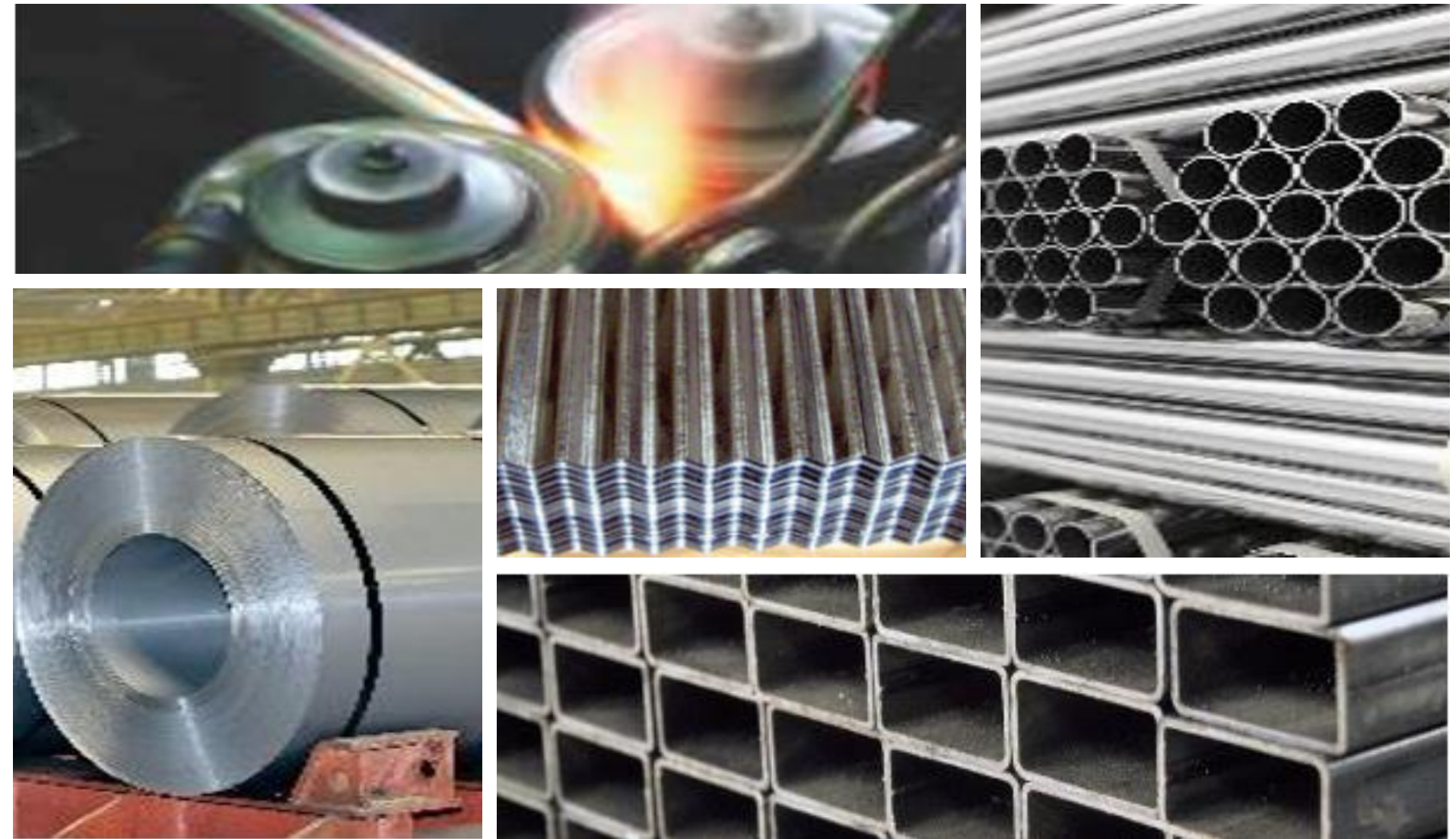
- Product thickness
- High tensile strength
- Long service life
- Higher efficiency.
- GLIN supplies to only OEMs and government projects.

Marquee Clients

- Public sector OEMs
- Private sector OEMs
- Central government
- State government

End User Industries

- Railways
- Road bridges
- Support structures



KEY RECENT DEVELOPMENTS (1/2)

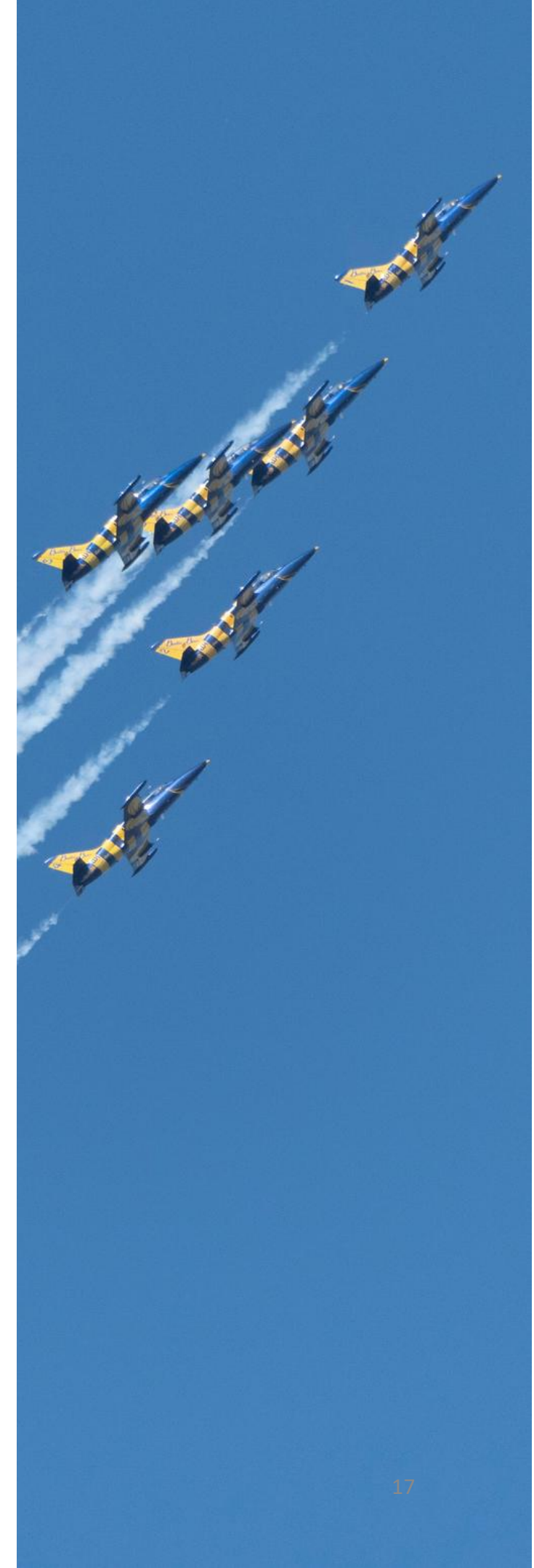
New Plant Inauguration:

In **January 2025**, the company commissioned a state-of-the-art **hydraulic tubes** unit in Bulandshahr, Uttar Pradesh, with a **50,000 MT** capacity. These high-precision tubes serve as an **import substitute for seamless tubes**, supporting foreign exchange savings and driving topline and bottom-line growth.

Subsidiary Update:

Goodluck India Ltd will **begin trial production in Q1 FY26 at the new facility of its subsidiary, Goodluck Defence and Aerospace Ltd**, in Sikandrabad, Bulandshahr (U.P.)

- **Strategic Focus:** A top priority since Q4 FY25 due to its relevance to high-value sectors.
- **Capacity:** Designed to produce ~150,000 precision components annually; commercial production expected by end-Q2 FY26.
- **Capabilities:** End-to-end solutions including forging, machining, heat treatment, and coating of steel, stainless steel, special steels, and alloys.
- **Target Sectors:** Focused on serving the Defence and Aerospace industries, strengthening Goodluck's presence in these high-growth, tech-intensive domains.



KEY RECENT DEVELOPMENTS (2/2)

Precision Pipe (CDW) Ramp-Up:

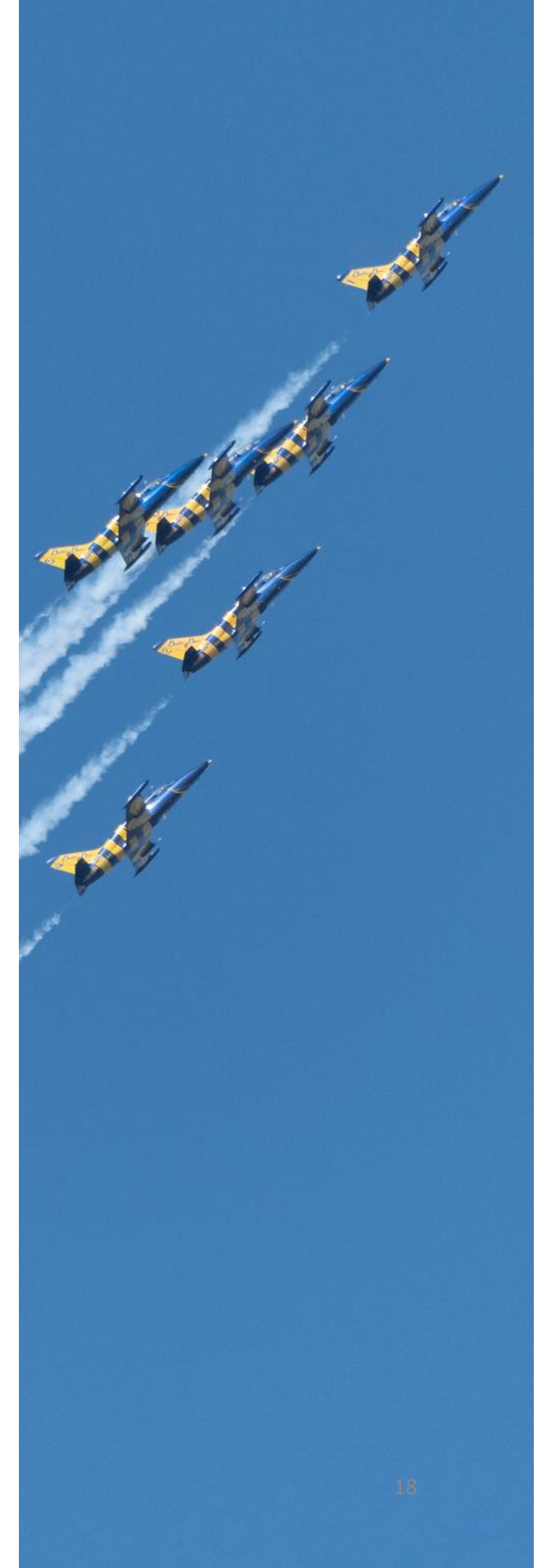
- **CDW facility is currently** in the production ramp-up phase, with full-scale production expected by **Sep/Oct 2025 to meet targeted demand.**

Strategic Order Win:

- Secured an ~**INR 520 Mn** order for the Bullet Train project (**Ahmedabad to Mumbai**) for a second type of structural design under its Engineering Structures vertical.

Sales Volume:

- Achieved a **volume of 442,619 MT in FY25, reflecting a 15.3% YoY growth** compared to the previous financial year. This growth highlights strong demand across business segments, driven by increased sales of high margin value-added products and expanded international market reach.





FINANCIAL PERFORMANCE



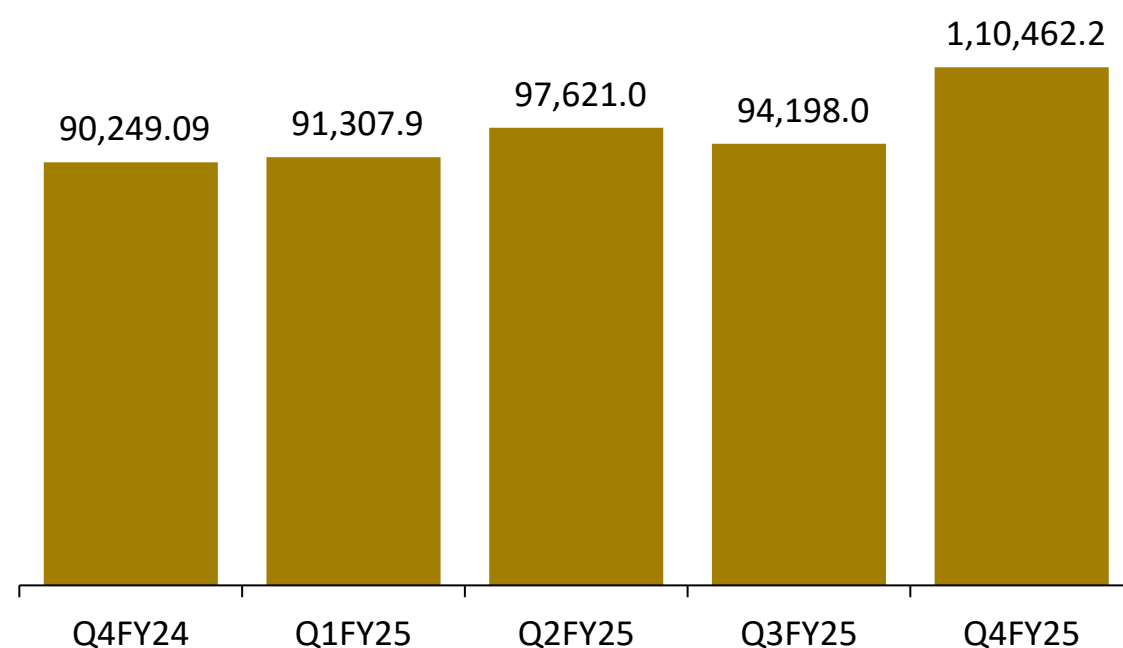
Quarterly Income Statement

Particulars (Rs. Lac)	Q4'FY25	Q3'FY25	Q4'FY24	YoY%	FY25	FY24	YoY%
Income from Operations	1,09,235.1	93,350.7	89,261.8	22.4	3,89,709.8	3,48,385.1	11.9
Other Operating Income	1,227.1	847.3	987.3	24.3	3,879.2	4,092.5	(5.2)
Total Income from Operations	1,10,462.2	94,198.0	90,249.1	22.4	3,93,589.1	3,52,477.6	11.7
Other Income	854.8	233.4	602.8	41.8	2,992.6	1,024.8	192.0
Total Income	1,11,317.1	94,431.4	90,851.9	22.5	3,96,581.6	3,53,502.4	12.2
COGS	80,170.1	67,791.1	67,591.7	18.6	2,85,725.6	2,58,231.2	10.6
Employee benefit expenses	5,280.9	4,119.5	3,638.3	45.1	17,851.4	15,163.8	17.7
Other expenses	16,541.4	14,272.6	12,350.5	100.0	58,926.0	50,814.0	16.0
Total expenditure	1,01,992.3	86,183.3	83,580.4	22.0	3,62,503.1	3,24,209.0	11.8
EBITDA	9,324.7	8,248.1	7,271.5	28.2	34,078.6	29,293.4	16.3
EBITDA Margin (%)	8.4	8.8	8.1	+38 bps	8.7	8.3	+35 bps
Depreciation	1,428.7	1,027.6	940.3	51.9	4,494.5	3,529.1	27.4
EBIT	7,896.0	7,220.4	6,331.2	24.7	29,584.1	25,764.3	14.8
Interest	2,156.9	1,995.0	1,555.4	38.7	8,025.2	7,774.7	3.2
Profit Before tax	5,739.2	5,225.5	4,775.8	20.2	21,558.8	17,989.6	19.8
Tax	1,526.9	1,217.1	1,225.6	24.6	5,385.2	4,935.6	9.1
Net Profit	4,212.3	4,008.4	3,550.2	18.7	16,173.6	13,054.0	23.9
Net Profit Margin (%)	3.8	4.2	3.9	-12 bps	4.1	3.7	+39 bps
Reported EPS	13.26	11.85	11.32	17.1	49.71	45.92	8.3

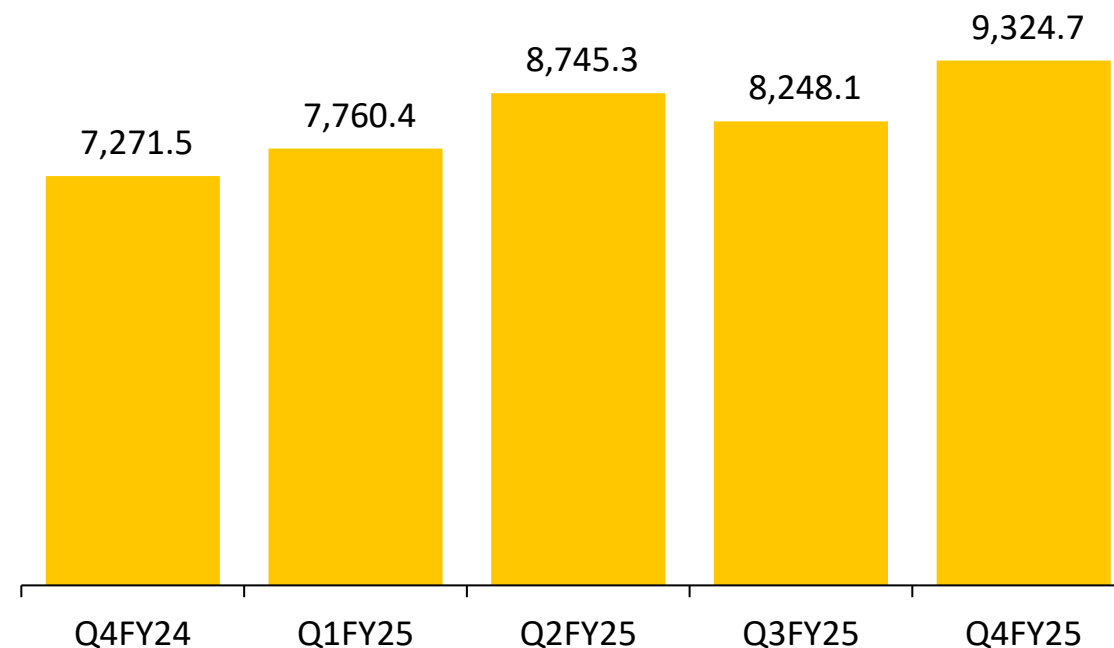


FINANCIAL PERFORMANCE (Quarterly)

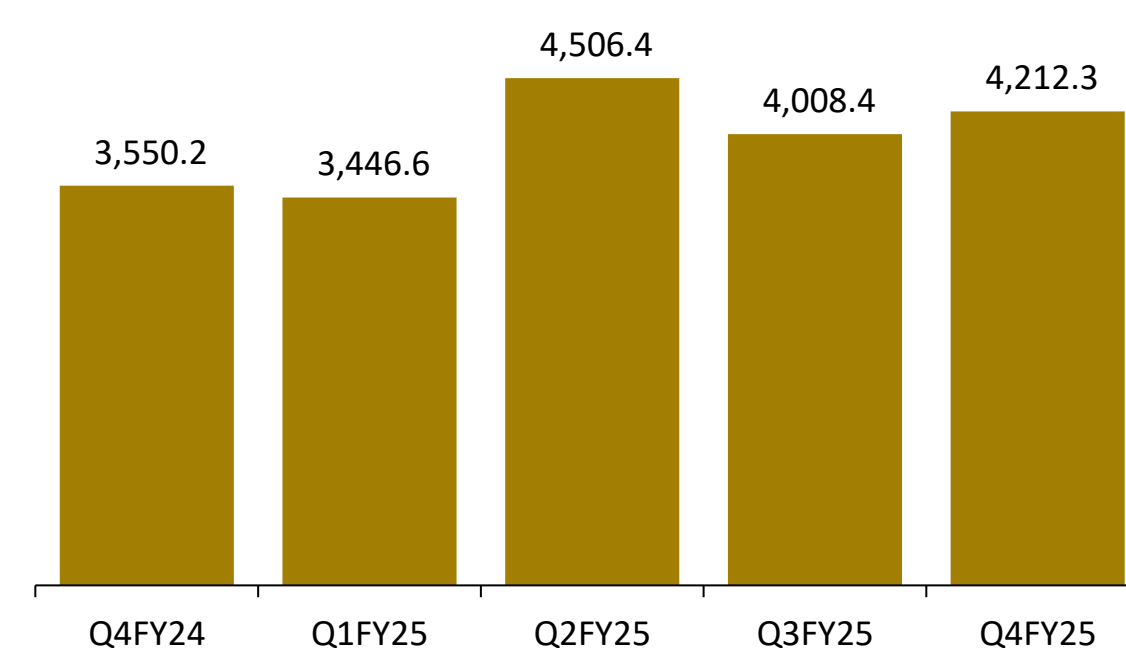
Total Income from Operations (Rs. Lac)



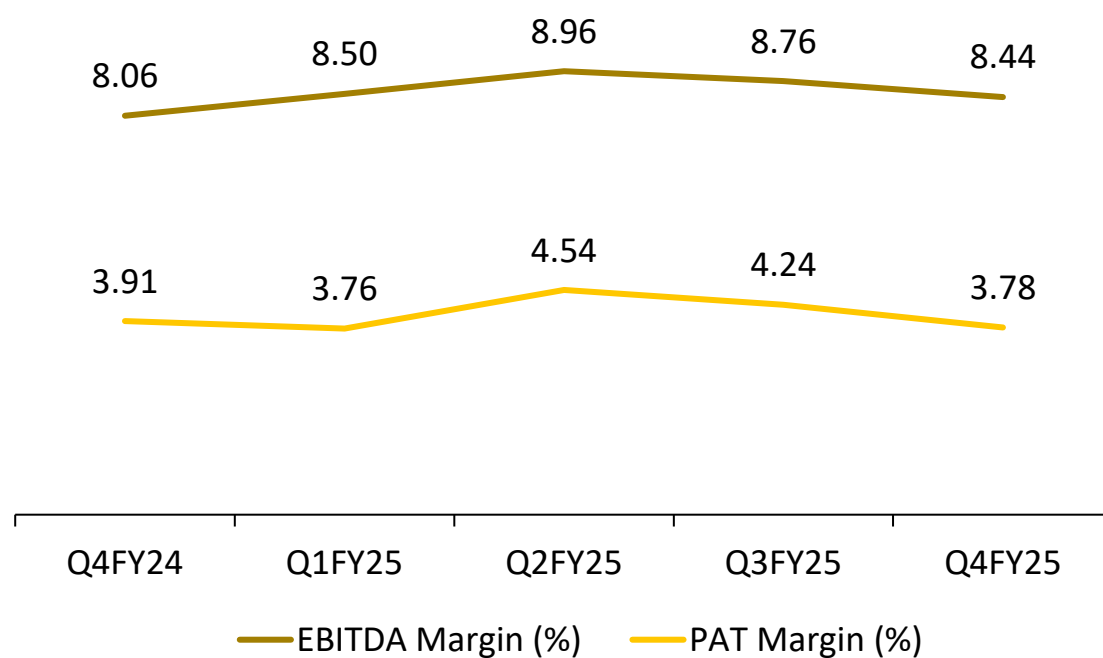
EBITDA (Rs. Lac)



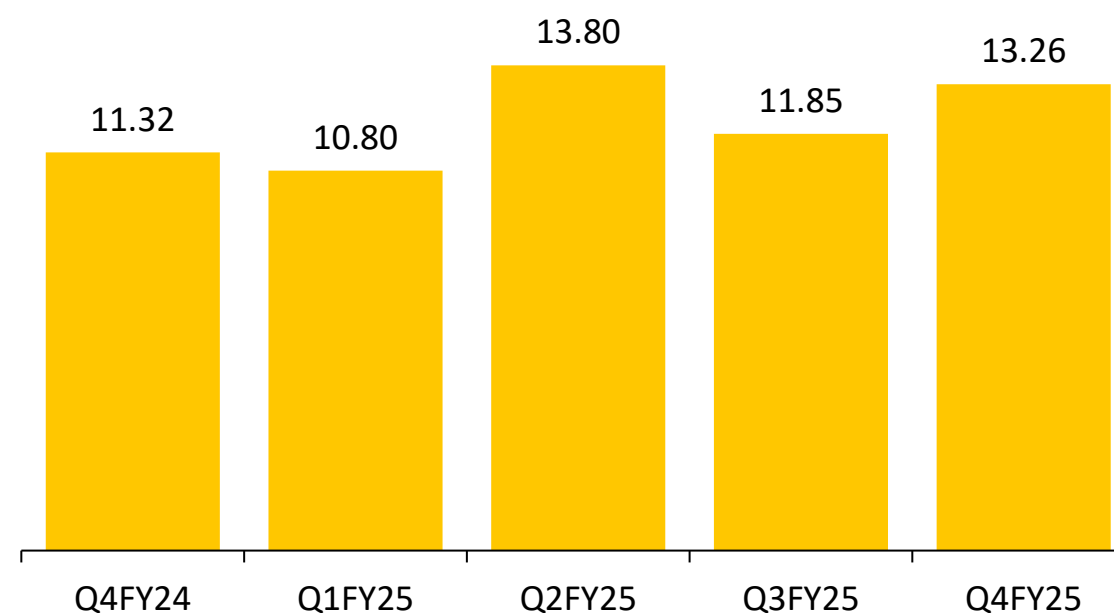
PAT (Rs. Lac)



Margins (%)

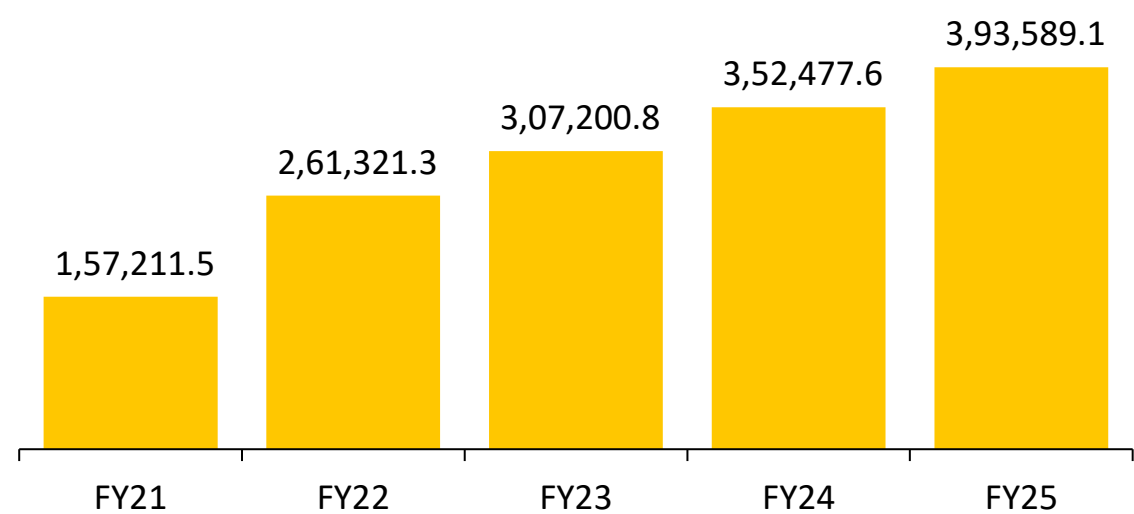


EPS (Rs.)

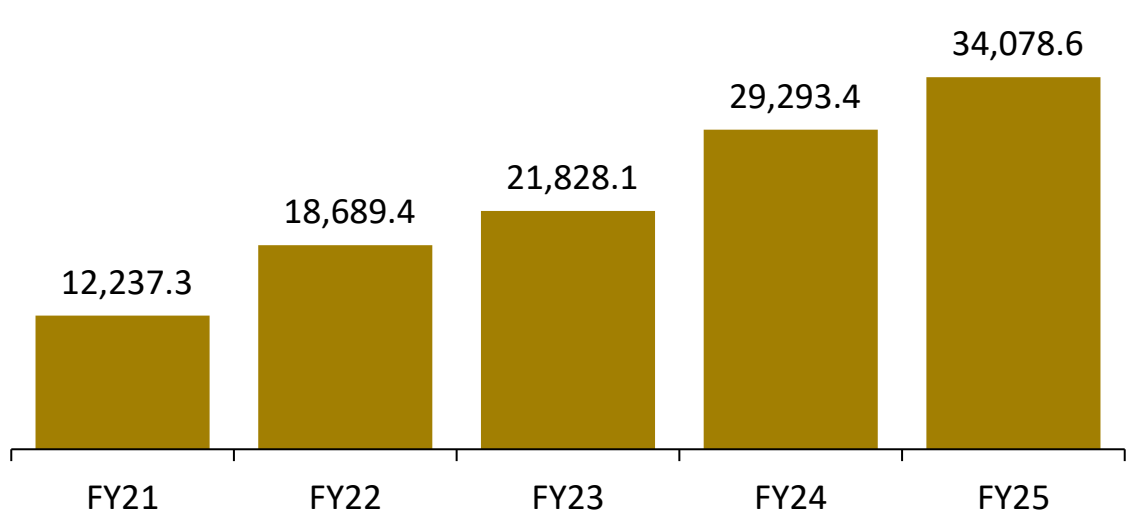


FINANCIAL PERFORMANCE (Annual)

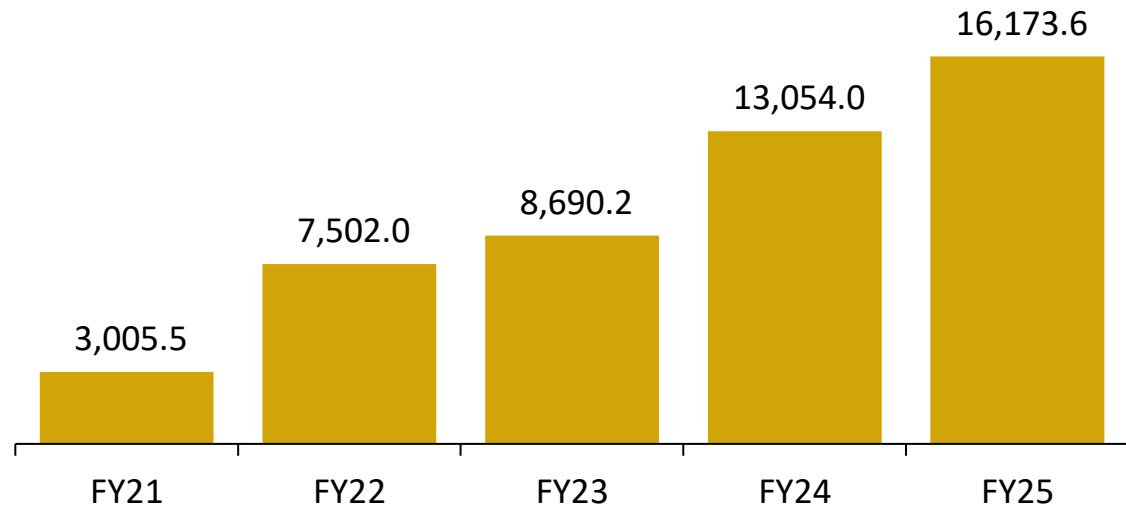
Total Income from Operations (Rs. Lac)



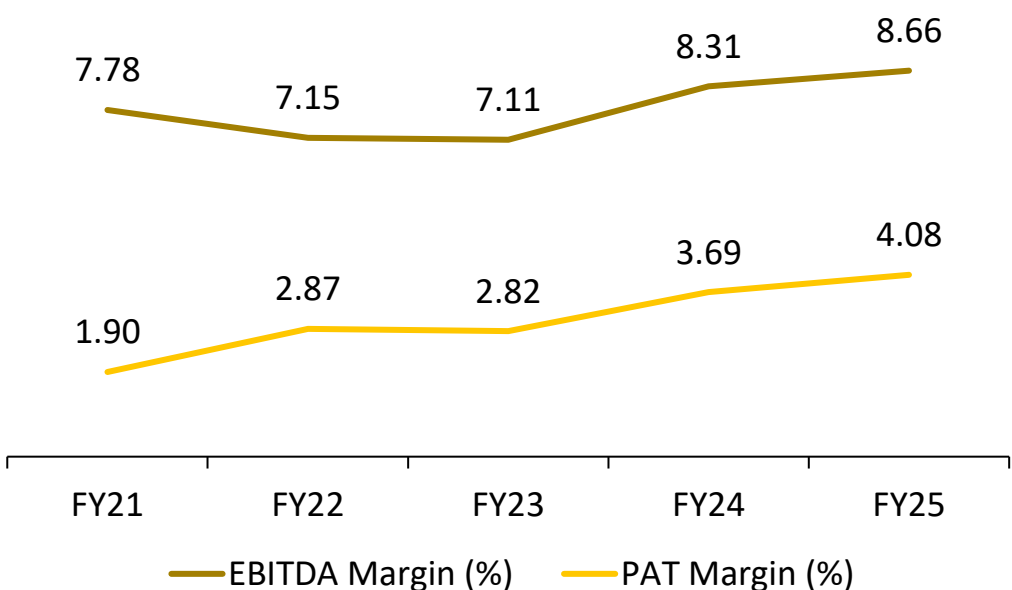
EBITDA (Rs. Lac)



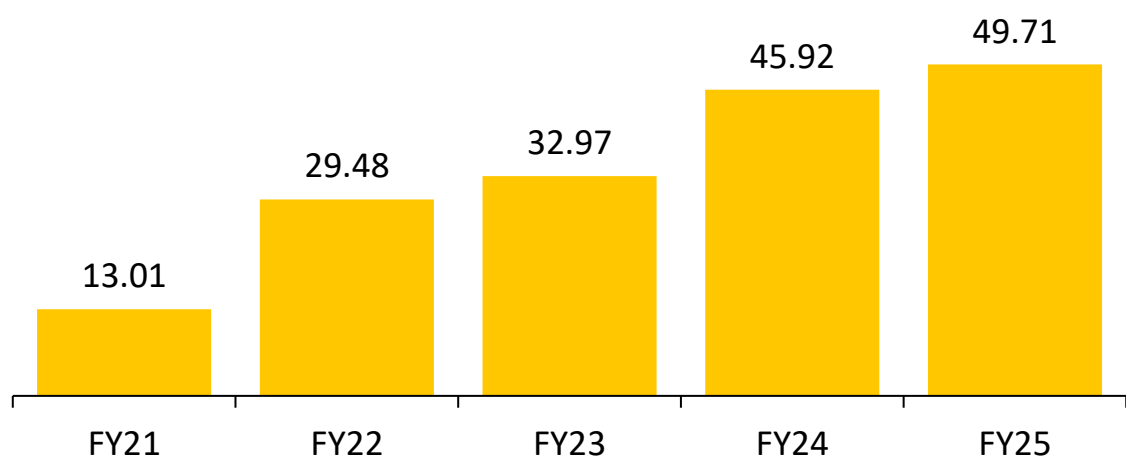
PAT (Rs. Lac)



Margins (%)



EPS (Rs.)



RESPONSIBLE CORPORATE CITIZEN



- Actively supports causes of healthcare, education and environment through sustained CSR initiatives
- Culture as an employer is full of transparency, open doors, and consistent upskilling focus
- Uninterrupted focus on seeding a green culture and sustainability agenda by in ticking the three yogis



WRAPPING UP



From manufacturing steel products to becoming an Engineering Solutions provider



Corporate Office :-

GOODLUCK INDIA LIMITED
CIN No. : L74899DL1986PLC050910
Good Luck House, II F, 166-167, Nehru Nagar 2,
Ambedkar Road, Ghaziabad - 201001, Uttar
Pradesh, India
goodluck@goodluckindia.com

CONTACT US

Regd. Office : (Goodluck India Ltd)

509, Arunachal Building, Barakhamba Road,
Connaught Place, -2pxNew Delhi - 110001 (INDIA)

CIN No. : L74899DL1986PLC050910

Good Luck Industries (Works)

A-51, Industrial Area, Sikandrabad,
Distt.-Bulandshahr - 203205 (U.P.) INDIA

Goodluck Metallica (Works)

Survey No. 495,497 to 502, Bachau Sikra Road,
Village-Sikra, T A Bachau, Gujarat - 370140, INDIA

Goodluck India Limited. (Works)

A-42/45, Industrial Area, Sikandrabad,
Distt. Bulandshahr - 203205 (U.P.) INDIA

Good Luck Industries-II (Works)

A-59, Industrial Area, Sikandrabad,
Distt.-Bulandshahr - 203205 (U.P.) INDIA

Goodluck India Limited. (Works II)

D-2/3/4, Industrial Area, Sikandrabad,
Distt. Bulandshahr - 203205 (U.P.) INDIA

Good Luck Engineering (Works)

Khasra No. 2839, Gram Dhoom Manikpur, G.T. Road
, Gautam Budh Nagar, Dadri, (U.P.) INDIA

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THANK YOU